

# ELENA CAHILL

LINKEDIN: ELENACAHILL 203-314-6089

## SUMMARY

---

Experienced attorney, entrepreneur, and writer.

Collaborative University Cabinet Member and prior Director of the School of Business, Founder and Director of the Innovation Center and Faculty member.

Recognized as a strategic and creative thinker who follows through with rigorous execution. Brings a straightforward and collaborative approach to all business dealings. Known for being a team player with integrity that likes to serve, inspire and empower people.

## PROFESSIONAL EXPERIENCE

---

UNIVERSITY OF BRIDGEPORT, [WWW.BRIDGEPORT.EDU](http://WWW.BRIDGEPORT.EDU)

2005 TO PRESENT

*Vice President of Innovation, Advancement, Strategic Planning, External Affairs and Government Relations – University Cabinet Member*

Leader of our Donor Development. Major Gifts, Alumni and Friends/Donors of UB Relationships. Recruiting, Leadership of Alumni committee/board members, volunteers, donors, sponsors, partners, and fundraisers.

Lead Strategic Planning Cabinet Member for the University developing our strategic plan, working with and forming our steering committee.

Innovation Center founder who now oversees the Director of the Center which encompasses innovative and entrepreneurial programming for our students as well as the businesses in our community.

External affairs and government relations executive for the University. Manage government relations staff.

PRIOR: ERNEST C TREFZ SCHOOL OF BUSINESS DIRECTOR, FACULTY MEMBER AND MEMBER OF SENATE

GLOBELE ENERGY, AND AEQUITAS ENERGY, INC

2009-2019

*CEO and President*

Founder and CEO of two energy companies. One focused on energy conservation, generation and efficiency and is an outsourced energy management firm. The other is an electric supply company offering commercial electric supply. Raised more than 6 million in funding and successful exits of both companies.

TYLER, COOPER AND ALCORN, PC

1992-2008

*LAW FIRM PARTNER*

COMMERCIAL ATTORNEY WITH A SPECIALIZATION IN CORPORATE REORGANIZATIONS AND COMMERCIAL REAL ESTATE. VENTURE FINANCING SPECIALIST.

## EDUCATION, CERTIFICATIONS AND WRITINGS

---

BACHELOR OF SCIENCE IN BUSINESS AND JURIS DOCTOR

CERTIFIED ENERGY MANAGER, ASSOCIATION OF ENERGY ENGINEERS

CERTIFIED IN ARBITRATION AND MEDIATION

Power Economics, Wiley Publishers

The Business of Energy, Self-Published