

College Station-Bryan MSA Housing Report

May 2025



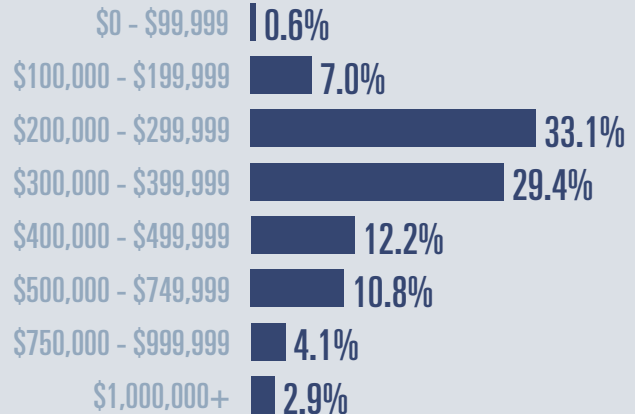
Median price

\$319,450

↑ 1.4%

Compared to May 2024

Price Distribution



Active listings

↑ 19%

1,276 in May 2025



Closed sales

↓ 7.7%

348 in May 2025



Days on market

Days on market 67

Days to close 34

Total 101

2 days more than May 2024



Months of inventory

4.8

Compared to 4.0 in May 2024

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



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Bryan Housing Report

May 2025

Price Distribution

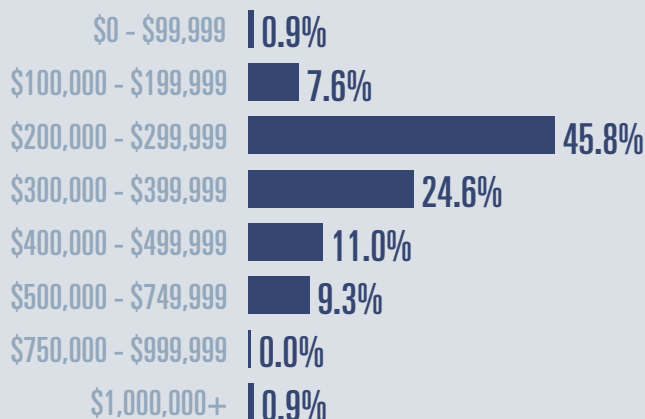


Median price

\$295,000

↑ **3.5%**

Compared to May 2024



Active listings

↑ **20.4%**

337 in May 2025



Closed sales

↑ **5.3%**

119 in May 2025



Days on market

Days on market 58

Days to close 32

Total 90

4 days less than May 2024



Months of inventory

4.6

Compared to 3.6 in May 2024

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College Station Housing Report

May 2025

Price Distribution

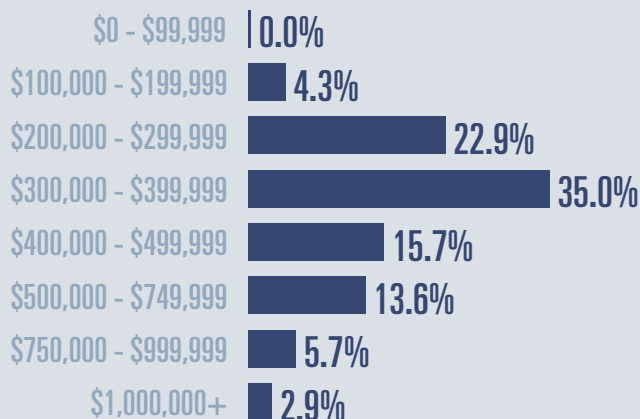


Median price

\$361,990

↑ **7.1%**

Compared to May 2024



Active listings

↑ **21%**

485 in May 2025



Closed sales

↓ **9%**

141 in May 2025



Days on market

Days on market 64

Days to close 34

Total 98

14 days more than May 2024



Months of inventory

4.1

Compared to 3.7 in May 2024

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Brazos County Housing Report

May 2025



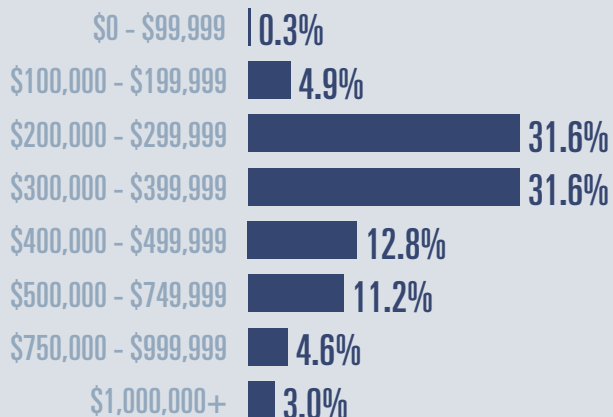
Median price

\$327,750

↑ 0.9%

Compared to May 2024

Price Distribution



Active listings

↑ 18.5%

1,042 in May 2025



Closed sales

↓ 7.2%

308 in May 2025



Days on market

Days on market 66

Days to close 35

Total 101

8 days more than May 2024



Months of inventory

4.3

Compared to 3.7 in May 2024

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Burleson County Housing Report

May 2025

Price Distribution

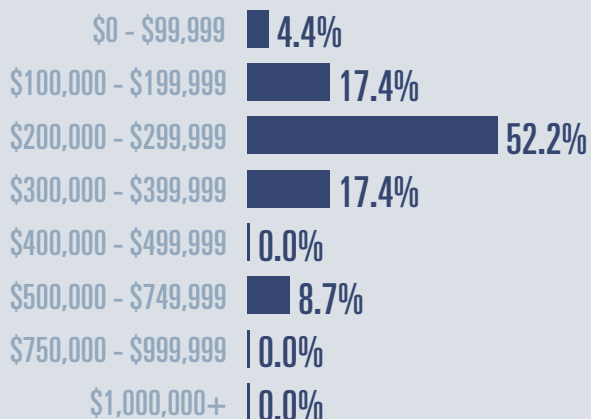


Median price

\$279,900

↓ **1.6%**

Compared to May 2024



Active listings

↑ **9.5%**

127 in May 2025



Closed sales

↓ **14.8%**

23 in May 2025



Days on market

Days on market 85

Days to close 24

Total 109

22 days less than May 2024



Months of inventory

7.6

Compared to 6.6 in May 2024

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Grimes County Housing Report

May 2025



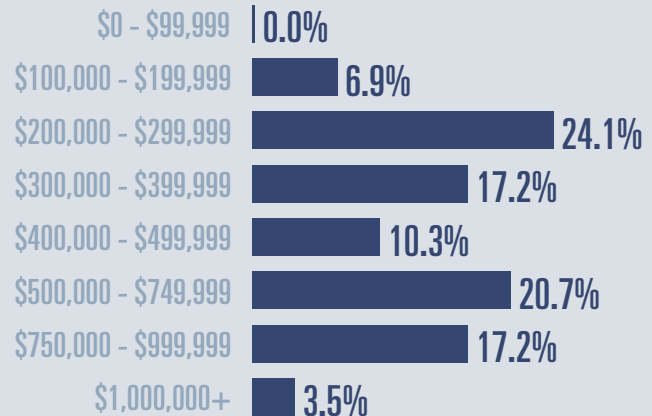
Median price

\$449,000

↑ **70.1%**

Compared to May 2024

Price Distribution



Active listings

↑ **20.4%**

183 in May 2025



Closed sales

↓ **32.6%**

29 in May 2025



Days on market

Days on market 50

Days to close 39

Total 89

44 days less than May 2024



Months of inventory

6.6

Compared to 4.6 in May 2024

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Leon County Housing Report

May 2025



Median price

\$192,500

↓ **10.5%**

Compared to May 2024

Price Distribution

\$0 - \$99,999	35.7%
\$100,000 - \$199,999	14.3%
\$200,000 - \$299,999	14.3%
\$300,000 - \$399,999	14.3%
\$400,000 - \$499,999	21.4%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↑ **2.9%**

70 in May 2025



Closed sales

↑ **16.7%**

14 in May 2025



Days on market

Days on market 61

Days to close 40

Total 101

48 days less than May 2024



Months of inventory

8.1

Compared to 8.4 in May 2024

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Madison County Housing Report

May 2025



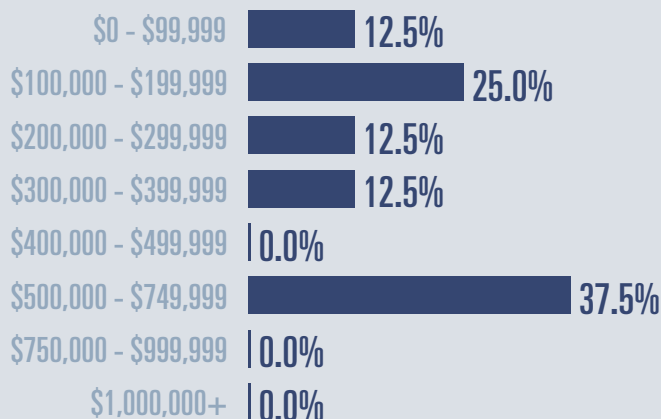
Median price

\$305,000

↑ 80.5%

Compared to May 2024

Price Distribution



Active listings

↑ 23.1%

32 in May 2025



Closed sales

↑ 300%

8 in May 2025



Days on market

Days on market 61

Days to close 39

Total 100

22 days less than May 2024



Months of inventory

6.7

Compared to 5.7 in May 2024

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Robertson County Housing Report

May 2025



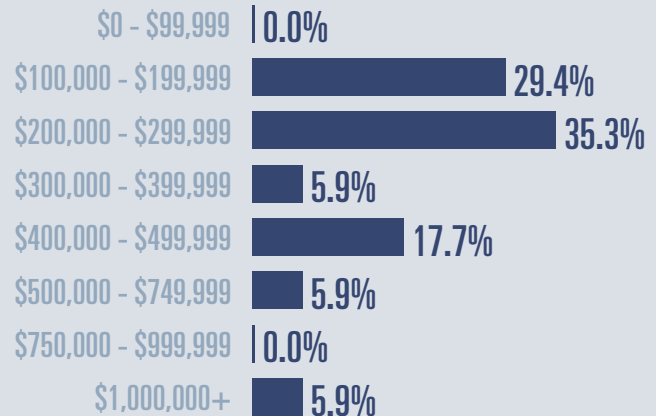
Median price

\$213,000

↑ 2.6%

Compared to May 2024

Price Distribution



Active listings

↑ 39%

107 in May 2025



Closed sales

↓ 5.6%

17 in May 2025



Days on market

Days on market 56

Days to close 44

Total 100

53 days less than May 2024



Months of inventory

9.6

Compared to 7.5 in May 2024

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RESIDENTIAL STATS MAY 2025

ALL AREAS

Average DOM: 106

New Listings: 558

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	2	0	2	0	0	0	3
\$50,000-\$99,999	2	1	0	3	24	3	0	2
\$100,000-\$119,999	2	2	0	4	6	1	0	0
\$120,000-\$139,999	2	3	0	5	19	1	0	1
\$140,000-\$159,999	3	1	0	4	29	9	5	2
\$160,000-\$179,999	1	5	1	7	39	2	2	2
\$180,000-\$199,999	3	2	2	7	49	8	2	2
\$200,000-\$219,999	2	6	1	9	54	9	0	5
\$220,000-\$239,999	4	10	2	16	56	21	1	4
\$240,000-\$259,999	2	15	2	19	69	16	1	7
\$260,000-\$279,999	3	25	4	32	81	25	0	7
\$280,000-\$299,999	7	22	9	38	83	24	1	7
\$300,000-\$349,999	2	44	24	70	174	45	9	17
\$350,000-\$399,999	1	15	21	37	147	39	11	17
\$400,000-\$499,999	1	14	32	47	180	45	4	15
\$500,000-\$599,999	0	5	12	17	124	19	1	12
\$600,000-\$699,999	0	9	14	23	100	12	3	5
\$700,000-\$799,999	1	2	7	10	75	12	4	9
\$800,000-\$899,999	1	2	7	10	51	6	1	3
\$900,000-\$999,999	0	1	4	5	40	4	3	4
\$1,000,000 & over	1	4	11	16	148	10	6	12
Total Units	38	190	153	381	1548	311	54	136
Average Price	288,763	351,935	525,802	415,455	599,407	416,141	662,922	548,120
Volume	10,973,000	66,868,000	80,448,000	158,288,000	927,882,000	129,420,000	35,798,000	74,544,000

RESIDENTIAL STATS MAY 2025

BRAZOS

Average DOM: 101

New Listings: 405

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	2
\$50,000-\$99,999	1	0	0	1	9	0	0	0
\$100,000-\$119,999	1	1	0	2	4	0	0	0
\$120,000-\$139,999	2	1	0	3	8	1	0	1
\$140,000-\$159,999	2	0	0	2	17	8	2	0
\$160,000-\$179,999	1	2	1	4	13	1	1	2
\$180,000-\$199,999	3	0	1	4	27	5	1	1
\$200,000-\$219,999	2	4	1	7	32	7	0	2
\$220,000-\$239,999	3	8	2	13	34	10	0	2
\$240,000-\$259,999	1	13	2	16	33	14	0	3
\$260,000-\$279,999	1	22	4	27	54	20	0	3
\$280,000-\$299,999	4	17	5	26	53	20	1	7
\$300,000-\$349,999	1	36	20	57	134	41	4	13
\$350,000-\$399,999	1	14	20	35	112	30	11	15
\$400,000-\$499,999	0	13	23	36	134	39	4	12
\$500,000-\$599,999	0	4	10	14	75	15	1	9
\$600,000-\$699,999	0	4	14	18	66	10	1	1
\$700,000-\$799,999	0	1	5	6	47	10	3	5
\$800,000-\$899,999	0	0	6	6	26	4	1	0
\$900,000-\$999,999	0	0	4	4	21	1	1	3
\$1,000,000 & over	0	0	9	9	75	6	3	10
Total Units	23	140	127	290	974	242	34	91
Average Price	218,370	323,446	527,832	404,619	535,095	406,505	594,014	586,042
Volume	5,023,000	45,282,000	67,035,000	117,340,000	521,183,000	98,374,000	20,196,000	53,330,000

RESIDENTIAL STATS MAY 2025

BURLESON

Average DOM: 134

New Listings: 33

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	1	0	1	0	0	0	1
\$50,000-\$99,999	0	0	0	0	5	2	0	0
\$100,000-\$119,999	0	1	0	1	0	1	0	0
\$120,000-\$139,999	0	1	0	1	0	0	0	0
\$140,000-\$159,999	0	0	0	0	3	0	0	0
\$160,000-\$179,999	0	1	0	1	10	0	1	0
\$180,000-\$199,999	0	0	1	1	9	1	0	0
\$200,000-\$219,999	0	0	0	0	1	0	0	0
\$220,000-\$239,999	1	0	0	1	5	0	1	0
\$240,000-\$259,999	0	1	0	1	10	0	0	1
\$260,000-\$279,999	0	2	0	2	8	4	0	2
\$280,000-\$299,999	1	1	3	5	7	1	0	0
\$300,000-\$349,999	0	2	1	3	10	2	0	0
\$350,000-\$399,999	0	0	0	0	2	1	0	1
\$400,000-\$499,999	0	0	0	0	3	0	0	0
\$500,000-\$599,999	0	0	0	0	6	1	0	0
\$600,000-\$699,999	0	2	0	2	2	0	1	0
\$700,000-\$799,999	0	0	1	1	4	0	0	0
\$800,000-\$899,999	0	0	0	0	2	2	0	0
\$900,000-\$999,999	0	0	0	0	3	1	0	0
\$1,000,000 & over	0	0	0	0	13	0	0	0
Total Units	2	12	6	20	103	16	3	5
Average Price	254,000	285,448	363,792	305,806	498,677	378,341	348,000	229,140
Volume	508,000	3,425,000	2,183,000	6,116,000	51,364,000	6,053,000	1,044,000	1,146,000

RESIDENTIAL STATS MAY 2025

GRIMES

Average DOM: 98

New Listings: 33

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	1	0	1	3	0	0	0
\$160,000-\$179,999	0	0	0	0	1	0	0	0
\$180,000-\$199,999	0	0	0	0	2	0	0	0
\$200,000-\$219,999	0	1	0	1	4	0	0	1
\$220,000-\$239,999	0	1	0	1	9	3	0	0
\$240,000-\$259,999	0	0	0	0	6	0	1	2
\$260,000-\$279,999	0	0	0	0	7	0	0	0
\$280,000-\$299,999	0	1	1	2	3	0	0	0
\$300,000-\$349,999	0	2	1	3	10	0	2	2
\$350,000-\$399,999	0	0	1	1	10	2	0	0
\$400,000-\$499,999	0	0	3	3	6	4	0	1
\$500,000-\$599,999	0	1	0	1	10	1	0	2
\$600,000-\$699,999	0	2	0	2	10	1	0	2
\$700,000-\$799,999	1	0	0	1	5	1	0	1
\$800,000-\$899,999	0	1	0	1	5	0	0	0
\$900,000-\$999,999	0	0	0	0	3	1	1	0
\$1,000,000 & over	0	2	0	2	17	2	0	0
Total Units	1	12	6	19	111	15	4	11
Average Price	735,000	571,458	403,000	526,868	1,186,187	581,180	462,200	461,133
Volume	735,000	6,858,000	2,418,000	10,011,000	131,667,000	8,718,000	1,849,000	5,072,000

RESIDENTIAL STATS MAY 2025

LEON

Average DOM: 104

New Listings: 9

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	1	0	1	0	0	0	0
\$50,000-\$99,999	1	0	0	1	2	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	0	0	0	0	1	3	0
\$160,000-\$179,999	0	1	0	1	3	0	0	0
\$180,000-\$199,999	0	0	0	0	2	0	0	0
\$200,000-\$219,999	0	0	0	0	1	2	0	1
\$220,000-\$239,999	0	0	0	0	1	1	0	0
\$240,000-\$259,999	0	0	0	0	0	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	2	2	0	0
\$300,000-\$349,999	0	0	0	0	3	0	1	0
\$350,000-\$399,999	0	0	0	0	5	3	0	0
\$400,000-\$499,999	1	0	1	2	6	0	0	1
\$500,000-\$599,999	0	0	0	0	1	0	0	1
\$600,000-\$699,999	0	0	0	0	1	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	1	0	0	0
\$900,000-\$999,999	0	0	0	0	0	1	0	0
\$1,000,000 & over	0	0	0	0	1	0	0	0
Total Units	2	2	1	5	29	10	4	3
Average Price	241,500	93,500	400,000	214,000	373,760	347,890	188,750	399,333
Volume	483,000	187,000	400,000	1,070,000	10,839,000	3,479,000	755,000	1,198,000

RESIDENTIAL STATS MAY 2025

MADISON

Average DOM: 55

New Listings: 9

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	2	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	0	0	0	2	0	0	0
\$160,000-\$179,999	0	0	0	0	0	0	0	0
\$180,000-\$199,999	0	0	0	0	1	0	0	0
\$200,000-\$219,999	0	0	0	0	2	0	0	0
\$220,000-\$239,999	0	0	0	0	1	0	0	0
\$240,000-\$259,999	0	0	0	0	1	1	0	1
\$260,000-\$279,999	0	1	0	1	0	0	0	1
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	0	0	1	1	1	0	0	1
\$350,000-\$399,999	0	0	0	0	2	0	0	0
\$400,000-\$499,999	0	0	1	1	1	0	0	0
\$500,000-\$599,999	0	0	1	1	7	1	0	0
\$600,000-\$699,999	0	0	0	0	1	0	0	1
\$700,000-\$799,999	0	0	0	0	1	0	1	0
\$800,000-\$899,999	0	0	0	0	1	0	0	1
\$900,000-\$999,999	0	0	0	0	1	0	1	0
\$1,000,000 & over	0	0	0	0	3	0	0	0
Total Units	0	1	3	4	29	2	2	5
Average Price	0	275,000	443,167	401,125	628,514	422,000	872,500	470,600
Volume	0	275,000	1,330,000	1,605,000	18,227,000	844,000	1,745,000	2,353,000

RESIDENTIAL STATS MAY 2025

ROBERTSON

Average DOM: 133

New Listings: 16

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	1	0	1	3	1	0	0
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	0	1	0	1	6	0	0	0
\$140,000-\$159,999	1	0	0	1	1	0	0	1
\$160,000-\$179,999	0	0	0	0	2	1	0	0
\$180,000-\$199,999	0	1	0	1	3	1	0	0
\$200,000-\$219,999	0	1	0	1	7	0	0	0
\$220,000-\$239,999	0	0	0	0	2	2	0	0
\$240,000-\$259,999	1	0	0	1	5	0	0	0
\$260,000-\$279,999	1	0	0	1	0	1	0	0
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	1	0	0	1	5	0	0	0
\$350,000-\$399,999	0	0	0	0	7	3	0	0
\$400,000-\$499,999	0	0	2	2	8	1	0	1
\$500,000-\$599,999	0	0	0	0	9	0	0	0
\$600,000-\$699,999	0	0	0	0	8	1	0	1
\$700,000-\$799,999	0	0	0	0	7	0	0	1
\$800,000-\$899,999	1	1	0	2	8	0	0	1
\$900,000-\$999,999	0	0	0	0	8	0	0	0
\$1,000,000 & over	0	1	0	1	6	0	0	0
Total Units	5	6	2	13	98	11	0	5
Average Price	368,000	413,817	474,000	405,454	544,061	312,336	0	563,644
Volume	1,840,000	2,483,000	948,000	5,271,000	53,318,000	3,436,000	0	2,818,000

RENTAL STATS MAY 2025

ALL AREAS

Average DOM: 66

New Listings: 350

Leased Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$499 & under	0	0	0	0	1	0	0	0
\$500-\$749	13	0	0	13	28	2	0	1
\$750-\$999	31	0	1	32	55	3	0	2
\$1,000-\$1,249	54	3	0	57	108	7	1	7
\$1,250-\$1,499	26	14	0	40	62	1	0	8
\$1,500-\$1,749	15	28	3	46	92	8	0	13
\$1,750-\$1,999	4	42	7	53	69	4	0	7
\$2,000-\$2,249	0	34	22	56	114	8	0	7
\$2,250-\$2,499	0	16	12	28	67	3	2	1
\$2,500-\$2,749	0	5	12	17	67	2	2	7
\$2,750-\$2,999	0	0	1	1	15	0	0	0
\$3,000 & over	0	3	10	13	65	1	0	9
Total Units	143	145	68	356	743	39	5	62
Average Price	1,107	1,886	2,386	1,669	1,854	1,646	2,165	1,996
Volume	158,000	274,000	162,000	594,000	1,378,000	64,000	11,000	124,000

This chart does not include individual room rentals.

RESIDENTIAL STATISTICS FOR 2025

	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	117	\$50,510,000	126	\$50,208,000	208	\$95,874,000	214	\$87,820,000	254	\$109,855,000				
Condo	12	\$2,969,000	21	\$4,385,000	27	\$6,058,000	31	\$8,528,000	22	\$5,481,000				
Homeplex	0	\$0	1	\$165,000	0	\$0	2	\$667,000	0	\$0				
Manufactured Home	3	\$607,000	6	\$1,033,000	10	\$2,158,000	8	\$1,927,000	11	\$2,474,000				
Modular Home	1	\$390,000	0	\$0	1	\$190,000	0	\$0	2	\$585,000				
New Builder Home	40	\$14,188,000	59	\$23,239,000	98	\$39,238,000	92	\$35,646,000	77	\$34,577,000				
New Patio Home	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0				
New Townhome	0	\$0	1	\$370,000	0	\$0	0	\$0	0	\$0				
Patio Home	4	\$1,130,000	4	\$2,240,000	1	\$275,000	7	\$2,578,000	5	\$2,244,000				
Recreational	0	\$0	0	\$0	1	\$550,000	1	\$740,000	3	\$1,110,000				
Townhome	7	\$2,004,000	13	\$4,263,000	16	\$4,488,000	15	\$4,721,000	7	\$1,962,000				
TOTALS:	184	\$71,798,000	231	\$85,903,000	362	\$148,831,000	370	\$142,627,000	381	\$158,288,000				

	July		August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family														
Condo														
Homeplex														
Manufactured Home														
Modular Home														
New Builder Home														
New Patio Home														
New Townhome														
Patio Home														
Recreational														
Townhome														
TOTALS:														

May Year to Date Sales			
	2025	2024	2023
Year to Date Solds:	1,528	3,475	3,297
Total \$ Amount:	\$607,447,000	\$1,359,071,280	\$1,256,839,000
Total Average \$ of Home Sales:	\$397,543	\$391,099	\$381,206
# of Active End of Year:		1,211	1,113

RENTAL STATISTICS FOR 2025

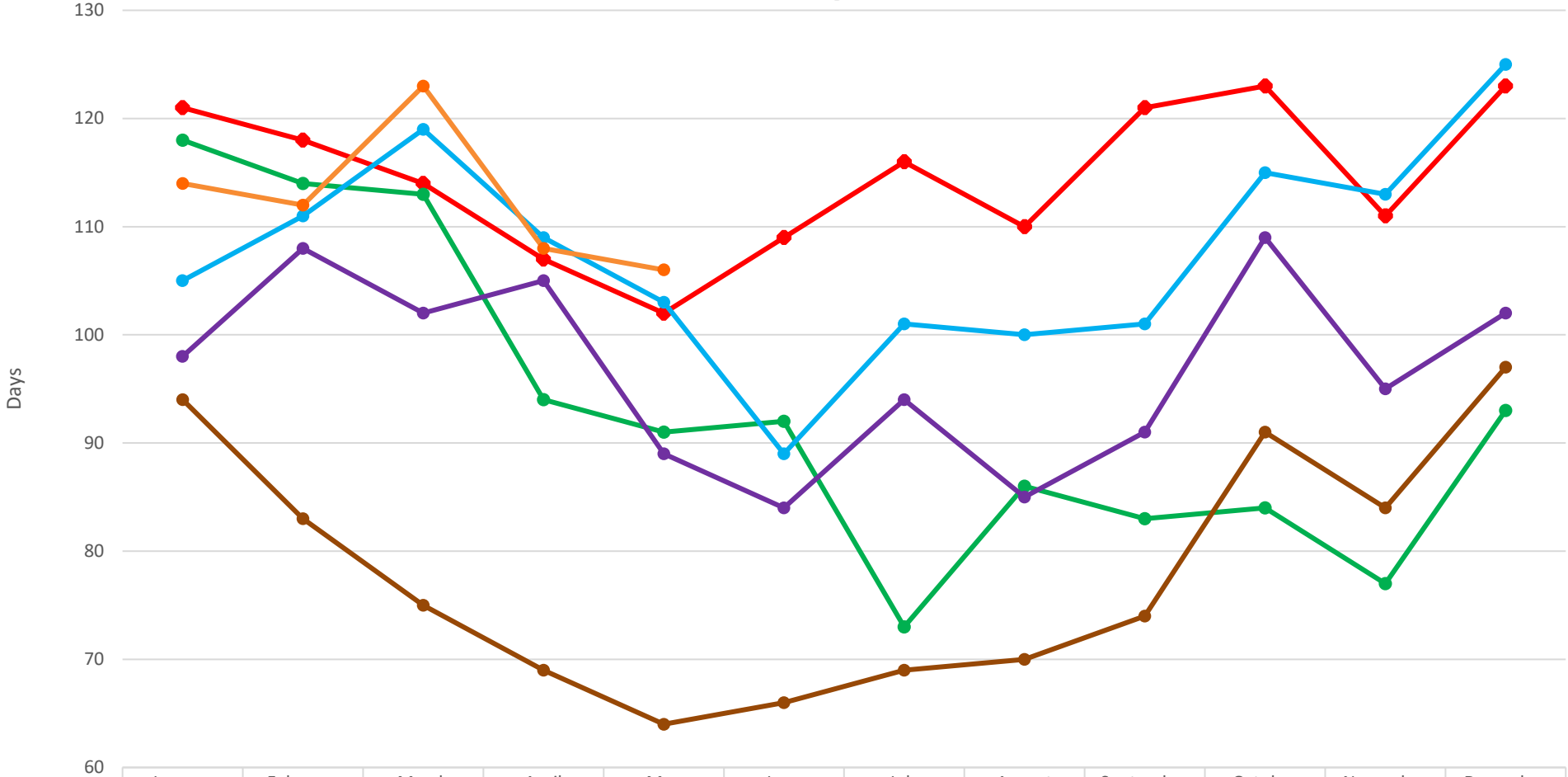
	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single Family	125	\$276,000	158	\$358,000	145	\$319,000	160	\$356,000	167	\$346,000				
Apartment	10	\$9,000	4	\$4,000	7	\$7,000	10	\$9,000	16	\$18,000				
Condo	13	\$20,000	23	\$37,000	15	\$20,000	29	\$39,000	39	\$52,000				
Duplex	37	\$53,000	52	\$78,000	65	\$93,000	57	\$78,000	62	\$78,000				
Fourplex	9	\$9,000	24	\$25,000	20	\$19,000	21	\$21,000	39	\$39,000				
Liveable Home Outside City	0	\$0	0	\$0	1	\$1,000	0	\$0	0	\$0				
Manufactured Home with Land	0	\$0	2	\$3,000	0	\$0	1	\$2,000	0	\$0				
Mobile Home	0	\$0	0	\$0	1	\$2,000	0	\$0	1	\$1,000				
Other	2	\$2,000	1	\$1,000	1	\$1,000	0	\$0	0	\$0				
Patio Home	0	\$0	1	\$2,000	1	\$1,000	2	\$4,000	2	\$4,000				
Townhome	36	\$65,000	44	\$77,000	36	\$55,000	35	\$66,000	30	\$55,000				
TOTALS:	232	\$434,000	309	\$585,000	292	\$518,000	315	\$575,000	356	\$593,000				

[illegible]

2025 RES Annual Sales by Price Range

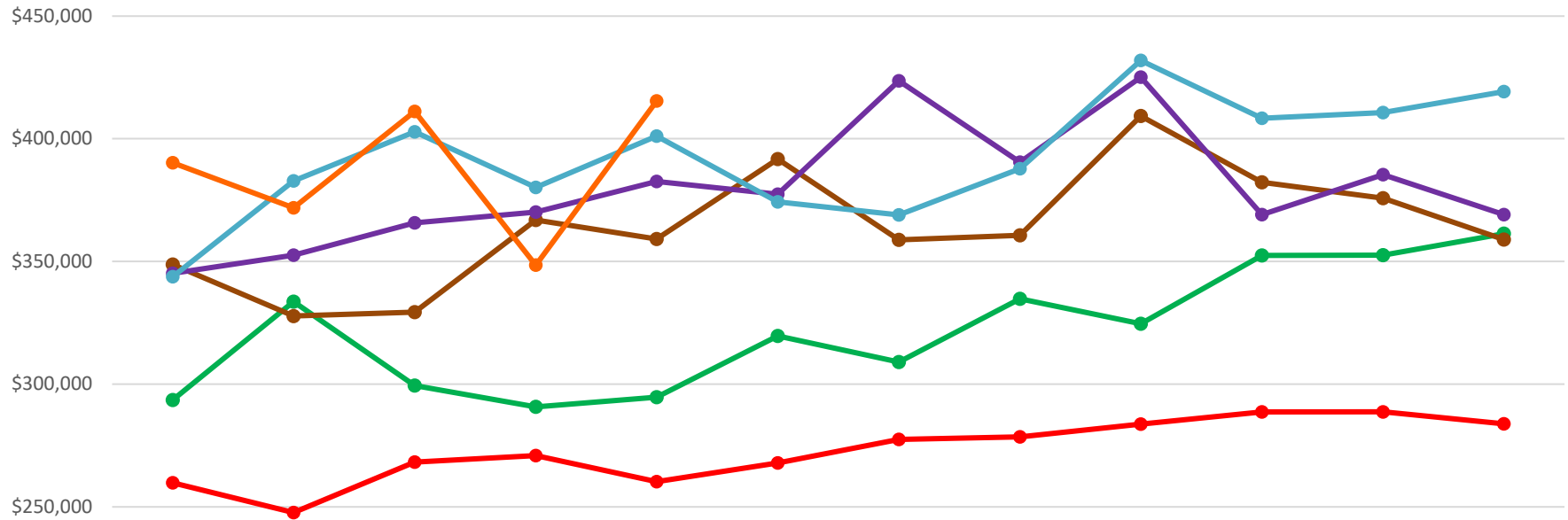
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	<u>Total</u>
\$49,999 & under	1	0	1	1	2								
\$50,000-\$99,999	4	4	7	2	3								
\$100,000-\$119,999	1	3	3	4	4								
\$120,000-\$139,999	2	6	1	8	5								
\$140,000-\$159,999	6	2	7	2	4								
\$160,000-\$179,999	5	4	6	9	7								
\$180,000-\$199,999	6	10	14	7	7								
\$200,000-\$219,000	8	10	11	18	9								
\$220,000-\$239,999	11	15	25	17	16								
\$240,000-\$259,999	9	18	27	29	19								
\$260,000-\$279,999	11	21	26	27	32								
\$280,000-\$299,999	13	26	35	38	38								
\$300,000-\$349,999	33	34	65	66	70								
\$350,000-\$399,999	11	23	36	36	37								
\$400,000-\$499,999	25	19	33	40	47								
\$500,000-\$599,999	8	9	22	25	17								
\$600,000-\$699,999	13	6	14	14	23								
\$700,000-\$799,999	2	7	7	6	10								
\$800,000-\$899,999	5	7	9	4	10								
\$900,000-\$999,999	5	1	1	4	5								
\$1,000,000 & over	5	6	12	13	16								
Total:	184	231	362	370	381								

Average DOM



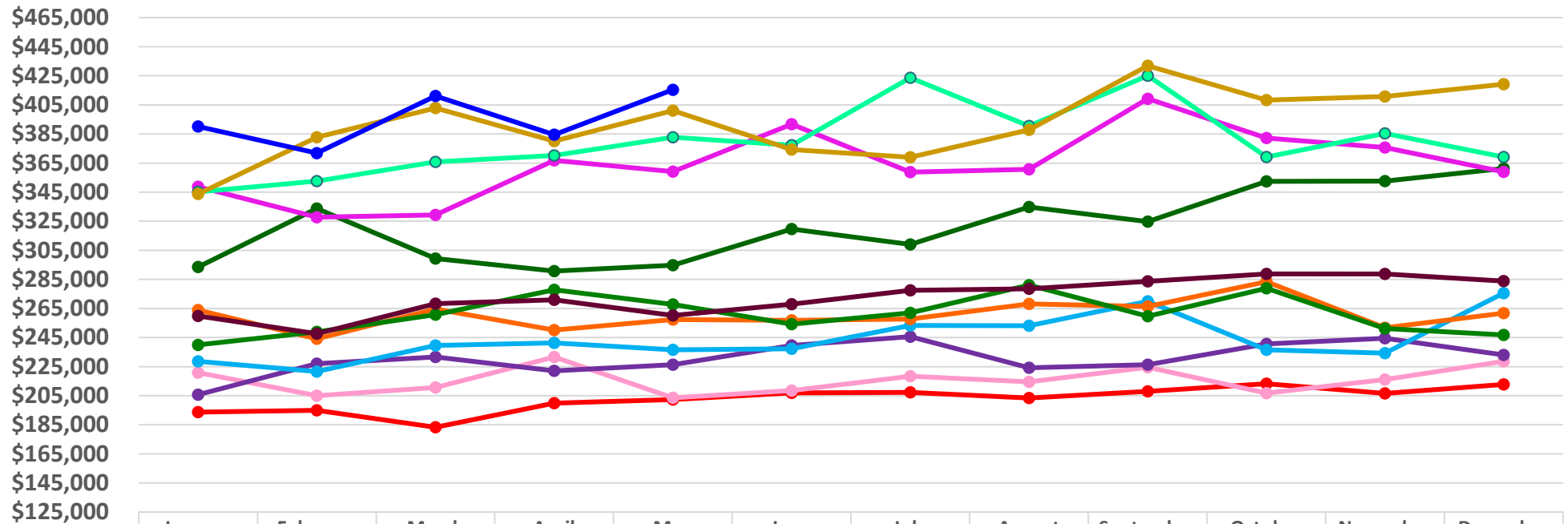
	January	February	March	April	May	June	July	August	September	October	November	December
2020	121	118	114	107	102	109	116	110	121	123	111	123
2021	118	114	113	94	91	92	73	86	83	84	77	93
2022	94	83	75	69	64	66	69	70	74	91	84	97
2023	98	108	102	105	89	84	94	85	91	109	95	102
2024	105	111	119	109	103	89	101	100	101	115	113	125
2025	114	112	123	108	106							

Average Sales Price



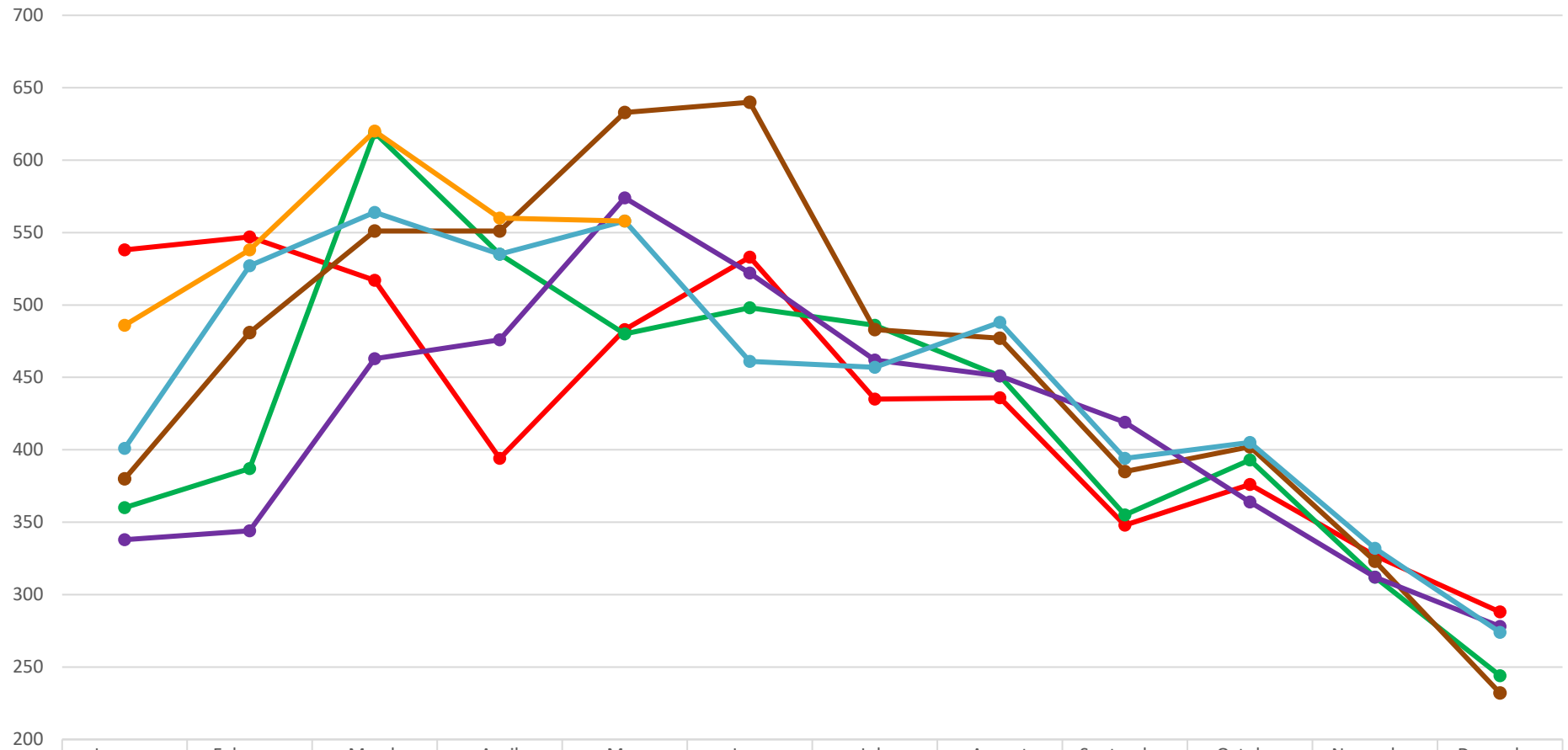
	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392	\$410,713	\$419,267
2025	\$390,196	\$371,877	\$411,132	\$348,478	\$415,455							

10 Year Historical Average Monthly Sales



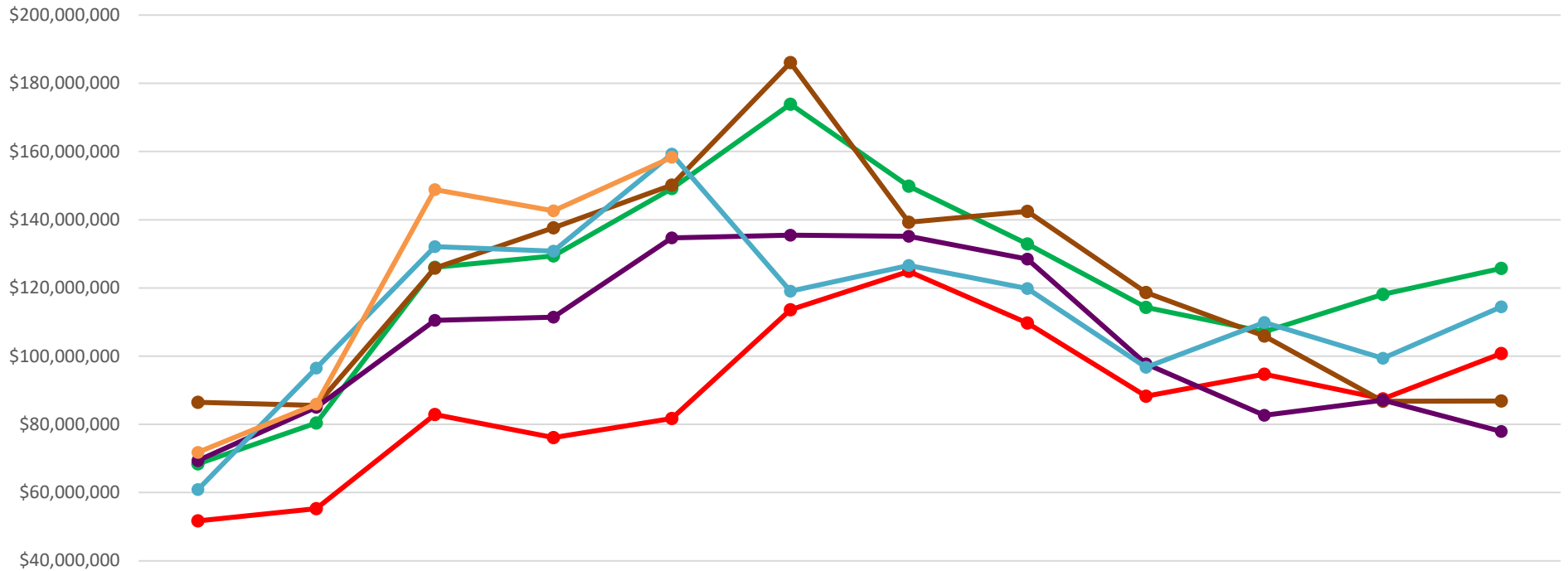
	January	February	March	April	May	June	July	August	September	October	November	December
2014	\$193,798	\$194,902	\$183,286	\$199,939	\$202,426	\$206,852	\$207,312	\$203,486	\$207,942	\$213,233	\$206,526	\$212,765
2015	\$220,837	\$205,052	\$210,727	\$231,603	\$203,539	\$208,500	\$218,436	\$214,579	\$224,567	\$206,767	\$216,175	\$228,580
2016	\$205,724	\$226,968	\$231,561	\$222,069	\$226,350	\$239,603	\$245,616	\$224,241	\$226,308	\$240,670	\$244,550	\$233,083
2017	\$228,597	\$221,647	\$239,580	\$241,284	\$236,553	\$237,290	\$253,366	\$253,150	\$269,888	\$236,564	\$234,231	\$275,589
2018	\$263,823	\$244,126	\$264,674	\$250,220	\$257,330	\$256,852	\$257,686	\$268,199	\$266,283	\$283,396	\$251,741	\$261,863
2019	\$239,979	\$248,823	\$260,671	\$277,841	\$267,720	\$254,215	\$261,881	\$281,074	\$259,589	\$278,952	\$251,247	\$246,864
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392	\$410,713	\$419,267
2025	\$390,196	\$371,877	\$411,132	\$384,478	\$415,455							

New Listings



	January	February	March	April	May	June	July	August	September	October	November	December
2020	538	547	517	394	483	533	435	436	348	376	327	288
2021	360	387	619	535	480	498	486	451	355	393	312	244
2022	380	481	551	551	633	640	483	477	385	402	323	232
2023	338	344	463	476	574	522	462	451	419	364	312	278
2024	401	527	564	535	558	461	457	488	394	405	332	274
2025	486	538	620	560	558							

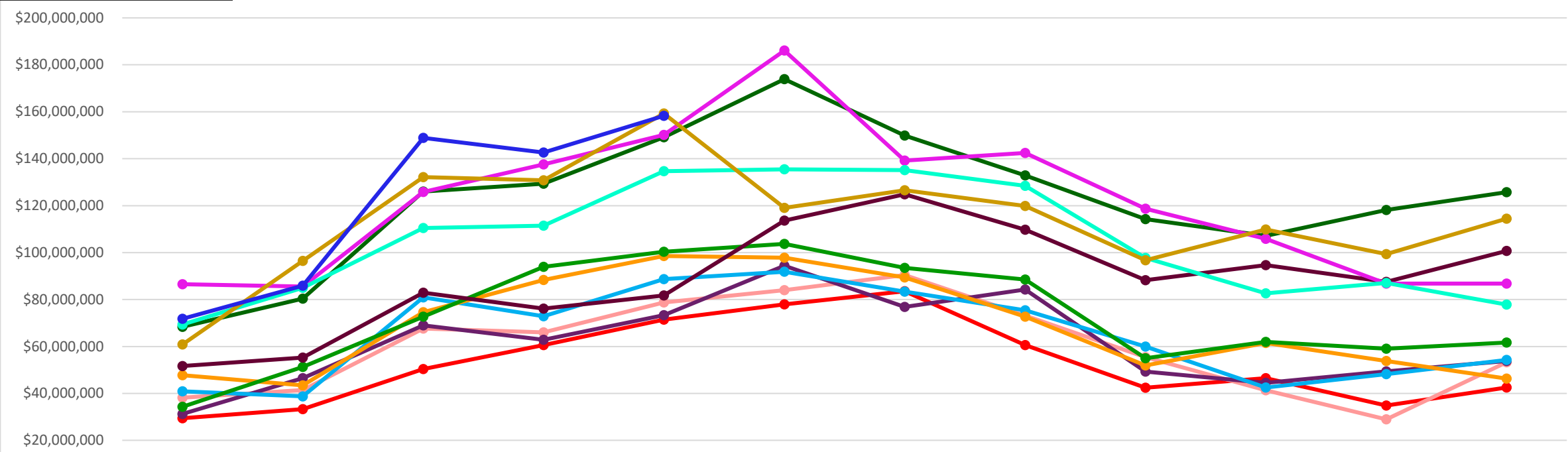
Total Monthly Sales



\$20,000,000

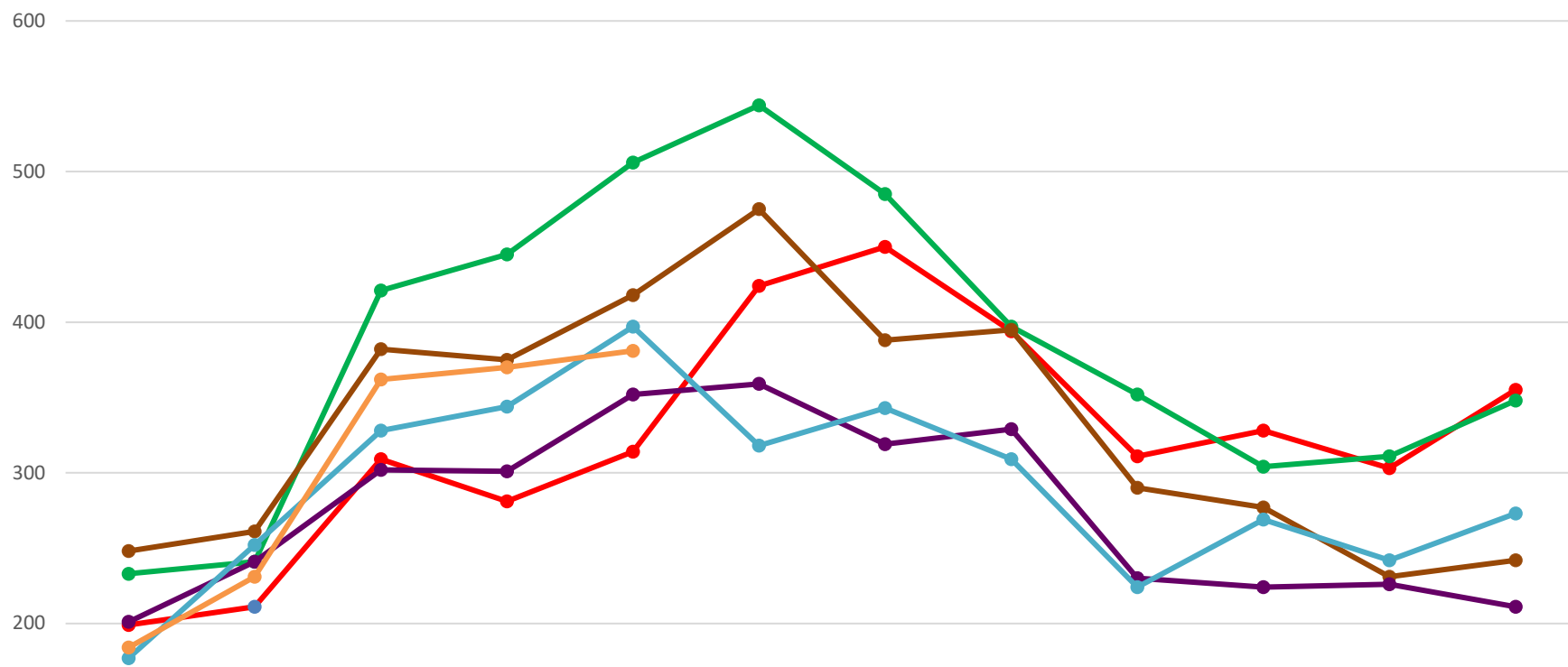
	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000	\$159,237,000	\$119,027,000	\$126,564,000	\$119,850,000	\$96,748,000	\$109,857,000	\$99,393,000	\$114,460,000
2025	\$71,796,000	\$85,904,000	\$148,830,000	\$142,627,000	\$158,288,000							

10 Year Total Sales Volume



\$-	January	February	March	April	May	June	July	August	September	October	November	December
2014	\$29,457,300	\$33,328,264	\$50,403,677	\$60,581,421	\$71,456,404	\$77,983,319	\$83,546,871	\$60,638,705	\$42,420,126	\$46,484,824	\$34,902,867	\$42,553,034
2015	\$38,204,866	\$41,420,584	\$67,643,518	\$66,006,889	\$78,769,642	\$84,025,416	\$90,432,362	\$73,171,352	\$55,468,000	\$41,354,000	\$28,967,000	\$53,259,000
2016	\$31,271,000	\$46,528,000	\$69,005,000	\$62,846,000	\$73,338,000	\$94,404,000	\$76,878,000	\$84,315,000	\$49,335,000	\$44,524,000	\$49,399,000	\$53,842,000
2017	\$40,919,000	\$38,788,000	\$80,978,000	\$72,868,000	\$88,707,000	\$91,831,000	\$83,357,000	\$75,433,000	\$59,937,000	\$42,582,000	\$48,252,000	\$54,291,000
2018	\$47,752,000	\$43,455,000	\$74,638,000	\$88,328,000	\$98,557,000	\$97,861,000	\$89,417,000	\$72,682,000	\$51,925,000	\$61,497,000	\$53,873,000	\$46,350,000
2019	\$34,317,000	\$51,257,000	\$72,727,000	\$93,910,000	\$100,395,000	\$103,720,000	\$93,491,000	\$88,538,000	\$55,033,000	\$61,927,000	\$59,043,000	\$61,716,000
2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000	\$159,237,000	\$119,027,000	\$126,564,000	\$119,850,000	\$96,748,000	\$109,857,000	\$99,393,000	\$114,460,000
2025	\$71,796,000	\$85,904,000	\$148,830,000	\$142,627,000	\$158,288,000							

Units Sold



100

	January	February	March	April	May	June	July	August	September	October	November	December
2020	199	211	309	281	314	424	450	394	311	328	303	355
2021	233	241	421	445	506	544	485	397	352	304	311	348
2022	248	261	382	375	418	475	388	395	290	277	231	242
2023	201	241	302	301	352	359	319	329	230	224	226	211
2024	177	252	328	344	397	318	343	309	224	269	242	273
2025	184	231	362	370	381							