

Your Home Buying Roadmap

A clear, step-by-step guide from our first conversation to receiving your keys.

Welcome home.

Buying a home is a major milestone, and you do not have to navigate it alone. My goal is to make the process clear, organized, and stress-free while helping you make confident, informed decisions.

YOUR JOURNEY, STEP BY STEP

1 Let's Connect

We will talk about your goals, favorite neighborhoods, budget, timeline, and what matters most in your next home. This is also a great chance for us to get to know each other and answer your questions.

2 Know Your Numbers

You will connect with a lender to look at your income, credit, and financing options. Getting pre-approved helps us establish a realistic price range so you can shop with confidence.

3 Your Representation

We will go over a standard agreement that outlines my role as your agent, our services, responsibilities, and how compensation works before we officially begin our search.

4 Find Your Home

I will set up a custom property search tailored to your criteria. We will tour homes, explore neighborhoods, and narrow down your options. If your tastes change along the way, we can easily adjust.

5 Make It Yours

Once you find the right place, we will review current market data, decide on a strong offer price and terms, and handle the negotiations for you.

6 Under Contract

Once your offer is accepted, we will work through home inspections, appraisals, loan finalization, and paperwork deadlines while keeping everything on track.

7 Closing Day

You will sign your final closing paperwork. Once the sale is officially recorded, you will receive your keys and move in!

YOUR HOME BUYING CHECKLIST

- ☐ Schedule my buyer consultation
- ☐ Connect with a lender & get pre-approved
- ☐ Review & sign buyer-broker agreement
- ☐ Confirm my home search criteria
- ☐ Tour homes and find the right fit
- ☐ Submit an offer and negotiate terms
- ☐ Complete inspections & loan steps
- ☐ Review closing docs & get keys

A FEW THINGS TO REMEMBER

Ask questions: There are no silly questions. I am always here to explain how things work.

Keep finances steady: Avoid major purchases, new credit cards, or job changes without talking to your lender first.

Stay in communication: Quick responses keep your transaction moving smoothly.

Your goals come first: My job is to help you feel confident at every step.

Let's Find Your Place

I am honored to be part of your home buying journey and look forward to helping you turn your goals into a set of keys.

Devin Cockrill

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Disclaimer: This roadmap is a general guide. Specific steps, deadlines, and requirements will depend on your unique contract, lender, title company, and transaction details.