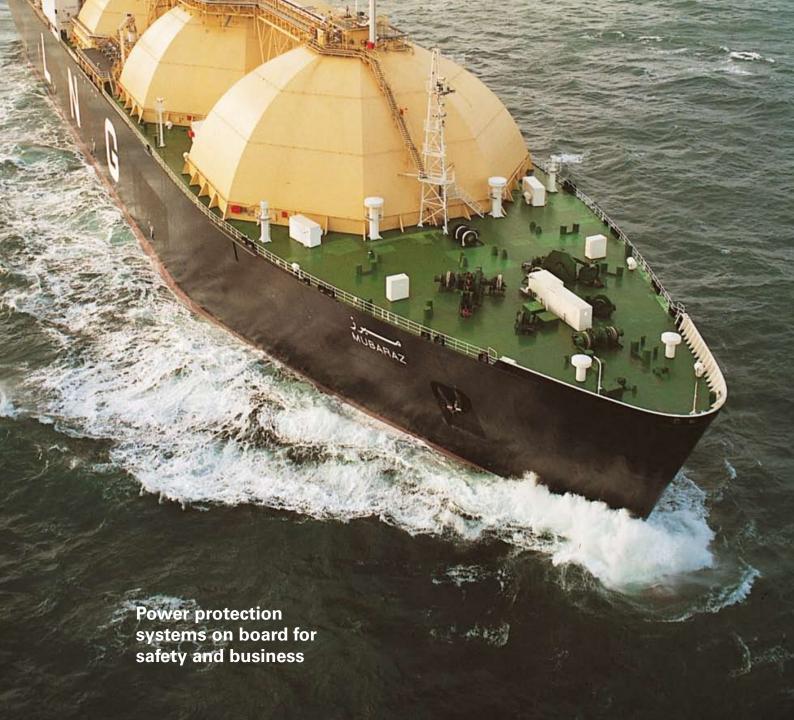


FAT-N Powerware

Marine UPS

NO SMOKIN





Technologydependent secure power

Of course the first thing to secure in a ship is the safety and navigation equipment. But the money comes from the entertainment. Let Eaton make sure power glitches won't stop your customers' spending in your onboard restaurants, casinos, shops and nightclubs. Eaton has supplied reliable marine uninterruptible power systems (UPS) to hundreds of vessels over more than 30 years. And no matter where in the world your ship sails, Eaton's global service network is always at hand.

The increasing amount of new technology installed on board presents a whole new set of challenges to the electrical power supply of a vessel or a rig. Today's sophisticated high technology equipment can fail to do its work or even get damaged if the input power has disturbances or breaks down completely. That is why power systems that supply uninterruptible and clean power are essential on board. These systems are called Uninterruptible Power Systems or UPS systems.

The equipment that needs power protection can be roughly divided into:

- safety and cruising related systems, such as navigation equipment and emergency lighting. Classification organisations normally require UPS protection for these systems.
- commercial applications, such as casinos and EPOS devices at restaurants and shops. Customer satisfaction depends on the smooth operation of these systems.
- business and management support, such as computer systems that enable continuous business management.
- special systems on board special vessels. Exploring, drilling, lifting, and cable laying, for example, is accurate and sensitive work where mistakes cannot be tolerated

Eaton

Eaton has more than 30 years of experience in supplying the marine industry with Uninterruptible Power Systems (UPS). Eaton integrates a full line of AC and DC power systems, power conversion products, power managementsoftware, remote monitoring, turnkey integration services and site support. Eaton offers service on every step of installation projects from detailed design to a full installation.

Product lines

The Eaton product offering includes:

- AC UPS Systems 1- and 3- phase 1kVA 4MVA
- battery systems, cabinets and racks
- power converters, e.g. frequency converters
- power management and monitoring software
- customised systems built to customers' exact needs

Applications onboard ship are many









- Navigation equipment
- Radio and telecom
- Satellite communication
- Voyage Data Recorder
- Dynamic positioning System
- · Business and customer satisfaction
- Cash registers (EPOS) at hotels, tax free and other shops, restaurants, casinos and other entertainment venues
- Computer systems
- Internal cable TV
- Intercom, security visual systems
- Emergency Public



and networks

camera and audio-

Announcement system

- Emergency lightingShip automation

- Azipod controlWater-proof doorsPower distribution, filteringControl/monitoring system

Technology

The harsh environmental conditions and the critical nature of the protected equipment set special dependability requirements for marine UPSs.



All Eaton marine UPSs are designed to meet the most stringent industry standards. The double conversion online topology with a static bypass switch is Eaton's choice for marine use. This topology protects against all types of power disturbances that may occur in the supplying ne twork and it is the only topology that meets the highest performance class, VFI-SS-111, requirements.

All Powerware UPSs are tested and certified to meet the appropriate safety and EMC standards.

Powerware UPSs are built into one cabinet that houses all the electronics: the rectifier, the inverter, the static bypass and the microprocessor control. This configuration allows the entire system to be controlled as one integral device. This leads to higher reliability than using separate power converters. It also saves plenty of valuable space.

The most critical loads may require increased protection. Therefore all 3-phase systems can be connected to parallel redundant configuration. In such a system two or more UPSs are supplying and sharing the same

Should a failure occur in any of the UPS units, the faulty unit is automatically disconnected from the load and the remaining unit or units continue to supply the load. This redundancy leads to extremely high system level reliability.

System performance monitoring is often crucial for continuous operation. Therefore a versatile combination of remote communication options via serial communication ports and potential free contacts are available.

Approvals

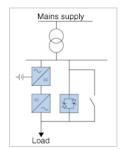
Eaton has been working for system testing and certification with e.g. Lloyd's Register of Shipping, Det Norske Veritas (DNV), Germanischer Lloyd, Bureau Veritas, American Bureau of Shipping (ABS), RINA, Korean standard.

References

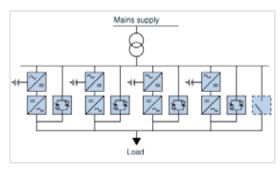
Over the last 30 years Eaton has had the pleasure to work with top shipping companies and ship builders. Our list of references includes UPS deliveries for a wide range of vessels from cruise liners and ferries to ice breakers; from LNG carriers and cable ships to oil rigs.

Services

Eaton's global service network comprises more than 1,200 service professionals worldwide. They make sure you get the same high quality services wherever you operate, delivered by your local Eaton Authorised Service Provider. We are available for our customers in all main ports around the world.



Picture 1. **Online UPS**



Picture 2. **Parallel** redundant system

Offshore and marine offering highlights



Powerware 9390M

Power range 60-160 kVA

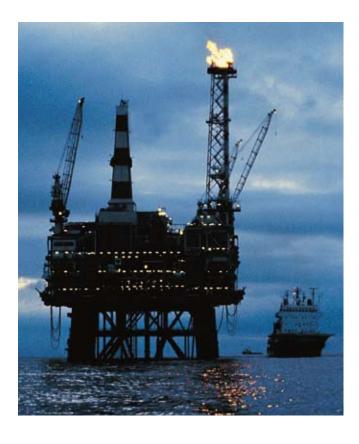
- Double conversion online technology
- Three-phase input and output
- Hot Sync parallel redundant systems up to 4 parallel
- Typical applications: emergency lighting, computers



Power range 20-40 kVA

- Three-phase input and output
- Hot Sync parallel redundant systems highnines reliability
- Typical applications: cash registers, computers, casino, emergency P.A.
- Audio-visual equipment
- Bridge equipment





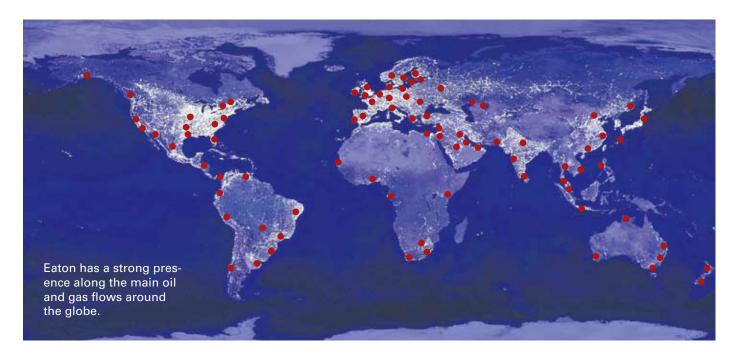


Powerware 9155/9355M

Power range 8-15 kVA

- Double conversion online technology
- Single-phase in/output
- Three-phase input/singlephase output
- Three-phase input and output
- Hot Sync parallel redundant systems up to 4 on parallel
- Typical applications: navigation, communications, automation

In addition, a number of battery and transformer options, power distribution panels and other optional devices can be delivered in external battery & option cabinets.



About Powerware Solutions

Eaton's Powerware solutions provide the confidence that power problems will not disrupt your systems, data, and operation, delivered through more than 40 years of solid performance, in-depth knowledge of customer applications, continuous innovations and world-class services. Powerware solutions have been recognised by UPS users and industry experts for delivering highest customer value and satisfaction, as well as for demonstrating most insight into customer needs among all UPS vendors.

Powerware UPSs are ranked number 1 in medium range and large UPSs above 5 kVA and number two in small system UPSs at or below 5 kVA. Loyal customers range from home office users to leading blue-chip IT equipment providers, the largest global telecommunications companies, Fortune 100 business, and government agencies.

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