

College Station-Bryan MSA Housing Report

April 2024



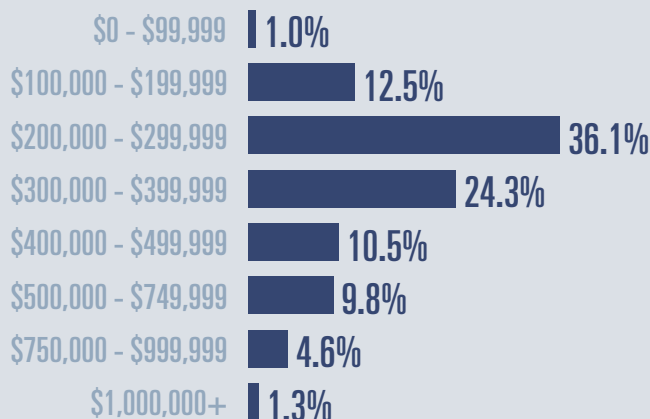
Median price

\$300,000

Flat **0%**

Compared to April 2023

Price Distribution



Active listings

↑ **62.2%**

1,020 in April 2024



Closed sales

↑ **11.1%**

311 in April 2024



Days on market

Days on market 64

Days to close 34

Total 98

2 days more than April 2023



Months of inventory

3.8

Compared to 2.1 in April 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



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College Station Housing Report

April 2024

Price Distribution

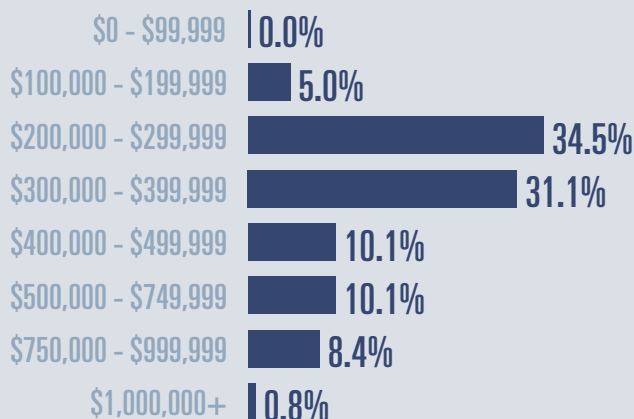


Median price

\$342,250

↑ **2.2%**

Compared to April 2023



Active listings

↑ **121.3%**

385 in April 2024



Closed sales

↑ **10%**

121 in April 2024



Days on market

Days on market 56

Days to close 34

Total 90

20 days more than April 2023



Months of inventory

3.5

Compared to 1.4 in April 2023

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Bryan Housing Report

April 2024

Price Distribution

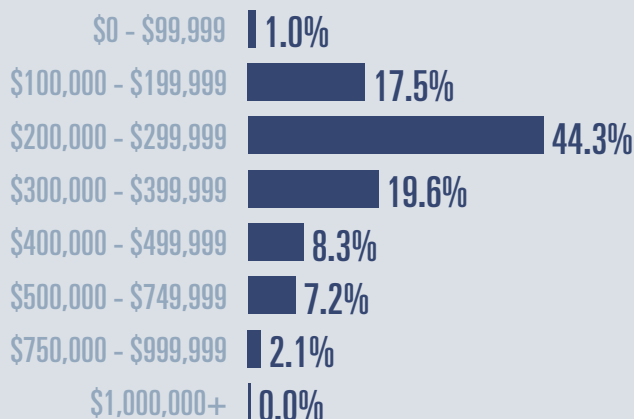


Median price

\$265,000

↑ **0.4%**

Compared to April 2023



Active listings

↑ **63.9%**

259 in April 2024



Closed sales

↑ **14%**

98 in April 2024



Days on market

Days on market 65

Days to close 31

Total 96

6 days more than April 2023



Months of inventory

3.3

Compared to 1.7 in April 2023

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Brazos County Housing Report

April 2024



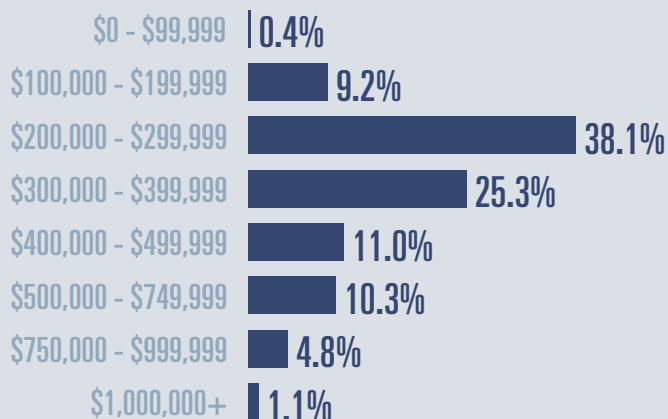
Median price

\$303,000

↓ 2%

Compared to April 2023

Price Distribution



Active listings

↑ 67.5%

839 in April 2024



Closed sales

↑ 12.5%

279 in April 2024



Days on market

Days on market 63

Days to close 34

Total 97

5 days more than April 2023



Months of inventory

3.5

Compared to 1.9 in April 2023

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Burleson County Housing Report

April 2024



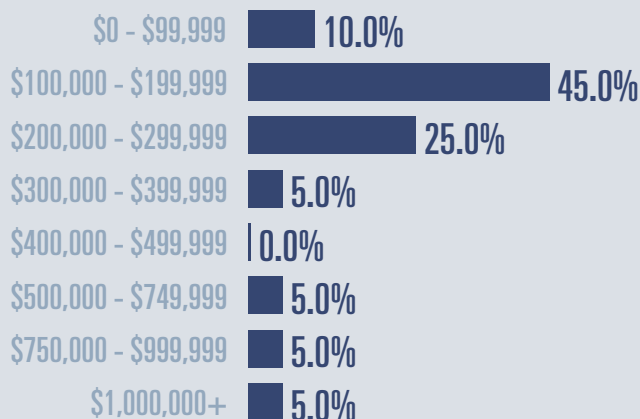
Median price

\$180,125

↓ **31.8%**

Compared to April 2023

Price Distribution



Active listings

↑ **19.2%**

93 in April 2024



Closed sales

↓ **16.7%**

20 in April 2024



Days on market

Days on market 79

Days to close 39

Total 118

26 days less than April 2023



Months of inventory

5.4

Compared to 3.9 in April 2023

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Grimes County Housing Report

April 2024

Price Distribution

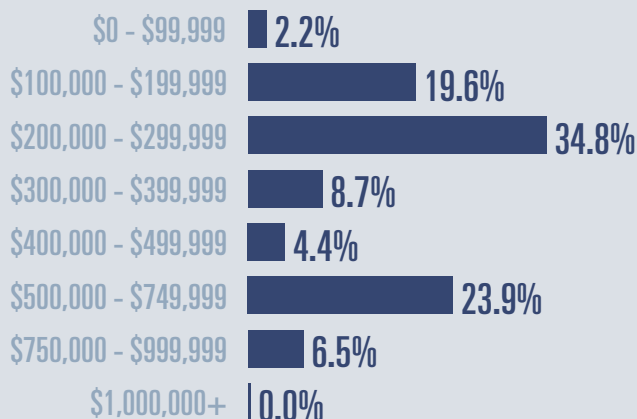


Median price

\$263,648

↑ **5.5%**

Compared to April 2023



Active listings

↑ **59%**

159 in April 2024



Closed sales

↑ **88%**

47 in April 2024



Days on market

Days on market 57

Days to close 30

Total 87

41 days less than April 2023



Months of inventory

4.9

Compared to 4.0 in April 2023

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Leon County Housing Report

April 2024



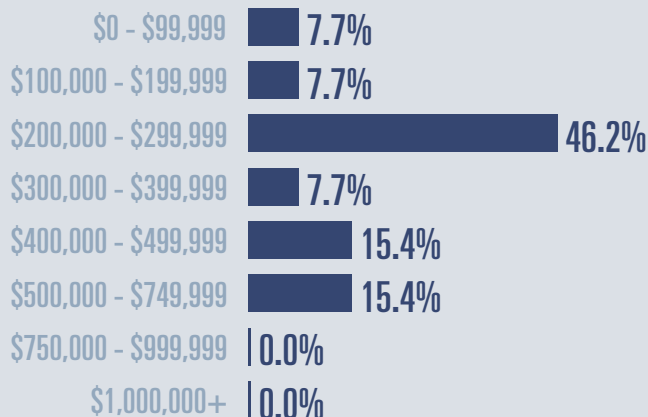
Median price

\$257,500

↑ **40%**

Compared to April 2023

Price Distribution



Active listings

↑ **37.3%**

70 in April 2024



Closed sales

↑ **18.2%**

13 in April 2024



Days on market

Days on market 101

Days to close 45

Total 146

10 days less than April 2023



Months of inventory

9.2

Compared to 5.9 in April 2023

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Madison County Housing Report

April 2024

Price Distribution

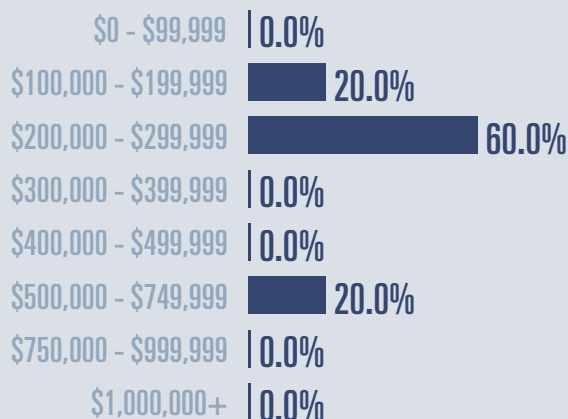


Median price

\$255,000

↑ **13.3%**

Compared to April 2023



Active listings

↑ **3.2%**

32 in April 2024



Closed sales

↓ **28.6%**

5 in April 2024



Days on market

Days on market 90

Days to close 34

Total 124

55 days less than April 2023



Months of inventory

6.5

Compared to 6.5 in April 2023

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Robertson County Housing Report

April 2024



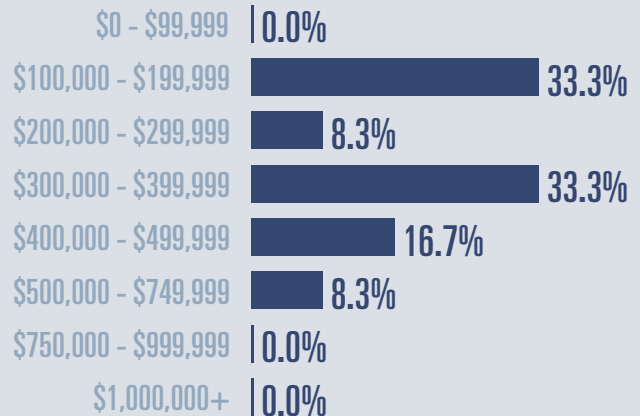
Median price

\$314,500

↑ 48%

Compared to April 2023

Price Distribution



Active listings

↑ 76%

88 in April 2024



Closed sales

↑ 50%

12 in April 2024



Days on market

Days on market 66

Days to close 34

Total 100

3 days more than April 2023



Months of inventory

9.1

Compared to 5.4 in April 2023

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RESIDENTIAL STATS APRIL 2024

ALL AREAS

Average DOM: 109

New Listings: 535

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	1	1	1	0	0	4
\$50,000-\$99,999	3	1	0	4	15	9	1	1
\$100,000-\$119,999	4	3	1	8	11	1	0	1
\$120,000-\$139,999	3	2	0	5	19	5	1	2
\$140,000-\$159,999	4	5	1	10	20	3	0	3
\$160,000-\$179,999	4	5	0	9	27	6	1	5
\$180,000-\$199,999	2	7	2	11	26	3	0	4
\$200,000-\$219,999	3	5	1	9	33	7	1	0
\$220,000-\$239,999	3	11	2	16	50	16	3	2
\$240,000-\$259,999	2	25	3	30	63	20	1	4
\$260,000-\$279,999	1	25	7	33	71	24	1	3
\$280,000-\$299,999	0	24	4	28	74	33	2	4
\$300,000-\$349,999	3	18	23	44	176	53	3	10
\$350,000-\$399,999	0	13	16	29	127	32	6	15
\$400,000-\$499,999	3	12	23	38	160	36	5	18
\$500,000-\$599,999	0	4	12	16	107	20	2	13
\$600,000-\$699,999	0	4	16	20	93	13	2	3
\$700,000-\$799,999	0	3	8	11	58	10	3	3
\$800,000-\$899,999	1	2	6	9	33	11	1	3
\$900,000-\$999,999	0	0	5	5	36	3	1	0
\$1,000,000 & over	0	1	7	8	108	12	2	11
Total Units	36	170	138	344	1308	317	36	109
Average Price	216,064	309,813	509,592	380,146	544,630	418,601	490,811	542,434
Volume	7,778,000	52,668,000	70,324,000	130,770,000	712,376,000	132,696,000	17,669,000	59,125,000

RESIDENTIAL STATS APRIL 2024

BRAZOS

Average DOM: 100

New Listings: 401

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	1	1	0	0	0	4
\$50,000-\$99,999	0	0	0	0	3	0	0	0
\$100,000-\$119,999	2	1	0	3	6	1	0	0
\$120,000-\$139,999	2	1	0	3	6	4	1	2
\$140,000-\$159,999	3	3	1	7	7	3	0	2
\$160,000-\$179,999	2	2	0	4	9	3	0	2
\$180,000-\$199,999	1	5	1	7	11	2	0	2
\$200,000-\$219,999	3	4	0	7	19	4	0	0
\$220,000-\$239,999	3	10	0	13	19	10	2	0
\$240,000-\$259,999	1	17	1	19	37	15	0	0
\$260,000-\$279,999	1	20	4	25	40	15	0	2
\$280,000-\$299,999	0	20	4	24	46	30	2	2
\$300,000-\$349,999	2	17	19	38	138	45	3	9
\$350,000-\$399,999	0	9	14	23	100	28	5	14
\$400,000-\$499,999	1	10	20	31	116	32	2	10
\$500,000-\$599,999	0	1	10	11	77	15	2	10
\$600,000-\$699,999	0	2	11	13	70	12	1	3
\$700,000-\$799,999	0	3	8	11	39	8	1	2
\$800,000-\$899,999	0	0	4	4	18	8	0	2
\$900,000-\$999,999	0	0	4	4	22	3	1	0
\$1,000,000 & over	0	0	4	4	46	8	2	4
Total Units	21	125	106	252	829	246	22	70
Average Price	204,764	302,706	497,479	376,472	517,704	420,884	533,982	441,321
Volume	4,300,000	37,838,000	52,733,000	94,871,000	429,177,000	103,537,000	11,748,000	30,892,000

RESIDENTIAL STATS APRIL 2024

BURLESON

Average DOM: 128

New Listings: 25

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	4	2	0	1
\$100,000-\$119,999	0	1	0	1	1	0	0	0
\$120,000-\$139,999	1	0	0	1	2	0	0	0
\$140,000-\$159,999	1	1	0	2	1	0	0	0
\$160,000-\$179,999	0	1	0	1	8	1	0	0
\$180,000-\$199,999	1	1	0	2	2	0	0	1
\$200,000-\$219,999	0	0	0	0	1	1	0	0
\$220,000-\$239,999	0	0	0	0	6	0	0	1
\$240,000-\$259,999	0	1	0	1	4	2	0	0
\$260,000-\$279,999	0	1	0	1	10	3	0	0
\$280,000-\$299,999	0	1	0	1	4	1	0	0
\$300,000-\$349,999	0	0	0	0	11	5	0	0
\$350,000-\$399,999	0	2	0	2	2	1	1	0
\$400,000-\$499,999	0	0	0	0	6	0	1	1
\$500,000-\$599,999	0	1	0	1	2	1	0	1
\$600,000-\$699,999	0	0	0	0	1	0	0	0
\$700,000-\$799,999	0	0	0	0	2	0	1	0
\$800,000-\$899,999	0	1	1	2	4	0	0	0
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	0	1	1	2	9	2	0	1
Total Units	4	12	2	18	82	19	3	6
Average Price	126,563	385,531	925,000	387,924	470,839	390,300	521,300	452,833
Volume	506,000	4,626,000	1,850,000	6,983,000	38,609,000	7,416,000	1,564,000	2,717,000

RESIDENTIAL STATS APRIL 2024

GRIMES

Average DOM: 142

New Listings: 34

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	0	0	0	0
\$100,000-\$119,999	1	0	1	2	1	0	0	0
\$120,000-\$139,999	0	1	0	1	1	0	0	0
\$140,000-\$159,999	0	0	0	0	2	0	0	0
\$160,000-\$179,999	0	2	0	2	2	0	0	1
\$180,000-\$199,999	0	0	1	1	1	0	0	0
\$200,000-\$219,999	0	1	0	1	2	1	0	0
\$220,000-\$239,999	0	1	0	1	8	3	0	0
\$240,000-\$259,999	1	4	0	5	10	0	1	1
\$260,000-\$279,999	0	0	1	1	8	4	0	0
\$280,000-\$299,999	0	1	0	1	8	1	0	2
\$300,000-\$349,999	1	0	0	1	3	0	0	0
\$350,000-\$399,999	0	0	0	0	2	1	0	0
\$400,000-\$499,999	1	0	1	2	13	1	0	2
\$500,000-\$599,999	0	1	1	2	7	1	0	0
\$600,000-\$699,999	0	1	3	4	6	1	0	0
\$700,000-\$799,999	0	0	0	0	6	0	0	0
\$800,000-\$899,999	0	1	0	1	4	0	1	0
\$900,000-\$999,999	0	0	0	0	3	0	0	0
\$1,000,000 & over	0	0	0	0	9	0	0	2
Total Units	5	13	8	26	96	13	2	8
Average Price	231,199	324,673	421,587	336,517	524,872	329,243	537,450	586,725
Volume	1,156,000	4,221,000	3,373,000	8,749,000	50,388,000	4,280,000	1,075,000	4,694,000

RESIDENTIAL STATS APRIL 2024

LEON

Average DOM: 139

New Listings: 9

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	1	0	0	0
\$50,000-\$99,999	1	0	0	1	1	2	0	0
\$100,000-\$119,999	1	0	0	1	0	0	0	1
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	1	0	0	0
\$160,000-\$179,999	0	0	0	0	1	0	0	0
\$180,000-\$199,999	0	0	0	0	3	0	0	0
\$200,000-\$219,999	0	0	1	1	1	0	0	0
\$220,000-\$239,999	0	0	1	1	2	0	0	0
\$240,000-\$259,999	0	1	0	1	1	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	1	0
\$280,000-\$299,999	0	0	0	0	4	1	0	0
\$300,000-\$349,999	0	0	0	0	4	1	0	0
\$350,000-\$399,999	0	0	0	0	4	0	0	0
\$400,000-\$499,999	0	1	0	1	3	0	0	1
\$500,000-\$599,999	0	0	0	0	0	0	0	0
\$600,000-\$699,999	0	0	0	0	0	0	1	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	1	0	0	0
\$1,000,000 & over	0	0	0	0	3	0	0	0
Total Units	2	2	2	6	31	4	2	2
Average Price	97,500	328,750	221,000	215,750	496,935	185,200	474,500	257,500
Volume	195,000	658,000	442,000	1,295,000	15,405,000	741,000	949,000	515,000

RESIDENTIAL STATS APRIL 2024

MADISON

Average DOM: 205

New Listings: 1

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	0	1	0	0
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	2	0	0	0
\$160,000-\$179,999	1	0	0	1	1	1	0	1
\$180,000-\$199,999	0	0	0	0	1	1	0	1
\$200,000-\$219,999	0	0	0	0	1	0	0	0
\$220,000-\$239,999	0	0	0	0	2	0	0	0
\$240,000-\$259,999	0	0	1	1	1	0	0	1
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	0	0	0	0	3	0	0	0
\$350,000-\$399,999	0	0	0	0	4	0	0	0
\$400,000-\$499,999	0	0	0	0	1	0	0	0
\$500,000-\$599,999	0	0	0	0	1	0	0	0
\$600,000-\$699,999	0	0	1	1	2	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	2	0	0	0
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	0	0	0	0	1	0	0	0
Total Units	1	0	2	3	28	3	0	3
Average Price	176,000	0	427,500	343,667	434,189	151,167	0	204,633
Volume	176,000	0	855,000	1,031,000	12,157,000	454,000	0	614,000

RESIDENTIAL STATS APRIL 2024

ROBERTSON

Average DOM: 121

New Listings: 19

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	6	4	1	0
\$100,000-\$119,999	0	1	0	1	1	0	0	0
\$120,000-\$139,999	0	0	0	0	6	1	0	0
\$140,000-\$159,999	0	0	0	0	2	0	0	0
\$160,000-\$179,999	1	0	0	1	2	1	0	0
\$180,000-\$199,999	0	1	0	1	4	0	0	0
\$200,000-\$219,999	0	0	0	0	3	1	1	0
\$220,000-\$239,999	0	0	0	0	4	2	1	0
\$240,000-\$259,999	0	1	0	1	3	2	0	1
\$260,000-\$279,999	0	0	0	0	4	1	0	0
\$280,000-\$299,999	0	0	0	0	1	0	0	0
\$300,000-\$349,999	0	0	2	2	5	1	0	0
\$350,000-\$399,999	0	1	1	2	6	2	0	0
\$400,000-\$499,999	0	1	1	2	6	1	0	0
\$500,000-\$599,999	0	1	1	2	7	1	0	1
\$600,000-\$699,999	0	0	0	0	8	0	0	0
\$700,000-\$799,999	0	0	0	0	1	1	0	0
\$800,000-\$899,999	0	0	0	0	1	0	0	0
\$900,000-\$999,999	0	0	0	0	3	0	0	0
\$1,000,000 & over	0	0	1	1	4	0	0	0
Total Units	1	6	6	13	77	18	3	2
Average Price	165,000	309,150	753,617	503,200	409,432	269,061	173,000	414,950
Volume	165,000	1,855,000	4,522,000	6,542,000	31,526,000	4,843,000	519,000	830,000



RENTAL STATS APRIL 2024

ALL AREAS

Average DOM: 53

New Listings: 422

Leased Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$499 & under	0	0	0	0	0	0	0	0
\$500-\$749	9	0	0	9	17	4	0	2
\$750-\$999	24	1	0	25	42	4	0	0
\$1,000-\$1,249	41	3	0	44	107	10	0	17
\$1,250-\$1,499	19	14	1	34	89	4	1	7
\$1,500-\$1,749	8	45	6	59	81	6	0	6
\$1,750-\$1,999	2	38	14	54	85	11	1	7
\$2,000-\$2,249	0	22	27	49	127	10	4	13
\$2,250-\$2,499	0	13	12	25	67	12	1	4
\$2,500-\$2,749	0	3	14	17	57	4	1	4
\$2,750-\$2,999	0	1	8	9	19	2	0	1
\$3,000 & over	0	1	14	15	29	2	0	4
Total Units	103	141	96	340	720	69	8	65
Average Price	1,075	1,798	2,433	1,758	1,795	1,780	1,988	1,808
Volume	111,000	254,000	234,000	598,000	1,292,000	123,000	16,000	118,000

This chart does not include individual room rentals.

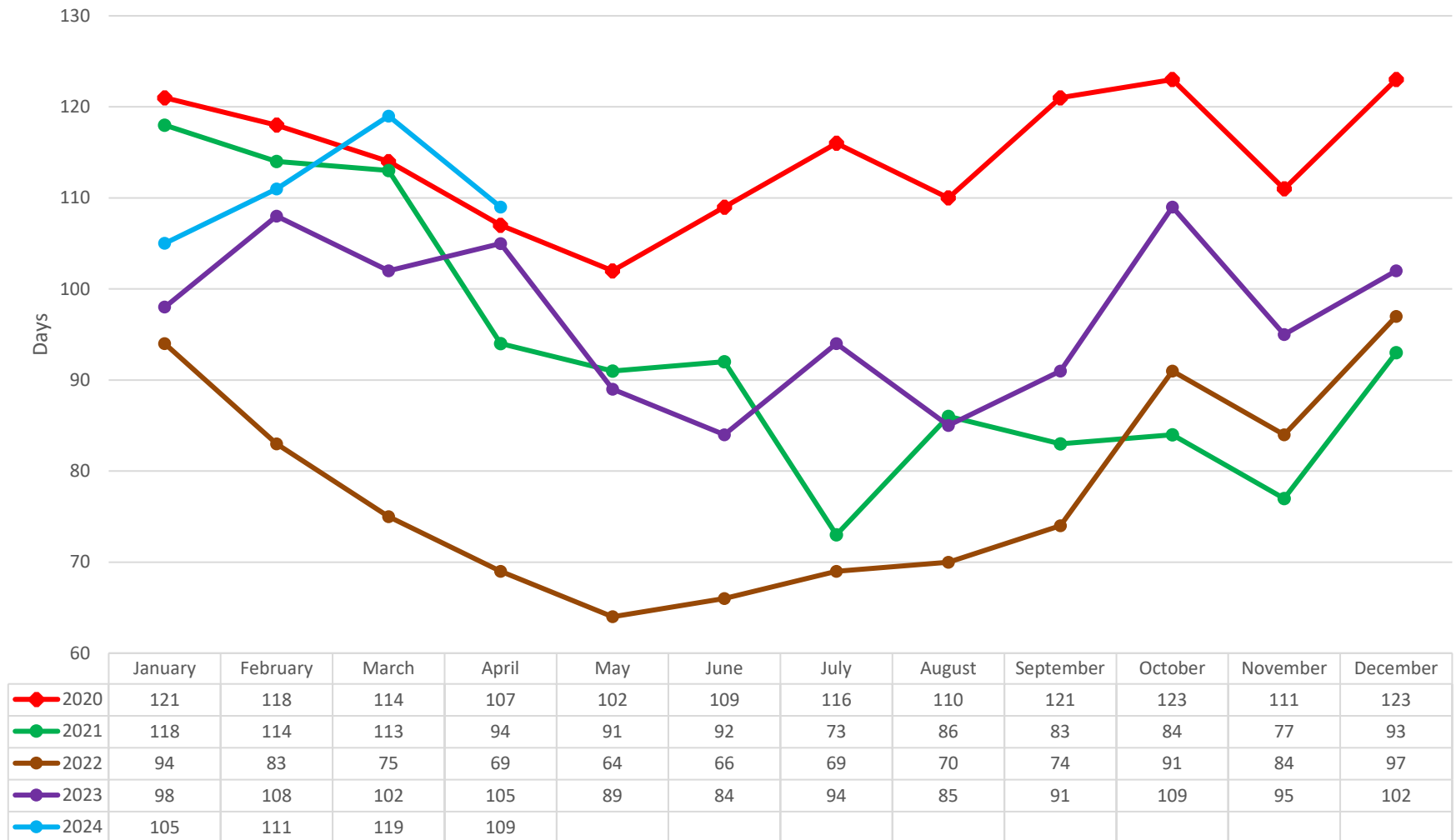
RESIDENTIAL STATISTICS FOR 2024														
	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	84	\$32,669,000	140	\$54,136,000	194	\$81,171,000	231	\$88,386,000						
Condo	15	\$3,266,000	13	\$2,823,000	18	\$4,162,000	21	\$4,805,000						
Homeplex	1	\$148,000	0	\$0	0	\$0	0	\$0						
Manufactured Home	8	\$1,318,000	5	\$1,443,000	6	\$1,506,000	12	\$3,326,000						
Modular Home	0	\$0	0	\$0	0	\$0	0	\$0						
New Builder Home	46	\$16,087,000	71	\$29,905,000	89	\$36,168,000	65	\$30,026,000						
New Patio Home	0	\$0	0	\$0	0	\$0	0	\$0						
New Townhome	1	\$370,000	0	\$0	2	\$760,000	0	\$0						
Patio Home	1	\$708,000	1	\$400,000	3	\$1,411,000	2	\$601,000						
Recreational	0	\$0	3	\$1,997,000	3	\$3,550,000	0	\$0						
Townhome	20	\$6,280	19	\$5,760,000	13	\$3,396,000	13	\$3,626,000						
TOTALS:	176	\$54,572,280	252	\$96,464,000	328	\$132,124,000	344	\$130,770,000						

	July		August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family														
Condo														
Homeplex														
Manufactured Home														
Modular Home														
New Builder Home														
New Patio Home														
New Townhome														
Patio Home														
Recreational														
Townhome														
TOTALS:														

December Year to Date Sales			
	2024	2023	2022
Year to Date Solds:	1,100	3,297	3,982
Total \$ Amount:	\$413,930,280	\$1,256,839,000	\$1,451,549,000
Total Average \$ of Home Sales:	\$374,550	\$381,206	\$364,527
# of Active End of Year:		1,113	915

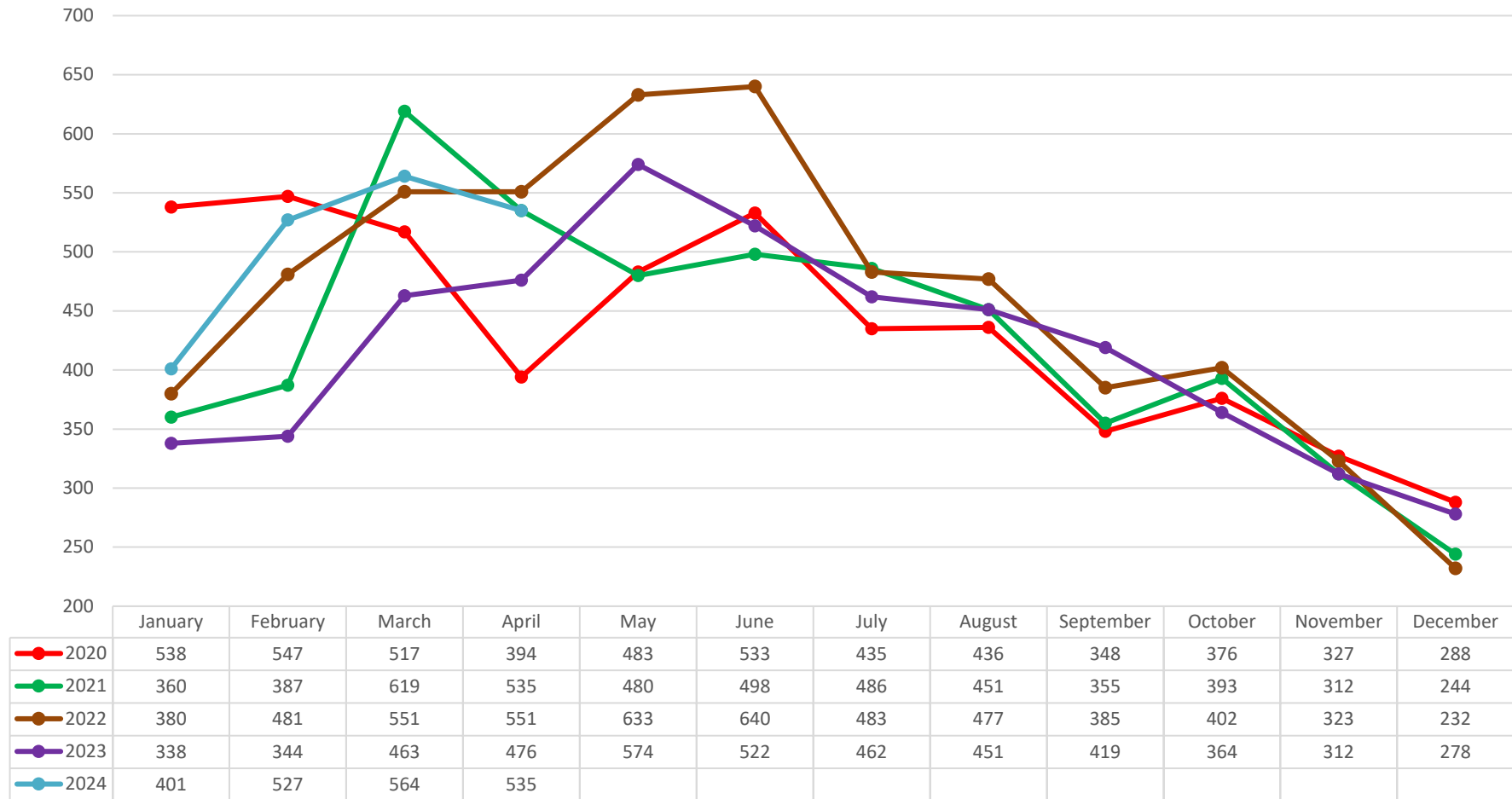
[illegible]

Average DOM



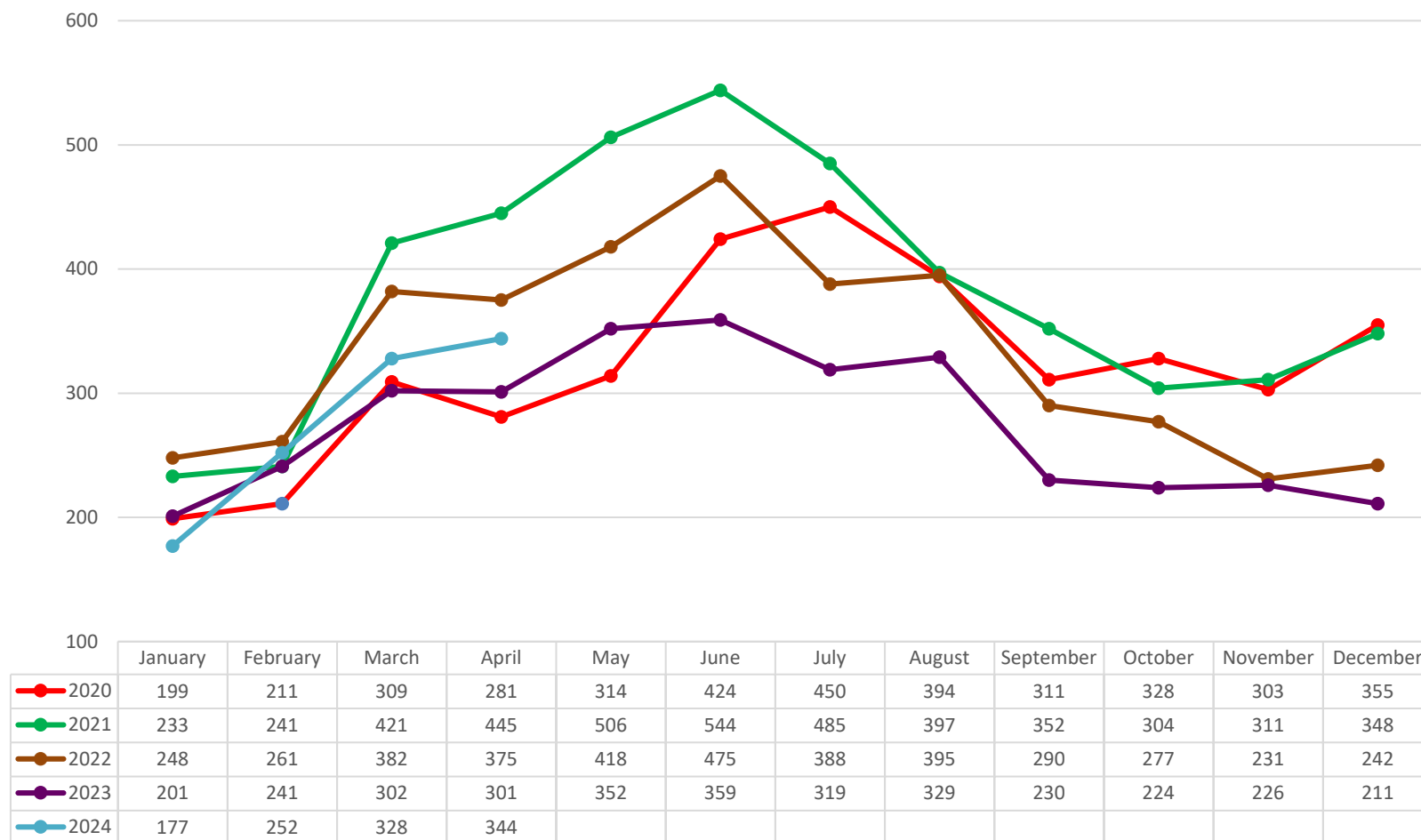
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New Listings



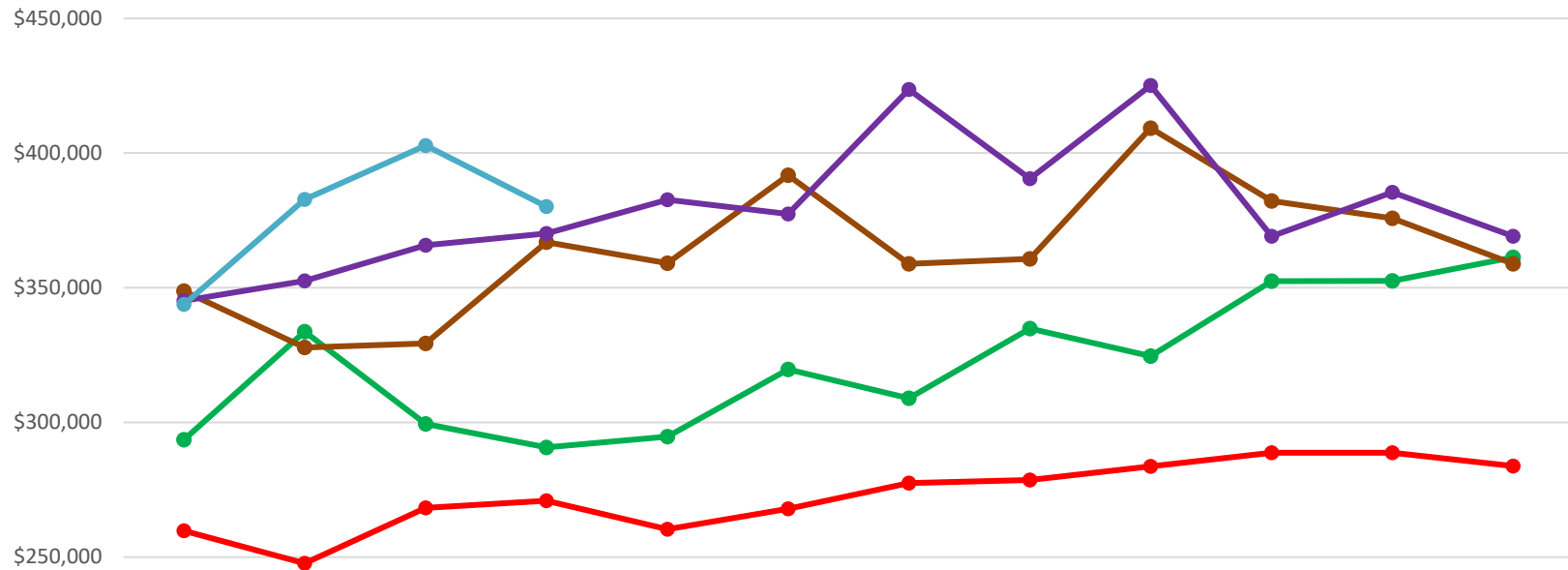
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Units Sold



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Average Sales Price

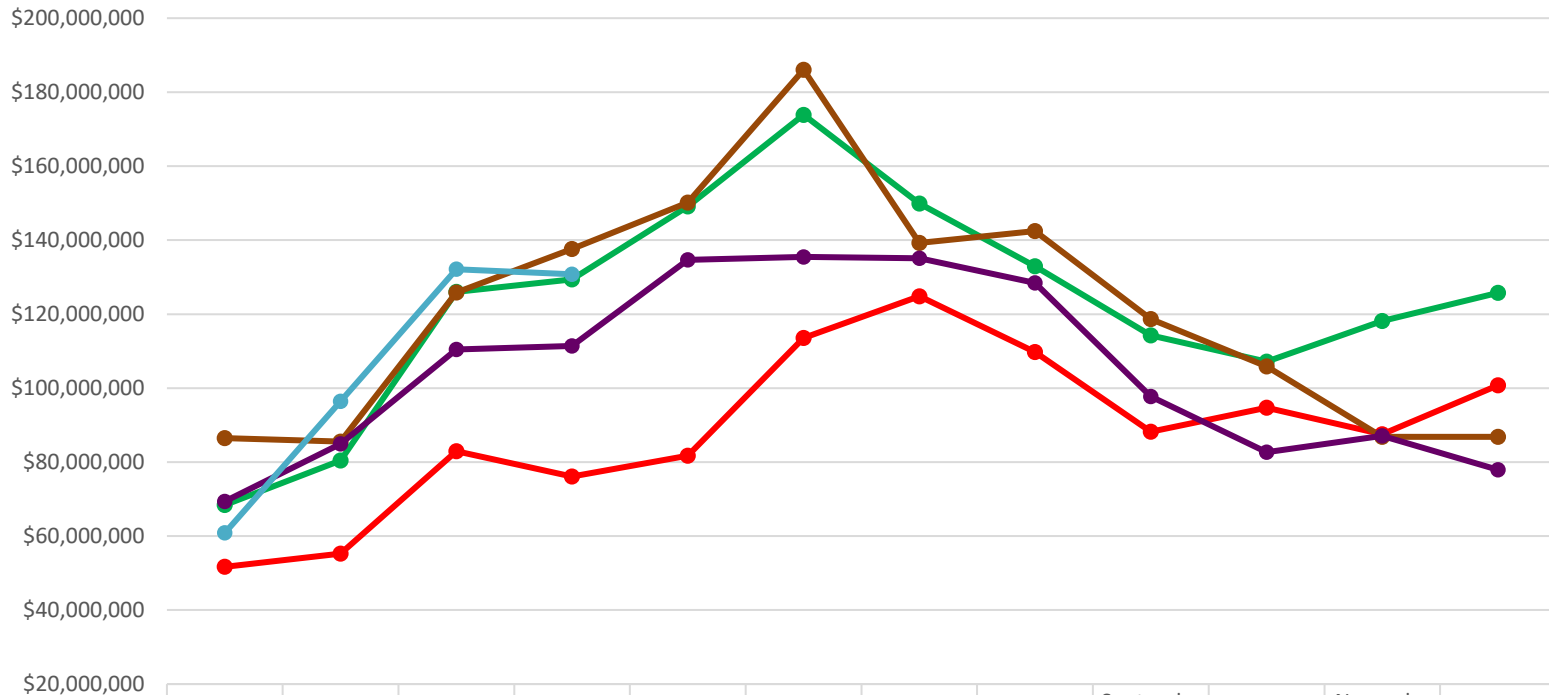


	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146								

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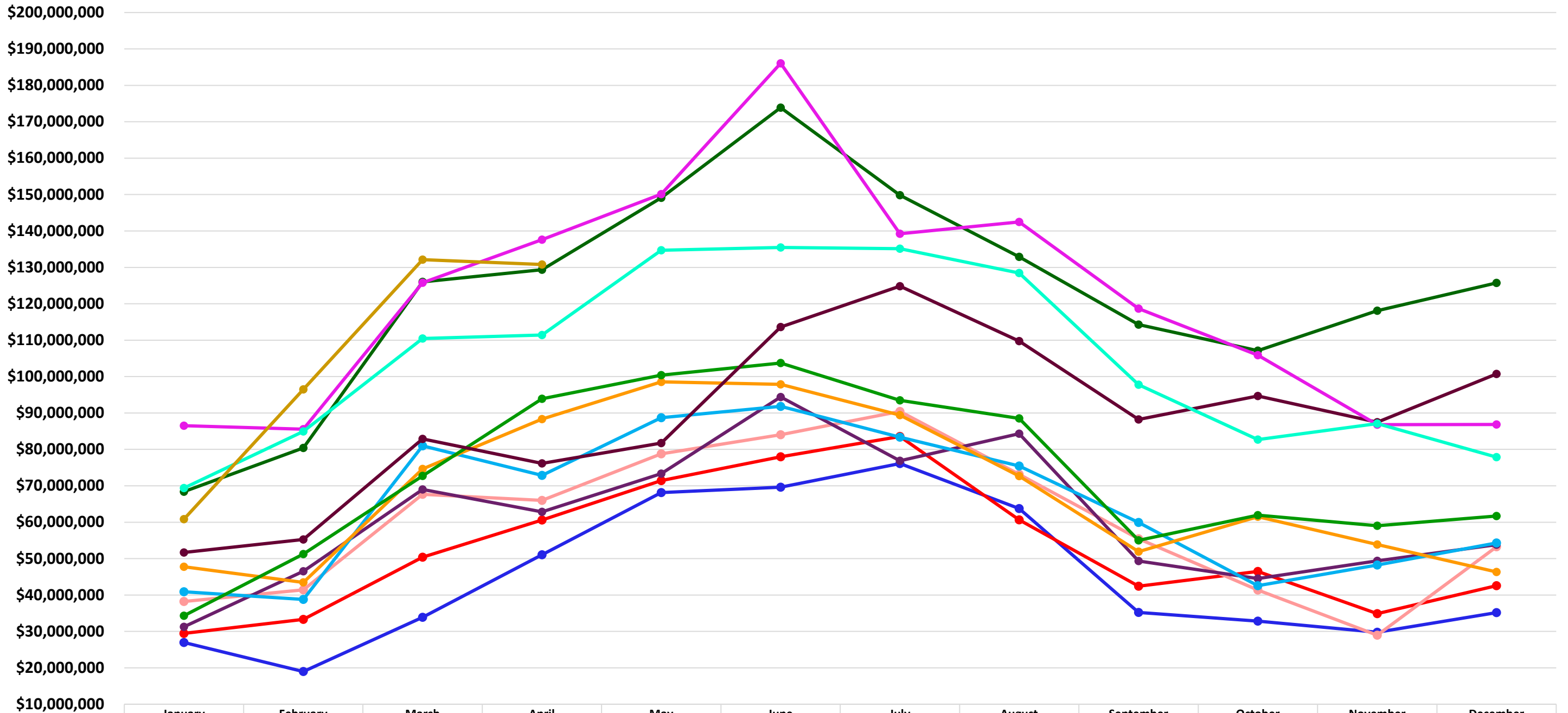
Total Monthly Sales



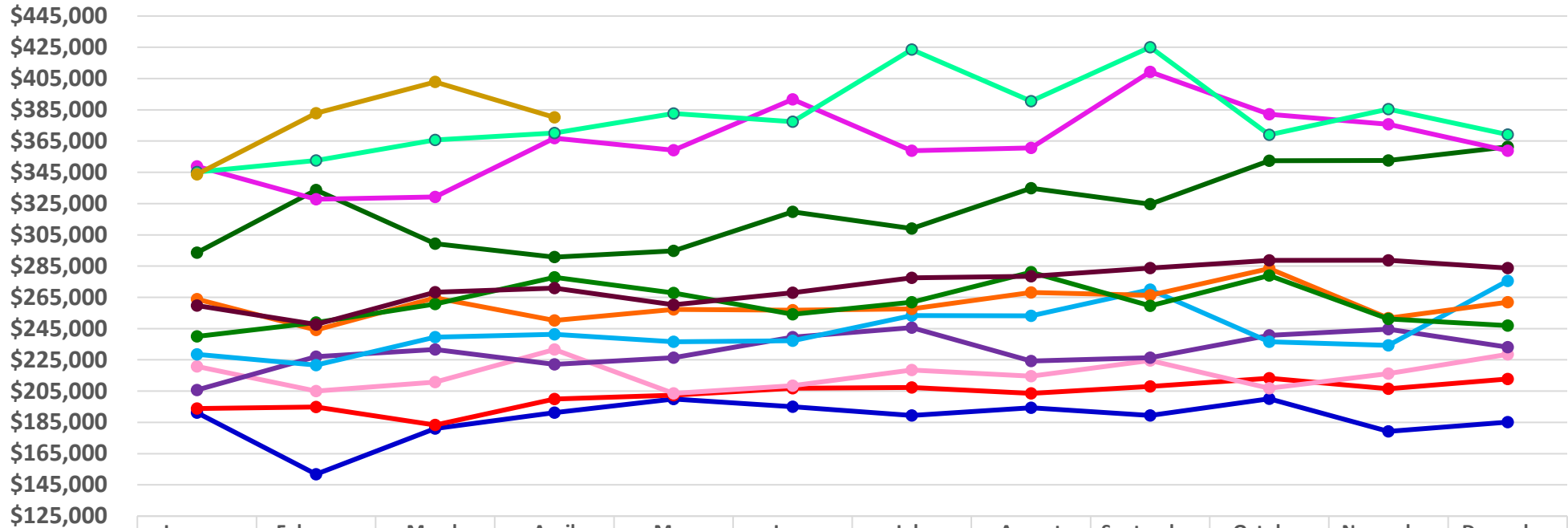
	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$51,691,0	\$55,256,0	\$82,898,0	\$76,135,0	\$81,728,0	\$113,595,	\$124,845,	\$109,748,	\$88,226,0	\$94,688,0	\$87,485,0	\$100,737,
2021	\$68,400,0	\$80,413,0	\$126,039,	\$129,373,	\$149,115,	\$173,882,	\$149,852,	\$132,914,	\$114,277,	\$107,147,	\$118,114,	\$125,736,
2022	\$86,492,0	\$85,551,0	\$125,801,	\$137,605,	\$150,129,	\$186,063,	\$139,232,	\$142,461,	\$118,690,	\$105,878,	\$86,797,0	\$86,848,0
2023	\$69,379,0	\$84,960,0	\$110,468,	\$111,426,	\$134,697,	\$135,471,	\$135,132,	\$128,462,	\$97,772,0	\$82,674,0	\$87,107,0	\$77,880,0
2024	\$60,846,0	\$96,463,0	\$132,123,	\$130,770,								

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10 Year Historical Total Monthly Sales



00,000	January	February	March	April	May	June	July	August	September	October	November	December
 2013	\$26,961,175	\$18,976,762	\$33,859,431	\$51,056,250	\$68,161,256	\$69,643,093	\$76,115,910	\$63,759,360	\$35,220,141	\$32,813,858	\$29,754,064	\$35,168,785
 2014	\$29,457,300	\$33,328,264	\$50,403,677	\$60,581,421	\$71,456,404	\$77,983,319	\$83,546,871	\$60,638,705	\$42,420,126	\$46,484,824	\$34,902,867	\$42,553,034
 2015	\$38,204,866	\$41,420,584	\$67,643,518	\$66,006,889	\$78,769,642	\$84,025,416	\$90,432,362	\$73,171,352	\$55,468,000	\$41,354,000	\$28,967,000	\$53,259,000
 2016	\$31,271,000	\$46,528,000	\$69,005,000	\$62,846,000	\$73,338,000	\$94,404,000	\$76,878,000	\$84,315,000	\$49,335,000	\$44,524,000	\$49,399,000	\$53,842,000
 2017	\$40,919,000	\$38,788,000	\$80,978,000	\$72,868,000	\$88,707,000	\$91,831,000	\$83,357,000	\$75,433,000	\$59,937,000	\$42,582,000	\$48,252,000	\$54,291,000
 2018	\$47,752,000	\$43,455,000	\$74,638,000	\$88,328,000	\$98,557,000	\$97,861,000	\$89,417,000	\$72,682,000	\$51,925,000	\$61,497,000	\$53,873,000	\$46,350,000
 2019	\$34,317,000	\$51,257,000	\$72,727,000	\$93,910,000	\$100,395,000	\$103,720,000	\$93,491,000	\$88,538,000	\$55,033,000	\$61,927,000	\$59,043,000	\$61,716,000
 2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
 2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
 2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
 2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
 2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000								

10 Year Historical
Average Monthly Sales

	January	February	March	April	May	June	July	August	September	October	November	December
2013	\$191,214	\$151,814	\$181,066	\$191,222	\$199,886	\$195,079	\$189,343	\$194,388	\$189,356	\$200,085	\$179,241	\$185,099
2014	\$193,798	\$194,902	\$183,286	\$199,939	\$202,426	\$206,852	\$207,312	\$203,486	\$207,942	\$213,233	\$206,526	\$212,765
2015	\$220,837	\$205,052	\$210,727	\$231,603	\$203,539	\$208,500	\$218,436	\$214,579	\$224,567	\$206,767	\$216,175	\$228,580
2016	\$205,724	\$226,968	\$231,561	\$222,069	\$226,350	\$239,603	\$245,616	\$224,241	\$226,308	\$240,670	\$244,550	\$233,083
2017	\$228,597	\$221,647	\$239,580	\$241,284	\$236,553	\$237,290	\$253,366	\$253,150	\$269,888	\$236,564	\$234,231	\$275,589
2018	\$263,823	\$244,126	\$264,674	\$250,220	\$257,330	\$256,852	\$257,686	\$268,199	\$266,283	\$283,396	\$251,741	\$261,863
2019	\$239,979	\$248,823	\$260,671	\$277,841	\$267,720	\$254,215	\$261,881	\$281,074	\$259,589	\$278,952	\$251,247	\$246,864
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
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