

Woman + Small Business Certifications



Let Us Help Reach Your DBE Goals

At Terrain Civil, we believe in fostering an inclusive and diverse business environment that reflects the communities we serve, and we recognize that the success of our partner's projects relies on strong, reliable and diverse supply chains. Partnering with Small, Woman-Owned and Disadvantaged Business Enterprises (DBEs) material suppliers is not just about meeting goals – it's about strengthening our industry, fostering innovation and driving long-term economic growth while tapping into the benefits that only SMWDBEs can bring to the table.

Working with Small, Woman-Owned DBEs suppliers offer significant benefits, including:

- **Competitive Pricing & Innovation:** Many DBE and woman-owned suppliers bring innovative solutions and competitive pricing to the table, helping reduce costs while maintaining high-quality standards.
- **Supply Chain Diversity & Resilience:** A diverse supplier base ensures we are not overly reliant on a limited number of sources, improving supply chain stability and reducing risk.
- **Community & Economic Impact:** Supporting these businesses promotes local job creation, economic development, and reinvestment in communities where we operate.
- **Strengthening Industry Relationships:** Building partnerships with diverse suppliers fosters a more inclusive industry and enhances our reputation as a company committed to equitable business practices.

By making conscious purchasing decisions and actively seeking out DBE and small, woman-owned suppliers, you can not only fulfill your social and contractual commitments but also enhance the overall quality and efficiency of your operations. I encourage all to continue identifying opportunities to support businesses such as Terrain Civil and integrate us into your supply chain.



Jamie Felts
Jamie Felts
President

Woman + Small Business Certifications



Current Certifications

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

Women-Owned Small Business (WOSB)
Economically Disadvantaged Women-Owned Small Business (EDWOSB)

METRO NASHVILLE AIRPORT AUTHORITY (MNA)

Office of Business Diversity Development
Small Business Enterprise (SBE)

TENNESSEE VALLEY AUTHORITY (TVA)

SBE, WBE,
VALLEY BUSINESS PRESENCE

SAM.GOV

SDB, WBE, WOSB
CAGE 9KN12



FEDERAL

TENNESSEE

Governor's Office of
Diversity
Business Enterprise
Woman Business Enterprise

METRO GOVERNMENT OF NASHVILLE + DAVIDSON COUNTY

Office of Minority + Women Business
Assistance (BOA)
Woman Business Enterprise
Small Business Enterprise

LOCAL



www.TerrainCivil.com
info@terrainscivil.com
615-649-8809

Vendor Profile: Certifications

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[Questionnaires](#)

TERRAIN LLC, DBA TERRAIN CIVILSystem Vendor Number: **21295443**[Renew/Apply for Certification](#)[Submit Change Request](#)[Request Missing Certification](#)

Current Certifications

Type	Action	Effective	Renewal	Organization	Actions
SBE	New	9/12/2023	9/24/2025	Metropolitan Government of Nashville & Davidson County	View Add Date Alert
WBE	Reciprocal	6/23/2023	6/23/2026	Metropolitan Government of Nashville & Davidson County	View View Date Alerts
SBE	New	2/21/2025	2/21/2026	Metropolitan Nashville Airport Authority	View Add Date Alert
SDB	New	Not available		SAM.gov	View Add Date Alert
WBE	New	Not available		SAM.gov	View Add Date Alert
WOSB	New	Not available		SAM.gov	View Add Date Alert
WBE	New	6/23/2023	6/23/2026	State of Tennessee	View View Date Alerts Login



SMWBE CERTIFICATION

TERRAIN LLC DBA TERRAIN CIVIL

THIS CERTIFICATE ACKNOWLEDGES THAT THE ABOVE NAMED ENTITY HAS FILED WITH
THE MNAA SMWBE CERTIFICATION PROGRAM THE APPROPRIATE AFFIDAVIT AND IS
HEREBY CERTIFIED AS A

Small Business Enterprise (SBE)

NAICS CODE(S): NAICS 423320: CONDUIT AND PIPE, CONCRETE, MERCHANT WHOLESALERS
NAICS 423320: SEPTIC TANKS, CONCRETE, MERCHANT WHOLESALERS
NAICS 423390: CULVERT PIPE, METAL AND PLASTICS, MERCHANT WHOLESALERS
NAICS 423390: SILT FENCE AND OTHER FABRICS (E.G., FOR EROSION CONTROL) MERCHANT WHOLESALERS
NAICS 423510: METAL PIPE MERCHANT WHOLESALERS
NAICS 423850: WATER TREATMENT EQUIPMENT, MUNICIPAL, MERCHANT WHOLESALERS

CERTIFICATION ISSUED DATE: February 21, 2025

A handwritten signature in black ink that reads "Kebbyn Connell". The signature is written in a cursive, flowing style.

Kebbyn Connell, Certification Manager

From the
Office of Business Diversity Development



Certificate Number: 062323-02

The Governor's Office of Diversity Business Enterprise



for the State of Tennessee, having determined that

TERRAIN LLC DBA TERRAIN CIVIL

has successfully met the certification requirements as outlined in Tennessee Code Annotated Title 12, Chapter 3, Part 8, and the policies adopted thereunder hereby grants the designation of

Woman Business Enterprise

And is recognized as such until the expiration of registration and certification on

June 23, 2026

In Witness Whereof, the Governor of the State of Tennessee and the Commissioner of General Services hereto affix our hand and the Great Seal of the State.

A handwritten signature in black ink that reads "Kim Henry".

Kim Henry
Director, Governor's Office of Diversity Business Enterprise

FREDDIE O'CONNELL, MAYOR



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/24/2024 | 7:59 AM CDT

Jamie Felts
Terrain, LLC dba Terrain Civil*
3800 Dickerson Pike
Nashville, TN 37207

Dear Ms. Felts:

The Metropolitan Government of Nashville and Davidson County, Office of Minority and Women Business Assistance (BAO) has received and reviewed all documentation submitted by your company regarding the small business status of Terrain, LLC dba Terrain Civil. Based upon our careful review of all submitted documentation, we have approved your small business status and you are designated as an approved small business for procurement purposes. Please note that this status is only granted for procurements with the Metropolitan Government of Nashville and Davidson County, the Music City Center and MDHA and does not include the quasi governmental entities such as NES, MNAA and MTA who use different standards and criteria. This letter only addresses your company's status as a Small Business and in no way addresses your company's minority or woman owned business status.

Please note that this status is in effect for one full year of the date of this letter and it is your responsibility to renew this status should you desire for it to remain in effect after a year. If your status is not renewed timely consistent with the date of this letter, your status will be considered denied. In all situations, the date of this letter shall prevail and shall establish the period during which your small business status is considered effective.

Note that the Metropolitan Government of Nashville and Davidson County, Office of Minority and Women Business Assistance (BAO) reserves the right to revoke this status at any time during the term of the approval should it occur that there are material changes to your company's small business eligibility as outlined in the R4.44.020.02 of the Regulations to the Metropolitan Procurement Code. Should such material changes occur, you are required to notify the BAO within 10 business days of the effective date of the material change.

Please note that either the tax documents that you submitted to confirm your status are enclosed or any electronically submitted documents have been purged. This action is taken in an effort to protect the confidentiality of these documents.

Should you have any questions or if we may be of further assistance, please feel free to contact me via email at judy.cantlon@nashville.gov or via telephone at 615-862-6438.

Cordially,

Judy Cantlon

Judy Cantlon
Office of Minority and Women Business Assistance

*Metro Nashville Supplier Registration ID #15116

TVA Supplier Diversity Self Certification Form



Complete this form ONLY if you or your organization is a for-profit enterprise.

Company Legal Name TERRAIN, LLC dba TERRAIN CIVIL
Company Address 3800 DICKRESON PIKE
City NASHVILLE State TENNESSEE Zip 37207
Telephone 615-649-8809 NAICS Code(s) 423390; 423610
www.naics.com/search

Business Classification:

If your company qualifies for more than one classification, please check all that apply:

☒ **Small Business Enterprise (SBE)**

Refer to the SBA's website at www.sba.gov/size or contact your local SBA office.

☒ **Woman-Owned Business Enterprise (WBE)**

Minimum 51% Owned, Operated, and Controlled by an individual or group of individuals that are women and are U.S. citizens

☐ **Minority-Owned Business Enterprise (MBE)**

Minimum 51% Owned, Operated, and Controlled by an individual or group of individuals from one of the following federally recognized Minority Groups and who are U.S. citizens

Please select one:

☐ African-American / Black

☐ Asian / Pacific Islander

☐ American Indian / Alaskan Native

☐ Hispanic / Latino

☐ **Veteran-Owned Business (VBE)**

Minimum 51% Owned, Operated, and Controlled by an individual or group of individuals that are qualified Veterans as defined in 38 USC 101(2) and evidenced by form DD 214.

☐ **Service-Disabled Veteran-Owned Business (SDVBE)**

Minimum 51% Owned, Operated, and Controlled by an individual or group of individuals that are qualified Service Disabled Veterans as defined in 38 USC 101(2) and (16) and evidenced by form DD 214.

☒ **Valley Business Presence**

For information on Valley Business criteria, visit: [TVA Supply Chain Valley Business Map](#)

By selecting any Diversity Classification, you certify that the information provided is true and accurate, and understand that said information, if misrepresented or incomplete, may be grounds for elimination of consideration by TVA for contracts and/or penalties as specified by applicable laws and regulations.

Furthermore, under 15 USC 645(d), any person who misrepresents its size status shall (1) be punished by a fine, imprisonment or both; (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducted under the authority of the Small Business Act.

SIGNATURE REQUIRED: By signing below, the contractor hereby certifies and represents that the information provided is current, accurate, and complete.

Signature: _____

Date: 12/07/2023

Print Name: JAMIE FELTS

Title: PRESIDENT

Note: Certification is considered valid for 2 years from signed date.



TERRAIN LLC

Unique Entity ID RX8SAD3MRRY8	CAGE / NCAGE 9KN12	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Jan 17, 2026	
Physical Address 3800 Dickerson Pike Nashville, Tennessee 37207-1318 United States	Mailing Address 3800 Dickerson Pike Nashville, Tennessee 37207-1318 United States	

Business Information

Doing Business as TERRAIN CIVIL	Division Name (blank)	Division Number (blank)
Congressional District Tennessee 07	State / Country of Incorporation Tennessee / United States	URL www.terraincivil.com

Registration Dates

Activation Date Jan 21, 2025	Submission Date Jan 17, 2025	Initial Registration Date May 12, 2023
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Entity Dates

Entity Start Date May 1, 2012	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
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Executive Compensation

In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) receive both of the following: 1. 80 percent or more of your annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements and 2. \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?

No

Does the public have access to information about the compensation of the senior executives in your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

Not Selected

Proceedings Questions

Is your business or organization, as represented by the Unique Entity ID on this entity registration, responding to a Federal procurement opportunity that contains the provision at FAR 52.209-7, subject to the clause in FAR 52.209-9 in a current Federal contract, or applying for a Federal grant opportunity which contains the award term and condition described in 2 C.F.R. 200 Appendix XII?

No

Does your business or organization, as represented by the Unique Entity ID on this specific SAM record, have current active Federal contracts and/or grants with total value (including any exercised/unexercised options) greater than \$10,000,000?

Not Selected

Within the last five years, had the business or organization (represented by the Unique Entity ID on this specific SAM record) and/or any of its principals, in connection with the award to or performance by the business or organization of a Federal contract or grant, been the subject of a Federal or State (1) criminal proceeding resulting in a conviction or other acknowledgment of fault; (2) civil proceeding resulting in a finding of fault with a monetary fine, penalty, reimbursement, restitution, and/or damages greater than \$5,000, or other acknowledgment of fault; and/or (3) administrative proceeding resulting in a finding of fault with either a monetary fine or penalty greater than \$5,000 or reimbursement, restitution, or damages greater than \$100,000, or other acknowledgment of fault?

Not Selected

Exclusion Summary

Jan 21, 2025 05:11:12 PM GMT
<https://sam.gov/entity/RX8SAD3MRRY8/coreData?status=null>

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure

Corporate Entity (Not Tax Exempt)

Profit Structure

For Profit Organization

Entity Type

Business or Organization

Organization Factors

Limited Liability Company

Socio-Economic Types

Self Certified Small Disadvantaged Business

Women-Owned Small Business

Women-Owned Business

DOT Certified DBE

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments

Yes

Debt Subject To Offset

No

EFT Indicator

0000

CAGE Code

9KN12

Electronic Funds Transfer

Remittance Address

Terrain Civil

3800 Dickerson Pike

Nashville, Tennessee 37207

United States

Taxpayer Information

EIN

*****9759

Type of Tax

Applicable Federal Tax

Taxpayer Name

Terrain LLC

Tax Year (Most Recent Tax Year)

2023

Name/Title of Individual Executing Consent

Jamie Tate Felts

TIN Consent Date

Jan 17, 2025

Address

3800 Dickerson Pike

Nashville, Tennessee 37207

Signature

Jamie Tate Felts

Points of Contact

Accounts Receivable POC

