

Bryan Housing Report

March 2024



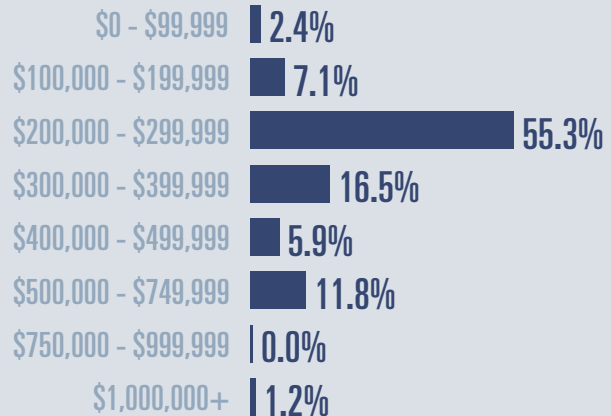
Median price

\$280,000

↑ 12%

Compared to March 2023

Price Distribution



Active listings

↑ 73.2%

258 in March 2024



Closed sales

↑ 8.9%

86 in March 2024



Days on market

Days on market 63

Days to close 28

Total 91

9 days more than March 2023



Months of inventory

3.3

Compared to 1.6 in March 2023

About the data used in this report

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College Station Housing Report

March 2024



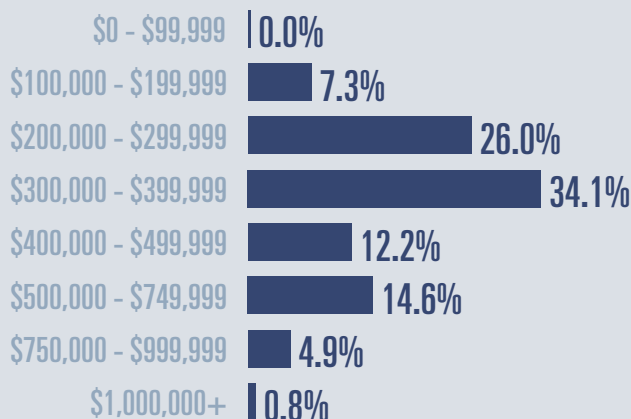
Median price

\$335,000

↑ 9.7%

Compared to March 2023

Price Distribution



Active listings

↑ 107.9%

368 in March 2024



Closed sales

↓ 8.1%

125 in March 2024



Days on market

Days on market 60

Days to close 28

Total 88

15 days less than March 2023



Months of inventory

3.4

Compared to 1.3 in March 2023

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College Station-Bryan MSA Housing Report

March 2024



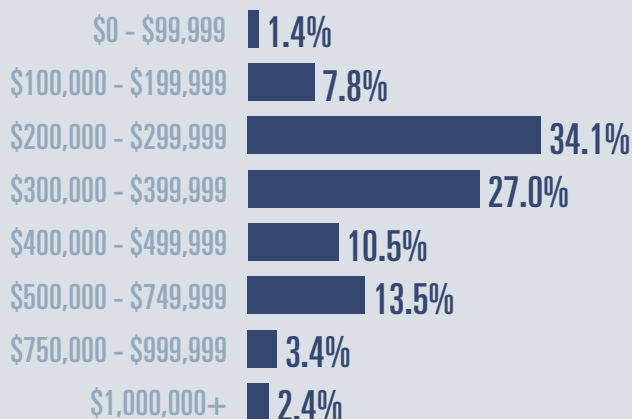
Median price

\$322,853

↑ 9.5%

Compared to March 2023

Price Distribution



Active listings

↑ 63%

1,035 in March 2024



Closed sales

↓ 2.9%

302 in March 2024



Days on market

Days on market 76

Days to close 31

Total 107

3 days less than March 2023



Months of inventory

3.9

Compared to 2.1 in March 2023

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Brazos County Housing Report

March 2024



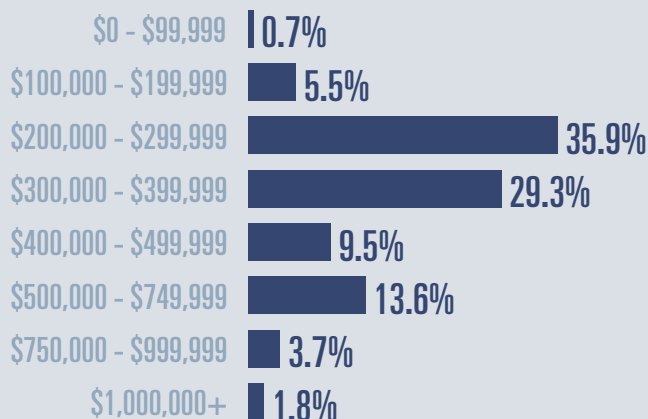
Median price

\$325,000

↑ **10.2%**

Compared to March 2023

Price Distribution



Active listings

↑ **66.7%**

827 in March 2024



Closed sales

Flat **0%**

279 in March 2024



Days on market

Days on market 72

Days to close 30

Total 102

6 days less than March 2023



Months of inventory

3.5

Compared to 1.8 in March 2023

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Burleson County Housing Report

March 2024



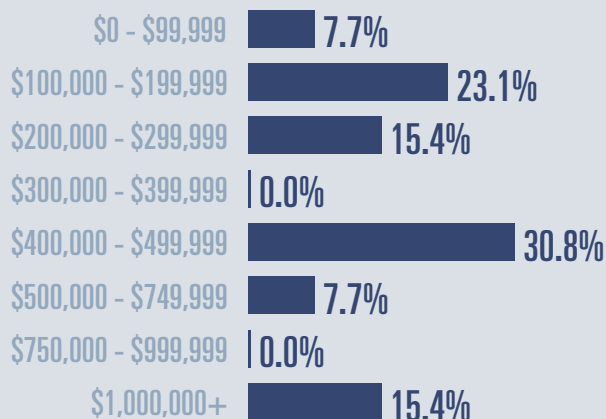
Median price

\$450,000

↑ **56.6%**

Compared to March 2023

Price Distribution



Active listings

↑ **41.8%**

112 in March 2024



Closed sales

↓ **27.8%**

13 in March 2024



Days on market

Days on market 125

Days to close 35

Total 160

5 days more than March 2023



Months of inventory

6.1

Compared to 4.0 in March 2023

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Grimes County Housing Report

March 2024



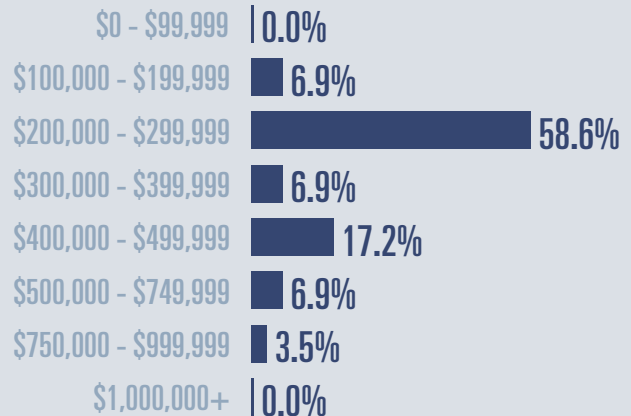
Median price

\$257,065

↓ 22.1%

Compared to March 2023

Price Distribution



Active listings

↑ 31.2%

164 in March 2024



Closed sales

↑ 20%

30 in March 2024



Days on market

Days on market 82

Days to close 38

Total 120

5 days more than March 2023



Months of inventory

5.2

Compared to 5.0 in March 2023

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Leon County Housing Report

March 2024



Median price

\$200,500

↑ **14.6%**

Compared to March 2023

Price Distribution

\$0 - \$99,999	25.0%
\$100,000 - \$199,999	25.0%
\$200,000 - \$299,999	50.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↑ **13.2%**

60 in March 2024



Closed sales

↓ **60%**

4 in March 2024



Days on market

Days on market 199

Days to close 50

Total 249

95 days more than March 2023



Months of inventory

7.7

Compared to 5.9 in March 2023

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Madison County Housing Report

March 2024

Price Distribution



Median price

\$314,500

↑ **56.5%**

Compared to March 2023

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	50.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	50.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↑ **50%**

36 in March 2024



Closed sales

↓ **80%**

2 in March 2024



Days on market

Days on market 30

Days to close 23

Total 53

87 days less than March 2023



Months of inventory

6.8

Compared to 5.3 in March 2023

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Robertson County Housing Report

March 2024



Median price

\$198,000

↓ 34%

Compared to March 2023

Price Distribution

\$0 - \$99,999	10.0%
\$100,000 - \$199,999	50.0%
\$200,000 - \$299,999	10.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	10.0%
\$500,000 - \$749,999	20.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↑ 60%

96 in March 2024



Closed sales

↓ 28.6%

10 in March 2024



Days on market

Days on market 124

Days to close 59

Total 183

94 days more than March 2023



Months of inventory

9.3

Compared to 6.4 in March 2023

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RESIDENTIAL STATS MARCH 2024

ALL AREAS

Average DOM: 119

New Listings: 564

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	1	0	0	1	1	0	0	0
\$50,000-\$99,999	4	1	0	5	19	2	0	1
\$100,000-\$119,999	2	1	0	3	10	2	1	1
\$120,000-\$139,999	3	0	0	3	23	2	1	2
\$140,000-\$159,999	5	1	0	6	16	5	0	2
\$160,000-\$179,999	4	3	0	7	33	9	1	3
\$180,000-\$199,999	1	3	1	5	22	6	0	0
\$200,000-\$219,999	3	6	0	9	34	8	0	1
\$220,000-\$239,999	0	19	4	23	53	18	1	4
\$240,000-\$259,999	2	18	5	25	54	21	1	8
\$260,000-\$279,999	3	16	2	21	52	18	3	3
\$280,000-\$299,999	0	22	5	27	87	26	2	5
\$300,000-\$349,999	1	27	20	48	168	40	1	9
\$350,000-\$399,999	0	18	18	36	134	34	0	8
\$400,000-\$499,999	2	12	24	38	156	32	1	15
\$500,000-\$599,999	1	10	13	24	98	20	7	6
\$600,000-\$699,999	0	3	16	19	75	19	2	5
\$700,000-\$799,999	0	4	6	10	52	6	2	6
\$800,000-\$899,999	0	2	5	7	31	6	1	6
\$900,000-\$999,999	0	1	2	3	27	5	0	6
\$1,000,000 & over	0	3	5	8	94	10	6	8
Total Units	32	170	126	328	1239	289	30	99
Average Price	192,684	349,816	527,685	402,814	528,366	417,016	821,660	517,927
Volume	6,166,000	59,469,000	66,488,000	132,123,000	654,646,000	120,518,000	24,650,000	51,275,000

RESIDENTIAL STATS MARCH 2024

BRAZOS

Average DOM: 106

New Listings: 403

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	2	0	0	2	1	1	0	0
\$100,000-\$119,999	2	0	0	2	6	2	0	0
\$120,000-\$139,999	2	0	0	2	8	1	0	2
\$140,000-\$159,999	3	0	0	3	8	4	0	1
\$160,000-\$179,999	3	2	0	5	12	4	1	1
\$180,000-\$199,999	1	0	1	2	7	3	0	0
\$200,000-\$219,999	3	6	0	9	21	3	0	1
\$220,000-\$239,999	0	16	3	19	22	11	1	3
\$240,000-\$259,999	2	16	3	21	29	15	0	2
\$260,000-\$279,999	3	11	1	15	29	12	0	3
\$280,000-\$299,999	0	21	4	25	60	23	1	4
\$300,000-\$349,999	1	27	18	46	132	34	0	4
\$350,000-\$399,999	0	14	17	31	106	30	0	5
\$400,000-\$499,999	0	7	15	22	113	27	1	7
\$500,000-\$599,999	0	7	10	17	70	16	5	3
\$600,000-\$699,999	0	3	15	18	54	14	1	3
\$700,000-\$799,999	0	1	5	6	33	5	0	5
\$800,000-\$899,999	0	2	5	7	13	3	0	5
\$900,000-\$999,999	0	0	2	2	15	4	0	3
\$1,000,000 & over	0	2	4	6	40	3	2	0
Total Units	22	135	103	260	779	215	12	52
Average Price	183,018	338,394	524,961	399,156	495,271	396,437	736,838	470,746
Volume	4,026,000	45,683,000	54,071,000	103,781,000	385,816,000	85,234,000	8,842,000	24,479,000

RESIDENTIAL STATS MARCH 2024

BURLESON

Average DOM: 183

New Listings: 27

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	5	1	0	0
\$100,000-\$119,999	0	1	0	1	1	0	0	0
\$120,000-\$139,999	0	0	0	0	2	0	0	0
\$140,000-\$159,999	1	0	0	1	1	0	0	1
\$160,000-\$179,999	0	0	0	0	9	2	0	1
\$180,000-\$199,999	0	1	0	1	3	2	0	0
\$200,000-\$219,999	0	0	0	0	0	0	0	0
\$220,000-\$239,999	0	0	1	1	7	0	0	1
\$240,000-\$259,999	0	0	0	0	5	0	0	2
\$260,000-\$279,999	0	1	0	1	7	2	2	0
\$280,000-\$299,999	0	0	0	0	7	1	0	1
\$300,000-\$349,999	0	0	0	0	7	2	0	0
\$350,000-\$399,999	0	0	0	0	3	3	0	0
\$400,000-\$499,999	0	1	1	2	8	0	0	1
\$500,000-\$599,999	0	0	1	1	2	1	0	0
\$600,000-\$699,999	0	0	0	0	1	0	0	1
\$700,000-\$799,999	0	0	0	0	2	0	0	0
\$800,000-\$899,999	0	0	0	0	4	1	0	1
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	0	1	0	1	7	1	0	1
Total Units	2	5	3	10	83	16	2	10
Average Price	102,500	474,320	433,333	387,660	446,778	383,769	265,000	454,570
Volume	205,000	2,372,000	1,300,000	3,877,000	37,083,000	6,140,000	530,000	4,546,000

RESIDENTIAL STATS MARCH 2024

GRIMES

Average DOM: 152

New Listings: 33

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	1	0	0	0
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	0	0	0	0
\$160,000-\$179,999	1	0	0	1	1	1	0	0
\$180,000-\$199,999	0	0	0	0	1	0	0	0
\$200,000-\$219,999	0	0	0	0	2	3	0	0
\$220,000-\$239,999	0	2	0	2	7	3	0	0
\$240,000-\$259,999	0	2	1	3	8	4	0	2
\$260,000-\$279,999	0	2	0	2	6	0	0	0
\$280,000-\$299,999	0	1	0	1	10	1	0	0
\$300,000-\$349,999	0	0	1	1	3	1	0	0
\$350,000-\$399,999	0	0	1	1	3	0	0	0
\$400,000-\$499,999	0	1	2	3	13	1	0	4
\$500,000-\$599,999	0	1	0	1	7	2	1	2
\$600,000-\$699,999	0	0	1	1	5	3	0	0
\$700,000-\$799,999	0	0	0	0	5	1	0	0
\$800,000-\$899,999	0	0	0	0	4	2	0	0
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	0	0	0	0	8	0	1	2
Total Units	1	9	6	16	88	22	2	10
Average Price	165,000	306,566	412,411	337,410	523,754	410,080	2,619,500	599,714
Volume	165,000	2,759,000	2,474,000	5,399,000	46,090,000	9,022,000	5,239,000	5,997,000

RESIDENTIAL STATS MARCH 2024

LEON

Average DOM: 81

New Listings: 3

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	1	0	0	1	1	0	0	0
\$50,000-\$99,999	0	0	0	0	2	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	1	0	0	0
\$160,000-\$179,999	0	1	0	1	1	0	0	0
\$180,000-\$199,999	0	0	0	0	3	0	0	0
\$200,000-\$219,999	0	0	0	0	2	0	0	0
\$220,000-\$239,999	0	0	0	0	2	0	0	0
\$240,000-\$259,999	0	0	0	0	1	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	0	0	0
\$300,000-\$349,999	0	0	0	0	5	0	0	1
\$350,000-\$399,999	0	0	0	0	3	0	0	0
\$400,000-\$499,999	0	0	0	0	4	0	0	1
\$500,000-\$599,999	0	0	0	0	1	0	1	0
\$600,000-\$699,999	0	0	0	0	1	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	1	0	0	0
\$1,000,000 & over	0	0	0	0	2	0	0	0
Total Units	1	1	0	2	31	0	1	2
Average Price	37,000	172,000	0	104,500	427,348	0	599,000	399,300
Volume	37,000	172,000	0	209,000	13,248,000	0	599,000	799,000

RESIDENTIAL STATS MARCH 2024

MADISON

Average DOM: 59

New Listings: 10

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	1	0	0	0
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	2	0	0	0
\$160,000-\$179,999	0	0	0	0	2	0	0	0
\$180,000-\$199,999	0	0	0	0	2	0	0	0
\$200,000-\$219,999	0	0	0	0	1	0	0	0
\$220,000-\$239,999	0	0	0	0	2	0	0	0
\$240,000-\$259,999	0	0	0	0	1	0	0	1
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	1	0	0
\$300,000-\$349,999	0	0	0	0	4	0	0	1
\$350,000-\$399,999	0	0	0	0	4	0	0	1
\$400,000-\$499,999	0	1	0	1	1	1	0	0
\$500,000-\$599,999	0	0	0	0	1	0	0	0
\$600,000-\$699,999	0	0	0	0	1	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	1	0
\$800,000-\$899,999	0	0	0	0	2	0	0	0
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	0	0	0	0	1	0	0	1
Total Units	0	1	0	1	29	2	1	4
Average Price	0	430,000	0	430,000	405,152	354,500	750,000	536,625
Volume	0	430,000	0	430,000	11,749,000	709,000	750,000	2,147,000

RESIDENTIAL STATS MARCH 2024

ROBERTSON

Average DOM: 168

New Listings: 36

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	9	0	0	1
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	1	0	0	1	8	0	1	0
\$140,000-\$159,999	1	0	0	1	0	0	0	0
\$160,000-\$179,999	0	0	0	0	3	2	0	0
\$180,000-\$199,999	0	1	0	1	5	1	0	0
\$200,000-\$219,999	0	0	0	0	3	0	0	0
\$220,000-\$239,999	0	0	0	0	5	1	0	0
\$240,000-\$259,999	0	0	0	0	3	1	0	1
\$260,000-\$279,999	0	0	0	0	5	0	1	0
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	0	0	0	0	5	0	1	1
\$350,000-\$399,999	0	0	0	0	6	0	0	0
\$400,000-\$499,999	1	0	1	2	6	2	0	0
\$500,000-\$599,999	0	0	0	0	7	0	0	1
\$600,000-\$699,999	0	0	0	0	6	1	0	1
\$700,000-\$799,999	0	1	1	2	1	0	0	1
\$800,000-\$899,999	0	0	0	0	1	0	0	0
\$900,000-\$999,999	0	0	0	0	1	0	0	0
\$1,000,000 & over	0	0	0	0	5	3	0	0
Total Units	4	2	2	8	82	11	3	6
Average Price	196,250	456,500	603,850	363,213	383,609	808,146	247,500	446,250
Volume	785,000	913,000	1,208,000	2,906,000	31,456,000	8,890,000	743,000	2,678,000



RENTAL STATS MARCH 2024

ALL AREAS

Average DOM: 49

New Listings: 415

Leased Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$499 & under	0	1	0	1	0	0	0	0
\$500-\$749	7	0	0	7	19	1	0	0
\$750-\$999	20	0	0	20	33	1	0	5
\$1,000-\$1,249	37	2	0	39	110	10	0	10
\$1,250-\$1,499	11	14	0	25	77	2	1	3
\$1,500-\$1,749	5	38	4	47	87	5	0	3
\$1,750-\$1,999	1	30	10	41	83	8	1	5
\$2,000-\$2,249	2	25	16	43	135	5	1	3
\$2,250-\$2,499	0	7	14	21	76	3	1	3
\$2,500-\$2,749	0	3	16	19	57	0	0	6
\$2,750-\$2,999	0	0	5	5	21	2	0	4
\$3,000 & over	0	0	16	16	30	6	2	4
Total Units	83	120	81	284	728	43	6	46
Average Price	1,077	1,770	2,520	1,781	1,824	1,971	2,475	1,926
Volume	89,000	212,000	204,000	506,000	1,328,000	85,000	15,000	89,000

This chart does not include individual room rentals.

RESIDENTIAL STATISTICS FOR 2024

	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	84	\$32,669,000	140	\$54,136,000	194	\$81,171,000								
Condo	15	\$3,266,000	13	\$2,823,000	18	\$4,162,000								
Homeplex	1	\$148,000	0	\$0	0	\$0								
Manufactured Home	8	\$1,318,000	5	\$1,443,000	6	\$1,506,000								
Modular Home	0	\$0	0	\$0	0	\$0								
New Builder Home	46	\$16,087,000	71	\$29,905,000	89	\$36,168,000								
New Patio Home	0	\$0	0	\$0	0	\$0								
New Townhome	1	\$370,000	0	\$0	2	\$760,000								
Patio Home	1	\$708,000	1	\$400,000	3	\$1,411,000								
Recreational	0	\$0	3	\$1,997,000	3	\$3,550,000								
Townhome	20	\$6,280	19	\$5,760,000	13	\$3,396,000								
TOTALS:	176	\$54,572,280	252	\$96,464,000	328	\$132,124,000								

	July		August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family														
Condo														
Homeplex														
Manufactured Home														
Modular Home														
New Builder Home														
New Patio Home														
New Townhome														
Patio Home														
Recreational														
Townhome														
TOTALS:														

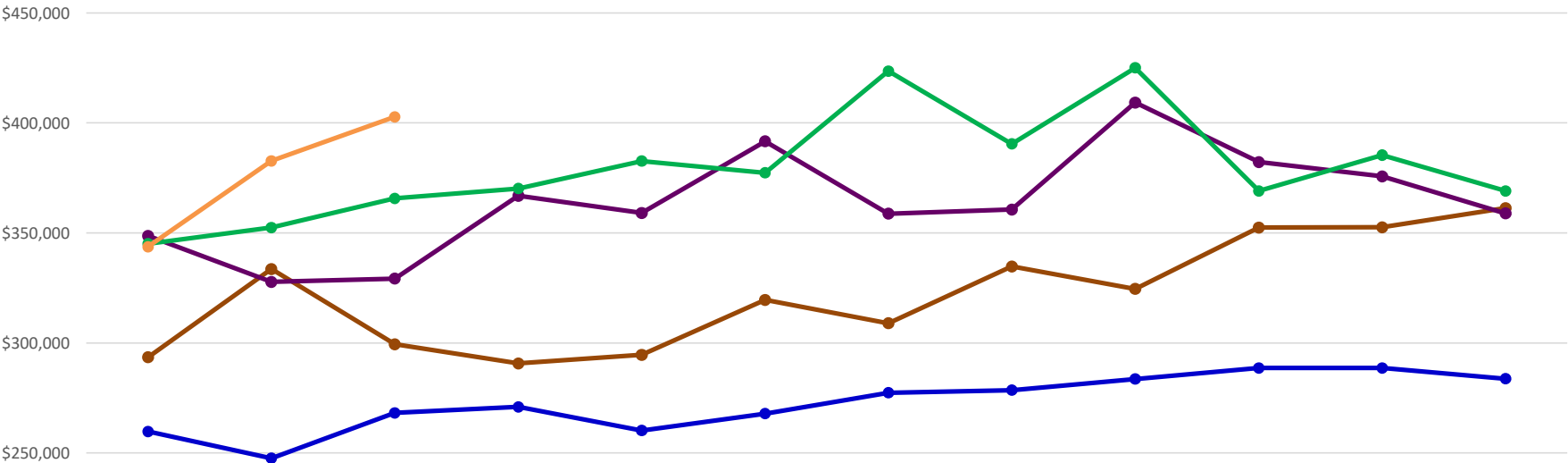
December Year to Date Sales

	2024	2023	2022
Year to Date Solds:	756	3,297	3,982
Total \$ Amount:	\$283,160,280	\$1,256,839,000	\$1,451,549,000
Total Average \$ of Home Sales:	\$374,550	\$381,206	\$364,527
# of Active End of Year:		1,113	915

[illegible]

[illegible]

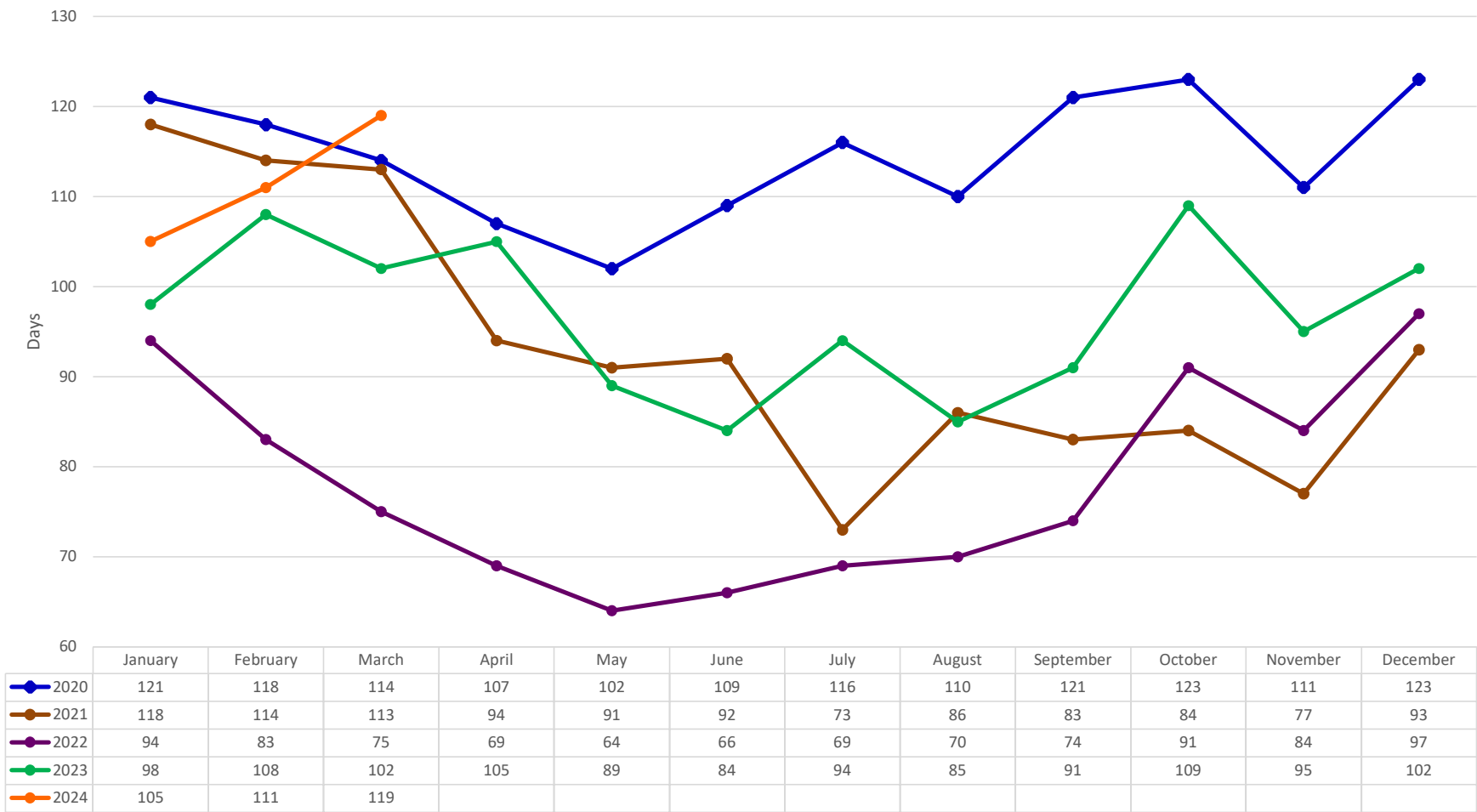
Average Sales Price



	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814									

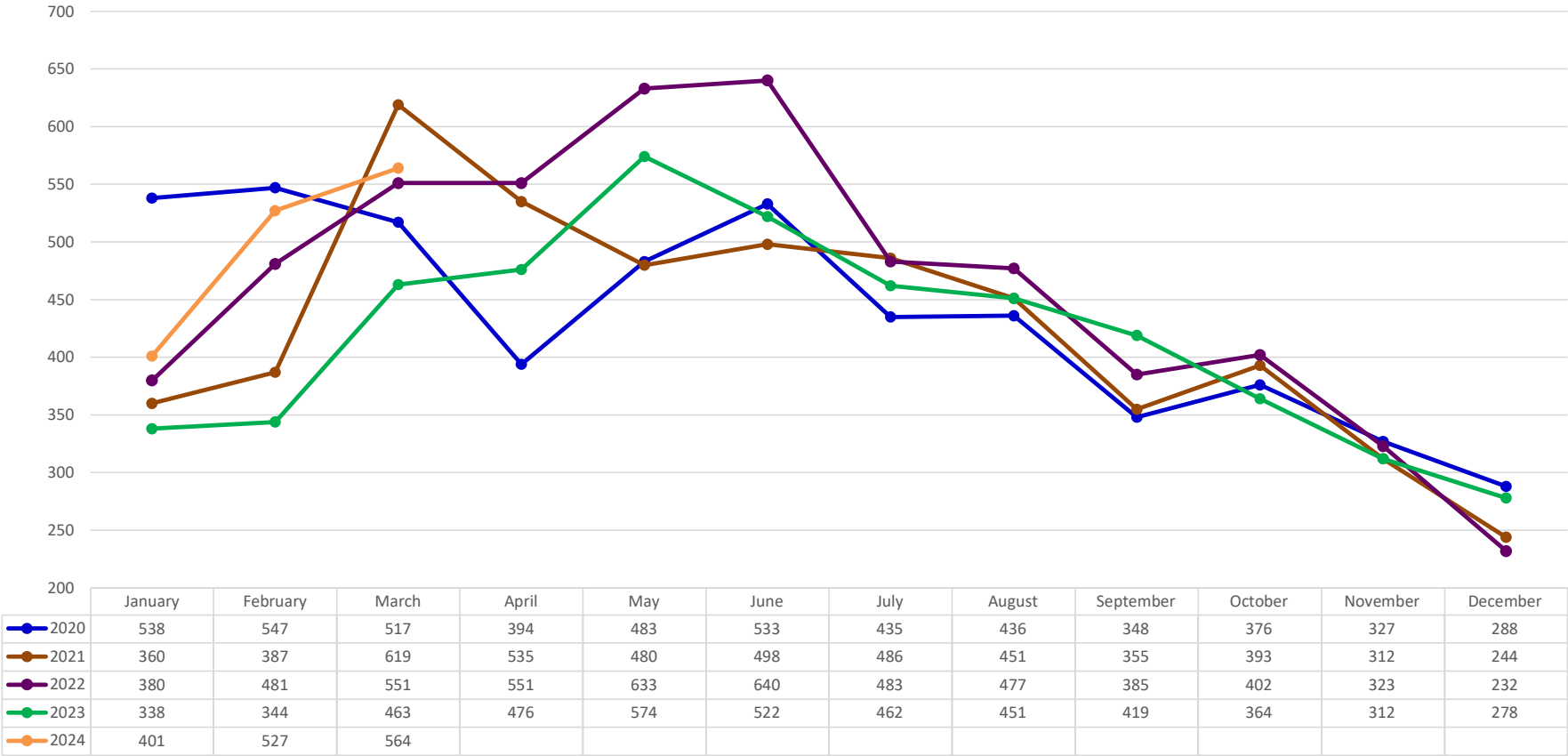
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Average DOM



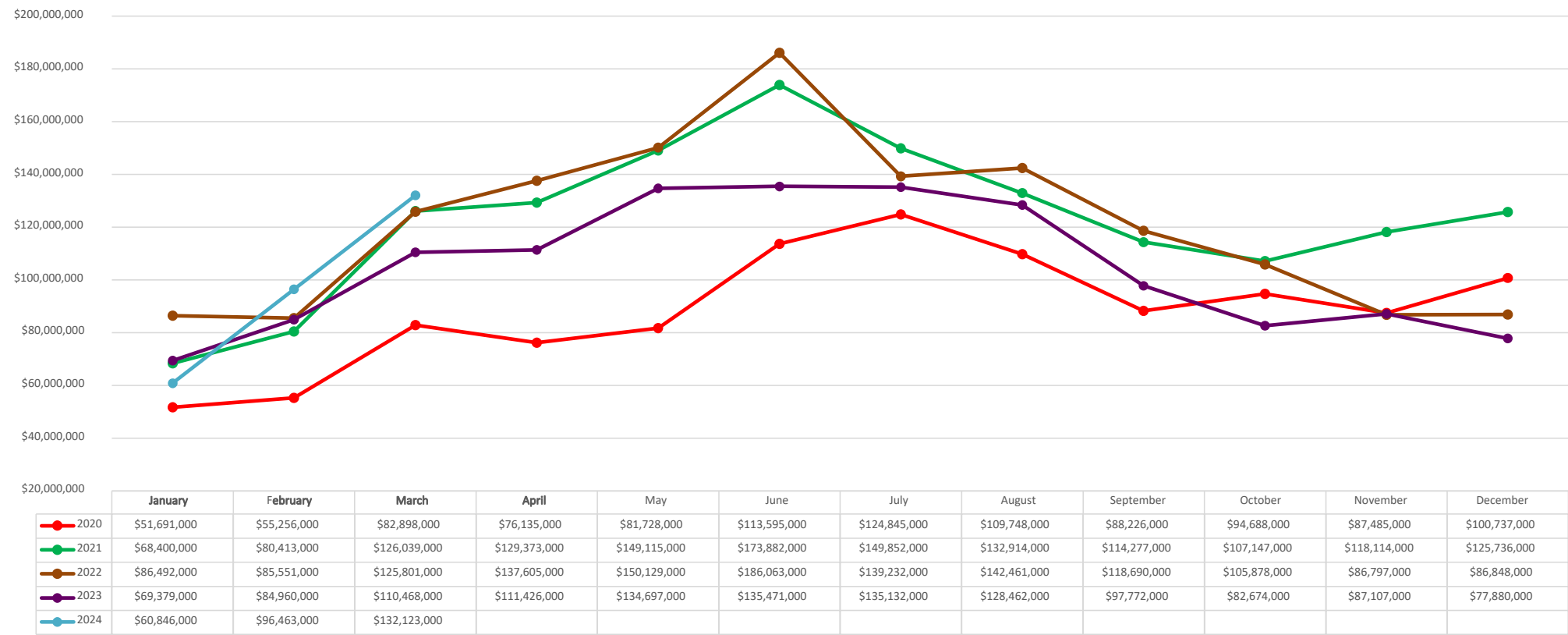
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New Listings



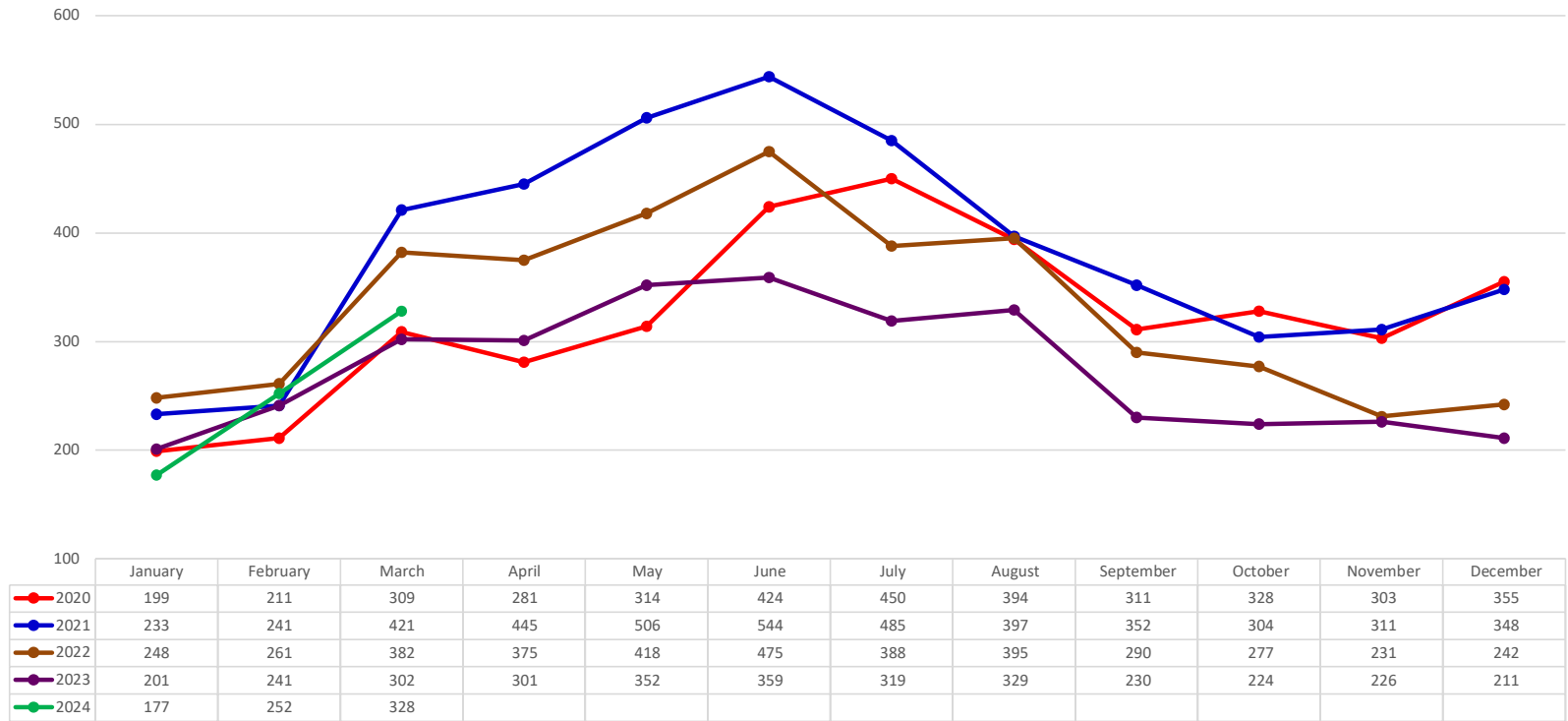
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Total Monthly Sales



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Units Sold



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