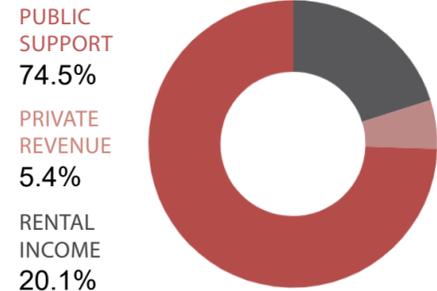


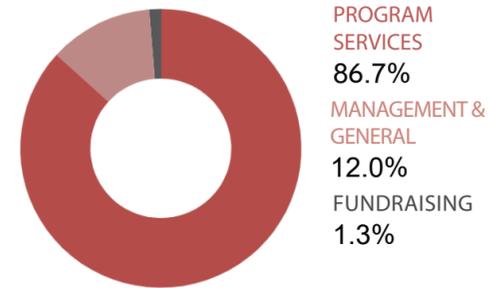
# FY2025 Financials

## Revenue by Source \$81.3 Million



In Fiscal Year 2025, ECS incurred a \$9.4 million deficit, largely due to unreimbursed public contract costs and underfunded indirect expenses. This deficit will be significantly addressed in Fiscal Year 2026, following negotiations on indirect cost reimbursement with public funders.

## Expenses \$90.7 Million



Figures are taken from FY2025 financial statements. These statements include in-kind revenue and expenses. Figures are rounded.



ECS provided shelter, housing, and services to 13,938 people



252,657 meals produced by the CHEFS program served in Healthy Aging, housing, and shelter programs



Over \$557,000 provided in financial support to 274 people through Problem Solving



59 workforce development participants found jobs



Episcopal Community Services of San Francisco helps homeless and very low-income people every day and every night obtain the housing, jobs, shelter, and essential services each person needs to prevent and end homelessness.



ecs-sf.org

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San Francisco, CA 94103  
415.487.3300



# CREATING POSSIBILITIES

Fiscal Year 2025 Annual Report



Dear ECS Community,

This was a milestone year. We made significant achievements and deepened our impact across the region. As part of ECS' commitment to housing as the solution to ending homelessness, we extended our reach into San Mateo County and took over operations of Casa Esperanza, a 51-unit supportive housing community. ECS continues to partner with San Mateo County on the acquisition and rehabilitation of 721 Airport Blvd, ECS' fourth Homekey site.

In San Francisco, we celebrated residents moving into 600 7th Street, a 221-unit affordable and supportive housing community in SoMa. We also completed renovations at the Granada Residences, enhancing comfort, safety, and dignity for residents at San Francisco's first Homekey site. In April, we celebrated the 30th anniversary of the Canon Kip Senior Center, a beloved hub that serves the city's AAPI community with care, connection, and cultural pride.

This year the CHEFS Kitchen catering and meal delivery program relaunched, providing food, hands-on job training, and revenue that flows back into the communities we serve. Equipped to cater intimate gatherings and large-scale events, CHEFS is open for business and welcomes your interest. To learn more, visit [www.ecschefs.org](http://www.ecschefs.org).

These achievements are only possible because of the shared commitment of our Board members, staff, donors, and dedicated community partners who believe in our mission to end homelessness. Together, we are creating pathways to stability, opportunity, and dignity. From all of us at ECS, thank you for standing with us.

In Solidarity,

*Beth Stokes*

Beth Stokes  
Executive Director

## Board of Directors

The Rt. Rev. Austin Rios, Chair  
Bishop of the Episcopal Diocese of California

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Meredith Tennent

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Alejandro Martinez, Co-Chair

Richard Springwater, Co-Chair

Beth Stokes, President

Sharon Christen

Jon Rodriguez

Michael Franklin

Barbara Solomon



## ECS Programs

### Permanent Supportive Housing

ECS provides services at 23 permanent supportive housing sites across three counties, serving over 2,100 units and 2,500 people with tailored, on-site social services. Residents are invited to take part in community activities such as holiday celebrations, barbecues, museum outings, and case management services. This year, we celebrated residents moving into 600 7th Street and ECS taking over operations of Casa Esperanza.

### Workforce Development & Social Enterprise

ECS supported 549 people with opportunities and training for stable employment and better jobs. Our services include culinary and social services training, job search assistance, and job retention support. CHEFS (Conquering Homelessness through Employment in Food Services) now offers catering to the general public. ECS also laid the groundwork for a new supportive employment program for persons with mental illness, to be implemented in FY2026.

### Healthy Aging

ECS programs supported healthy aging for 1,663 people with a focus on food security, health, well-being and community involvement. Our Canon Kip Drop-In Center provides low-income elders and disabled people with a hot lunch, case management, access to a computer lab, exercise classes, support groups, free groceries, field trips, gardening groups, and more. Canon Kip celebrated its 30th anniversary this year.

### Behavioral Health

ECS shelters, permanent supportive housing sites, workforce development programs, and scattered sites benefit from the expertise of Behavioral Health Specialists. Specialists guide participants through a process of self-directed goal-setting that builds upon participant strengths through services including assessment, diagnosis, referral, consultation, brokerage, counseling and crisis management.

### Interim Housing

ECS provided 1,625 single adults with interim housing and daily meals. Three of these sites were in San Francisco and open 24/7 (Sanctuary, Residential Re-Entry, COVA.) ECS also began case management for Sanctuary shelters residents, in order to help them to achieve their goals to secure housing and other resources. ECS also collaborated with local congregations and municipalities in three counties (San Francisco, Marin and Alameda) to ensure nighttime shelter and meals during periods of harsh weather.

### Adult Coordinated Entry System

ECS' Coordinated Entry Program assessed and enrolled 8,387 persons in San Francisco's homeless services. More than 5,000 were assessed for permanent supportive housing (PSH) and of these, 684 were placed into PSH units and 1,296 were waitlisted until more PSH housing became available. Our team also facilitated 274 problem-solving resolutions that resulted in temporary housing.

### Scattered Sites

ECS assisted 1,045 households with locating housing owned by private landlords, accessing rental subsidies, and moving in. ECS case managers also supported participants in addressing challenges in order to help ensure permanent housing.



*"For people to access resources and get into housing, it's important to keep them funded and to keep trying to help."*

- Crystal

## After Moving into Family Housing, Crystal Found Hope & Stability

In 2020, Crystal was pregnant, living in her car, and battling addiction. Today, she has turned her life around. Crystal now lives in one of ECS' four family housing sites, is clean and sober, and received multiple job offers, launching a career dedicated to helping women who once faced the same struggles she did. She shares a safe, loving home with her almost two-year-old daughter and her partner, in a residence where they have access to services including case management, food distribution, and family activities.

Born and raised in the Bay Area, Crystal is determined to give her daughter the chance at a full and healthy life while mending the wounds of her past. Having previously lost custody of her son, she carries the hope of reconnecting with him. Crystal's story reflects the life-transforming power of individual determination paired with strong support and access to the critical resources.



## ECS is

one of the Bay Area's most comprehensive providers of services and supportive housing for homeless and formerly homeless individuals

## 3,627

formerly homeless families and individuals received housing services

## 430

transitional age youth (18-24) received housing services

## 33%

of ECS' residents were seniors

## How you can help

Donate online at [ecs-sf.org](https://ecs-sf.org)

For a full list of donors, visit [www.ecs-sf.org/annual-report](https://www.ecs-sf.org/annual-report)