

The Quartix Team

RYAN O'SULLIVAN

Acquisition & Development Manager



Ryan manages some of our most successful sales partners across the UK and is responsible for acting as a liaison with his selected sales partners in order to ensure that they have all the sales and marketing support they require, as well assisting with the successful management of their client base.

Originally from Mid Wales, Ryan spent a year working in Sydney, Australia before joining Quartix, where he has gained experience in the installations team, insurance department and is now focussing on the UK re-seller program. Ryan worked out of the Chicago office for one month to help set up the US Sales Partner programme.

An avid sports fan, Ryan enjoys football, golf, squash, running and everything in between. Currently working to get his handicap lower than 18...tips welcomed!

**EMILY DARRELL**

Acquisition & Development Support

Emily has worked at Quartix for almost 4 years. For over 3 of those years, Emily worked within the sales team. Throughout that time, she really got to know the product- inside and out! The best part about the role was speaking to our customers and finding out how much our vehicle tracking has improved their businesses. Most recently, Emily joined the distribution team and she equally enjoys the acquisition side and the account management. "It's great to make a difference where I can!"

In Emily's spare time she keeps busy with her 9 month old super cute rottweiler pup! "The weekends are filled with long hikes (which always sound like a good idea until 10 minutes in...) and in the evening there's nothing better than a takeaway and a good crime documentary! I also love baking cakes- but once they're baked and decorated, they don't last very long!"

FIONA JONES

Acquisition & Development Support



Fiona joined Quartix in 2013 as an Office Administrator and over years has taken on a number of roles including Sales Administration and Sales Support. She now joins the team as Sales Partner Acquisition & Development Support and brings with her a wealth of experience from her previous roles.

Fiona spent her early twenties travelling Europe as a Holiday Rep for a British global travel group. Her favourite destination was Egypt where she spent her days off exploring the pyramids, visiting museums and even taking river cruises along the Nile!

When not in work, Fiona enjoys long walks with her Springer Spaniel, Codey. "I'll put my headphones in and we'll walk for miles". Fiona is a huge fan of music and attends concerts as much as possible. This year she's seen the Spice Girls, Jess Glynne, Vance Joy, P!nk and Christina Aguilera.