UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2023

OR

□ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from ______ to _____

Commission File Number 001-14015

APPLIED ENERGETICS, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware	77-0262908
(State or Other Jurisdiction of	(IRS Employer
Incorporation or Organization)	Identification Number)
9070 S. Rita Road, Suite 1500	
Tucson, Arizona	85747
(Address of Principal Executive Offices)	(Zip Code)

Registrant's telephone number, including area code (520) 628-7415

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), (2) has been subject to such filing requirements for the past 90 days. Yes \boxtimes No \square

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer:	Accelerated filer:	
Non-accelerated filer:	Smaller reporting company:	X
	Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the exchange act. \Box

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes 🗆 No 🗵

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock, par value \$0.001 per share	AERG	OTCQB

As of August 11, 2023, there were 211,043,255 shares of the issuer's common stock, par value \$0.001 per share, outstanding.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

APPLIED ENERGETICS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

		June 30, 2023		ecember 31, 2022
	(1	unaudited)		
Assets				
Current assets				
Cash and cash equivalents	\$	3,221,747	\$	5,640,308
Receivables, net		235,493		353,149
Other assets	_	194,767		92,774
Total current assets		3,652,007		6,086,231
Long-term assets				
Property and equipment - net		210.191		192,935
Right of use asset - operating		700,878		432,057
Security deposit		17,004		17,004
Total long-term assets	_	928,073	-	641,996
Total assets	\$	4,580,080	\$	6,728,227
	-	.,,	-	•,•_=•,==•
Liabilities and Stockholders' Equity				
Current liabilities				
Accounts payable	\$	105,023	\$	116,970
Notes payable		103,694		400,000
Due to related parties		50,000		50,000
Operating lease liability - current		91,962		113,478
Accrued expenses		23,674		28,005
Accrued dividends		48,079		48,079
Total current liabilities		422,432		756,532
Long-term liabilities				
Operating lease liability - non-current		694,207		393,709
Total long-term liabilities		694,207		393,709
Total liabilities	_	1,116,639	_	1,150,241
Stockholders' Equity				
Series A convertible preferred stock, \$.001 par value, 2,000,000 shares authorized and 13,602 shares issued and outstanding at June 30, 2023 and December 31, 2022 (Liquidation preference \$340,050 and \$340,050,				
respectively)		14		14
Common stock, \$.001 par value, 500,000,000 shares authorized; 211,033,255 and 210,848,671 shares issued and outstanding at June 30, 2023 and at December 31, 2022, respectively		211,034		210,849
Additional paid-in capital		110,472,496		108,830,982
Accumulated deficit		(107,220,103)	((103,463,859
Total stockholders' equity		3,463,441		5,577,986
Total Liabilities and Stockholders' Equity	#	4 500 000	¢	6 800 000
Total Liabilities and Stockholders Equily	\$	4,580,080	\$	6,728,227

See accompanying notes to condensed consolidated financial statements (unaudited).

APPLIED ENERGETICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	For The Three Months Ended June 30,				For The Six Months Ended June 30,			
		2023	_	2022		2023	_	2022
Revenue	\$	559,945	\$	190,922	\$	1,046,623	\$	190,922
Cost of revenue		177,168		15,167		318,440		15,167
Gross profit		382,777		175,755		728,183		175,755
Operating expenses								
General and administrative		2,066,642		1,488,202		4,181,909		3,116,691
Selling and marketing		94,465		98,442		203,355		175,112
Research and development		52,756		145,014		112,736		221,001
Total operating expenses	_	2,213,863		1,731,658		4,498,000	_	3,512,804
Operating loss		(1,831,086)		(1,555,903)		(3,769,817)		(3,337,049)
Other income/(expense)								
Other income		14,771		-		15,482		-
Interest expense		(1,909)		(1,639)		(1,909)		(1,683)
Total other income/(expense)		12,862	_	(1,639)		13,573		(1,683)
Loss before provision for income taxes		(1,818,224)		(1,557,542)		(3,756,244)		(3,338,732)
Provision for income taxes		-		_		-	_	-
Net loss		(1,818,224)		(1,557,542)		(3,756,244)		(3,338,732)
Preferred stock dividends	_	(8,502)		(8,501)		(17,003)		(17,003)
Net loss attributable to common stockholders	\$	(1,826,726)	\$	(1,566,043)	\$	(3,773,247)	\$	(3,355,735)
Net loss attributable to common stockholders per common share - basic and diluted	\$	(0.01)	\$	(0.01)	\$	(0.02)	\$	(0.02)
Weighted average number of common shares outstanding	_	211,033,255	_	207,717,322	_	210,976,434		207,692,059

See accompanying notes to condensed consolidated financial statements (unaudited).

APPLIED ENERGETICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022 (Unaudited)

	Preferre	ed Stocl	ζ.	Commo	on St	ock	Additional Paid-In	Accumulated	St	Total tockholders' (Deficit)
	Shares	Ar	nount	Shares		Amount	Capital	Deficit		Equity
Balance at December 31, 2022	13,602	\$	14	210,848,671	\$	210,849	\$ 108,830,982	\$ (103,463,859)	\$	5,577,986
Stock-based compensation	-		-	-		-	758,187	-		758,187
RSU Restricted Stock	-		-	9,584		10.00	21,075	-		21,085
Common stock issued on exercise of options	-		-	175,000		175	16,575	-		16,750
Net loss for the quarter ended March 31, 2023								(1,938,020)		(1,938,020)
Balance at March 31, 2023	13,602		14	211,033,255	\$	211,034	\$ 109,626,819	\$ (105,401,879)	\$	4,435,988
Stock-based compensation	-		-	-		-	845,677	-		845,677
Net loss for the quarter ended June 30, 2023	-		-	-		-	-	(1,818,224)		(1,818,224)
Balance at June 30, 2023	13,602	\$	14	211,033,255	\$	211,034	\$ 110,472,496	\$ (107,220,103)	\$	3,463,441

	Preferre	ed Stock		tock Common Stock			Additional Paid-In	Accumulated	Total Stockholders' (Deficit)	
	Shares	Amount		Shares	_	Amount	Capital	Deficit	Eq	uity
Balance at December										
31, 2021	13,602	\$	14	207,562,461	\$	207,562	\$ 100,452,862	\$ (97,692,217)	\$ 2,	,968,221
RSU restricted Stock	-		-	130,417		130	(130)	-		-
Stock-based										
compensation	-		-	-		-	554,877	-		554,877
Net loss for the quarter ended March 31, 2022	-		_	-		-	-	(1,781,190)	(1,	,781,190)
Balance at March 31,					_					
2022	13,602		14	207,692,878		207,692	101,007,609	(99,473,407)	1,	,741,908
Stock-based compensation	-		_	-		-	449,508	-		449,508
Common stock issued on exercise of option				100,000		100	12,900			13,000
Net loss for the quarter ended June 30, 2022	_		-	100,000		100	12,500	- (1,557,542)	(1	,557,542)
			_			-		(1,557,542)	(1,	,557,542)
Balance at June 30, 2022	13,602	\$	14	207,792,878	\$	207,792	\$ 101,470,017	\$ (101,030,949)	\$	646,874

See accompanying notes to condensed consolidated financial statements (unaudited).

APPLIED ENERGETICS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

		1onths Ended e 30,
	2023	2022
Cash Flows from Operating Activities	¢ (0.550.044)	
Net loss	\$ (3,756,244)	\$ (3,338,732)
Adjustments to reconcile net loss to net cash used in operating activities:	1 634 040	1 00 4 205
Noncash stock-based compensation expense	1,624,949	1,004,385
Amortization of ROU assets	57,632	55,675
Depreciation and amortization	53,375	26,957
Amortization of future compensation payable	-	416,666
Amortization of prepaid assets	640,042	104,169
Changes in assets and liabilities:		
Accounts receivable	117,656	(190,922)
Other assets	(742,035)	(217,023)
ROU liabilities	(47,471)	(32,049)
Accounts payable	(11,947)	(99,304)
Accrued expenses and compensation	(4,331)	42,290
Net cash used in operating activities	(2,068,374)	(2,227,888)
Cash Flows from Investing Activities		
Purchase of equipment	(70,631)	(40,982)
Disposal of equipment	(70,031)	14,540
Net cash used in investing activities		
	(70,631)	(26,442)
Cash Flows from Financing Activities		
Repayment on note payable	(451,847)	(77,971)
Proceeds from note payable	155,541	175,435
Repayment of SBA loan	-	(23,553)
Proceeds from the exercise of stock option	16,750	13,000
Net cash (used in) provided by financing activities	(279,556)	86,911
Net change in cash and cash equivalents	(2,418,561)	(2,167,418)
Cash and cash equivalents, beginning of period	5,640,308	3,662,615
Cash and cash equivalents, end of period	\$ 3,221,747	\$ 1,495,197
Supplemental disclosure of cash flow information		
Cash paid for interest	\$ 1,909	\$ 1,683
Cash paid for taxes	\$ -	\$ -
Non each investing and financing activities		
Non-cash investing and financing activities	.	
Insurance financing for prepaid insurance	\$ 175,435	\$ 175,435

See accompanying notes to condensed consolidated financial statements (unaudited).

NOTE 1 – ORGANIZATION OF BUSINESS, GOING CONCERN AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The unaudited condensed consolidated financial statements include the accounts of Applied Energetics, Inc. and its wholly owned subsidiary North Star Power Engineering, Inc. ("North Star") (collectively, "company," "Applied Energetics," "we," "our" or "us"). All intercompany balances and transactions have been eliminated.

The unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information, the instructions for Form 10-Q and the rules and regulations of the SEC. Accordingly, since they are interim statements, the accompanying unaudited condensed consolidated financial statements do not include all of the information and notes required by GAAP for annual financial statements but reflect all adjustments consisting of normal, recurring adjustments, that are necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods presented. Interim results are not necessarily indicative of the results that may be expected for any future periods. The December 31, 2022, balance sheet information was derived from the audited financial statements as of that date. The interim unaudited condensed consolidated financial statements should be read in conjunction with the company's audited consolidated financial statements contained in our Annual Report on Form 10-K.

Going Concern

The accompanying unaudited condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business.

For the six months ended June 30, 2023, the company incurred a net loss of \$3,756,244, had negative cash flows from operations of \$2,068,374 and may incur additional future losses due to limited contract activity. At June 30, 2023, the company had total current assets of \$3,652,007 and total current liabilities of \$422,432, resulting in working capital surplus of \$3,229,575. At June 30, 2023, the company had cash of \$3,221,747.

Based on the company's current business plan, it believes its cash balance as of the date of this filing, together with anticipated revenues from a government grant and contract, will be sufficient to meet its anticipated cash requirements for the near term. However, there can be no assurance that the current business plan will be achievable. Such conditions raise substantial doubts about the company's ability to continue as a going concern for one year from the date the financial statements are issued.

The company's existence depends upon management's ability to develop profitable operations. Management is devoting substantially all of its efforts to developing its business and raising capital and there can be no assurance that management's efforts will result in profitable operations or enable it to overcome future liquidity concerns. The accompanying consolidated financial statements do not include any adjustments relating to the recoverability of assets, the amount or classification of liabilities or otherwise that might be necessary should the company be unable to continue as a going concern.



The ongoing COVID-19 pandemic and pandemic-related trade conditions, such as exacerbated, supplier shutdowns and delays, contribute to this uncertainty. Additionally, Russia's military action in Ukraine and related economic sanctions around the globe, could impact the company's ability to source necessary supplies and equipment which could materially and adversely affect its ability to continue as a going concern. In addition, the company's ability to continue as a going concern may depend on its ability to raise capital, which may be impacted by these events, including as a result of increased market volatility, or decreased market liquidity. This may result in third-party financing being unavailable on terms acceptable to the company or at all. The impact of this action and related sanctions on the world economy and the specific impact on the company's financial position and results of operations are not yet determinable. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

To further improve its liquidity position, the company's management continues to explore additional equity financing through discussions with investment bankers and private investors. There can be no assurance that the company will be successful in its effort to secure additional equity financing. The financial statements do not include any adjustments relating to the recoverability of assets and the amount or classification of liabilities that might be necessary should the company be unable to continue as a going concern.

Applied Energetics, Inc. is a corporation organized and existing under the laws of the State of Delaware. Our headquarters are located at 9070 S. Rita Road Suite 1500, Tucson, Arizona, 85747, including office and laboratory space, and our telephone number is (520) 628-7415.

Use of Estimates

The preparation of unaudited condensed financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates, judgments and assumptions that affect the amounts reported in the financial statements and accompanying notes. Management bases its assumptions on historical experiences and on various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. In addition, management considers the basis and methodology used in developing and selecting these estimates, the trends in and amounts of these estimates, specific matters affecting the amount of and changes in these estimates, and any other matters related to these estimates, including significant issues concerning accounting principles and financial statement presentation. Such estimates and assumptions could change in the future as more information becomes known which could impact the amounts reported and disclosed herein. Significant estimates include revenue recognition, carrying amounts of long-lived assets, valuation assumptions for share-based payments, evaluation of debt modification accounting, effective borrowing rate determinations, analysis of fair value transferred upon debt extinguishment, valuation and calculation of measurements of income tax assets and liabilities.

Net Loss Attributable to Common Stockholders

Basic loss per common share is computed by dividing net loss attributable to common stockholders by the weighted average number of common shares outstanding for the period before giving effect to stock options, stock warrants, restricted stock units and convertible securities outstanding, which are considered to be dilutive common stock equivalents. Diluted net loss per common share is calculated based on the weighted average number of common and potentially dilutive shares outstanding during the period after giving effect to dilutive common stock equivalents. Contingently issuable shares are included in the computation of basic loss per share when issuance of the shares is no longer contingent. The number of shares underlying warrants, options, restricted stock units and our Series A Convertible Preferred Stock, which were not included in the computation of earnings per share because the effect was antidilutive, was 28,743,060 and 24,782,842 for the six months ended June 30, 2023 and 2022, respectively.

Significant Concentrations and Risks

We maintain cash balances at a commercial bank, and, at times, balances exceed FDIC limits. As of June 30, 2023, \$2,471,666 was uninsured.

NOTE 2 - NEW ACCOUNTING STANDARDS

The company has reviewed all issued accounting pronouncements. The company does not expect the adoption of any pronouncements to have an impact on its results of operations or financial position.

NOTE 3 - NOTES PAYABLE

On May 24, 2019, the company entered into an Asset Purchase Agreement (the "APA") with Applied Optical Sciences, LLC ("AOS") to acquire certain assets. As consideration for the APA, the company entered into a promissory note issued to the shareholders of AOS for \$2,500,000. The note was non-interest bearing and payable in equal installments. The company made the first three payments of \$500,000 on February 10, 2021, May 24, 2021, and November 19, 2021, respectively. The Promissory Note was amended on May 23, 2022, as modification of debt, to extend the maturity date by one year to May 24, 2023 and restructure the payment to time up to the adjusted maturity date. The remaining balance of \$1,000,000 as of June 30, 2022 was to be paid in ten equal installments of \$100,000 over a period of ten months with the final installment to be paid on April 24, 2023. In accordance with the amended terms of the promissory note, the company made six payments of \$100,000 each, for an aggregate repayment of \$600,000. As of June 30, 2023, \$0 in principle was outstanding on this loan. The Company repaid the note in full.

Premium Financing

On March 16, 2023, the company entered into an agreement with Oakwood D&O Insurance to provide financing in the amount of \$155,541 for the insurance premium associated with two D&O policies. Both policies commenced March 12, 2023, and provided coverage for the next 12 months, expiring March 12, 2024. The loan bears interest at a fixed rate of 8.75% per annum, required the company to prepay \$40,410 and appears on the balance sheet as a current asset. On April 12, 2023, the company commenced monthly principal and interest payments of \$17,282, which was the first payment of nine remaining months due of \$155,541, the last payment of which is scheduled to be made on December 31, 2023. As of June 30, 2023, the outstanding balance on the note was \$103,694 and was recorded as notes payable, a currently liability, in the company's unaudited condensed consolidated balance sheet.

Notes Payable Reconciliation

The following reconciles notes payable as of June 30, 2023, and December 31, 2022:

	June 30, 2023	De	cember 31, 2022
Beginning balance	\$ 400,000	\$	1,024,190
Notes payable	155,541		175,435
Accrued interest	-		(636)
Payments on notes payable	(451,847)		(798,988)
Total	103,694		400,000
Less-Notes payable – current	103,694		400,000
Notes payable – non-current	\$ -	\$	-

Future principal payments for the company's Notes as of June 30, 2023, are as follows:

Thereafter	
	 -
Total	\$ 103,694

The company's note payable balance of \$103,694 is due within the next twelve months, in accordance with the terms of note payable.

NOTE 4 – DEFERRED COMPENSATION

On May 24, 2019, the company entered into the APA with AOS to acquire certain assets. As consideration for the APA, the company entered into a promissory note issued to the shareholders of AOS for \$2,500,000. The company also recorded a debt discount, which is reported on the balance sheet as deferred compensation, in the amount of \$2,500,000, in relation to the transaction which is being amortized over the life of the loan as compensation expense. The amortization of deferred compensation for the six months ended June 30, 2023, and 2022 was \$0 and \$416,666, respectively.

NOTE 5 - DUE TO RELATED PARTIES

On July 31, 2018, the company's now deceased CEO deposited \$50,000 into the company's account. Although it has been suggested that the funds may have been intended for use toward this CEO's healthcare, the company does not know for certain what the purpose of the funds were or the nature of any intended investment. Accordingly, the company is investigating the appropriate disposition of the funds which will likely be to the estate of the former CEO. Until such a determination is made, the company does not intend to use these funds for any corporate purpose. For reporting purposes, the company has treated the deposit as a due to related party.

NOTE 6 - STOCKHOLDERS' EQUITY

Authorized Capital Stock

During the six months ended June 30, 2022, the company issued 130,417 shares of common stock for previously vested and expensed shares in relation to a restricted stock agreement. For the six months ended June 30, 2022, the Company recorded \$0 in relation to these shares.

During the six months ended June 30, 2022, the company issued 100,000 shares of common stock upon the exercise of 100,000 options at an exercise price of \$0.13 a share. As a result, the company received \$13,000 in cash proceeds.as part of the transaction.

During the six months ended June 30, 2023, the company issued 100,000 shares of common stock upon the exercise of 100,000 options at an exercise price of \$0.07 a share. As a result, the company received \$7,000 in cash proceeds as part of the transaction.

During the six months ended June 30, 2023, the company issued 75,000 shares of common stock upon the exercise of 75,000 options at an exercise price of \$0.13 a share. As a result, the company received \$9,750 in cash proceeds as part of the transaction.

During the six months ended June 30, 2023, the company issued the remaining 9,584 shares of common stock with a grant date fair value of \$21,085, pursuant to a restricted stock agreement dated May 2021.

Preferred Stock

As of June 30, 2023, and December 31, 2022, there were 13,602 shares of Series A Redeemable Convertible Preferred Stock (the "Series A Preferred Stock") issued and outstanding, respectively. The company has not paid the dividends commencing with the quarterly dividend due August 1, 2013. Dividend arrearages as of June 30, 2023, including previously accrued dividends of \$48,079 included in our balance sheet total approximately \$348,929. Our Board of Directors suspended the declaration of the dividend, commencing with the dividend payable as of February 1, 2015, since we did not have a surplus (as such term is defined in the Delaware general corporation Law) as of December 31, 2014, until such time as we have a surplus or net profits for a fiscal year.

Our Series A Preferred Stock has a liquidation preference of \$25.00 per Share. The Series A Preferred Stock bears dividends at the rate of 6.5% of the liquidation preference per share per annum, which accrues from the date of issuance, and is payable quarterly. Dividends may be paid in: (i) cash, (ii) shares of our common stock (valued for such purpose at 95% of the weighted average of the last sales prices of our common stock for each of the trading day prior to the applicable dividend payment date), provided that the issuance and/or resale of all such shares of our common stock are then covered by an effective registration statement and the company's common stock is listed on a U.S. national securities exchange or the Nasdaq Stock Market at the time of issuance or (iii) any combination of the foregoing. If the company fails to make a dividend payment within five business days following a dividend payment date, the dividend rate shall immediately and automatically increase by 1% from 6.5% of the liquidation preference per offered share of Series A preferred stock to 7.5% of such liquidation preference. If a payment default shall occur on two consecutive dividend payment dates, the dividend rate shall immediately and automatically increase to 10% of the liquidation preference for as long as such payment default continues and shall immediately and automatically return to the Initial dividend rate at such time as the payment default is no longer continuing.

Each share of Series A Preferred Stock is convertible at any time at the option of the holder into a number of shares of common stock equal to the liquidation preference (plus any unpaid dividends for periods prior to the dividend payment date immediately preceding the date of conversion by the holder) divided by the conversion price (initially \$12.00 per share, subject to adjustment in the event of a stock dividend or split, reorganization, recapitalization or similar event). If the closing sale price of the common stock is greater than 140% of the conversion price on 20 out of 30 trading days, the company may redeem the Series A Preferred Stock in whole or in part at any time through October 31, 2010, upon at least 30 days' notice, at a redemption price, payable in cash, equal to 100% of the liquidation, beginning November 1, 2010, the company may redeem the Series A Preferred Stock in whole or in part, upon at least 30 days' notice, at a redemption price, payable in cash, equal to 30 days' notice, at a redemption price, payable in cash, equal to 20 days' notice, at a redemption price, payable in cash, equal to 20 days' notice, at a redemption price, payable in cash, equal to 20 days' notice, at a redemption price, payable in cash, equal to 100% of the Series A Preferred Stock to be redeemed, plus unpaid dividends thereon to, but excluding, the redemption date, subject to certain conditions. In addition, beginning November 1, 2010, the company may redeem the Series A Preferred Stock to be redeemed, plus unpaid dividends thereon to, but excluding, the redemption date, under certain conditions.

If a change of control occurs, each holder of shares of Series A Convertible Preferred Stock that are outstanding immediately prior to the change of control shall have the right to require the corporation to purchase, out of legally available funds, any outstanding shares of Series A Convertible Preferred Stock at the defined purchase price. The purchase price is defined as: per share of Preferred Stock, 101% of the liquidation preference thereof, plus all unpaid and accumulated dividends, if any, to the date of purchase thereof. The purchase price is payable, at the corporation's option, (x) in cash, (y) in shares of the common stock at a discount of 5% from the fair market value of Common Stock on the Purchase Date (i.e., valued at a 95% discount of the Common Stock on the Purchase Date), or (z) any combination thereof.

If the company pays all or a portion of the Purchase Price in Common Stock, no fractional shares of Common Stock will be issued; instead, the company will round the applicable number of shares of Common Stock up to the nearest whole number of shares; provided that the company may pay the Purchase Price (or a portion thereof), whether in cash or in shares of Common Stock, only if the company has funds legally available for such payment and may pay the Purchase Price (or a portion thereof) in shares of its Common Stock only if (i) the Common Stock is listed on a U.S. national securities exchange or the Nasdaq Stock Market at the time of issuance and (ii) a shelf registration statement covering the issuance by the Corporation and/or resales of the Common Stock issuable as payment of the Purchase Price is effective on the Payment Date unless such shares are eligible for immediate resale in the public market by non-affiliates of the company.

Share-Based Payments

Effective November 12, 2018, the Board of Directors of Applied Energetics, Inc. adopted the 2018 Incentive Stock Plan. The plan provides for the allocation and issuance of stock, restricted stock purchase offers and options (both incentive stock options and non-qualified stock options) to officers, directors, employees and consultants of the company. The board reserved a total of 50,000,000 shares for possible issuance under the plan.

We have, from time to time, also granted non-plan options to certain officers, directors, employees and consultants. Total stock-based compensation expense for grants to officers, employees and consultants was \$1,624,949 and \$1,004,385 for the six months ended June 30, 2023, and 2022, respectively, which was charged to general and administrative expense.

During the six months ended June 30, 2023, the company issued restricted stock units covering 940,909 shares for services rendered pursuant to an amendment to a master services agreement with a consultant.

During the six months ended June 30, 2023, the company issued incentive stock options to purchase up to 312,500 shares of common stock, at an exercise price of \$2.05, to one new employee.

During the six months ended June 30, 2023, the company issued incentive stock options to purchase up to 100,000 shares of common stock, at an exercise price of \$2.20, to two new employees.

During the six months ended June 30, 2023, the company issued incentive stock options to purchase up to 100,000 shares of common stock, at an exercise price of \$2.25, to one new employee. In addition, the company issued restricted stock units covering 35,000 shares for services rendered pursuant to an employment agreement.

During the six months ended June 30, 2023, the company issued a non-qualified stock options to purchase up to 100,000 shares of common stock, at an exercise price of \$2.51, to one consultant. In addition, the company issued incentive stock options to purchase up to 100,000 shares of common stock, at an exercise price of \$2.35, to one new employee.

See Note 6 – Stockholders' Equity – Authorized Capital Stock for details related to the exercise of an aggregate of 175,000 options during the six months ended June 30, 2023.

The \$1,624,949 stock-based compensation for the six months ended June 30, 2023, was comprised of \$720,140 option expense, \$883,725 expense from the vesting of the restricted stock and \$21,085 expense related to shares of common stock for services rendered pursuant to a board of advisor's agreement.

The company recognized no related income tax benefit because our deferred tax assets are fully offset by a valuation allowance.

As of June 30, 2023, the company has \$4,064,450 of unrecognized compensation cost related to unvested stock options granted and outstanding, net of estimated forfeitures. The cost is expected to be recognized on a weighted average basis over a period of approximately six years.

The following table summarizes the activity of our stock options for the six months ended June 30, 2023:

			Weighted	
		Weighted Average	Average Contractual Term	Intrinsic
	Shares	Exercise Price	Outstanding	Value
Outstanding at December 31, 2022	22,848,385	\$ 0.3666	6.42	\$ 203,236,473
Granted	712,500	1.8535	6.94	3,627,046
Exercised	(175,000)	(0.0957)	5.36	(1,231,967)
Forfeited or expired	(30,451)	-	-	(211,455)
Outstanding at June 30, 2023	23,355,434	0.4119	5.92	152,563,512
Outstanding and exercisable at June 30, 2023	20,469,320	0.1969	6.75	138,110,864

We determine the fair value of option grant share-based awards at their grant date, using a Black-Scholes- Merton Option-Pricing Model applying the assumptions in the following table:

	Six Months E June30,	
	2023	2022
Assumptions:		
Risk-free interest rate	1.26 - 3.98%	1.26 -1.30%
Expected dividend yield	0%	0%
Expected volatility	109.48 - 111.62%	126%
Expected life (in years)	6	5

The fair value of restricted stock and restricted stock units was estimated using the closing price of our common stock on the date of award and fully recognized upon vesting. Restricted stock activity for the six months ended June 30, 2023, was as follows:

	Restricted Stock Outstanding		
	Shares	Av Fair per	ighted erage r Value Share ant Date
Nonvested at December 31, 2022	2,819,545	\$	1.9396
Granted – restricted stock units and awards	975,909		1.80
Granted – performance-based stock units	-		-
Canceled	-		-
Vested *	(215,000)		0.51
Nonvested at June 30, 2023	3,580,454	\$	1.9877

* Of which 75,000 shares were issued in the first quarter of 2021 and 130,417 were issued in the first quarter of 2022.

As of June 30, 2023, and December 31, 2022, there was \$5,945,974 and \$5,071,427, respectively, in unrecognized stock-based compensation related to unvested restricted stock agreements, net of estimated forfeitures.

As of June 30, 2023 and December 31, 2022, the company recorded \$0 and \$223,000, respectively, in unrecognized stock-based compensation related to a lockup agreement on 5,000,000 shares of common stock in the acquisition of assets of AOS valued at \$0.4014 per share, representing the closing price on the date of the contract which is amortized over 36 months, of which, \$0 and \$223,000 was amortized for the six months ended June 30, 2023 and 2022, respectively.

Warrant stock activity for the six months ended June 30, 2023, was as follows:

		Warrant Act	vity
	Shares	Weighted Average Exercise Price	remaining
Outstanding at December 31, 2022	1,750,000	\$ 0.06	6.53
Granted	-		
Exercised	-		
Forfeited	-		
Outstanding and exercisable at June 30, 2023	1,750,000	\$ 0.06	600 6.03

	Warrants Outstanding				Warrants Exercisable			
		Weighted						
		Avg.		Weighted			Weighted	
		Remaining		Avg.			Avg.	
	Shares	Contractual		Exercise	Shares		Exercise	
Range of Exercise Prices	Outstanding	Life in Years		Price	Exercisable		Price	
0.05 - 0.07	1,750,000	6.03	\$	0.0600	1,750,000	\$	0.0600	
	1,750,000	6.03	\$	0.0600	1,750,000	\$	0.0600	

NOTE 7 – REVENUE RECOGNITION

The company derives revenue from technical research detailing the findings of its investigations to its customers under contract for specific projects. Under Topic 606, revenue is recognized when control of promised goods and services is transferred to customers, and the amount of revenue recognized reflects the consideration to which an entity expects to be entitled in exchange for the goods and services transferred. A performance obligation is a contractual promise to transfer a distinct good or service to the customer and is the unit of account under Topic 606. The transaction price of a contract is allocated to distinct performance obligations and recognized as revenue when or as the performance obligations are satisfied. The company's contracts require significant integrated services and are accounted for as a single performance obligation, and the company recognizes revenue over the contract term at a fixed contract price.

Receivables, net for the periods presented were as follows:

	_	-		cember 31, 2022
Accounts receivable	\$	-	\$	353,149
Contract assets – unbilled receivables		235,493		-
Total	\$	235,493	\$	353,149

Concentrations

During the three and six months ended June 30, 2023, the company earned revenue from two contracts with two separate customers. One customer accounted for \$973,356 or 93% of revenue recognized during the six-month period. As of June 30, 2023, the company has \$162,226 or 69% of accounts receivable recorded as current assets on the balance sheet related to this customer. During the three and six months ended June 30, 2022, the company earned revenue from two separate customers. One customer accounted for \$162,226 or 85% of revenue recognized during the period. As of June 30, 2022, the company earned revenue from two separate customers. One customer accounted for \$162,226 or 85% of revenue recognized during the period. As of June 30, 2022, the company has \$190,922 of accounts receivable recorded as current assets on the balance sheet.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

Operating Leases

In March 2021, the company signed a five-year lease for a 13,000 square foot laboratory/office space in Tucson. The initial base rent was \$6.7626 per rentable square foot for year one, and escalated to \$9.2009 in year two, \$11.4806 in year three, \$13.1740 in year four and \$14.9306 in year five, plus certain operating expenses and taxes.

On June 7, 2023, the company entered into an amendment to extend the term of the original lease from April 26, 2026 to July 31, 2028. Included in the lease amendment is extension space commencing on August 1, 2023. In addition, the lease amendment contains an option for additional extension space that commences on August 1, 2023, if the Company chooses to exercise the option for the additional lease space.

The company incurred lease expenses for its operating leases of \$76,743 which was included in general and administrative expenses in the statements of operation for the period ended June 30, 2023. During the six months ended June 30, 2023, the company made cash lease payments in the amount of \$66,583.

At June 30, 2023, we had approximately \$76,742 in future minimum lease payments due in less than a year. The below table presents the future minimum lease payments due reconciled to lease liabilities.

For the six months ended June 30, 2023	Operating Lease	
2023	\$	76,742
2024	Ψ	168,577
2025		191,779
2026		209,137
2027		217,469
Thereafter		127,898
Total undiscounted lease payments		991,602
Present value discount, less interest		205,433
Lease Liability	\$	786,169

Guarantees

The company agrees to indemnify its officers and directors for certain events or occurrences arising as a result of the officers or directors serving in such capacity. The maximum amount of future payments that the company could be required to make under these indemnification agreements is unlimited. However, the company maintains a director's and officer's liability insurance policy that limits its exposure and enables it to recover a portion of any future amounts paid. As a result, it believes the estimated fair value of these indemnification agreements is minimal because of its insurance coverage, and it has not recognized any liabilities for these agreements as of June 30, 2023 and 2022.

Litigation

On January 15, 2021, the company filed a complaint in the United States District Court, Southern District of New York, against Gusrae, Kaplan & Nusbaum and Ryan Whalen for malpractice and breach of New York Rules of Professional Conduct by both parties as former counsel to the company. On May 28, 2021, Gusrae, Kaplan & Nusbaum and Mr. Whalen filed a motion to dismiss the complaint. On June 25, 2021, the company filed an opposition to the motion. On July 13, 2021, Gusrae Kaplan & Nusbaum and Mr. Whalen filed their reply brief. On March 30, 2022, United States Magistrate Judge Debra Freeman signed an order denying the motion of GKN and Mr. Whalen to dismiss the company's claim for malpractice and for rescission of the shares-for-fees agreement under which GKN and Whalen received shares of the company's common stock. The motion was partially granted as to the separate claim for violation of NYRPC 1.7 and 1.8 because the court found that it was duplicative of the malpractice claim. The parties are currently engaged in discovery. No trial date has been set.

See Note 9 – Subsequent Events for details related to a lawsuit filed by the company subsequent to June 30, 2023.

As with any litigation, the company cannot predict the outcome with certainty, but the company expects to provide further updates on the status of the litigation as circumstances warrant.

We may, from time to time, be involved in legal proceedings arising from the normal course of business.

Related Party

In January 2023, the company made a \$25,000 tax-deductible donation to Silicon Valley Defense Group (SVDG), a 501(c)(3) organization of which Christopher Donaghey, our Chief Financial and Operating Officer, is a founder and member of the Board of Directors. As its objective, SVDG "seeks to align and connect the people, capital, and ideas that will ensure allied democracies retain a durable techno-security advantage."

Employment Agreement

Effective May 1, 2023, the board of directors of the company appointed Stephen W. McCahon, age 63, to serve as Chief Science Officer. The company and Dr. McCahon entered into an Executive Employment Agreement, pursuant to which he is to serve for an initial term through December 2025, with automatic renewal for additional one-year periods thereafter unless either party terminates the agreement. The agreement calls for a salary of \$300,000 annualized for 2023, \$325,000 for 2024 and \$350,000 for 2025, plus standard benefits.

NOTE 9 - SUBSEQUENT EVENTS

The company's management has evaluated subsequent events occurring after June 30, 2023, the date of our most recent balance sheet, through the date our financial statements were issued.

Subsequent to the six months ended June 30, 2023, the company issued an aggregate of 10,000 shares of common stock upon the exercise of 10,000 options at an exercise price of \$0.13 a share.

Subsequent to the six months ended June 30, 2023, Restricted Stock Units covering 150,000 shares of the company's common stock vested. The company withheld a portion of these shares of common stock from the holders pursuant to their restricted stock unit agreements to cover its tax withholding obligation.

On July 26, 2023, the company filed a complaint in the Superior Court of the State of Delaware against Gusrae Kaplan Nusbaum PLLC and Ryan Whalen, for malicious prosecution of a federal securities fraud lawsuit which was filed by these defendants against the company and certain of its directors, attorneys and their law firms and an outside consultant, in July 2019 in the United States District Court for the Southern District of New York. The complaint filed by the company alleges that the claims by these defendants against it were frivolous and prosecuted for the improper purpose of hindering the company's prosecution of a then pending case against George Farley, the company's former CEO, which was later settled. The complaint further alleges that the defendants prosecuted their claim with malice causing the company damages valued in excess of \$40 million.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussion and analysis of the financial condition and results of operations should be read in conjunction with the unaudited condensed consolidated financial statements and the related disclosures included elsewhere herein and in the Management's Discussion and Analysis of Financial Condition and Results of Operations included as part of our Annual Report on Form 10-K for the year ended December 31, 2022 and Quarterly Report on Form 10-Q for the three and six months ended June 30, 2023.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of the securities laws. Forward-looking statements include all statements that do not relate solely to the historical or current facts and can be identified by the use of forward-looking words such as "may," "believe," "will," "would," "could," "should," "expect," "project," "anticipate," "estimates," "possible," "plan," "strategy," "target," "prospect," or "continue," and other similar terms and phrases. These forward-looking statements are based on the current plans and expectations of our management and are subject to a number of uncertainties and risks that could significantly affect our current plans and expectations, as well as future results of operations and financial condition and may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause our actual results to differ materially from our expectations are described in Item 1A (Risk Factors) of our Annual Report on Form 10-K, for the year ended December 31, 2022. Although we believe that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to have been correct. We do not assume any obligation to update these forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting such forward-looking statements.

Applied Energetics, Inc. ((sometimes referred to as the "company") is a corporation organized and existing under the laws of the State of Delaware. Our executive office is located at 9070 S. Rita Road, Suite 1500, Tucson, Arizona 85747, (520) 628-7415. Our website is at www. appliedenergetics.com

Applied Energetics, Inc. specializes in the development and manufacture of advanced high-performance lasers and optical systems and integrated guided energy systems for prospective defense, national security, industrial, biomedical, and scientific customers worldwide.

Technology, Capabilities and Patents

Applied Energetics, Inc. is recognized as a global leader in developing the next generation optical sources exhibiting ever-increasing output energy, peak power and frequency agility while also providing decreased size, weight, and cost of these systems for customers. Applied Energetics utilizes patented, dual-use technologies to advance critical industries. Leveraging our proprietary fiber-based architecture and wavelength- and pulse-agility capability, our Ultrashort Pulse (USP) technology can enable users to achieve specific effects across different use cases with an unmatched blend of size, weight and power attributes. While initially designed to meet the emerging needs and priorities for the national security community, our directed energy technology also has commercial applications in both the biomedical and advanced manufacturing industries.

The Applied Energetics scientific team is continuously innovating and expanding our patent portfolio to cover these technological breakthroughs and further enhance our suite of solutions for threat disruption for the Department of Defense, the intelligence community, and for commercial, biomedical and space applications with optical sources operating from the deep ultraviolet to the far infrared portions of the electromagnetic spectrum. Applied Energetics has developed, successfully demonstrated and holds all crucial intellectual property rights to a dynamic directed energy technology called Laser Guided Energy (LGE[®]) and Laser Induced Plasma Channel (LIPC[®]). LGE and LIPC are technologies that can be used in a new generation of high-tech directed energy systems. The Department of Defense (DOD) previously recognized only two key types of Directed Energy Weapon (DEW) technologies, High Energy Lasers (HEL), and High-Power Microwave (HPM). Neither the HEL nor the HPM intellectual property portfolio is owned by a single entity. The DOD then designated a third DEW technology, LGE. Applied Energetics' LGE and LIPC technologies are wholly owned by Applied Energetics and protected by one or more of Applied Energetics' 25 issued patents and 11 Government Sensitive Patent Applications (GSPA). These GSPA's are held under secrecy orders of the US government, providing the company with extended protection rights. The company also has nine pending patent applications. We continue to file patent applications as we deem appropriate to protect our intellectual property and enhance our competitive advantage.

Applied Energetics' Directed Energy technologies are vastly different from conventional directed energy systems, i.e. HEL, and HPM. LGE uses Ultrashort Pulse (USP) laser technology to combine the speed and precision of lasers with the overwhelming impact on targeted threats with high-voltage electricity. A key element of LGE is its novel ability to offer selectable and tunable properties that can help protect non-combatants and combat zone infrastructure. Applied Energetics' proprietary fiber-based architecture is a key differentiator for our most recent technology demonstrators. Compared with traditional continuous wave laser technologies with their larger footprints, AE's architecture enables orders of magnitude size-weight-power reductions on all deliverables, creating powerful, dual-use and agile systems that can fit a host of platforms while delivering very high-intensity, ultrashort pulses of light to the required target. This unique directed energy solution allows extremely high peak power and energy, with target and effects tunability, and is effective against a wide variety of potential targets.

Applied Energetics' unique optical fiber-based laser architectures enable unmatched wavelength agility as well as pulse duration agility. Using innovative and highly specialized frequency shifting techniques, wavelengths can be custom tuned from the deep ultraviolet to the far infrared. In addition, temporal outputs can be adjusted from continuous wave to sub-picoseconds. The technology enables the customer to adjust the lasers' operating parameters, ultimately creating more flexibility to change wavelength and pulse width. This feature allows for optimization of laser performance for defense or commercial applications.

Our proprietary USP laser technology provides a significantly more compact solution than current continuous wave laser platforms while still delivering high peak power. Continuous wave laser systems are typically used to heat a target and, during continuous illumination, this heat transfer leads to melting or charring of the material. Using continuous wave output powers that now exceed 100 kilowatts (1kW = 1000 watts), it can take anywhere from seconds to minutes to impact a target. By contrast, Applied Energetics has delivered USP lasers to national security users that exceed five terawatts (1 TW = 1 trillion watts) in peak power, with the difference being that this peak power from a USP laser is delivered in a pulse that is less than a trillionth of a second. During this short pulse duration, and having such a high peak intensity, near-instantaneous ablation of the surface of the threat takes place. The net results of our innovative USP approaches are highly effective lasers with mountable footprints that require only a fraction of the size and weight of other-directed energy technologies.

As Applied Energetics looks toward the future, our corporate strategic roadmap builds upon the significant value of the company's USP laser capabilities and key intellectual property, including LGE and LIPC, to offer our prospective partners, co-developers and system integrators a variety of next-generation ultrashort pulse and frequency-agile optical sources, from the ultraviolet to the far infrared portion of the electromagnetic spectrum, to address numerous challenges within the national security, biomedical, and advanced manufacturing market sectors.

Recent Developments

Effective May 15, 2023, Applied Energetics executed a Phase II Small Business Technology Transfer (STTR) contract with the U.S. Army at an aggregate contract price of \$1.148 million payable over two years as the company performs its obligations thereunder, with the first year currently funded. The objective of this Phase II award is to further the development and testing of an IR system utilizing technologies that were investigated under the US Army Phase I STTR contract which the company was awarded in May 2022. This Phase II contract award follows a successful Phase I which established a computational concept with physical modeling and simulation to establish the feasibility of an IR system. Phase I was performed in collaboration with the James C. Wyant College of Optical Sciences at the University of Arizona.

In May 2022, the Department of the Navy, Office of Naval Research (ONR) awarded Applied Energetics a \$3.89 million, two-year grant, to develop an optical system capable of defeating customer-specified threats for integration onto U.S. Marine Corps (USMC) platforms. We were awarded this grant to accelerate the development and testing of Infrared (IR) optical technology with an ultrashort pulse laser (USPL) system. The overall objective is to advance and ruggedize optical technologies that can be fielded on a variety of USMC platforms and are able to operate in harsh conditions. The research on this grant continues with all progress reported to the program manager as on-time and on-budget. The AE team is actively engaged with the customer and providing regular briefings.

Effective June 7, 2023, the company entered into the First Amendment to Lease Agreement, which amended its existing Lease Agreement over its headquarters at the University of Arizona Tech Park. The amendment expands the Lease to add one new 8,374 usable square-foot suite of offices, conference rooms and cubicle areas directly across an atrium from the company's current headquarters so that the company will occupy the entire first floor of the building. This is expected to enable the company to separate its public facing facilities from its restricted access space easily. The amendment also extends the Lease over the company's existing headquarters through July 31, 2028 and grants the company an option over 5,520 usable square feet of manufacturing space. The company began setting up and moving its administrative offices into the new space at the beginning of August 2023.

During the first six months of 2023, Applied Energetics has continued to add new members to our scientific and engineering team, including two Laser and Optics Research and Development Technicians and an Engineering Project Manager. We also retained a Senior Growth and Product Development Advisor. We have worked to integrate these new members into our team and optimize the contribution that each brings to our research and development efforts.

Effective May 1, 2023, Stephen W. McCahon entered into an Executive Employment Agreement with the company to serve as Chief Science Officer (CSO). Dr. McCahon was an original co-founder of Applied Energetics, and in May of 2019, he returned to the company to serve as its Chief Scientist in a consulting role. Since that time, he has provided strategic direction to the company's research and development activities in the areas of advanced optical technologies and USPL Directed Energy solutions. His salary as CSO is commensurate with his compensation under his Consulting Agreement for service as Chief Scientist.

He was a Member of the Research Staff in the Optical Physics Department at the Hughes Research Laboratory in Malibu, California from 1986 to 1996 performing basic research in the area of optical physics and non-linear optical materials. In 1996, Dr. McCahon moved to Raytheon (Hughes) Missile Systems Co, in Tucson, AZ, during which time as was significantly responsible for the successful creation and development of the Directed Energy Weapons Product Line and served as its Chief Scientist. He left Raytheon in 2002 to co-found Applied Energetics Inc. in Tucson, AZ to develop Directed Energy Weapons for the Defense Department including very high energy and average power ultrashort pulse laser sources and Laser Guided Energy (LGE[®]) technologies. In April 2010, Dr. McCahon left Applied Energetics to form Applied Optical Sciences where he developed technologies related to the application of optical physics to a broad range of areas, including photonics and ultrashort pulse laser development. Dr. McCahon is a graduate of the University of Southern California (BSEE, MSEE), holds a Ph.D., Photonics, Inter-disciplinary Physics and Electrical Engineering from the University of Iowa.

Dr. McCahon beneficially owns approximately 7% of the company's issued and outstanding shares of common stock.

Applied Energetics has trademark applications pending before the USPTO for the marks AERGTM and AETM. The company also has nine pending patent applications. We continue to file patent applications as we deem appropriate to protect our intellectual property and enhance our competitive advantage.

Ongoing Business Development Activities

Over the past few years, we have submitted multiple proposals to, and attended briefings with, various defense and other government agencies who have expressed an interest in our technology and applications. Although we experienced setbacks due to the closures of multiple agencies and workfrom-home orders during the COVID-19 pandemic, we believe that our efforts in this area of development have begun to produce results. In addition to the grant and contracts which we have been awarded, our team has been invited to, and completed, multiple briefings focused on our capabilities and submissions. We intend to continue developing and submitting proposals and to be available to attend on-site briefings. Although we do not anticipate a return of the closures or work-from-home orders in the near future, any changes to reinstate them could again hamper our ability to schedule on-site briefings.

Two significant pieces of legislation impacted Applied Energetics that were signed by the President on September 30, 2022. The first piece, bill S. 4900, the "SBIR and STTR Extension Act of 2022," authorizes the Small Business Innovation Research (SBIR), Small Business Technology Transfer (STTR), and six related pilot programs through Fiscal Year 2025; requires agencies with an SBIR or STTR program to establish a due diligence program to assess the potential risk posed by program applicants' foreign ties; requires certain departments and agencies to report on national security risks within their SBIR/STTR programs; and establishes increased minimum performance standards for firms that have won a certain number of awards during a specified period of time.

The other piece of legislation that we have seen multiple times in the past decade is the Continuing Resolution (CR), HR 6833, which was amended three times to provide fiscal year 2023 appropriations to federal agencies through December 30, 2022, for continuing projects and activities of the federal government and includes supplemental appropriations to respond to the Russian military action in Ukraine. This CR provided for a continuation of funding for currently funded programs through December 30, but no new contracts until the 2023 fiscal year appropriations was approved by Congress. This CR allowed for current Applied Energetics programs to continue. The Consolidated Appropriations Act, 2023 was passed by the US House of Representatives and the US Senate and signed by President Biden on December 29, 2022. A similar situation occurred in the prior year as the US government final fiscal year 2022 appropriations bill was signed into law by President Biden on the night of March 11, 2022 and included increases in areas of particular interest to the company.

Strategic Plan and Analysis

The core of our strategy has been to continue growing our management and science teams with highly qualified individuals. This has driven our recruitment efforts in the areas of R&D, science, modeling and simulation, marketing and finance. We are also contemplating adding members to our Board of Directors and our Board of Advisors. Our board and leadership team have worked to align key innovations with our roadmap to encourage and enable internal filing for a broad, strategic and robust intellectual property portfolio and continue surveying the literature for acquisitions of parallel intellectual property to that end. We also intend to pursue strategic corporate acquisitions in related fields and technology. The company's management continues to explore any favorable equity financing opportunities.



Our goal with the Applied Energetics Strategic Plan is to increase the energy, peak power and frequency agility of USP optical sources while decreasing the size, weight, and cost of these systems. We are in the process of developing this breadth of very high peak power USP lasers and additional optical sources that have a very broad range of applicability for threat disruption for the Department of Defense, commercial, and biomedical applications, such as biophotonic illumination and imaging. Although the historical market for Applied Energetics' LGE and USP technology is the U.S. Government, the USP technologies are expected to provide numerous platforms for commercial additive and subtractive manufacturing and biomedical and imaging markets, creating a substantially larger market for our products to address. Since 2020, the Applied Energetics team was able to develop partnership and teaming arrangements with the three leading laser and optics institutes in the United States, namely, the University of Arizona, the University of Central Florida, and the University of Rochester Laboratory for Laser Energetics. Our desire is to work on programs jointly where the strengths of each organization can assist in escalating knowledge and delivery of systems to the government sponsors, and to train the next generation of scientists and engineers to work in the directed energy fields.

We have continued to execute our business development plans, further our research and development program and submit filings for intellectual property and proposals for grants and contracts. During the past three years, we continued to submit proposals and have been engaged in meetings on a continuous basis with various agencies and departments both remotely and in person in Washington, DC and at various other government facilities. Having received a significant research grant and an STTR contract during the second quarter of 2022, we believe the interest in our technology and applications remains high, and we continue to submit proposals for all appropriate opportunities and share our vision of the disruptive capabilities of USP optical sources for both near- and far-term threats and dual-use commercial applications.

Through our analysis of the market, and in discussions with potential customers, we remain convinced that customers are becoming more receptive and interested in directed energy technologies. According to the US Department of Defense fiscal budgets from 2017 through 2023, its directed energy spending grew from approximately \$500 million in 2017 to over \$1.695 billion in 2023, an increase of nearly 240%. Market analysis and projections have estimated that this directed energy spector is anticipated to reach \$17.8 billion globally by 2028. We continue to be optimistic about our future and the growing opportunities in directed energy applications, especially since this growth to nearly \$1.7 B annually is being accomplished without a recognized Program of Record (POR) for directed energy platforms. Once these technologies are funded in production for a POR, these DOD budgets for DE will grow exponentially larger to support the technology insertion. The Applied Energetics team anticipates a continuation of strong funding for the directed energy community. With our existing patent portfolio, and through further advancements of our technologies, we believe we have the substantial building blocks needed to become a significant and successful developer in our USP and LGE marketplaces.

Results of Operations

Comparison of Operations for the Three Months Ended June 30, 2023 and 2022:

	 2023	 2022
Revenue	\$ 559,945	\$ 190,922
Cost of Revenue	(177,168)	(15,167)
General and administrative	(2,066,642)	(1,488,202)
Selling and marketing	(94,465)	(98,442)
Research and development	(52,756)	(145,014)
Other income	14,771	-
Interest (expense)	(1,909)	(1,639)
Net loss	\$ (1,818,224)	\$ (1,557,542)

Revenue

Revenue increased by approximately \$369,000 to approximately \$560,000, for the three months ended June 30, 2023, from approximately \$191,000 for the three months ended June 30, 2022. Revenues for the 2022 period were from a contract and a grant that we received and commenced performing in June 2022. Revenues for the 2023 period were from continued work under the grant as well as a contract which the company signed in May 2023 and commenced performance in June 2023.

Cost of Revenue

Cost of revenue increased by approximately \$162,000, or 1068%, to approximately \$177,000, for the three months ended June 30, 2023, from approximately \$15,000 for the three months ended June 30, 2022. This increase was primarily attributable to an increase in the cost of materials, supplies and direct labor cost incurred in connection with the increase revenues.

General and Administrative

General and administrative expenses increased approximately \$579,000, or 39%, to approximately \$2,067,000 for the three months ended June 30, 2023, compared to approximately \$1,488,000 for the three months ended June 30, 2022, primarily due to an increase in salaries and employee benefits of approximately \$446,000 mainly due to an increase in cash and non-cash compensation, an increase in travel and meals of approximately \$17,000, an increase in software and licenses of approximately \$14,000, an increase in depreciation expense of approximately \$8,000, an increase of approximately \$94,000 in consulting.

Selling and Marketing

Selling and marketing expenses decreased approximately \$4,000, or 4%, to approximately \$95,000 for the three months ended June 30, 2023, compared to approximately \$98,000 for the three months ended June 30, 2022, primarily due to decrease in consulting fees incurred in connection with selling and marketing.

Research and Development

Research and development expenses decreased approximately \$92,000, or 64%, to approximately \$53,000 for the three months ended June 30, 2023, compared to approximately \$145,000 for the three months ended June 30, 2022, primarily due to a decrease in labor costs associated with research and development activities.

Net Loss

As a result of the foregoing factors, our operations for the three months ended June 30, 2023, resulted in a net loss of approximately \$1,818,000, an increase of approximately \$261,000, or 17%, compared to the net loss of approximately \$1,557,000 for the three months ended June 30, 2022.

Comparison of Operations for the six months ended June 30, 2023 and 2022:

	 2023	 2022
Revenue	\$ 1,046,623	\$ 190,922
Cost of revenue	(318,440)	(15,167)
General and administrative	(4,181,909)	(3,116,691)
Selling and marketing	(203,355)	(175,112)
Research and development	(112,736)	(221,001)
Other income	15,482	-
Interest (expense)	(1,909)	(1,683)
Net loss	\$ (3,756,244)	\$ (3,338,732)

Revenue

Revenues increased by approximately \$856,000, or 448%, to approximately \$1,047,000 for the six months ended June 30, 2023, compared to approximately \$191,000 for the six months ended June 30, 2022. Revenues for the 2022 period were from a contract and a grant that we received and commenced performing in June 2022. Revenues for the 2023 period were from continued work under the grant as well as a contract which the company signed in May 2023 and commenced performance in June 2023.

Cost of Revenue

Cost of revenue increased by approximately \$303,000, or 1999%, to approximately \$318,000, for the six months ended June 30, 2023, from approximately \$15,000 for the six months ended June 30, 2022. This increase was primarily attributable to attributable to an increase in the cost of materials, supplies and direct labor cost incurred in connection with the increase revenues.

General and Administrative

General and administrative expenses increased approximately \$1,065,000, or 34%, to approximately \$4,182,000 for the six months ended June 30, 2023, compared to approximately \$3,117,000 for the six months ended June 30, 2022, primarily due to an increase of approximately \$73,000 in professional expenses, an increase in consulting expenses of approximately \$104,000, an increase in salaries and employee benefits of approximately \$734,000, an increase in travel and meals of approximately \$49,000, an increase in depreciation expenses of approximately \$26,000, an increase in software and license fees of approximately \$33,000 and various other expenses of approximately \$46,000.

Selling and Marketing

Selling and marketing expenses increased approximately \$28,000, or 16%, to approximately \$203,000 for the six months ended June 30, 2023, compared to approximately \$175,000 for the six months ended June 30, 2022, primarily due to the continuation of business development activities as well as other consultants in this field.

Research and Development

Research and development expenses decreased approximately \$108,000, or 49%, to approximately \$113,000 for the six months ended June 30, 2023, compared to approximately \$221,000 for the six months ended June 30, 2022, primarily due to a decrease in labor cost associated with research and development activities.

Net Loss

As a result of the foregoing, our operations for the six months ended June 30, 2023, resulted in a net loss of approximately \$3,756,000, an increase of approximately \$418,000 compared to the net loss of approximately \$3,339,000 for the six months ended June 30, 2022.

Liquidity and Capital Resources

The accompanying unaudited condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. For the six months ended June 30, 2023, the company incurred a net loss of approximately \$3,756,000, had negative cash flows from operations of approximately \$2,068,000 and may incur additional future losses as it works to secure government contracts and continues to incur the expenses discussed under Results of Operations. In their report accompanying our financial statements for the year ended December 31, 2022, our independent auditors stated that our financial statements were prepared assuming that we would continue as a going concern and that they have substantial doubt as to our ability to do so for one year from the date the financial statements are issued based on our recurring losses from operations and possible need to raise additional capital. The financial statements do not include any adjustments relating to the recoverability of assets and the amount or classification of liabilities that might be necessary should the company be unable to continue as a going concern.

At June 30, 2023, the company had total current assets of \$3,652,007 and total current liabilities of \$422,432, resulting in working capital of \$3,229,575. At June 30, 2023, we had \$3,221,747 of cash and cash equivalents, a decrease of \$2,418,561 from \$5,640,308 at December 31, 2022.

During the first six months of 2023, the net cash outflow from operating activities was \$2,068,374. This amount was comprised primarily of our net loss of \$3,756,244, offset by non-cash stock-based compensation expense of \$1,624,949, depreciation and amortization of \$53,375, amortization of ROU assets of \$57,632, and amortization of prepaid assets of \$104,378, and cash used from changes in assets and liabilities of \$152,464, primarily from the decrease in other assets of \$206,371, ROU liabilities of \$47,471, accounts payable of \$11,947, and accrued expenses and compensation of \$4,331, offset by the increase in accounts receivable of \$117,656.

Investing activities reflected \$70,631 for the acquisition of equipment.

During the first six months of 2023, the net cash outflow from financing activities was \$279,556. This amount consisted of \$451,847 in repayment of notes related to the asset purchase agreement and the directors and officer insurance financing, offset by proceeds related to a note in the amount of \$155,541 in connection with renewal of the directors and officer insurance and proceeds from the exercise of stock options in the amount of \$16,750.

Based on the company's current business plan, we believe our cash balance as of the date of this report, along with revenue from our ONR grant and existing contract, will be sufficient to meet the company's anticipated cash requirements for the near term. However, there can be no assurance that the current business plan will be achievable.

The company's existence is dependent upon management's ability to develop profitable operations. Management is devoting substantially all of its efforts to developing its business and raising capital, as needed, and cannot be certain that these efforts will be successful. Management's business development efforts may not result in profitable operations. To fund its research and development and marketing efforts, the company's management continues to explore possible financing opportunities through discussions with investment bankers and private investors. The company may not be successful in its effort to secure additional financing on terms it considers favorable. The accompanying unaudited consolidated financial statements do not include any adjustments that might result should the company be unable to continue as a going concern.

ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Principal Executive Officer and Principal Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2023. Based on that evaluation, our Principal Executive Officer has concluded that our disclosure controls and procedures as of June 30, 2023, are not effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

Changes in Internal Controls Over Financial Reporting

There was no change in our internal controls over financial reporting that occurred during the period covered by this report, which has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

On January 15, 2021, the company filed a complaint in the United States District Court, Southern District of New York, against Gusrae, Kaplan & Nusbaum and Ryan Whalen for malpractice and breach of New York Rules of Professional Conduct by both parties as former counsel to the company. On May 28, 2021, Gusrae, Kaplan & Nusbaum and Mr. Whalen filed a motion to dismiss the complaint. On June 25, 2021, the company filed an opposition to the motion. On July 13, 2021, Gusrae Kaplan & Nusbaum and Mr. Whalen filed their reply brief. On March 30, 2022, United States Magistrate Judge Debra Freeman signed an order denying the motion of GKN and Mr. Whalen to dismiss the company's claim for malpractice and for rescission of the shares-for-fees agreement under which GKN and Whalen received 1,242,710 shares of the company's common stock. The motion was partially granted as to the separate claim for violation of NYRPC 1.7 and 1.8 because the court found that it was duplicative of the malpractice claim. The parties are currently engaged in discovery. No trial date has been set.

On July 26, 2023, the company filed a complaint in the Superior Court of the State of Delaware against Gusrae Kaplan Nusbaum PLLC and Ryan Whalen, for malicious prosecution of a federal securities fraud lawsuit which was filed by these defendants against the company and certain of its directors, attorneys and their law firms and an outside consultant, in July 2019 in the United States District Court for the Southern District of New York. The complaint filed by the company alleges that the claims by these defendants against it were frivolous and prosecuted for the improper purpose of hindering the company's prosecution of a then pending case against George Farley, the company's former CEO, which was later settled. The complaint further alleges that the defendants prosecuted their claim with malice causing the company damages valued in excess of \$40 million.

As with any litigation, the company cannot predict the outcome with certainty, but the company expects to provide further updates on the status of the litigation as circumstances warrant.

The company may, from time to time, be involved in legal proceedings arising from the normal course of business.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The company has reported all information pertaining to issuances of equity securities sold during the period covered by this Quarterly Report on Form 10-Q in previously filed report on Forms 10-K, 10-Q and 8-K.

ITEM 6. EXHIBITS

EXHIBIT	
NUMBER	DESCRIPTION
23	Consent of RBSM LLP *
31.1	Certification of Chief Executive Officer Pursuant to Exchange Act Rule 13a-14(a).
31.2	Certification of Chief Financial Officer Pursuant to Exchange Act Rule 13a-14(a).
32.1	Principal Executive Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act
	<u>of 2002.</u>
32.2	Principal Financial Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act
	<u>of 2002.</u>
101.INS	Inline XBRL Instance Document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

* Incorporated by reference to Exhibit 23.1 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2022.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

APPLIED ENERGETICS, INC.

- By: /s/ Gregory J. Quarles Gregory J. Quarles, President and Chief Executive Officer
- By: /s/ Christopher Donaghey Christopher Donaghey, Chief Financial Officer and Chief Operating Officer

Date: August 11, 2023

CERTIFICATION OF PRINCIPAL EXECUTIVE PURSUANT TO RULE 15d-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gregory J Quarles, the President and Chief Executive Officer of Applied Energetics, Inc., certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Applied Energetics Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Gregory J. Quarles

Gregory J. Quarles President and Chief Executive Officer

CERTIFICATION OF PRINCIPAL ACCOUNTING OFFICER PURSUANT TO RULE 15d-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Christopher Donaghey, the Chief Financial Officer of Applied Energetics, Inc., certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Applied Energetics Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Christopher Donaghey

Christopher Donaghey Chief Financial Officer

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the filing by Applied Energetics, Inc. (the "company") of its Quarterly Report on Form 10-Q for the six months ended June 30, 2023 (the "Report") I, Gregory J. Quarles, President and Chief Executive Officer of the company, certify pursuant to 18 U.S.C. Section. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (i) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the company.

This certificate is being made for the exclusive purpose of compliance by the chief executive officer of Applied Energetics, Inc. with the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 and may not be used for any other purposes. A signed original of this written statement required by Section 906 has been provided to Applied Energetics, Inc. and will be retained by Applied Energetics, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Gregory J. Quarles Gregory J. Quarles President and Chief Executive Officer

CERTIFICATION OF PRINCIPAL ACCOUNTING OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the filing by Applied Energetics, Inc. (the "company") of its Quarterly Report on Form 10-Q for the six months ended June 30, 2023 (the "Report") I, Christopher Donaghey, Chief Financial Officer of the company, certify pursuant to 18 U.S.C. Section. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (i) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the company.

This certificate is being made for the exclusive purpose of compliance by the chief executive officer of Applied Energetics, Inc. with the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 and may not be used for any other purposes. A signed original of this written statement required by Section 906 has been provided to Applied Energetics, Inc. and will be retained by Applied Energetics, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Christopher Donaghey

Christopher Donaghey Chief Financial Officer