



PROFITABLE SIDE HUSTLE

FIREWOOD BUSINESS — BLUEPRINT —

Your Comprehensive Guide to a Profitable
\$50,000+ Firewood Business

*"Turn logging waste into lasting wealth with Grade
Timber's blueprint!"*

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01

INTRODUCTION

Welcome to Grade Timbers Firewood Business Blueprint, your step-by-step guide to building a profitable firewood business using Tajfun firewood processors. If you're looking for a side hustle that can generate significant income with flexible hours, this is it. Firewood is in high demand, with prices ranging from \$150 to \$400 per cord or \$5 to \$15 per bundle, and startup barriers are relatively low. Plus, you'll be making an eco-friendly impact by clearing logging waste that would otherwise be left behind.

WHY START A FIREWOOD BUSINESS NOW?

Demand has surged 20% since 2020, driven by trends in cozy living, outdoor activities, and rising heating costs. This blueprint is structured into 12 practical steps, covering everything from business setup and operations to pricing, marketing, scaling, and safety. We've included fill-in-the-blank templates and planners to make it easy to take action. Whether you're a side hustler working weekends or aiming for a full-time venture, this guide offers flexible hours, scalable profits, and a positive environmental impact.





2

STEP 1: FORMING A BUSINESS ENTITY AND SETTING UP BANKING

The first step in launching your firewood business is establishing a legal structure and financial foundation. This protects you personally and ensures smooth operations as you grow.

LAUNCH YOUR FIREWOOD BUSINESS LEGALLY IN 4 STEPS

Start by choosing a business entity. A sole proprietorship is the simplest option no filing fees are required, and it's easy to set up if you're starting small. However, it comes with personal liability, meaning your personal assets could be at risk if something goes wrong. For better protection, consider forming a Limited Liability Company (LLC), which costs \$100 to \$500 to file depending on your state. An LLC shields your personal assets from business debts or lawsuits and is ideal if you plan to scale. You can use services like LegalZoom (\$50-\$200) or consult a lawyer for registration.

Next, register your business with your state business office (e.g., sos.state.gov) and obtain a free Employer Identification Number (EIN) from irs.gov. This EIN is essential for taxes, opening bank accounts, and hiring help later.

For banking, open a dedicated business checking account (\$0-\$20/month, such as at Chase) to separate your personal and business finances. Use a business credit card (\$0-\$100/year) for expenses like fuel and equipment to build credit and track spending easily

Set up an accounting system using QuickBooks (\$15/month) or hire a bookkeeper (\$200-\$500/month) to monitor income, expenses, and taxes. Track everything diligently and set aside about 25% of profits for taxes. For tax planning, consult a CPA (\$500-\$1,000/year) to maximize deductions.



TIPS FOR SUCCESS:

Begin as a sole proprietorship and upgrade to an LLC once you hit \$10,000 in profits. Keep digital receipts for tax deductions on equipment, fuel, and other costs.



2.1 CHECKLIST

☐ Register business entity.



☐ Obtain EIN.

EIN

☐ Open business bank account.



☐ Set up accounting system.





3

STEP 2:

FINDING LAND TO USE

Securing the right land is crucial for processing and storing firewood efficiently. You'll need affordable, zoned space that's accessible and safe.

FIND YOUR FIREWOOD LOT IN 3 STEPS.

01

FIRST, IDENTIFY YOUR LAND NEEDS:

Aim for 15 acres to accommodate processing, storage, truck access, and future expansion. Look for features like flat terrain, good road access, no residential restrictions, and water access for fire safety. Budget \$200-\$2,000/month for a lease or \$10,000-\$50,000 for a purchase of small agricultural lots, which can be financed at \$150-\$500/month.

02

CHECK ZONING AND PERMITS:

Prefer agricultural zoning (A-1 or AG-2) for lower taxes and fewer restrictions. Contact your local zoning office to verify regulations on noise, environmental impact (e.g., wetlands), and obtain permits (\$50-\$200).

To find land, search small agricultural lots on sites like LandWatch.com, LoopNet.com, or local classifieds. Contact farmers, loggers, or landowners for unused lots at \$200-\$500/month. Use realtors specializing in agricultural or rural properties via Realtor.com. Consider co-op models where you share land with other processors to split costs.

03

DECIDE BETWEEN LEASING (\$200-\$500/MONTH FOR FLEXIBILITY) OR BUYING (\$10,000-\$50,000 FINANCED).

Negotiate 6-12 month leases and ensure the land is within 50 miles of timber sources for efficiency. Always check utilities, especially water for fire safety.

3.1 CHECKLIST

☐ Verify zoning and permits.



☐ Contact 3 landowners or realtors.



☐ Sign lease/purchase agreement.



☐ Budget land costs.



4

STEP 3: PURCHASING A TAJFUN FIREWOOD PROCESSOR

Acquiring the right equipment is key to efficient operations. Grade Timber's Tajfun processors are reliable and designed for high output with minimal effort.

01

CHOOSE A MODEL BASED ON YOUR SCALE:

The RCA 400 (\$25,000-\$40,000) is great for beginners, with joystick controls, Bluetooth remotes, and capacity for 23 cords per hour. For larger operations, the RCA PRO 500 (\$50,000-\$80,000) offers more power. We recommend starting with the RCA 400 to process 50-100 cords per season, generating \$15,000-\$30,000 in revenue.

02

BUDGET FOR THE PROCESSOR

Budget for the processor (\$15,000-\$80,000) plus \$2,000-\$5,000 for accessories like a chainsaw, truck/trailer, and safety gear. Financing is available through partners like www.fullcirclellc.us or www.taycor.com, with payments as low as \$300/month (requiring a 550+ credit score and \$30,000+ income). Factor in maintenance costs of \$500-\$1,000/year for blades, oil, and repairs.

To purchase, contact Grade Timber at (309) 264-0805 or info@gradetimber.com to schedule a demo at www.gradetimber.com. Explore used processors (\$10,000-\$20,000) for lower entry costs. Secure insurance: \$300-\$600/year for equipment (theft/damage) and \$500-\$1,000/year for liability (accidents).



TIPS:

Reinvest profits to upgrade to the RCA PRO 500. Ask about warranties from Grade Timber.



4.1 CHECKLIST

☐ Select processor model.



☐ Apply for financing.



☐ Purchase insurance.



☐ Schedule delivery/training.





5

STEP 4: CONTACTING LOGGERS AND FORESTERS

Sourcing wood is where you save big focus on free or low-cost logging tops while ensuring compliance with Department of Natural Resources (DNR) regulations.

UNDERSTAND LOGGING TOPS:

01

These are branches and low-grade logs (e.g., walnut, oak) left behind after harvests, often free or \$10-\$50/ton because they save loggers disposal costs.

Foresters play a vital role in managing forest health, planning harvests, ensuring sustainability, connecting loggers with landowners, advising on wood quality, and overseeing permits. Find them via state forestry associations or DNR websites.

CHECK DNR REQUIREMENTS:

02

Visit your state DNR website (e.g., dnr.state.gov) for logger licensing (e.g., Certified Logging Professional). Use DNR databases for licensed loggers and verify permits for public land access (\$50-\$500).

To find loggers and foresters, search Google for “loggers near me,” or use TimberLogger.com and Forest2Market.com. Attend logging expos or contact sawmills for networks. Request introductions from Grade Timber at www.gradetimber.com or info@gradetimber.com.

BUILD PARTNERSHIPS BY PITCHING THE VALUE:

03

Offer to clear 10-20 acres of tops using the script below. Use a Simple Logger Partnership Contract. For example, 20 acres can yield 50 cords, worth \$15,000 at \$300/cord.

FOR LOGISTICS

04

Use a truck/trailer for transport (\$100-\$200/trip fuel) and schedule weekly pickups with loggers/foresters.



TIPS:

Verify logger licensing via DNR, consult foresters for sustainable sourcing, and offer incentives like a \$50 gift card for partnerships.



5.1 CHECKLIST

☐ Check DNR for licensing/database.

DNR

☐ Contact 35 loggers, 12 foresters.



☐ Sign tops agreement.



☐ Schedule pickup logistics.



5.2 LOGGER MARKETING SCRIPT

“Hi [Logger Name], Im [Your Name], starting a firewood business with Grade Timbers Tajfun processors. I can clear your logging tops for free, saving you disposal costs, and process them into high-quality firewood. Can we discuss partnering to clear 10-20 acres? Lets set up a call or visit.”

6

STEP 5: LEARNING WOOD SPECIES AND THEIR VALUE

Understanding wood species helps you maximize pricing and appeal to specific markets by highlighting their unique benefits.

01

FOCUS ON COMMON SPECIES:

Oak provides high heat output and slow burn, ideal for fireplaces and heating (\$200-\$400/cord). Maple offers consistent burn for stoves (\$180-\$350/cord). Cherry has a sweet aroma, perfect for smoking meats and fire pits (\$250-\$400/cord). Hickory delivers high heat with smoky flavor for BBQ (\$200-\$350/cord). Pine is quick-burning, good for kindling and campfires (\$100-\$200/cord). Ash is easy to split with steady burn for heating (\$180-\$350/cord).

02

VALUE FACTORS

Value factors include hardwoods (like oak and cherry) fetching 20-50% more than softwoods (pine). Seasoned wood with less than 20% moisture commands a 10-20% premium. Specialty uses, such as cherry for smoking, increase bundle prices (\$8-\$15).

03

TO LEARN

To learn, consult foresters for identification and quality assessment. Use resources like USDA Forest Service guides or DNR websites. Test moisture with a meter (\$20-\$50) to ensure proper seasoning.

04

FOR MARKETING

For marketing, label bundles by species (e.g., "Cherry for Smoking Meats") and target niches like BBQ restaurants, campers, or homeowners with wood stoves.



TIPS:

Prioritize hardwoods for higher margins, offer mixed-species bundles for variety (\$6-\$12), and educate customers on benefits via flyers or social posts.

6.1 CHECKLIST

☐ Identify 35 common species in your area.



☐ Consult forester for quality assessment.



☐ Purchase moisture meter.



☐ Create species-specific marketing materials.



6.2 TOP 10 FIREWOOD SPECIES AND THEIR USES

1. OAK

Heat Output: High (24-26 million BTUs per cord). Burn Duration: Slowburning, ideal for long-lasting fires. Ease of Splitting: Moderate (can be tough when green). Seasoning Time: 1-2 years. Uses: Perfect for home heating in wood stoves or fireplaces due to its high heat and long burn time. Market as a premium choice for overnight fires. Regions: Midwest, Northeast, Southeast. Niche: Sell to homeowners seeking efficient, long-lasting heat.

2. HICKORY

Heat Output: Very high (28-30 million BTUs per cord). Burn Duration: Long-lasting with a steady burn. Ease of Splitting: Moderate to difficult. Seasoning Time: 1 year. Uses: Excellent for home heating and smoking meats due to its high heat and pleasant aroma. Market to BBQ enthusiasts and restaurants. Regions: Eastern USA. Niche: Target culinary markets, especially for smoking or grilling.





3. MAPLE

Heat Output: High (22-24 million BTUs per cord). Burn Duration: Steady, long-lasting. Ease of Splitting: Easy. Seasoning Time: 1 year. Uses: Reliable for home heating with minimal smoke. Ideal for wood stoves and fireplaces. Regions: Northeast, Midwest. Niche: Market to homeowners in colder regions for consistent heat.

4. ASH

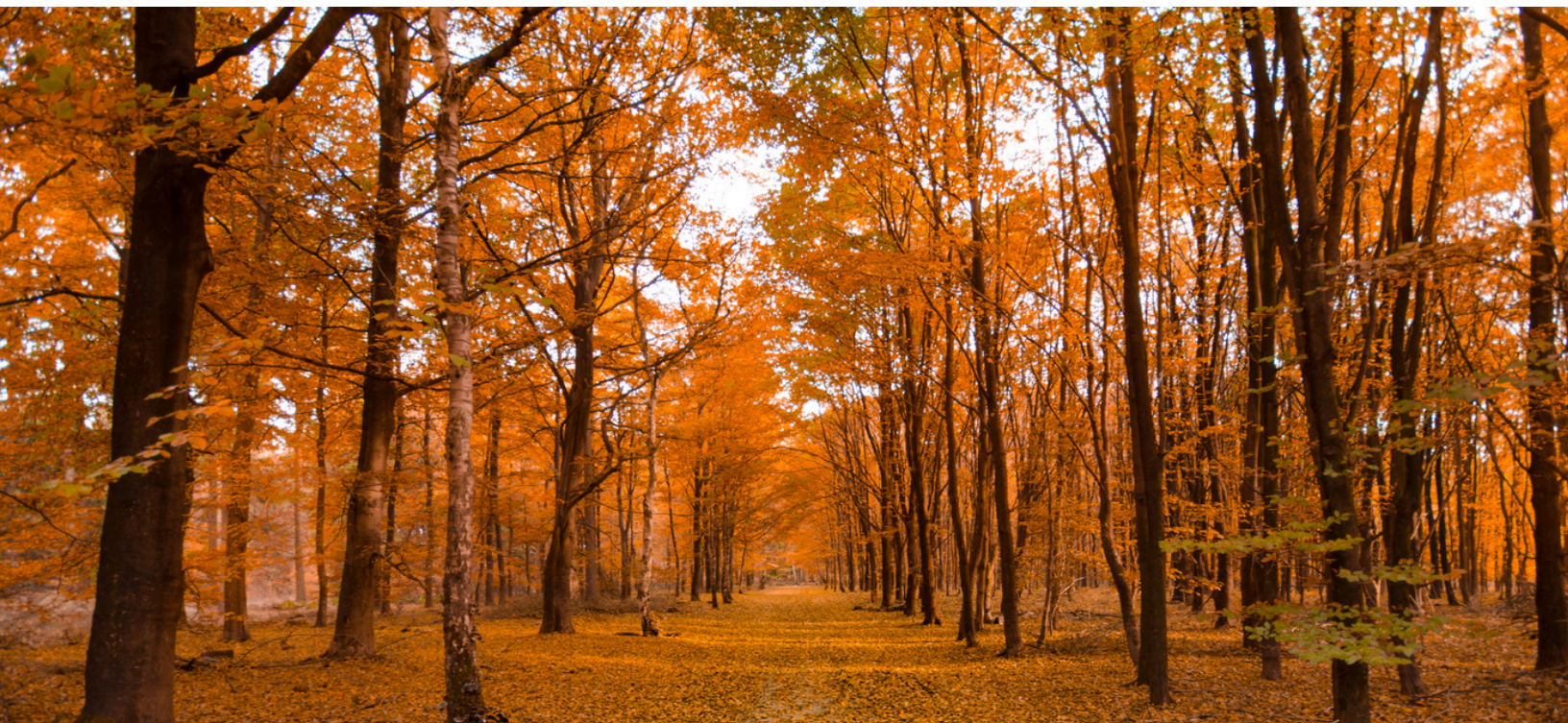
Heat Output: High (20-22 million BTUs per cord). Burn Duration: Consistent, moderate duration. Ease of Splitting: Easy. Seasoning Time: 6-12 months (burns well even slightly green). Uses: Great for quick-starting fires and steady heat. Suitable for both home heating and outdoor fires. Regions: Northeast, Midwest. Niche: Promote as a versatile, easy-to-use firewood for mixed uses.

5. CHERRY

Heat Output: Moderate (20 million BTUs per cord). Burn Duration: Moderate. Ease of Splitting: Easy. Seasoning Time: 6-12 months. Uses: Offers a sweet aroma, making it ideal for aesthetic fires in fireplaces or outdoor fire pits. Popular for ambiance. Regions: Eastern USA. Niche: Market to campers or homeowners for cozy, aromatic fires.

6. BEECH

Heat Output: High (24 million BTUs per cord). Burn Duration: Longlasting, clean burn. Ease of Splitting: Moderate. Seasoning Time: 1 year. Uses: Excellent for wood stoves due to its dense, clean-burning nature. Regions: Northeast, Midwest. Niche: Target eco-conscious customers looking for clean, efficient firewood.





7. BIRCH

Heat Output: Moderate (20-22 million BTUs per cord). Burn Duration: Burns quickly. Ease of Splitting: Easy. Seasoning Time: 6-12 months. Uses: Ideal for quick, hot fires in fireplaces or outdoor fire pits. Its attractive bark adds aesthetic appeal. Regions: Northeast, Upper Midwest. Niche: Sell in bundles for camping or recreational fires.

8. PINE

Heat Output: Moderate (15-17 million BTUs per cord). Burn Duration: Burns quickly. Ease of Splitting: Easy. Seasoning Time: 6 months. Uses: Best for kindling or outdoor fires due to quick ignition and high resin content. Not ideal for indoor heating due to creosote buildup. Regions: Nationwide. Niche: Market as affordable kindling or for campfires.

9. CEDAR

Heat Output: Low to moderate (13-15 million BTUs per cord). Burn Duration: Burns quickly. Ease of Splitting: Easy. Seasoning Time: 6 months. Uses: Aromatic and great for kindling or outdoor fires. Creates a pleasant ambiance. Regions: Northwest, Southeast. Niche: Bundle with other woods for recreational or aesthetic fires.

10. APPLE

Heat Output: High (25-27 million BTUs per cord). Burn Duration: Moderate to long. Ease of Splitting: Moderate. Seasoning Time: 1 year. Uses: Excellent for smoking meats or cooking due to its sweet, fruity aroma. Also suitable for home heating. Regions: Scattered, often from orchards. Niche: Target gourmet markets, restaurants, or pizza oven users.

7

STEP 6: PRICING YOUR FIREWOOD

Setting the right prices ensures competitiveness and profitability for cords and bundles.

3 STEPS TO “PRICE YOUR FIREWOOD FOR PROFIT.”

01

TYPICAL PRICING RANGES:

For cords (128 cubic feet), hardwoods like oak or cherry sell for \$200-\$400, depending on region and seasoning. Softwoods like pine go for \$100-\$200, better for kindling. Premium species (e.g., cherry for smoking) fetch \$250-\$400. Bundles (0.751 cubic foot) retail at \$5-\$15, with specialty ones (cherry, hickory) at \$8-\$15 for BBQ or camping. Add delivery fees of \$20-\$50 within 20 miles, or \$50-\$75 with stacking.

02

DEVELOP A PRICING STRATEGY BY RESEARCHING COMPETITORS ON CRAIGSLIST OR LOCAL VENDORS. FACTOR IN COSTS:

wood (\$0-\$50/ton), labor (\$15/hour), fuel (\$100/trip). For example, 50 cords at \$300 equal \$15,000; 100 bundles/week at \$7 add \$3,640/year. Offer discounts like 10% for bulk (5+ cords) or 5% for repeats.

03

MAKE ADJUSTMENTS:

Increase 10-20% for seasoned wood (<20% moisture) or niche uses. Use seasonal pricing, raising 5-10% in winter and lowering in summer.



TIPS:

Start mid-range (\$250/cord, \$7/bundle), use a pricing guide template, and monitor competitors monthly.



7.1 CHECKLIST

☐ Research local pricing.



☐ Set cord/bundle prices.



☐ Create pricing guide for customers.



☐ Adjust prices seasonally.



8

STEP 7: SETTING UP SOCIAL MEDIA

Building an online presence is essential for promoting your business and attracting customers without high costs.

BUILD YOUR FIREWOOD SOCIAL MEDIA IN 4 STEPS

01

CHOOSE PLATFORMS WISELY:

TikTok or Reels for satisfying wood-splitting/stacking videos that can go viral. Facebook for a business page, ads, and Marketplace listings. Pinterest for infographics to drive traffic (e.g., "Firewood Tips").

02

SET UP BY CREATING ACCOUNTS

Set up by creating accounts with a logo and tagline like "Eco-Friendly Firewood." Use Canva (\$15/month) for visuals like flyers and posts, and link to your website.

03

CONTENT STRATEGY

For content strategy, post 23 times/week: processing videos, testimonials, or challenges like #FirewoodChallenge. Example post: "From logging waste to \$30,000! Free blueprint at www.gradetimber.com/firewoodsidehustle." Use hashtags like #FirewoodSideHustle and #TajfunProcessors.

04

ENGAGEMENT

Engage by responding to comments/messages within 24 hours and running contests, like tagging Grade Timber in your first cord post to win \$500.



TIPS:

Start with TikTok for viral reach (500,000+ views possible), use Later (\$16/month) for scheduling, and cross-promote with local businesses.

8.1 CHECKLIST

☐ Create TikTok, Facebook, Pinterest accounts.



☐ Post first video with #FirewoodSideHustle.



☐ Schedule 1 month of content.



☐ Join local Facebook groups.





9

STEP 8: FINDING VENDORS AND MARKETING LOCALLY

To secure steady sales, identify vendors and promote your firewood effectively in your community.

SELL FIREWOOD LOCALLY IN 4 STEPS.

01

FIND RETAIL VENDORS

Find retail vendors like gas stations, campgrounds, grocery, or hardware stores for bundles (\$5-\$15). Wholesale to landscaping firms, restaurants, or heating suppliers for cords (\$100-\$200). Target homeowners with wood stoves or fireplaces via ads or realtor referrals (Realtor.com).

02

APPROACH VENDORS

Approach vendors using a script, offering samples and bulk discounts (e.g., 10 bundles for \$50). Example: 5 gas stations + 10 homeowners = 20 bundles/week (\$5,200/year at \$5).

03

MARKETING

For marketing, create TikTok/Reels videos (15-30 seconds of processing/stacking). Distribute 500 flyers (\$50) and list on Craigslist/Marketplace (\$150-\$400/cord). Set up a free Google Business Profile for “firewood near me” searches. Encourage word-of-mouth with \$10 off per referral or host a “Firewood Demo Day.”

04

BRANDING

Brand with a logo from Fiverr (\$50-\$200), printed on bundles and flyers. Use messaging like “Eco-friendly firewood from local forests.”



TIPS:

Prioritize bundles for quick cash, track ad performance in a spreadsheet, and partner with realtors for leads.



9.1 CHECKLIST

☐ Secure 23 vendor contracts.



☐ Contact 2 realtors.



☐ Post TikTok video.



☐ List on Craigslist/Marketplace.



9.2 VENDOR MARKETING SCRIPT

“Hi [Vendor Name], Im [Your Name] with [Business Name], offering eco-friendly firewood from local logging waste. Our bundles (\$5-\$15) and cords (\$150-\$400) are perfect for your [gas station/campground]. Can I drop off samples and discuss supplying 20 bundles/week with a discount?”



10

STEP 9: SETTING UP DELIVERY, STORAGE, BUNDLING, AND TRANSPORT

Optimizing logistics ensures efficiency, customer satisfaction, and profitability.

BUNDLING AND DELIVERY IN 4 STEPS.

01

DELIVERY

For delivery, use a used pickup truck (\$5,000-\$10,000) or trailer (\$1,000-\$3,000). Offer service within 20 miles (\$20-\$50 fee, \$50-\$75 with stacking) and use Route4Me (\$10/month) for routing. Example: 10 cords/week adds \$200-\$500 in fees.

02

STORAGE SETUP:

Create a covered area (tarp \$200 or shed \$1,000-\$2,000) on pallets (\$5-\$10 each). Season wood for 6-12 months in stacks 46 feet high, 2 feet apart. One acre can store 50-100 cords. Ensure safety with fire extinguishers (\$50-\$100) and clear debris

03

BUNDLING:

Wrap 0.751 cubic foot bundles in plastic (\$0.50-\$1 each) using a manual (\$100) or automated bundler (\$2,000-\$5,000). Use shrink wrap or netting (\$50/roll for 100-200 bundles) and logo stickers (\$50 for 500). Aim for 50-100 bundles/hour with automation. Example: 100 bundles/week at \$7 = \$3,640/year.

04

TRANSPORT:

Use truck/trailer with 25 cord capacity (1,000-2,000 lbs). Load on pallets, secure with ratchet straps (\$20-\$50). Check truck GVWR for safety and group deliveries to save fuel. Track inventory in Google Sheets or QuickBooks (\$15/month), labeling by species for accuracy.



TIPS:

Offer premium services like stacking for extra revenue, invest in a bundler after 500 bundles/month, and monitor fuel costs (\$100-\$200/trip).



10.1 FREE RESOURCE: BUNDLE AND TRANSPORT FIREWOOD LIKE A PRO

10.1.1 BUNDLING AND TRANSPORT WORKSHEET

Bundling Goals:

- Produce _____ bundles/week at \$_____ each.
- Use [manual/automated] bundler, budget \$_____.
- Label with [logo/sticker], budget \$_____.
- Timeline: Start by _____ (date).

Transport Goals:

- Deliver _____ cords/bundles per [week/month].
- Use [truck/trailer], capacity _____ cords.
- Charge \$_____ for delivery, \$_____ for stacking.
- Timeline: Start by _____ (date).

Resources Needed:

- Equipment: Bundler (\$), truck/trailer (\$).
- Supplies: Plastic wrap (\$), pallets (\$).
- Software: Route4Me (\$10/month).

10.2 CHECKLIST



Purchase truck/trailer.



Set up covered storage.



Bundle 50 units with labels.



Plan first delivery route.



11

STEP 10: DEVELOPING SAFETY PROTOCOLS

Safety is non-negotiable when working with powerful equipment like Tajfun processors.

Review safety and maintenance details in your processor's manual (e.g., Tajfun RCA 400/PRO 500) for specific guidelines.

Develop protocols: Require personal protective equipment (PPE) like gloves, chaps, safety glasses, and ear protection (\$100-\$200). Check equipment (blades, hydraulics) weekly. Check site debris, install fire extinguishers (\$50-\$100), and mark zones. Train workers on operation and emergency stops.

Document with a safety checklist (template provided) and log training/incidents in Evernote (free) or a notebook.



TIPS:

Conduct monthly safety drills, post signs (\$20-\$50), and update protocols with Grade Timbers advice.

11.1 CHECKLIST

- ☐ Schedule training with Grade Timber.



- ☐ Purchase PPE and safety equipment.



- ☐ Create safety checklist.



- ☐ Log first training session.



12

STEP 11: MARKETING AND BUSINESS DEVELOPMENT

To build a sustainable customer base, implement marketing strategies and focus on growth.

3 STEPS TO “GROW YOUR FIREWOOD BUSINESS.”

FOR MARKETING,

run paid ads on Facebook (\$200/month) or TikTok (\$500/month) targeting homeowners. Use Mailchimp (\$13/month) for email newsletters with seasonal discounts. Form partnerships with hardware stores or landscapers

FOR BUSINESS DEVELOPMENT,

offer 10% off for repeat buyers. Diversify by selling kindling, wood chips (\$50-\$100/ton), or fire pit kits. Network through chambers of commerce (\$100-\$500/year).

ANALYZE WITH QUICKBOOKS OR EXCEL:

Track sales and ad performance. Example: 10% conversion from 1,000 ad clicks = 100 sales (\$15,000).



TIPS:

Test ads with \$50 budgets, collect emails at sales, and attend local events.

12.1 CHECKLIST



Launch ad campaign.



Secure 12 partnerships.



Set up email marketing.



Track performance.



STEP 12: RISK MANAGEMENT AND CUSTOMER SERVICE

Mitigate risks and prioritize customer satisfaction to ensure long-term success.

2 STEPS TO QUALITY CONTROL

01

FOR RISK MANAGEMENT:

Train on safety with PPE (\$100-\$200). Get general liability insurance (\$500-\$1,000/year) and workers comp (\$1,000-\$2,000/year if hiring). Protect against weather with tarps (\$200) and theft with fencing (\$1,000-\$5,000) or cameras (\$200-\$500).

02

FOR CUSTOMER SERVICE:

Deliver seasoned wood (<20% moisture, test with meter \$20-\$50). Respond within 24 hours, offer guarantees like refunds for defective wood, and collect reviews on Google Business Profile. Resolve disputes with receipts (template provided) and offers like free bundles or discounts.



TIPS:

Conduct weekly safety checks, use customer service scripts, and share reviews on social media.

13.1 CHECKLIST



Secure insurance.



Implement quality control.



Set up feedback system.



Document 5 sales with receipts.



FREE RESOURCES AND TEMPLATES

14.1 BUSINESS STRATEGY PLANNER

Short-Term Objectives (06 Months):

- Secure land: _____ (location), \$_____/month.
- Purchase Tajfun: _____ (model), \$_____.
- Partner with _____ loggers for _____ cords.
- Sell _____ cords at \$, _____ bundles at \$.
- Timeline: _____ (date).

Long-Term Objectives (13 Years):

- Scale to _____ cords, \$_____ revenue.
- Hire _____ workers at \$_____/hour.
- Expand to _____ vendors (e.g., Home Depot).
- Timeline: _____ (date).

Resources Needed:

- Equipment: Processor (\$), truck (\$).
- Marketing: TikTok ads (\$), flyers (\$).
- Staffing: _____ workers, \$_____/month.

14.2 SIMPLE VENDOR AGREEMENT

- Parties: [Entrepreneur Name/Business] and [Vendor Name].
- Terms: - Supply: ___ bundles/cords at \$___ each, delivered ___ times/week.
- Payment: Net 30 days, check/electronic transfer.
- Duration: ___ months, starting _____ (date).
- Termination: 30 days notice.
- Signatures: _____ (Entrepreneur), _____ (Vendor).

14.3 MARKETING PLANNER

TikTok/Reels:

- Post _____ videos/week, budget \$_____ for ads.
- Content: _____ processing videos, _____ testimonials.
- Timeline: _____ (date).

Local Ads:

- Distribute _____ flyers at _____ locations, \$_____.
- List on Craigslist/Marketplace: _____ cords at \$_____.
- Timeline: _____ (date).

Partnerships:

- Secure _____ vendors (gas stations, homeowners).
- Contact _____ realtors for leads.
- Timeline: _____ (date).

14.4 LOGGER OUTREACH EMAIL TEMPLATE

Subject: Partner to Clear Logging Tops and Save Costs Body: "Hi [Logger Name], Im [Your Name], launching a firewood business with Grade Timbers Tajfun processors. I can clear your logging tops for free, saving disposal fees, and process them into firewood. Can we discuss clearing 1020 acres? Reply or call [Your Phone]. Learn more at (your website)."

14.5 VENDOR OUTREACH EMAIL TEMPLATE

Subject: Eco-Friendly Firewood for Your [Store/Campground] Body: "Hi [Vendor Name], Im [Your Name] with [Business Name], offering seasoned firewood from local logging waste. Our bundles (\$5-\$15) and cords (\$150-\$400) are perfect for your customers. Can I drop off samples and discuss a supply deal? Reply or call [Your Phone]. Visit (your website)."

14.6 PUBLIC OFFICES FOR PERMITTING AND LICENSING

Department of Natural Resources (DNR):

Check dnr.state.gov for logger licensing, databases.
Verify public land permits (\$50-\$500).

Local Zoning Office:

Confirm A1/AG-2 zoning for processing.
Obtain land use permits (\$50-\$200).

State Business Office:

Register business, obtain sales tax permit (free).

County Clerk:

Apply for business license (\$50-\$200).



TIPS:

Call offices for clarity. Document all permits in a spreadsheet.

14.6.1 CHECKLIST



Contact DNR for logger requirements.



Verify zoning/land use permits.



Register business with state.



Apply for business license.



15

READY TO **IGNITE YOUR FIREWOOD EMPIRE?**

You've got the blueprint now it's time to turn logging waste into your path to prosperity. Imagine transforming weekends into a thriving \$50,000+ side hustle, all while making a positive impact on the environment.

Start small: Reach out to your first logger, process that initial batch, and watch the sales roll in. Stay consistent, reinvest wisely, and scale up with confidence.

CONTACT GRADE TIMBER TODAY

at (309) 264-0805 or info@gradetimber.com to get your Tajfun processor and kickstart your journey.



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