# AUSTRALIAN LIMOUSIN BREEDERS' SOCIETY

### STRATEGIC PLAN>> 2021-2025



To be a trusted and desired source of genetics to deliver rapid growth, high yield and quality beef in an efficient and sustainable way.

#### **MISSION**

To advance, advocate and administer the Limousin breed by:

- Enhancing the marketability and market recognition of Limousin
- Promoting the role of Limousin in innovative beef businesses
- Supporting, enabling and informing members.



#### **PURPOSE**

The 2021-2025 strategic plan is designed to provide a clear corporate focus and strategic direction for the Australian Limousin Breeders' Society (ALBS) across the next 5 years and supports a vision for the Australian Limousin Industry for the next 10 years.

### **OUR VALUES**

- Determined and focused in pursuing our vision.
- Honest, transparent and collaborative in building relationships with fellow members, stakeholders and our customers.
- Socially responsible in terms of environmental sustainability and animal welfare.
- Caring and empathetic.
- Innovative in all aspects of our business.
- Adaptable to changing business and environmental circumstances.





#### Breed Advancement



### Define and improve the most valued and market relevant attributes of the Limousin breed

- Identify, quantify, prioritise and validate the Limousin attributes that deliver value to the beef industry.
- Develop and promote tools to improve future focussed aspects of Limousin.
- Increase Breedplan data use, input and quality by Limousin breeders.
- Develop the skills and knowledge of members to adopt and use the genetic improvement tools to improve the Limousin attributes .

#### Market Demand



#### Create visibility, awareness and recognition of the attributes of Limousin cattle.

- To enhance the awareness of Limousin's strengths by regular media presence and social media posts.
- Develop case studies of Limousin based production systems and promote on all media channels.
- Develop and promote Limousin communication channels for commercial producers. For example, website/Instagram/twitter/LinkedIn/Facebook
- Promote the value of Limousin to new and emerging markets.
- To build an email list of interested producers, supply chain stakeholders and consumers to keep them informed and engaged.

## Social Responsibility



### Explore and research Limousin's potential to enhance beef's social license in protein production.

- Define and/or measure the carbon footprint of a Limousin infused beef production system compared with other beef breeds.
- Define and demonstrate the impact of selection for temperament on handler welfare, animal welfare and product quality.
- Develop quantitative evidence of the impact of Limousin on calving ease in cross breeding herds.
- Promote the positive role of Limousin cattle in dairy beef production.

#### Service Delivery



### Improve the performance, efficiency and effectiveness of the company's operations.

- Develop a high level of corporate governance and establish policies and procedures to increase the organisational resilience.
- Work closely with Genetic Hub to deliver a service for the benefit of ALBS and Genetic Hub.
- Develop and nurture corporate partnerships to enhance ALBS capabilities.
- Attract alternative sources of funding to help ALBS invest in future-focused programs.

### BREED ADVANCEMENT

### Identify, quantify, prioritise and validate the Limousin attributes that deliver value to the beef industry.

- 1. Survey Limousin members, producers, processors and supply/value chain stakeholders.
- 2. Review Scientific literature, current and past industry data sets and reports.
- 3. Increase the collection of Limousin infused carcass data and its analysis

#### Develop and promote tools to improve future focussed aspects of Limousin.

- 1. Develop and deliver tools that enable Limousin breeders to participate in emerging markets
- 2. Continue to review and update Limousin indexes to best meet the requirements of future production systems and markets

#### Increase Limousin Breedplan data use, input and quality by Limousin cattle.

- 1. Actively encourage members to join and submit herd performance data to Breedplan.
- 2. Enhance performance recording knowledge and understanding of the value of EBVs.

### Develop the skills and knowledge of members to adopt and use the genetic improvement tools to improve the Limousin attributes.

- 1. Conduct webinars and regional workshops where possible to provide relevant information to breeders.
- 2. Provide small group and one-on-one advice and support to members looking to advance the amount of data they generate on their cattle.

### **MARKET DEMAND**

#### To enhance the awareness of Limousin's strengths by regular media presence and social media posts.

- 1. Regular press releases provided to media.
- 2. Regular and consistent messaging on social media.

#### Develop case studies of Limousin based production systems and promote on all media channels.

- 1. Develop Limousin case studies that can be shared on various media.
- 2. Develop multimedia presentations and interviews that can be shared on social media and website.

### Develop and promote Limousin communication channels for commercial producers. For example; website, Instagram, Twitter, LinkedIn and Facebook

- 1. Develop a stand alone Limousin promotion website that focusses solely on commercial producers.
- 2. Launch or update social media accounts that provide regular material on Limousin cattle.

#### Promote the value of Limousin to new and emerging markets.

- 1. Investigate potential ways to increase Limousin use in the Certified Grass-fed market.
- 2. Promote the use of Limousin to the Dairy Beef market.

#### To build an email list of interested producers, all supply chain stakeholders and consumers.

- 1. Establish and maintain an email list of interested producers and value chain participants.
- 2. Ensure consistent and relevant content is being sent to keep commercial producers informed.

### **SOCIAL RESPONSIBILITY**

### Define and/or measure the carbon footprint of a Limousin infused beef production system compared with other beef breeds.

- 1. Through collaborations with industry partners and research organisations; identify and capitalise on the traits that improve total methane and methane intensity, for example, Limousin longevity and Limousin's being browsers rather than grazers.
- 2. Use Limousin's advantage highlighted in the trials and models as a marketing tool to promote a lower carbon footprint

### Define and demonstrate the impact of selection for temperament on handler welfare, animal welfare and product quality.

- 1. Gather information from the scientific literature on the impact of temperament selection on animal welfare and beef quality.
- 2. Instigate a MLA Producer Demonstration Site (PDS) style project aiming to demonstrate the impact of docility on handling and welfare.

#### Develop quantitative evidence of the impact of Limousin on calving ease in cross breeding herds.

- 1. Seek co-funding through a PDS style project to investigate the calving ease associated with using Limousin bulls over beef or dairy cattle.
- 2. Conduct a survey of commercial producers to determine experiences with Limousin bull use.

#### Promote the positive role of Limousin cattle in dairy beef production.

- 1. Establish the Limousin breed advantage as one that is recognised world-wide.
- 2. Build strategic partnerships with dairy organizations to assist with the promotion of dairy beef production and consumption.

#### **SERVICE DELIVERY**

### Develop a high level of corporate governance and establish policies and procedures to increase the organisational resilience and efficiency.

- 1. Review and redevelop the ALBS Constitution consistent with Corporations Law and the national operating environment.
- 2. Establish a Board Committee for each Corporate Goal to drive strategy delivery, with defined Terms of Reference.
- 3. Review operating and finance systems and implement efficiencies where possible.

#### Work closely with Genetic Hub to deliver a service for the benefit of ALBS and Genetic Hub.

- 1. Develop processes and systems that allow a response to members enquiries within 24 hrs.
- 2. Promote the growth of Genetic Hub
- 3. Monitor and influence the ongoing effectiveness of service delivery to members by Genetic Hub

#### Develop and nurture corporate partnerships to enhance ALBS capabilities including but not limited to:

- 1. Agricultural Business Research Institute (ABRI)-for R&D commercialisation and operational systems.
- 2. Animal Genetics & Breeding Unit (AGBU) for genetics R&D.
- 3. Meat & Livestock Australia (MLA) for matching Federal Government funding.
- 4. Universities specialising in animal production for collaborative research projects and training.

#### Attract alternative sources of funding to help ALBS invest in future-focused programs.

1. Instigate and participate in collaborative research and development projects that are advantageous to Limousin.