



Comfort On So Many Levels

When you step inside your front door, what do you envision as a comfortable space? It might mean looking forward to relaxing in a favorite comfy chair, or enjoying decor that brings you to a level of calm. However, the most important element is likely an indoor environment that is comfortably cool or warm.

Another type of comfort is working with a HVAC company you can trust to take care of your home's heating and cooling system. We thank you for choosing **WestAIR** when you're seeking solutions to your unique home comfort issues.

Whether you're a brand-new customer or have been with us for years, we value your business and will make sure we do a good job for you. We also want you to feel comfortable turning to us when it's time to make important buying decisions, such as a new HVAC system. Our team will make every effort to take care of you, so you and your family can enjoy a comfortable home.

Sincerely,

Joe Lynch

Tune-Up For Top Performance

Cooler weather is coming sooner than you think, so it's time to get your heating system ready for its big debut. The difference between a cozy home or a downright chilly one can be as simple as scheduling a fall tune-up for your heating system. Regular pre-season maintenance will help it operate at peak efficiency, which can result in lower utility bills and a longer life for the system.

Our tune-up service includes thorough maintenance procedures and inspections of your system. It allows us to detect minor problems and correct them before they develop into serious hazards. We'll check the system's electrical functions and ignition controls; test belts, filters, valve and drains; inspect the blower motor and blower wheel; inspect and clean the flue; and check the burners and heat exchange.

Whatever type of heating equipment you may have, there are several safety controls designed to protect you from the risks of fire and toxic fumes. We'll check the appropriate safety controls to make sure nothing has deteriorated during the off-season.

Schedule a furnace Check & Clean with **WestAIR** today.

Take advantage of the \$95 Furnace Check & Clean special featured on the back page of this newsletter.



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Special Offers!**

Comfortable. Cozy. Home.

With fall underway, it's a great time to tackle simple household projects that can really make a difference in home comfort and lower heating costs. Here are a few ways you can make your home cozy for all family members:

Seal your home. Sealing air leaks is an important step to increase comfort and lower energy use. The goal is simple: keep the warm air in and the cold air out. To do that, add weatherstripping or apply caulk where needed around windows and

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exterior doors. Also inspect the exterior of your house to see if there are crevices between the foundation and siding, or where vents, pipes and cables enter the house. Just like you bundle up before going outside when it's chilly, your house needs proper protection from the cold, too.

Install (and properly set) a programmable thermostat. A programmable thermostat puts you in control of indoor comfort. You can set it to fit your schedule — for the week, or separately for weekends — so you don't waste heating energy while you're away from home. And if your HVAC equipment is compatible, you may want to consider upgrading to a smart thermostat. A smart thermostat allows you to control your home's indoor temperature from virtually anywhere using your smartphone, tablet or computer.

Inspect insulation. Proper insulation improves your home's comfort and efficiency. When having insulation added to your home, it's important to first evaluate how much and what type of insulation you currently have. Go to the "Save at Home" section on energystar.gov to learn more about the benefits of proper home insulation.

Have your heating system inspected. Regardless of the type of heating system you have, it needs to be inspected and serviced by a qualified professional before the heating season really kicks in. This can help prevent a mid-winter breakdown and keep your heating system operating as efficiently as possible. If you haven't already done so, call us to schedule a system checkup today. ■



A properly maintained HVAC system has a lower operating cost than if it's not maintained — which means you save energy and money.

Make Time For Maintenance

Regular maintenance of your HVAC equipment is as important as regularly changing the oil or checking the tires on your vehicle. Not only does it keep your equipment working at optimal efficiency, it's also the best way to spot small problems before they become big ones. It's a smart practice to have your HVAC equipment checked twice a year.

A typical fall HVAC checkup will include an overall evaluation to make sure your heating equipment is operating correctly. It can also include checking the electrical functions, testing belts, inspecting the filters and ensuring all connections are working as they should. Proper maintenance protects your investment and offers you peace of mind, knowing your home comfort system will be there when you need it the most.

Contact us to schedule a system checkup. Our team is ready to put their expertise to work for you. ■



Regular system maintenance helps prevent breakdowns and improve efficiency, extending the life of your HVAC equipment.

Tip

Garbage disposals can't handle everything. Be wary of pouring any fats, oils or grease down the drain. These will solidify when they cool down and can cause buildup in pipes.

Smart Thermostats Offer Smart Solutions

It's not uncommon for a house to have features in one room or another that utilize smart home technology — lighting, audio, even some kitchen appliances can be adjusted with simple vocal commands or a smartphone app. But a smart thermostat can impact your entire home. Not only will it manage indoor temperatures, it will also help your heating and cooling system operate more efficiently.



Smart thermostats can optimize comfort and energy savings.

A smart thermostat can simplify your life by allowing you to control your system remotely, set specific schedules and even track energy usage. You'll save money by not heating or cooling your home when it's not needed.

Let us help you navigate the options, so you can fine-tune your home comfort the smart way. ■

Question & Answer



Young children are highly susceptible to poor indoor air quality.

I can't decide: Whole Home or Portable Air Purifier?

As temperatures cool, families spend more time at home. However, allergy-aggravating dust, pollen and pet dander, mold and germs, and chemical vapors from cleaning supplies and additives in carpet and furniture can cause indoor air to be two to five times more polluted than the air outside.

Single-room air purifiers only solve part of this problem since they only clean the air directly around them. Other factors to consider are noise, keeping the air purifier out of reach from babies and small children, and having to move it from room to room. All in all, this might be a less-effective choice.

A whole-home air purification system works with your home's central HVAC system to clean air throughout the home as it cycles through the ductwork. It also has a larger capacity and strength to kill pollutants and germs of varying sizes. And there is no extra noise as it works in tandem with your heating and cooling system. This whole-home approach may be just what you need. ■

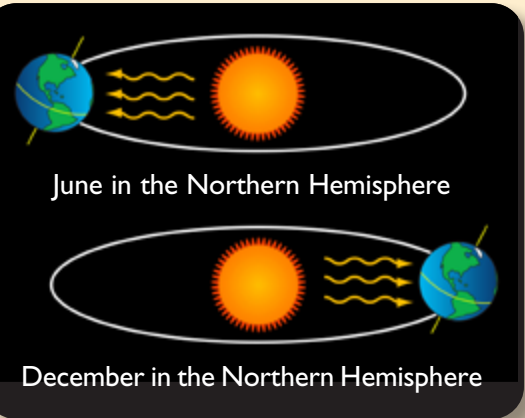
Earth & Atmosphere

Reasons For Seasons

Many people believe that Earth's distance from the Sun is what influences the change of seasons, but this isn't the case. The Earth's orbit is slightly lopsided, so the distance from the Sun varies, but relatively speaking, not by much.

The real cause for our changing seasons is the tilt of the Earth's axis. Over the course of the year, the Earth travels once around the Sun tilted on its axis at 23.5 degrees. Due to this tilting, the sun shines directly on the Northern Hemisphere in June, causing warming temperatures and the summer season. At this same time, the Southern Hemisphere is getting indirect sunlight, so it's the winter season there.

Six months later, the Earth has traveled to the "other side" of the Sun and the Northern Hemisphere is receiving indirect sunlight, causing cooler temperatures and winter, while the Southern Hemisphere gets the direct sunlight and causes summer. The Sun shines equally on the Northern and Southern Hemispheres in both the spring and fall. ■



Earth rotates on its axis as it orbits the Sun, but the axis always points in the same direction.

Photo credit: NASA. Space Place: spaceplace.nasa.gov