



Opustone Stone & Tile Concepts
 3200 NW 77th Ct, Miami, FL 33122
 Phone 305.594.4200

Visit # 80296688 - 1
 Date: Jan 12, 2026
 Opportunity# 80296688
printed on Wednesday, January 14, 2026 7:23 AM

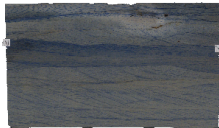
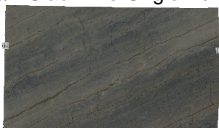

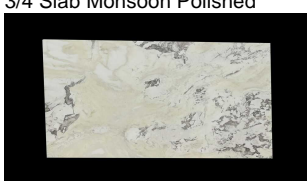
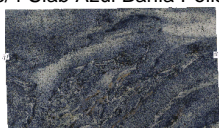
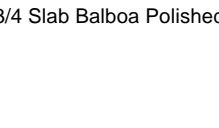
Customer Visit



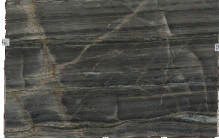
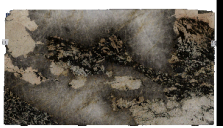
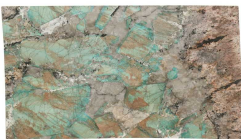




MIAMI

Bill To:
TILE BY UNIVERSAL INC 821 NE 79TH STREET MIAMI, FL 33138 P: 305-754-7737 F: 305-756-6627 E: tilebyuniversal@gmail.com

Job / Home Owner:
PREVENANCE LOUISJEAN TILE BY UNIVERSAL INC 821 NE 79TH STREET MIAMI, FL 33138 P: 305-754-7737 F: 305-756-6627

Sales Rep1	Sale Rep2	Visit Name
OSMAN TORRES	OSMAN TORRES	

Item	Serial Num	Barcode Num	Lot	SQ N	Bundle	Quantity
3/4 Slab Blue Macaubas Extra Polished 	6311527-35	WZ4193696	S132-834-BM	1	1	115" x 66" = 52.71 SF
3/4 Slab Arno Grigio Polished 	6312686-3	OPUS5663113	101031-9671-BM	39	1	132" x 77" = 70.58 SF
3/4 Slab Tsunami Polished 	12462-13	QOP7193785	S445-6312-BM	13	2	130" x 74" = 66.81 SF
3/4 Slab Monsoon Polished 	13360-20	QOP8370529	S132-674-BM	41	2	122" x 75" = 63.54 SF
3/4 Slab Azul Bahia Polished 	12524-33	QOP7269765	S248-41489-BM	24	2	128" x 81" = 72.00 SF
3/4 Slab Balboa Polished 	6312758-1	OPUS5776677	S897-1503-BM	1	1	130" x 75" = 67.71 SF

						
3/4 Slab Abaco Polished	6311718-42	WZ4452997	S445-17138-BM	1	1	123" x 74" = 63.21 SF
						
3/4 Slab Sydney Polished	6312733-60	OPUS5761220	S445-5605-BM	5	1	121" x 77" = 64.70 SF
						
3/4 Slab Super Crystal Extra Polished	6312668-31	OPUS5649244	S132-331-BM	57	4	137" x 75" = 71.35 SF
						
3/4 Slab Super Crystal Amazonite Polished	6312522-3	OPUS5512055	400123-FHN-BM	11	1	118" x 79" = 64.74 SF
						
3/4 Slab Super Crystal Emerald Polished	6312755-26	OPUS5773947	S974-61204-BM	56	3	122" x 78" = 66.08 SF
						
3/4 Slab Super Crystal Ice Jade Polished	12277-47	QOP6890160	S776-3997-BM	48	2	135" x 81" = 75.94 SF
						
3/4 Slab Diamond Blue Polished - Calcite	6312761-26	OPUS5780952	400128-1006770-BM	26	3	137" x 80" = 76.11 SF
						
3/4 Slab Amity Blue Polished	10953-34	QOP5189757	S480-735-BM	34	4	121" x 73" = 61.34 SF
						

Terms and Conditions:

This is an ESTIMATE based upon and subject to the information provided by you and the current availability of the requested material. You are solely responsible to determine code compliance, quality, color, grade, and quantity of materials needed. All materials are subject to quality, color, and grade variations. This ESTIMATE is only good for fifteen (15) calendar days from the date of issue and is subject to the availability of the requested materials, acceptance by Seller, and though the issuance of a sales order and subject to all of the terms and conditions of said sales order. This estimate is not a commitment to provide materials nor shall it constitute a "hold" or "reservation" of materials. No oral representations may be relied upon. Additional charges may apply based upon new or different information provided by you.

Additional Terms and Conditions

YOU AGREE YOU ARE THE PERSON NAMED ABOVE OR ON THE REVERSE SIDE OF THESE TERMS AND CONDITIONS (THESE "TERMS") BEING SOLD THE PRODUCTS OR OTHERWISE PROPERLY AUTHORIZED THEREBY. YOU AGREE THESE TERMS APPLY TO THE SALE OF THE PRODUCTS, REGARDLESS OF WHETHER YOU SIGN THE SALES ORDER

DEFINITIONS: "Customer" and "Seller" means the purchaser and seller, respectively, named above or on the reverse side of these Terms. "Products" means all products listed above or on the reverse side of these Terms.

PRODUCT FEATURE DISCLAIMERS: Natural Stone Products. Stone is a product of nature and no two pieces of stone are exactly alike. Stone has unique natural variations, markings, shadings, and including which can include fissures, pits, open or dry seams, fossils or glass veins and differ in regard to moisture absorption, surface finish, texture and coefficient of friction. **These are not defects but rather inherent characteristics of stone products, which may require periodic maintenance to maintain the product's integrity.** The customer is responsible to ensure that stone tile and other products are properly sealed with a penetrating sealer prior to grouting to prevent the grout from staining the stone. It is further recommended that stone be resealed as part of normal maintenance procedures

Metal, Glass, Glazed Ceramic and Porcelain Products. Differences in color, shape, size, moisture absorption, surface finish, texture, and coefficient of friction, are the unique characteristics that distinguish each tile product and should be considered in each Customer's purchase decision and decision regarding the intended use of the product selected. Variations of these characteristics can occur between production lots of the same product type and are inherent characteristics resulting from the manufacturing process. All sizes are nominal only and may vary. Finish trim pieces require a different manufacturing process than the field tile and as a result may vary slightly in color. Glazing on extreme relief (textured) ceramic tiles will vary in thickness and as a result the glazing may appear darker and lighter in different areas throughout the tile.

Glazed Ceramics and Crazing. Crazing is the cracking solely within the fired glaze due to tensile stresses, temperature fluctuation, or expansion and contraction of the tile body or setting bed. Crazing is not a defect, nor does it affect the durability of the products and is an inherent characteristic of the manufacturing process. Some tiles are intentionally induced to craze to produce what is known as crackle finish. Crackle glaze tiles should be sealed with penetrating sealer prior to grouting to keep the grout from staining the clay body. Crackle glaze tiles should not be used on kitchen counter surfaces or surfaces subject to heavy uses. In areas that experience regular moisture, such as in showers, regular resealing of crackle glazes is a necessary practice.

SAMPLES AND MATERIAL SELECTION : Samples supplied by Seller, if any, are not made part of the basis for this Sales Order and no sample furnished by Seller will provide any basis for any warranty or other claim by Customer. Due to the natural and inherent features of products, samples provided may vary from the delivered Products. Customer agrees that Customer received an opportunity to select and inspect the Products prior to purchase and that Customer is not relying on Seller to determine quality, color, grade or quantity of Products purchased. Customer further acknowledges that all material is subject to wear and abrasion in high traffic areas and agrees that Customer selected the Products, installer and any fabricator, solely in Customer's own discretion (or upon recommendations of Customer's contractor) and not based upon recommendations of Seller. Customers will look solely to Customer's contractor, installer or fabricator, as applicable, for any damage that results to the Products during installation, fabrication or use.

ADDITIONAL DISCLAIMERS: Products, whether stone, wood, tile or other materials, naturally vary in quality, density, grade, texture, color, shared and hue from piece to piece, stone to stone, crate to crate and lot to lot. Color, grain and veining may vary from one piece to another, and none of them may be alike. All products require special installation, sealing, treatment, care and maintenance, which Customer must perform or have performed at Customer's sole risk and liability. Under no circumstances will Seller be liable or responsible in any manner or to any extent, and Customer specifically waives and releases Seller, for any chips, etching, scratches, marks, discolorations or other damages during, after or as a result of any fabrication, installation, sealing, treatment, use, care or maintenance of the Products. Customer is solely responsible to seal, reseal and maintain Products. Failure to properly maintain Products voids any and all warranties. In each pallet of Products, four to ten percent loss or damage is considered normal. When Products are installed on a concrete slab at ground level, it is the responsibility of Customer and Customer's installer to ensure that the slab is dry and fully cured and that a proper vapor moisture barrier is in place between the concrete slab and the Product prior to installation. All shower floor substrates and twelve inches up the adjacent perimeter walls must have a waterproof membrane on the top surface of the fully cured mortar bed prior to filing. Any defect arising from or connected to installation is the sole liability and responsibility of Customer and the installer. Seller does not warrant, recommend, or endorse any fabricators or installers.

DISCLAIMER OF WARRANTIES. ALL PRODUCTS ARE SOLD AND DELIVERED "AS IS", IN CURRENT CONDITION AND WITH "ALL FAULTS AND DEFECTS". THERE ARE NO GUARANTEES OR WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO,

CANCELLATION; NO RETURN, NO EXCHANGES: ALL SALES ARE FINAL. Customer has no right to cancel this Sales Order. Seller may only terminate this Sales Order if the Products cannot be delivered for reasons related to import restrictions, guidance or instructions from the relevant governmental authorities, in which case, Customer's sole remedy will be a store credit in the full amount paid to and actually received by Seller. Customer will be in default upon the occurrence of any one or more of the following events: (a) failure to pay any sum due; (b) any representation, warranty or statement made or delivered to Seller by Customer in connection with this sale proves false, incorrect or misleading; (c) if Customer makes an assignment for the benefit of creditors, file a petition in bankruptcy, apply to or petition any tribunal for the appointment of a custodian, receiver, intervenor or trustee for Customer or a substantial part of its assets or if Customer commences any proceeding under any bankruptcy, arrangement, readjustment of debt, dissolution or liquidation law or statute of any jurisdiction; or if any such petition or application has been filed or proceeding commenced against Customer or if any such custodian, receiver, intervenor or trustee has been appointed. In such event, all outstanding amounts due and payable by Customer to Seller will, at Seller's option, become immediately due and payable, and Seller may, at Seller's sole option, consider the agreement contemplated under these Terms, or that part of it not yet performed, as having been canceled by Customer, and to recover damages arising from such cancellation (including liquidated damages equal to twenty (20%) percent of the purchase price of the subject Products), and will further have all rights and remedies, including those of a secured party, under the Terms or otherwise provided by applicable law. Customer must pay all costs incurred by Seller as a result of non-payment or delay in payment by Customer, including, without limitation collection costs, storage costs and reasonable attorneys' fees and related costs, upon Seller's demand, and at Seller's sole option, all of which will bear interest from the date when incurred until paid in full at the rate of 1.5% per month (18% per annum) prorated on a per diem basis for any partial months.

RETURN MERCHANDISE POLICY: No Products may be returned without prior written authorization, granted in Seller's sole discretion. Call our Customer Service department for a Return Authorization (RA) number prior to shipping and return within fifteen (15) days. The RA is required for account credit. Returns without prior authorization will not be credited. The following applies to all returns: (i) no Products may be returned without prior authorization $\frac{3}{4}$ (ii) Products authorized for returns will be charged a twenty percent (20%) restocking charge plus freight charges; (iii) no Products may be returned for credit later than seven (7) days from the date of delivery (time is of the essence); (iv) **PACKAGING IS CRITICAL, AND ALL RETURNS MUST BE PROPERLY PACKED TO AVOID DAMAGE AND ELIMINATE BREAKAGE;** (v) **CREDIT WILL NOT BE ISSUED FOR PRODUCTS THAT ARE DAMAGED OR BROKEN DUE TO IMPROPER PACKAGING OR HANDLING;** and (vi) filing of damage claims with freight carriers is Customer's sole responsibility.

SPECIAL ORDER DISCLAIMER: Customer will make an immediate initial deposit of at least fifty (50%) of the total order amount. The remaining balance will be immediately due and payable when the special order is received at the Seller's warehouse. **THERE ARE NO EXCHANGES - NO RETURNS - NO REFUNDS - NO CANCELLATIONS ON SPECIAL ORDERS.**

PAYMENT: As a condition to Seller processing this sales order, Customer must pay not less than fifty percent (50%) of each Product item. Customer must pay any remaining balance in immediately available United States dollars prior to pick up or delivery of the Products. Any amounts not paid will bear interest at the rate of 1.5% per month (18% per annum) from the date due and prorated on a per diem basis for any partial months. The foregoing terms may vary for customers having "open account" status approved in advance by Seller's credit department. Seller reserves the right to suspend customer accounts and/or revoke any credit extended to customers at any time in Seller's sole discretion, and in such event all outstanding credit will become immediately due and payable and subsequent shipments must be paid for at the time of order.

DIFFERING TERMS: Any terms or conditions additional to or different from those in these Terms, which may appear in any communication from Customer or Seller (including any printed in any form of Customer) are expressly rejected and will not be effective or binding unless Seller expressly agrees in writing.

NO LIABILITY FOR ACTS OF OTHERS AND FORCE MAJEURE: Seller will have no liability or responsibility for any fees, costs, expenses, losses or damages (collectively, "Damages") caused by others, including, without limitation, any such Damages resulting from or relating to fabrication, installation or use of the Product, transportation delays, production or factory issues or delays, the unavailability of the Products from Seller's customary suppliers at costs not materially greater than those normally paid by Seller or strikes, war, Acts of God, rain, wind, hurricanes or any other event beyond Seller's reasonable immediate control. If the Products become unavailable or in short supply, Seller may substitute material reasonably equivalent to the Products without further liability to Customer.

ASSIGNMENT: Neither party may assign the rights or delegate their duties under these Terms without the written consent of the other party, provided, however that Seller may assign and delegate to any affiliate or in any restructuring or sale of all or any portion of Seller's business without consent.

NO WAIVER: Seller's failure to enforce these Terms will not be interpreted as a waiver of the continuing effect thereof.

APPLICABLE LAW / VENUE: Venue for any litigation arising from or in any way

ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ALL OF WHICH ARE HEREBY EXPRESSLY DISCLAIMED. IN NO EVENT AND UNDER NO CIRCUMSTANCES WILL SELLER BE RESPONSIBLE OR LIABLE FOR ANY SPECIAL, PUNITIVE, INCIDENTAL OR CONSEQUENTIAL DAMAGES REGARDLESS OF FORESEEABILITY OR SELLERS KNOWLEDGE THEREOF.

LIMITATION OF LIABILITY: Seller's liability in any action related to this Sales Order or the Products will in no event exceed the total purchase price of the Products actually paid to and received by Seller from Customer and such liability may be fully discharged by a reimbursement of any payments received by Seller. This limitation of liability applies to all types of claims, including, but not limited to, claims based on the negligence (either in whole or in part) of Seller. **THE PARTIES AGREE THAT ANY ACTION FOR BREACH OF CONTRACT MUST BE COMMENCED WITHIN ONE YEAR AFTER INVOICE DATE OF THE PRODUCT SALE GIVING RISE TO THE CLAIM.**

SHIPMENT, DELIVERY AND STORAGE: Seller is not responsible for any risk of loss of Products at any time from purchase to delivery. Seller has not provided any guaranteed delivery date and any dates provided are non-binding estimates. Any and all claims related to delayed delivery and/or damage during delivery must be brought solely against shipper, whether shipper was selected by Customer or Seller

Shipment. All prices are delivered Free on Board (FOB Sellers warehouse) unless otherwise agreed in writing. Customer, at all times from and after delivery, will fully insure, guard, protect and maintain, at Customers sole expense, all Products. All Products are stored and shipped without insurance unless Customer requests such insurance in writing and pays for same in full, all prior to storage and/or delivery of the Products. Payment of a delivery charge or storage charge does not provide for delivery and/or storage insurance.

Pick Up / Storage Charge. Unless Seller advises Customer that the Products are not in stock, Customer will pick up the Products within ten (10) days of the date of the Sales Order. If Seller advises Customer that the Products are not in stock, Customer must pick up the Products no later than ten (10) days after notice that they are available. Customer must pay to Seller the greater of \$1.00 per square foot per day or \$25.00 per day for any Products not picked up within the applicable ten (10) day period and may not retrieve the Products until all storage charges are paid in full. If the storage charge exceeds the purchase price of the Products stored, Customer must immediately pay to Seller additional liquidated damages equal to twenty percent (20%) of the full purchase price of the Products plus any and all storage, delivery, and convenience charges. If Customer fails to pick up the Products within ninety (90) days after the expiration of the applicable ten (10) day period, Seller may sell any such material and apply the proceeds from such sale in the following order: outstanding balance due on any unpaid invoice(s), unpaid interest charges on any unpaid invoice(s), collection costs, and the storage charges. In no event and under no circumstances will Seller be liable for any damages, defects, deterioration, discoloration or other deficiencies (collectively, "Defects") in, to or of the Products if Seller is required to store the Products beyond the applicable ten (10) day period for Customer to arrange for pick up, including, without limitation, any such Defects related to heat, moisture or humidity.

Inspection. If the Products are delivered by Seller (and not a third party), then Customer must personally inspect and accept delivery/pick-up of the Products or must authorize an agent to inspect and accept delivery/pick-up of the Products, and upon acceptance of the Products (which will be conclusively deemed upon Customer or Customer's agent signing a receipt for the Products), Customer will conclusively be deemed to have waived, relinquished and surrendered any and all claims related to any Defects to or of the Products. It is Customer's sole responsibility to INSPECT each product upon delivery. All Products should be checked in and INSPECTED immediately upon delivery, using the packing list sent with the Products, to insure the delivery of all listed items and the absence of damage. All claims must be reported by written notice to Seller received by Seller within 48 hours of delivery (time is of the essence).

relating to this Sales Order will be solely and exclusively in a court of competent jurisdiction in Miami-Dade County, Florida. The sale of the Products, these Terms and all such disputes will be governed by Florida law including Chapter 672 - Uniform Commercial Code Sales, regardless of any conflict of laws statutes. **TO THE EXTENT PERMITTED BY LAW, EACH PARTY HEREBY WAIVES ITS RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION.**

SECTION HEADINGS: Section headings are for convenience only and will not act as material terms or limitations of any kind.

CONSTRUCTION LIENS: Customer is responsible for the payment of all contractors, subcontractors, material suppliers, fabricators and installers ("Workers"). In the event a Worker is not paid in full, such Workers may bring a construction lien against the Customer's property or materials if available under the applicable law. It is the Customer's sole responsibility to pay all Workers. Failure to pay all Workers directly or through another party or the levying of a construction lien does not impact Customer's responsibility to pay Seller in full. Construction lien laws differ by state and by location. Lien laws can be complex and it is recommended that you consult an attorney.

WARNING FOR STONE AND SLAB PRODUCTS - WARNING: SILICA DUST HARMFUL IF INHALED. Exposure to silica dust from grinding, polishing, cutting or cleanup can cause acute lung injury, silicosis, or cancer. Wear a NIOSH-approved respirator when grinding, polishing, cutting and cleaning up. Use wet cutting methods and do not dry cut or dry sweep. Keep children away from dust. **WARNING:** This product can expose you to chemicals including crystalline silica which is known to the State of California to cause cancer. For more information go to www.P65Warnings.ca.gov.

WARNING FOR PORCELAIN / CERAMIC / GLASS / NON-SLAB TILE PRODUCTS - IMPORTANT: Installation Instructions. We recommend wet cutting or the score and snap method during the installation process. Improper installation techniques could expose installer to harmful silica dust. Do not dry cut product using power tools during the installation process. Using dry cutting methods could present a risk of acute lung injury. If adequate ventilation cannot be achieved, wear a mask or respirator. For more information, see the SDSs and other available information on Seller's website.

WARNING FOR WOOD PRODUCTS - WARNING: Drilling, sawing, sanding, or machining wood products can expose you to wood dust, a substance known to the State of California to cause cancer. Avoid inhaling wood dust or use dust mask or other safeguards for personal protection. For more information go to www.P65Warnings.ca.gov/wood-dust.

WARNING FOR CONCRETE AND CEMENT TILE PRODUCTS - DANGER: Can cause serious injury to eyes, skin & respiratory tract or allergic reaction. Repeated inhalation of respirable crystalline silica may cause cancer. **KEEP OUT OF REACH OF CHILDREN.** When cutting product wear a NIOSH-approved respirator. Contains portland cement: avoid contact with skin and eyes. Wash contaminated clothing before reuse. Read carefully other cautions and safety precautions. **FIRST AID:** If swallowed, inhaled, or skin irritation occurs get medical attention. If on skin: wash with plenty of water. If in eyes: rinse cautiously with water for several minutes. Remove contact lenses and continue rinsing. Dispose of in accordance with local, state, and federal regulations. For more information, see SDSs and other available information on Seller's website. **WARNING:** This product can expose you to chemicals including crystalline silica which is known to the State of California to cause cancer. For more information go to www.P65Warnings.ca.gov.