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Company Overview
October 20, 2025

Emojipedia 

ZEDGE™

 GuruShots



Unless otherwise noted, data used in this presentation relates to the period ended April 30, 2025. Fiscal year end is July 31st.

Safe Harbor Statement

This presentation contains statements that are, or may be considered to be, forward-looking statements. All statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include:

- statements about Zedge's future performance;
- projections of Zedge's results of operations or financial condition;
- statements regarding Zedge's plans, objectives or goals, including those relating to its strategies, initiatives, competition, acquisitions, dispositions and/or its products; and

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on Zedge's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond Zedge's control. Such known and unknown risks, uncertainties and other factors may cause Zedge's actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements.

These factors include those discussed under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Zedge's periodic reports filed with the Securities and Exchange Commission.

Zedge cautions that such factors are not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements.

Forward-looking statements speak only as of the date they are made and are statements of current expectations concerning future results, events and conditions and Zedge is under no obligation to update any of the forward-looking statements, whether as a result of new information, future events or otherwise.

About Zedge

Zedge provides marketplaces for user-generated content (UGC)

- We are experts in monetizing large user bases
- We provide artists with tools, community, recognition, and the ability to make \$\$\$
- We provide users with great content and a fun experience

We do all of this utilizing Gen AI, gamification, fun competitions, and an awesome UX

\$42M
Market cap*

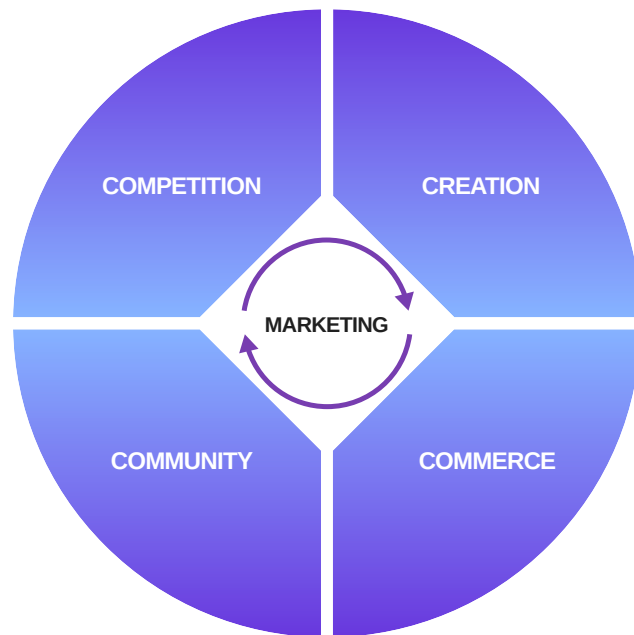
\$22M
Enterprise
Value*

2%
Dividend
Yield**

\$20M
Cash / No Debt

\$5M
Buyback
underway

Our marketplaces create a powerful flywheel



* As of October 17, 2025

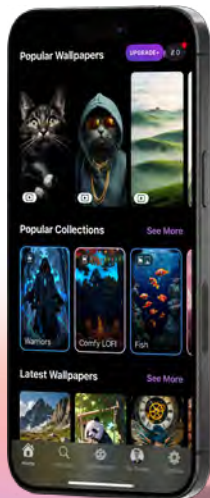
** Based on enterprise value and TTM FCF. Initiated in Q1 FY '26.

Innovation is part of our DNA

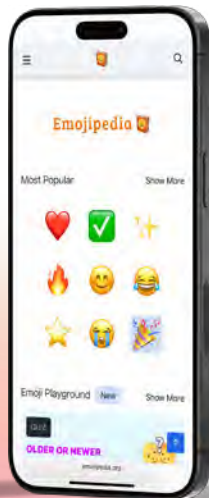
Goal is to enable faster feature/new product turnaround, testing and go/no go product decisions

Product Innovation Team: Embracing AI, Vibe Coding, and Automations in order to deliver more potential “shots on goal”

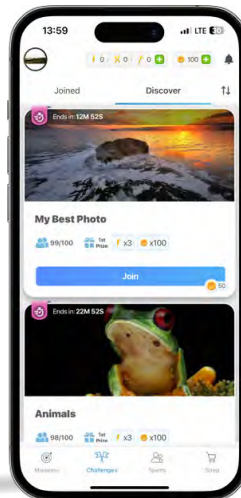
ZEDGE™



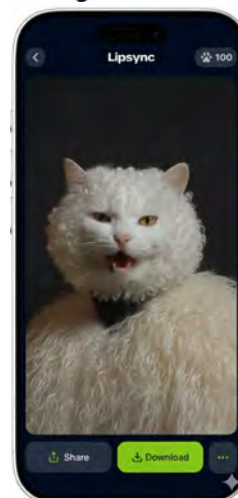
Emojipedia 📱



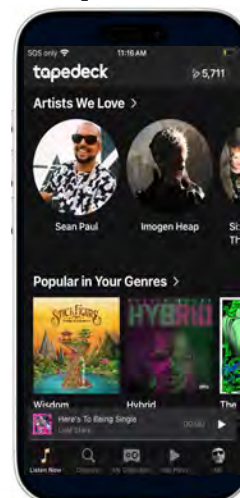
GuruShots



syncat



tapedeck



The Core

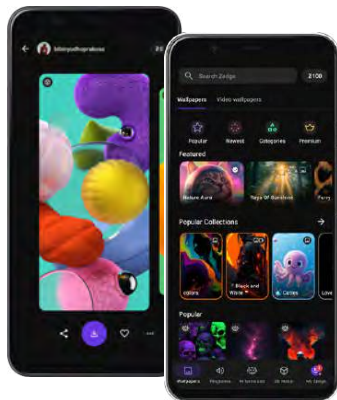
- Gross margin in the mid 90s
- Cashflow generation
- Growth powered by new features, marketing, and optimizing ad/subs

Optionality

- Rapidly release new product alphas - shooting for 6 in FY '26
- Pre-validate by running marketing tests before writing any code
- Scale winners based on meeting rigorous KPIs and milestones, or fail fast, all with low cost impact

Product Portfolio of Leading Category Killers

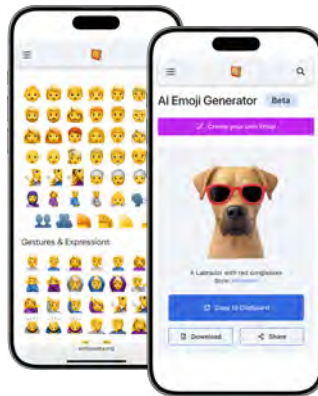
ZEDGE™



**Leading marketplace for mobile
phone personalization content with
a rich suite of Gen AI creation tools**

**>20M
MAU**

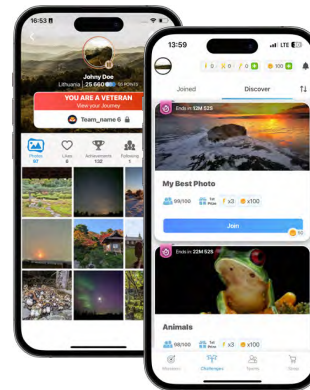
Emojipedia



**#1 trusted search engine for all
things emoji, now with Gen AI emoji
and sticker creation tools**

**~10M
MAU**

GuruShots



**World's leading photo
competition game**

**>180M
photo uploads**

Investor Highlights

Strong core business performance

ZEDGE™ + Emojipedia 📱

Since Beginning FY '24:

Net subscriptions

↑ 38%

ARPMU (Average Revenue/Monthly Active User)

↑ 57%

Zedge Premium Gross Transaction Value (GTV)

↑ 46%

Disciplined capital allocation

Free cash flow* used for: Growth Capital (mainly **internal**)

Capital returns to shareholders (**share repurchase + dividend****)

~\$4M in annualized cost reductions

Q2 FY '25 company-wide **restructuring** activities **streamlined** global operations; **rightsized** underperforming GuruShots business

Unlocking product growth with AI

Innovation Strategy

New innovative products bring optionality

New features for core products

* See "Appendix - Reconciliation of Non-GAAP Financial Metrics" (Slide 18)

** Initiated in Q1 FY '26

Zedge Marketplace: Offers Growth Opportunities

Leading marketplace
for mobile phone
personalization content

>20M
MAU

~900K
Subscribers
(+47%*)

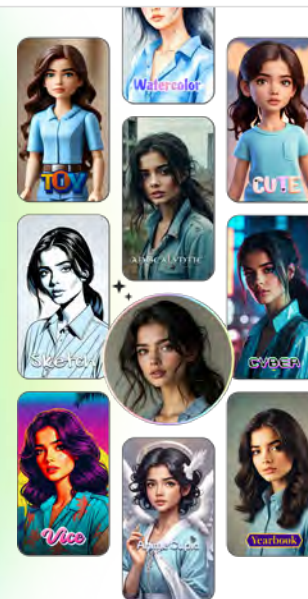
13
Languages

UGC + Premium Content
offers endless creative possibilities

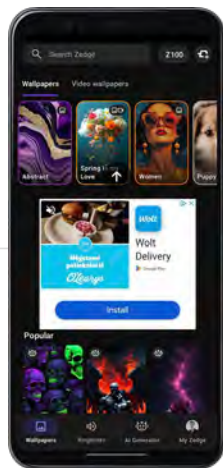


pAInt AI creation suite
turns users into creators:

- Images
- Audio AI



Monetization Expertise Driving >40% ARPMAU Growth*



Advertising

+36%

Increase in CPMs*

Relentless optimization of
revenue streams

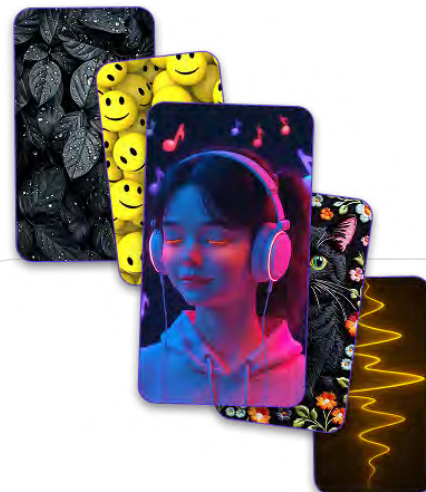


Subscriptions

+16%

9 months FY '25
Revenue Growth**

Endless testing value added features
+ pricing + term + geo + platform



Creator Economy

+27%

9 months FY '25
ZP GTV Growth**

pAInt + Artists sell their content to
Zedge's ~20M MAU

*Since beginning of FY24. **9 months FY '25 vs FY '24

Emojipedia 📖

#1 Trusted Source for All Things Emoji



Emoji playground

AI emoji sticker creation
tools - Games - Mashups

Revenue model

Advertising today,
subscriptions up next

~10M
MAU

19
Languages

~26%
Revenue CAGR*

* Since being acquired in 2021

New Products Bring Optionality with “More Shots on Goal”

 DataSeeds.AI

- Zedge’s **first B2B product** making us relevant to frontier **AI companies**, eCom providers and stock photographer suppliers
- Leveraging our **global creator network**:
 - GuruShots photographers;
 - Zedge Premium artists; and
 - DataSeeds Production Cloud* to fulfill highly bespoke client briefs for unique and tailored datasets at scale
- Capitalizing our **catalog of ~30M, and growing**, rights cleared images offering a vast and diverse spectrum of visual content

tapedeck

- **Artist-first Pricing Control:** Licensors (artists, labels, distributors) set their own prices for streaming, downloads, and albums with minimum floor of \$0.01/play
- **Generous Revenue Share + Tipping:** 80% revenue with licensors on streams/downloads; fans can choose to pay more than list price to support artists
- **Zero Subscription Fees for Artists:** No upfront or ongoing subscription costs lowers barriers to entry for creators
- **Pilot Launch with Expansion in View:** 3-month U.S. iOS pilot with Symphonic. Android, Web, and global expansion planned for 2026

syncat

- **AI-driven Rapid Prototyping:** Built in weeks by Product Innovation Team using AI
- **Turns photos into motion:** Animates static images into fun, shareable and viral clips (ex. lip syncs, fire breath, space launches, etc.)
- **Lean Innovation Model:** Part of Zedge’s framework for rapid “alpha” launches—scale what works, drop what doesn’t
- **Ecosystem Boost:** Drives engagement and content creation across Zedge’s creator and consumer platforms

* DataSeeds Production Cloud is a managed global production network that leverages domain experts (ex. professional photographers, videographers, graphic artists, etc.) to create and deliver custom visual datasets at scale



Category Leading Photo Competition Game, Globally

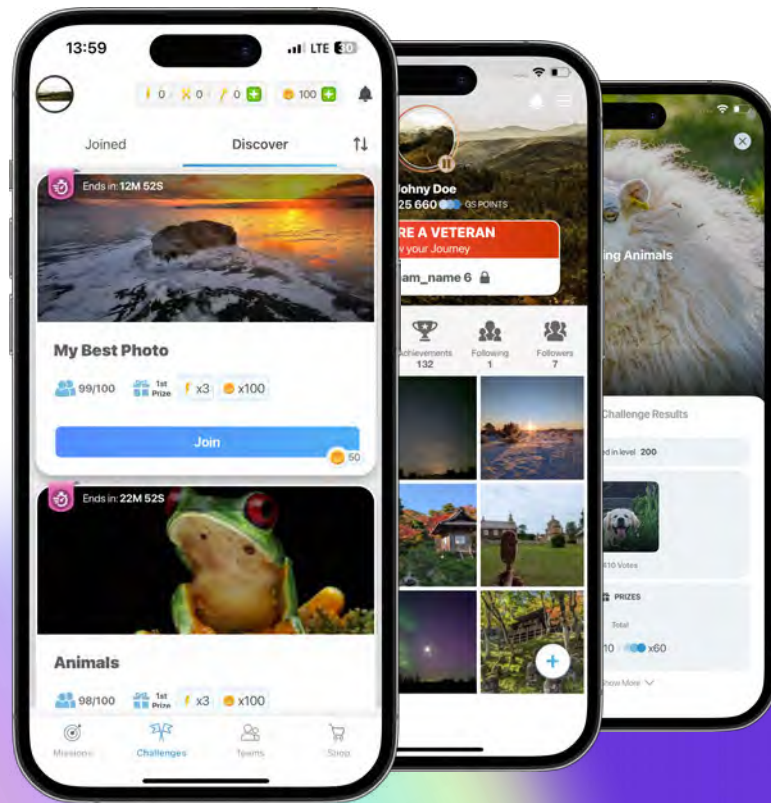
Acquired in 2022

>180M
photo uploads

DataSeeds.AI
content sourcing

Strong community
dynamic

Single player or
team **gameplay**



Disciplined Capital Allocation to Drive Shareholder Value

Owner mindset

Insider Ownership is ~16% of stock

Innovation

Reinvest in **organic growth** through cost efficient new product/feature development tied to **meeting KPIs**

Selectively consider M&A

Capital Returns

Most recent share repurchase ~80% completed

Initiated quarterly dividend in Q1 FY '26



Key Management: Skilled and Experienced Team



Jonathan Reich

CEO, Zedge, Inc.

Jonathan has been our CEO since August '20 and as our President since July '11. He has also served as our CFO ('16-'20) and COO ('11-'20). From '07 to '14, Mr. Reich served as President of Fabrix Systems, Inc. and, from 1999 to 2007, he served in various positions at net2phone, Inc., culminating with him as CEO of net2phone Global Services. Mr. Reich received a B.S. and M.S. in Operations Research from Columbia University's School of Engineering and Applied Science in 1989 and 1993, respectively.



Yi Tsai

CFO, Zedge, Inc.

Yi has served as our CFO and Treasurer since August '20 and as Controller (between '16 and '20). Previously, he served as CFO of Peerless Systems Corporation (NASDAQ). He began his career in public accounting and has held positions with various financial institutions and multinational corporations. Yi is a CPA with a BS in Accounting from National Taipei University and an MBA in Finance from Case Western Reserve University's Weatherhead School of Management.



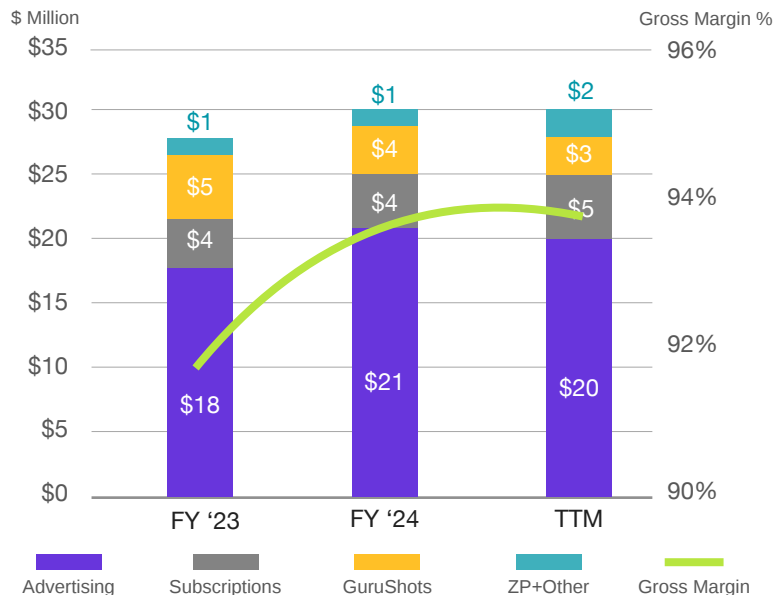
Tim Quirk

SVP, Product, Zedge, Inc.

Tim has served as SVP of Product since selling Freeform Development, a marketplace for musicians, to Zedge in '17. Prior to Freeform he helped build Google Play as Google's Head of Global Content Programming, and ran the music content and operations team for Rhapsody, one of the first on-demand music streaming services. He's also the singer and lyricist for the punk-pop band Too Much Joy (Warner Brothers Records).

Recent Financials

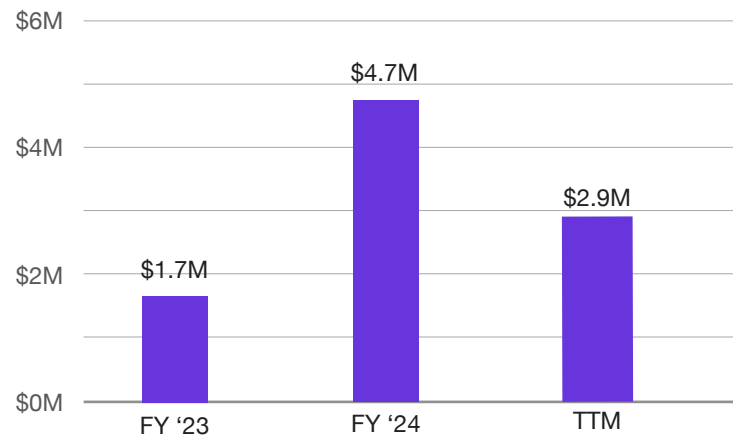
Revenue by Category and Gross Margin



9 Months FY '25 revenue negatively impacted by:

- TikTok cut US ad spend to \$0 due to government ban (returned to normal spending in February until at least mid-June)
- Temporary glitch related to adding new ad demand partner (resolved in January)
- Ongoing GuruShots decline (bottoming out)

Free Cash Flow



FCF* (and overall non-GAAP profitability metrics) expected to improve beginning in Q1 FY '26 due to \$4M (annualized) in restructuring and other costs savings

- \$1.3M restructuring charge reported in Q2 FY '25 (Jan)
- ~\$1.1M restructuring charge to be recognized through Q3/Q4 FY '25

*see appendix for FCF definition/recon

Zedge Inc. is Backed by the Jonas family

IDT Corp (NYSE: IDT) founded by Howard Jonas and controlled by the Jonas family, spun off its controlling interest in Zedge in June 2016. The Jonas family maintains significant holdings in Zedge and has a proven track record of unlocking value in the TMT space, including their sale of IDT Entertainment to Starz for \$500M and their sale of Straight Path Communications (NYSE: STRP) to Verizon for \$3.2B

Board of Directors

Michael Jonas. Executive Chairman, former Interim CEO of Zedge, Inc. Former EVP of Genie Energy.

Howard Jonas. Vice-Chairman of Zedge, Inc., Chairman and Founder of IDT Corp., Chairman of Genie Energy, Chairman of IDW Media Holdings, and Executive Chairman of Rafael Holdings, Inc.

Mark Ghermezian. Serial entrepreneur and successful investor with 20+ years of experience in founding, building, and investing in early-stage SaaS startups. Before becoming the Founder and General Partner at m]x[v Capital, Mark co-founded Braze (BRZE) and led the company as it's founding CEO, pioneering a new category from ideation to IPO (Braze IPO'd in November 2021). As an angel investor, Mark was an early investor in companies such as Nutanix, Lattice, Thoughtspot, Rubrik, and Riskified, along with 50 other investments, largely focused on SaaS. Experiencing several IPOs, unicorns, and successful exits. At m]x[v Capital, Mark is proud to be a mentor to his founders and entrepreneurs, offering his experience and expertise to help their companies find the same success

Elliot Gibber. President & CEO of Deb El Food Products, a leader in the egg products business in the US and worldwide. Mr. Gibber was Chairman of the United Egg Association. He is an active investor in real estate, high tech and medical technologies.

Paul Packer. Founded Globis Capital Advisors LLC, an investment advisory, in 2001. Globis invests in startups, micro- and small-cap companies with a focus on hi-tech. Mr. Packer was Chairman of The United States Commission for the Preservation of America's Heritage Abroad

Gregory Suess. Founding partner of Activist Artists Management, LLC ("Activist.co"), a full-service management and consulting company. Prior to Activist, Mr. Suess co-founded ROAR, which was one of Hollywood's leading entertainment management companies while under his leadership

Why invest now?

- ☑ Strong core business performance (ZEDGE™ + Emojipedia 📱)
- ☑ Optionality with rapid deployment of new innovative products
- ☑ ~\$4M in gross annualized cost reductions starting to kick in
- ☑ Disciplined capital allocation + increased shareholder returns with dividend and share repurchase program





ZEDGE™

(NYSE American: ZDGE)

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Jonathan Reich, CEO
jonathan.reich@zedge.net

Investor relations contact:
Brian Siegel
(346) 396-8696
brian@haydenir.com

Appendix - Reconciliation of Non-GAAP Financial Metrics

<i>Free Cash Flow Calculation</i>	Q1 FY '23	Q2 FY '23	Q3 FY '23	Q4 FY '23	Q1 FY '24	Q2 FY '24	Q3 FY '24	Q4 FY '24	Q1 FY '25	Q2 FY '25	Q3 FY '25	FY 2023	FY 2024	YTD FY '25
Cash Flow from Operations	\$1.1	\$0.0	\$1.6	\$0.4	\$1.3	\$1.6	\$2.3	\$0.7	\$1.2	\$0.7	\$0.9	\$3.2	\$5.9	\$2.7
Capital Expenditures	\$0.3	\$0.4	\$0.4	\$0.3	\$0.4	\$0.4	\$0.2	\$0.2	\$0.2	\$0.1	\$0.1	\$1.5	\$1.2	\$0.4
Free Cash Flow	\$0.7	(\$0.3)	\$1.2	\$0.1	\$0.8	\$1.2	\$2.1	\$0.5	\$1.0	\$0.6	\$0.8	\$1.7	\$4.7	\$2.4

Appendix - Trended Financial Information*

<i>In \$M except for: EPS, ARPMAU, and Paid Subscriptions</i>	Q1 FY '23	Q2 FY '23	Q3 FY '23	Q4 FY '23	Q1 FY '24	Q2 FY '24	Q3 FY '24	Q4 FY '24	Q1 FY '25	Q2 FY '25	Q3 FY '25	FY 2023	FY 2024	YTD FY '25
Total Revenue	\$6.9	\$7.0	\$6.7	\$6.6	\$7.1	\$7.8	\$7.7	\$7.6	\$7.2	\$7.0	\$7.8	\$27.2	\$30.1	\$21.9
Advertising	\$4.5	\$4.6	\$4.6	\$4.6	\$4.9	\$5.5	\$5.5	\$5.2	\$4.9	\$4.7	\$5.6	\$18.3	\$21.0	\$15.1
Digital Good and Services	\$1.3	\$1.2	\$1.1	\$1.0	\$0.9	\$0.9	\$0.9	\$0.7	\$0.6	\$0.6	\$0.5	\$4.6	\$3.5	\$1.7
Subscriptions	\$0.9	\$0.9	\$0.8	\$0.9	\$1.0	\$1.1	\$1.1	\$1.2	\$1.2	\$1.2	\$1.3	\$3.5	\$4.3	\$3.7
Other	\$0.2	\$0.2	\$0.2	\$0.2	\$0.2	\$0.3	\$0.2	\$0.5	\$0.5	\$0.4	\$0.4	\$0.8	\$1.2	\$1.4
GAAP Operating Income/(Loss)	(\$0.2)	\$1.5	(\$8.4)	\$0.2	\$0.3	(\$11.9)	(\$0.1)	(\$0.1)	(\$0.5)	(\$2.2)	\$0.2	(\$6.9)	(\$11.8)	(\$2.5)
GAAP Net Income/(Loss)	(\$0.2)	\$1.6	(\$7.7)	\$0.2	\$0.0	(\$9.2)	\$0.1	\$0.0	(\$0.3)	(\$1.7)	\$0.2	(\$6.1)	(\$9.2)	(\$1.8)
GAAP Diluted EPS/(Loss per Share)	(\$0.0)	\$0.1	(\$0.6)	\$0.0	\$0.0	(\$0.7)	\$0.0	\$0.0	(\$0.0)	(\$0.1)	\$0.0	(\$0.4)	(\$0.7)	(\$0.1)
Non GAAP Net Income/(Loss)	\$0.2	\$0.8	\$0.3	\$0.6	\$0.5	\$0.5	\$0.5	\$0.3	\$0.0	(\$0.2)	\$0.9	\$1.9	\$1.8	\$0.6
Non GAAP Diluted EPS/(Loss per Share)	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$0.0)	\$0.1	\$0.1	\$0.1	\$0.1
Cash Flow from Operations	\$1.1	\$0.0	\$1.6	\$0.4	\$1.3	\$1.6	\$2.3	\$0.7	\$1.2	\$0.7	\$0.9	\$3.2	\$5.9	\$2.7
Free Cash Flow	\$0.7	(\$0.3)	\$1.2	\$0.1	\$0.8	\$1.2	\$2.1	\$0.5	\$1.0	\$0.6	\$0.8	\$1.7	\$4.7	\$2.4
Adjusted EBITDA	\$1.0	\$1.4	\$1.7	\$1.6	\$1.5	\$1.5	\$0.9	\$0.8	\$0.3	(\$0.1)	\$1.2	\$5.7	\$4.7	\$1.5
MAU	32	32	32	31	29	29	28	26	25	25	22	nm	nm	nm
Well Developed Markets	7	7	7	7	6	6	6	6	6	6	5	nm	nm	nm
Emerging Markets	25	25	25	24	22	23	22	21	20	19	17	nm	nm	nm
Active Subscribers ('000)	674	654	631	647	648	648	654	669	698	791	896	nm	nm	nm
ARPMU	\$0.054	\$0.052	\$0.053	\$0.055	\$0.063	\$0.072	\$0.074	\$0.079	\$0.077	\$0.078	\$0.099	nm	nm	nm
Zedge Premium - GTV	\$0.31	\$0.44	\$0.41	\$0.38	\$0.42	\$0.54	\$0.59	\$0.60	\$0.68	\$0.68	\$0.61	\$1.54	\$2.15	\$1.98
Shares Repurchased					\$0.00	\$0.00	\$0.06	\$0.15	\$0.22	\$0.24	\$0.22	\$0.75	\$0.21	\$0.68

* Numbers may not add due to rounding