



# Romeo Network Complete Seminar

**CREATING CONFIDENT CONNECTIONS Master List**

## Sales:

- ☐ • The Psychology of Selling I: Think Like A Customer
- ☐ • The Psychology of Selling II: Relationship Selling
- ☐ • The Psychology of Selling III: Overcoming Price Objections
- ☐ • The Psychology of Selling IV: How to Capture 100% of Your Market
- ☐ • The Psychology of Selling V: Selling What People Really Want
- ☐ • The Psychology of Selling VI: Close Like A Master

## Sales:

- ☐ • Anyone Can Sell I: Preventing the Top 10 Sales Mistakes
- ☐ • Anyone Can Sell II: Prospecting for Gold!
- ☐ • Anyone Can Sell III: How to Close a Sale in 10 Minutes or Less!
- ☐ • Anyone Can Sell IV: How to Make a Killer Sales Presentation
- ☐ • Anyone Can Sell V: Asking for and Getting the Sale
- ☐ • Anyone Can Sell VI: Mastering the 'Can't-Miss' Close

## Sales Academy:

- ☐ • The Art of Selling: Getting to the Top I: Professional Phone Skills
- ☐ • The Art of Selling: Getting to the Top II: The Organized Sales Professional
- ☐ • The Art of Selling: Getting to the Top III: Becoming the Ultimate Service Provider
- ☐ • The Art of Selling: Getting to the Top IV: Regaining Your Focus
- ☐ • The Art of Selling: Getting to the Top V: Slump-Proof!

## Survive and Thrive:

- ☐ • Survive and Thrive In Your Own Business
- ☐ • Survive and Thrive II: How to Create Automatic Money Machines
- ☐ • Survive and Thrive III: Increasing Cash Flow, Sales, and Profits
- ☐ • Survive and Thrive IV: Shark-Proof!
- ☐ • Survive and Thrive V: Ramping Up Referrals
- ☐ • Survive and Thrive VI: Staying Power

## Networking and Marketing Mastery:

- ☐ • Networking and Marketing Mastery I: Part 1: Crafting Your Memorable Message
- ☐ • Networking and Marketing Mastery I: Part 2: Effective Networking
- ☐ • Networking and Marketing Mastery II: Making Marketing Profitable
- ☐ • Networking and Marketing Mastery III: Turning Contacts into Contracts
- ☐ • Networking and Marketing Mastery IV: Inspire the Buyer!
- ☐ • Networking and Marketing Mastery V: Creating Demand for Your Brand
- ☐ • Networking and Marketing Mastery VI: Connecting the Dots

## Designing Your Destiny:

- ☐ • Designing Your Destiny II: The Goal-Setting Gold Workshop!
- ☐ • Designing Your Destiny III: Reclaiming Your Destiny
- ☐ • Designing Your Destiny IV: Mastering Your Self-Esteem and Your Destiny
- ☐ • Designing Your Destiny V: Winning With Integrity
- ☐ • Designing Your Destiny VI: Crossing The Finish Line

## Personal Growth:

- ☐ • Getting Past Your Past
- ☐ • How to Reduce Stress and Increase Your Confidence
- ☐ • Learning from Loss
- ☐ • Learning from Your Turning Points
- ☐ • Mastering Personal and Professional Balance
- ☐ • Moving Towards Mastery
- ☐ • Nice Guys Finish First!
- ☐ • Pursuing Your Passions
- ☐ • Relationship Mastery
- ☐ • Stress-Free Success
- ☐ • Striving for Significance
- ☐ • Stumbling Onto Success
- ☐ • Write And Grow Rich!

## Service:

- ☐ • In Search of Legendary Customer Service
- ☐ • Legendary Customer Service II: How to Make Customer Service Fun!
- ☐ • Legendary Customer Service III: How to Wow!
- ☐ • Legendary Customer Service IV: Soothing the Savage Customer
- ☐ • Legendary Customer Service V: The Joy of Serving Others
- ☐ • Legendary Customer Service VI: Mastering the Process and the Outcome

## Communication:

- ☐ • Communication Excellence I: Connecting with Customers
- ☐ • Communication Excellence II: Conquering Conflicts with Difficult People
- ☐ • Communication Excellence III: Negotiation Excellence
- ☐ • Communication Excellence IV: How to Become Indispensable!
- ☐ • Communication Excellence V: Focus, Follow Up and Follow Through!
- ☐ • Communication Excellence VI: Presentation Mastery

## Business Skills:

- ☐ • 12 Easy Ways to Improve any Business
- ☐ • Approaching Change with a Positive Attitude
- ☐ • How to Build Iron-Clad Credibility
- ☐ • How to Hire Winners
- ☐ • How to Make a Perfect First Impression
- ☐ • Proven Success Skills for Business Women
- ☐ • Stop Procrastinating Now!
- ☐ • Time Mastery

## The Fine Arts:

- ☐ • The Fine Art of Getting Lifelong Customers
- ☐ • The Fine Art of Influence and Persuasion
- ☐ • The Fine Art of Instant Rapport
- ☐ • The Fine Art of Listening
- ☐ • The Fine Art of Pivoting
- ☐ • The Fine Art of Problem Solving
- ☐ • The Fine Art of Saying, "No!"
- ☐ • The Fine Art of Tact and Diplomacy

## Leadership Academy:

- ☐ • Leadership Academy I: What Every New Supervisor Should Know
- ☐ • Leadership Academy II: How to Inspire Greatness
- ☐ • Leadership Academy III: Real World Leadership
- ☐ • Leadership Academy IV: Disciplining with Dignity
- ☐ • Leadership Academy V: Leading from Tahiti!

## Leadership:

- ☐ • Inspired Leadership I: How to Deliver Inspired Leadership
- ☐ • Inspired Leadership II: How to Retain and Inspire Employees
- ☐ • Inspired Leadership III: The Ultimate Team Building and Empowerment Workshop
- ☐ • Inspired Leadership IV: Delegation & Decision Making for Leaders
- ☐ • Inspired Leadership V: Leading With Integrity
- ☐ • Inspired Leadership VI: Coaching and Mentoring Mastery

## Success Mastery:

- ☐ • 8 Qualities that Will Make You a Star
- ☐ • Become A Leader Worth Following
- ☐ • Become A Master Networker
- ☐ • Executing Your Great Ideas
- ☐ • Focused on Success!
- ☐ • How To Master Your Milestones
- ☐ • Mastering the Only 4 Benefits People Buy
- ☐ • Turning Complaints Into Compliments

## Organizational Excellence:

- ☐ • Organizational Excellence I: Simplify Your Systems
- ☐ • Organizational Excellence II: Combating Complacency
- ☐ • Organizational Excellence III: Strategic Planning and Execution
- ☐ • Organizational Excellence IV: Get Organized Now!
- ☐ • Organizational Excellence V: Tracking Your Way to Success
- ☐ • Organizational Excellence VI: Organizing Your Time

**THE MORE YOU TAKE,  
THE MORE YOU MAKE!**