



Service Areas:

Mazomanie, Black Earth &
Surrounding Communities

Property Types Served:

Residential - Selling & Buying

Farmland - Selling

Vacant Land - Selling &
Buying

Commercial - Selling & Lease

Multi-Family - Selling

License:

Broker 60631-90

Salesperson 90995-94

I'm so excited to work with you!

WHAT TO EXPECT:

I approach each real estate transaction with care and transparency, prioritizing your best interests. With over five years of experience in the local market, I help you feel confident in making informed decisions. You will be supported every step of the way, ensuring a smooth buying process. You can expect professional, dedicated service and I will always be invested in your satisfaction.

MY MISSION:

My mission is to provide a relaxed, informed, & supportive buying experience. I guide my clients with honesty, clear communication, and thoughtful advice, so they feel confident in every decision, from writing an offer to closing.

Service Overview

Buyer Agency:

Before I can start helping you, we'll need to have a buyer agency agreement. Don't worry, I'll explain all the details of the BA agreement before you sign anything.

Lender:

If you're working with a lender, send me their contact information so I can stay in touch with them throughout the process.

You'll need to forward your pre-approval letter to me as soon as possible. Some showings will require it prior to the appointment and most sellers require it at the time of submitting an offer.

If you don't have a lender yet, I'm happy to share a few contacts of some amazing loan officers.

Showings:

When a property comes on the market that is worth checking out, I'll take care of scheduling an appointment. I'll point out key features of a property as well as any adverse facts that might not be so ideal for you.

Advice:

As your agent, I'm here to assist you in making decisions that feel right for you! I'll never pressure you into buying a property that doesn't fit your needs. When it comes to writing an offer, I'll let you know how it can be strengthened so you can feel confident with your offer.

Contracts:

I have access to WRA's extensive list of WI State approved contracts. I'll draft the contract(s) on your behalf, making sure it reads just how you want it to. Protecting your best interests is my ultimate goal.

Contingency Deadlines:

I'll help you schedule appointments and make sure you never miss a deadline.

Title Work & Closing:

I'll work on your behalf with the title company to ensure there are no issues with the title or transfer of title.

I'll be right by your side while you sign and receive your keys!

I manage scheduling, coordination and communication so you don't have to.

Communication:

Frequent communication is key in real estate sales. I ensure you never miss a deadline with prompt responses during urgent times and a 24-hour response for non-urgent matters. Please note, I prioritize family time with my young children from 6:00 pm to 9:00 pm.

Things to do before closing

Insurance

Contact your insurance company after you've received an accepted offer. Let them know the closing date to ensure coverage begins on the day you become the homeowner

Utilities

Reach out to the utility companies to give them your contact info and the date you take over ownership

Forward Mail

Reach out to USPS to update your mailing address.

Title Company

Prior to closing, the closing officer will reach out and ask you personal questions. Be sure to answer their questions prior to closing. Decide whether you'll bring a cashier's check to closing or wire funds.

Update Address

Update your address on your ID, with your bank or any other financial institution.





Reviews

“Quick and pain free”

“Kayla Paddock was absolutely phenomenal to work with! Couldn't be happier with the experience of selling my parent's home with her. Quick and pain free. She is detail oriented, compassionate, patient, fun and easy to work with! Thank you again, Kayla!”

Sandy Orcutt

“Easy with quick and knowledgeable responses”

“I couldn't be more happier with Kayla. She made home buying easy with quick and knowledgeable responses. She always had my best interest in mind. I highly recommend for all your buying/selling needs.”

Jordan Jopke

“A breeze with her professionalism & sweet disposition”

“Kayla is the most wonderful realtor we have ever worked with! We dont ever want to work with any other realtors ever again. Not only is she absolutely great at her job but she's also a delightful person. The process of buying a home can be so stressful and she made it a breeze with her professionalism and sweet disposition. A pleasure to work with! Two thumbs up! 5 stars. Cannot say enough Good things.”

Isabel Marck