



REFERRAL FEE DISCLOSURE

Revised 07/01/2026

This Referral Fee Disclosure (“Disclosure”) is made by _____ (“Referring Agent”) on this ____ day of _____, 20__ , in favor of _____ (“Receiving Agent”) in connection with _____ (“Client”).

1. REFERRAL FEE AGREEMENT. Referring Agent has referred the Client to Receiving Agent. If Client enters into a real estate transaction with Receiving Agent, Receiving Agent agrees to pay Referring Agent a Referral Fee as follows:

Referral Fee:

- % of the gross commission received
- \$ _____ (flat fee)
- Other: _____.

The Referral Fee will be paid **only if as and when** the transaction closes and Receiving Agent earns and receives its full commission from the transaction.

2. DISPUTE RESOLUTION; GOVERNING LAW. All disputes or controversies arising out of or related to this Disclosure may be submitted for binding arbitration (a) upon mutual agreement of the parties, to (i) the local REALTOR® association or Board of REALTORS® where the Property is located, or (ii) the American Arbitration Association for resolution in accordance with its rules before a single neutral arbitrator reasonably acceptable to the parties sitting in the city or town where the Property is located, or (b) upon mutual agreement of the parties, to another dispute resolution body or service. Each party shall pay one half of any fees and expenses related to such arbitration or dispute resolution. The results of such arbitration or dispute resolution shall be final and binding upon the parties, and either party shall have the right to enter judgement thereon in any court having jurisdiction. This is legal document that is binding on the parties and their successors and assigns. This Disclosure shall be governed by the laws and decisions of The Commonwealth of Massachusetts. This Disclosure may only be modified by a writing signed by all parties. **Time is of the essence under this Disclosure.**

3. DISCLOSURE: Client is being referred to another real estate professional. Referring Agent may receive a referral fee if Client completes a real estate transaction with Receiving Agent. This fee is typically paid at the closing of the transaction from the commission earned in the transaction and does not increase any fees Client would otherwise pay. Client is not obligated to work with Receiving Agent and may choose any real estate professional it prefers.

Property Address (if known):

Executed under seal as of _____, 20____

Referring Agent Signature DATE

Receiving Agent Signature DATE

Client Signature DATE

Client Signature DATE