

Best Self-Storage Analytics Reports for Operators: Turning Data into Insights

In many cases, self-storage reports don't fail because they're inaccurate. They fail because they sit unopened and unused. Your reports are telling you something; you just don't know what to do with the information.

The best self-storage analytics report doesn't stop at totals and averages. It shows you where revenue is slipping, which units underperform, and when trends start to shift. That level of detail empowers you to make the right decisions with confidence.

That's exactly what you can do with <u>Storage Commander's self-storage software</u>. One platform to centralize pricing, performance, forecasting, and customer behavior data—all with real-time reporting—across locations.

Use this checklist to learn which reports deserve your attention, what each one should tell you, and how to use those insights to improve performance at every facility you operate.

Turning Analytics into Action

Use this list to evaluate how your operation uses analytics and where you can streamline decision-making with Storage Commander. Each category aligns with the 5 essential reports to pull. Each of these reports can be found within SC Navigator, making it easy to access, analyze, and act on your data.

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1. (OCCUPANCY AND VACANCY REPORTS
	Review unit types with slow turnover
	Identify seasonal patterns using real-time visibility.
	Adjust pricing based on occupancy trends.
	Use vacancy alerts to trigger targeted promotions.
	Monitor high-value or specialty units separately.
2. F	REVENUE AND COLLECTIONS REPORTS
	Track daily and weekly revenue changes.
	Review delinquency, aging, and follow-up rates.
	Use automated alerts to reduce late payments.
	Identify units or customers with recurring payment issues.
	Compare collected revenue versus expected revenue.
3. 1	ENANT DEMOGRAPHICS AND BEHAVIOR
	Analyze the length of stay across each site.
	Review move-in and move-out reasons.
	Identify behavior patterns tied to promotions.
	Track tenant lifecycle trends portfolio-wide.
	Use demographics to refine pricing and retention strategies.

4. OPERATIONAL EFFICIENCY REPORTS	
Identify repetitive tasks that can be automated.	
Review staffing workload by location.	
Track maintenance response times.	
Evaluate workflow bottlenecks.	
Use automation opportunities identified in reports to streamline operations.	
5. COMPARATIVE SITE REPORTS	
Compare occupancy, revenue, and turn rates across locations.	
Identify top-performing and under-performing facilities.	
Review cost allocation across sites.	
Detect operational inconsistencies affecting performance.	
Prioritize investments based on site comparisons.	

Unlock the Full Power of Your Business With Storage Commander

Data alone doesn't grow your business. Action does. With Storage Commander and SC Navigator, you have the best self-storage analytics report for making smarter, faster decisions across every location.

Turn insight into action. Book a demo today!