HUNTSMAN PROPERTIES

BUYER CONSULTATION WORKSHEET

Buyer: _____ **Date:**_____

Phone:_____ **Email:**_____

Lead Source: _____

❒ **First Time Buyer** ❒ **Repeat Buyer** ❒ **Second Home** ❒ **Investor**

Are You Currently Working with Another REALTOR®? ❒ Yes ❒ No

Are You Still in Contact with this REALTOR®? ❒ Yes ❒ No

Name and Brokerage Company (if applicable): _____

Have You Already Seen Homes in This Market? ❒ Yes ❒ No If so, who showed you and what areas did you view? Anything you liked?

_____

CURRENT LIVING SITUATION:

❒ **Owns a Home** **Needs to Sell** ❒ Yes ❒ No

Address _____

❒ **Rents** **Lease Terms:** _____

❒ **Staying with Friends/Family**

FINANCING:

❒ Cash ❒ Conventional ❒ FHA ❒ VA ❒ Other:

❒ Proof of Financing? ❒ Preapproval Letter Lender: _____

Desired Move-in/Purchase Date: _____

ADDITIONAL NOTES:

_____

_____

_____

_____

_____

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_____

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_____

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huntsman.julia@gmail.com

BUYER'S NEEDS AND WANTS:

Location(s):_____

Price Range: _____

Bedrooms: ____ **Baths:** ____ **Garage:** _____ **Backyard:** _____

Style: ❒ Detached Home ❒ Townhouse ❒ Condo ❒ Mobile Home

Desired Age of the Home: _____ **Desired Lot Size:**_____

Desired Condition: _____

Sale Type: ❒ Owner ❒ Foreclosure ❒ Short Sale

Describe Your Ideal Home:

_____

_____

_____

_____

_____

What Are the Top Priorities From Your List in Order Of Importance?

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____

Additional Notes:

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FOR SECOND HOMES:

Use Frequency: _____

Possible Rental: ❒ Short Term ❒ Long Term

Property Management Needed? ❒ Yes ❒ No

Additional Notes:

_____

_____

_____

_____

FOR INVESTORS:

Investment Priorities: ❒ Cash Flow ❒ Appreciation ❒ Fix and Flip

Investment Goals: _____

Hold Time Frame: _____

Target Cap Rate: _____

Total Budget: _____

Possible Rental: ❒ Short Term ❒ Long Term

Property Management Needed? ❒ Yes ❒ No

Additional Notes:

_____

_____

_____

_____

_____

COMMUNICATION:

Preferred Method: ❒ Call ❒ Text ❒ Email ❒ Other: _____

Frequency: _____

SERVICE EXPECTATIONS:

REMINDERS:

- For sale by owners
- Open houses
- New construction
- Online searches

FINAL NOTES: