		August 18th-21st	
	Time	Module	Facilitator(s)
Monday August 18th	8:00 AM	Meet The Evolv University Team	EU Committee
	8:15 AM	Welcome & Introduction To Evolv	Allan Noe
	8:45 AM	Terminology Review	Jerry Faith
	9:15 AM	Break	
	9:25 AM	Operational Flow & Who To Call	Conci Yoder
	10:05 AM	Building Tour	Allan Noe
	10:35 AM	Introduction To Merchant Services & Products	Jacob Noe
	11:35 AM 12:20 PM	Lunch	Dawson Dimmett
	1:00 PM	Choosing The Correct Product Introduction To MAC	Melanie Cooley
	1:30 PM	Break	Ivielatile Cooley
	1:40 PM	How to Price a Merchant Account	Dawson Dimmett
	2:10 PM	Introduction to Lead Generation	Jacob Noe
	2:40 PM	Break	
	2:50 PM	Hands-On Equipment Overview	Zeb Johnson
	3:30 PM	Virtual Terminal Demo	Kylee Rathgeber
	4:00 PM	Dismissal	
	Time	Module	Facilitator(s)
	8:00 AM	Virtual Huddle Call	Kylee Rathgeber
	8:45 AM	Break	
	8:55 AM	How to Utilize the Product Matrix	Dawson Dimmett
	9:25 AM	Proposals and Pricing	Dawson Dimmett
Tuesday August 19th	9:55 AM	Break	
	10:05 AM	Paperwork & How to Submit Applications	Kylee Rathgeber
	10:50 AM	Break	AA/leitus en Leitus en e
	11:00 AM 11:30 AM	How To Set An Appointment	Whitney Johnson
Auβ	11:30 AM	How to Become the Expert in Networking Lunch	Jerry Faith
ay /	11:55 AIVI 12:40 PM	Underwriting & Risk	Jeris Schmitz
esd	1:40 PM	Break	Jens Schille
T	1:50 PM	Sales Rep Etiquette	Whitney Johnson
	2:20 PM	How to Obtain Referral Relationships	Allan Noe
	2:50 PM	Break	
	3:00 PM	InvoicePath Demo	Zeb Johnson
	3:30 PM	EvolvPay - Features, Advantages and Benefits	Melanie Cooley
	4:00 PM	Deep Dive into Dejavoo	Kylee Rathgeber
	4:30 PM	Dismissal	
Wednesday August 20th	Time	Module	Facilitator(s)
	8:00 AM	Selling With Conviction	John Johnson
	9:00 AM	Intro to VIV Digital Marketing	Austin Hoffman
	9:45 AM	Break	Duna Mina da
	9:55 AM 10:40 AM	Prospecting for Digital Break	Bree Miracle
	10:40 AM	Closing An Invoice Path In One Call	John Johnson
	11:40 AM	Choosing Winning Verticals	Jerry Faith
	12:10 PM	Lunch	Jerry raitin
	12:55 PM	Utilizing The Digital Audit Report	Bree Miracle
	1:40 PM	Break	1
	1:50 PM	Bridge the Gap to Healthcare Merchants	Kylee Rathgeber
	2:20 PM	Break	
	2:30 PM	How To Win With Digital	Jacob Noe & Bree Miracle
	3:15 PM	Break	
		MAAC Dractice	Kylee Rathgeber
	3:25 PM	MAC Practice	
	3:55 PM	Utilizing The Optimize Gateway	Kylee Rathgeber
	3:55 PM 4:35 PM	Utilizing The Optimize Gateway Dismissal	· -
	3:55 PM 4:35 PM 6:25 PM	Utilizing The Optimize Gateway Dismissal Dinner	Kylee Rathgeber
	3:55 PM 4:35 PM 6:25 PM Time	Utilizing The Optimize Gateway Dismissal Dinner Module	Kylee Rathgeber Facilitator(s)
	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call	Kylee Rathgeber
	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break	Kylee Rathgeber Facilitator(s) Kylee Rathgeber
t	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert	Kylee Rathgeber Facilitator(s)
21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break	Facilitator(s) Kylee Rathgeber Whitney Johnson
ıst 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert	Kylee Rathgeber Facilitator(s) Kylee Rathgeber
ugust 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson
y August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM 11:00 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson
sday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson
hursday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM 12:15 PM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch Deep Dive Into Aldelo Express	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson Kylee Rathgeber
Thursday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM 12:15 PM 12:50 PM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch Deep Dive Into Aldelo Express EvolvGift	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson Kylee Rathgeber Kylee Rathgeber
Thursday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 8:55 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM 12:15 PM 12:50 PM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch Deep Dive Into Aldelo Express EvolvGift The Art Of Mastering Level 3	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson Kylee Rathgeber Kylee Rathgeber
Thursday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM 12:15 PM 12:50 PM 1:45 PM 1:55 PM 2:25 PM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch Deep Dive Into Aldelo Express EvolvGift The Art Of Mastering Level 3 Break What Happens Post Approval? Overcoming Objections	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson Kylee Rathgeber Kylee Rathgeber Dawson Dimmett Kylee Rathgeber Jerry Faith
Thursday August 21st	3:55 PM 4:35 PM 6:25 PM Time 8:00 AM 8:45 AM 9:40 AM 9:50 AM 11:00 AM 11:30 AM 12:15 PM 12:50 PM 1:45 PM 1:55 PM	Utilizing The Optimize Gateway Dismissal Dinner Module Virtual Huddle Call Break How to Thrive While Becoming the Expert Break Buyer's Choice Sales Call Qualifying an Aldelo Express Merchant Lunch Deep Dive Into Aldelo Express EvolvGift The Art Of Mastering Level 3 Break What Happens Post Approval?	Facilitator(s) Kylee Rathgeber Whitney Johnson John Johnson John Johnson Kylee Rathgeber Kylee Rathgeber Dawson Dimmett Kylee Rathgeber