



Board Of Directors
Meeting: 2025 Q3



Call to Order

Financial Overview

- 2025 Financial Summary
- YTD, Expense, Projected

2025-2026 Business Strategy

- Board Engagement
- Expand Fundraising
- Grants & Partnerships
- Fundraising Events

What's Next for the Foundation?

- Cash Calendars
- Open Positions
- Scholarship Applications
- Scholarship Night

Adjourn

2025 Financial Overview

YTD Financials' as of November 5, 2025 (Including Q4 Projections)

Executive Summary

Current YTD Income:

Total Income: \$131,529.98

Other Income (Donations): \$9,288.52

Gross Income: \$140,818.50

Projected Q4 Income:

Cash Calendars: \$12,000

Cooperstown: \$3,000

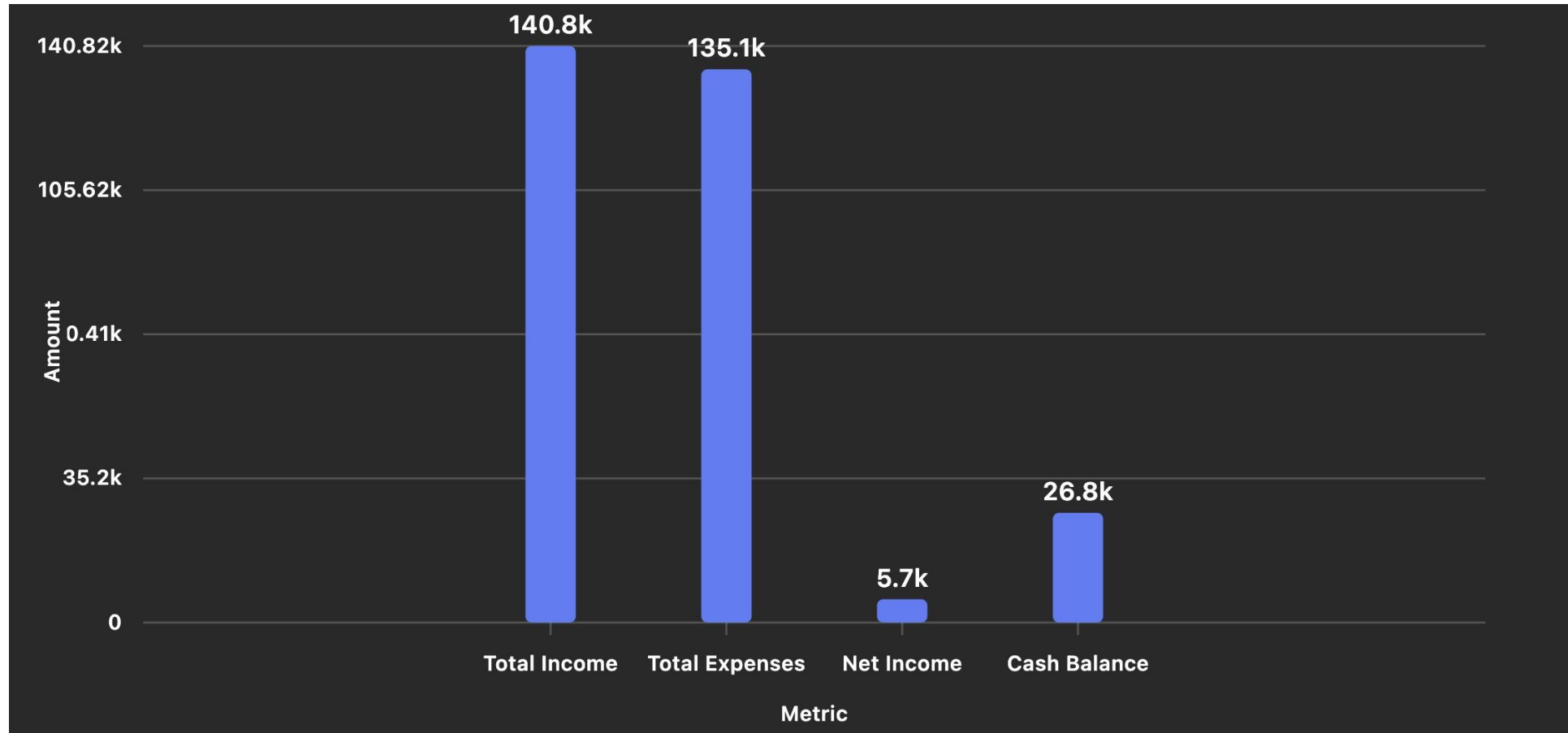
Projected Year-End Total Income: \$155,818.50

Key Observations

- **Overall YTD Performance:** Donations kept net income positive despite operating deficit.
- **Expense Drivers:** Tuition Assistance and Event Expenditures account for 93% of spending.
- **Cash Position:** Healthy at \$26,804, but margins remain tight.
- **Trend:** Expenses slightly outpace core income; reliance on donations and Q4 fundraising is critical.
- **Projection Impact:** Expected Q4 income significantly improves outlook, raising projected net income to over \$20K.

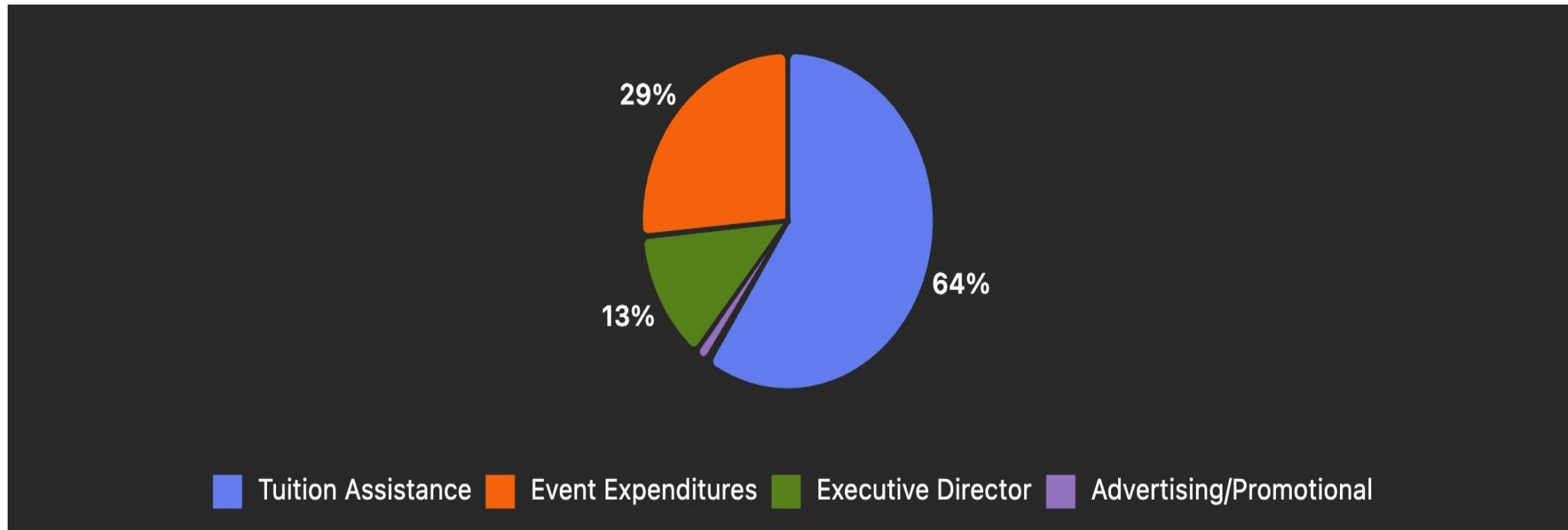
2025

YTD Financial Summary



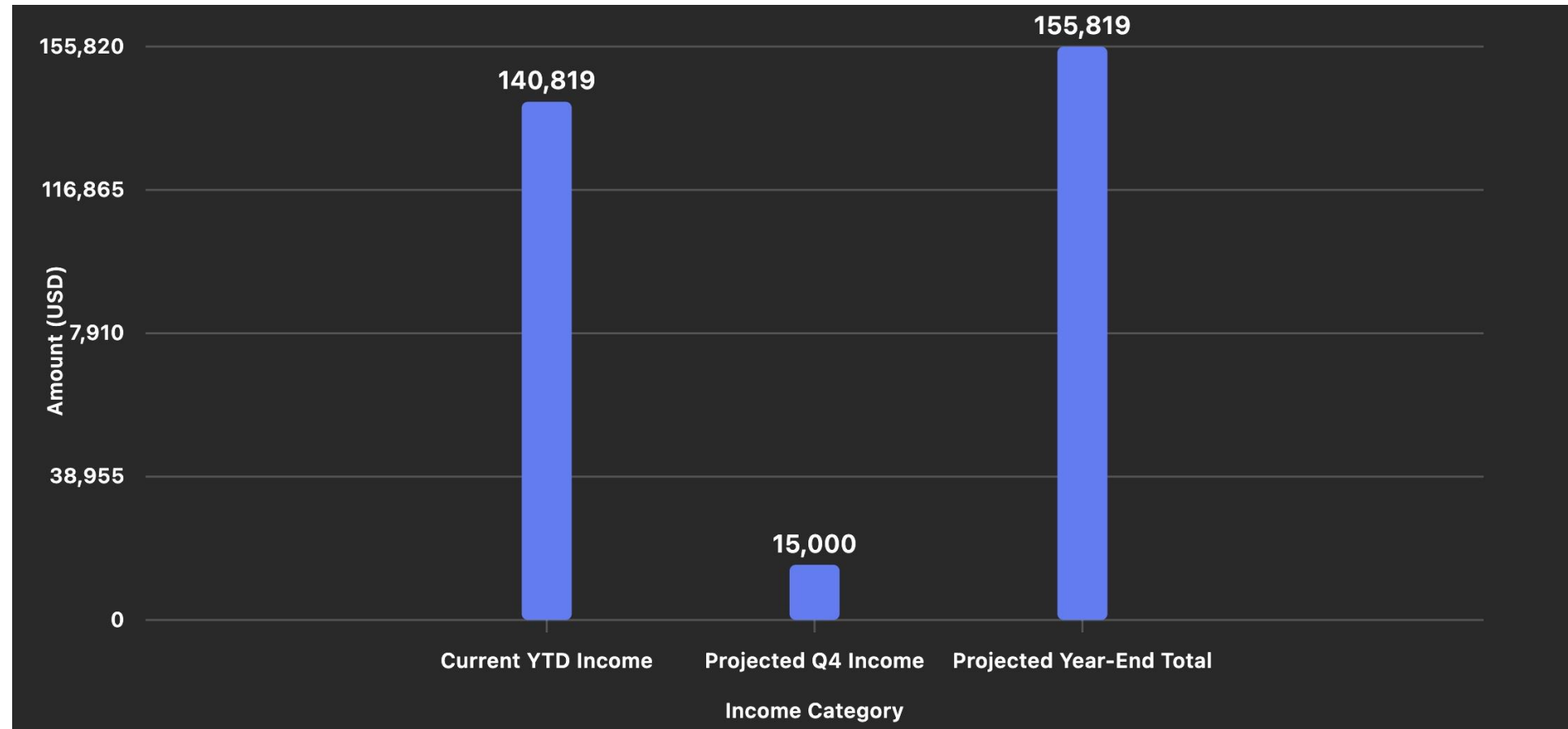
2025

YTD Expense Breakdown



2025

Q4 Projected Income



2025-2026 Business Strategy

2025-2026 Business Strategy

- **Board Engagement & Expansion**

Leverage current and incoming board members' professional networks to build strategic partnerships and expand the Foundation's reach.

- Candidate: Chris Ryan
- Interviewing Maine Candidates

- **Expand Fundraising Programs**

- Launch recurring donor campaigns (monthly giving programs).
- Introduce corporate sponsorship packages for events and programs.

- **Grants & Partnerships**

- Apply for sports development and youth education grants.
- Partner with local businesses for co-branded initiatives.

- **3 Fundraising Events**

Execute one major fundraising event per quarter with a revenue target of **\$15,000 per event**.

- Comedy Night, April 10, 2026
- Golf Tournament, October 9, 2026
- Gala, 2027

What's Next?

Next Up For The Foundation

Cash Calendars Sales

- Goal to Raise: \$12,000

Board of Directors

- Interviewing for 2/3 open positions
 - Treasurer
 - Sponsorship
 - Program Coordinator

Scholarship Applications Open

- Activate Selection Committee
- Scholarship Give Goal: \$18,000-\$25,000

Scholarship Night, April 10, 2025

- Goal to Raise: \$20,000
- Attendance Goal: 200

Thank you!



Next Meeting Date: 2026



Location: Microsoft Teams



Time: TBD



Agenda: TBD