



- Key enablers to success
- Ability to have difficult conversations
 - Reset programme priorities / KPIs
 - Finance focus to deliver cash flow



ERP Case Study: Incora – Multiple ERPs



- Project summary**
- Hired by Incora to implement an ERP system, but determined early on that the business was not ready
 - The company was losing money and needed cash due to a decline in air travel
 - In response, Pattonair (UK) and Wesco Aircraft (USA), both private equity -owned, were merged to boost performance

Dimensions



\$50m
Total budget



120
Team size



2
Countries

