



Position Summary:

The Director of Development & Community Engagement position is responsible for leading the planning, budgeting, and operational execution for all grant fundraising, donor relations, marketing communications and event bookings & experiences at Camp Loughridge. This position works with the Executive Director to fulfill the camp's mission to provide Christian growth and spiritual renewal in a rustic, natural environment. As a vital part of the ministry team, successful candidates will bring joy and enthusiasm to oversee all our fundraising and guest relationships. This role requires a unique combination of teamwork, interpersonal communication, hospitality and marketing communication expertise.

Essential Functions:

- Align guest and donor experiences to the Camp Mission and ensure guest experience staff exhibit the Camp Values
- Live out your call to grow investment in the camp with enthusiasm, intentionality, and joy
- Lead planning, budgeting, execution and financial reconciliation for funds generated through events, grants, donors and in-kind volunteers
- Implement all safety measures and enforce rules and regulations in accordance with the ACA, CCCA, and Camp Loughridge standards
- Maintain strict confidentiality with regards to financial accounts, guest and staff personally identifiable information, access to camp records and any restricted access software or web services
- Fundraising & Development
 - Use sales and spending cycles to guide fundraising campaign decisions
 - Find ideal donors from public and private investors
 - Create a reputation in the community consistent with the values of Camp Loughridge
 - Develop, communicate and execute development strategy and tactics
 - Build, maintain and grow the relationships of our donors and supporters
 - Write content to earn grants, new audiences and better relationships with donors and other corporations
- Event Experience
 - Foster an atmosphere of radical hospitality and service
 - Lead and support the Guest Experience Coordinator role
 - Design and execute fundraising events 2-4 times per calendar year
 - Collect and utilize guest content to enhance our website and social media experience
 - Ensure and utilize quality guest data management for marketing communications



Successful candidates will possess:

- The ability to articulate your faith journey, giving witness to the Gospel of Jesus Christ and attached to a local, worshipping congregation.
- A firm grounding in the Christian faith, with a passion for high-quality experiences in nature.
- 5+ years teaching and coaching expertise and effectively leading a variety of individuals.
- 2+ years exceptional creativity and innovation with demonstrated excellence in fund raising.
- 2+ years of scheduling, reservation, and automated communication software experience
- Adept communication skills and ability to deliver information efficiently to varying audiences.
- Outstanding ability to forge connections with people across all backgrounds and generations, fostering an atmosphere of service and hospitality.
- Excellent teamwork skills with a knack for building and managing a diverse, cohesive team.
- The ability to link faith, grace, vocation, and community with hospitality.... Enriched experience in an outdoor ministry is highly valued.
- Bachelor's degree or higher preferred
- Must be able to lift, push or pull up to 10 pounds multiple times a day.

Compensation & Benefits:

- Annual salary commensurate with experience, starting at \$55,000
- Total annual bonus incentive opportunity: \$15,000
- Additional Benefits: Medical, Dental, and Retirement contribution support
- Paid Time Off:
 - Holidays: 8 days (NYD, MLK, Good Friday, Memorial, July 4th, Labor, Thanksgiving, Christmas)
 - Vacation: 15 days accrued annually with an additional 5 days for every 3 years of uninterrupted service.