

CANDIDATE PROFILE

General Manager
Long Beach Yacht Club
Long Beach, California

www.lbyc.org



A short video on this opportunity is coming soon.

The Organization

The mission of Long Beach Yacht Club is to promote sailing and yachting on a world-class level, while providing its members with an upscale private club experience. The Club's premier waterfront location, yachting assets, facilities and programs make it the first choice for its families' social and recreational enjoyment.

The Club is situated in a prime location in Alamitos Bay, nestled on the Southern California coast, on the border of Los Angeles and Orange counties. Long Beach Yacht Club is committed to creating a place you want to be by blending a friendly social environment with a variety of programs in which members and their families may participate with pride and enthusiasm.

Membership of the Club currently stands at over 1,000 members and their families. Leadership of Long Beach Yacht Club consists of the elected Flag Officers, a Board of Directors and a Board of Governors. The full-service Club offers staffed food and beverage service six days per week. Members thrive on a broad range of activities, including racing, yachting, fishing, diving, swimming and social activities geared for adults and driven by numerous committees and "clubs within the Club" and swim and sailing instruction. Youth programs are very active and staffed to operate throughout the year, providing a solid learning and team-building environment for the next generation.

Members have access to The Long Beach Yacht Club as both a sporting and social venue and are encouraged to make the most of their membership by becoming involved in Club activities and using the Club facilities for their event needs.

LONG BEACH YACHT CLUB DETAILS



The Club owns a fleet of sailboats and other marine assets that serve as host and organizing authority for local, national and international regattas.

- LBYC offers a complete food and beverage service to include six-day dining, full bar/lounge, banquet and meeting rooms staffed by a warm and attentive team.
- Year-round heated swimming pool with full aquatic programs
- Vibrant social calendar offering Club parties and activities for adults and youth
- Active waterfront operation offering sailing instruction, educational opportunities
- Tenured professional staff
- Club will be celebrating its centennial anniversary in 2029
- Other amenities include Ship's Store, seasonal poolside snack bar and locker room facilities
- The Club will be undergoing major renovation beginning in 2027 including new pool area and clubhouse

Position Overview

The General Manager is the principal operations executive, managing all aspects of the club's services and its facility. This includes activities and relations between the club and its officers, Board of Directors, members, guests, employees, community, government and industry. The General Manager is responsible for coordinating and administering the club's policies as defined by its Board of Directors and officers and working with the Board of Directors to develop operating policies, procedures, programs and services. The General Manager is also responsible for coordinating the development, implementation and monitoring of the club's overall budget. Additionally, the General Manager is responsible for ensuring maximum member and guest satisfaction by consistently monitoring the quality of the club's programs and services. The General Manager reports to the Board of Directors through the Commodore of the club.

Responsibilities

The General Manager is employed by the Board of Directors and reports to the Commodore, directly supporting the Club's governance team, its committees and elected and appointed officers. The General Manager is responsible for the day-to-day operations of the facility, services, programs and staff.

As a full-service yacht club, this includes the food and beverage operations, member services and programs, youth programs and asset management. Employee benefits and relations, insurance and risk management and community relations are also direct responsibilities of the General Manager.

Qualifications and Experience

- A strong aptitude and preference for goal setting, data-driven decision making and continuous improvement.
- Ability to meld in with the club culture while developing and ensuring quality relationships between unionized staff and members.

- A creative and innovative executive who can lead, motivate and implement a shared vision within a union environment.
- Has a demonstrated ability to lead and enhance systems and operational performance, and manage the operation leading by example, and exhibiting a hands-on approach daily and setting expectations ensuring accountability for the respective operations.
- Has the knowledge and professional ability to lead and support governance and its committees to ensure delivery of the mission, vision, brand strategy and goals of the club.
- Has excellent technology, communication and presentation skills and uses these skills to ensure the governance team, members and staff are fully informed on the operations of the club.
- Must have a proven history of experience in like positions, regatta and/or yacht club management experience highly desirable.
- Management and technical expertise to develop strategic initiatives, execute plans and administer the multiple responsibilities of the position.

Additionally, successful candidates should possess:

- A Bachelor's degree from a four-year college or university in Hospitality Management or a similar field preferred.
- Private club or hospitality industry experience with management and supervisory experience and progressive professional advancement.
- Previous experience in management of a club comparable in scope and disciplines to Long Beach Yacht Club.
- Experience as a yacht/maritime Club Manager or Assistant General Manager preferred.
- Experience managing capital projects.
- Demonstrated knowledge of legal and regulatory requirements as they apply to private club operations.
- Knowledge of current insurance and risk management programs for private clubs.
- Knowledge of current human resource practices and union labor requirements.
- The ability and eagerness to speak publicly at meetings and events.
- A CMAA Certified Club Manager designation or working toward this designation is highly preferred.

Compensation and Benefits

- Base compensation range of \$250,000–\$290,000
- Performance bonus
- Professional fees and dues
- Health benefits aligning with employee handbooks
- Relocation allowance

To Be Considered

Send cover letter and resume to:



Terry Anglin, CCM, CCE, ECM
Principal



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