



# A Proven Foundation Powering Growth & Earnings

NASDAQ: CALM | January 2026



# Cautionary Statements

This presentation contains numerous forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act") relating to our business, including, potential future supply of and demand for our products, potential future corn and soybean price trends, potential future impact on our business of the resurgence in United States ("U.S.") commercial table egg layer flocks of highly pathogenic avian influenza ("HPAI"), estimated future production data, expected construction schedules, projected construction costs, potential future impact on our business of inflation and changing interest rates, potential future impact on our business of new legislation, rules or policies, potential outcomes of legal proceedings, including loss contingency accruals and factors that may result in changes in the amounts recorded, other projected operating data, including anticipated results of operations and financial condition, and potential future cash returns to stockholders including the timing and amount of any repurchases under our share repurchase program. Such forward-looking statements are identified by the use of words such as "believes," "intends," "expects," "hopes," "may," "should," "plans," "projected," "contemplates," "anticipates," or similar words. Actual outcomes or results could differ materially from those projected in the forward-looking statements. The forward-looking statements are based on management's current intent, belief, expectations, estimates, and projections regarding the Company and its industry. These statements are not guarantees of future performance and involve risks, uncertainties, assumptions, and other factors that are difficult to predict and may be beyond our control. The factors that could cause actual results to differ materially from those projected in the forward looking statements include, among others, (i) the risk factors set forth in Part I, Item 1A. Risk Factors of our 2025 Annual Report on Form 10-K as well as those included in other reports we file from time to time with the Securities and Exchange Commission (the "SEC") (including our Quarterly Reports on Form 10-Q and Current Reports on Form 8-K), (ii) the risks and hazards inherent in the shell egg, egg products and prepared foods operations (including, as applicable, disease, pests, weather conditions, and potential for product recall), including but not limited to the current outbreak of HPAI affecting poultry in the U.S., Canada and other countries that was first detected in commercial flocks in the U.S. in November 2023 and that first impacted our flocks in December 2023, (iii) changes in the demand for and market prices of shell eggs and feed costs as well as increase in input costs for prepared foods, (iv) our ability to predict and meet demand for cage-free and other specialty eggs, (v) risks, changes, or obligations that could result from our recent or future acquisition of new flocks or businesses, such as our acquisition of Echo Lake Foods completed June 2, 2025, and risks or changes that may cause conditions to completing a pending acquisition not to be met, (vi) our ability to successfully integrate and manage recently acquired businesses like Echo Lake Foods and realize the expected benefits of such acquisitions including synergies, cost savings, reduction in earnings volatility, margin expansion, financial returns, expanded customer relationships, or sales or growth opportunities, (vii) our ability to compete effectively with existing competitors and new market entrants, retain existing customers, acquire new customers and grow our product mix including our prepared foods product offerings, (viii) the impacts and potential future impacts of government, customer and consumer reactions to recent high market prices for eggs, (ix) potential impacts to our business as a result of our Company ceasing to be a "controlled company" under the rules of The Nasdaq Stock Market on April 14, 2025, (x) risks relating to potential changes in inflation, interest rates and trade and tariff policies, (xi) adverse results in pending litigation and other legal matters, and (xii) global instability, including as a result of the war in Ukraine, the conflicts involving Israel and Iran, and attacks on shipping in the Red Sea. The actual timing, number and value of shares repurchased under our share repurchase program will be determined by management in its discretion and will depend on a number of factors, including but not limited to, the market price of our Common Stock and general market and economic conditions. The share repurchase program may be suspended, modified or discontinued at any time without prior notice. Readers are cautioned not to place undue reliance on forward-looking statements because, while we believe the assumptions on which the forward-looking statements are based are reasonable, there can be no assurance that these forward-looking statements will prove to be accurate. Further, forward looking statements included herein are made only as of the respective dates thereof, or if no date is stated, as of the date hereof. Except as otherwise required by law, we disclaim any intent or obligation to update publicly these forward-looking statements, whether because of new information, future events, or otherwise.

# Notice Regarding Non-GAAP Financial Measures

In addition to U.S. GAAP financial measures, this presentation contains and may refer to certain non-GAAP financial measures. These non-GAAP financial measures are in addition to, not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures. Reconciliations to the most directly comparable GAAP financial measures are included in the Appendix if the reconciliation is not presented on the page on which the measure is published.

1.

**Built to Endure: A  
Purpose-Driven Platform  
for Long-Term Growth**





# Purpose, Vision & Market Leadership For Strategic Sustainable Growth

## Our Purpose

To be the leading consumer-driven provider of nutritious, affordable & sustainable eggs & egg-based foods that fit today's lifestyles

## Our Vision

To ensure that healthy, affordable eggs & egg-based food choices are accessible to every household, every day

#1

U.S. egg company & leading player  
in the egg-based food industry



# Built for the Long-Term: Resilient, Integrated & Disciplined by Design

## Resilient

Proven ability to perform through cycles with strong free cash flow generation & disciplined capital allocation



## Integrated

End-to-end execution across our vertically integrated value chain drives quality, cost efficiency & supply reliability



## Disciplined

Financial & operational rigor supports sustainable returns & long-term value creation

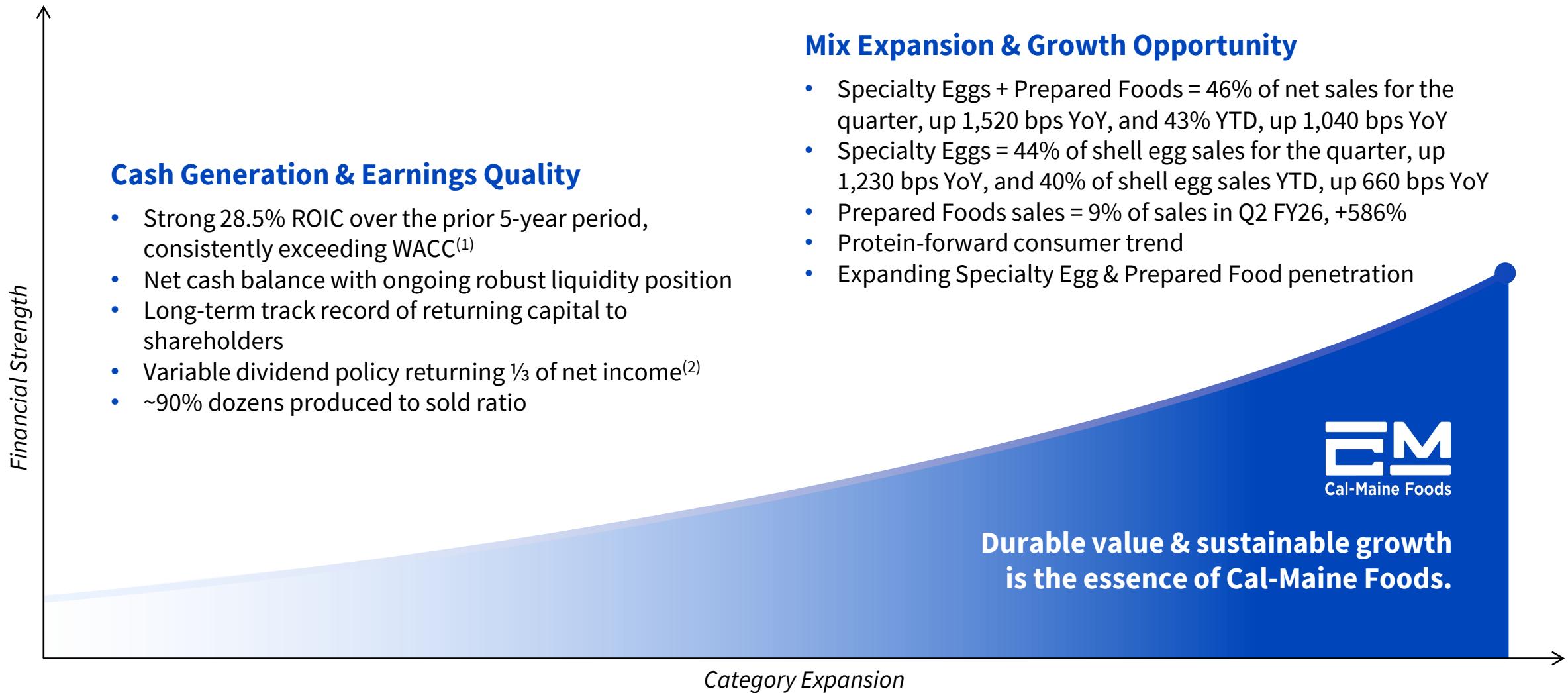


## Proven Model Built to Endure

Our model is built for durability – integrated, executed with discipline, and designed to create value that endures across cycles



# Cal-Maine Sits at the Intersection of Durable Value Creation & Accelerating Category Expansion

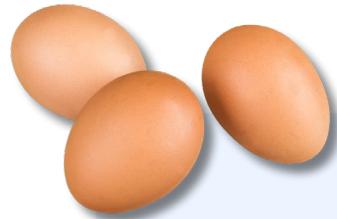


2.

**A Business Engineered  
for Scale, Integration &  
Strategic Excellence**



# Our Foundation Is Engineered for Sustainable Value Creation



## People, Culture & Leadership

4,000-strong team with an unrelenting focus on exceptional performance

## Scale

Category leadership & national reach that translate into cost efficiency, customer partnerships & consumer visibility

## Vertical Integration

Drives quality, consistency & supply security unmatched in the egg and egg-based foods categories

## Diversification

Diverse portfolio across retail & foodservice, branded & private label, Conventional Eggs + Specialty Eggs + Prepared Foods



## Operational Excellence

Efficiency, reliability & flexibility to power growth & dampen volatility



## Financial Excellence

Disciplined capital allocation & strong cash generation fuel sustainable shareholder returns

# Exceptional People, Culture & Leadership Enable Consistent Execution

Guided by experienced leadership with egg industry expertise & new strategy / CPG-focused experience



## **Sherman Miller**, President & CEO

Joined Cal-Maine in 1996 & now leads its fully integrated operations & disciplined growth agenda, leveraging deep operations & logistics experience to drive scale, efficiency & long-term value.



## **Max Bowman**, Vice President & CFO

Joined Cal-Maine in 2018 with 30+ years in finance & accounting; oversees financial performance, capital deployment & shareholder returns through disciplined balance-sheet and cost management.



## **Rob Holladay**, Vice President & General Counsel

Joined Cal-Maine in 2011; leads legal, advising on governance & regulation to reinforce a culture of integrity, accountability & resilience.



## **Keira Lombardo**, Chief Strategy Officer\*

Joined Cal-Maine in August 2025 with 20+ years of food & agriculture leadership, driving enterprise strategy, stakeholder engagement & digital transformation to support long-term growth.



## **Johnathan Zoeller**, CFO, Prepared Foods\*

Joined Cal-Maine in 2025 & now leverages 25+ years of senior financial and corporate accounting expertise to drive prepared foods segment growth through disciplined financial stewardship and strategic execution of capacity expansion plans.



## **Todd Walters**, Vice President & COO

Long-tenured Cal-Maine operator with 20+ years' experience, driving process optimization & agility across the vertically integrated supply chain to enhance productivity, quality & execution.



## **Scott Hull**, Vice President, Sales

Joined Cal-Maine in 2009, previously serving as general manager at the Louisburg, North Carolina, facility & later as National Sales Manager before assuming his current role.



## **Dolph Baker**, Chairman

Joined Cal-Maine in 1986 & served as CEO from 2010–2022; provides seasoned Board leadership, guiding the company's evolution into a leading, fully integrated U.S. egg producer.



## **Melanie Boulden**, Independent Director\*

Joined Cal-Maine's Board in 2025; former Group President, Prepared Foods & Chief Growth Officer at Tyson Foods, bringing Fortune 500 food & consumer-brand expertise in marketing, innovation & growth.

United by purpose, our **4,000+** team delivers operational precision & strategic excellence that fuel sustainable growth.

# Evolved Ownership Structure Expands Market Access



**Better alignment of voting rights with shareholder interests**



**Increasing appeal to institutional investors**

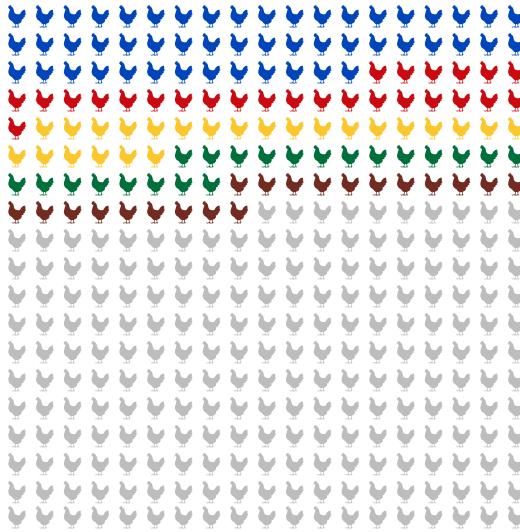


**Increased trading liquidity from larger float**

**No longer a “Controlled Company”  
pursuant to the rules of The Nasdaq Stock Market**

All outstanding shares of the Company’s Class A common stock (with 10 votes per share) have been converted into shares of the Company’s common stock (with 1 vote per share)

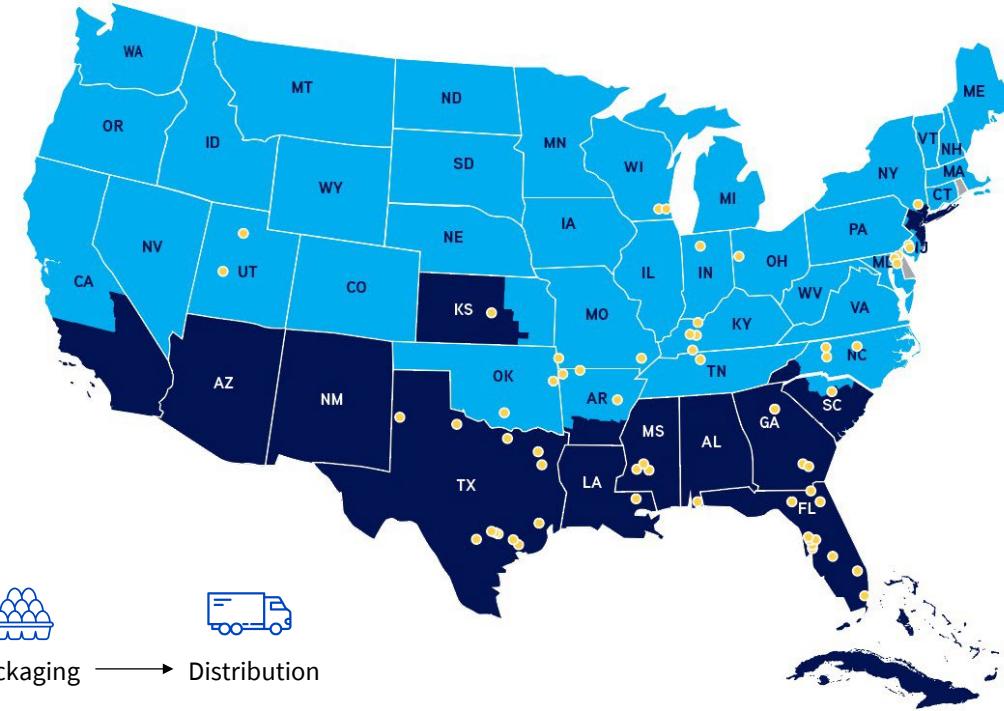
# We Are the Largest & Most Diversified Producer in the U.S. Egg Industry



**#1**

Largest U.S. shell egg producer & distributor<sup>(1)</sup>

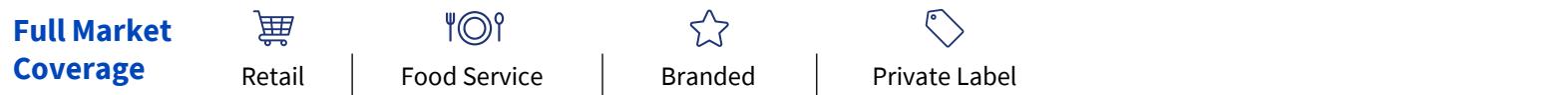
- Cal-Maine Foods (14%)
- Rose Acre Farms (7%)
- Daybreak Foods (7%)
- Global Eggs (US Division) (6%)
- Mid-States Specialty Eggs (6%)
- All Other (61%)
- hen Represents 1M hens



## Vertical Integration



## Choice Across the Complete Egg Value Chain

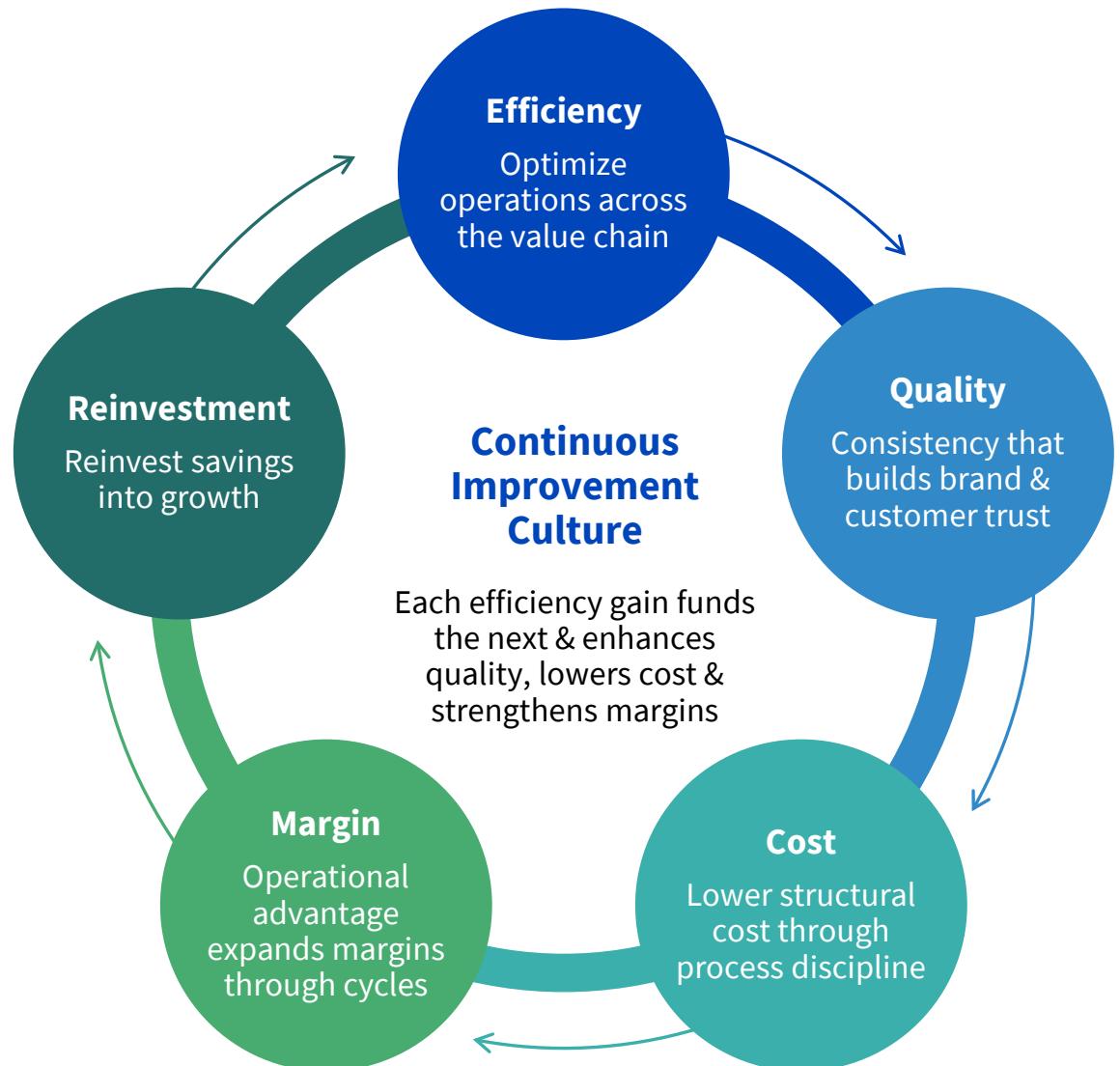


- Cal-Maine Foods, Inc. Operating Locations
- Additional Areas of Customer Sales
- Eggland's Best® Exclusive Franchise Territory (incl. investment in unconsolidated entities)

# Our Vertical Integration Is a Strategic Differentiator

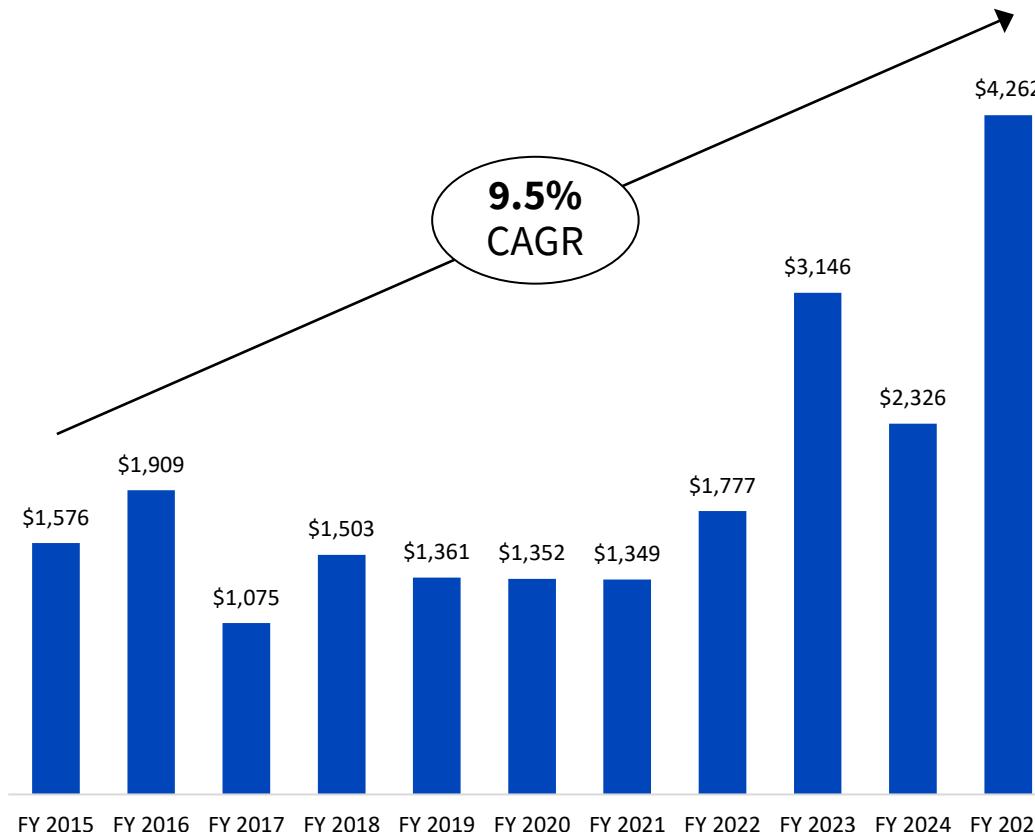


# The Compounding Effect of Operational Excellence Across the Value Chain

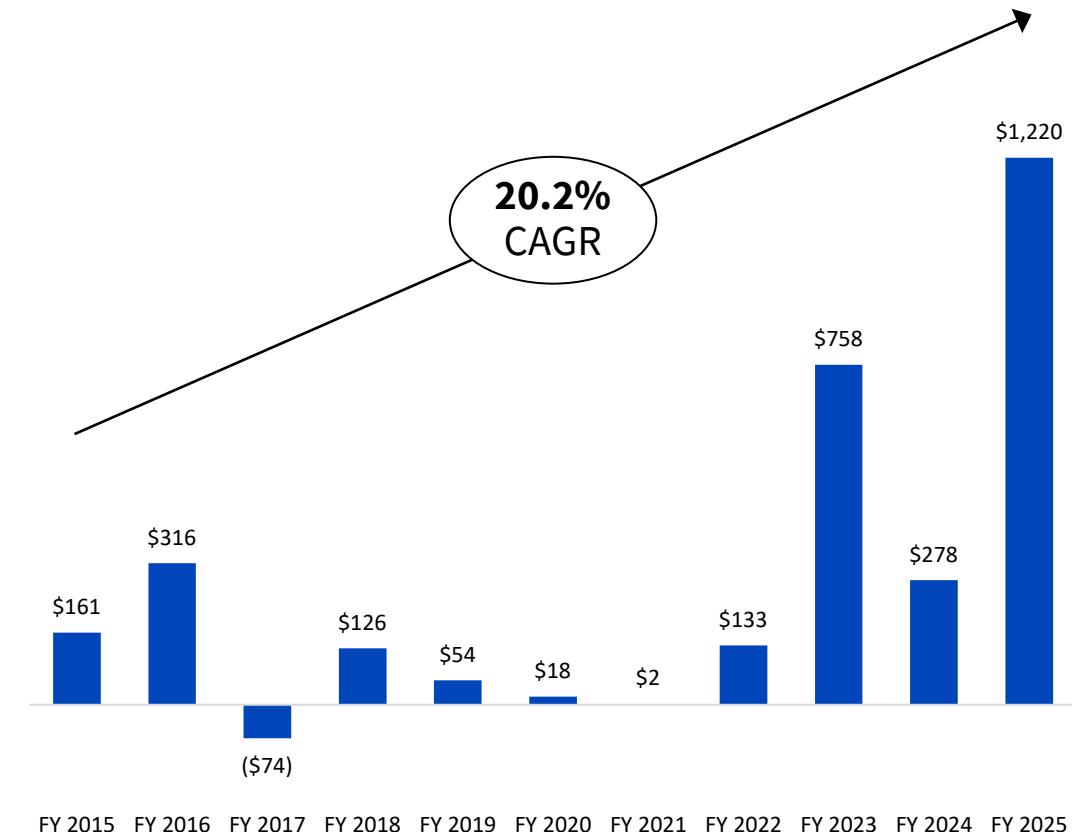


# Strong Performance Fuels Sustainable Long-Term Shareholder Returns

Net Sales  
(\$mm)



Net Income  
(\$mm)



# Second Quarter and First Half Fiscal 2026 Highlights

"Despite the impact of egg prices, we believe our performance in the second quarter and first half of the fiscal year demonstrates strength and momentum. With lower egg prices, our increasingly diversified business model, paired with disciplined execution, proved to be a source of resilience."

**—Sherman Miller,  
President & CEO**



Net Sales		Gross Profit		Operating Income	
Q2 FY26	H1 FY26	Q2 FY26	H1 FY26	Q2 FY26	H1 FY26
\$769.5mm	\$1.692bn	\$207.4mm	\$518.7mm	\$123.9mm	\$373.1mm
↓19.4%	↓2.8%	↓41.8%	↓14.0%	↓55.5%	↓19.8%

Net Income Attributable to Cal-Maine		Diluted EPS		Net Cash Flow from Operations	
Q2 FY26	H1 FY26	Q2 FY26	H1 FY26	Q2 FY26	H1 FY26
\$102.8mm	\$302.1mm	\$2.13	\$6.26	\$94.8mm	\$373.4mm
↓53.1%	↓18.1%	↓52.3%	↓17.0%	↓22.8%	↑55.5%

Note: All comparisons to same period in prior fiscal year.

3.

A Resilient Category  
with Structural Demand  
& Supply Advantages



# Powerful Consumer Tailwinds Fueling Category Growth



## Protein & Wellness Boom

- Rising demand for complete, high-quality proteins
- GLP-1 users shifting toward protein-dense, satiating foods
- Eggs deliver unmatched nutrient efficiency at superior affordability



## Convenience & At-Home Simplicity

- Fast, versatile, low-ingredient; fits “easy meal” behavior
- Growth in all-day usage (breakfast → lunch → snacks)
- Expanding ready-to-eat & heat-and-eat formats



## Premiumization & Trading Up

- Accelerating consumer migration to specialty at retail
- Premium segments show higher repeat usage & higher per-capita consumption
- Aligns with wellness, taste & clean-label preferences

# Consumer Demand for Protein is At All-Time Highs<sup>(1)</sup>

## Impact of protein, GLP-1s continues to grow

October 27, 2025

Customers are mindfully walking the perimeter of the store to look at protein options. People gravitate to protein.

## High-protein foods, alcohol-free drinks top list of health trends

April 1, 2025

As Americans become increasingly health-conscious, their online grocery orders are showing a shift toward more nutritious food choices.

## Protein Remains Top Nutrient as Consumers Demand More in 2025

September 19, 2025

What is the most popular nutrient in 2025? Protein. What was among the favorites in 2024? Protein. How about 2023 and 2022? Protein and protein.

## Consumers are Seeking More Protein for Health and Taste in 2025

April 1, 2025

People are eating more protein than ever before, with 61% of Americans increasing their protein intake in 2024 versus just 48% who did so in 2019.

## Gen Z and millennials fuel the rising demand for protein

August 1, 2025

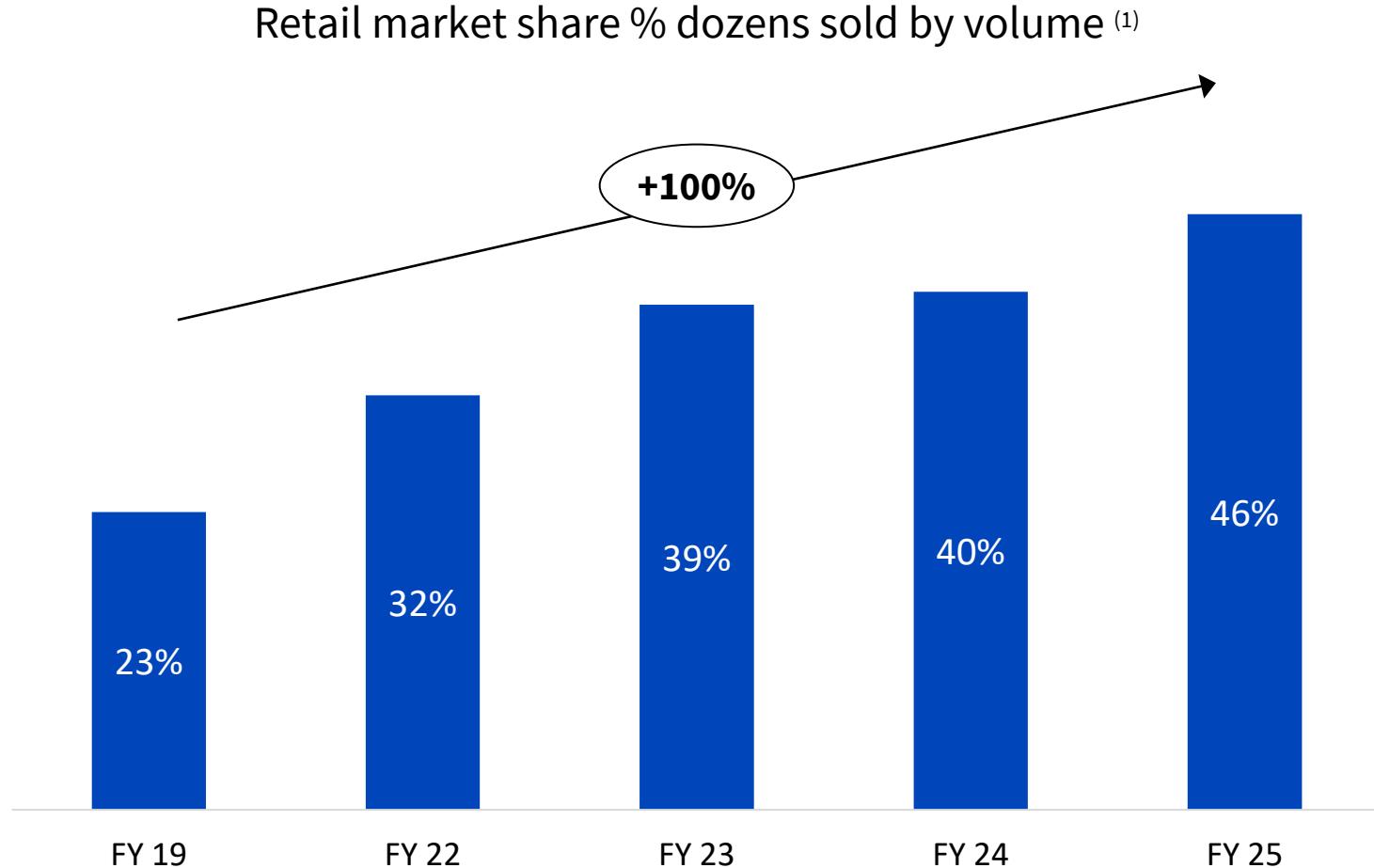
Some 44% of US consumers—and 51% of Gen Z and millennials—are actively trying to boost their intake, turning protein into a must-have across categories.

## Protein plus: Catering to the craze for more protein

August 20, 2025

So as consumers shape up their diets for better health benefits, focusing attention on protein literally feels good.

# Growing Consumer Demand Has Doubled Specialty Egg Retail Market Share



**70%**  
of Americans polled are  
trying to consume  
protein in 2025 <sup>(2)</sup>  
+11% from 2022



# Expanding Formats & Dayparts: Driving Growth in Egg-Based Prepared Foods

Eggs are moving beyond breakfast – into new formats, new occasions & higher-margin prepared solutions

## Expanding Formats

- Transition from bulk shells or liquid eggs to ready-to-heat & ready-to-eat solutions
- Drives value capture through convenience, safety & reduced back-of-house complexity

## Broadening Dayparts

- Eggs are becoming a cross-daypart protein aligned with the protein-forward consumer trend
- Expands usage occasions & strengthens presence in multiple channels



## Strategic Benefits

### Resilient & Earnings Stability

- ✓ Diversification reduces cyclical exposure to shell eggs
- ✓ Counter-cyclical Prepared Foods provide a natural hedge
- ✓ Vertical integration promotes secure, cost-efficient supply

### Margin & Mix Shift

- ✓ Transition towards Prepared Foods enhances earnings quality
- ✓ Prepared Foods sold to existing shell egg customers, deepening partnerships & expanding share of wallet
- ✓ Internal egg utilization captures value across the chain

### Growth & Brand Elevation

- ✓ Expands reach across foodservice, retail & CPG partnerships
- ✓ Premium & protein-oriented offerings elevate brand positioning
- ✓ Leverages existing infrastructure for scalable high-return growth

# Market Imbalances are Expected – We're Prepared.

## Supply Dynamics

- Supply challenges related to HPAI are not behind us. The current EPI curve closely resembles prior years, including 2022, global outbreaks continue, and recovery remains uneven and unpredictable rather than linear.
- Periods of supply disruption and price volatility are not new to this industry, and each time we have navigated them, we have emerged stronger.
- Looking long term, one of the most compelling opportunities in eggs is increasing U.S. consumption, and that growth does not occur without reliable supply.
- Increasing hen numbers over time is a prerequisite for sustainable growth in U.S. egg consumption.

## Demand Dynamics

Demand in this category is real, but complex. What is often labeled as "demand" reflects a wide range of dynamic variables, including:

- Timing and geography of bird gains or losses
- Shifts in where consumers shop
- Media-driven panic buying
- Weather patterns
- Wholesale market movements
- Promotional activity and holiday timing

Navigating demand complexity effectively is a core operational capability that differentiates performance across cycles.

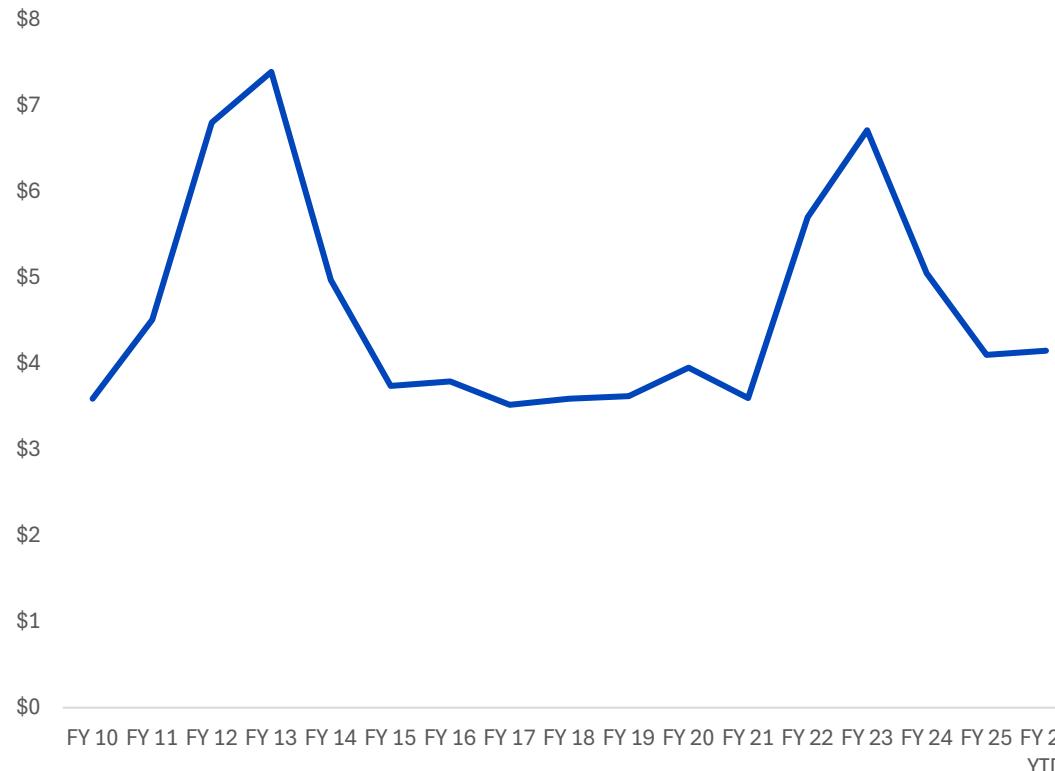
“We are more diversified, more resilient, and better positioned to compound value over the long term. This is not a strategy for a single cycle—it is a strategy built for durability.”

—**Sherman Miller,**  
**President & CEO**

# Feed Cost Fundamentals Remain Supportive

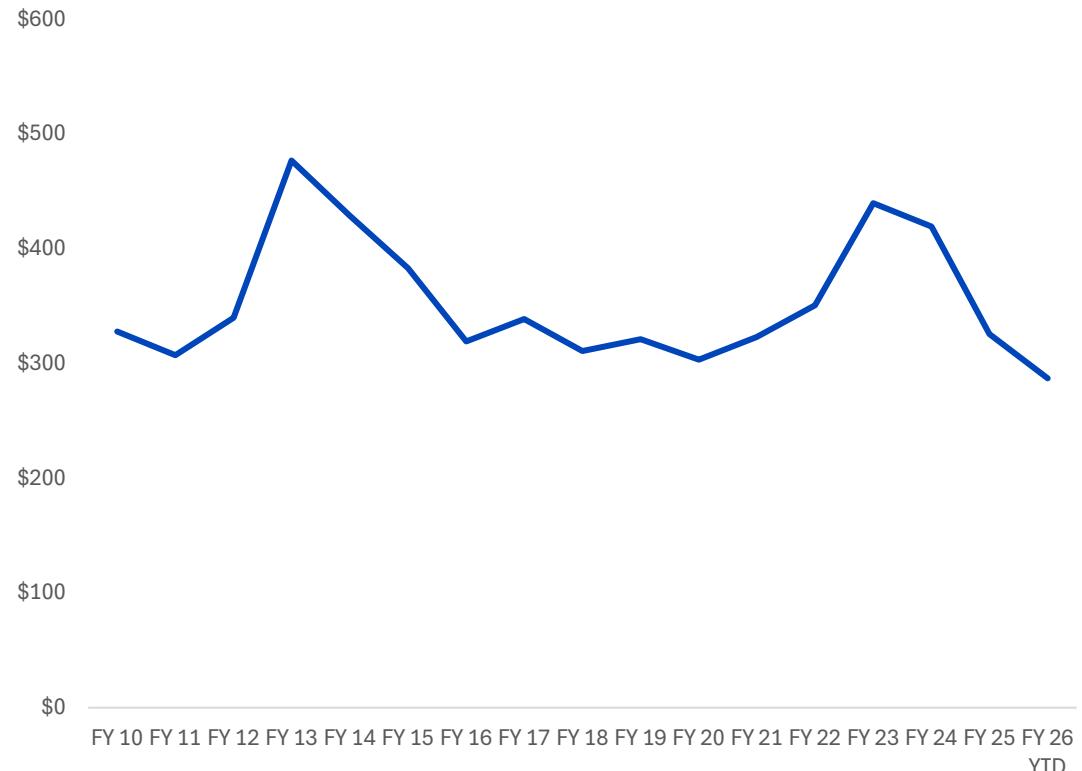
Average price of corn<sup>(1)</sup>

(\$ / bushel)



Average price of soybean meal<sup>(1)</sup>

(\$/ton)



FY25 feed ingredients' price impacts on per dozen shell egg farm production costs

	Δ in feed ingredient	\$ per dozen impact
Bushel of corn	\$0.28	\$0.01
Ton of soybean meal	\$25.46	\$0.01

## 4. Elevating Earnings Quality & Compounding Long-Term Value





# Strategic Priorities Position Cal-Maine Foods for Durable, Profitable Growth

## Growth

Expand Specialty Eggs + Prepared Foods

## Acceleration

Pursue disciplined, accretive M&A & strategic organic investments

## Resilience

Leverage scale, vertical integration, and operational & financial excellence

# Value Creation Through Broad Consumer Reach

## Retail & Foodservice

Serving 9 of the top 10 U.S. retailers & 8 of the top 10 foodservice operators



## Branded & Private Label

Diverse portfolio of brand strength + private label scale, unlocking cross-category opportunities



**60k+**

Unique retail locations

**Choice**

**~3k**

SKUs

# Eggland's Best: The #1 Branded Egg in America <sup>(1)</sup>



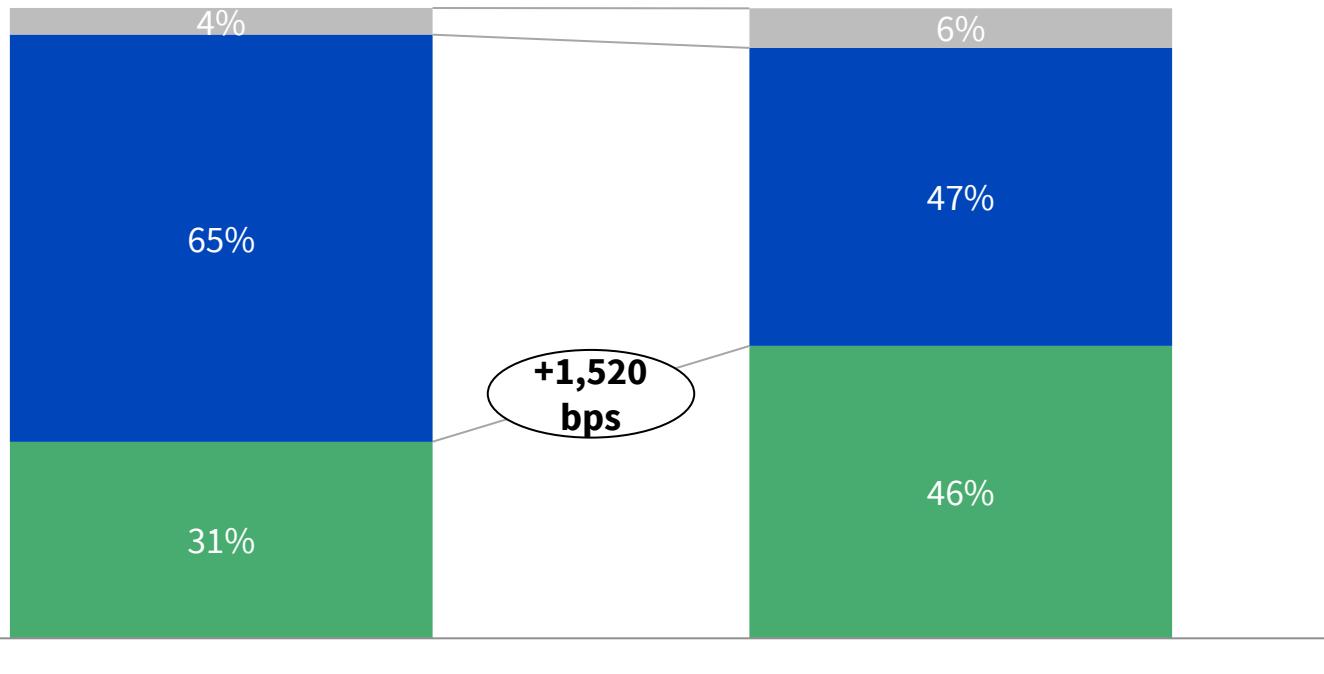
EGG-LAND'S BEST

- ✓ Cal-Maine sales represent ~50% of Eggland's Best branded shell egg sales
- ✓ Top three best-selling branded specialty egg SKUs in 2024 were Eggland's Best
- ✓ Eggland's Best boasts **broad portfolio** of egg options & egg based prepared foods



# Strengthening Earnings Durability & Predictability

## Specialty Eggs + Prepared Foods Growth Engines & Diversification (% net sales)



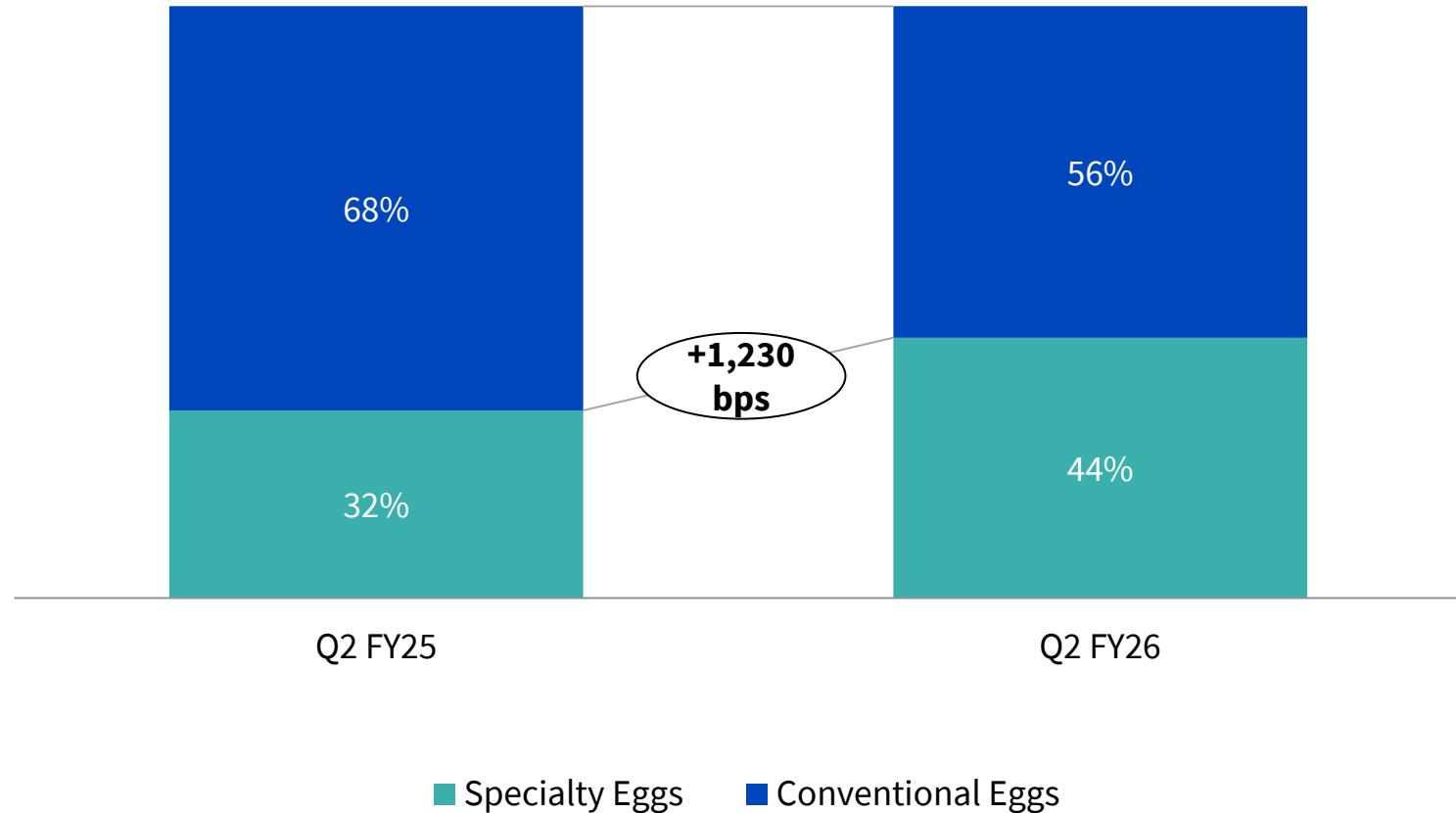
■ Specialty Eggs + Prepared Foods   ■ Conventional Eggs   ■ Egg Products + Other

Specialty Eggs +  
Prepared Foods  
Grew to 46% of  
Net Sales in  
Q2 FY26



# Strengthening Earnings Durability & Predictability

# Mix Shift Towards Specialty Eggs (% shell egg sales)



# Specialty Eggs Expanded to **44% of Shell Egg Sales in Q2 FY26**

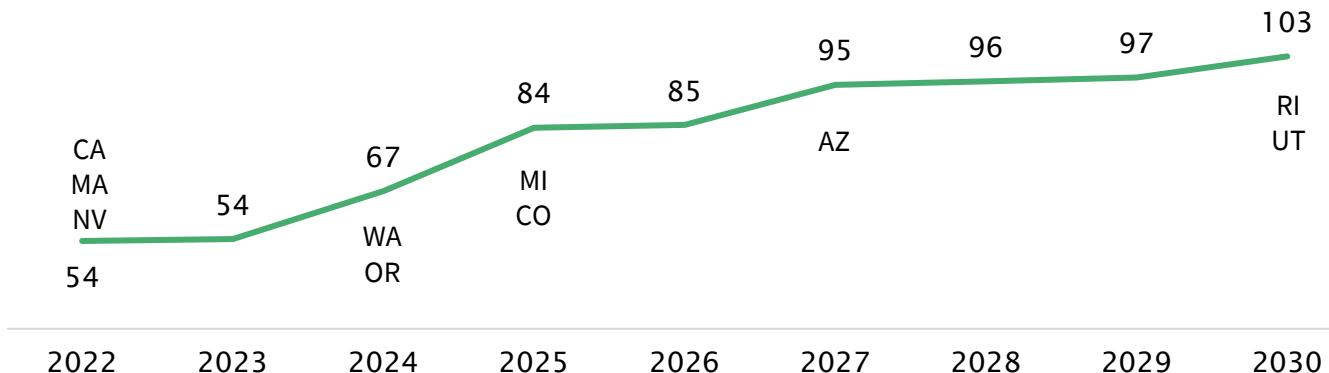


# Increasing Cage-Free Capacity through Organic & Inorganic Investments

State commitments accelerate shift to Cage-Free eggs <sup>(1, 2, 3)</sup>

- **10 U.S. states** have passed Cage-Free legislation or regulation with implementation ranging from 2022-2030 – these states collectively represent ~23% of the total estimated U.S. population
- **~27%** households expected to be in Cage-Free states by 2030
- National flock will need to be **~73%** Cage-Free to meet both legislative mandates & stated commitments vs. ~46% now <sup>(2)</sup>

U.S. state Cage-Free mandate implementation timeline & cumulative population (mms) <sup>(3)</sup>



**8.9 Billion**

Cage-Free Eggs purchased at retail in 2024 <sup>(4)</sup>

**2.7 Billion Cage-Free Eggs purchased in 2018 <sup>(5)</sup>**

**Cal-Maine has invested \$922.5mm in Cage-Free to date**

# A Disciplined Strategy-led Approach to M&A

## Strong Pipeline

Steady flow of M&A opportunities due to generational turnover & required investment for Cage-Free egg production

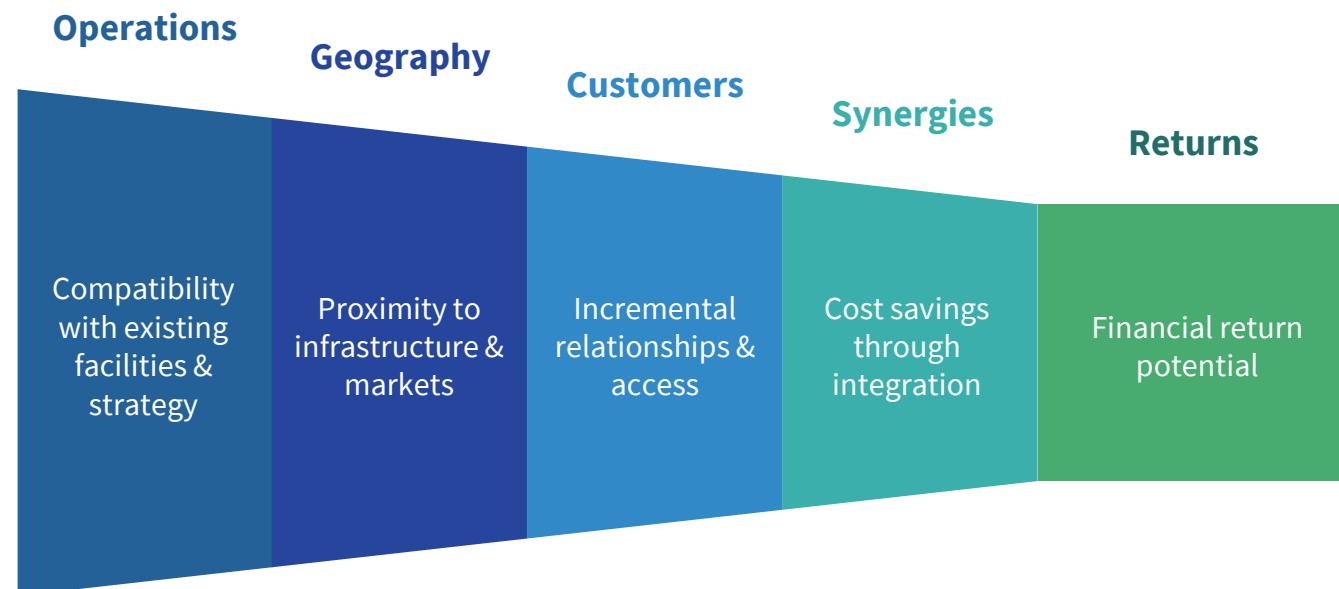
## Thorough

Time-tested framework scrutinizes many factors including market demands, synergies, operational compatibility, financial returns, geography & expansion of customer reach

## Disciplined

Structured, consistent approach designed to take a judicious approach to value enhancing acquisitions

-  Conventional Egg Expansion
-  Specialty Egg Expansion
-  Prepared Food Expansion
-  Geographic Expansion
-  Cash Flow Accretive



**27**

Acquisitions Completed As of Q2 FY26

# A Proven Track Record of Targeted, Strategic Acquisitions

## M&A Focus Areas



### Conventional Egg Expansion

Enhances scale, cost efficiency & supply reliability



### Specialty Egg Expansion

Lifts mix through premium, differentiated products



### Prepared Foods Expansion

Builds a steadier, higher-margin mix



### Geographic Expansion

Expands market reach & strengthens regional competitiveness

2015

2017

2019

2022

2023

2024

2025

Red River Valley JV



Foodonics Int'l



Mahard Egg Farm



Red River Valley (remaining interest)



MeadowCreek



Dexter, MO facilities



Echo Lake Foods



ISE America



Crepini Foods



Clean Egg Co, LLC





# Investing to Expand Prepared Foods Capabilities

**17mm  
lbs**

Launched a \$15 million network optimization and capacity expansion project that is expected to add 17 million pounds annually of scrambled egg production by mid-fiscal 2027



**12mm  
lbs**

Builds on our previously announced \$14.8 million high-speed pancake line, which is expected to add another 12 million pounds of capacity through early fiscal 2027



**18mm  
lbs**

Scaling our joint venture, Crepini Foods, which is investing \$7 million through fiscal 2028 to add 18 million pounds of capacity, expanding production more than sevenfold

**+30%  
over  
18-24  
months**

Total Prepared Foods capacity to increase more than 30% over the next 18-24 months

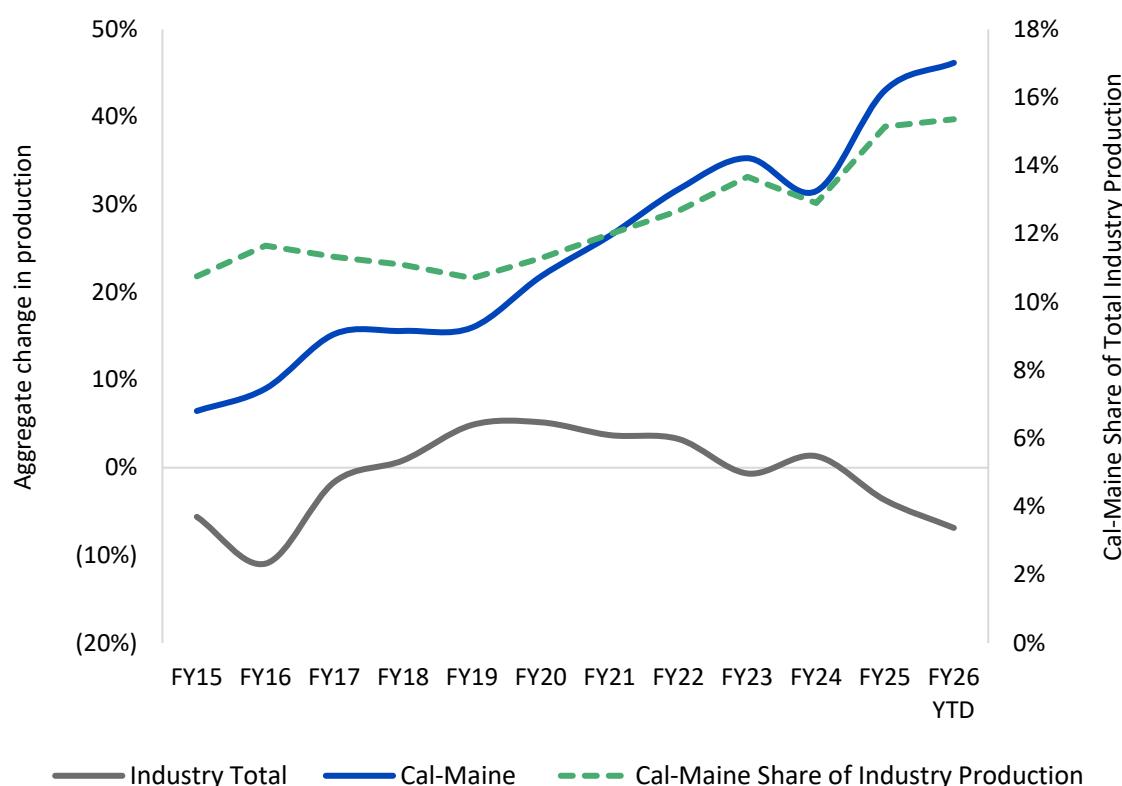
**Growth**



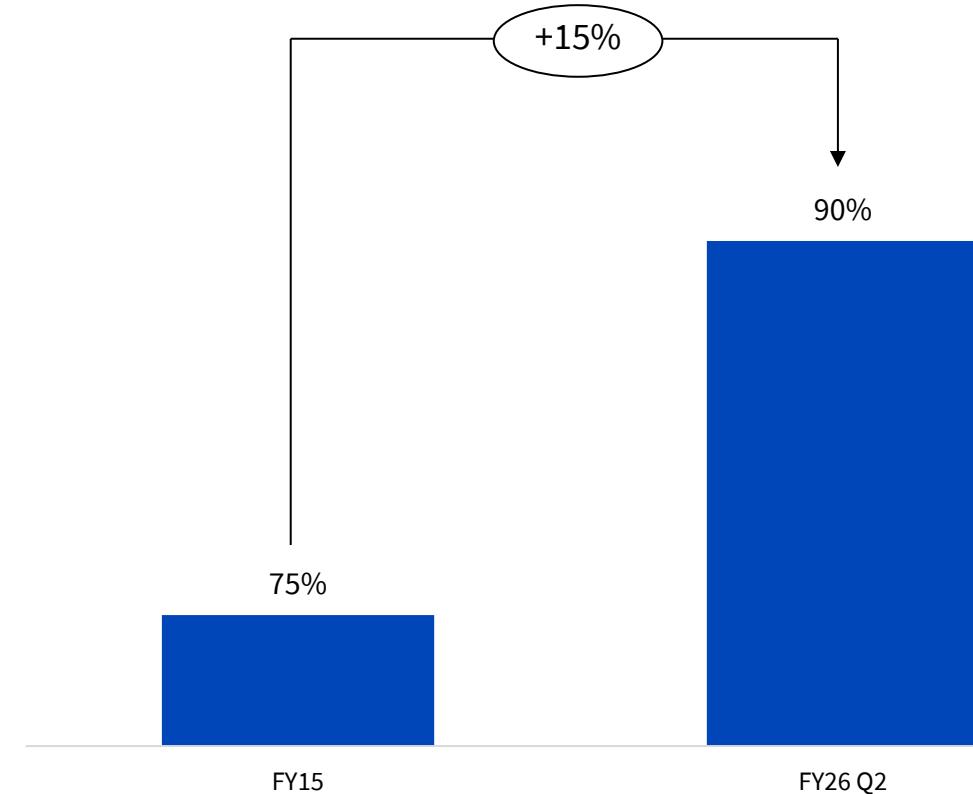
# Resilience Built on Vertical Integration & Robust Biosecurity

Vertical integration & biosecurity enable rapid restocking & delivery to market, supporting consistent supply even amid disruption

Cal-Maine shell egg production growth resilient compared to the broader industry <sup>(1)</sup>  
*(YoY % change in shell egg production)*



Produced eggs as a % of sales has increased despite impact of HPAI on the industry



# 5. Delivering Long- Term Value Through Disciplined Growth & Capital Allocation



# Balanced Capital Allocation for Long-Term Value Creation

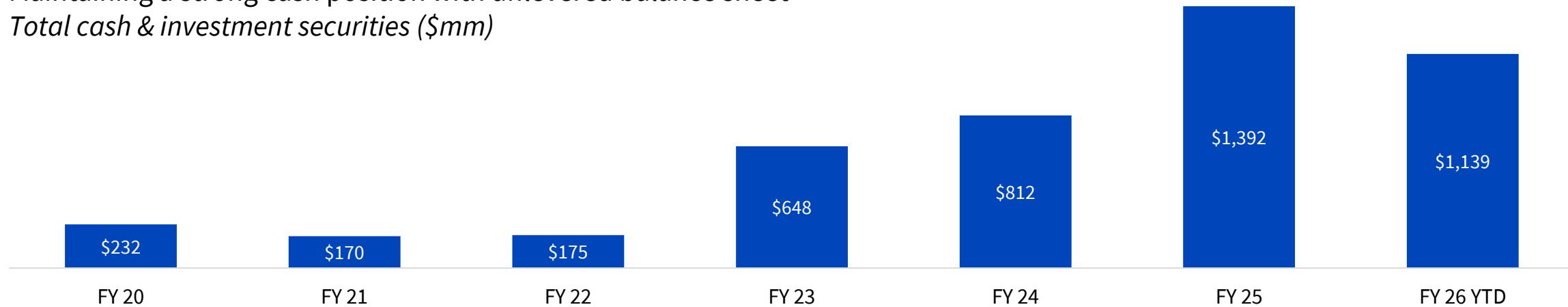
Executing our balanced capital allocation strategy

*Capital allocation by year (\$mm)*

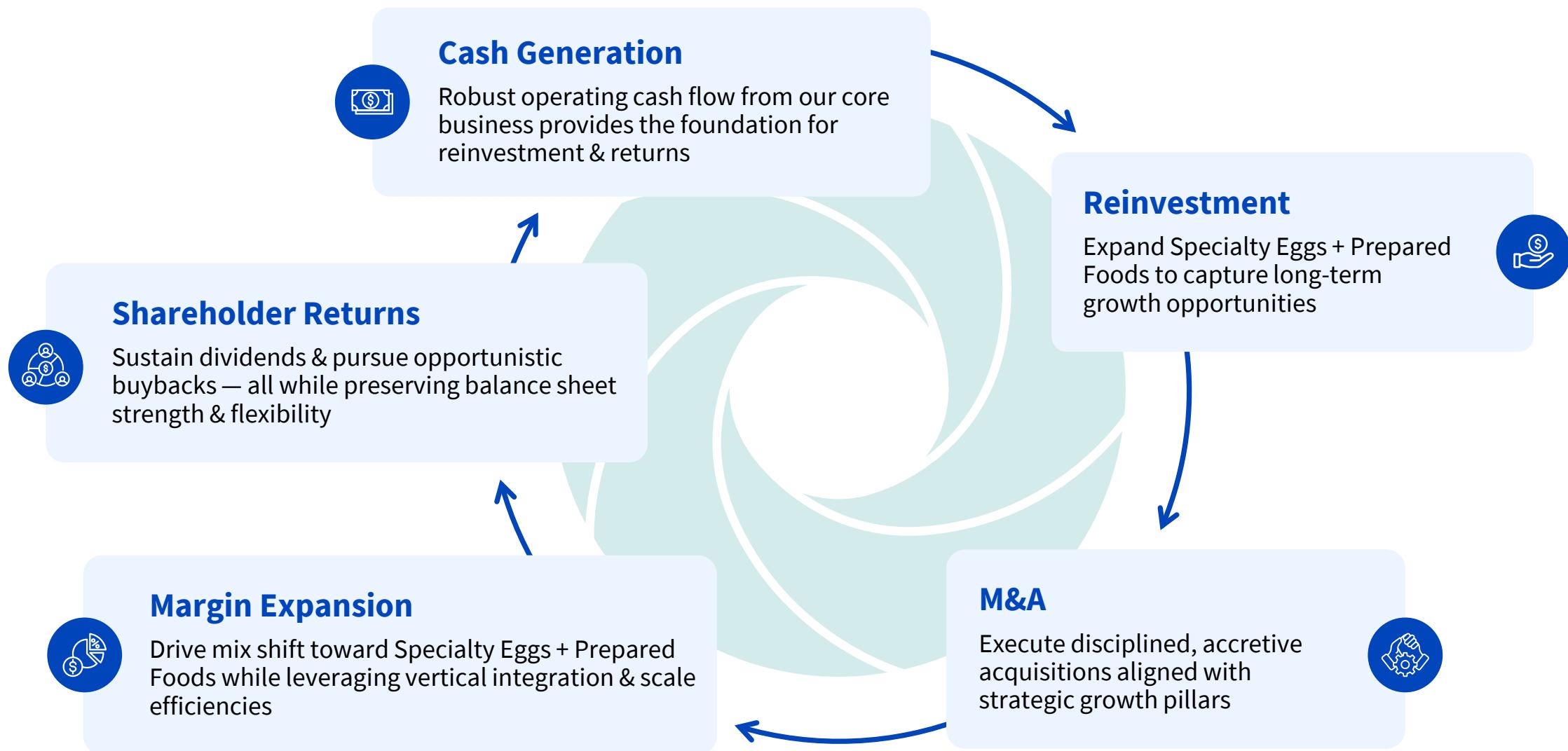


Maintaining a strong cash position with unlevered balance sheet

*Total cash & investment securities (\$mm)*



# Disciplined Capital Allocation Creates a Self-Reinforcing TSR Flywheel



# Total Shareholder Return Levers

**TSR =**

## Earnings Growth

Expands total earnings through both operational execution & a deliberate shift toward higher-value businesses

## Volume & Efficiency

Drives earnings growth through scale, productivity improvements, and disciplined cost management

## Earnings Quality & Durability

Improves margins, predictability, and mid-cycle earnings power through mix shift toward Specialty Eggs and Prepared Foods

## Dividends

*One-third of GAAP net income*

## Share Repurchases

*\$500mm authorization*

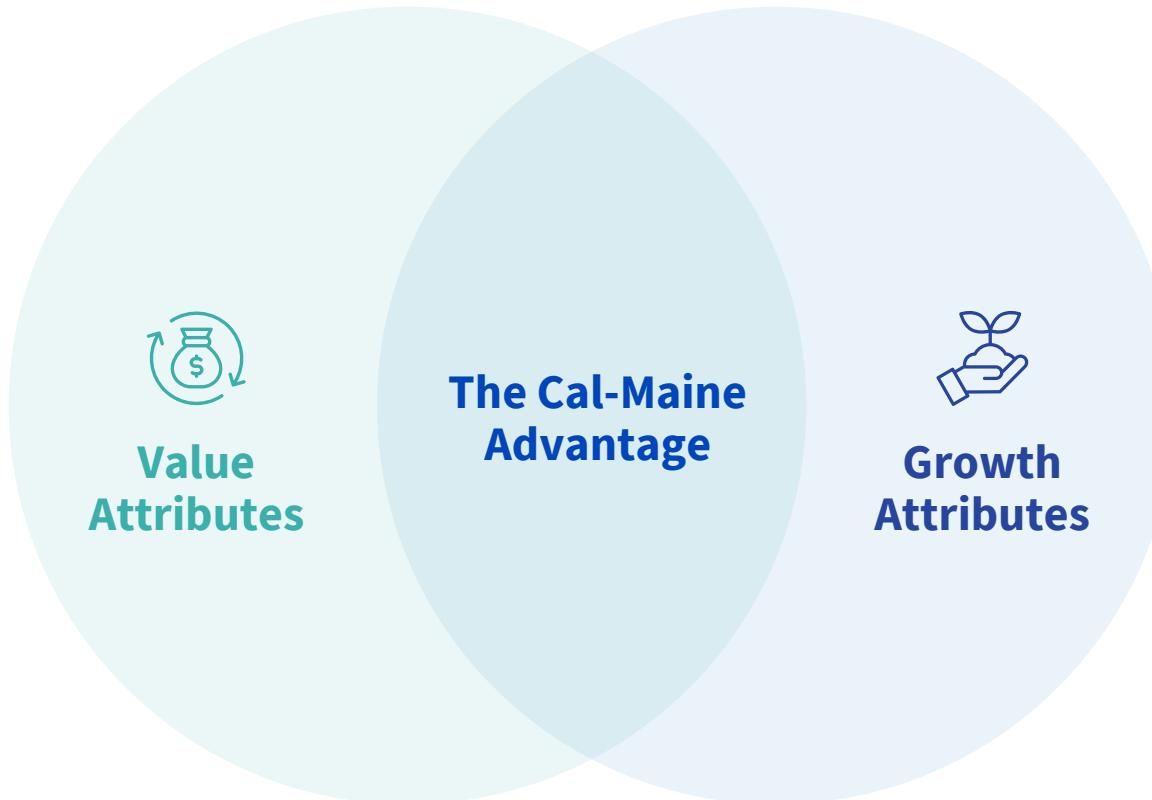
## Multiple Expansion

Higher-quality, more predictable earnings increase investor confidence and support valuation re-rating over time

# Cal-Maine Foods: A Rare Combination of Value + Growth

## Stability & Returns

- Disciplined Capital Stewardship
- Balance Sheet Strength
- Robust Operating Cash Flow
- Essential Food Staple



- Durable Base Returns + Growth Engines
- Diversification Across Products, Channels & Customers
- Compounding TSR Potential

## Expansion & Upside

- Specialty Eggs + Prepared Foods Growth Engines
- Accretive M&A
- Secular Tailwinds

# Appendix



# Reconciliation to Non-GAAP Financial Measures

	FY21	FY22	FY23	FY24	FY25
<b>Net Adjusted Operating Profit after Taxes</b>					
<b>Net Income</b>	\$2	\$133	\$758	\$278	\$1,220
Add Interest Expense	-	-	1	1	1
Income Tax Expense (Benefit)	(12)	34	242	84	385
Adjustments <sup>1</sup>	-	-	4	26	4
<b>Adjusted Operating Profit</b>	<b>(\$10)</b>	<b>\$167</b>	<b>\$1,005</b>	<b>\$389</b>	<b>\$1,610</b>
Effective Tax Rate	120.70%	20.20%	24.20%	23.20%	24.00%
Tax Impact	(12)	34	243	90	386
<b>Net Adjusted Operating Profit after Taxes</b>	<b>\$2</b>	<b>\$133</b>	<b>\$762</b>	<b>\$299</b>	<b>\$1,224</b>
Average Invested Capital					
Beginning of Year Stockholders' Equity	\$1,010	\$1,013	\$1,104	\$1,610	\$1,797
Plus Debt and Finance Lease Obligations	1	1	-	-	-
	\$1,011	\$1,014	\$1,104	\$1,610	\$1,797
End of Year Stockholders' Equity	\$1,013	\$1,104	\$1,610	\$1,797	\$2,566
Plus Debt and Finance Lease Obligations	1	-	-	-	-
	\$1,014	\$1,104	\$1,610	\$1,797	\$2,566
<b>Average Invested Capital</b>	<b>\$1,013</b>	<b>\$1,059</b>	<b>\$1,357</b>	<b>\$1,704</b>	<b>\$2,182</b>
Return on Invested Capital	0.20%	12.60%	56.20%	17.60%	56.10%
5 year average Return on Invested Capital	28.50%				

(1) Includes costs associated with legal proceedings, regulatory matters, fines, settlements and related expenses for matters that are disclosed in Annual Reports on Form 10-K filed with the Securities and Exchange Commission (SEC) and in other periodic reports.

# Citations

## Slide 6 - Cal-Maine Sits at the Intersection of Durable Value Creation & Accelerating Category Expansion

- 1) As of FY2025. WACC (Weighted Average Cost of Capital) represents the company's blended cost of debt and equity capital, weighted by their respective proportions in the capital structure. It serves as the minimum rate of return required to create shareholder value.
- 2) Cal-Maine has a variable dividend policy adopted by the Board. Pursuant to the policy, Cal-Maine pays a dividend to stockholders of its Common Stock on a quarterly basis for each quarter for which the Company reports net income attributable to Cal-Maine Foods, Inc. computed in accordance with generally accepted accounting principles ("GAAP") in the U.S., in an amount equal to one-third (1/3) of such quarterly net income. Following a quarter for which the Company does not report net income attributable to Cal-Maine Foods, Inc., the Company will not pay a dividend for a subsequent profitable quarter until the Company is profitable on a cumulative basis computed from the date of the last quarter for which a dividend was paid.

## Slide 11 - We Are the Largest & Most Diversified Producer in the U.S. Egg Industry

- 1) Watt Poultry, Egg Industry, Jan 2026

## Slide 18 - Consumer Demand for Protein is At All-Time Highs

- 1) Sources: PreparedFoods.com (<https://www.preparedfoods.com/articles/130914-protein-remains-top-nutrient-as-consumers-demand-more-in-2025>), SupplySide Food & Beverage Journal (<https://www.supplysidefbj.com/food-ingredients/protein-plus-catering-to-the-craze-for-more-protein-article>), Food Business News (<https://www.foodbusinessnews.net/articles/29241-impact-of-protein-glp-1s-continues-to-grow>), Cargill (<https://www.cargill.com/2025/consumers-are-seeking-more-protein-for-health-and-taste-in-2025>), Fox News (<https://www.cargill.com/2025/consumers-are-seeking-more-protein-for-health-and-taste-in-2025>), Bain & Co.,

## Slide 19 - Growing Consumer Demand Has Doubled Specialty Egg Adoption

- 1) <https://nielseniq.com/global/en>
- 2) 2025 IFIC Food & Health survey; IFIC 2025 Spotlight Survey

## Slide 21 - Filling the Gap as HPAI Reduces Industry Supply

- 1) US Census (<https://www.census.gov/poplclock/>), USDA: Average Layer Inventory, Urner Barry: Southeast Lg White Egg Market

## Slide 22 - Feed Cost Fundamentals Remain Supportive

- 1) Source: Chicago Board of Trade

## Slide 26 - Eggleland's Best: The #1 Branded Egg in America

- 1) Source: IRI Scan Data, TTL US MULO 52 W/E 12/29/24

## Slide 29 - Increasing Cage-Free Capacity through Organic & Inorganic Investments

- 1) State Hen Housing Summary
- 2) 73% cage-free flock value is as of December 2024 (published in January 2025 report). An update has not yet been provided
- 3) State Population Projections 2004-2030 Results Form ([cdc.gov](http://cdc.gov))
- 4) Nielsen NIQ Total US x AOC + Conv CYTD Week ending 12/28/2024
- 5) Nielsen NIQ Total US x AOC + Conv CYTD Week ending 12/01/2018

## Slide 33 - Resilience Built on Vertical Integration & Robust Biosecurity

- 1) Source: USDA



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