SARAH BINGGELI

I believe that as great as we are, we can always improve. Each new generation has new needs and this business continually evolves as a result. We adapt to make sure that we are catering to the needs of all generations as necessity, but we should never stop finding ways to improve their experience.
I fully commit to our clients and customers. Customer service is a feeling and it starts with sincerely listening to those who we serve.

Growing up in Virginia Beach, my appreciation for our military bases, parks, beaches and waterways, seemed almost innate. I would later learn that all of these factors contribute to a consistently healthy rental housing arena in Hampton Roads.
In 1997 I started in property management in an administrative and accounting assistant capacity.

As a new Property Manager, my approach was designed to be different from the start. I was interested in listening to the needs of my clients instead of telling them what they needed. Finding ways to achieve their goals while using my expertise and execution yielded many years of great results for them and great trust-based relationships for us.
I hung up my hat as a Property Manager in 2018 to join the Howard Hanna leadership team. As the Director of Operations for Property Management Department, I now commit all of my time to improving the experience of our clients and customers as well as providing training and support to our property managers who have the common goal.

Sarah Binggeli, Director of Operations

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PROPERTY MANAGEMENT

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