



Commercial Property Maintenance

# PREMIUM PROPERTY CARE

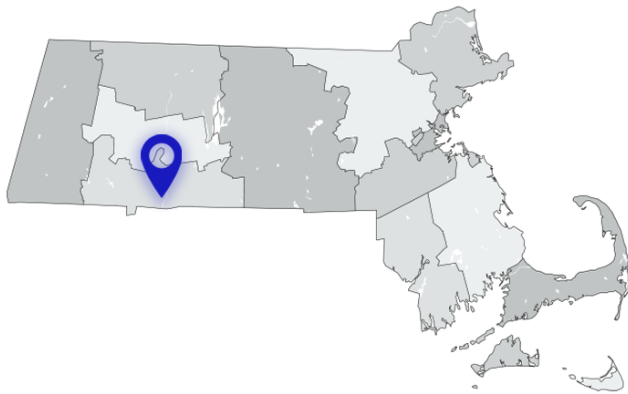
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**EAQ**  
LANDSCAPE CONTRACTING  
Est. 1984  
*When Quality Matters*

# LOCAL EXCELLENCE

Our Services Cover Connecticut, Southern Massachusetts & Rhode Island

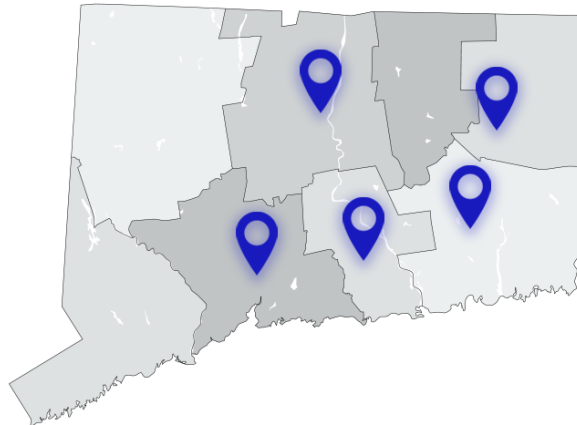
## MASSACHUSETTS



### COUNTIES

Hampden

## CONNECTICUT



### COUNTIES

Hartford  
Tolland  
Windham  
New London  
Middlesex  
New Haven

## RHODE ISLAND



### COUNTIES

Newport

# THE PUBLIC'S FIRST IMPRESSION OF A BUSINESS COMES FROM ITS EXTERIOR

## CORE COMPETENCIES

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- Sustainable turf management
- Irrigation & water management
- Invasive plant control
- Green roof installation & maintenance
- Lawn maintenance
- Fertilization
- Mulch installation
- Hardscape installations
- Landscape design & installation
- Snow & ice management



## OTHER EXTERIOR-RELATED WORK

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- Parking lot work  
(pavement repairs, line striping,  
catch basin repairs/replacement, curbing)
- Lighting & Signage
- Tree work
- Fence repairs
- Irrigation installation/repairs
- Drainage





# WHAT SETS EAQ LANDSCAPE APART?

1

## COMMUNICATION

Customers are assigned an account manager with direct contact information. Your account manager will be available to you and your team 24/7.

2

## PROACTIVE

We utilize a continuous improvement philosophy, with our goal being to build intimate knowledge of the property. We strive to anticipate our clients' needs and address them in a timely manner.

3

## COST CONSCIOUS

We take a practical and fiscally responsible approach to all of our customer's property maintenance needs without sacrificing quality.

4

## SUSTAINABILITY

We are trained in the latest sustainability techniques. We partner with property owners to help them reach their sustainability goals.

5

## SAFETY

Employees undergo background checks, pre-employment drug tests, attend weekly safety meetings, and hold OSHA-10 certification. EAQ Landscape maintains a top-tier workers' compensation EMR rating.

6

## HIGHLY TRAINED STAFF

Employees frequently attend seminars on best practices, latest trends and proper equipment use. Our knowledge and attention to detail outpaces the competition.

7

## PROFESSIONALISM

Employees are dressed in uniforms. All trucks and equipment are branded and easily recognizable.

8

## STATE OF THE ART EQUIPMENT

Our ongoing investment in new equipment, along with our professional team functioning under a preventative maintenance philosophy, results in 99 percent uptime. When problems arise, our mobile service truck is sent on-site to resolve them as soon as possible.



# WHAT OUR CUSTOMERS ARE SAYING



“CBRE has directly worked with EAQ Landscape since 2016 on our client’s largest campus home offices within the Hartford area for all landscaping, snow removal, and other miscellaneous needs. The CBRE team has come to know EAQ Landscape to always put the client first, communicate effectively and offer expert advice, all while being extremely reliable. In discussions around additional strategies or client requests, Scott and Tony always make themselves available to consult on how EAQ Landscape can best achieve the ask while keeping all parties happy. EAQ Landscape has taken steps to go above and beyond to meet and exceed our clients financial and sustainability goals, for which we view EAQ Landscape as a partner, not a vendor.”

*-Nicole Perona, CBRE*



“I just wanted to let you know that you and your crew did a great job with yesterday’s storm! Our parking lots and walkways were perfect this morning! I also very much appreciate your communication emails, they keep us posted of your plans and give us some comfort that you are on top of it!”

*-Robin Southworth, HABCO*



“I’d like to thank you both and the team for the way you have from working with our landscape contractor on maintaining the property. Each morning I drive around and I look around and I must say that the property looks good and has improved greatly year over year. One thing specifically I’d like to call out that I appreciate is the way we have been maintaining the reinforced turf clear of grass and weeds. Thank you for working so well with the contractor and maintaining the property.”

*-Alberto Arebalo, Westfarms Mall*

For a Greener Tomorrow

# OUR SUSTAINABILITY EFFORTS



Overall, the Green Industry is realizing that customers are becoming more conscious of the importance of sustainability.

Technology is changing and we are challenged as an industry to stay current, and provide recommendations that meet those challenges while still providing an effective, efficient and quality product.

EAQ Landscape's long-standing dedication to sustainable landscaping and ecological health, benefits every aspect of our business, from lawn maintenance and fertilization to the operation of our administrative office.

To accomplish this, EAQ Landscape takes a more long-term approach to landscaping with our commercial maintenance accounts. EAQ Landscape develops an operational strategy based on long-term goals that are designed to improve client satisfaction, labor productivity, quality, and on-time delivery of service while eliminating waste and increasing value to our clients.



[EAQLandscape.com/sustainability](https://EAQLandscape.com/sustainability)

# EAQ Landscape is in the process of integrating more green efforts in the following areas:

## VEHICLES

Every addition to our fleet consists of vehicles that adhere to the latest emissions standards. All our diesel vehicles and equipment are compliant with Tier 4 regulations.

## ELECTRONIC EQUIPMENT

Our crews will be equipped with weed whackers, hedge trimmers, and push mowers. With zero emissions and no dependence on fossil fuels, electric landscape equipment offers commercial properties the opportunity to further their mission of sustainability and environmental responsibility.

## ROBOTIC MOWERS

No matter the weather, they excel without clumping issues, even in the rain. The finely chopped clippings are left behind to naturally fertilize the lawn. With a wide range of sizes to meet your site's demands, this leads to reduced workload and cost-efficient results.

## FERTILIZATION

Our fertilizer program requires less applications, it is temperature sensitive and releases nutrients over time. This results in green grass with turf density, which helps to resist weeds, grow out insect damage, and defend itself against disease.

## WATER MANAGEMENT

Our offerings include, smart controllers, weather stations, pressure regulating valves, water conserving sprinkler heads, and well-maintained back flow preventers.

## SEED MIXES

Diverse seed mixtures, offer plenty of opportunities for utilization. Whether it's conservation grasses, wildflower mixes, or slow-growing lawn seed blends, you have various options to help establish different areas on your property.

## GREEN ROOFS, WALLS, & FACADES

We have helped design and install several "green features" for our corporate and commercial clients. Some examples of these features are green roofs, green walls, and green facades. They add both property value and benefit the environment.

## WETLANDS MANAGEMENT

EAQ Landscape employs a proactive Integrated Pest Management (IPM) strategy to safeguard water courses and detention/retention basins, preventing invasive weed growth and ensuring unobstructed drainage infrastructure.

# SPORTS CABLE NETWORK

Location: Bristol



## SERVICES PROVIDED:

EAQ Landscape was awarded the Landscape Maintenance contract in 2012 of this premier campus. During that time, we spearheaded a complete transformation of the 123-acre campus, executing a range of landscape enhancements, and implementing a proactive maintenance strategy. Additionally, we evaluated the water management system, resulting in the installation of smart water controllers to optimize water efficiency. In 2025 we were awarded the snow removal contract and renewed the maintenance contract for an additional 5 years. Currently, we are responsible for the entire campus year round.



# THE HARTFORD FINANCIAL SERVICES GROUP

Location: Hartford & Windsor



## SERVICES PROVIDED:

In 2016, EAQ Landscape was entrusted with enhancing the property's landscape maintenance and snow management services, delivering a proactive and comprehensive approach. Our lawn maintenance program encompassed coordinated services for parking lot repairs, tree care, and irrigation.

Additionally, we implemented a strategic snow management plan, ensuring timely and consistent communication before, during, and after each weather event. The client sought a contractor that excelled in communication, anticipated needs, and delivered proactive, high-quality service—qualities that define EAQ Landscape. In a true testament to our service and the quality work of our crews; The Hartford has renewed our contract for 5 additional years for both campuses.

# THE TANNERY APARTMENTS

Location: Glastonbury

## SERVICES PROVIDED:

The undertaking of the initial landscape design for this new development was entrusted to EAQ Landscape. Due to the smooth and efficient design and installation process, EAQ Landscape was awarded the contracts for snow management and landscaping care by the property management organization



# ANTHOLOGY SENIOR LIVING

Location: Farmington



## SERVICES PROVIDED:

EAQ Landscape was retained to install the initial landscape for the development. As a result of seamless installation process and attention to detail, the property management firm awarded EAQ Landscape the Landscape Maintenance.



## SERVICES PROVIDED:

In the spring of 2021, EAQ Landscape was awarded the University of Connecticut Storrs Landscape Maintenance Contract. This extensive property requires a dedicated team of 15+ professionals working daily throughout the growing season to maintain over 220 acres of landscaped space.

UConn sets the highest standards for excellence, presenting unique challenges such as managing heavy foot traffic from thousands of students and staff, hand-installing 3,000 yards of mulch, and adapting to accommodate special events. To further support on-site maintenance staff, EAQ Landscape provides weekly maintenance services at UConn Hospital, along with additional mulching as needed.

In the fall of 2023, we expanded our services by taking on snow management responsibilities for UConn Downtown Hartford. That same year, leveraging our expertise, we assumed full control of the turf fertilization program at UConn Storrs. Each application is carefully applied at night over 2–3 nights, ensuring optimal turf quality across the entire property. We are excited to continue servicing UConn’s campuses as we have been renewed for multi-year contracts.



# HOME OWNERS ASSOCIATIONS

Locations: Statewide



## SERVICES PROVIDED:

EAQ Landscape maintains several condominium complexes that were tired of the “same old” services. EAQ Landscape brings unprecedented experience to assist associations in properly budgeting for both short- and long-term goals.

The HOA’s we service include:

- Currier Woods, Cheshire
- Philip Farm, East Hartford
- Georgetown Condos, Glastonbury
- Hale Farms, Glastonbury
- Tryon Farms, Glastonbury
- Windermere Village, Ellington
- Whitehall Landing, Mystic
- Mystic Run, Mystic
- Stone Heights, Waterford



# STANLEY BLACK & DECKER

Location: Headquarters & Myrtle Street



## SERVICES PROVIDED:

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In the winter of 2022, EAQ Landscape secured an impressive 3-year snow removal contract with SBD Headquarters. Our commitment to delivering exceptional service during those harsh winter months left a lasting impression. This led to an additional 3-year landscape contract.

We embraced the challenge of having to use SBD's landscape equipment as an opportunity to shine. Our journey involved making significant landscape improvements and addressing long-ignored issues. In 2024 Stanley added Myrtle St location to the contracted, and signed a 3-year renewal for 2025-2027.



# STATE & FEDERAL GOVERNMENT

Locations: Hartford, Wethersfield, & Rocky Hill



## SERVICES PROVIDED:

Our portfolio includes additional state properties such as the Department of Motor Vehicles (Hartford and Old Saybrook locations for snow maintenance only) and the State Laboratory. These high-visibility properties require meticulous upkeep to ensure they remain pristine and safe throughout the year.



## BUSHNELL THEATRE

The Bushnell is a premier and unique property drawing crowds from all over for Broadway shows. This property requires a different touch than commercial maintenance and brings our love for flowers and plants front and center. With no lawn space, the beds are certainly the focal point, with over 1,000 annuals being installed each year and a complete revamp of bed space taking place in 2021. EAQ Landscape was initially awarded a single year agreement but due to the level of service provided this was extended into a multi-year agreement.



## COCA-COLA (South Windsor & East Hartford)

EAQ Landscape has been performing landscape and snow removal services at the South Windsor Coca-Cola location since it was built in 2019. With the strong relationship developed with the FM in South Windsor, CT, EAQ Landscape was awarded the same services at Coca-Cola's East Hartford location in 2022. Both locations are distribution centers along with corporate offices. The curb appeal and safety are very important, and EAQ Landscape has been able to provide Coca-Cola with superior service year-round.





## GOODWIN UNIVERSITY

Goodwin University is an expanding campus located in East Hartford, CT. EAQ Landscape was originally contracted in 2020 to mow Riverside Magnet School and Connecticut River Academy.

Over the years, due to premier customer service the relationship has grown. EAQ Landscape now fertilizes the main campus as well as their two other campuses and all outlying administrative buildings in East Hartford. In spring of 2023, we were awarded full service maintenance at the Riverside Magnet School and the Connecticut River Academy.



## WESTFARMS MALL

Westfarms is a premier shopping mall in West Hartford, CT. It attracts a large number of people on a daily basis, and this number grows around the holidays. EAQ Landscape was awarded this contract back in 2021 during COVID, when the mall was essentially empty besides staff. The FM at Westfarms took a proactive approach and, with the help of EAQ Landscape, began re-doing areas around the mall. Through great communication and developing good relationships with on-site mall contacts, we have been effective at keeping the mall looking its best.

## SAINT CLEMENTS CASTLE & MARINA

Saint Clements is a historic wedding venue located in Portland, CT lining the bank of the Connecticut River. Amid the COVID pandemic staffing challenges, EAQ Landscape was brought in to support various projects previously managed by on-site staff. The success of these endeavors led to an ongoing maintenance agreement. Currently, EAQ Landscape provides bi-weekly maintenance services and fertilization for the entire grounds. We've also been actively involved in additional property projects as they continue to expand wedding offerings.



## NATIONAL DEVELOPMENT

EAQ Landscape's Landscape Install Division collaborated with Arco National Construction, the General Contractor, on the extensive warehouse construction and installation project. The facility was successfully completed and seamlessly transitioned from EAQ Landscape's Construction Division to EAQ Landscape's Landscape Maintenance Division in 2024, ensuring a smooth handover to National Development.

Leading up to the 2024 season, National Development acquired an additional property in Windsor. Recognizing the value EAQ Landscape provided, they swiftly awarded us the contract for this new site. By mid-summer, we successfully negotiated the 2024-2025 Snow Removal Contract for East Hartford, further strengthening our partnership with National Development.



# NAVY HOUSING

Location: Groton, CT & Newport, RI



## SERVICES PROVIDED:

In the winter of 2023, EAQ Landscape was honored to be awarded a major contract at Balfour Beatty Communities Navy Housing in Groton, CT. Caring for a property that serves our nation's service members and their families was a privilege. Spanning 185 acres with 1,850 homes and thousands of residents, the project required a dedicated crew of 8-15 team members on-site daily, depending on the season.

Within the first year, our efforts were recognized for significantly enhancing the property's appearance. Effective communication is essential for managing properties of this scale, and we prioritize daily engagement through calls, emails, and texts to keep Facility Directors well-informed and involved.

Due to our professional and efficient service at Navy Groton, we were invited to assess their Newport, RI property in the summer of 2023. By October, EAQ Landscape was contracted to perform final mowing and fall cleanup services for the Newport properties. In March 2024, we solidified our partnership by signing a five-year agreement to maintain their Newport locations.



# PROPERTY MANAGEMENT

Additional Companies We Work For



# AWARDS & HONORS

- NALP Safety Awards
- Disney Supplier of the Year
- Best of Hartford (every year since 2011)
- Best of Business, Commercial Landscaper
- 2025 Landscape Construction Company of the Year
- HBJ 2017 & 2018
- Glastonbury Chamber of Commerce Business of the Year
- ABC Diamond Award for Safety, 2022 - 2025
- ABC Specialty Contractor of the Year Award 2023
- NALP Award, UCONN



# MANAGEMENT



## MATT BAGSHAW

President

Matt has more than 20 years experience in the landscaping business. He has a degree in turf science from the University of Connecticut and is very involved in various landscaping associations. He serves on the National Association of Landscape Professionals Government Affairs Committee.



## SCOTT PINNEY

Landscape Maintenance Division Manager

Scott has over 20 years of experience in the landscape industry, with various positions of increasing responsibility. Most notably with a focus on commercial landscape account management. Scott possesses a state supervisory license for turf and ornamental care in addition to a proficiency with commercial property snow management.



## JESSE CASEY

Business Development Manager

Jesse has more than 25 years' experience within the green industry and has extensive knowledge in business development and sales management. He has a degree in Landscape Design/Development and Business Management from Suny Cobleskill. Jesse is holds the following certifications, Dale Carnegie Sales Advantage Graduate, Stephen Covey course graduate, Sandler Sales Course graduate, Member of the Snow and Ice Management Association, and Pacific Institute course graduate. Outside of the office Jesse enjoys spending time with his wife Candice and his two kids McKinley and Kellina.



## MARK LECLAIR

Safety Compliance Officer / Mulch Install Supervisor

Mark has 28 years of experience in the outsourced contract labor, professional and software services industries. As a former COO, Operational Senior Vice President and business process improvement leader, he brings to EAQ Landscape experience with increasing quality and efficiency while reducing risk and overall cost. Mark is also a commercial driver and equipment operator.

# MANAGEMENT



**ADAM PERCIVAL**  
Landscape Account Manager

Adam has 10 years experience in the landscape industry and joined EAQ Landscape in 2019. Adam has his applicators license. He also has received his green school certificate for turf management and infectious disease of woody ornamentals from UMass extension.



**ANTHONY GRANT**  
Account Manager

Anthony brings over 14 years of experience in the landscape and green industry, serving as a seasoned Account Manager known for building lasting client relationships and delivering exceptional service. With a strong foundation in sales and business development spanning more than 30 years, he brings strategic insight and a results-driven approach to every project. Anthony also holds an OSHA 30 certification, reflecting his ongoing commitment to workplace safety, regulatory compliance, and industry best practices.



**JOHN O'MARA**  
Account Manager

With nearly 30 years in the green and landscaping industry, John brings extensive hands-on experience and a deep understanding of sustainable landscape practices. He holds pesticide applicator licenses in both Massachusetts and Connecticut and is certified in Landscape Management through the University of Massachusetts. John's expertise and dedication make him a trusted leader in delivering high-quality, environmentally responsible landscape solutions.



**EDUARDO GUZMAN**  
Commercial Maintenance Supervisor

Eduardo has been a valued member of the EAQ Landscape team since 2015. He was recently promoted to Commercial Maintenance Field Supervisor following a successful tenure as a Field Supervisor in our Landscape Install Division. Eduardo is a skilled leader and strong communicator, with deep expertise in construction, as well as extensive knowledge of turf and plant care. He has been an incredible asset to the EAQ Landscape experience for the last decade.

# MANAGEMENT



**ARC GALARZA**  
Commercial Maintenance Supervisor

Arc joined EAQ Landscape Contracting as a Landscape Field Supervisor in August 2025. He has 20 years of experience in the green industry, specifically in the Commercial Maintenance industry. He is married to his wife, Thelma, and they have two children: a son, Antonio, and a daughter, Zalyza.



**UZIEL MARTINEZ BARRIOS**  
Commercial Maintenance Supervisor

Uziel joined EAQ Landscape Contracting in August 2024 as a Landscape Supervisor and currently over sees multiple crews. He has over 22 years of experience in the Green Industry, primarily in Commercial Maintenance. He is married and has 2 children and they reside in the Springfield area.



**ETHAN BLAIR**  
Fleet Manager & Master Mechanic

As Fleet Manager & Master Mechanic, Ethan brings over 33 years of experience to EAQ Landscape organization. Ethan's systematic approach and strict adherence to a preventive maintenance regiment, allows for minimal to no down time to the company's entire fleet of vehicles and equipment.

# AFFILIATIONS & CERTIFICATIONS

## AFFILIATIONS



## CERTIFICATIONS



Connecticut  
Massachusetts  
New Hampshire/VT



# ADDITIONAL SERVICES

- DRAINAGE
- TREE WORK
- FENCE WORK
- GEESE DETERRENT SERVICES
- PARKING LOT
  - Pavement repairs
  - line striping
  - Catch basin repairs/replacement
  - Curbing
- IRRIGATION INSTALLATION & REPAIRS





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