



# HR ESSENTIALS: MANAGING PEOPLE IN NON-PROFITS

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#### **ABOUT ME**

A career spanning over 35 years and covering a variety of roles from customer facing to executive in a variety of industries including finance, crown corporations, technology, health care and not for profits. I have backpack of skills and a few tricks I have picked up to bring to teams and leaders along as I help them build and change their businesses. I have a particular passion for the employee value proposition, leadership development and change management. I have been freelancing for the last 5 years.







# **TOPICS**

CONSIDERATIONS IN CREATING A CULTURE THAT ENHANCES EMPLOYEE ENGAGEMENT

EFFECTIVE RECRUITMENT STRATEGIES AND RETENTION TECHNIQUES
TAILORED TO THE NON-PROFIT SECTOR

UNDERSTAND PERFORMANCE MANAGEMENT PRACTICES, INCLUDING FEEDBACK AND APPRAISALS, TO MOTIVATE AND RETAIN STAFF





# Agenda

- O1. INTRODUCTIONS
- 2 EMPLOYEE ENGAGEMENT
- O3. EFFECTIVE RECRUITMENT STRATEGIES
- O4. PERFORMANCE MANAGEMENT PRACTICES
- 05. OPEN FORUM FOR QUESTIONS





# Engagement over the Years

	1980s	1990s	2000s	2010s	2020s
Engagement Drivers	Job Security	Work-Life Balance	Technology Integration	Cultural Fit	Mental Health
	Training Programs	Empowerment and Teamwork	Diversity	Employee Engagement Surveys	Hybrid Work
	Limited Communication	TQM	Career Development	Coaching	Purpose and Values







# **EMPLOYEE ENGAGEMENT**

- The level of enthusiasm and dedication employees feel towards their jobs
- Used as a benchmark in surveys to measure the pulse of an organization

Connect
Coach
Contribute
Congratulate







# **EMPLOYEE VALUE PROPOSITION**

- How an employee experiences everything about what they have going on with their coworkers, team, boss, leader, and their organization.
- The promise made to employees the culture
- Regaining traction as employers look to become more competitive with their employee base, positively impacts recruitment and retention







# **BUSINESS CASE FOR EVP**

- 80% of workers would rather have access to more perks and benefits than a salary increase (Glassdoor)
- Organizations that deliver on their EVP decrease employee turnover by almost 70% (Gartner)
- The true cost of replacing an employee is between 50% -200% their annual salary (Gallup)
- Strong company cultures drives productivity and decreases absenteeism
- As effective EVP increases the likelihood of employees acting as brand ambassadors by up to 47% (Gallup)







# **ELEMENTS OF THE EVP**

- Compensation
- Career Development
- Work Life Balance
- Company Culture and Mission







# **EVP DRIVERS IN NFP**

- Mission and Values
- Compensation perks
- Work Environment
- Job Security and Stability







# Effective Recruitment Strategies

ATTRACT SOURCE ASSESS PIPELINE HIRE ONBOARD

**PROCESS** 

BENEFITS



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BENEFITS

ATTRACT SOURCE ASSESS PIPELINE HIRE ONBOARD

- Engaging job description
- Showcase your EVP



- Branding
- Diverse Talent Pool

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- Engaging job description
- Showcase your EVP
- Social Media Platforms
- Networking Events
- Referrals
- Job Boards



HIRE

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- Diverse
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- Efficient Channels
- Proactive Approach

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- Conduct Interviews



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#### **ONBOARD**

- Engaging job description
- Showcase your EVP
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- Review Applications
- Conduct Interviews
- Reporting of skill alignment

**PIPELINE** 

 Nurture Relationships with potential future hires



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- Future Readiness
- Engagement

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- Extend compelling offer



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- Engagement
- Streamlined Operations
- Informed Decision Making

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- Smooth Transition
- Increased Productivity

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# NON-PROFIT RECRUITMENT STRATEGIES

1

# MISSION DRIVEN RECRUITMENT

Clearly communicate the organization's mission and values in job postings and during interviews.

This attracts
candidates who are
passionate about the
cause and align with
the organization's
goals.

2

#### LEVERAGE VOLUNTEER NETWORKS

Utilize community connections and existing volunteers to spread the word about positions.

Volunteers often have a strong commitment to the organization and can help identify potential candidates.

3

# DIVERSITY & INCLUSION

Prioritize diversity in recruitment efforts by reaching out to a wide range of communities and ensuring that job descriptions are inclusive.

A diverse workforce can enhance creativity and problem-solving.

4

# FLEXIBLE & REMOTE OPPORTUNITIES

Offer flexible work arrangements and remote opportunities, if feasible.

This can attract a broader range of candidates, especially those who have other commitments such as caregiving or studies.

5

# COMPREHENSIVE ONBOARDING & DEVELOPMENT

Provide an onboarding process that helps new hires understand their roles and the organizational culture.

Invest in ongoing professional development to retain talent and foster a committed workforce





### PERFORMANCE MANAGEMENT PRACTICES

HR performance management is a strategic approach to maximize employee performance by:

- setting clear goals,
- assessing performance,
- providing feedback,
- and enhancing skills.

Which helps link the organizations objectives with individual efforts with organizational goals





Performance appraisal process was introduced in the 1980's and involves evaluating the employee's past year performance using predetermined criteria and providing feedback on areas of improvement.





Today, supported be technology performance management is seen as a continuous process that is future focused on improving employee performance and achieving organizational goals.





# **CURRENT BEST PRACTICES**

- Continuous Feedback and Check-Ins
- Goal Setting with OKRs
- Employee Development Focus
- Performance Ratings and Rankings









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