Tuffy

SALES PER BAY REPORT

Month of August 2026

TOP 10 SALES LEADERS

Rank	City	ST	Location	Manager	Bays	August 2026 Sales	August 2026 Per Bay	August 2025 Sales	August 2025 Per Bay	Variance Sales	Variance Percent
1	St. Johns	FL	2770 Race Track Road	Team St. Johns	8	499,987	62,498	505,883	63,235	-737	-1.2%
2	Burlington	WI	916 Milwaukee Avenue	Jack Smith	6	325,600	54,267	322,695	53,783	484	0.9%
3	Orland Park	IL	7900 W. 159th St.	Sam Westferro	6	246,167	41,028	193,238	32,206	8,821	27.4%
4	Northville	MI	598 S. Main Street	Team Northville	6	228,235	38,039	192,958	32,160	5,880	18.3%
5	Columbus	OH	4188 W. Broad	Gineen Lucas	6	204,734	34,122	184,141	30,690	3,432	11.2%
6	Lynn Haven	FL	2406 South Hwy. 77	Team Lynn Haven	5	167,788	33,558	170,134	34,027	-469	-1.4%
7	Grand Haven	MI	435 N. Beacon Boulevard	Team Grand Haven	7	234,280	33,469	216,692	30,956	2,513	8.1%
8	Pickerington	OH	1223 Hill Road N.	Wes Mendenhall	5	163,666	32,733	130,077	26,015	6,718	25.8%
9	Plainfield	IL	2031 IL State Rt. 59	Team Floss	6	184,849	30,808	188,398	31,400	-592	-1.9%
10	Ft. Myers	FL	18092 S. Tamiami Trail	Tom, Steve & Crew	8	245,702	30,713	282,258	35,282	-4,570	-13.0%

Rank	City	ST	Location	Manager	Bays	August 2026 Sales	August 2026 Per Bay	August 2025 Sales	August 2025 Per Bay	Variance Sales	Variance Percent
11	Tallahassee	FL	2501 N. Monroe Street	Buck Myers and Crew	6	180,843	30,140	209,308	34,885	-4,744	-13.6%
12	Fargo	ND	1025 45th Street, SW	Team Fargo	5	150,369	30,074	166,639	33,328	-3,254	-9.8%
13	Westerville	OH	7128 State Route 3	Ron Smith	6	179,652	29,942	147,186	24,531	5,411	22.1%
14	Panama City Beach	FL	13151 Panama City Beach Pkwy.	Gary Godfrey	8	238,627	29,828	243,541	30,443	-614	-2.0%
15	Casco	MI	3473 County Line Road	Doug Marrs	5	147,803	29,561	134,821	26,964	2,597	9.6%
16	Ft. Myers	FL	9230 Daniels Pkwy., Suite 101	Mangual Enterprises	6	167,305	27,884	152,593	25,432	2,452	9.6%
17	Farmington Hills	MI	24301 Halsted Rd.	Team Farmington Hills	6	166,991	27,832	83,190	13,865	13,967	100.7%
18	Huntersville	NC	16925 Caldwell Creek Drive	Ben Chatham	6	166,697	27,783	142,595	23,766	4,017	16.9%
19	Orlando	FL	10938-B E. Colonial Drive	John Rowell	8	219,560	27,445	201,573	25,197	2,248	8.9%
20	Clermont	FL	1649 US Highway 27	Julio Trinidad	7	190,774	27,253	207,120	29,589	-2,335	-7.9%
21	Clermont	FL	1315 E. Highway 50	Team Clermont 50	8	209,096	26,137	180,531	22,566	3,571	15.8%
22	Ft. Wayne	IN	5624 W. Jefferson Boulevard	Andrew Waterfield	5	129,535	25,907	118,045	23,609	2,298	9.7%
23	Batavia	IL	301 S. Randall Road	John Piaskowy	6	151,927	25,321	147,205	24,534	787	3.2%
24	Tampa	FL	4353 Gunn Highway	Brian Foxworthy	5	121,460	24,292	145,499	29,100	-4,808	-16.5%
25	Bourbonnais	IL	577 William Latham Dr.	Team Bourbonnais	6	144,572	24,095	143,987	23,998	98	0.4%
26	Bonita Springs	FL	27790 S. Tamiami Trail	Kris Miller	5	118,068	23,614	106,938	21,388	2,226	10.4%
27	Winter Springs	FL	5225 Red Bug Lake Rd.	Jason Schneiter	8	186,610	23,326	237,238	29,655	-6,329	-21.3%
28	Gahanna	OH	115 N. Hamilton Road	Team Gahanna	5	112,850	22,570	78,408	15,682	6,888	43.9%
29	Lewis Center	OH	210 Hornbeam Lane	Jeff Pluta	6	132,767	22,128	136,422	22,737	-609	-2.7%

						August 2026		August 2025		Variance	
Rank	***City***	***ST***	***Location***	***Manager***	***Bays***	***Sales***	***Per Bay***	***Sales***	***Per Bay***	***Sales***	***Percent***
30	Traverse City	MI	1124 S. Garfield Avenue	Dan Grames	7	154,040	22,006	175,381	25,054	-3,049	-12.2%
31	Walled Lake	MI	784 N. Pontiac Trail	Terischa Dean	6	131,734	21,956	147,179	24,530	-2,574	-10.5%
32	Ft. Myers	FL	13061 McGregor Boulevard	Hal Taylor	5	108,833	21,767	116,190	23,238	-1,471	-6.3%
33	South Lyon	MI	22750 Pontiac Trail	Mike Dean	5	108,678	21,736	91,586	18,317	3,418	18.7%
34	Washington	MI	12331 31 Mile Road	Our Gang	7	150,389	21,484	179,071	25,582	-4,097	-16.0%
35	Amherst	OH	101 N. Leavitt Road	Pete Shelwick	6	126,528	21,088	86,372	14,395	6,693	46.5%
36	Grand Rapids	MI	4384 Kalamazoo SE	Team Kalamazoo	6	125,864	20,977	126,049	21,008	-31	-0.1%
37	Charlotte	NC	9800 South Tryon St.	Chastity & Crew	9	188,690	20,966	230,305	25,589	-4,624	-18.1%
38	Findlay	OH	2026 Tiffin Avenue	Brenton Firestone	5	103,350	20,670	91,189	18,238	2,432	13.3%
39	Orlando	FL	10444 Curry Ford Rd.	Angel, Ray & Den	6	121,224	20,204	102,661	17,110	3,094	18.1%
40	Gallatin	TN	1015 S. Water Ave.	Anthony Villapiano	6	121,124	20,187	167,623	27,937	-7,750	-27.7%
41	Marshall	MI	824 W. Michigan Avenue	Joe Adkins	3	60,443	20,148	64,130	21,377	-1,229	-5.7%
42	Jackson	MI	415 N. Jackson	Tim Seger II	4	78,315	19,579	48,502	12,125	7,453	61.5%
43	Springfield	IL	1764 Wabash Avenue	Gary Williamson	6	117,071	19,512	105,694	17,616	1,896	10.8%
44	Loves Park	IL	6574 E. Riverside Blvd.	Jim & The Team	6	115,942	19,324	105,937	17,656	1,668	9.4%
45	Grove City	OH	2131 Stringtown Road	Team Grove City	5	94,530	18,906	84,292	16,858	2,047	12.1%
46	Sanford	FL	4303 W. 1st Street - S.R. #46	Muehl-Robertson	8	150,895	18,862	123,025	15,378	3,484	22.7%
47	Bloomington	IL	1505 Vernon Avenue	The Crüe	5	94,097	18,819	143,549	28,710	-9,890	-34.4%
48	Columbus	OH	1524 W. Fifth Avenue	Brandon Walsh	5	93,003	18,601	110,607	22,121	-3,521	-15.9%
49	Waukesha	WI	S31 W24721 Sunset Drive	Rob Hamilton	5	92,787	18,557	91,696	18,339	218	1.2%
50	Chicago	IL	1400 W. Diversey Pkwy	Alan Tabarcia	7	127,001	18,143	133,331	19,047	-904	-4.7%
51	Grand Rapids	MI	610 28th Street SE	Team 28th St	10	181,362	18,136	103,590	10,359	7,777	75.1%
52	Naples	FL	9401 Tamiami Trail N.	Nery Ruiz	5	90,575	18,115	98,899	19,780	-1,665	-8.4%
53	Powell	OH	7854 Smoky Row Road	Alan Combs	7	119,097	17,014	102,432	14,633	2,381	16.3%
54	Columbus	OH	6853 Cleveland Avenue	Mikel Rives	6	99,320	16,553	77,395	12,899	3,654	28.3%
55	Omaha	NE	4870 S. 137th Street	Rodney Coleson	4	65,482	16,370	60,228	15,057	1,313	8.7%
56	Lockport	IL	600 E. 9th Street	Tara Grosch	4	64,295	16,074	50,951	12,738	3,336	26.2%
57	St. Cloud	FL	625 E. 13th Street	Karol Siwko	8	127,466	15,933	118,994	14,874	1,059	7.1%
58	Cincinnati	OH	9401 Fields-Ertel	Maurice Norvell	5	79,286	15,857	52,777	10,555	5,302	50.2%
59	Holland	MI	90 Waverly Road	Team Holland	6	91,674	15,279	105,202	17,534	-2,255	-12.9%
60	Lancaster	OH	1285 N. Memorial Drive	Joe Deirfield	4	60,867	15,217	48,535	12,134	3,083	25.4%
61	Fox River Grove	IL	915 IL Rt. 22	Kevin Sharp	6	91,134	15,189	65,743	10,957	4,232	38.6%
62	Livonia	MI	28335 Five Mile Rd	Team Livonia	5	74,802	14,960	122,522	24,504	-9,544	-38.9%
63	Lake In The Hills	IL	59 West Acorn Lane	Ken Frye	6	89,580	14,930	85,497	14,249	681	4.8%
64	Lehigh Acres	FL	1209 Homestead Road Unit 1	Mangual Enterprises	7	101,854	14,551	118,204	16,886	-2,336	-13.8%
65	Elyria	OH	165 Cleveland Street	Jeff Barfield	7	101,273	14,468	91,946	13,135	1,332	10.1%
66	Grand Rapids	MI	1121 Fuller Avenue	Team Fuller	6	86,494	14,416	91,061	15,177	-761	-5.0%
67	Springfield	OH	435 W. Columbia Street	Joe Fazio	4	56,838	14,210	61,343	15,336	-1,126	-7.3%
68	Perrysburg	OH	27140 Oakmead Dr.	Chris Gentle	8	112,544	14,068	87,055	10,882	3,186	29.3%
69	Lansing	MI	3015 E. Grand River	Dale Bassett	7	97,708	13,958		**** New Location***		
70	Charlotte	NC	9835 Rocky River Road	Scott Brenner	8	110,011	13,751	157,661	19,708	-5,956	-30.2%
71	Clinton Township	MI	19535 15 Mile Road	Bill Bielski	6	82,053	13,675	57,829	9,638	4,037	41.9%
72	Beaufort	SC	308 Robert Smalls Pkwy.	John Kleckauskas	7	94,705	13,529		**** New Location***		
73	East Lansing	MI	2717 E. Grand River	Brian McCormick	5	67,338	13,468		**** New Location***		
74	Elyria	OH	649 Leona	Mike Haslage	6	80,800	13,467	99,616	16,603	-3,136	-18.9%
75	Ft. Mill	SC	9909 Charlotte Highway	Rob Hunt	6	79,301	13,217	64,916	10,819	2,397	22.2%
76	Lansing	MI	5217 S. Pennsylvania	Scott Dee	5	65,832	13,166		**** New Location***		
77	Grand Rapids	MI	4315A Clyde Park SW	Baljeet Gill	7	89,876	12,839	71,068	10,153	2,687	26.5%
78	Monroe	NC	1002 W. Roosevelt Blvd.	Team Monroe	6	76,949	12,825	70,545	11,757	1,067	9.1%
79	Concord	NC	1024 Concord Parkway North	Joyce Crouse	8	100,172	12,521	103,585	12,948	-427	-3.3%
80	Portage	MI	7027 Westnedge	Roger McQueen	6	73,751	12,292		**** New Location***		

Rank	City	ST	Location	Manager	Bays	August 2026 Sales	August 2026 Per Bay	August 2025 Sales	August 2025 Per Bay	Variance Sales	Variance Percent
81	Aurora	IL	3190 N. Aurora Rd	Michael Figueroa	6	73,073	12,179	46,661	7,777	4,402	56.6%
82	Daphne	AL	28160 U.S. HWY 98	Bobby Eubanks	6	68,852	11,475	82,954	13,826	-2,350	-17.0%
83	Elgin	IL	395 S. Randall Road	Troy Dowling	6	68,570	11,428	70,409	11,735	-306	-2.6%
84	Toledo	OH	5154 Monroe Street	Monica Prater	5	56,669	11,334	51,506	10,301	1,033	10.0%
85	Whitehall	OH	4744 E. Main Street	Rob Miller	6	67,951	11,325	79,507	13,251	-1,926	-14.5%
86	Elkhart	IN	3703 S. Main	Troy Hines	5	55,620	11,124	56,868	11,374	-250	-2.2%
87	Naples	FL	6065 Collier Boulevard	Mangual Enterprises	9	97,237	10,804	172,276	19,142	-8,338	-43.6%
88	Ft. Myers	FL	3263 Colonial Blvd., Unit A	Mangual Enterprises	6	64,727	10,788	113,239	18,873	-8,085	-42.8%
89	Lincoln	NE	1525 Pine Lake Road	Bradley Kuszak	5	53,424	10,685	71,735	14,347	-3,662	-25.5%
90	Ocala	FL	2105 S.W. College Road	Fred Morris	5	53,275	10,655	62,610	12,522	-1,867	-14.9%
91	Mobile	AL	7745 Moffett Rd	Daniel Mather	7	74,264	10,609	54,514	7,788	2,821	36.2%
92	Richmond	VA	1005 Azalea Avenue	Team Richmond	6	62,253	10,376	89,497	14,916	-4,541	-30.4%
93	Lorain	OH	1400 Broadway	Will & Crew	5	51,436	10,287	47,957	9,591	696	7.3%
94	Oswego	IL	1555 US Route 34	Team Oswego	6	61,468	10,245	72,033	12,005	-1,761	-14.7%
95	Toledo	OH	7403 W. Central Ave.	Team Central Ave	7	70,132	10,019		**** New Location***		
96	Colonial Heights	VA	305 Boulevard	Team Richmond	3	29,397	9,799	26,380	8,793	1,006	11.4%
97	Cadillac	MI	1020 N. Mitchell	Larry Alberts	5	48,826	9,765	46,879	9,376	389	4.2%
98	Titusville	FL	1004 S. Washington Avenue	Mangual Enterprises	6	58,566	9,761		**** New Location***		
99	Clio	MI	11524 N. Saginaw Street	Jason Grissom	5	48,799	9,760		**** New Location***		
100	Ft. Wayne	IN	1910 W. Dupont Road	Cashon Williams	8	75,552	9,444	105,757	13,220	-3,776	-28.6%
101	Mary Esther	FL	141 W. Miracle Strip Pkwy.	Mangual Enterprises	6	55,173	9,196		**** New Location***		
102	Troy	MI	530 E. Maple Road	Kevin Sheridan	16	143,660	8,979	146,142	9,134	-155	-1.7%
103	Plainfield	IL	23846 W. 135th St.	Vince Rotella	6	50,172	8,362	47,112	7,852	510	6.5%
104	Appleton	WI	2940 B E. College Ave.	Matt Safranski	6	50,134	8,356	43,590	7,265	1,091	15.0%
105	Mooresville	NC	108 Lost Tree Lane	Don Sosbe	5	41,321	8,264	72,844	14,569	-6,305	-43.3%
106	Tulsa	OK	4817 W. 41st Street	Craig Dennis	4	32,910	8,227	46,756	11,689	-3,461	-29.6%
107	Pelham	AL	3422 Pelham Parkway	Bryan Embry	10	82,199	8,220	103,824	10,382	-2,163	-20.8%
108	Charlotte	NC	10120 Albemarle Road Ste G	Sam Freij	10	78,322	7,832	59,122	5,912	1,920	32.5%
109	Ft. Myers	FL	3265 Palm Beach Blvd	Mangual Enterprises	11	82,376	7,489	104,454	9,496	-2,007	-21.1%
110	Flint	MI	G-4175 W. Pierson Road	Daniel Flores	7	50,886	7,269		**** New Location***		
111	Flint	MI	G-3045 Miller Road	Rodney Orton	6	40,665	6,777		**** New Location***		
112	Palm Bay	FL	4620 Babcock Street	Joseph Miles	7	42,035	6,005		**** New Location***		
113	Toledo	OH	5310 Airport Highway	Jason Prater	7	37,616	5,374	46,811	6,687	-1,314	-19.6%
114	Allenton	WI	5908 Hillcrest Drive	David Allstars	9	48,039	5,338	52,519	5,835	-498	-8.5%
115	Flint	MI	1802 S. Dort Highway	Clayton Kinney	7	33,440	4,777		**** New Location***		
116	Gulf Breeze	FL	3737 Gulf Breeze Parkway	Mangual Enterprises	8	29,062	3,633		**** New Location***		
117	Ft. Wayne	IN	4028 Coldwater Road	Austin Eller	8	22,064	2,758	57,911	7,239	-4,481	-61.9%