

Capability Statement



BARLOWS EARTHMOVING

What We Do Matters



About Us

Barlow's Earthmoving Pty. Ltd. is a family owned and operated Civil Construction Company that was originally founded by Mr. Robert Barlow in **1964.**

Barlow's Earthmoving is currently operated by Robert's two sons, Jeffrey and Stewart Barlow. For over 50 years, the company has been based in the Livingstone Shire at 2816 Emu Park Road, Coorooman, QLD, 4702.

Barlow's Earthmoving's depth of experience spans a wide variety of projects ranging from bulk earthworks to road development and sub-divisions. In addition to our civil construction operations, Barlow's Earthmoving operates two quarries located on Kinka Beach Road, Tanby, and Emu Park Road, Coorooman. Barlow's is also the sole manufacturer and supplier of Keppel and Kinka Retaining Wall Blocks, which are produced at our Tanby quarry.

At Barlow's, we pride ourselves on employing members of the local community and, regardless of price, **we strive to support local suppliers** where availability permits.

For over 30 years, Barlow's Earthmoving has been a preferred contractor for works undertaken in the Shoal Water Bay Training Area (SWBTA) on behalf of the Defence Department.

Our philosophy is simple. We believe in providing the best possible outcome for our clients.

What we do matters.



We Value...

Barlow's Earthmoving is built on solid family values, supported by good management practices, and a loyal team of experienced people.

Barlow's delivers quality outcomes while giving back to the community.

Our **values** guide our **decisions**, drive our **actions** and determine our **results**. They are the foundations on which we build.

Quality

Passion

Safety Culture

Innovation

Efficiency

Integrity

Transparency

Loyalty

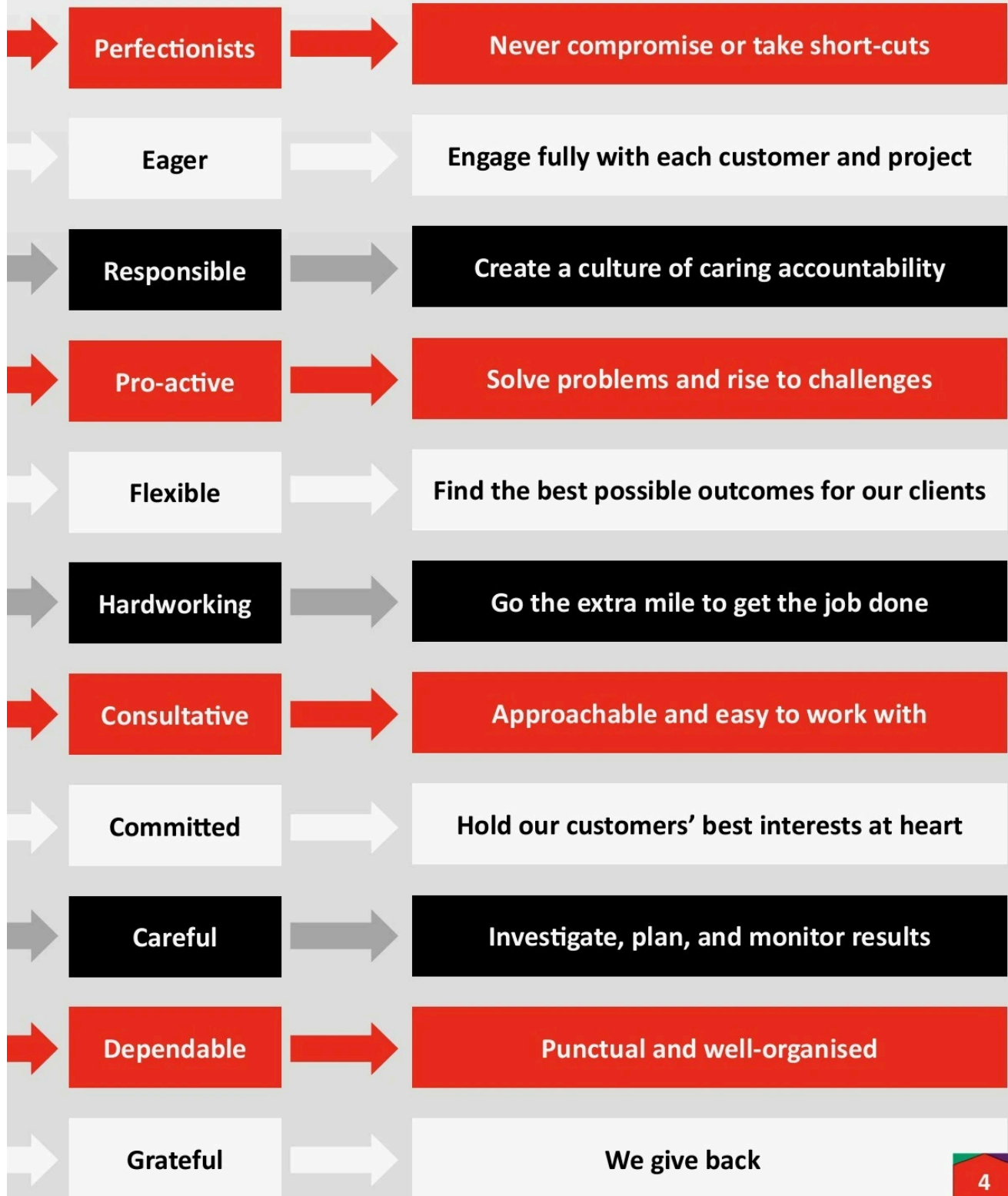
The Environment

Reliability

Our Community

Our Values



We Are...***We Act...***

Bulk Earthworks



Civil Contracting



Equipment & Plant Hire



Quarry Products



Crushing & Screening



Retaining Wall Blocks



Our Services



Always Safe, No Exceptions

Barlow's Earthmoving is

100% committed to safety.

All our people have safety induction certificates, and we actively promote a mindset of safety awareness, by:

- ◆ Making safety a living topic that forms part of our daily routine
- ◆ Pro-actively identifying emerging risks and managing hazards
- ◆ Taking every practical and reasonable action to provide a safe and healthy place of work
- ◆ Ensuring employee wellbeing, and that all employees are treated fairly, sensitively and with respect
- ◆ Resolving all WHS issues in a professional and timely manner
- ◆ Hazard, incident and near miss reporting
- ◆ Providing safe systems of work
- ◆ Ensuring our vehicles, plant and other equipment are impeccably maintained





A reputation for **excellence** is
invaluable in today's market.



A Word from our Clients:

“We couldn’t fault their good quality work, general work competence, timeliness, meeting work targets and practical efficient engineering methodologies. The contract ran extremely efficiently enhanced by an excellent relationship between the parties.”

Richard Wilson, Keppel Bay Marina

“Jobs have been carried out utilizing high quality, well maintained and reputable equipment and undertaken professionally, competently, on time, and at or below budget. Our construction and building activities have benefited materially by Barlow’s highly professional approach to each project. The subsequent attention to detail by the practical and experienced personnel involved in all our undertakings has been invaluable.

In short, the Barlow’s Group are professional, practical, and extremely well experienced in all facets of design, construction and job completion. All our projects have benefitted from cost effective design, quality construction and with both operational and low cost maintenance efficiencies.

Our interactions with both management and employees have always been, straightforward open, Honest. We genuinely look forward to Barlow’s involvement in our various projects; the planning, personnel employed, and final outcome are exemplary.”

John Howard-Smith, Howard Smith Investments Pty Ltd

The director’s communication skills, willingness to work as a team and understanding of his company’s role on site makes for smooth transitions through all stages of construction. Timeliness and meeting work targets are a high priority for this company and as a result working with other trades and stakeholders is effectual.”

Glen Alexander, Director, G&P Alexander Builders Pty Ltd



Bulk Earthworks

Barlow's Earthmoving's skilled team has many years of experience in performing **bulk** and **detailed** earthworks, including:

- ◆ Excavation
- ◆ Soil & Rock Reinforcement
- ◆ Levelling & Compacting
- ◆ Pavement Placement
- ◆ Clearing & Grubbing
- ◆ Topsoil Stripping & Stockpiling
- ◆ Drainage
- ◆ Earth dams & Diversion Channels
- ◆ Cut to Fill
- ◆ Site Preparation
- ◆ Trenching
- ◆ Reparation Works

The team is experienced at working with all types of fill materials and contaminated soils, including **asbestos**.



Civil Contracting

Barlow's Earthmoving makes use of experienced management teams and **top-calibre operators** at all our project sites, to ensure that we deliver exceptional services:

- ◆ Road Construction
- ◆ Road Maintenance
- ◆ Pump Stations
- ◆ Effluent Ponds
- ◆ Electrical & Telecoms Conduiting
- ◆ Retaining Wall Construction
- ◆ Residential Subdivisions
- ◆ Property Development
- ◆ Concrete Structures
- ◆ Sewers
- ◆ Rising Mains
- ◆ Stormwater & Drainage Structures

We have the proven ability to deliver services in remote, rural areas where **logistics** and **planning** are critical.





Well maintained equipment is **safe** equipment. Barlow's **spares no expense** in keeping our fleet in top shape.

Equipment & Plant Hire

Barlow's Earthmoving owns, operates and maintains an expansive fleet of construction plant and other vehicles.

They are **maintained** to the highest standards of safety and reliability by our in-house team of qualified and experienced fitters. Most of the work is done on our premises, in our **well-equipped workshop**, so as to ensure a consistently high standard.

The following equipment is available for wet hire:

- | | |
|----------------------------|--------------|
| ◆ Crushing Equipment | ◆ Loaders |
| ◆ Screens | ◆ Rollers |
| ◆ Trucks & Trailers | ◆ Excavators |
| ◆ Dozers | ◆ Scrapers |
| ◆ Graders with UTS Control | ◆ And More |

“These people are the best operators around with extremely high skills, operating equipment that is in **first class condition.”**

James Hendrie, Director, Linkcorp Pty Ltd

“Barlow's Earthmoving Pty Ltd supply high grade materials and products and use **modern, well maintained machinery to assist in delivering a quality product on time, every time.”**

Glen Alexander, Director, G&P Alexander Builders Pty Ltd

Sand & Quarry Products

Barlow's Earthmoving operates and maintains two quarries, at 229 Kinka Beach Road, and 2816 Emu Park Road, enabling us to source top quality sand and quarry products for our clients.

Controlling our own production and stock-piling allows us to assure our clients of a consistently high level of quality.

Our quarry products have **Department of Transport & Main Roads approval.**

Our products include:

- ◆ Brickies Loam
- ◆ Dune Sand
- ◆ Medium Sand
- ◆ Fine Sand
- ◆ White Sand
- ◆ Roadbase (2.1; 2.3, and 2,5)
- ◆ Stonedust
- ◆ Drainage Aggregate (10 mm; 10-20mm; 20-50mm; 40-75mm)
- ◆ Gabion Rock 75-150mm
- ◆ Armour Rock 150-300mm
- ◆ Scalps
- ◆ Fine Select Fill -40mm
- ◆ Coarse Select Fill -75mm

Available for **delivery** to your site, or
collection from quarry

Our quarry products are subject to a **rigorous** schedule of **testing** and quality control to ensure consistent **quality**.





Barlow's Earthmoving has a fit-for-purpose fleet of **mobile** crushing and screening equipment which can be arranged to suit each client's specific requirements.

We offer the following services:

- ◆ Crushing and Screening services utilising our own plant and equipment
- ◆ Quarry operations
- ◆ Operations and maintenance of mobile equipment
- ◆ Maintenance Services

Our Fleet includes:

- | | |
|--------------------------|----------------------------|
| ◆ BR380 Primary Crushers | ◆ ST 3.8 Screen |
| ◆ LT200 HP Cone Crushers | ◆ ST 4.8 Screen |
| ◆ LT106 Crusher | ◆ ST 272 Lokotrack Screen |
| ◆ LT7150 VSI Barmac | ◆ Various support vehicles |

Crushing & Screening

Barlow's Earthmoving has the equipment and expertise to deal with the most complex crushing and screening environments.

We are highly experienced operators in **hardrock** environments, with additional capabilities to work with **Magnesite**.

We specialize in **on-site** contract mining and construction crushing and screening production.

The **team** is made up of highly experienced individuals with a **passion** for mobile crushing plant operations.



Barlows Earthmoving is the sole manufacturer and supplier of **Keppel** and **Kinka** Large Mass Retaining Wall Blocks, supplying the Central Queensland region.

These unique and innovative products are manufactured at our quarry.

Kinka Blocks:

- ◆ Basic rectangular block
- ◆ Highly versatile, can be used for many different applications
- ◆ 1200mm long, 600mm wide, with a height of 500mm
- ◆ Mass: 865kg
- ◆ Front Face Area: 0.6m²
- ◆ Concrete Volume per block: 0.36m³
- ◆ Quick and simple to install
- ◆ Swift Lift Anchor for easy handling
- ◆ Minimal site preparation required
- ◆ High quality, wet-cast concrete aggregate for superior durability
- ◆ Precision moulded to ensure consistency



Retaining Wall Blocks

Keppel Blocks:

- ◆ Locally manufactured premier blocks
- ◆ Extremely versatile
- ◆ High quality, wet-cast concrete aggregate for superior durability
- ◆ Precision moulded to ensure consistency
- ◆ Tapered shape ideal for straight and curved walls
- ◆ Available in standard size, half-height and half-length
- ◆ Swift Lift Anchor for easy handling
- ◆ Quick and simple to install
- ◆ Dry-stacked, mortar-free construction
- ◆ Blocks interlock with precast overlap for superior strength
- ◆ Can be installed level or at an angle, depending on site parameters
- ◆ Minimal site preparation required
- ◆ Good tolerance for movement and settlement
- ◆ Excellent permeability to reduce the build-up of hydrostatic pressure
- ◆ Suitable for retaining walls, earth retention, erosion protection, sea walls, waterway channels, bridge abutments, wing walls and other permanent retaining structures
- ◆ Available in a range of colours and rock face finishes
- ◆ Available for collection from quarry or for delivery
- ◆ Approximate weight of block: 1.1 Tonne
- ◆ Minimum Compressive Strength Grade: 12 Mpa or greater
- ◆ Number per square meter: 1.3



Our Commitment to the Environment

At Barlow's Earthmoving, we understand that the future of our business depends on our **respect for the environment in which we operate, and the **sustainability** of our practices.**

Because we work with the land itself, at grass-roots level, we understand the enormous impact our activities have on the environment, and recognise the responsibility we have to go about our business in a caring and responsible manner.

We continuously strive to improve our environmental management policies in order to minimize the impact we have on the environment when we work, and we actively train and encourage our employees to do the same.



We meet or exceed all legislative standards and requirements with regard to environmental management, but in plain English, **this is what we do:**

- ◆ Plan our activities to avoid disrupting sensitive flora and fauna whenever possible
- ◆ Prioritize erosion, sediment and run-off control
- ◆ Maintain exacting standards of weed and seed control
- ◆ Ensure our vehicles are well maintained to minimize emissions
- ◆ Minimise pollutants, including dust, noise and hazardous substances
- ◆ Store and use hazardous substances with the utmost care and diligence
- ◆ Follow proper protocols for the disposal of hazardous materials
- ◆ Salvage, stockpile and recycle as much as we can on every job
- ◆ Rehabilitate and re-landscape disrupted ecosystems as much as possible, using native vegetation.
- ◆ Support and encourage the use of materials that are environmentally safe and made from renewable resources



Our Commitment to the Local Community

Barlow's Earthmoving Pty Ltd has been operating in the Livingstone Shire Council region for over **50 years, and has strong ties to the local community.**

We employ local staff and prefer to use local suppliers and services at every possible opportunity, even if they are more expensive.

We believe in giving back to the community that supports our business, and as such have sponsored and donated many thousands of dollars to local sporting groups, events and charities through-out the years, and will continue to do so.

Barlow's Earthmoving is also passionate about promoting and supporting the development of junior sport in our area, recognising sport as an important vehicle to increase community strength, inclusiveness and participation. Through our Facebook page, we regularly sponsor young individuals to participate in transformative sporting events that further their sporting careers.



We **employ** local people and prefer to use **local suppliers**, regardless of price.

Some of the local organisations we support include:

- ◆ Yeppoon Hack & Pony Club
- ◆ Capricorn Equestrian Group
- ◆ Emu Park Golf Club
- ◆ Emus Footy Club
- ◆ Emu Park Junior Rugby League
- ◆ Saint Brendan's Rodeo
- ◆ Village Art Festival
- ◆ Emu Park Fishing Classic
- ◆ Rockhampton Girls' Grammar School
- ◆ Keppel Coast Dirt Bike Club
- ◆ Mt. Wheeler Charity Gymkhana
- ◆ Capricorn Dirt Riders Club
- ◆ Aussie Outback Hay Run
- ◆ Capricorn Netball Club - Team "The Earthmovers"
- ◆ Drug ARM Australasia
- ◆ Capricorn Helicopter Rescue Service
- ◆ Emu Park Beach Day Out





The Early Days: Stewart, Jeffrey & Robert Barlow

Our **people** are our greatest asset. They offer a wealth of wisdom and experience.

Our Team



We hire the best operators. Most of our core staff have been with us for many years, and our low staff turnover is testament to their high levels of job satisfaction.

Barlow's Earthmoving is actively involved in training and mentoring. All our operators hold multiple certifications and licences, and each one brings a wealth of wisdom and experience to every project.

**Our Directors, Jeffrey and Stewart "Tub" Barlow, have
over 70 years combined experience
in civil contracting and earthworks, so when you hire Barlow's, you get the
best industry know-how.**



Jeffrey has worked for Barlow's Earthmoving for **38 years**, and has successfully undertaken the role of Project Manager for Barlow's projects for over 25 years. He also has over 30 years of experience working in the Shoal Water Bay Training Area, has supervised and operated crushing and screening plants for over 20 years, and has owned and operated a hard rock and sand quarry at Tanby for over 18 years.

Jeff is heavily involved in all aspects of the projects we undertake and spends a significant amount of time on site to ensure the mutual goals of our clients and project team are satisfied. Through a strong focus, a high level of attention to detail, and continual commitment to deliver quality services to his clients, Jeffrey has been a driving force for repeat business with every client we have serviced.

Jeff has **extensive experience** in:

- ◆ Operating all types of plant and equipment
- ◆ Civil construction works, maintenance and project management
- ◆ Scheduling, planning, and coordinating project delivery
- ◆ Professional organization and time management
- ◆ Responsible for estimating and job costing
- ◆ The construction of storm water drainage and sewerage services
- ◆ Working in environmentally and culturally sensitive environments
- ◆ Working on sites contaminated with asbestos and hazardous materials
- ◆ Has supervised and operated crushing and screening plants for over 20 years
- ◆ Owning and operating a hard rock and sand quarry at Tanby for over 18 years

Certifications:

- ◆ Licensed to Operate - No-slewing Mobile Crane, Excavator, Dozer, Scraper, Grader, Backhoe & Front End Loader
- ◆ Licensed Weed & Seed Inspector
- ◆ Construction Card & Work Authority Card
- ◆ Safety Induction Card
- ◆ Licensed to perform High Risk Work
- ◆ HC Driver License
- ◆ First Aid Certificate



Jeffrey Barlow:
Director

Stewart Barlow:

Director

Stewart has worked for Barlow's Earthmoving for over **35 years**, and has managed all aspects of Barlow's Earthmoving's works for over 25 years, gaining a significant level of experience in the construction industry. Stewart uses his invaluable industry insight and knowledge to navigate the project team and implement effective project execution strategy. Specifically, Stewart provides a high level of expertise in planning and managing resources, and plays a pivotal role in ensuring the projects that Barlow's delivers are executed in a timely and efficient manner.



Stewart is also an expert on mobile crushing operations, and has supervised and operated crushing and screening plants for over 20 years, and owned and operated a hard rock and sand quarry at Tanby, for over 18 years.

Stewart has **extensive experience** in:

- ◆ Operating all types of plant and equipment
- ◆ Civil works construction, maintenance and project management
- ◆ Working in environmentally and culturally sensitive environments
- ◆ Working on sites contaminated with asbestos and hazardous materials
- ◆ Scheduling, planning and coordinating project delivery
- ◆ Organisation and time management
- ◆ Estimating and job costing
- ◆ Construction of storm water drainage and sewerage services
- ◆ All aspects of sub-divisional works
- ◆ Survey and Site Set Out

Certifications:

- ◆ Licensed to Operate - Excavator, Scraper, Backhoe, Front End Loader & Road Roller
- ◆ Licensed to perform Crushing & Screening Operations
- ◆ Construction Card & Work Authority Card
- ◆ Safety Induction Card
- ◆ Licensed to perform High Risk Work
- ◆ HC Driver License
- ◆ First Aid Certificate

Paula has managed the office operations and administrative tasks at Barlow's Earthmoving for over **20 years**. With qualifications in accounting and business, Paula has successfully operated the labour force, pay roll and document controlling systems and is an expert in operational excellence.

Paula is responsible for the organization and coordination of the office operations and procedures, in order to ensure organizational effectiveness and efficiency are maintained at all times throughout all stages of the project lifecycle. Her extensive business experience, in-depth knowledge of the industry, and understanding of organizational behavior have made her an invaluable asset in building Barlow's reputation for reliability and excellent customer service.

Paula has **extensive experience** in:

- ◆ Developing and Implementing WHS requirements
- ◆ Developing and implementing policies and procedures
- ◆ Documentation Control for Projects
- ◆ Principles of Accounting
- ◆ High-level use of MYOB
- ◆ Creditors & Debtors, Invoicing & Payroll
- ◆ Organisational Behavior
- ◆ Introductory and Contract Law

Certifications:

- ◆ Certificate ACCT11059 - Accounting for decision making
- ◆ Certificate COIS11011- Foundations of Business Computing
- ◆ Certificate ACCT11057 - Principles of Accounting
- ◆ Certificate LAWS11030 - Introductory and Contract Law
- ◆ Certificate MRKT11029 - Marketing
- ◆ Certificate HRMT11010 - Organisational Behaviour



Paula Barlow:
Office Manager

Shane Kruse: Workshop Manager

Shane has over **11 years** of work experience. He has been the Workshop and Plant Maintenance Manager for Barlow's Earthmoving for 8 years. Prior to joining Barlow's Earthmoving, Shane gained experience as a mobile maintenance fitter on a black coal mine site for 3 years.

Throughout his experience on mine sites, Shane developed a solid understanding of plant maintenance operations and the importance of safety within the workplace.

He is now a valuable resource in ensuring that Barlow's operates with the highest possible efficiency, and with reduced downtime.



Shane has **extensive experience** in:

- ◆ Managing a team of workshop fitters and apprentices
- ◆ Planning, overseeing and carrying out scheduled maintenance
- ◆ Ordering of equipment and consumables
- ◆ Management of workshop stock
- ◆ Maintaining fleet maintenance and service records
- ◆ Diagnosing and repairing machinery/plant following breakdowns
- ◆ Carrying out scheduled maintenance safely, and actively promoting safe work methods
- ◆ Field service of machinery/plant following breakdowns while on project sites
- ◆ Carrying out facets of repair to mobile equipment in both an autonomous and team environment
- ◆ Scheduling of vehicle and equipment inspections and maintaining inspection logs
- ◆ Maintaining crushing and screening plants
- ◆ Adhering to site specific and general/mandatory safety regulations

Certifications:

- ◆ Qualified heavy diesel equipment fitter since 2006
- ◆ Safety Induction Card
- ◆ License to perform High Risk Work
- ◆ Heavy Vehicle Driver License
- ◆ First Aid Certificate

The Barlow's Way



On Time



Within Scope



Within Budget



Create Quality



Customer Satisfaction



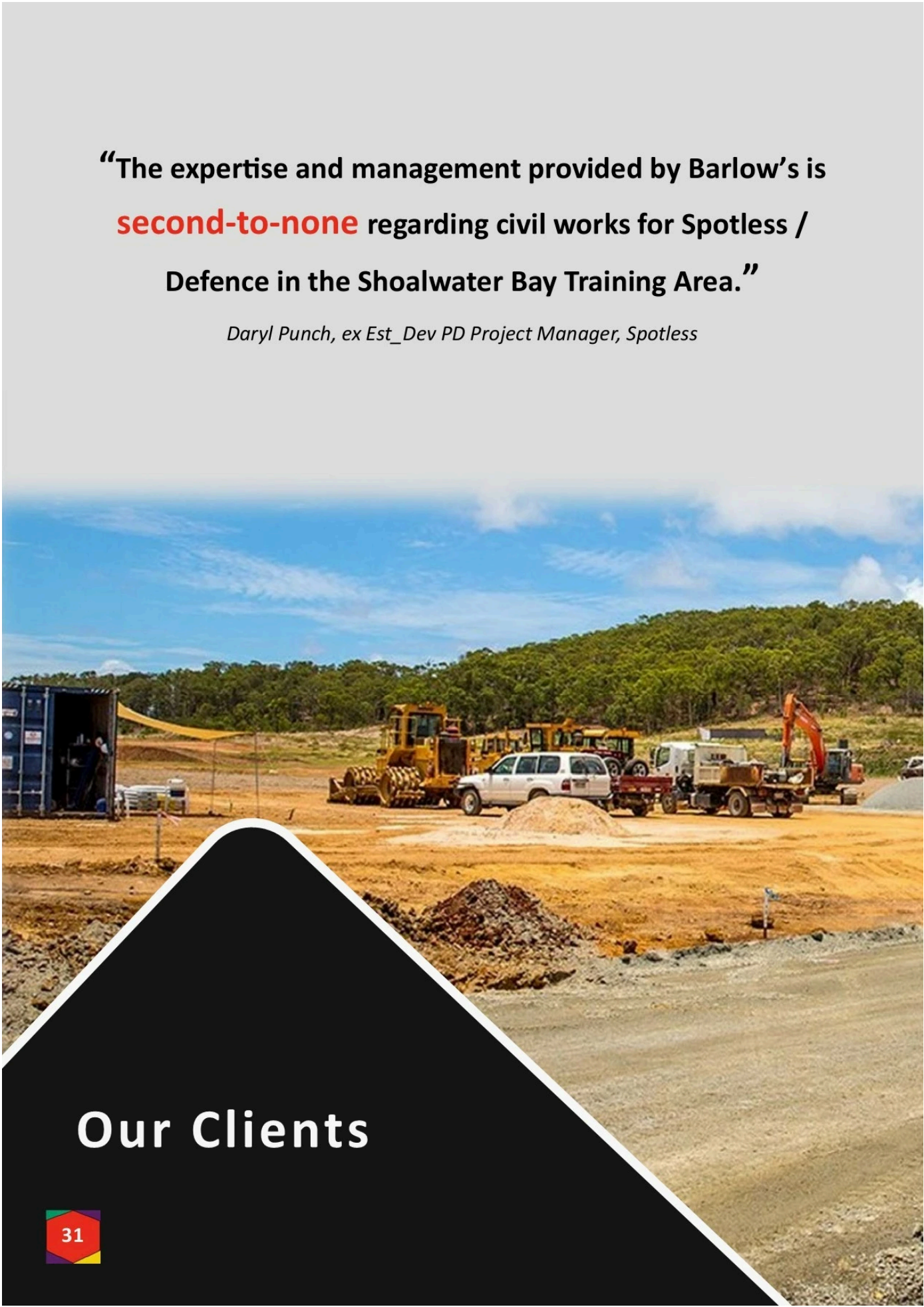


Repeat Business is built on great **delivery**, which leads to **trust**, and lasting relationships.



**“The expertise and management provided by Barlow’s is
second-to-none regarding civil works for Spotless /
Defence in the Shoalwater Bay Training Area.”**

Daryl Punch, ex Est_Dev PD Project Manager, Spotless



Our Clients



Barlow's Earthmoving has a **diverse profile** of clients, including:

- ◆ Shoal Water Bay Training Area (Department of Defence)
- ◆ Spotless Group Limited Australia
- ◆ Local Governments, including Livingstone Shire Council and Rockhampton Regional Council
- ◆ Department of Transport & Main Roads
- ◆ Blue-chip civil, mining and construction companies such as St Hilliers, BMD Construction, Downer & Sibelco
- ◆ Large suppliers of Building and Construction materials, such as Hanson, Humes & Holcim
- ◆ McCosker Contracting Pty Ltd
- ◆ Shadforths Civil Contractors Pty Ltd
- ◆ Many Local Developers , Construction companies and Civil Engineering companies



We have done so many projects, and have such **depth of experience**, that we know we can handle any challenges that come our way.

Our past performances are evidence of our demonstrated ability to perform and deliver, and include:

- ◆ Residential subdivisions,
- ◆ Bulk earthworks,
- ◆ Pump stations and rising mains,
- ◆ Earth dams and diversion channels,
- ◆ Concrete structures,
- ◆ Road and airfield construction and maintenance,
- ◆ Large quarry operations involving drilling, blasting, crushing and screening of quarry materials.
- ◆ Suppliers of quality quarry products and sands,
- ◆ Crushing and screening,
- ◆ Plant and equipment hire,
- ◆ Land clearing,
- ◆ Property development,
- ◆ Design and production of large scale retaining wall blocks, and;
- ◆ Construction of large and small scale retaining walls.

Our Past Performances



Barlow's has been a preferred contractor in the Shoal Water Bay Training Area for the Defence Department for the last 30 years. Our projects have included:

- ◆ The construction of new drainage structures,
- ◆ Demolishing old buildings, recycling building products.
- ◆ Installation of sewer pump stations, rising mains and effluent ponds,
- ◆ Reconstruction of access roads,
- ◆ Winning, crushing and stockpiling of road base for future road works,
- ◆ Airfield construction,
- ◆ Flood damage repairs, and;
- ◆ Major reparation after Cyclone Marcia.

We are **confident that we can handle any challenges that come our way.**



Examples of Past Performances



“Barlow’s have always taken a **thorough and **professional** approach to their work and provide construction outcomes that are **timely, complete and appropriate.**”**

Mark Windress, Mark Windress & Associates Consulting Engineers

- ◆ 30 years constructing & maintaining non-asset & asset roads in the Shoal Water Bay Training Area,
- ◆ 110,000 tons of primary/secondary gravel for asset roads in Shoal Water Bay Training Area,
- ◆ Complete rebuild of Braeside & Banksia tracks in Shoal Water Bay Training Area,
- ◆ Sam Hill runway in SWBTA re-profile of sub-grade & complete re-sheet of runway,
- ◆ Construction of Ross Creek Wharf & boat ramp Shoal Water Bay Training Area,
- ◆ Reconstruction of Seahound Seawall & Barge landing ramp – SWBTA,
- ◆ Construction of three individual transfer stations in the Shoal Water Bay Training Area,
- ◆ Installed new pump station at Sandy Creek in the Shoal Water Bay Training Area,
- ◆ Sam Hill water & sewage upgrade including two sewer pump stations, 3km of rising main and effluent disposal ponds at Shoal Water Bay Training Area,
- ◆ Damage control & off road remediation FORCOMD exercise – SWBTA,
- ◆ EX Wallaby remediation – SWBTA,
- ◆ Remediation Ex Talisman Sabre – SWBTA,
- ◆ TC Marcia – SOW – remediation – SWBTA,
- ◆ Zilzie Heights residential sub-division for Alf Klerk – Stages 2,3,4,5, & 6
- ◆ Olive Estate residential sub-division 60 Lots for Karadale Nominees Pty Ltd – stages 7, 8, 9 & 10
- ◆ Bottle Brush Drive Yeppoon 82 lots residential sub-division for Brian Turner
- ◆ Barmaryee Park Res sub-division 23 Lots for Brian Turner
- ◆ Barmaryee Park Res Sub-division 22 Lots for Jeaman Pty Ltd
- ◆ Civil Works for the Haven Upgrade in Emu Park.
- ◆ Major repairs to Belmont Bridge for the Rockhampton Regional Council,
- ◆ Canomie Park residential sub-division for CQ Coastal Developments – Stage 1
- ◆ Construction of camp draft arenas – Paradise Lagoon for Acton Land & Cattle Co.,
 - ◆ Keppel Shores sub-division for Taranganba Developments Pty. Ltd.,
 - ◆ Contract to crushing Magnesite for Sibelco at KG1 Mine,
 - ◆ Barmaryee Rural Subdivision 4 lots for J & M Richardson.
 - ◆ Hartley Street Sports & Recreation Complex Stages 1,2,3 & 4 for Livingstone Shire Council

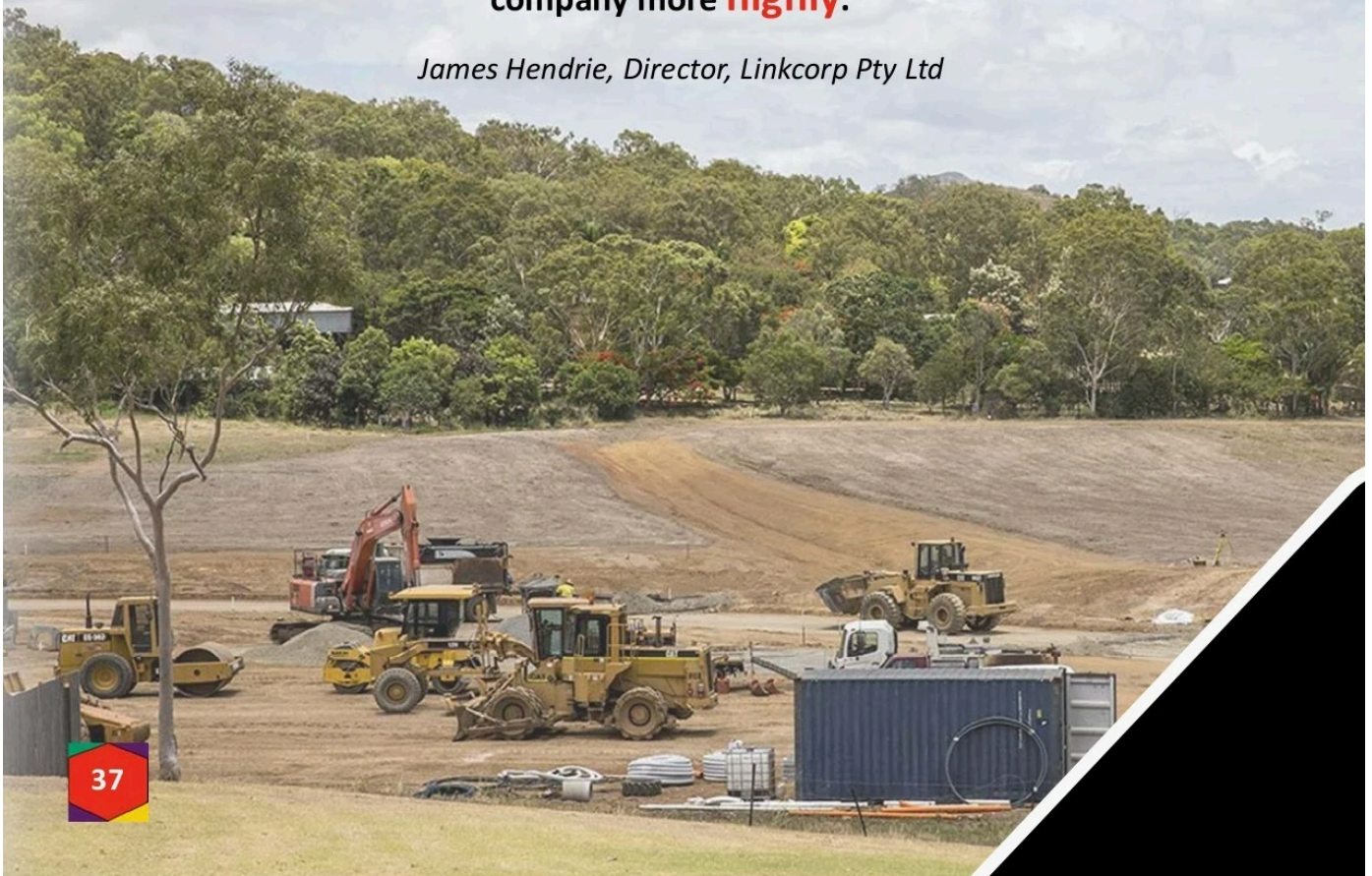
Residential Subdivisions

We have done many Residential Subdivisions, including:

- ◆ The Haven at Tanby Point
- ◆ Zilzie Heights Residential Subdivision, Stages 2, 3, 4, 5 & 6
- ◆ Olive Estate, Stages 7,8, 9 & 10
- ◆ Bottle Brush Drive Residential Subdivision, Stages 1,2 & 3
- ◆ Barmaryee Rise Residential Subdivision, Stages 1 & 2
- ◆ Keppel Shores Residential Subdivision
- ◆ Canomie Park, Park Res Subdivision

“Projects are completed on time with excellent workmanship, a competitive price and no safety incidents or issues. I could not **recommend any company more **highly**.”**

James Hendrie, Director, Linkcorp Pty Ltd







SWBTA Projects

30 Years

**of Asset & Non-Asset
Road Construction &
Maintenance**



**Hundreds of Thousands
of tonnes of Crushing in
All
the SWBTA Quarries**



30 Years

**of Firebreak Construction
& Maintenance
throughout SWBTA**



EX Wallaby Remediation

EX Talisman Sabre Remediation



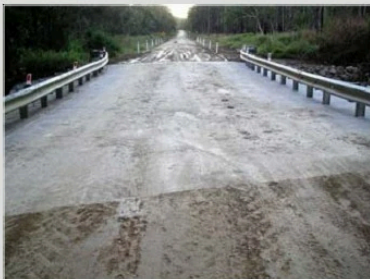
Damage Control & Off-road Remediation

FORCOMD Exercise



Tropical Cyclone Marcia - SOW - Major

Remediation



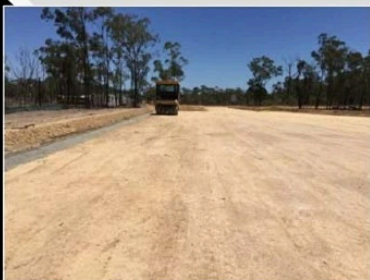
Complete rebuild of Braeside & Banksia

tracks



Sam Hill Airfield Upgrade - Complete re-

profile of sub-grade and re-sheet of runway



All the Civil Works for Vehicle Wash Down

Point Construction



New Pump Station at Sandy Creek



Construction of Freshwater Dams on Townsend Island



Construction of three individual Transfer Stations in SWBTA



Upgrade of Water Supply & Sewerage for Sam Hill Camp, including two Sewer Pump Stations, 3km of Rising Main & Effluent Disposal Ponds



Construction of Ross Creek Wharf & Boat Ramp



Reconstruction of Seahound Seawall & Barge Landing Ramp

Our long-standing relationship with the Defence Department in Shoal Water Bay Training Area, where we have completed hundreds of projects within tight time frames under tough, wet, remote conditions, is testament to our ability to get the job done.

We have had to complete large and complex projects in short amounts of time to fit in with the numerous different military exercises that are conducted throughout the year. These exercises cannot be delayed under any circumstances, so finishing our projects **on time** and **without exception**, is critical.

We have always been able to accomplish this, making us the first choice for civil contracting in the Shoal Water Bay Training Area.



Why Barlow's Earthmoving?

Barlow's Earthmoving is prepared to **go the extra mile** for our clients.

We pride ourselves on finding innovative ways to solve problems and work around challenges, to make sure we get the job done on time and in the best possible way.

Ultimately, though, if working smart isn't enough to overcome obstacles, we are ready to **roll up our sleeves** and work extra hard too, to deliver as promised.



We are proud that, after more than 50 years of trading, we have achieved the following **spotless performance record**:

- ◆ Projects completed on time – 100%
- ◆ Projects completed within budget – 100%
- ◆ Variations/Extension of Time Claims – NIL, except for cases where work was added to the original scope by our satisfied customers
- ◆ Claims and/or Disputes – NIL
- ◆ Repeat Business – 100%, where applicable
- ◆ Satisfied Customers – 100%

How do we do it?

- ◆ 70 years + combined industry experience
- ◆ Intimate & in-depth knowledge of local working environment & conditions.
- ◆ Top calibre, highly experienced staff
- ◆ Extensive fleet of impeccably maintained plant & work vehicles
- ◆ Highly experienced team of diesel fitters on hand
- ◆ Unwavering focus on understanding our customers' needs
- ◆ Absolute commitment to meeting those needs
- ◆ Uncompromising commitment to quality
- ◆ Hands-on senior management of every project, every step of the way.
- ◆ We quote right, up front - accurate & realistic pricing, so our clients can budget with confidence
- ◆ We invest in & use the latest technology to work efficiently
- ◆ Cultivate strong relationships with carefully vetted subcontractors who we trust to work to our exacting standards, who we can call on when we require additional resources to meet work targets or access specialised skills.

www.barlowsearthmoving.com

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BARLOWS EARTHMOVING

What We Do Matters