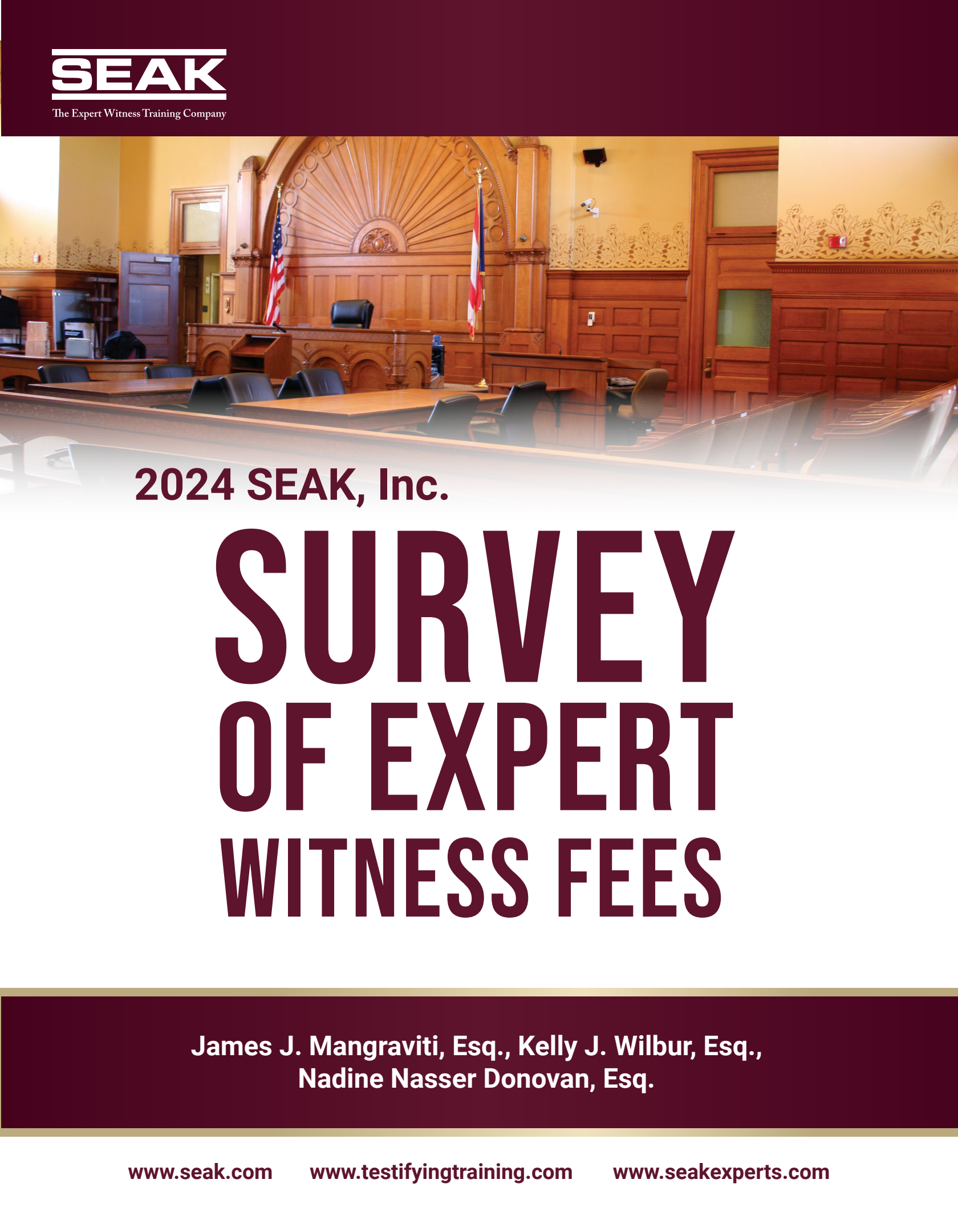




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SURVEY OF EXPERT WITNESS FEES

**James J. Mangraviti, Esq., Kelly J. Wilbur, Esq.,
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The authors would like to acknowledge the 1,600+ expert witnesses who provided the information contained herein as well as Mary Frances Mangraviti for her assistance in the creation of this e-book report.

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INTRODUCTION

This report has been prepared to provide the reader with detailed expert witness fee and billing information using a large sample size (over 1,600 experts – many of whom had more than one area of expertise). All survey information was provided by the responding experts in January & February of 2024. It is our hope that the information in this report will be useful to expert witnesses, the trial attorneys who retain them, and the judges who have to rule on the reasonableness of expert witness fees.

PART I: ANALYSIS OF SURVEY RESULTS & RECOMMENDATIONS

Expert Rates

Median fees for file review and case preparation have increased **12.5%** since 2021, or **4.2%** per year. The median fee for file review and case preparation is now **\$450/hour**. Median hourly fees for depositions are up **5.3%** for an annual increase of **1.8%**. The median fee for testifying at deposition is now **\$475/hour**. Median fees for testifying at trial have remained the same over the three years. The current median fee for testifying at trial is **\$500/hour**.

***Recommendation:** Experts should review their fees annually and most should consider periodically increasing these fees, especially in times of high inflation like we have experienced 2021-2024.*

Retainers

The median retainer has increased **15%** since 2021. The median retainer is **\$3,000**.

***Recommendation:** Experts should review their retainer requirements annually and possibly consider periodically increasing such retainer amounts.*

Written Retention Contracts

36% of experts do not require retaining counsel to sign a written retention contract. A large majority of experts (**64%**) do require retaining counsel to sign a written retention contract. These figures are essentially unchanged from 2021. Experts who work mostly for plaintiffs were more likely to require a written retention agreement.

***Recommendation:** A well-written retention contract can eliminate or mitigate much of the risk involved in expert witnessing (financial, reputational, etc.). A large majority of experts require counsel to sign such contracts. The authors strongly recommend that every expert utilize a well-written retention contract.¹*

¹ See for example [SEAK's Expert Witness Retention Contract](#) available for download from www.seak.com

Rate Increases

32% of surveyed experts reported that they did not raise their rates in the last 5 years. Of the 68% of experts who reported raising their rates, **only 1% reported that raising their rates was a bad business decision that backfired.**

***Recommendation:** Experts who haven't raised their rates to market rates should consider doing so. The odds are heavily in favor of this being a good business decision. Remember the impact of inflation in your decisions. The 32% of experts who have not raised their rates since 2019 have lost over 20% of the purchasing power of their rates over that time. Any expert who does not raise rates to keep up with inflation is lowering their rates in real terms.*

Collection Difficulties

A large majority of experts (**71%**) report that they ultimately collected all of the fees owed to them in the last 3 years. A significant minority (**29%**) reported at least one instance of an ultimate failure to be paid. Experts who work mainly for plaintiffs were significantly more likely to report collection difficulties.

***Recommendation:** Expert witnesses can be expected to experience collection difficulties every once in a while. This is a manageable problem if sound business practices and a well-thought-out retention agreement are utilized.²*

Credit Cards, ACH/Wire Transfer Payments & Electronic Invoicing

25% of experts reported accepting credit cards as a form of payment.

65% of experts reported accepting ACH or Wire Transfers as a form of payment.

33% of experts reporting using Electronic Invoicing systems.

***Recommendation:** Accepting credit cards and/or ACH payments/wire transfers can help facilitate rapid payment and help minimize collection difficulties. Experts should also consider the benefits of setting up electronic invoicing systems to increase efficiency and enable easier payment.*

² For more information regarding starting your Expert Witness Practice, we recommend our course "How to Start, Build and Run a Successful Expert Witness Practice." This course is available to [stream online](#).

Case Inquiries via Email vs. Phone

37% of experts reported receiving case inquiries mostly via email.

17% of experts reported receiving case inquiries mostly via phone.

46% of experts reported an equal split between inquiries coming through email and phone.

Recommendation: *Many case inquiries come via phone. Answer your phone and you will land more cases. Checking your email frequently, including your spam folder, is also a good business practice.*

Conclusion

Every expert's business practices are somewhat dependent on their unique situation. That said, seeing how other experts conduct their business and charge for their work can be very instructive. It is the hope of the authors that this report will assist experts in making optimum business decisions.

PART II: SURVEY RESULTS IN AGGREGATE

ALL EXPERTS	
NUMBER OF EXPERTS RESPONDING	1633
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$466
HIGH	\$2,500
LOW	\$55
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$571
HIGH	\$2,500
LOW	\$55
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$633
HIGH	\$3,500
LOW	\$55
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$65,191
HIGH	\$5,500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$14,376
HIGH	\$500,000
LOW	\$20
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,084
HIGH	\$50,000
LOW	\$275
RAISING RATES	
Percentage RAISING RATES during Last Five Years	68%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	1%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	64%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	65%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	37%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	46%

PLAINTIFF EXPERTS	
NUMBER OF EXPERTS RESPONDING	508
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$464
HIGH	\$1,100
LOW	\$55
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$571
HIGH	\$2,000
LOW	\$55
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$628
HIGH	\$3,500
LOW	\$55
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$39,150
HIGH	\$1,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$10,192
HIGH	\$200,000
LOW	\$75
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,445
HIGH	\$30,000
LOW	\$400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	66%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	1%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	63%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	24%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	59%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	32%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	37%
Percentage Receiving Case Inquiries Mostly Via Phone	19%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	44%

DEFENSE EXPERTS	
NUMBER OF EXPERTS RESPONDING	300
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$497
HIGH	\$2,000
LOW	\$100
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$623
HIGH	\$2,500
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$714
HIGH	\$3,000
LOW	\$100
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$23,313
AVERAGE	\$63,847
HIGH	\$1,600,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$16,859
HIGH	\$400,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,430
HIGH	\$50,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	1%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	48%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	21%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	63%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	45%
Percentage Receiving Case Inquiries Mostly Via Phone	16%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	39%

PART III: SURVEY RESULTS BY AREA OF EXPERTISE

ACCIDENT RECONSTRUCTION	
NUMBER OF EXPERTS RESPONDING	52
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$344
HIGH	\$575
LOW	\$175
DEPOSITION	
MEDIAN	\$398
AVERAGE	\$401
HIGH	\$1,000
LOW	\$175
TESTIFYING IN COURT	
MEDIAN	\$395
AVERAGE	\$421
HIGH	\$1,200
LOW	\$175
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$23,500
AVERAGE	\$43,121
HIGH	\$300,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$9,417
HIGH	\$54,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,015
HIGH	\$10,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	44%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	63%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	16%
Percentage Receiving Case Inquiries Mostly Via Phone	22%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	62%

ACCOUNTING	
NUMBER OF EXPERTS RESPONDING	26
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$425
AVERAGE	\$412
HIGH	\$1,000
LOW	\$200
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$430
HIGH	\$1,000
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$434
HIGH	\$1,000
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$120,000
AVERAGE	\$259,819
HIGH	\$1,700,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$39,538
HIGH	\$300,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$7,500
AVERAGE	\$7,207
HIGH	\$20,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	81%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	5%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	88%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	42%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	96%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	46%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	31%
Percentage Receiving Case Inquiries Mostly Via Phone	31%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

ACTUARIAL	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$462
AVERAGE	\$462
HIGH	\$475
LOW	\$450
DEPOSITION	
MEDIAN	\$512
AVERAGE	\$512
HIGH	\$550
LOW	\$475
TESTIFYING IN COURT	
MEDIAN	\$512
AVERAGE	\$512
HIGH	\$550
LOW	\$475
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$42,500
AVERAGE	\$42,500
HIGH	\$70,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,375
AVERAGE	\$6,375
HIGH	\$8,000
LOW	\$4,750
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,875
AVERAGE	\$3,875
HIGH	\$4,750
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

ADDICTION MEDICINE	
NUMBER OF EXPERTS RESPONDING	14
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$512
AVERAGE	\$516
HIGH	\$950
LOW	\$300
DEPOSITION	
MEDIAN	\$512
AVERAGE	\$552
HIGH	\$950
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$562
AVERAGE	\$627
HIGH	\$1,500
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,000
AVERAGE	\$22,693
HIGH	\$80,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,750
AVERAGE	\$6,464
HIGH	\$16,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,450
AVERAGE	\$2,675
HIGH	\$5,250
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	64%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	14%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	57%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	21%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	29%
Percentage Receiving Case Inquiries Mostly Via Phone	14%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	57%

ADDICTION PSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$538
HIGH	\$750
LOW	\$350
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$588
HIGH	\$750
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$743
HIGH	\$1,500
LOW	\$450
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$50,000
AVERAGE	\$52,778
HIGH	\$125,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$14,278
HIGH	\$50,000
LOW	\$4,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,375
AVERAGE	\$5,500
HIGH	\$20,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	56%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	22%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	56%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	44%

ADVERTISING	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$700
AVERAGE	\$700
HIGH	\$700
LOW	\$700
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$700
HIGH	\$700
LOW	\$700
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$700
HIGH	\$700
LOW	\$700
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$42,000
AVERAGE	\$42,000
HIGH	\$42,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$16,500
AVERAGE	\$16,500
HIGH	\$16,500
LOW	\$16,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,900
AVERAGE	\$4,900
HIGH	\$4,900
LOW	\$4,900
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

AGRICULTURE	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$363
HIGH	\$900
LOW	\$185
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$461
HIGH	\$1,200
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$472
HIGH	\$1,200
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$71,654
HIGH	\$450,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$25,069
HIGH	\$200,000
LOW	\$2,400
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,750
AVERAGE	\$6,842
HIGH	\$30,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	77%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	23%
Percentage Accepting Credit Cards for Payment	15%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	69%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	8%
Percentage Receiving Case Inquiries Mostly Via Phone	23%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	69%

ALLERGY & IMMUNOLOGY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$550
LOW	\$450
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$780
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$1,200
HIGH	\$3,000
LOW	\$550
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$46,544
HIGH	\$136,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$5,900
HIGH	\$12,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,600
HIGH	\$3,500
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	40%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	60%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	20%

ANATOMIC PATHOLOGY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$560
AVERAGE	\$530
HIGH	\$750
LOW	\$250
DEPOSITION	
MEDIAN	\$560
AVERAGE	\$592
HIGH	\$750
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$560
AVERAGE	\$718
HIGH	\$1,250
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$49,000
AVERAGE	\$67,000
HIGH	\$160,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$8,250
HIGH	\$15,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,500
AVERAGE	\$5,500
HIGH	\$10,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

ANESTHESIOLOGY	
NUMBER OF EXPERTS RESPONDING	36
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$520
HIGH	\$750
LOW	\$250
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$680
HIGH	\$2,000
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$799
HIGH	\$2,000
LOW	\$450
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$21,905
HIGH	\$76,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,856
HIGH	\$18,000
LOW	\$750
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,461
HIGH	\$5,000
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	47%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	53%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	14%
Percentage Accepting Credit Cards for Payment	14%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	47%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	70%
Percentage Receiving Case Inquiries Mostly Via Phone	9%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	21%

APPRAISAL & VALUATION	
NUMBER OF EXPERTS RESPONDING	42
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$322
AVERAGE	\$346
HIGH	\$870
LOW	\$100
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$385
HIGH	\$870
LOW	\$70
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$389
HIGH	\$870
LOW	\$70
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$27,500
AVERAGE	\$60,798
HIGH	\$495,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$13,780
HIGH	\$85,000
LOW	\$20
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$6,522
HIGH	\$30,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	83%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	71%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	19%
Percentage Accepting Credit Cards for Payment	26%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	90%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	22%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	59%

AQUATICS SAFETY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$383
HIGH	\$500
LOW	\$250
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$450
HIGH	\$550
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$700
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$24,000
AVERAGE	\$21,333
HIGH	\$25,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,000
AVERAGE	\$7,667
HIGH	\$8,000
LOW	\$7,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$4,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	67%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

ARCHITECTURE	
NUMBER OF EXPERTS RESPONDING	25
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$330
AVERAGE	\$336
HIGH	\$500
LOW	\$150
DEPOSITION	
MEDIAN	\$396
AVERAGE	\$416
HIGH	\$650
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$429
HIGH	\$700
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$100,000
AVERAGE	\$186,505
HIGH	\$1,200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$24,600
HIGH	\$150,000
LOW	\$900
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$5,022
HIGH	\$12,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	76%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	52%
Percentage Accepting Credit Cards for Payment	40%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	84%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	48%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	8%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	72%

ATHLETICS & RECREATION	
NUMBER OF EXPERTS RESPONDING	10
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$392
HIGH	\$650
LOW	\$275
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$425
HIGH	\$650
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$412
AVERAGE	\$430
HIGH	\$650
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$22,500
AVERAGE	\$23,200
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$9,970
HIGH	\$22,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,310
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	90%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	40%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	10%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	80%

AUTOMOTIVE	
NUMBER OF EXPERTS RESPONDING	15
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$356
HIGH	\$625
LOW	\$200
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$436
HIGH	\$1,000
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$470
HIGH	\$1,500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$29,604
HIGH	\$150,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$7,070
HIGH	\$30,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,500
AVERAGE	\$4,330
HIGH	\$10,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	73%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	47%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	36%
Percentage Receiving Case Inquiries Mostly Via Phone	14%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

AVIATION & AEROSPACE	
NUMBER OF EXPERTS RESPONDING	19
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$405
AVERAGE	\$453
HIGH	\$850
LOW	\$200
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$508
HIGH	\$850
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$510
AVERAGE	\$524
HIGH	\$875
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$95,647
HIGH	\$625,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$20,500
HIGH	\$75,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$5,338
HIGH	\$20,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	53%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	95%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	16%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	68%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	26%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	39%
Percentage Receiving Case Inquiries Mostly Via Phone	28%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

BANKING	
NUMBER OF EXPERTS RESPONDING	19
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$543
HIGH	\$995
LOW	\$185
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$596
HIGH	\$1,250
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$603
HIGH	\$1,250
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$200,000
AVERAGE	\$253,625
HIGH	\$1,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$35,000
AVERAGE	\$52,865
HIGH	\$250,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$9,853
HIGH	\$30,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	5%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	89%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	37%
Percentage Accepting Credit Cards for Payment	11%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	84%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	21%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	11%
Percentage Receiving Case Inquiries Mostly Via Phone	26%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	63%

BARIATRIC SURGERY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$633
HIGH	\$800
LOW	\$500
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$700
HIGH	\$750
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$783
HIGH	\$1,000
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$12,667
HIGH	\$20,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$2,400
AVERAGE	\$4,633
HIGH	\$10,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$1,867
HIGH	\$2,100
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

BIOMECHANICS	
NUMBER OF EXPERTS RESPONDING	15
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$451
HIGH	\$750
LOW	\$250
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$548
HIGH	\$1,000
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$605
HIGH	\$1,200
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$56,467
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$10,100
HIGH	\$25,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,500
AVERAGE	\$4,518
HIGH	\$7,500
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	87%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	73%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

BUSINESS DAMAGES	
NUMBER OF EXPERTS RESPONDING	21
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$445
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$461
HIGH	\$800
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$461
HIGH	\$800
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$90,000
AVERAGE	\$431,465
HIGH	\$5,500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$18,000
AVERAGE	\$29,461
HIGH	\$100,000
LOW	\$20
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$10,000
AVERAGE	\$8,816
HIGH	\$25,000
LOW	\$1,100
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	86%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	38%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	95%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	14%
Percentage Receiving Case Inquiries Mostly Via Phone	38%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	48%

BUSINESS OPERATIONS	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$515
AVERAGE	\$500
HIGH	\$900
LOW	\$225
DEPOSITION	
MEDIAN	\$515
AVERAGE	\$568
HIGH	\$1,200
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$515
AVERAGE	\$571
HIGH	\$1,200
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$44,288
AVERAGE	\$94,455
HIGH	\$450,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$14,766
AVERAGE	\$29,190
HIGH	\$200,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$6,000
AVERAGE	\$9,113
HIGH	\$30,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	81%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	19%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	31%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

BUSINESS VALUATION	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$390
HIGH	\$600
LOW	\$200
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$420
HIGH	\$700
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$426
HIGH	\$800
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$94,334
AVERAGE	\$120,262
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$25,833
HIGH	\$75,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$8,750
AVERAGE	\$8,844
HIGH	\$20,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	88%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	31%
Percentage Accepting Credit Cards for Payment	56%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	31%
Percentage Receiving Case Inquiries Mostly Via Phone	50%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	19%

CARDIOLOGY	
NUMBER OF EXPERTS RESPONDING	24
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$597
HIGH	\$1,175
LOW	\$200
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$686
HIGH	\$1,200
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$786
HIGH	\$1,250
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$21,332
HIGH	\$78,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,641
HIGH	\$18,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,952
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	8%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	46%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	54%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	74%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	26%

CARDIOTHORACIC SURGERY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$525
HIGH	\$700
LOW	\$400
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$625
HIGH	\$750
LOW	\$450
TESTIFYING IN COURT	
MEDIAN	\$825
AVERAGE	\$788
HIGH	\$1,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$24,000
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,000
AVERAGE	\$8,350
HIGH	\$15,000
LOW	\$2,400
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,400
AVERAGE	\$2,650
HIGH	\$5,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	25%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

CHEMISTRY & CHEMICALS	
NUMBER OF EXPERTS RESPONDING	14
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$388
AVERAGE	\$400
HIGH	\$725
LOW	\$180
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$441
HIGH	\$725
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$441
HIGH	\$725
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$72,550
AVERAGE	\$105,462
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,438
AVERAGE	\$29,080
HIGH	\$125,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,750
AVERAGE	\$3,220
HIGH	\$7,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	14%
Percentage Accepting Credit Cards for Payment	7%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	79%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	21%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	36%
Percentage Receiving Case Inquiries Mostly Via Phone	21%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

CHIROPRACTIC	
NUMBER OF EXPERTS RESPONDING	12
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$427
HIGH	\$700
LOW	\$100
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$629
HIGH	\$1,000
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$650
AVERAGE	\$835
HIGH	\$2,500
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$9,500
AVERAGE	\$10,984
HIGH	\$25,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$2,092
AVERAGE	\$3,282
HIGH	\$10,000
LOW	\$400
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,995
AVERAGE	\$2,444
HIGH	\$5,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	58%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	17%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	25%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

COLON & RECTAL SURGERY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$690
HIGH	\$800
LOW	\$500
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$830
HIGH	\$1,000
LOW	\$650
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$900
HIGH	\$1,000
LOW	\$750
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$33,000
HIGH	\$65,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$5,200
HIGH	\$8,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,600
HIGH	\$3,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	0%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	40%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	20%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	40%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	80%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	20%

COMPUTERS/INFORMATION TECHNOLOGY	
NUMBER OF EXPERTS RESPONDING	24
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$488
AVERAGE	\$474
HIGH	\$800
LOW	\$225
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$536
HIGH	\$1,000
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$525
AVERAGE	\$538
HIGH	\$1,000
LOW	\$225
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$75,000
AVERAGE	\$161,320
HIGH	\$1,200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$41,842
HIGH	\$350,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,250
AVERAGE	\$6,378
HIGH	\$15,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	79%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	79%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	42%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	88%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	62%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	46%

CONSTRUCTION/CONSTRUCTION DEFECTS	
NUMBER OF EXPERTS RESPONDING	116
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$319
HIGH	\$700
LOW	\$100
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$394
HIGH	\$700
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$405
HIGH	\$750
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$55,756
AVERAGE	\$167,060
HIGH	\$2,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,000
AVERAGE	\$24,127
HIGH	\$500,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$4,426
HIGH	\$30,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	77%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	73%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	37%
Percentage Accepting Credit Cards for Payment	28%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	49%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	16%
Percentage Receiving Case Inquiries Mostly Via Phone	28%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

CORRECTIONAL HEALTHCARE	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$509
HIGH	\$700
LOW	\$325
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$718
HIGH	\$1,000
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$842
AVERAGE	\$1,135
HIGH	\$3,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$50,000
AVERAGE	\$79,250
HIGH	\$350,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,750
AVERAGE	\$15,000
HIGH	\$60,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$3,721
HIGH	\$5,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	88%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

CRITICAL CARE MEDICINE	
NUMBER OF EXPERTS RESPONDING	17
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$462
HIGH	\$650
LOW	\$200
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$584
HIGH	\$800
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$628
HIGH	\$1,200
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$17,335
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$5,462
HIGH	\$15,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,200
AVERAGE	\$2,547
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	59%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	41%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	18%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	59%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	18%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	65%
Percentage Receiving Case Inquiries Mostly Via Phone	6%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

CRITICAL CARE SURGERY	
NUMBER OF EXPERTS RESPONDING	10
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$570
HIGH	\$750
LOW	\$200
DEPOSITION	
MEDIAN	\$662
AVERAGE	\$668
HIGH	\$1,000
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$725
AVERAGE	\$743
HIGH	\$1,000
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,500
AVERAGE	\$15,100
HIGH	\$27,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,500
AVERAGE	\$5,310
HIGH	\$10,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,610
HIGH	\$6,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	40%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	30%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	10%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	60%

CRYPTOCURRENCY	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$448
AVERAGE	\$448
HIGH	\$500
LOW	\$395
DEPOSITION	
MEDIAN	\$498
AVERAGE	\$498
HIGH	\$500
LOW	\$495
TESTIFYING IN COURT	
MEDIAN	\$498
AVERAGE	\$498
HIGH	\$500
LOW	\$495
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$39,000
AVERAGE	\$39,000
HIGH	\$68,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$11,500
AVERAGE	\$11,500
HIGH	\$18,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$7,750
AVERAGE	\$7,750
HIGH	\$12,500
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

CYBERSECURITY	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$512
AVERAGE	\$512
HIGH	\$600
LOW	\$425
DEPOSITION	
MEDIAN	\$588
AVERAGE	\$588
HIGH	\$600
LOW	\$575
TESTIFYING IN COURT	
MEDIAN	\$588
AVERAGE	\$588
HIGH	\$600
LOW	\$575
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$386,500
AVERAGE	\$386,500
HIGH	\$750,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$31,250
AVERAGE	\$31,250
HIGH	\$50,000
LOW	\$12,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$8,000
AVERAGE	\$8,000
HIGH	\$10,000
LOW	\$6,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	100%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

DENTIST	
NUMBER OF EXPERTS RESPONDING	24
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$524
HIGH	\$850
LOW	\$300
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$742
HIGH	\$2,000
LOW	\$450
TESTIFYING IN COURT	
MEDIAN	\$875
AVERAGE	\$912
HIGH	\$2,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,500
AVERAGE	\$14,170
HIGH	\$44,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,600
AVERAGE	\$4,673
HIGH	\$12,000
LOW	\$1,050
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,500
AVERAGE	\$1,696
HIGH	\$3,500
LOW	\$275
RAISING RATES	
Percentage RAISING RATES during Last Five Years	83%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	46%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	8%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	54%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	8%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

DERMATOLOGY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$600
HIGH	\$700
LOW	\$500
DEPOSITION	
MEDIAN	\$995
AVERAGE	\$948
HIGH	\$1,000
LOW	\$850
TESTIFYING IN COURT	
MEDIAN	\$922
AVERAGE	\$1,368
HIGH	\$3,000
LOW	\$625
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$42,000
AVERAGE	\$67,667
HIGH	\$136,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,750
AVERAGE	\$7,750
HIGH	\$12,000
LOW	\$3,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,575
HIGH	\$3,500
LOW	\$1,800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	25%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	25%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	25%

DIAGNOSTIC RADIOLOGY	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$529
HIGH	\$850
LOW	\$350
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$679
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$836
HIGH	\$1,200
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$19,000
AVERAGE	\$21,500
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,050
AVERAGE	\$3,967
HIGH	\$10,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,750
AVERAGE	\$1,688
HIGH	\$2,250
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	43%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	43%
Percentage Accepting Credit Cards for Payment	14%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	29%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	57%
Percentage Receiving Case Inquiries Mostly Via Phone	14%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

DRAM SHOP & ALCOHOL SERVICES	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$410
AVERAGE	\$428
HIGH	\$500
LOW	\$350
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$384
HIGH	\$450
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$384
HIGH	\$450
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$23,900
HIGH	\$60,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$5,600
HIGH	\$10,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,800
AVERAGE	\$2,860
HIGH	\$5,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	17%
Percentage Accepting Credit Cards for Payment	67%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

ECONOMICS	
NUMBER OF EXPERTS RESPONDING	28
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$442
HIGH	\$900
LOW	\$175
DEPOSITION	
MEDIAN	\$478
AVERAGE	\$487
HIGH	\$1,000
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$478
AVERAGE	\$490
HIGH	\$1,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$35,000
AVERAGE	\$155,487
HIGH	\$1,600,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,500
AVERAGE	\$37,371
HIGH	\$400,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,450
AVERAGE	\$9,033
HIGH	\$50,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	64%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	6%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	71%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	36%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	82%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	46%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	41%
Percentage Receiving Case Inquiries Mostly Via Phone	19%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	41%

EDUCATION & SCHOOLS	
NUMBER OF EXPERTS RESPONDING	15
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$416
HIGH	\$650
LOW	\$225
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$492
HIGH	\$1,000
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$538
HIGH	\$1,000
LOW	\$225
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$50,000
AVERAGE	\$79,902
HIGH	\$500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$18,133
HIGH	\$50,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,200
AVERAGE	\$4,743
HIGH	\$9,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	13%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	53%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	27%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

ELECTRICITY /ELECTRICIAN	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$388
AVERAGE	\$394
HIGH	\$600
LOW	\$275
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$458
HIGH	\$625
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$451
AVERAGE	\$486
HIGH	\$900
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$54,357
AVERAGE	\$222,252
HIGH	\$2,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,500
AVERAGE	\$47,848
HIGH	\$500,000
LOW	\$350
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$6,010
HIGH	\$30,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	94%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	31%
Percentage Accepting Credit Cards for Payment	38%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	81%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	62%

ELECTRONICS	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$461
HIGH	\$600
LOW	\$350
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$527
HIGH	\$750
LOW	\$395
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$527
HIGH	\$750
LOW	\$395
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$75,000
AVERAGE	\$83,222
HIGH	\$249,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$25,000
AVERAGE	\$23,706
HIGH	\$50,000
LOW	\$350
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,500
AVERAGE	\$5,833
HIGH	\$10,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	89%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	11%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	44%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

ELECTROPHYSIOLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$250
AVERAGE	\$417
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$300
AVERAGE	\$450
HIGH	\$800
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$300
AVERAGE	\$450
HIGH	\$800
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$130,000
AVERAGE	\$130,000
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$63,750
AVERAGE	\$63,750
HIGH	\$125,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,200
AVERAGE	\$2,200
HIGH	\$2,400
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

ELEVATORS & ESCALATORS	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$300
HIGH	\$300
LOW	\$300
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$400
HIGH	\$400
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$400
HIGH	\$400
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$15,000
HIGH	\$15,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$6,000
HIGH	\$6,000
LOW	\$6,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,000
AVERAGE	\$1,000
HIGH	\$1,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	100%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	100%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

EMERGENCY MEDICAL SERVICES	
NUMBER OF EXPERTS RESPONDING	12
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$405
HIGH	\$650
LOW	\$55
DEPOSITION	
MEDIAN	\$488
AVERAGE	\$450
HIGH	\$750
LOW	\$55
TESTIFYING IN COURT	
MEDIAN	\$555
AVERAGE	\$480
HIGH	\$750
LOW	\$55
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,500
AVERAGE	\$21,883
HIGH	\$90,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$6,365
HIGH	\$15,000
LOW	\$880
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,911
HIGH	\$10,000
LOW	\$1,800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	58%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	8%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	58%
Percentage Receiving Case Inquiries Mostly Via Phone	8%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

EMERGENCY MEDICAL TOXICOLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$433
HIGH	\$500
LOW	\$300
DEPOSITION	
MEDIAN	\$625
AVERAGE	\$625
HIGH	\$750
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$625
AVERAGE	\$675
HIGH	\$900
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,500
AVERAGE	\$14,500
HIGH	\$17,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,000
HIGH	\$6,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,000
HIGH	\$3,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	67%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

EMERGENCY MEDICINE	
NUMBER OF EXPERTS RESPONDING	66
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$490
HIGH	\$750
LOW	\$125
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$582
HIGH	\$1,300
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$614
HIGH	\$1,250
LOW	\$60
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$12,000
AVERAGE	\$19,197
HIGH	\$120,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,569
HIGH	\$40,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,400
AVERAGE	\$2,386
HIGH	\$6,500
LOW	\$400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	64%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	53%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	18%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	23%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	9%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	41%

EMPLOYMENT	
NUMBER OF EXPERTS RESPONDING	25
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$376
HIGH	\$550
LOW	\$200
DEPOSITION	
MEDIAN	\$438
AVERAGE	\$445
HIGH	\$750
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$446
HIGH	\$750
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$34,661
HIGH	\$130,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$11,387
HIGH	\$35,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$4,270
HIGH	\$10,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	88%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	92%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	36%
Percentage Accepting Credit Cards for Payment	28%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	72%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	48%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	12%
Percentage Receiving Case Inquiries Mostly Via Phone	32%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

ENDOCRINOLOGY	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$475
AVERAGE	\$456
HIGH	\$600
LOW	\$300
DEPOSITION	
MEDIAN	\$612
AVERAGE	\$703
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$775
HIGH	\$1,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$21,000
AVERAGE	\$22,125
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$5,362
HIGH	\$8,000
LOW	\$2,400
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,625
AVERAGE	\$1,618
HIGH	\$2,500
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	38%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	62%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

ENGINEERING	
NUMBER OF EXPERTS RESPONDING	153
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$361
HIGH	\$750
LOW	\$150
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$418
HIGH	\$900
LOW	\$185
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$424
HIGH	\$900
LOW	\$185
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$60,000
AVERAGE	\$132,266
HIGH	\$2,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,000
AVERAGE	\$24,329
HIGH	\$500,000
LOW	\$350
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$4,606
HIGH	\$30,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	24%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	42%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	24%
Percentage Receiving Case Inquiries Mostly Via Phone	23%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	53%

ENVIRONMENTAL	
NUMBER OF EXPERTS RESPONDING	26
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$375
HIGH	\$900
LOW	\$175
DEPOSITION	
MEDIAN	\$462
AVERAGE	\$479
HIGH	\$900
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$485
AVERAGE	\$488
HIGH	\$900
LOW	\$225
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$100,000
AVERAGE	\$199,158
HIGH	\$1,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$17,500
AVERAGE	\$35,143
HIGH	\$200,000
LOW	\$20
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,617
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	77%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	58%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	19%
Percentage Accepting Credit Cards for Payment	35%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	81%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	19%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	19%
Percentage Receiving Case Inquiries Mostly Via Phone	19%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	62%

ERGONOMICS	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$400
HIGH	\$550
LOW	\$300
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$467
HIGH	\$750
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$467
HIGH	\$750
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$26,675
HIGH	\$32,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,730
AVERAGE	\$8,077
HIGH	\$12,000
LOW	\$3,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$4,167
HIGH	\$5,500
LOW	\$3,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

FAMILY MEDICINE	
NUMBER OF EXPERTS RESPONDING	31
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$458
HIGH	\$950
LOW	\$125
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$612
HIGH	\$1,125
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$686
HIGH	\$1,125
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,375
AVERAGE	\$19,388
HIGH	\$80,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,500
AVERAGE	\$4,673
HIGH	\$15,000
LOW	\$650
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,050
AVERAGE	\$2,270
HIGH	\$5,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	58%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	6%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	42%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	26%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	52%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	26%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	45%
Percentage Receiving Case Inquiries Mostly Via Phone	16%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	39%

FINANCIAL	
NUMBER OF EXPERTS RESPONDING	45
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$425
AVERAGE	\$480
HIGH	\$995
LOW	\$200
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$539
HIGH	\$1,250
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$560
HIGH	\$1,500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$91,000
AVERAGE	\$184,903
HIGH	\$1,000,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$17,000
AVERAGE	\$32,781
HIGH	\$250,000
LOW	\$75
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$8,775
HIGH	\$30,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	4%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	82%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	91%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	35%
Percentage Receiving Case Inquiries Mostly Via Phone	21%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	44%

FIRE	
NUMBER OF EXPERTS RESPONDING	18
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$314
HIGH	\$515
LOW	\$165
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$374
HIGH	\$900
LOW	\$165
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$385
HIGH	\$900
LOW	\$165
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$36,000
AVERAGE	\$94,631
HIGH	\$850,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$13,938
HIGH	\$100,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,536
HIGH	\$10,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	83%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	17%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	83%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	56%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	29%
Percentage Receiving Case Inquiries Mostly Via Phone	18%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	53%

FIREARMS & BALLISTICS	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$382
HIGH	\$500
LOW	\$300
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$411
HIGH	\$575
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$418
HIGH	\$575
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$26,500
AVERAGE	\$35,592
HIGH	\$95,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$9,750
HIGH	\$20,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,957
HIGH	\$10,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	86%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	71%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	43%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	86%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

FOOD	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$504
HIGH	\$900
LOW	\$300
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$646
HIGH	\$1,200
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$671
HIGH	\$1,200
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$45,000
AVERAGE	\$105,500
HIGH	\$450,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$52,100
HIGH	\$200,000
LOW	\$7,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,250
AVERAGE	\$10,690
HIGH	\$30,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	83%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	17%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	83%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	17%

FOOT & ANKLE SURGERY	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$621
HIGH	\$1,000
LOW	\$400
DEPOSITION	
MEDIAN	\$812
AVERAGE	\$854
HIGH	\$1,400
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$888
HIGH	\$1,400
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$19,643
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,471
HIGH	\$12,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,050
AVERAGE	\$2,383
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	86%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	29%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	57%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

FORENSIC PATHOLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$650
HIGH	\$750
LOW	\$600
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$717
HIGH	\$800
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$800
AVERAGE	\$883
HIGH	\$1,250
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$45,000
AVERAGE	\$39,667
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$6,333
HIGH	\$10,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,500
HIGH	\$4,500
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

FORENSIC PSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$662
AVERAGE	\$618
HIGH	\$900
LOW	\$175
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$675
HIGH	\$1,333
LOW	\$175
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$675
HIGH	\$1,333
LOW	\$175
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$55,000
AVERAGE	\$65,212
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,000
AVERAGE	\$17,042
HIGH	\$50,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$5,939
HIGH	\$20,000
LOW	\$1,275
RAISING RATES	
Percentage RAISING RATES during Last Five Years	94%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	7%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	69%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	44%
Percentage Accepting Credit Cards for Payment	38%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	62%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

FORENSIC PSYCHOLOGY	
NUMBER OF EXPERTS RESPONDING	23
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$385
HIGH	\$650
LOW	\$250
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$458
HIGH	\$750
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$459
HIGH	\$750
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,500
AVERAGE	\$27,273
HIGH	\$152,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$11,257
HIGH	\$75,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$3,971
HIGH	\$8,000
LOW	\$450
RAISING RATES	
Percentage RAISING RATES during Last Five Years	70%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	65%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	43%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	48%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	30%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	22%
Percentage Receiving Case Inquiries Mostly Via Phone	13%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	65%

FORENSIC SCIENCE	
NUMBER OF EXPERTS RESPONDING	34
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$314
HIGH	\$590
LOW	\$165
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$388
HIGH	\$1,000
LOW	\$165
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$389
HIGH	\$1,000
LOW	\$165
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$40,000
AVERAGE	\$55,222
HIGH	\$350,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$10,002
HIGH	\$45,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,903
HIGH	\$12,000
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	79%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	65%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	76%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	21%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

FRAUD	
NUMBER OF EXPERTS RESPONDING	30
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$390
AVERAGE	\$400
HIGH	\$900
LOW	\$200
DEPOSITION	
MEDIAN	\$438
AVERAGE	\$439
HIGH	\$900
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$450
HIGH	\$900
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$81,900
AVERAGE	\$190,201
HIGH	\$1,600,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$39,820
HIGH	\$400,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$10,000
AVERAGE	\$10,166
HIGH	\$50,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	73%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	5%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	83%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	93%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	43%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	30%
Percentage Receiving Case Inquiries Mostly Via Phone	27%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

GAMING & GAMBLING	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$317
HIGH	\$350
LOW	\$300
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$367
HIGH	\$400
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$1,250
HIGH	\$3,000
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$44,000
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$11,333
HIGH	\$15,000
LOW	\$9,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$7,167
HIGH	\$15,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	67%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	67%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

GASTROENTEROLOGY	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$650
AVERAGE	\$652
HIGH	\$800
LOW	\$500
DEPOSITION	
MEDIAN	\$762
AVERAGE	\$769
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$762
AVERAGE	\$827
HIGH	\$1,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$52,846
HIGH	\$241,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$9,285
HIGH	\$45,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,600
AVERAGE	\$2,827
HIGH	\$6,500
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	8%
Percentage Accepting Credit Cards for Payment	15%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	54%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	8%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	31%
Percentage Receiving Case Inquiries Mostly Via Phone	8%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	62%

GENERAL MEDICAL PRACTICE	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$600
HIGH	\$600
LOW	\$600
DEPOSITION	
MEDIAN	\$675
AVERAGE	\$675
HIGH	\$750
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$675
AVERAGE	\$675
HIGH	\$750
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$110,000
AVERAGE	\$110,000
HIGH	\$190,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$87,500
AVERAGE	\$87,500
HIGH	\$150,000
LOW	\$25,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,900
AVERAGE	\$5,900
HIGH	\$10,000
LOW	\$1,800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	50%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

GENERAL SURGERY	
NUMBER OF EXPERTS RESPONDING	30
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$608
HIGH	\$1,000
LOW	\$250
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$719
HIGH	\$1,000
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$779
HIGH	\$1,500
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$20,086
HIGH	\$65,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$4,790
HIGH	\$15,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,432
HIGH	\$5,400
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	53%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	40%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

GERIATRIC PSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$900
LOW	\$600
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$900
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$900
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$127,000
AVERAGE	\$127,000
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$27,000
AVERAGE	\$27,000
HIGH	\$30,000
LOW	\$24,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,500
AVERAGE	\$5,500
HIGH	\$6,000
LOW	\$5,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	100%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

GERIATRICS	
NUMBER OF EXPERTS RESPONDING	28
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$486
HIGH	\$750
LOW	\$95
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$641
HIGH	\$1,500
LOW	\$160
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$743
HIGH	\$1,500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$22,311
HIGH	\$52,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$8,102
HIGH	\$25,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,012
HIGH	\$7,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	54%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	7%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	39%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	61%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	25%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	61%
Percentage Receiving Case Inquiries Mostly Via Phone	4%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	36%

GYNECOLOGY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$559
HIGH	\$750
LOW	\$395
DEPOSITION	
MEDIAN	\$675
AVERAGE	\$744
HIGH	\$1,075
LOW	\$550
TESTIFYING IN COURT	
MEDIAN	\$975
AVERAGE	\$1,038
HIGH	\$1,500
LOW	\$700
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$28,000
AVERAGE	\$41,420
HIGH	\$110,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$7,800
HIGH	\$22,500
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,300
AVERAGE	\$3,025
HIGH	\$4,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	60%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

HAND SURGERY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$913
HIGH	\$1,500
LOW	\$600
DEPOSITION	
MEDIAN	\$1,375
AVERAGE	\$1,434
HIGH	\$2,500
LOW	\$720
TESTIFYING IN COURT	
MEDIAN	\$1,750
AVERAGE	\$1,948
HIGH	\$3,000
LOW	\$1,000
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$21,333
HIGH	\$48,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,000
HIGH	\$10,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,200
AVERAGE	\$3,288
HIGH	\$5,000
LOW	\$1,400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	44%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	44%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	56%
Percentage Receiving Case Inquiries Mostly Via Phone	11%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

HEALTH INFORMATICS	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$550
HIGH	\$550
LOW	\$550
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$550
HIGH	\$550
LOW	\$550
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$550
HIGH	\$550
LOW	\$550
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$20,000
HIGH	\$20,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$10,000
HIGH	\$10,000
LOW	\$10,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

HEMATOLOGY	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$583
HIGH	\$800
LOW	\$400
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$683
HIGH	\$1,200
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$775
AVERAGE	\$1,025
HIGH	\$2,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$11,000
AVERAGE	\$40,833
HIGH	\$190,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$27,643
HIGH	\$150,000
LOW	\$1,860
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,200
AVERAGE	\$3,850
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	17%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

HEPATOLOGY	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$650
AVERAGE	\$650
HIGH	\$650
LOW	\$650
DEPOSITION	
MEDIAN	\$1,000
AVERAGE	\$1,000
HIGH	\$1,000
LOW	\$1,000
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$1,000
HIGH	\$1,000
LOW	\$1,000
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$30,000
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,500
AVERAGE	\$4,500
HIGH	\$4,500
LOW	\$4,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,600
AVERAGE	\$2,600
HIGH	\$2,600
LOW	\$2,600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

HORSES	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$200
AVERAGE	\$200
HIGH	\$200
LOW	\$200
DEPOSITION	
MEDIAN	\$200
AVERAGE	\$200
HIGH	\$200
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$200
AVERAGE	\$200
HIGH	\$200
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,000
AVERAGE	\$14,000
HIGH	\$14,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,000
HIGH	\$5,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,600
AVERAGE	\$2,600
HIGH	\$2,600
LOW	\$2,600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	100%
Percentage Accepting Credit Cards for Payment	100%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

HOSPICE AND PALLIATIVE CARE	
NUMBER OF EXPERTS RESPONDING	12
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$581
HIGH	\$750
LOW	\$300
DEPOSITION	
MEDIAN	\$775
AVERAGE	\$771
HIGH	\$1,500
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$883
HIGH	\$1,500
LOW	\$450
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$33,500
AVERAGE	\$29,875
HIGH	\$52,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,375
AVERAGE	\$10,212
HIGH	\$25,000
LOW	\$1,300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$3,664
HIGH	\$7,500
LOW	\$1,300
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	17%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	42%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

HOSPITALIST	
NUMBER OF EXPERTS RESPONDING	31
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$510
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$633
HIGH	\$1,000
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$680
HIGH	\$1,200
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$18,690
HIGH	\$90,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,805
HIGH	\$15,000
LOW	\$750
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,704
HIGH	\$7,500
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	55%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	48%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	35%
Percentage Accepting Credit Cards for Payment	16%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	48%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	23%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	61%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

HOTEL & RESTAURANT	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$408
HIGH	\$685
LOW	\$250
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$431
HIGH	\$685
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$475
AVERAGE	\$451
HIGH	\$685
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$21,315
AVERAGE	\$41,163
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,500
AVERAGE	\$13,273
HIGH	\$50,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,875
AVERAGE	\$4,062
HIGH	\$10,000
LOW	\$575
RAISING RATES	
Percentage RAISING RATES during Last Five Years	73%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	82%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	9%
Percentage Accepting Credit Cards for Payment	9%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	73%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	27%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	36%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	64%

HUMAN FACTORS	
NUMBER OF EXPERTS RESPONDING	15
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$368
HIGH	\$600
LOW	\$125
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$422
HIGH	\$1,000
LOW	\$125
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$435
HIGH	\$1,000
LOW	\$125
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$64,040
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,000
AVERAGE	\$12,400
HIGH	\$70,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,750
AVERAGE	\$3,207
HIGH	\$7,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	53%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	47%
Percentage Accepting Credit Cards for Payment	7%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	47%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	27%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	13%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

HYDROLOGY	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$304
HIGH	\$400
LOW	\$235
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$418
HIGH	\$800
LOW	\$235
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$418
HIGH	\$800
LOW	\$235
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$110,000
AVERAGE	\$98,833
HIGH	\$150,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$31,350
HIGH	\$100,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,141
HIGH	\$5,000
LOW	\$705
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	43%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	43%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	86%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	43%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	29%
Percentage Receiving Case Inquiries Mostly Via Phone	29%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

INDUSTRIAL DESIGN	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$347
HIGH	\$505
LOW	\$225
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$388
HIGH	\$505
LOW	\$275
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$388
HIGH	\$505
LOW	\$275
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$40,000
AVERAGE	\$61,904
HIGH	\$172,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,500
AVERAGE	\$17,738
HIGH	\$50,000
LOW	\$4,425
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,750
AVERAGE	\$4,250
HIGH	\$5,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	83%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	83%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	17%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

INDUSTRIAL HYGIENE	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$325
AVERAGE	\$344
HIGH	\$650
LOW	\$185
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$456
HIGH	\$750
LOW	\$275
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$462
HIGH	\$750
LOW	\$275
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,250
AVERAGE	\$34,758
HIGH	\$150,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$8,575
HIGH	\$30,000
LOW	\$800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$3,736
HIGH	\$10,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	19%
Percentage Accepting Credit Cards for Payment	44%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	56%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	19%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	44%

INFECTIOUS DISEASES	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$546
HIGH	\$750
LOW	\$400
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$666
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$804
HIGH	\$2,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,500
AVERAGE	\$31,750
HIGH	\$135,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$5,750
HIGH	\$10,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,711
HIGH	\$3,500
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	56%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	56%
Percentage Accepting Credit Cards for Payment	11%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	56%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	11%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

INSURANCE	
NUMBER OF EXPERTS RESPONDING	42
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$444
HIGH	\$870
LOW	\$250
DEPOSITION	
MEDIAN	\$475
AVERAGE	\$488
HIGH	\$870
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$475
AVERAGE	\$495
HIGH	\$900
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$36,000
AVERAGE	\$104,926
HIGH	\$1,500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$12,000
AVERAGE	\$16,229
HIGH	\$80,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$6,056
HIGH	\$15,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	74%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	26%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	86%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	24%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

INTELLECTUAL PROPERTY	
NUMBER OF EXPERTS RESPONDING	25
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$522
HIGH	\$950
LOW	\$200
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$558
HIGH	\$975
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$682
HIGH	\$3,500
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$150,000
AVERAGE	\$208,162
HIGH	\$1,200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$40,000
AVERAGE	\$65,206
HIGH	\$350,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$6,000
AVERAGE	\$8,935
HIGH	\$25,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	84%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	24%
Percentage Accepting Credit Cards for Payment	8%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	88%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	40%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	8%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	52%

INTERNAL MEDICINE	
NUMBER OF EXPERTS RESPONDING	48
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$540
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$706
HIGH	\$1,500
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$771
HIGH	\$1,500
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$26,118
HIGH	\$110,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$7,918
HIGH	\$45,000
LOW	\$750
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,914
HIGH	\$10,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	3%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	58%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	35%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	51%
Percentage Receiving Case Inquiries Mostly Via Phone	6%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

INTERNET	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$614
HIGH	\$1,000
LOW	\$225
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$669
HIGH	\$1,250
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$769
HIGH	\$1,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$122,500
AVERAGE	\$188,625
HIGH	\$500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$78,812
HIGH	\$279,250
LOW	\$6,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,750
AVERAGE	\$16,625
HIGH	\$50,000
LOW	\$5,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	60%
Percentage Accepting Credit Cards for Payment	40%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	80%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	60%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

INTERVENTIONAL CARDIOLOGY	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$592
AVERAGE	\$668
HIGH	\$1,175
LOW	\$500
DEPOSITION	
MEDIAN	\$675
AVERAGE	\$804
HIGH	\$1,200
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$855
HIGH	\$1,200
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$27,500
HIGH	\$78,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,250
AVERAGE	\$6,000
HIGH	\$18,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,240
HIGH	\$4,700
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	83%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	17%

LABORATORIES & TESTING	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$325
AVERAGE	\$400
HIGH	\$650
LOW	\$300
DEPOSITION	
MEDIAN	\$525
AVERAGE	\$588
HIGH	\$1,000
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$525
AVERAGE	\$588
HIGH	\$1,000
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$54,500
AVERAGE	\$54,750
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$11,000
AVERAGE	\$10,500
HIGH	\$15,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$7,750
AVERAGE	\$8,375
HIGH	\$15,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

LAND SURVEYING	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$325
AVERAGE	\$335
HIGH	\$575
LOW	\$225
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$434
HIGH	\$600
LOW	\$260
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$434
HIGH	\$600
LOW	\$260
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$112,500
AVERAGE	\$187,500
HIGH	\$650,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$44,417
HIGH	\$200,000
LOW	\$3,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,250
AVERAGE	\$3,500
HIGH	\$5,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	86%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	57%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	71%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	57%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	29%
Percentage Receiving Case Inquiries Mostly Via Phone	29%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

LANDSCAPE DESIGN	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$310
HIGH	\$400
LOW	\$175
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$395
HIGH	\$500
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$395
HIGH	\$500
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$75,000
AVERAGE	\$92,000
HIGH	\$243,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$25,000
AVERAGE	\$18,100
HIGH	\$30,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$5,600
HIGH	\$10,000
LOW	\$4,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	40%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	40%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	60%

LAW ENF & CRIMINAL JUSTICE	
NUMBER OF EXPERTS RESPONDING	31
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$296
HIGH	\$600
LOW	\$100
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$372
HIGH	\$600
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$552
HIGH	\$3,500
LOW	\$100
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$34,816
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,750
AVERAGE	\$8,263
HIGH	\$35,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,250
AVERAGE	\$4,587
HIGH	\$12,500
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	61%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	74%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	26%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	65%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	39%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	19%
Percentage Receiving Case Inquiries Mostly Via Phone	26%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	55%

LEGAL	
NUMBER OF EXPERTS RESPONDING	20
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$412
AVERAGE	\$424
HIGH	\$870
LOW	\$125
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$536
HIGH	\$1,000
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$558
HIGH	\$1,500
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$49,497
HIGH	\$185,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$12,542
HIGH	\$40,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,750
AVERAGE	\$5,012
HIGH	\$12,500
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	70%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	15%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	90%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	30%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

LIFE CARE PLANNING	
NUMBER OF EXPERTS RESPONDING	32
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$426
HIGH	\$1,100
LOW	\$125
DEPOSITION	
MEDIAN	\$475
AVERAGE	\$579
HIGH	\$1,750
LOW	\$225
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$619
HIGH	\$3,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$25,734
HIGH	\$110,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$12,203
HIGH	\$100,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,153
HIGH	\$7,500
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	81%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	66%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	44%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	66%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	66%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	17%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	66%

MANAGEMENT	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$338
HIGH	\$450
LOW	\$200
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$359
HIGH	\$500
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$364
HIGH	\$500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$41,250
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,000
AVERAGE	\$13,056
HIGH	\$40,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,375
AVERAGE	\$4,250
HIGH	\$10,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	56%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	11%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	89%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	22%
Percentage Receiving Case Inquiries Mostly Via Phone	22%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

MANUFACTURING	
NUMBER OF EXPERTS RESPONDING	17
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$385
HIGH	\$625
LOW	\$200
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$419
HIGH	\$625
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$442
HIGH	\$625
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$47,000
AVERAGE	\$66,955
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$11,438
AVERAGE	\$14,398
HIGH	\$40,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$5,300
HIGH	\$10,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	59%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	71%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	24%
Percentage Accepting Credit Cards for Payment	24%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	82%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	24%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	12%
Percentage Receiving Case Inquiries Mostly Via Phone	24%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	65%

MARITIME /BOATING	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$373
HIGH	\$500
LOW	\$190
DEPOSITION	
MEDIAN	\$438
AVERAGE	\$478
HIGH	\$800
LOW	\$190
TESTIFYING IN COURT	
MEDIAN	\$438
AVERAGE	\$478
HIGH	\$800
LOW	\$190
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$27,500
AVERAGE	\$50,241
HIGH	\$175,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$14,500
AVERAGE	\$14,920
HIGH	\$45,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$4,500
HIGH	\$15,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	56%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	6%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	12%
Percentage Receiving Case Inquiries Mostly Via Phone	50%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

MARKETING	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$533
HIGH	\$750
LOW	\$225
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$569
HIGH	\$750
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$619
HIGH	\$800
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$100,000
AVERAGE	\$143,000
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$30,000
AVERAGE	\$38,667
HIGH	\$80,000
LOW	\$6,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$8,000
AVERAGE	\$9,733
HIGH	\$25,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	78%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	11%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	89%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	67%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

MEDICAL BILLING/MEDICAL CODING	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$472
AVERAGE	\$460
HIGH	\$650
LOW	\$250
DEPOSITION	
MEDIAN	\$558
AVERAGE	\$660
HIGH	\$1,200
LOW	\$295
TESTIFYING IN COURT	
MEDIAN	\$558
AVERAGE	\$877
HIGH	\$2,500
LOW	\$295
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$34,700
HIGH	\$120,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$11,000
AVERAGE	\$15,250
HIGH	\$40,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,800
HIGH	\$6,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	83%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

MEDICAL MANAGEMENT/HOSPITAL LIABILITY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$516
HIGH	\$700
LOW	\$300
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$539
HIGH	\$700
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$560
AVERAGE	\$559
HIGH	\$700
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,500
AVERAGE	\$15,000
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$6,262
HIGH	\$15,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,344
HIGH	\$5,500
LOW	\$2,100
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	89%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	78%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	44%
Percentage Receiving Case Inquiries Mostly Via Phone	22%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

METALLURGY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$326
HIGH	\$450
LOW	\$180
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$360
HIGH	\$450
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$360
HIGH	\$450
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$35,000
AVERAGE	\$150,400
HIGH	\$500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$15,200
HIGH	\$35,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,600
AVERAGE	\$3,320
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	40%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	20%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	20%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	40%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	60%

METEOROLOGY	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$325
AVERAGE	\$328
HIGH	\$620
LOW	\$200
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$364
HIGH	\$620
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$364
HIGH	\$620
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$26,077
HIGH	\$120,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$6,264
HIGH	\$40,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,950
AVERAGE	\$1,515
HIGH	\$2,400
LOW	\$400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	82%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	64%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	18%
Percentage Accepting Credit Cards for Payment	45%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	91%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	45%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	36%
Percentage Receiving Case Inquiries Mostly Via Phone	27%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	36%

MIDWIFE	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$333
HIGH	\$350
LOW	\$300
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$358
HIGH	\$400
LOW	\$325
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$383
HIGH	\$450
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,000
AVERAGE	\$13,000
HIGH	\$17,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$3,800
HIGH	\$5,000
LOW	\$1,400
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,600
AVERAGE	\$1,600
HIGH	\$2,500
LOW	\$700
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	67%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	67%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

MINING	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$348
HIGH	\$550
LOW	\$200
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$383
HIGH	\$550
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$350
AVERAGE	\$383
HIGH	\$550
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$115,000
AVERAGE	\$237,500
HIGH	\$700,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$60,000
AVERAGE	\$56,875
HIGH	\$100,000
LOW	\$7,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$5,125
HIGH	\$5,500
LOW	\$5,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	40%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	80%

MOLD	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$200
AVERAGE	\$281
HIGH	\$600
LOW	\$100
DEPOSITION	
MEDIAN	\$338
AVERAGE	\$381
HIGH	\$600
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$338
AVERAGE	\$381
HIGH	\$600
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$19,000
AVERAGE	\$34,875
HIGH	\$88,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$6,812
HIGH	\$15,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,525
HIGH	\$10,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	62%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	88%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	12%
Percentage Receiving Case Inquiries Mostly Via Phone	38%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

MOTORCYCLE	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$357
HIGH	\$400
LOW	\$295
DEPOSITION	
MEDIAN	\$375
AVERAGE	\$373
HIGH	\$450
LOW	\$295
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$373
HIGH	\$450
LOW	\$295
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$27,333
HIGH	\$37,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$5,667
HIGH	\$9,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,500
HIGH	\$5,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	67%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

NEONATAL - PERINATAL MEDICINE	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$467
HIGH	\$750
LOW	\$200
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$642
HIGH	\$1,000
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$770
HIGH	\$1,750
LOW	\$375
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$14,943
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$5,837
HIGH	\$15,000
LOW	\$1,800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,600
AVERAGE	\$2,700
HIGH	\$5,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	44%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	44%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	44%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	11%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	22%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	11%

NEPHROLOGY	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$562
HIGH	\$700
LOW	\$450
DEPOSITION	
MEDIAN	\$725
AVERAGE	\$750
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$888
HIGH	\$1,200
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$16,475
AVERAGE	\$16,994
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,500
AVERAGE	\$5,679
HIGH	\$12,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,829
HIGH	\$7,000
LOW	\$300
RAISING RATES	
Percentage RAISING RATES during Last Five Years	25%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	12%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	62%

NEUROLOGICAL SURGERY	
NUMBER OF EXPERTS RESPONDING	17
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$1,000
AVERAGE	\$1,008
HIGH	\$2,500
LOW	\$180
DEPOSITION	
MEDIAN	\$1,000
AVERAGE	\$1,202
HIGH	\$2,500
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$1,085
AVERAGE	\$1,197
HIGH	\$2,000
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$31,676
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$9,912
HIGH	\$40,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,250
AVERAGE	\$5,371
HIGH	\$20,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	47%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	59%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	41%
Percentage Accepting Credit Cards for Payment	18%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	65%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	35%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	44%
Percentage Receiving Case Inquiries Mostly Via Phone	6%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

NEUROLOGY	
NUMBER OF EXPERTS RESPONDING	32
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$538
AVERAGE	\$602
HIGH	\$1,200
LOW	\$250
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$819
HIGH	\$1,500
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$812
AVERAGE	\$942
HIGH	\$2,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$30,185
HIGH	\$180,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$8,209
HIGH	\$24,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,750
AVERAGE	\$3,365
HIGH	\$12,000
LOW	\$550
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	53%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	31%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	56%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	28%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	47%
Percentage Receiving Case Inquiries Mostly Via Phone	7%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	47%

NEUROPHYSIOLOGY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$530
HIGH	\$750
LOW	\$250
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$635
HIGH	\$900
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$825
AVERAGE	\$755
HIGH	\$1,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$69,640
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,900
AVERAGE	\$31,480
HIGH	\$125,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,550
AVERAGE	\$3,288
HIGH	\$7,500
LOW	\$550
RAISING RATES	
Percentage RAISING RATES during Last Five Years	40%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	75%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	25%

NEUROPSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$720
AVERAGE	\$824
HIGH	\$1,200
LOW	\$675
DEPOSITION	
MEDIAN	\$720
AVERAGE	\$824
HIGH	\$1,200
LOW	\$675
TESTIFYING IN COURT	
MEDIAN	\$720
AVERAGE	\$824
HIGH	\$1,200
LOW	\$675
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$110,000
AVERAGE	\$104,800
HIGH	\$180,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$17,300
HIGH	\$27,000
LOW	\$7,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$7,200
AVERAGE	\$7,640
HIGH	\$12,000
LOW	\$4,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	40%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

NEUROPSYCHOLOGY	
NUMBER OF EXPERTS RESPONDING	18
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$492
AVERAGE	\$478
HIGH	\$700
LOW	\$250
DEPOSITION	
MEDIAN	\$592
AVERAGE	\$572
HIGH	\$900
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$592
AVERAGE	\$601
HIGH	\$1,000
LOW	\$450
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$35,000
AVERAGE	\$39,406
HIGH	\$152,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$14,559
HIGH	\$75,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,667
HIGH	\$9,700
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	78%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	78%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	22%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	22%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	61%

NEURORADIOLOGY	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$875
AVERAGE	\$881
HIGH	\$2,000
LOW	\$250
DEPOSITION	
MEDIAN	\$950
AVERAGE	\$1,100
HIGH	\$2,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$1,100
AVERAGE	\$1,134
HIGH	\$2,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$27,500
AVERAGE	\$25,375
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,100
AVERAGE	\$7,275
HIGH	\$18,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,250
AVERAGE	\$3,686
HIGH	\$9,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	38%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	38%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	75%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	25%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	57%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

NURSE	
NUMBER OF EXPERTS RESPONDING	41
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$250
AVERAGE	\$271
HIGH	\$600
LOW	\$55
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$411
HIGH	\$1,500
LOW	\$55
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$450
HIGH	\$1,500
LOW	\$55
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,000
AVERAGE	\$19,823
HIGH	\$110,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,875
AVERAGE	\$7,516
HIGH	\$50,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,261
HIGH	\$10,000
LOW	\$400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	66%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	44%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	24%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	37%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	24%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

NURSE ANESTHETIST	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$533
HIGH	\$600
LOW	\$500
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$633
HIGH	\$800
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$633
HIGH	\$800
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$20,333
HIGH	\$28,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$7,000
HIGH	\$10,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,667
HIGH	\$3,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

NURSE PRACTITIONER	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$353
HIGH	\$600
LOW	\$125
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$447
HIGH	\$625
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$483
HIGH	\$804
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$16,197
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,033
HIGH	\$15,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,350
HIGH	\$5,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	56%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	44%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	62%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	62%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	25%

NURSING ADMINISTRATION	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$338
AVERAGE	\$312
HIGH	\$400
LOW	\$200
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$450
HIGH	\$600
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$450
HIGH	\$600
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$21,910
HIGH	\$39,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$6,100
HIGH	\$8,500
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,500
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	83%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	17%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	17%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

NURSING HOME ADMINISTRATION /LONG TERM CARE	
NUMBER OF EXPERTS RESPONDING	22
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$330
HIGH	\$700
LOW	\$95
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$465
HIGH	\$1,250
LOW	\$160
TESTIFYING IN COURT	
MEDIAN	\$475
AVERAGE	\$548
HIGH	\$1,250
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$11,000
AVERAGE	\$17,500
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,815
HIGH	\$15,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,044
HIGH	\$3,500
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	45%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	45%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	14%
Percentage Accepting Credit Cards for Payment	9%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	45%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	18%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	35%

OBSTETRICS & GYNECOLOGY	
NUMBER OF EXPERTS RESPONDING	31
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$486
HIGH	\$750
LOW	\$200
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$638
HIGH	\$1,500
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$764
HIGH	\$1,500
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$16,500
AVERAGE	\$23,241
HIGH	\$80,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$7,793
HIGH	\$29,909
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,400
AVERAGE	\$2,273
HIGH	\$3,750
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	48%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	45%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	19%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	52%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	26%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	57%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

OCCUPATIONAL MEDICINE	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$612
HIGH	\$900
LOW	\$400
DEPOSITION	
MEDIAN	\$675
AVERAGE	\$742
HIGH	\$1,300
LOW	\$450
TESTIFYING IN COURT	
MEDIAN	\$675
AVERAGE	\$742
HIGH	\$1,300
LOW	\$450
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$40,577
HIGH	\$190,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,869
HIGH	\$25,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,589
HIGH	\$10,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	77%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	46%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	15%
Percentage Accepting Credit Cards for Payment	31%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	69%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	15%
Percentage Receiving Case Inquiries Mostly Via Phone	15%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	69%

OCCUPATIONAL THERAPY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$317
HIGH	\$350
LOW	\$300
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$417
HIGH	\$500
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$450
HIGH	\$500
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,000
AVERAGE	\$13,667
HIGH	\$18,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$6,867
HIGH	\$15,000
LOW	\$1,600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,733
HIGH	\$4,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

OIL AND GAS	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$346
HIGH	\$550
LOW	\$180
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$400
HIGH	\$600
LOW	\$220
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$420
HIGH	\$600
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$75,000
AVERAGE	\$84,455
HIGH	\$280,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$20,000
AVERAGE	\$25,545
HIGH	\$80,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$6,000
AVERAGE	\$6,750
HIGH	\$15,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	73%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	82%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	55%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	91%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	36%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	27%
Percentage Receiving Case Inquiries Mostly Via Phone	27%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	45%

ONCOLOGY	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$629
HIGH	\$950
LOW	\$400
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$732
HIGH	\$1,200
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$825
AVERAGE	\$960
HIGH	\$2,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$44,638
HIGH	\$270,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$23,969
HIGH	\$225,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,655
HIGH	\$20,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	23%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	38%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	15%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	77%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	23%

OPHTHALMOLOGY	
NUMBER OF EXPERTS RESPONDING	14
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$595
HIGH	\$800
LOW	\$350
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$780
HIGH	\$1,500
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$870
HIGH	\$2,000
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$13,500
AVERAGE	\$22,214
HIGH	\$125,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$4,421
HIGH	\$14,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,715
HIGH	\$6,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	36%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	21%
Percentage Accepting Credit Cards for Payment	21%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	43%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	21%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	64%
Percentage Receiving Case Inquiries Mostly Via Phone	7%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

OPTOMETRY	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$750
LOW	\$750
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$750
LOW	\$750
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$750
HIGH	\$750
LOW	\$750
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$25,000
HIGH	\$25,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$6,000
HIGH	\$6,000
LOW	\$6,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

ORAL SURGERY	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$552
AVERAGE	\$616
HIGH	\$800
LOW	\$500
DEPOSITION	
MEDIAN	\$752
AVERAGE	\$949
HIGH	\$2,000
LOW	\$540
TESTIFYING IN COURT	
MEDIAN	\$990
AVERAGE	\$1,148
HIGH	\$2,000
LOW	\$580
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,000
AVERAGE	\$19,214
HIGH	\$44,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$4,188
HIGH	\$8,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,025
AVERAGE	\$2,467
HIGH	\$7,500
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	75%

ORTHODONTIST	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$300
HIGH	\$300
LOW	\$300
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$600
HIGH	\$600
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$900
HIGH	\$900
LOW	\$900
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$26,000
AVERAGE	\$26,000
HIGH	\$26,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,000
HIGH	\$5,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,000
HIGH	\$2,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	0%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

ORTHOPEDIC SURGERY	
NUMBER OF EXPERTS RESPONDING	48
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$745
HIGH	\$1,400
LOW	\$300
DEPOSITION	
MEDIAN	\$1,200
AVERAGE	\$1,190
HIGH	\$2,500
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$1,400
AVERAGE	\$1,488
HIGH	\$3,000
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$21,749
HIGH	\$69,555
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,649
HIGH	\$25,000
LOW	\$1,100
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,816
HIGH	\$7,500
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	79%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	29%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	44%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	58%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	23%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	58%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	31%

OTOLARYNGOLOGY	
NUMBER OF EXPERTS RESPONDING	20
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$650
AVERAGE	\$629
HIGH	\$800
LOW	\$300
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$815
HIGH	\$1,250
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$800
AVERAGE	\$935
HIGH	\$2,000
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$52,907
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,500
AVERAGE	\$6,225
HIGH	\$19,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,800
AVERAGE	\$2,761
HIGH	\$5,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	80%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	6%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	70%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	20%
Percentage Accepting Credit Cards for Payment	45%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	65%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	40%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	45%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	35%

OTOLOGY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$550
HIGH	\$650
LOW	\$350
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$712
HIGH	\$1,000
LOW	\$450
TESTIFYING IN COURT	
MEDIAN	\$750
AVERAGE	\$733
HIGH	\$850
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$36,206
AVERAGE	\$67,978
HIGH	\$190,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$8,000
HIGH	\$18,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,500
HIGH	\$3,500
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	75%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

PAIN MANAGEMENT - MEDICINE	
NUMBER OF EXPERTS RESPONDING	36
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$660
HIGH	\$2,000
LOW	\$400
DEPOSITION	
MEDIAN	\$750
AVERAGE	\$921
HIGH	\$2,500
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$875
AVERAGE	\$1,119
HIGH	\$3,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,000
AVERAGE	\$23,973
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$9,341
HIGH	\$100,000
LOW	\$750
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,900
AVERAGE	\$3,190
HIGH	\$9,500
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	64%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	47%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	28%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	58%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	42%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	59%
Percentage Receiving Case Inquiries Mostly Via Phone	6%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	34%

PATHOLOGY	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$650
AVERAGE	\$650
HIGH	\$650
LOW	\$650
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$650
HIGH	\$650
LOW	\$650
TESTIFYING IN COURT	
MEDIAN	\$650
AVERAGE	\$650
HIGH	\$650
LOW	\$650
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,000
AVERAGE	\$10,000
HIGH	\$10,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,000
HIGH	\$5,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	100%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

PEDIATRIC ANESTHESIOLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$483
HIGH	\$500
LOW	\$450
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$1,000
HIGH	\$2,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$1,000
HIGH	\$2,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$23,000
AVERAGE	\$22,000
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$7,500
HIGH	\$10,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,750
AVERAGE	\$1,750
HIGH	\$2,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	0%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	0%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	33%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

PEDIATRIC CRITICAL CARE MEDICINE	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$450
HIGH	\$600
LOW	\$200
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$508
HIGH	\$750
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$650
AVERAGE	\$625
HIGH	\$1,000
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$24,000
AVERAGE	\$22,133
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$4,440
HIGH	\$10,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,200
AVERAGE	\$2,433
HIGH	\$5,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	17%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

PEDIATRIC EMERGENCY MEDICINE	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$541
HIGH	\$750
LOW	\$250
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$627
HIGH	\$800
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$711
HIGH	\$1,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$12,000
AVERAGE	\$14,927
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,500
AVERAGE	\$4,470
HIGH	\$12,000
LOW	\$1,100
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,700
AVERAGE	\$3,300
HIGH	\$6,500
LOW	\$1,100
RAISING RATES	
Percentage RAISING RATES during Last Five Years	55%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	45%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	18%
Percentage Accepting Credit Cards for Payment	9%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	45%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	36%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	73%
Percentage Receiving Case Inquiries Mostly Via Phone	18%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	9%

PEDIATRIC NEUROLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$583
HIGH	\$750
LOW	\$500
DEPOSITION	
MEDIAN	\$800
AVERAGE	\$800
HIGH	\$1,000
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$833
HIGH	\$1,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$26,667
HIGH	\$35,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$6,833
HIGH	\$8,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,000
HIGH	\$5,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

PEDIATRIC PSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$485
HIGH	\$800
LOW	\$175
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$665
HIGH	\$1,200
LOW	\$175
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$705
HIGH	\$1,200
LOW	\$175
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$51,000
HIGH	\$94,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$14,000
AVERAGE	\$19,000
HIGH	\$45,000
LOW	\$10,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$5,750
HIGH	\$8,000
LOW	\$5,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	20%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	20%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	60%

PEDIATRIC PULMONOLOGY	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$483
HIGH	\$600
LOW	\$350
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$583
HIGH	\$800
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$800
AVERAGE	\$783
HIGH	\$1,000
LOW	\$550
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$18,000
AVERAGE	\$24,333
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,000
HIGH	\$8,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,400
AVERAGE	\$1,467
HIGH	\$2,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

PEDIATRICS	
NUMBER OF EXPERTS RESPONDING	30
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$648
HIGH	\$1,200
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$725
AVERAGE	\$726
HIGH	\$2,500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$16,672
AVERAGE	\$27,041
HIGH	\$241,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,900
AVERAGE	\$5,285
HIGH	\$25,000
LOW	\$1,100
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,784
HIGH	\$6,500
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	57%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	47%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	17%
Percentage Accepting Credit Cards for Payment	10%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	47%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	23%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	57%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

PERIODONTICS	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$588
AVERAGE	\$581
HIGH	\$650
LOW	\$500
DEPOSITION	
MEDIAN	\$688
AVERAGE	\$716
HIGH	\$950
LOW	\$540
TESTIFYING IN COURT	
MEDIAN	\$723
AVERAGE	\$868
HIGH	\$1,300
LOW	\$580
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$21,000
AVERAGE	\$20,000
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,100
AVERAGE	\$5,675
HIGH	\$12,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,825
AVERAGE	\$1,912
HIGH	\$3,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

PHARMACEUTICAL REGULATION/RESEARCH	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$562
HIGH	\$900
LOW	\$250
DEPOSITION	
MEDIAN	\$638
AVERAGE	\$622
HIGH	\$900
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$738
AVERAGE	\$647
HIGH	\$900
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$64,800
AVERAGE	\$286,023
HIGH	\$1,600,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$41,250
AVERAGE	\$106,509
HIGH	\$400,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$13,750
HIGH	\$50,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	25%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	12%
Percentage Accepting Credit Cards for Payment	12%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	43%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	57%

PHARMACIST	
NUMBER OF EXPERTS RESPONDING	17
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$447
HIGH	\$750
LOW	\$300
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$549
HIGH	\$1,000
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$557
HIGH	\$1,000
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$23,804
HIGH	\$90,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,600
HIGH	\$17,500
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,767
HIGH	\$5,000
LOW	\$975
RAISING RATES	
Percentage RAISING RATES during Last Five Years	59%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	59%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	18%
Percentage Accepting Credit Cards for Payment	35%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	76%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	47%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	29%
Percentage Receiving Case Inquiries Mostly Via Phone	18%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	53%

PHARMACOLOGY	
NUMBER OF EXPERTS RESPONDING	10
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$440
HIGH	\$750
LOW	\$200
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$535
HIGH	\$900
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$600
HIGH	\$1,250
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$42,500
AVERAGE	\$41,175
HIGH	\$90,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,625
AVERAGE	\$9,825
HIGH	\$20,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,133
HIGH	\$7,500
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	90%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

PHARMACOLOGY- CLINICAL	
NUMBER OF EXPERTS RESPONDING	6
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$550
AVERAGE	\$537
HIGH	\$750
LOW	\$300
DEPOSITION	
MEDIAN	\$710
AVERAGE	\$637
HIGH	\$750
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$710
AVERAGE	\$612
HIGH	\$750
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$37,500
AVERAGE	\$36,500
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,750
AVERAGE	\$11,167
HIGH	\$27,000
LOW	\$4,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$3,883
HIGH	\$7,200
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	17%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	83%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	17%
Percentage Receiving Case Inquiries Mostly Via Phone	17%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

PHOTOGRAPHY & IMAGING	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$290
AVERAGE	\$290
HIGH	\$300
LOW	\$280
DEPOSITION	
MEDIAN	\$290
AVERAGE	\$290
HIGH	\$300
LOW	\$280
TESTIFYING IN COURT	
MEDIAN	\$290
AVERAGE	\$290
HIGH	\$300
LOW	\$280
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$131,500
AVERAGE	\$131,500
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$16,000
AVERAGE	\$16,000
HIGH	\$30,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,750
AVERAGE	\$5,750
HIGH	\$10,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

PHYSICAL MEDICINE & REHAB	
NUMBER OF EXPERTS RESPONDING	28
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$625
AVERAGE	\$661
HIGH	\$2,000
LOW	\$350
DEPOSITION	
MEDIAN	\$800
AVERAGE	\$868
HIGH	\$2,500
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$788
AVERAGE	\$995
HIGH	\$3,000
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$21,722
HIGH	\$60,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$10,991
HIGH	\$100,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,132
HIGH	\$7,500
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	61%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	54%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	29%
Percentage Accepting Credit Cards for Payment	29%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	32%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	42%
Percentage Receiving Case Inquiries Mostly Via Phone	15%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	42%

PHYSICAL THERAPY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$344
HIGH	\$425
LOW	\$275
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$383
HIGH	\$500
LOW	\$275
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$458
HIGH	\$800
LOW	\$275
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,000
AVERAGE	\$16,938
HIGH	\$45,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$2,900
AVERAGE	\$5,162
HIGH	\$15,000
LOW	\$1,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,050
AVERAGE	\$2,275
HIGH	\$4,000
LOW	\$700
RAISING RATES	
Percentage RAISING RATES during Last Five Years	56%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	56%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	56%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	78%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	22%

PHYSICIAN ASSISTANT	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$371
HIGH	\$500
LOW	\$250
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$464
HIGH	\$700
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$645
HIGH	\$1,000
LOW	\$375
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$8,500
AVERAGE	\$8,000
HIGH	\$11,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$2,971
HIGH	\$6,000
LOW	\$800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$1,800
HIGH	\$3,500
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	14%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	14%
Percentage Accepting Credit Cards for Payment	14%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	14%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	71%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

PLASTIC SURGERY	
NUMBER OF EXPERTS RESPONDING	16
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$625
AVERAGE	\$677
HIGH	\$1,500
LOW	\$250
DEPOSITION	
MEDIAN	\$725
AVERAGE	\$736
HIGH	\$1,200
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$1,043
HIGH	\$2,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$13,750
AVERAGE	\$18,500
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,550
AVERAGE	\$4,269
HIGH	\$10,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$3,167
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	12%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	88%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	62%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	62%
Percentage Receiving Case Inquiries Mostly Via Phone	6%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	31%

PLASTIC SURGERY WITHIN THE HEAD AND NECK	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$683
HIGH	\$800
LOW	\$500
DEPOSITION	
MEDIAN	\$850
AVERAGE	\$983
HIGH	\$1,500
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$1,250
AVERAGE	\$1,367
HIGH	\$2,000
LOW	\$850
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$81,000
AVERAGE	\$81,000
HIGH	\$150,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$6,500
HIGH	\$15,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$4,167
HIGH	\$7,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	67%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	33%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	67%

PLUMBING	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$359
HIGH	\$515
LOW	\$180
DEPOSITION	
MEDIAN	\$395
AVERAGE	\$438
HIGH	\$900
LOW	\$220
TESTIFYING IN COURT	
MEDIAN	\$375
AVERAGE	\$424
HIGH	\$900
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$35,000
AVERAGE	\$50,643
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$9,917
HIGH	\$20,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,250
AVERAGE	\$3,833
HIGH	\$5,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	86%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	57%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	43%
Percentage Accepting Credit Cards for Payment	57%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	86%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	86%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	43%
Percentage Receiving Case Inquiries Mostly Via Phone	14%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	43%

PODIATRY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$566
HIGH	\$1,000
LOW	\$300
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$650
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$1,029
HIGH	\$3,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$13,062
AVERAGE	\$14,891
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$5,089
HIGH	\$12,000
LOW	\$1,800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,350
AVERAGE	\$2,800
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	44%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	11%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	22%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	22%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	78%

POLICE PRACTICES & PROCEDURES	
NUMBER OF EXPERTS RESPONDING	22
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$338
AVERAGE	\$300
HIGH	\$450
LOW	\$100
DEPOSITION	
MEDIAN	\$350
AVERAGE	\$352
HIGH	\$500
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$452
HIGH	\$2,500
LOW	\$100
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$17,500
AVERAGE	\$20,991
HIGH	\$75,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,000
AVERAGE	\$8,362
HIGH	\$30,000
LOW	\$800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$4,179
HIGH	\$10,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	68%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	64%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	36%
Percentage Accepting Credit Cards for Payment	23%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	27%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	14%
Percentage Receiving Case Inquiries Mostly Via Phone	32%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	55%

PREMISES LIABILITY	
NUMBER OF EXPERTS RESPONDING	44
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$382
AVERAGE	\$384
HIGH	\$645
LOW	\$150
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$447
HIGH	\$912
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$526
HIGH	\$3,000
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,586
AVERAGE	\$50,950
HIGH	\$460,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$8,750
AVERAGE	\$10,431
HIGH	\$35,000
LOW	\$900
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$3,935
HIGH	\$10,800
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	84%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	82%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	84%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	48%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	16%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	59%

PREVENTIVE MEDICINE	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$533
HIGH	\$600
LOW	\$500
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$567
HIGH	\$600
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$633
HIGH	\$800
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$11,500
AVERAGE	\$11,500
HIGH	\$20,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$5,500
HIGH	\$8,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,700
AVERAGE	\$2,700
HIGH	\$3,000
LOW	\$2,400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	100%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	67%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

PRODUCTS LIABILITY	
NUMBER OF EXPERTS RESPONDING	29
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$411
HIGH	\$950
LOW	\$180
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$440
HIGH	\$950
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$435
HIGH	\$950
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$40,000
AVERAGE	\$68,099
HIGH	\$400,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$15,000
AVERAGE	\$19,248
HIGH	\$54,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,500
AVERAGE	\$4,527
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	90%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	66%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	34%
Percentage Accepting Credit Cards for Payment	10%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	55%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	14%
Percentage Receiving Case Inquiries Mostly Via Phone	38%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	48%

PROSTHETICS	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$567
HIGH	\$850
LOW	\$400
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$617
HIGH	\$850
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$967
HIGH	\$1,500
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$7,000
AVERAGE	\$8,333
HIGH	\$14,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,000
AVERAGE	\$5,167
HIGH	\$8,500
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$4,000
HIGH	\$5,000
LOW	\$3,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	33%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

PSYCHIATRY	
NUMBER OF EXPERTS RESPONDING	38
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$538
AVERAGE	\$557
HIGH	\$1,200
LOW	\$100
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$707
HIGH	\$2,000
LOW	\$175
TESTIFYING IN COURT	
MEDIAN	\$625
AVERAGE	\$762
HIGH	\$2,500
LOW	\$175
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$28,000
AVERAGE	\$58,839
HIGH	\$560,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$13,455
HIGH	\$60,000
LOW	\$600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$4,678
HIGH	\$20,000
LOW	\$1,200
RAISING RATES	
Percentage RAISING RATES during Last Five Years	76%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	3%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	61%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	24%
Percentage Accepting Credit Cards for Payment	26%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	58%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	24%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	39%
Percentage Receiving Case Inquiries Mostly Via Phone	13%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	47%

PSYCHOLOGY	
NUMBER OF EXPERTS RESPONDING	31
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$416
HIGH	\$650
LOW	\$250
DEPOSITION	
MEDIAN	\$485
AVERAGE	\$473
HIGH	\$1,000
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$479
HIGH	\$1,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$19,000
AVERAGE	\$31,720
HIGH	\$152,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$13,048
HIGH	\$75,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$4,733
HIGH	\$10,000
LOW	\$450
RAISING RATES	
Percentage RAISING RATES during Last Five Years	74%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	71%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	35%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	52%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	29%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	39%
Percentage Receiving Case Inquiries Mostly Via Phone	16%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	45%

PUBLIC HEALTH	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$475
HIGH	\$600
LOW	\$325
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$533
HIGH	\$600
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$567
HIGH	\$600
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$18,333
HIGH	\$35,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$9,167
HIGH	\$15,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,917
HIGH	\$3,250
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	33%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	67%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

PULMONARY CRITICAL CARE MEDICINE	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$590
HIGH	\$800
LOW	\$450
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$720
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$1,280
HIGH	\$3,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$35,000
AVERAGE	\$28,700
HIGH	\$43,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$5,480
HIGH	\$8,400
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,280
HIGH	\$3,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	40%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	80%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	40%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	20%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	60%

PULMONARY DISEASE	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$575
AVERAGE	\$575
HIGH	\$650
LOW	\$500
DEPOSITION	
MEDIAN	\$775
AVERAGE	\$775
HIGH	\$900
LOW	\$650
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$900
HIGH	\$900
LOW	\$900
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$30,000
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,250
AVERAGE	\$5,250
HIGH	\$7,500
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,550
AVERAGE	\$2,550
HIGH	\$2,600
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

RADIOLOGY	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$575
AVERAGE	\$617
HIGH	\$925
LOW	\$450
DEPOSITION	
MEDIAN	\$900
AVERAGE	\$831
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$925
AVERAGE	\$1,044
HIGH	\$2,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,000
AVERAGE	\$13,714
HIGH	\$25,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$4,036
HIGH	\$14,000
LOW	\$500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,208
HIGH	\$9,000
LOW	\$450
RAISING RATES	
Percentage RAISING RATES during Last Five Years	44%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	44%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	78%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	22%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	62%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

REAL ESTATE	
NUMBER OF EXPERTS RESPONDING	68
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$398
HIGH	\$995
LOW	\$100
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$450
HIGH	\$1,250
LOW	\$150
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$452
HIGH	\$1,250
LOW	\$150
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$54,002
HIGH	\$625,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,500
AVERAGE	\$13,219
HIGH	\$75,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$5,150
HIGH	\$30,000
LOW	\$750
RAISING RATES	
Percentage RAISING RATES during Last Five Years	81%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	91%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	84%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	35%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	24%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	51%

REPRODUCTIVE ENDOCRINOLOGY	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$600
HIGH	\$600
LOW	\$600
DEPOSITION	
MEDIAN	\$800
AVERAGE	\$800
HIGH	\$800
LOW	\$800
TESTIFYING IN COURT	
MEDIAN	\$700
AVERAGE	\$700
HIGH	\$700
LOW	\$700
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$54,000
AVERAGE	\$54,000
HIGH	\$80,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$10,000
HIGH	\$15,000
LOW	\$5,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,600
LOW	\$2,400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	50%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

RHEUMATOLOGY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$450
HIGH	\$500
LOW	\$300
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$675
HIGH	\$800
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$600
AVERAGE	\$738
HIGH	\$1,250
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,500
AVERAGE	\$15,406
HIGH	\$24,625
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,500
AVERAGE	\$6,875
HIGH	\$12,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	25%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	25%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

RISK MANAGEMENT	
NUMBER OF EXPERTS RESPONDING	19
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$375
AVERAGE	\$427
HIGH	\$1,000
LOW	\$295
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$477
HIGH	\$1,000
LOW	\$295
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$483
HIGH	\$1,000
LOW	\$295
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,586
AVERAGE	\$213,157
HIGH	\$1,700,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,250
AVERAGE	\$34,673
HIGH	\$300,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$4,803
HIGH	\$15,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	79%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	95%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	37%
Percentage Accepting Credit Cards for Payment	16%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	74%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	47%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	26%
Percentage Receiving Case Inquiries Mostly Via Phone	32%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	42%

SAFETY	
NUMBER OF EXPERTS RESPONDING	77
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$365
HIGH	\$700
LOW	\$100
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$415
HIGH	\$912
LOW	\$100
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$423
HIGH	\$912
LOW	\$100
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$30,000
AVERAGE	\$52,900
HIGH	\$460,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$13,698
HIGH	\$80,000
LOW	\$300
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,800
AVERAGE	\$4,391
HIGH	\$15,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	71%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	2%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	74%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	21%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	58%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	42%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	23%
Percentage Receiving Case Inquiries Mostly Via Phone	27%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	51%

SCHOOL SAFETY	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$461
HIGH	\$650
LOW	\$275
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$505
HIGH	\$650
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$522
HIGH	\$650
LOW	\$325
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$45,000
AVERAGE	\$54,285
HIGH	\$125,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$17,500
AVERAGE	\$17,917
HIGH	\$50,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,800
AVERAGE	\$4,742
HIGH	\$9,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	69%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	92%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	15%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	62%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	54%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	31%
Percentage Receiving Case Inquiries Mostly Via Phone	31%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

SECURITIES & INVESTMENTS	
NUMBER OF EXPERTS RESPONDING	19
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$495
AVERAGE	\$499
HIGH	\$925
LOW	\$200
DEPOSITION	
MEDIAN	\$520
AVERAGE	\$554
HIGH	\$925
LOW	\$275
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$568
HIGH	\$1,000
LOW	\$275
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$56,500
AVERAGE	\$186,415
HIGH	\$900,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$22,500
AVERAGE	\$54,000
HIGH	\$300,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$10,000
AVERAGE	\$11,059
HIGH	\$50,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	63%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	84%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	26%
Percentage Accepting Credit Cards for Payment	21%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	95%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	37%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	35%
Percentage Receiving Case Inquiries Mostly Via Phone	35%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

SECURITY	
NUMBER OF EXPERTS RESPONDING	32
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$425
AVERAGE	\$401
HIGH	\$600
LOW	\$150
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$439
HIGH	\$600
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$475
AVERAGE	\$695
HIGH	\$3,500
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$26,500
AVERAGE	\$39,142
HIGH	\$123,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$12,559
HIGH	\$35,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,750
AVERAGE	\$4,743
HIGH	\$10,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	72%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	84%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	69%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	56%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	19%
Percentage Receiving Case Inquiries Mostly Via Phone	31%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

SLEEP MEDICINE	
NUMBER OF EXPERTS RESPONDING	9
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$650
AVERAGE	\$601
HIGH	\$750
LOW	\$450
DEPOSITION	
MEDIAN	\$700
AVERAGE	\$717
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$900
AVERAGE	\$1,181
HIGH	\$3,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$44,300
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$5,000
HIGH	\$8,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,644
HIGH	\$5,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	22%
Percentage Accepting Credit Cards for Payment	22%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	78%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	11%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	22%

SLIP TRIP & FALL	
NUMBER OF EXPERTS RESPONDING	25
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$348
HIGH	\$500
LOW	\$200
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$416
HIGH	\$750
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$464
HIGH	\$1,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$28,000
AVERAGE	\$33,843
HIGH	\$120,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,500
AVERAGE	\$7,940
HIGH	\$15,000
LOW	\$2,200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,348
HIGH	\$6,000
LOW	\$1,100
RAISING RATES	
Percentage RAISING RATES during Last Five Years	88%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	48%
Percentage Accepting Credit Cards for Payment	28%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	44%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	28%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	52%

SOCIAL WORK	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$275
AVERAGE	\$297
HIGH	\$500
LOW	\$225
DEPOSITION	
MEDIAN	\$450
AVERAGE	\$432
HIGH	\$700
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$436
HIGH	\$700
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$24,500
AVERAGE	\$28,162
HIGH	\$55,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$10,438
HIGH	\$23,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,250
HIGH	\$8,750
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	100%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	12%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	75%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	38%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	88%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	38%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

SOFTWARE	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$475
AVERAGE	\$457
HIGH	\$650
LOW	\$100
DEPOSITION	
MEDIAN	\$550
AVERAGE	\$534
HIGH	\$975
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$550
AVERAGE	\$534
HIGH	\$975
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$130,000
AVERAGE	\$185,228
HIGH	\$490,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$40,000
AVERAGE	\$73,239
HIGH	\$350,000
LOW	\$7,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$6,000
AVERAGE	\$7,312
HIGH	\$15,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	82%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	91%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	27%
Percentage Accepting Credit Cards for Payment	18%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	91%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	45%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

SPEECH-LANGUAGE PATHOLOGY	
NUMBER OF EXPERTS RESPONDING	1
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$350
HIGH	\$350
LOW	\$350
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$500
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$20,000
HIGH	\$20,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$3,000
HIGH	\$3,000
LOW	\$3,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,000
HIGH	\$2,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	0%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	0%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

SPINE SURGERY & SPINE CARE	
NUMBER OF EXPERTS RESPONDING	22
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$875
HIGH	\$2,500
LOW	\$295
DEPOSITION	
MEDIAN	\$1,200
AVERAGE	\$1,269
HIGH	\$2,500
LOW	\$295
TESTIFYING IN COURT	
MEDIAN	\$1,225
AVERAGE	\$1,330
HIGH	\$2,880
LOW	\$295
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$20,000
AVERAGE	\$27,850
HIGH	\$100,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$7,000
AVERAGE	\$9,381
HIGH	\$40,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$4,424
HIGH	\$20,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	59%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	55%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	45%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	64%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	32%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	55%
Percentage Receiving Case Inquiries Mostly Via Phone	5%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	41%

SPORTS MEDICINE	
NUMBER OF EXPERTS RESPONDING	13
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$750
AVERAGE	\$754
HIGH	\$1,400
LOW	\$350
DEPOSITION	
MEDIAN	\$1,000
AVERAGE	\$1,208
HIGH	\$2,500
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$1,400
AVERAGE	\$1,435
HIGH	\$3,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$21,000
AVERAGE	\$22,554
HIGH	\$42,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$6,138
HIGH	\$15,000
LOW	\$1,800
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,964
HIGH	\$10,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	62%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	54%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	23%
Percentage Accepting Credit Cards for Payment	46%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	69%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	31%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	46%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	54%

STATISTICS	
NUMBER OF EXPERTS RESPONDING	10
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$450
HIGH	\$800
LOW	\$200
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$467
HIGH	\$800
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$450
AVERAGE	\$510
HIGH	\$1,000
LOW	\$200
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$26,500
AVERAGE	\$140,050
HIGH	\$900,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$11,250
AVERAGE	\$42,150
HIGH	\$300,000
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$4,000
AVERAGE	\$12,780
HIGH	\$50,000
LOW	\$2,400
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	70%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	60%
Percentage Accepting Credit Cards for Payment	30%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	30%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	70%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	30%

TECHNOLOGY	
NUMBER OF EXPERTS RESPONDING	17
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$465
HIGH	\$1,000
LOW	\$200
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$518
HIGH	\$1,250
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$547
HIGH	\$1,500
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$115,500
AVERAGE	\$326,127
HIGH	\$1,200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$28,000
AVERAGE	\$47,061
HIGH	\$279,250
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$5,000
AVERAGE	\$8,064
HIGH	\$50,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	65%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	9%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	65%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	6%
Percentage Accepting Credit Cards for Payment	24%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	76%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	41%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	25%
Percentage Receiving Case Inquiries Mostly Via Phone	19%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	56%

TELECOMMUNICATIONS	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$395
AVERAGE	\$455
HIGH	\$1,000
LOW	\$275
DEPOSITION	
MEDIAN	\$425
AVERAGE	\$527
HIGH	\$1,250
LOW	\$350
TESTIFYING IN COURT	
MEDIAN	\$425
AVERAGE	\$558
HIGH	\$1,500
LOW	\$350
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$76,000
AVERAGE	\$157,250
HIGH	\$500,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$19,000
AVERAGE	\$50,906
HIGH	\$279,250
LOW	\$4,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,750
AVERAGE	\$12,450
HIGH	\$50,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	75%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	12%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	88%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	38%
Percentage Receiving Case Inquiries Mostly Via Phone	25%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

THORACIC SURGERY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$525
HIGH	\$700
LOW	\$400
DEPOSITION	
MEDIAN	\$600
AVERAGE	\$588
HIGH	\$700
LOW	\$450
TESTIFYING IN COURT	
MEDIAN	\$675
AVERAGE	\$688
HIGH	\$900
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$10,500
AVERAGE	\$18,375
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,200
AVERAGE	\$5,900
HIGH	\$15,000
LOW	\$200
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$1,400
AVERAGE	\$1,900
HIGH	\$4,000
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	25%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	25%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	25%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

TOXICOLOGY	
NUMBER OF EXPERTS RESPONDING	19
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$400
AVERAGE	\$446
HIGH	\$900
LOW	\$175
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$532
HIGH	\$1,000
LOW	\$300
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$534
HIGH	\$1,000
LOW	\$300
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$24,000
AVERAGE	\$42,172
HIGH	\$190,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,500
AVERAGE	\$8,589
HIGH	\$25,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,307
HIGH	\$6,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	74%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	68%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	47%
Percentage Accepting Credit Cards for Payment	32%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	79%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	26%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	42%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	58%

TRANSPORTATION	
NUMBER OF EXPERTS RESPONDING	30
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$348
AVERAGE	\$351
HIGH	\$550
LOW	\$175
DEPOSITION	
MEDIAN	\$412
AVERAGE	\$394
HIGH	\$600
LOW	\$175
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$397
HIGH	\$600
LOW	\$175
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$42,675
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,000
AVERAGE	\$12,665
HIGH	\$70,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,800
AVERAGE	\$4,757
HIGH	\$20,000
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	70%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	63%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	30%
Percentage Accepting Credit Cards for Payment	10%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	60%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	13%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	28%
Percentage Receiving Case Inquiries Mostly Via Phone	34%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

TRAUMA SURGERY	
NUMBER OF EXPERTS RESPONDING	11
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$700
AVERAGE	\$739
HIGH	\$1,100
LOW	\$500
DEPOSITION	
MEDIAN	\$775
AVERAGE	\$886
HIGH	\$1,400
LOW	\$600
TESTIFYING IN COURT	
MEDIAN	\$775
AVERAGE	\$973
HIGH	\$1,625
LOW	\$600
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$28,323
HIGH	\$69,555
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$4,555
HIGH	\$10,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,556
HIGH	\$3,500
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	73%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	36%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	55%
Percentage Accepting Credit Cards for Payment	27%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	45%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	9%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	64%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	36%

TRAVEL & TOURISM	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$450
AVERAGE	\$393
HIGH	\$480
LOW	\$250
DEPOSITION	
MEDIAN	\$520
AVERAGE	\$640
HIGH	\$1,150
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$520
AVERAGE	\$690
HIGH	\$1,150
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$25,000
AVERAGE	\$76,667
HIGH	\$200,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$25,883
HIGH	\$70,000
LOW	\$2,650
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,500
AVERAGE	\$8,667
HIGH	\$20,000
LOW	\$2,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	33%
Percentage Accepting Credit Cards for Payment	33%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	67%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	33%

ULTRASOUND	
NUMBER OF EXPERTS RESPONDING	2
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$425
AVERAGE	\$425
HIGH	\$600
LOW	\$250
DEPOSITION	
MEDIAN	\$475
AVERAGE	\$475
HIGH	\$700
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$625
AVERAGE	\$625
HIGH	\$1,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$9,562
AVERAGE	\$9,562
HIGH	\$14,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$1,750
AVERAGE	\$1,750
HIGH	\$2,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$500
AVERAGE	\$500
HIGH	\$500
LOW	\$500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	100%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	50%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	50%

URGENT CARE MEDICINE	
NUMBER OF EXPERTS RESPONDING	8
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$506
HIGH	\$700
LOW	\$400
DEPOSITION	
MEDIAN	\$650
AVERAGE	\$659
HIGH	\$1,125
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$650
AVERAGE	\$659
HIGH	\$1,125
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,250
AVERAGE	\$18,377
HIGH	\$40,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,750
AVERAGE	\$4,512
HIGH	\$12,000
LOW	\$1,600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,400
AVERAGE	\$2,414
HIGH	\$3,500
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	62%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	62%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	25%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	50%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	12%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	75%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	12%

UROLOGY & UROLOGICAL SURGERY	
NUMBER OF EXPERTS RESPONDING	10
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$600
AVERAGE	\$570
HIGH	\$750
LOW	\$300
DEPOSITION	
MEDIAN	\$675
AVERAGE	\$760
HIGH	\$1,500
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$800
AVERAGE	\$830
HIGH	\$1,500
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$24,611
HIGH	\$80,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,750
AVERAGE	\$5,750
HIGH	\$10,000
LOW	\$1,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,500
AVERAGE	\$2,739
HIGH	\$5,000
LOW	\$600
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	60%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	20%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	20%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	10%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	50%
Percentage Receiving Case Inquiries Mostly Via Phone	10%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

VASCULAR & INTERVENTIONAL RADIOLOGY	
NUMBER OF EXPERTS RESPONDING	4
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$625
AVERAGE	\$688
HIGH	\$1,000
LOW	\$500
DEPOSITION	
MEDIAN	\$775
AVERAGE	\$762
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$850
AVERAGE	\$800
HIGH	\$1,000
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$19,000
AVERAGE	\$18,750
HIGH	\$25,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$5,000
AVERAGE	\$4,625
HIGH	\$6,000
LOW	\$2,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,667
HIGH	\$3,000
LOW	\$2,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	50%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	50%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	50%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	25%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	0%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	100%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	0%

VASCULAR SURGERY	
NUMBER OF EXPERTS RESPONDING	7
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$500
AVERAGE	\$614
HIGH	\$1,000
LOW	\$500
DEPOSITION	
MEDIAN	\$900
AVERAGE	\$807
HIGH	\$1,000
LOW	\$500
TESTIFYING IN COURT	
MEDIAN	\$1,000
AVERAGE	\$914
HIGH	\$1,200
LOW	\$500
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$12,000
AVERAGE	\$14,571
HIGH	\$30,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$3,000
AVERAGE	\$3,643
HIGH	\$5,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$2,100
HIGH	\$3,200
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	43%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	14%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	0%
Percentage Accepting Credit Cards for Payment	43%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	43%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	57%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	43%
Percentage Receiving Case Inquiries Mostly Via Phone	29%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	29%

VIDEO	
NUMBER OF EXPERTS RESPONDING	5
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$300
AVERAGE	\$360
HIGH	\$600
LOW	\$280
DEPOSITION	
MEDIAN	\$400
AVERAGE	\$416
HIGH	\$600
LOW	\$280
TESTIFYING IN COURT	
MEDIAN	\$400
AVERAGE	\$416
HIGH	\$600
LOW	\$280
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$40,000
AVERAGE	\$80,632
HIGH	\$250,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$10,000
AVERAGE	\$12,535
HIGH	\$30,000
LOW	\$2,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$4,833
HIGH	\$10,000
LOW	\$1,500
RAISING RATES	
Percentage RAISING RATES during Last Five Years	60%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	100%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	40%
Percentage Accepting Credit Cards for Payment	60%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	80%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	100%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	40%
Percentage Receiving Case Inquiries Mostly Via Phone	20%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	40%

VOCATIONAL REHABILITATION	
NUMBER OF EXPERTS RESPONDING	26
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$338
AVERAGE	\$351
HIGH	\$550
LOW	\$150
DEPOSITION	
MEDIAN	\$385
AVERAGE	\$410
HIGH	\$750
LOW	\$250
TESTIFYING IN COURT	
MEDIAN	\$395
AVERAGE	\$433
HIGH	\$800
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$14,810
AVERAGE	\$15,779
HIGH	\$32,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$6,000
AVERAGE	\$7,069
HIGH	\$15,000
LOW	\$1,600
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$3,374
HIGH	\$10,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	85%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	77%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	38%
Percentage Accepting Credit Cards for Payment	62%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	69%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	58%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	20%
Percentage Receiving Case Inquiries Mostly Via Phone	12%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	68%

WARNINGS & LABELS	
NUMBER OF EXPERTS RESPONDING	3
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$350
AVERAGE	\$392
HIGH	\$525
LOW	\$300
DEPOSITION	
MEDIAN	\$500
AVERAGE	\$475
HIGH	\$525
LOW	\$400
TESTIFYING IN COURT	
MEDIAN	\$500
AVERAGE	\$475
HIGH	\$525
LOW	\$400
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$40,000
AVERAGE	\$35,192
HIGH	\$43,577
TYPICAL TOTAL BILLINGS	
MEDIAN	\$9,016
AVERAGE	\$9,016
HIGH	\$14,533
LOW	\$3,500
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$2,000
AVERAGE	\$5,000
HIGH	\$12,000
LOW	\$1,000
RAISING RATES	
Percentage RAISING RATES during Last Five Years	67%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	0%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	67%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	67%
Percentage Accepting Credit Cards for Payment	0%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	33%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	33%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	0%
Percentage Receiving Case Inquiries Mostly Via Phone	0%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	100%

WOUND CARE	
NUMBER OF EXPERTS RESPONDING	26
HOURLY FEES	
CASE REVIEW/PREPARATION	
MEDIAN	\$470
AVERAGE	\$460
HIGH	\$800
LOW	\$250
DEPOSITION	
MEDIAN	\$545
AVERAGE	\$554
HIGH	\$1,000
LOW	\$200
TESTIFYING IN COURT	
MEDIAN	\$612
AVERAGE	\$665
HIGH	\$2,000
LOW	\$250
MONEY BILLED ON SINGLE CASE	
MOST MONEY BILLED	
MEDIAN	\$15,000
AVERAGE	\$19,032
HIGH	\$50,000
TYPICAL TOTAL BILLINGS	
MEDIAN	\$4,250
AVERAGE	\$5,160
HIGH	\$15,000
LOW	\$1,000
RETAINER (OF THOSE WHO REQUIRE RETAINERS)	
MEDIAN	\$3,000
AVERAGE	\$2,685
HIGH	\$7,500
LOW	\$800
RAISING RATES	
Percentage RAISING RATES during Last Five Years	73%
Percentage of Those who Raised Rates Reporting that RAISING RATES Backfired Because They May Have Priced Themselves out of the Market	5%
RETENTION AGREEMENT	
Percentage Usually Requiring Counsel to Sign a Written Retention	42%
PAYMENT	
Percentage Reporting Ultimate Failure to be Paid in Last Five Years	35%
Percentage Accepting Credit Cards for Payment	19%
Percentage Accepting ACH/Wire Transfers as a Form of Payment	54%
Percentage Using Electronic Invoicing (Quickbooks, Freshbooks, Zoho, etc.)	15%
CASE INQUIRIES	
Percentage Receiving Case Inquiries Mostly Via Email	54%
Percentage Receiving Case Inquiries Mostly Via Phone	8%
Percentage Receiving Case Inquiries Equally Split Between Email & Phone	38%

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