



SPRING INTO SAVINGS

0% INTEREST FOR 60 MONTHS*

Wells Fargo Promotional Plan 2158

UPDATED TIERED BUY-DOWN (ALL DEALERS – REGARDLESS OF FAD STATUS)

To ensure this program delivers maximum impact across the channel, the factory is investing in enhanced, tiered buy-downs available to all dealers, regardless of FAD status.

TIER	FACTORY BUY-DOWN	NET DEALER COST
Comfort™	7%	9.98%
Infinity® / Performance™**	10%	6.98%

**Must include at least one indoor or outdoor unit from the Infinity® / Performance™ tier.



FAD BOOST

Factory Authorized Dealers (FADs) may stack this Financing promotion with Cool Cash rebates on qualifying Infinity® or Performance™ tier system purchases.

Use it to overcome 'repair vs. replace' objections at the kitchen table.



CLAIM AT:
CarrierIncentives.com

* Special Rate of 0% APR with 60 equal monthly payments. Maximum rebate for qualifying financing offer is \$1,500 per system. Subject to credit approval and program restrictions. Refer to program guidelines and current Wells Fargo rate sheets for important program rules. Promotion terms subject to change or cancellation without notice.

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