
JOHN RIORDAN

Leadership & Organization
Development

Building Partnerships: Expanding Relationships

Links & Resources - everything referenced in your workbook, by page.

PAGE 29 · Going Deeper

[Study the film “Lincoln” by Steven Spielberg](#)

Available on iTunes, YouTube, Amazon Prime Video, among others.

PAGE 30 · Resources

[The Empowered Manager: Positive Political Skills at Work - Peter Block](#)

Empowerment produces the conditions for high performance, especially for middle managers and below.

[How to Deal with Opponents and Adversaries, with Peter Block](#)

A 30-minute podcast expanding on the principles in The Empowered Manager.

[Become Friends With Your Rivals - Adam Grant](#)

What we can learn about friendly competition from Olympic skiers and elite marathoners. (TED)

[Finding Your Allies - Mind Tools](#)

An online article on identifying and building your allies.

[Collaborative Advantage: The Art of Alliances - Rosabeth Moss Kanter](#)

A short guide to developing interorganizational partnerships. (HBR)

[Simple Rules for Making Alliances Work - Jonathan Hughes and Jeff Weiss](#)

Five key principles for interorganizational partnerships. (HBR)

[Crash Course - WW2 European History](#)

A brief video overview, including the military and diplomatic situation.

[Cultivating Collaboration: Don't Be So Defensive! - Jim Tamm](#)

A reminder that we are often our own worst enemy in collaboration. (TED)

[The Best Ways to Build and Maintain Great Business Partnerships](#)

Elements that form strong lasting partnerships of value to all involved. (Business Insider)

PAGE 31 · Related Courses to Explore

[Creating Your Leadership User's Guide](#)

What Makes You Tick? Core values, strengths and personality traits.

[Communicating Across Differences](#)

Courageously initiating effective communication across differences.

[Strengthening Your Virtual Emotional Intelligence](#)

Being mindful of your own emotions, and how you manage them, in the virtual context.

Prepared for participants of the Building Partnerships: Expanding Relationships workshop.