



"Paul is a true powerhouse in the world of investments. His critical analysis, as well as a deep understanding of science and financial expertise, set him apart as a visionary. Paul's keen sense of people makes him a natural connector. His presence sparks insightful discussions on complex topics, providing opportunities for meaningful engagement."

Björn Öste, Co-Founder, Oatly, and Limited Partner, Raiven

## PAUL DUGSIN

#### **SUMMARY**

Technology is moving at warp speed and radically reengineering our world. The changes are daunting, revolutionary, and bring unprecedented complexity. Few people truly understand the seismic changes ahead or how to navigate this new world.

Global innovation presents a tremendous opportunity, especially as different regions build their ecosystems. However, their potential can only be realized if innovators possess a deep understanding of technology, global ecosystems, and a nuanced understanding of business innovation.

**The question:** What is the best way to approach innovation and build technologies that truly change the world?

#### **SPEAKING TOPICS**

## Venture Capital

Valuation
Governance
Scaling
Rapid Growth
Global Tech Ecosystems
Cross-Border Investing
Private Equity/Mergers & Acquisitions
Entrepreneurship
Innovation

### **Business Operations**

Navigating Uncertainty
Survival Strategy
Roadmaps
Systems Thinking
Public-Private Partnerships
Systems thinking
Turnarounds

### BIO

Paul is co-founder and General Partner at Raiven Capital, a multi-fund global tech venture fund. A board director on tech companies in many countries, Paul is a sought after start-up coach that builds value with the teams he invests in. He brings 25+ years of expertise in complex and rapid growth consulting and 15 years of direct investment.

Paul possesses keen insight into what makes companies grow, discerning opportunities while sorting through uncertainties that can take a company down. Most importantly, he has developed a deep understanding on what it takes to foster growth within founders, teams and the larger organization.

Most notable is his capital raise of a billion dollars for emerging technologies across many sectors including high performance computing, cleantech, advanced materials, healthtech and more.

Paul founded Magnus Associates, a management consultancy, he co-founded Magnus Asset Management, a successful seedstage fund.

Paul is an avid mountaineer and cyclist and devotes time to community organizations that work to reduce stigmatization of vulnerable people.

# SELECT SPEAKING ENGAGEMENTS

**India Tour 2022:** Innovation Champion Speaker, Government of Canada

Collision Conference: 2022

**LEAP Conference:** 2020, 2022 & 2023

FIME: 2023 TSAM: 2023



