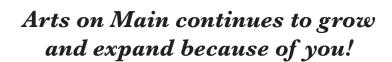


ETTER FROM THE CHAIRMAN & EXECUTIVE DIRECTOR





Your support of Arts on Main has a huge impact! Thanks to you and other like-minded donors, Arts on Main can provide classes, programs, events, and exhibits for art-lovers from Gloucester and beyond. We are so grateful for the opportunities to embrace the community and bring people together through our extracurricular Palette Pals program, our senior art classes, our popular First Friday monthly exhibit openings, and regular art classes. This year's Annual Report to the Community highlights all that you have helped us accomplish in our twelfth year and how your support is providing a solid basis for our continued and future work.

- Mike Ivey, Chairman

By supporting Arts on Main each year, you make the arts accessible for thousands of people of all ages, backgrounds, and skill levels. Our visitors, artists, and students come from Gloucester, Yorktown, Newport News, Williamsburg, Richmond, and beyond—we've even had visitors from other states take our classes! Gloucester is increasingly becoming a destination for art lovers, and your support means that Arts on Main is an active and well-known part of this trend. Thank you for making it possible for us to fulfill our mission of *engaging the community through inspiring arts experiences* and allowing us to find new ways to unite people and communities through the arts.

- Kathryn L. Swanson, PhD, Executive Director



YEAR IN REVIEW



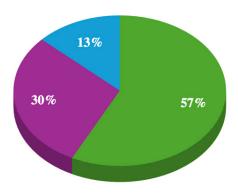


Your support has a far-reaching impact throughout Gloucester and beyond!

Between July 2023 and June 2024 (our fiscal year), you helped Arts on Main:

- Host over 10,000 visits to the Gallery from people (and dogs) of all ages, including:
 - Nearly 4,500 walk-in visits
 - More than **3,800 signups** for and visits to Arts on Main's
 - Programs, Events, and Classes
 - 1,781 First Fridays attendees
- Offer 108 classes and artist talks
- Work with 115 Virginia-based artists

Total Revenue

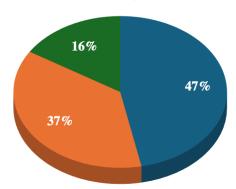


\$192,582 Contributed Income

\$98,927 Consignment Sales

\$43,964 Other Earned Income

Total Expenses



\$156,930 Mission-Related Expenses

> \$124,343 Operating Expenses

\$54,001 Fundraising Expenses

AYS TO GIVE





Arts on Main is a private non-profit organization that exists to serve its community by bringing people together through art. While it earns money through consigning art, offering classes, and obtaining grants, the majority of funding comes from donors like you. These contributions are vitally important to Arts on Main's ongoing operations and its ability to continue to fulfill its mission

of *engaging the community through inspiring arts experiences*. There are a variety of ways that individuals and businesses can support Arts on Main.

THE ANNUAL FUND

Giving to Arts on Main's Annual Fund has the most direct and significant impact on both Arts on Main and the community. These gifts are unrestricted funds that support continued gallery operations (e.g. keeping the lights on and paying for utilities) and free programs. Your contributions to the Annual Fund ensure that all can engage with the arts, regardless of their residence, age, background, interests, and skill level.

A strong Annual Fund is essential to securing grants and other sources of funding while also ensuring that Arts on Main can nimbly adjust to community needs and unexpected opportunities, such as offering highly-requested classes and bringing new award-winning artists to Gloucester. Thank you in advance for your continued support of this crucially important fund! There are three levels of giving for the Annual Fund, all of which are acknowledged in the Annual Report to the Community.

Artists Circle \$100-\$249 Curators Circle \$250-\$499

Arts Leaders Council \$500+, \$1,000+, \$2,000+

EVENT SPONSORSHIPS

Throughout the year, Arts on Main offers several special events and programs that are sponsored by individuals, businesses, and business leaders throughout the community. These sponsorships provide unrestricted funds that help cover the costs of these events and contribute to Arts on Main's ongoing expenses.

Engaging the community through inspiring arts experiences.





PROGRAM SPONSORSHIPS AND GIFTS

While Event Sponsorships are unrestricted funds, Program Sponsorships and Gifts are restricted to support our programs: Arts Education Programs, Senior Art Enrichment Programs, and Youth Art Enrichment Programs. These programs directly benefit community residents of all ages, backgrounds, and income levels. Sponsorships help supplement the cost of these programs and ensure that they remain free or low-cost to participants.

FIRST FRIDAY EXHIBIT AND MUSIC SPONSORSHIPS

Arts on Main is well known for its monthly First Friday Exhibit Opening Receptions that celebrate the beginning of each new monthly exhibit. An average of 177 people come to these receptions from a variety of local communities and states. Arts on Main is grateful for the individuals and businesses who sponsor the limited number of monthly exhibits (\$500) and First Friday live music (\$150) each year.

PLANNED GIVING

Planned gifts are another tax-wise way to support Arts on Main and include transferring stocks, real or other personal property, distributions from retirement funds or IRA's, and inclusion in your will, life insurance, or estate planning. If you are interested in considering planned giving, talk with your financial advisor and contact Arts on Main for more information.

WHERE TO NEXT?

Thanks to you, Arts on Main has a solid foundation for future growth. Donor contributions to our Strategic Initiative allowed the Board of Directors and Staff to develop a renovation plan for maximizing the building space to support rapidly growing programs and community needs. These plans include expanding the classroom space, acquiring new equipment to support pottery and fiber arts classes, and updating existing spaces to improve acoustics and functionality. Arts on Main's staff is also actively working on diversifying programs to better embrace all the arts and engage artists and art lovers of all ages, backgrounds, skill levels, styles, and interests. Your support makes these plans possible!







"I have enjoyed the rich array of classes at Gloucester Arts on Main. I have never felt so creative!!" J.B. Bell



Your support means that Arts on Main can offer rich and robust programs that provide a variety of ways for all to access and engage with the arts, regardless of their background, experience, skill, or age.

ART EDUCATION PROGRAMS

Throughout the year, Arts on Main hosts opportunities at various price points (including FREE!) for people to learn new artistic techniques, media, skills, or subjects. These programs range from artist talks for those looking to engage without creating and paint nights for those wanting a fun night out to advanced workshops for talented artists looking to hone their skills. This past year, Arts on Main successfully expanded its offerings to include 14 new teachers and offer unique classes such as wood carving, lace making, storytelling, and mixed-media sculpture!

SENIOR ART ENRICHMENT PROGRAMS

Thanks to grants and donations, Arts on Main provides professional art instruction for seniors living in local retirement communities. To date, three local senior communities are being served, with an average of 15 individuals taking the classes each month.

YOUTH ART ENRICHMENT PROGRAMS

Arts on Main's Youth Art Enrichment Programs offers high-quality and in-demand art education for our youngest neighbors. This program includes year-round youth art classes at Arts on Main, youth summer camps for ages 3-18, and our signature extracurricular Palette Pals. Between July 1, 2023 and June 30, 2024, more than 600 children participated in these programs

TRATEGIC INITATIVES & CAPITAL GIFTS

Recognizing commitments since December 2019 of \$840,000 toward the three Strategic Plan Goals: facility purchase and enhancements; program expansion; and greater financial sustainability.





Anonymous Cook Foundation Letitia & Willard Grant Lynn & Chip Hornsby Marietta McNeill & Samuel Tate, Jr. Morgan Trust The Mary Morton Parsons Foundation Main Street Preservation Trust Mr. & Mrs. E. Claiborne Robins, Jr. Pamela K. Royall Theresa & Troy Stavens

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Gloucester Community Foundation

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AN - ANNUAL FUND ARTS LEADERS COUNCIL

AN - CURATORS CIRCLE

AN - ARTISTS CIRCLE

AEP - ARTS EDUCATION PROGRAMS

G - GALA SPONSOR

IK - IN KIND DONATIONS

RJ - RIVERJAM SPONSOR

SI - STRATEGIC INITIATIVES

YP - YOUTH ARTS EDUCATION PROGRAMS

SR - SENIOR ARTS EDUCATION PROGRAMS

FF - FIRST FRIDAY & MUSIC SPONSOR

The names in bold represent those whos combined gifts were particularly significant.

HONOR OLL Organizational Giving

Andrews Funeral Home, AN

Bena Creations, IK

Brent and Becky's Bulbs, IK

Cappahosic Oyster Co., IK

Catamount Tactical, LLC, G,RJ,FF

Chesapeake Bank, $R\mathcal{J}$

Chimney Corner, IK

Cook Foundation, G,RJ,FF

County of Gloucester, GRANT

David Nice Builders, YP

Dunham Massie Co., G

Fulcrum Concepts, LLC, G

Gate of Life Acupuncture, IK

Gloucester Community Foundation, GRANT

Gloucester-Mathews Gazette-Journal, IK

Gloucester-Mathews Humane Society, G,R7

Goodman's Antiques & Interiors, IK

Grace Llewellyn Designs, IK

Green Planters Garden & Nursery, IK

Hair on Main Salon, IK

Inn at Warner Hall, IK

Jamestowne Investments, LLC, R7

JJM Associates, IK

Ken Houtz Chevrolet-Buick, Inc., G,IK

Kristin Rahn Photography, IK

LC Salon, IK

Mainsail Wealth Advisors, $R\mathcal{J}$

Martin, Ingles & Hensley Ltd., R7

Mathews Pharmacy, R7

Mobjack Bay Marina, Inc., RJ

Nester Dental, AN

Nuttall Country Store, IK

Office Supply of Gloucester, IK

Olivia's and Scoot's Restaurants, G

Peninsula Heating and A/C, G

Phillips Energy, AN, G, RJ

Piankatank River Golf Course, IK

Trankatarik Kiver Gon Course, In

Riverwood Designs, AN, G, AEP, YP, IK

Sara Harris Photography, G

Shaheen, Ruth, Martin & Fonville Real Estate, G

Smith's Florist & Gift Shoppe, IK

Sogetsu School of the Middle Peninsula, AN

Southern Trade Realty, YP

Spencer Realty of Virginia, R7

Split Enz Salon, G,IK

Sweet Tooth Cafe, IK

The GianDonato Farmette, LLC, G

The Silver Box, IK

Trans Atlantic Diesels, AN

Vashti's Jewelers, IK

Village Art Colony, IK

Virginia Commission for the Arts, GRANT

Ware Neck Produce, IK

Water Pro, SR

Whitley's Peanut Factory, IK

Williamsburg Farm & Nature Camp, IK

WXGM-AM/FM, AN

AN - ANNUAL FUND

AEP - ARTS EDUCATION PROGRAMS

G - GALA SPONSOR

IK - IN KIND DONATIONS

RJ - RIVERJAM SPONSOR

SI - STRATEGIC INITIATIVES

YP - YOUTH ARTS EDUCATION PROGRAMS

SR - SENIOR ARTS EDUCATION PROGRAMS

GRANT - GRANT

FF - FIRST FRIDAY & MUSIC SPONSOR

The names in bold represent those whos combined gifts were particularly significant.





Sara Delo

Margaret T. Bryner

Yolanda Teschner

Nancy & Donald Dransfield

Kay Van Dyke

Shari Jourdan (First Friday Music)

n Memory of

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Kaye Levy

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Eva & Donald Mullins

Vivian Shackleford

Julianna Stone

Christine Wesson



FY July 1, 2023 - June 30, 2024

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Richard Griffin, PsyD

Immediate Former Chair: Lynne Bohon Manning

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Marjo Holthaus
John Milner
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Gallery Manager

Hanah Hailey

Gallery Coordinator



6580 B Main Street Gloucester, VA 23061 804.824.9464 www.gloucesterartsonmain.org



Activities at Arts on Main are partially funded by the Virginia Commission for the Arts and the National Endownment for the Arts.

Any gifts received after June 30, 2024 will be listed in the next annual report. Every effort has been made to ensure accuracy.

For inquiries or corrections, please contact

Kathryn Swanson, Executive Director.



