



TOTAL LOANS

NOVEMBER

2,592

2,247 BANKED
345 BROKERED



VOLUME

\$877.51 MIL

\$754.19M BANKED
\$133.31M BROKERED

2025 YTD
1/1/25 - 11/30/25

28,041

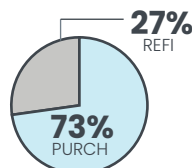
24,232 BANKED
3,809 BROKERED

\$9.52 BIL

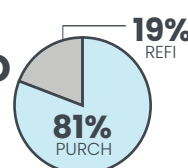
\$8.02B BANKED
\$1.5B BROKERED

PURCHASE/REFI MIX

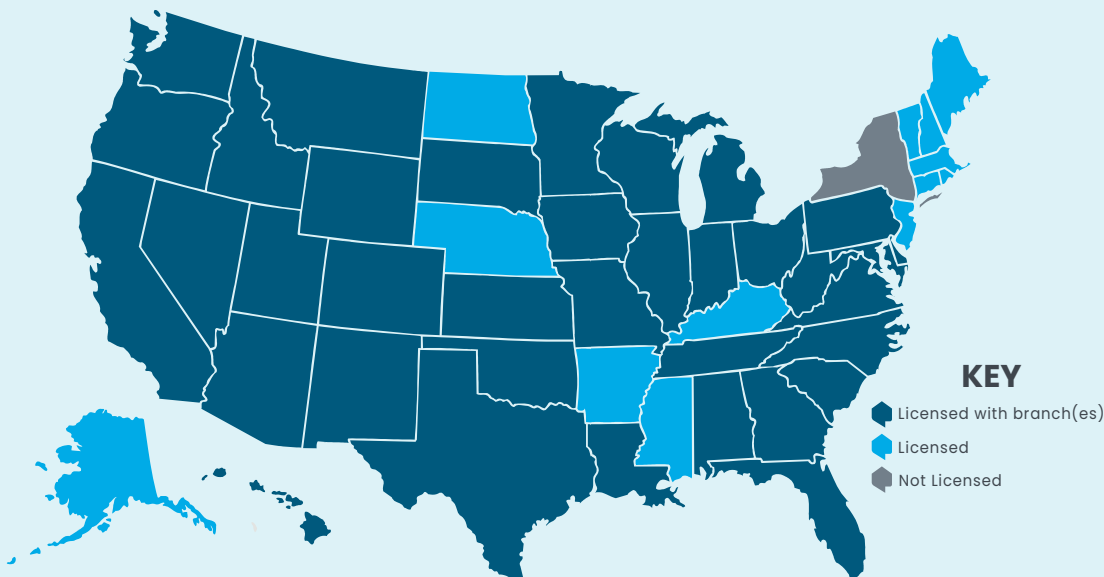
NOVEMBER



2025 YTD



BRANCHES & LICENSING



Branches in **36 STATES**



418 TOTAL BRANCHES

Total Branch Count Includes Primary & Secondary Branches



168 STRATEGIC PARTNERSHIPS*

*Desk Rentals + Advertising Agreements

WORKFORCE

2,835

TOTAL WORKFORCE*

1,723

LICENSED WORKFORCE

256

PRODUCING BRANCH MANAGERS

21

NON-PRODUCING BRANCH MANAGERS

1,117

LOAN ORIGINATORS

*Total Workforce count includes Home Office & Support Staff



CUSTOMER RATINGS

980

REVIEWS IN NOV

9,958

REVIEWS IN 2025

4.9

AVERAGE RATING



138,928 TOTAL REVIEWS

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2026
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