

## **Part 2B of Form ADV: *Brochure Supplement***

**Scott M. Hansen**

**Encompass Advisory Services, LLC**

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**This brochure supplement provides information about Scott M. Hansen that supplements the Encompass Advisory Services brochure. You should have received a copy of that brochure. Please contact Jason W. Ceyanes, Sr. if you did not receive an Encompass Advisory Services brochure or if you have any questions about the contents of this supplement.**

**Additional information about Scott M. Hansen is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this site by a unique identifying number, known as a CRD number. The CRD number for Scott M. Hansen is 4510187.**

## Item 2. Educational Background and Business Experience

Scott M. Hansen

*Year of Birth:* 1978

### *Education:*

- Bachelor of Business Administration with a Concentration in Finance, St. Edward's University
- Series 65 – Uniform Investment Adviser Law Exam

### *Professional Designation:*

- Financial Services Certified Professional® (FSCP®)

I hold the FSCP® designation. The mark of FSCP® is the property of The American College of Financial Services and may be used by individuals who have successfully completed the initial and ongoing certification requirements for this designation. The College can disallow use of the FSCP® if advisors do not adhere to the program's ethical standards, continuing education, and other requirements. The FSCP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the FSCP® certification. You may find more information about the FSCP® certification at

<https://www.theamericancollege.edu/designations-degrees/fscp>.

### Requirements:

There is no education prerequisite needed to take FSCP® courses; however, to receive the FSCP® designation, you must successfully complete seven courses, consisting of five elective courses and two core courses. Prior to taking each course exam, you must attend at least six of the eight class sessions, and obtain a 70% or better on the Moderator's Grade. You must then score a 70% or higher on the course's final exam. For the FA 290 ethics course, only the final exam requirement applies. Students will take each final exam online in the physical presence of an eligible proctor.

Once The College awards a designation, a designee has the right to use the designation mark provided all ongoing recertification requirements are met. Under the Professional Recertification Program, The College requires certain designees to:

- Recertify their knowledge with continuing education (CE) credit every two years, a total of 30 credits, including one hour of ethics
- Recommit to The College's Code of Ethics
- Reconfirm client-facing status annually
- Update contact information annually
- Pay an annual fee to enable The College to enforce the professional standards of the program

*Business Background:*

- Encompass Advisory Services, LLC; 06/2022- Present
  - Investment Advisor, 01/2025- Present
  - Vice President of Financial Planning & Investment Advisor, 06/2022 – 01/2025
- Self -Employed - Life Insurance Specialist, 12/2021- 06/2022
- Allstate Financial Advisors, LLC; Agent, 07/2014 – 10/2021

**Item 3. Disciplinary Information**

Scott M. Hansen has no history of any disciplinary events.

**Item 4. Other Business Activities**

- Elite Resources DBA Scott Hansen - 12/01/2022 -11710 Palmanova Dr, Richmond, TX 77406- Financial Consultant, Director of Advanced Planning, Owner- sell life insurance annuities and LTC, Providing College Admissions and Financial Aid qualifications, Not Investment Related, 25 hrs/mo , 10 hrs/mo during trading hours.
- Independent Insurance Agent – 12/01/2022 - 23114 Seven Meadows Pkwy, Katy, TX 77494 -Insurance agent, Sell insurance and LTC products, Not Investment Related, Insurance business, 10hrs/mo; 10 hrs/mo during trading hrs.

**Item 5. Additional Compensation**

The Investment Advisor Representative (IAR), Scott Hansen, is licensed as an insurance agent and sells insurance products as an independent contractor. He does not sell life insurance, annuities, long term care, disability, or other non-securities related products through Encompass Advisory Services. As an independent insurance agent, he will receive separate, yet customary, compensation for insurance product sales directly from insurance companies. Scott also provides compensation to third-party solicitor Client Black Box to generate digital marketing content for life insurance and annuity referrals or scheduled appointments that could ultimately become securities clients of Encompass Advisory Services. Scott Hansen provides investment-planning advice to his customers on a fee basis through Encompass Advisory Services. If you were to purchase a commission-based product from him, he will explain how he is paid and how it differs from a fee-based transaction. He may also receive sales awards and other prizes from his insurance business and activities.

**Item 6. Supervision**

Jason W. Ceyanes, Sr. is responsible for the supervision and monitoring of investment advice offered to advisory clients of Encompass Advisory Services. He can be reached at 281-371-6300.

**Item 7. Requirements for State-Registered Advisers**

Scott M. Hansen has never been the subject of a bankruptcy petition nor has he ever been involved in any of the additional disciplinary events reportable under this item.