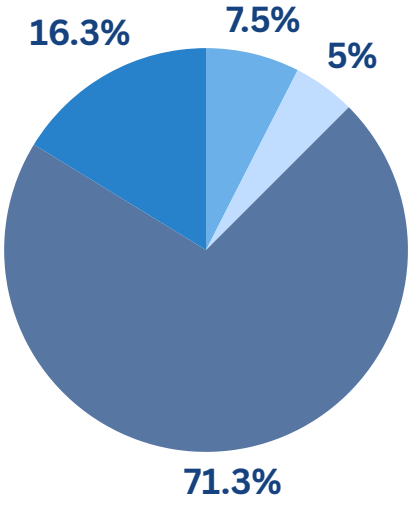
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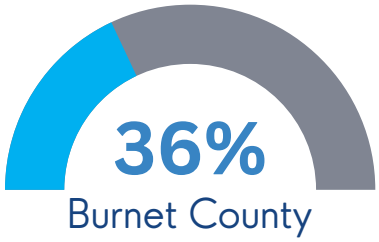
MLS Quick Stats January 2026

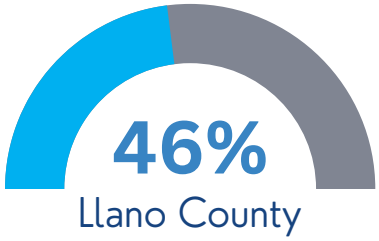
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**172**
Total Active Listings:	**1176**
Average List Price:	**$809,967**
Median List Price:	**$404,950**

Sold Listings:	**57**
Average Sold Price:	**$725,464**
Median Sold Price:	**$450,000**
Average DOM	**173**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**0%**
Avg List Price	**+2%** ▲
New Listings	**-24%** ▼
Med List Price	**-13%** ▼

Sold Listings

Total Sold	**-2%** ▼
Avg List Price	**+30%** ▲
Avg DOM	**+16%** ▲
Med List Price	**+4%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$348,000 ⌄ -5.9% from last year

Days on Market
133 ⌄ -43 days vs last year

Months of Inv.
9.2 ⌃ +1.9 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$345,000 ⌄ -35.8% from last year

Days on Market
207 ⌃ +38 days vs last year

Months of Inv.
11.5 ⌃ +0.7 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	316	364	-13%
Total Listings Closed	80	96	-17%
Total Volume Closed	$50,830,750	$52,413,554	-3%
Total Listings Pended	47	148	-68%

Residential Active:	2026	2025	YoY
Total Listings Listed	172	225	-24%
Total Active Listings	1176	1175	0%
Avg. List Price	$809,967	$792,517	2%
Median List Price	$404,950	$465,000	-13%

Residential Pending:	2026	2025	YoY
Total Listings Pended	30	101	-70%
Avg. DOM of Listings Pended	127	146	-13%
Med. DOM of Listings Pended	73	110	-34%

Residential Closed:	2026	2025	YoY
Total Listings Closed	57	58	-2%
Total Volume Closed	$41,351,500	$33,328,426	24%
Avg. List Price	$779,520	$599,136	30%
Avg. Sold Price	$725,464	$574,628	26%
Avg. DOM	173	207	-16%
Median List Price	$449,900	$432,000	4%
Median Sold Price	$450,000	$430,000	5%
Median DOM	168	128	31%
Avg. Sold $ to Avg. List $	93%	96%	-3%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	-14%			
Burnet			-9%	-9%
Comal			-15%	
Lampasas			-16%	
Llano		-15%	-13%	-19%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-5%	
Buchanan Dam			-14%	
Burnet			-11%	-17%
Granite Shoals			-21%	-9%
Horseshoe Bay			-11%	-23%
Kingsland			-8%	
Lampasas			-14%	
Marble Falls			-7%	
Round Mountain	-7%			
Spring Branch			-15%	
Sunrise Beach			-16%	
Tow			-18%	

By Class



Farm & Ranch

-13%



Comm/Ind

-17%



Residential

-12%



Lots

-13%

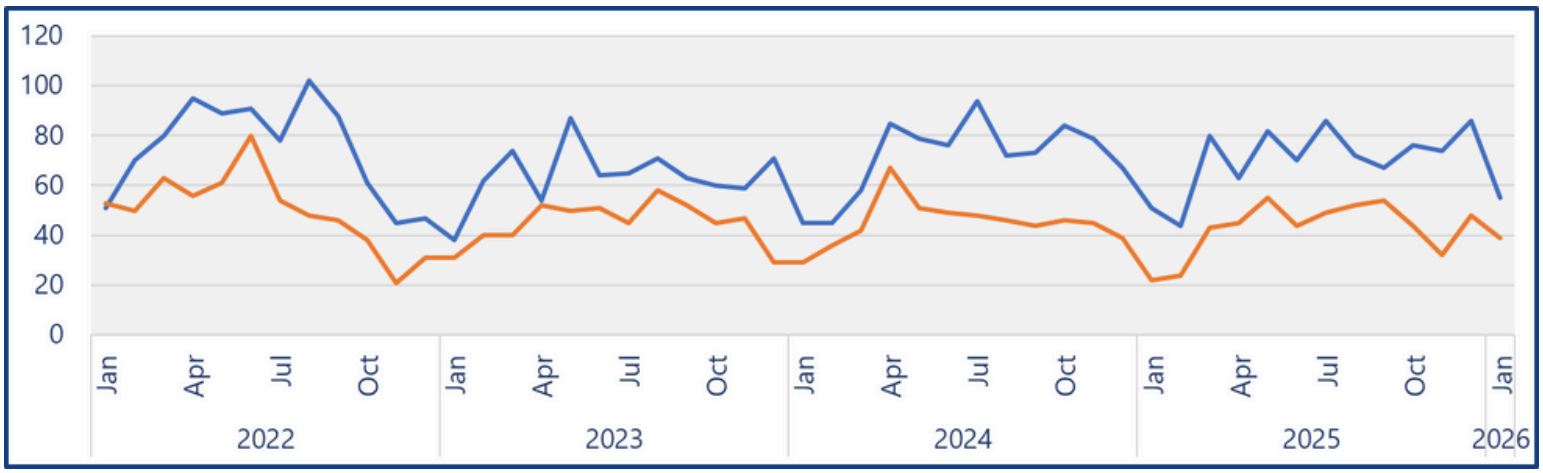
Data source: HLAoR MLS

Historical Data

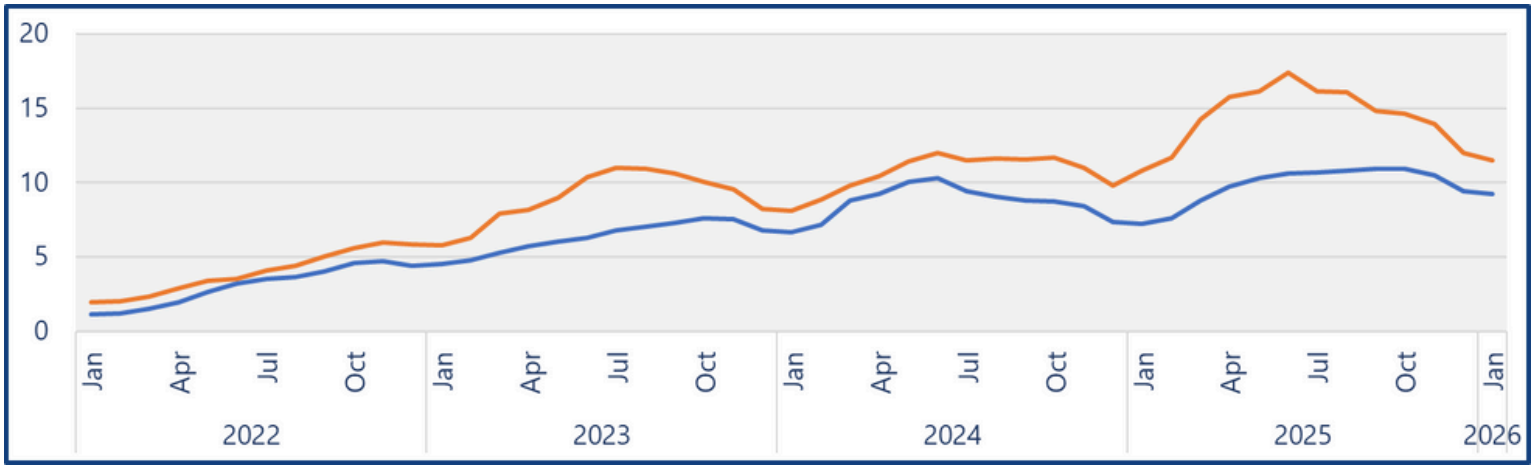
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

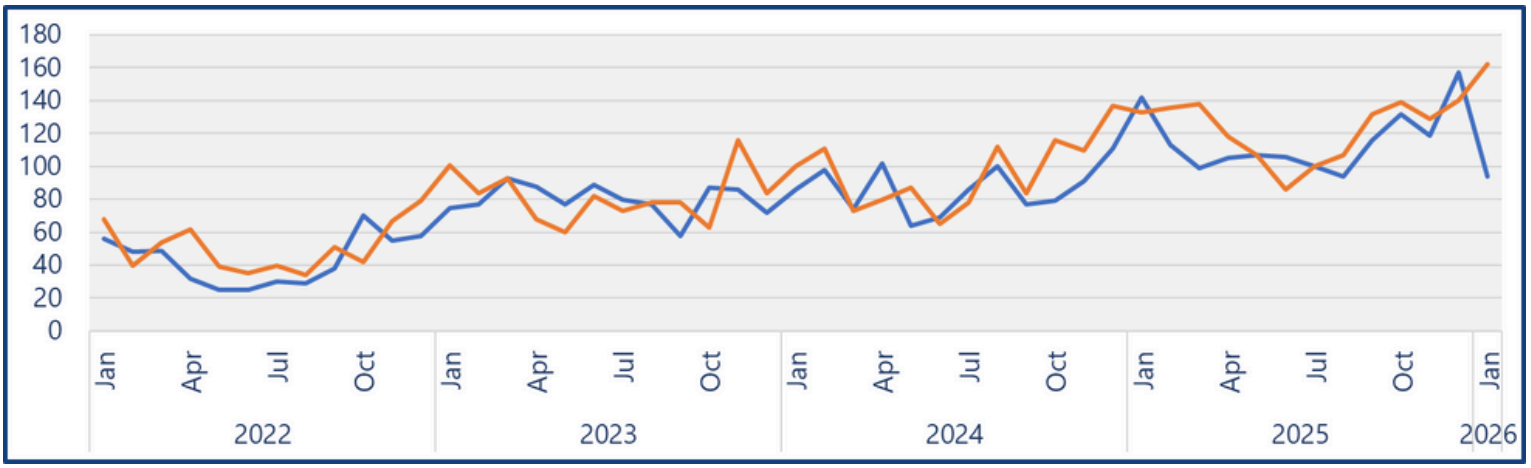
Home Sales



Months Inventory



Avg Days On Market

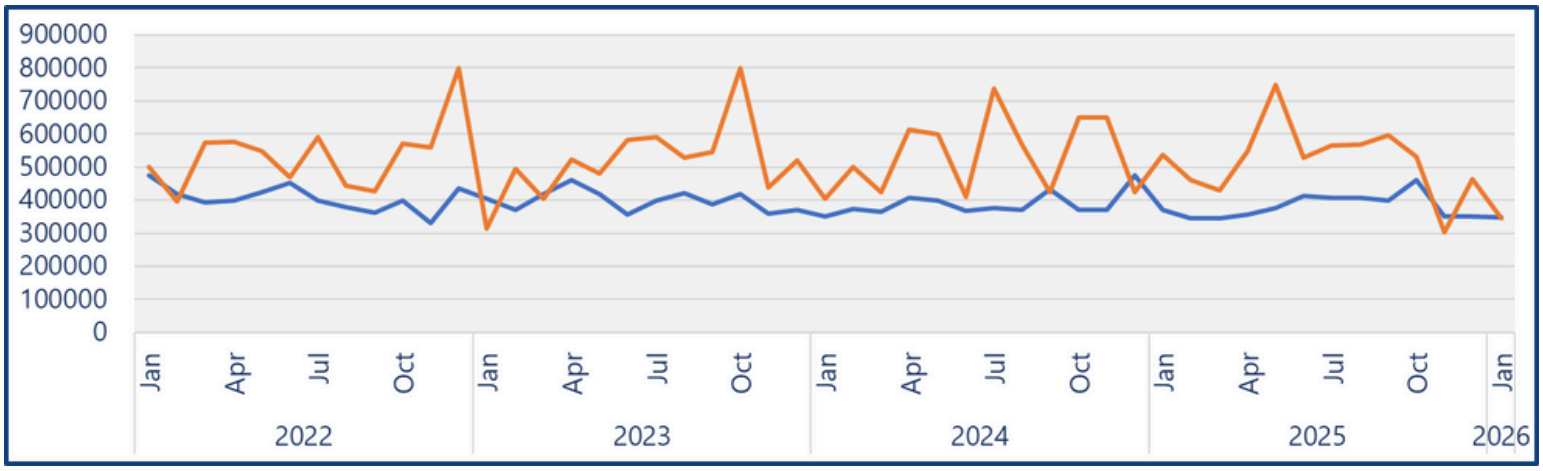


Historical Data

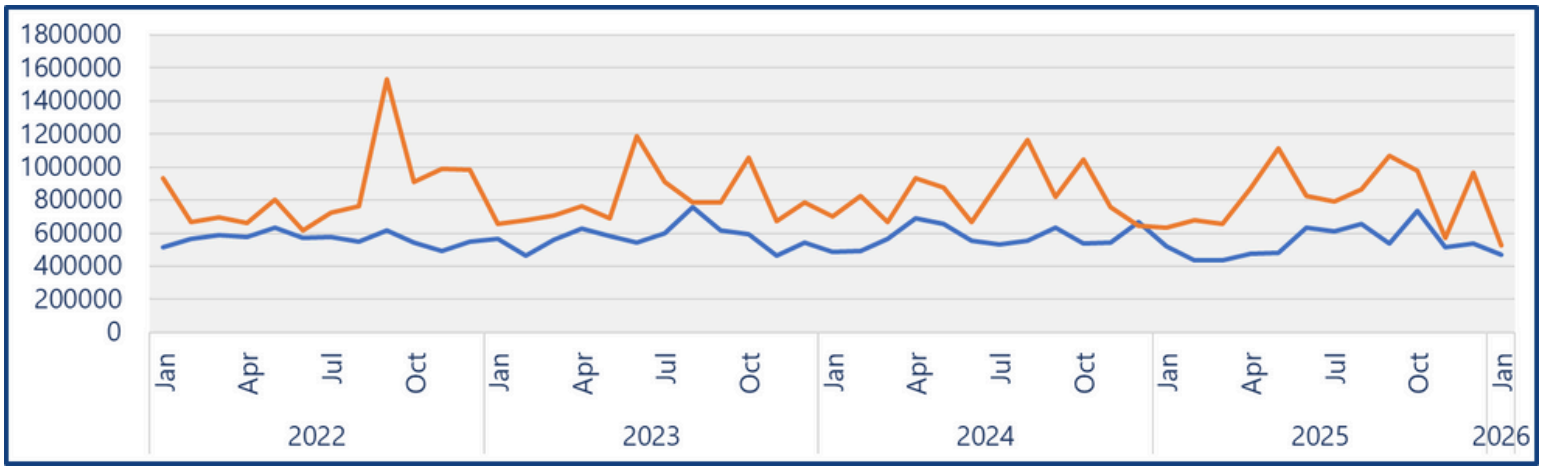
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

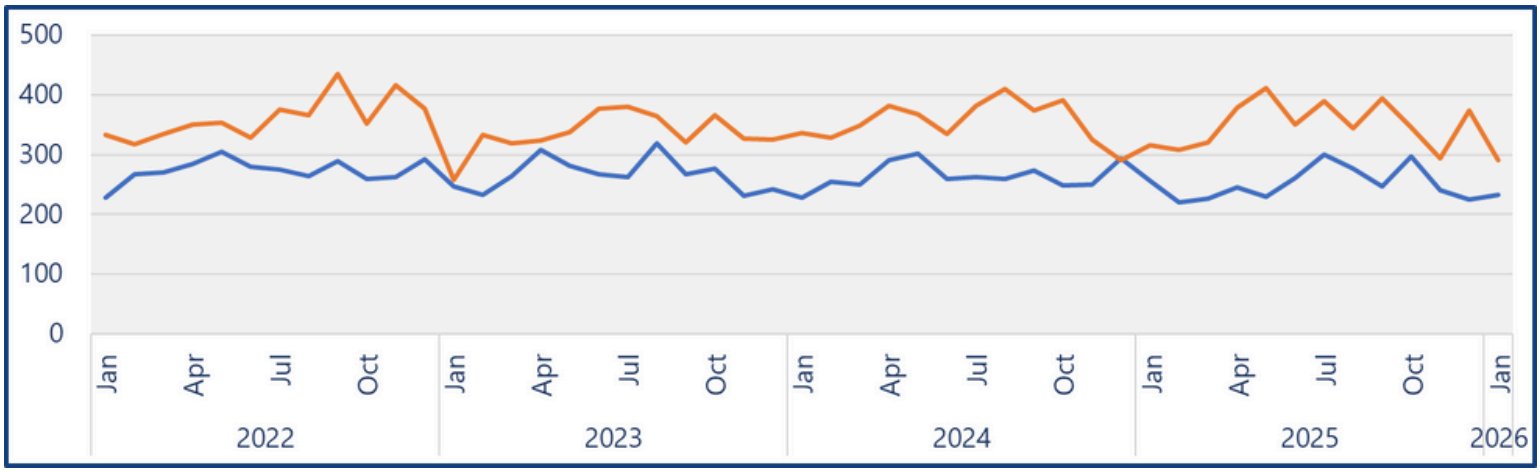
Median Sales Price



Average Sales Price



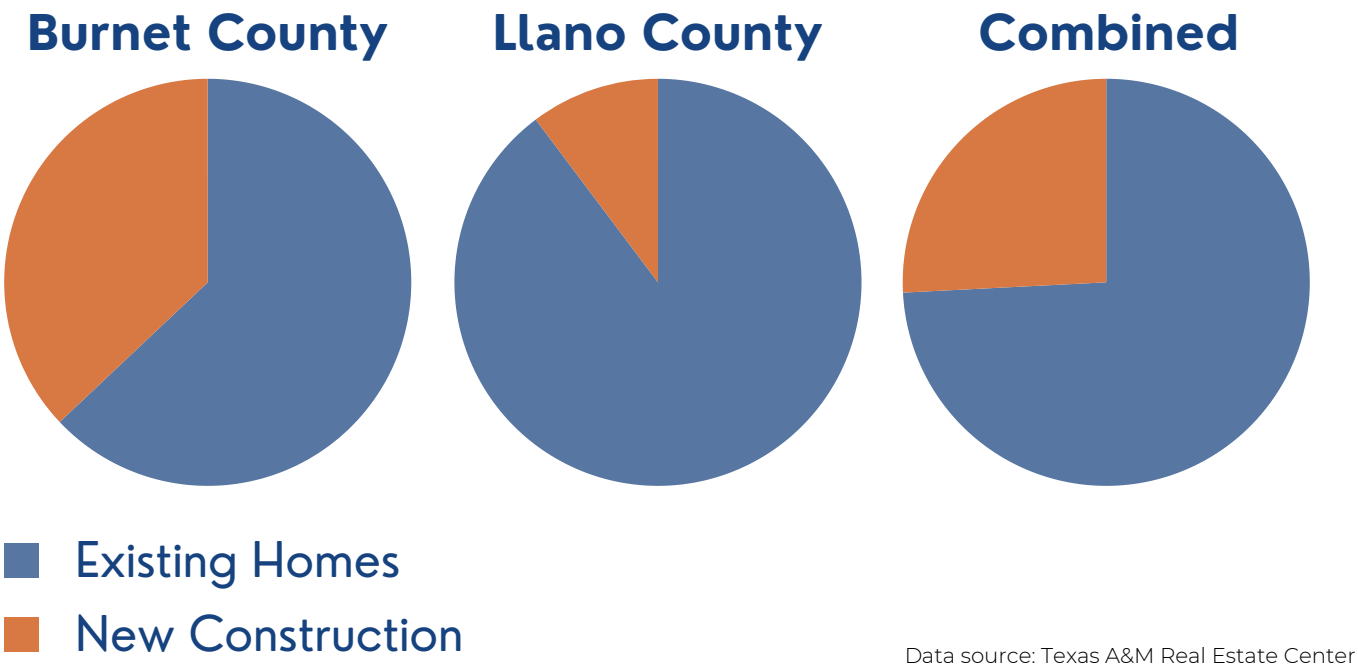
Average Price Per SqFt



Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	34	20
Avg Sales Price	$543,484	$346,767
Median Sales Price	$427,500	$309,990
Months Inventory	10.1	7.0
Avg Days on Market	96	91

Llano County	Existing Home	New Construction
Closed Sales	35	4
Avg Sales Price	$497,014	$777,500
Median Sales Price	$335,500	$475,000
Months Inventory	11.5	11.7
Avg Days on Market	163	150

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$175,000	$0
Median Sales Price	$175,000	$0
Months Inventory	6.9	1.7
Avg Days on Market	104	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	2
Avg Sales Price	$275,000	$412,500
Median Sales Price	$275,000	$412,500
Months Inventory	15.0	0.0
Avg Days on Market	26	134
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	1
Avg Sales Price	$220,667	$560,000
Median Sales Price	$187,000	$560,000
Months Inventory	5.3	29.1
Avg Days on Market	82	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$215,000	$0
Median Sales Price	$215,000	$0
Months Inventory	8.9	10.5
Avg Days on Market	68	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$599,333	$0
Median Sales Price	$449,000	$0
Months Inventory	14.0	11.0
Avg Days on Market	124	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$565,000	$0
Median Sales Price	$565,000	$0
Months Inventory	5.5	0.0
Avg Days on Market	235	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	13	4
Avg Sales Price	$615,385	$811,250
Median Sales Price	$420,500	$480,000
Months Inventory	12.1	12.0
Avg Days on Market	163	124
Kingsland	**Existing Home**	**New Construction**
Closed Sales	7	0
Avg Sales Price	$429,571	$0
Median Sales Price	$241,500	$0
Months Inventory	12.1	11.2
Avg Days on Market	196	0
Llano	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$280,000	$0
Median Sales Price	$280,000	$0
Months Inventory	11.3	12.0
Avg Days on Market	127	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	2	1
Avg Sales Price	$427,500	$290,000
Median Sales Price	$427,500	$290,000
Months Inventory	6.5	6.6
Avg Days on Market	119	216

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

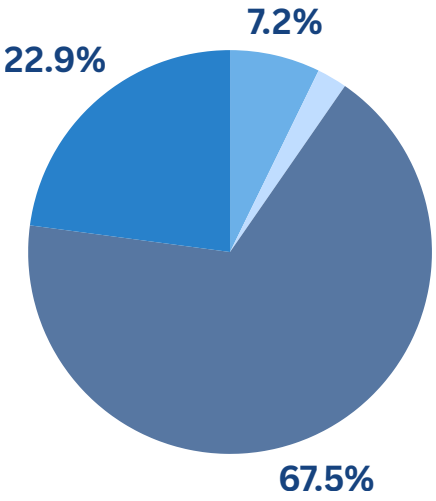
Meadowlakes	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	6.6	15.0
Avg Days on Market	0	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$436,000	$0
Median Sales Price	$267,500	$0
Months Inventory	5.8	12.0
Avg Days on Market	95	0
Tow	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$317,150	$0
Median Sales Price	$310,000	$0
Months Inventory	10.4	0.0
Avg Days on Market	159	0

Data source: Texas A&M Real Estate Center

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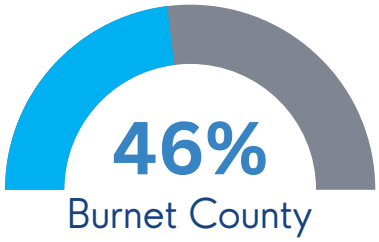
MLS Quick Stats February 2026

What Types of Properties Sold?

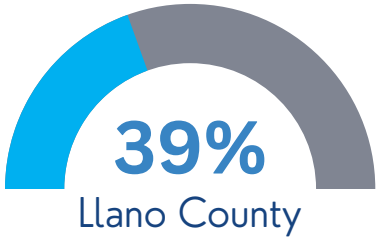


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**250**
Total Active Listings:	**1252**
Average List Price:	**$837,580**
Median List Price:	**$534,500**

Sold Listings:	**56**
Average Sold Price:	**$796,874**
Median Sold Price:	**$525,000**
Average DOM	**172**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+1%** ^
Avg List Price	**+15%** ^
New Listings	**0%**
Med List Price	**+24%** ^

Sold Listings

Total Sold	**+4%** ^
Avg List Price	**+41%** ^
Avg DOM	**+8%** ^
Med List Price	**+33%** ^

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$367,995 ^ +6.3% from last year

Days on Market
162 ^ +20 days vs last year

Months of Inv.
9.5 ^ +1.9 months vs last year

Data source: TRERC

Llano County



Median Price
$527,500 ^ +14.7% from last year

Days on Market
166 v -8 days vs last year

Months of Inv.
12.3 ^ +0.6 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	361	388	-7%
Total Listings Closed	83	97	-14%
Total Volume Closed	$61,583,664	$44,153,850	39%
Total Listings Pended	93	134	-31%

Residential Active:	2026	2025	YoY
Total Listings Listed	250	249	0%
Total Active Listings	1252	1235	1%
Avg. List Price	$837,580	$730,325	15%
Median List Price	$534,500	$429,900	24%

Residential Pending:	2026	2025	YoY
Total Listings Pended	60	89	-33%
Avg. DOM of Listings Pended	115	135	-15%
Med. DOM of Listings Pended	81	108	-25%

Residential Closed:	2026	2025	YoY
Total Listings Closed	56	54	4%
Total Volume Closed	$44,624,950	$31,146,450	43%
Avg. List Price	$852,837	$606,254	41%
Avg. Sold Price	$796,874	$576,786	38%
Avg. DOM	172	159	8%
Median List Price	$599,000	$449,700	33%
Median Sold Price	$525,000	$431,625	22%
Median DOM	137	132	4%
Avg. Sold $ to Avg. List $	93%	95%	-2%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-17%	-7%	-6%	-9%
Lampasas			-7%	
Llano			-11%	-27%
Mason			-3%	
Travis			-4%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Buchanan Dam			-22%	
Burnet			-6%	-12%
Granite Shoals			-10%	
Horseshoe Bay			-10%	-19%
Kingsland			-2%	-21%
Lampasas			-4%	
Llano			-28%	
Marble Falls			-9%	
Mason			-3%	
Meadowlakes			-5%	

By Class



Farm & Ranch

-15%



Comm/Ind

-7%



Residential

-8%



Lots

-17%

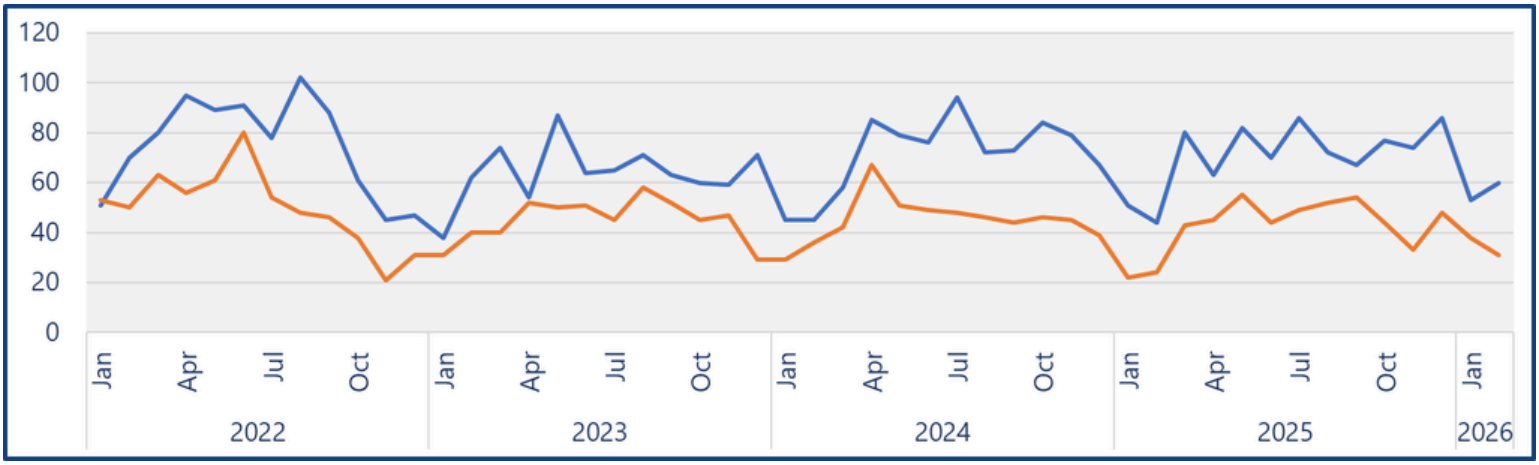
Data source: HLAoR MLS

Historical Data

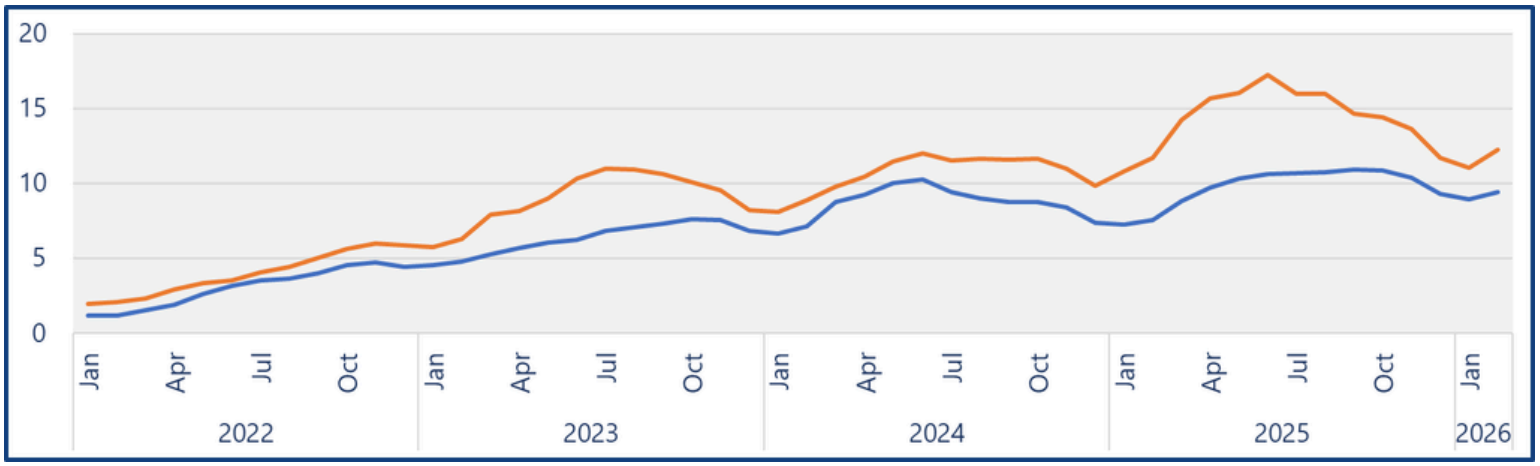
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

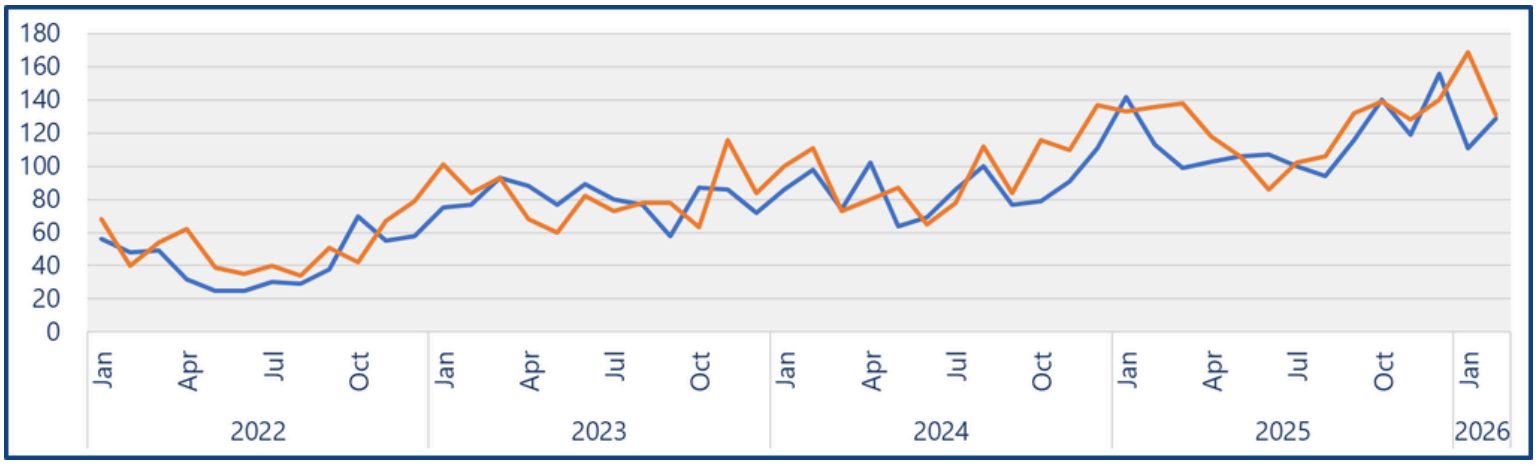
Home Sales



Months Inventory



Avg Days On Market



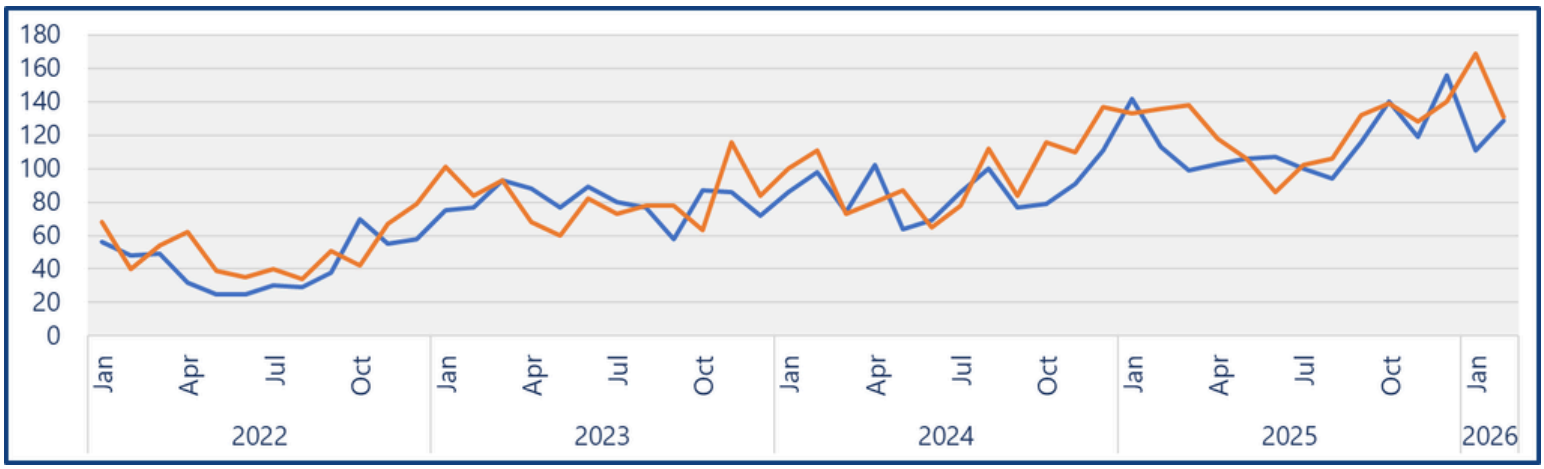
Data source: TRERC

Historical Data

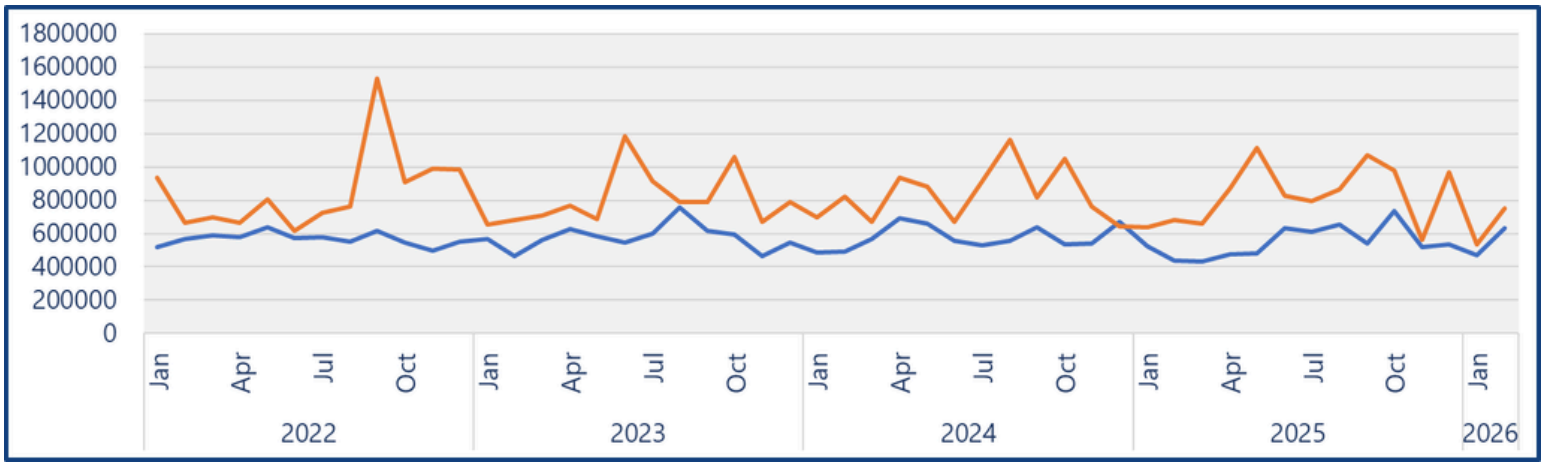
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

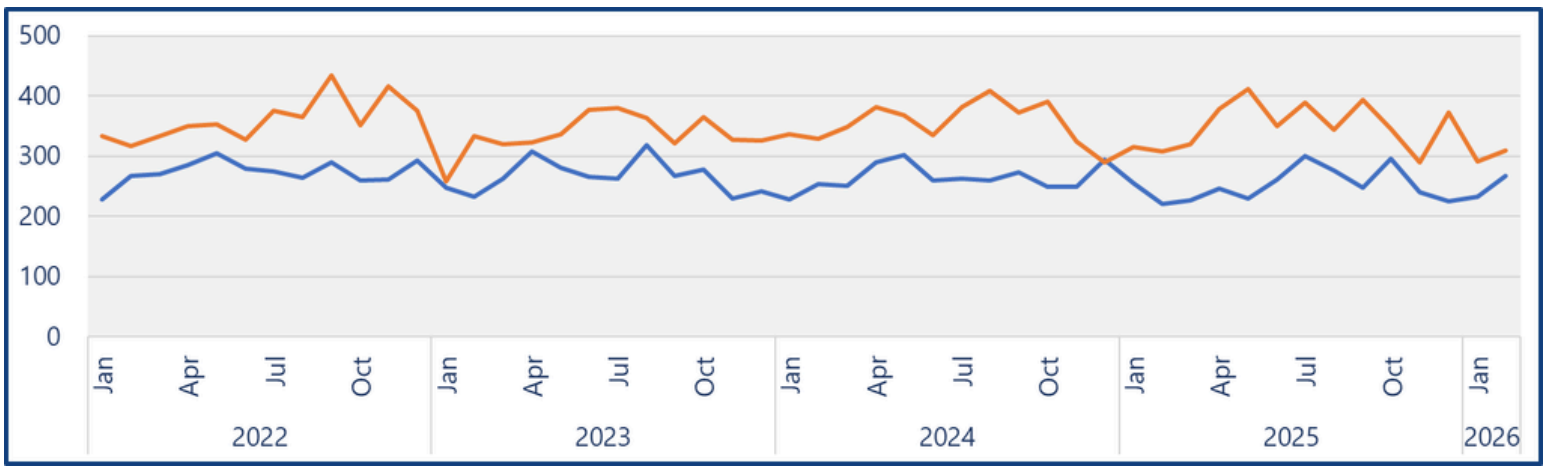
Median Sales Price



Average Sales Price



Average Price Per SqFt

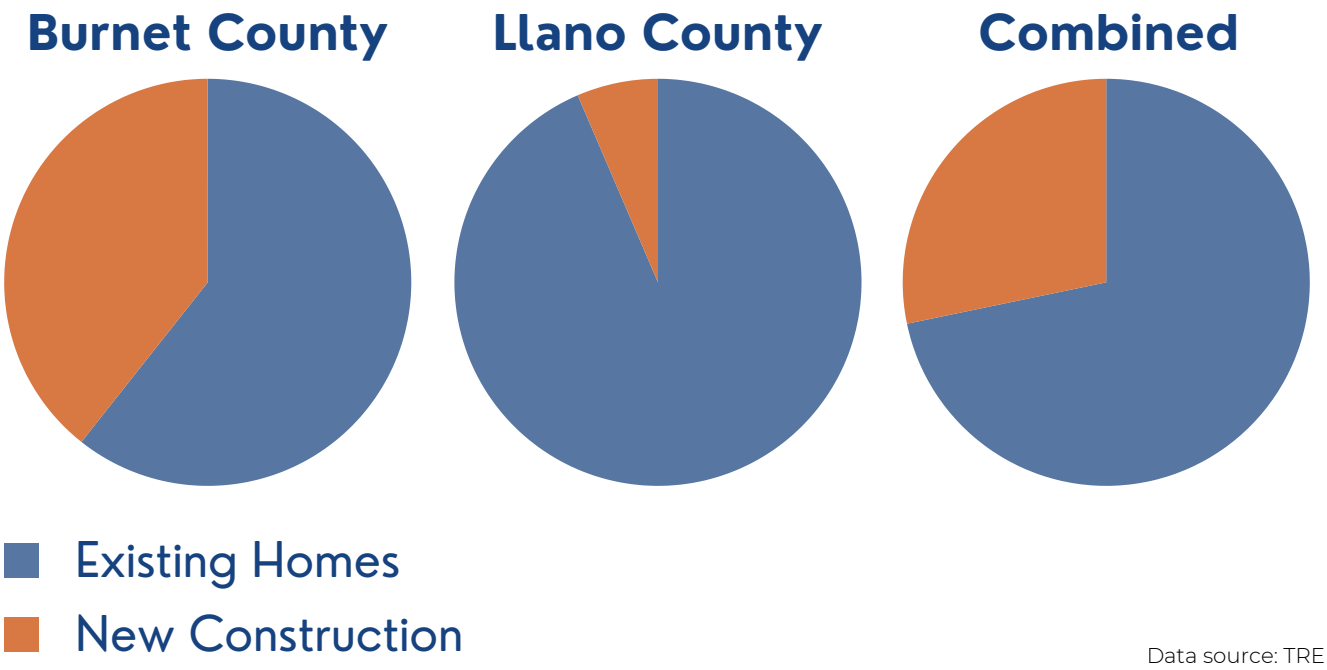


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	37	24
Avg Sales Price	$714,019	$508,059
Median Sales Price	$451,700	$317,490
Months Inventory	10.8	6.4
Avg Days on Market	147	102

Llano County	Existing Home	New Construction
Closed Sales	29	2
Avg Sales Price	$714,554	$1,270,000
Median Sales Price	$497,000	$1,270,000
Months Inventory	11.9	14.2
Avg Days on Market	138	36

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$410,000	$0
Median Sales Price	$410,000	$0
Months Inventory	6.2	1.7
Avg Days on Market	107	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$492,500	$0
Median Sales Price	$492,500	$0
Months Inventory	11.1	0.0
Avg Days on Market	312	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	1	1
Avg Sales Price	$340,000	$399,720
Median Sales Price	$340,000	$399,720
Months Inventory	6.5	25.7
Avg Days on Market	78	17
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$242,500	$0
Median Sales Price	$242,500	$0
Months Inventory	7.8	10.5
Avg Days on Market	98	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	4	3
Avg Sales Price	$493,500	$1,254,667
Median Sales Price	$424,500	$282,000
Months Inventory	15.8	7.2
Avg Days on Market	111	183

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$390,000	$0
Median Sales Price	$390,000	$0
Months Inventory	6.5	0.0
Avg Days on Market	207	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	16	2
Avg Sales Price	$847,844	$1,270,000
Median Sales Price	$737,500	$1,270,000
Months Inventory	12.4	13.9
Avg Days on Market	144	36
Kingsland	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$959,200	$0
Median Sales Price	$1,370,000	$0
Months Inventory	13.4	14.6
Avg Days on Market	33	0
Llano	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$263,000	$0
Median Sales Price	$263,000	$0
Months Inventory	11.3	12.0
Avg Days on Market	172	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$461,083	$0
Median Sales Price	$380,000	$0
Months Inventory	7.9	6.0
Avg Days on Market	121	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

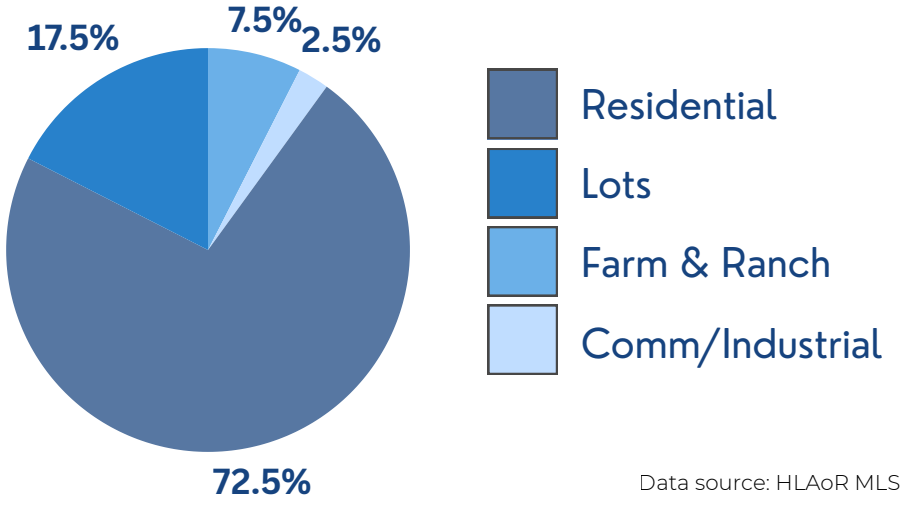
Meadowlakes	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$461,667	$0
Median Sales Price	$435,000	$0
Months Inventory	6.9	21.0
Avg Days on Market	60	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$285,000	$0
Median Sales Price	$285,000	$0
Months Inventory	7.5	18.0
Avg Days on Market	103	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$245,000	$0
Median Sales Price	$245,000	$0
Months Inventory	9.8	0.0
Avg Days on Market	5	0

Data source: TRERC

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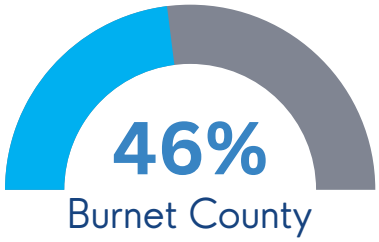
MLS Quick Stats March 2026

What Types of Properties Sold?

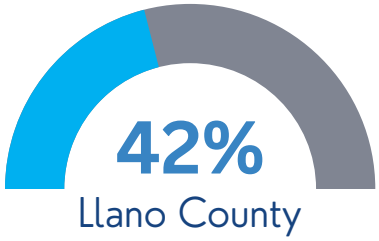


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**373**	Sold Listings:	**87**
Total Active Listings:	**1476**	Average Sold Price:	**$644,727**
Average List Price:	**$1,055,614**	Median Sold Price:	**$425,000**
Median List Price:	**$649,000**	Average DOM	**183**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **+4%** ^	Avg List Price **+4%** ^
New Listings **+8%** ^	Med List Price **+13%** ^

Sold Listings

Total Sold **+10%** ^	Avg List Price **+12%** ^
Avg DOM **+5%** ^	Med List Price **+10%** ^

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$415,000 ▲ +20.3% from last year

Days on Market
150 ▲ +16 days vs last year

Months of Inv.
10.7 ▲ +1.9 months vs last year

Data source: TRERC

Llano County



Median Price
$416,500 ▼ -3.1% from last year

Days on Market
187 ▲ +14 days vs last year

Months of Inv.
14.7 ▲ +0.5 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	556	528	5%
Total Listings Closed	120	123	-2%
Total Volume Closed	$81,366,388	$71,622,962	14%
Total Listings Pended	87	154	-44%

Residential Active:	2026	2025	YoY
Total Listings Listed	373	344	8%
Total Active Listings	1476	1423	4%
Avg. List Price	$1,055,614	$1,011,775	4%
Median List Price	$649,000	$575,000	13%

Residential Pending:	2026	2025	YoY
Total Listings Pended	65	109	-40%
Avg. DOM of Listings Pended	132	119	11%
Med. DOM of Listings Pended	87	93	-6%

Residential Closed:	2026	2025	YoY
Total Listings Closed	87	79	10%
Total Volume Closed	$56,091,264	$45,024,622	25%
Avg. List Price	$674,340	$600,236	12%
Avg. Sold Price	$644,727	$569,931	13%
Avg. DOM	183	175	5%
Median List Price	$439,000	$399,000	10%
Median Sold Price	$425,000	$365,000	16%
Median DOM	133	133	0%
Avg. Sold $ to Avg. List $	96%	95%	1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-10%	-10%
Burnet	-4%	5%	-10%	-20%
Llano	-15%		-13%	-16%
Travis			-19%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Austin			-17%	
Bertram			-4%	
Briggs	0%			
Buchanan Dam			-12%	
Burnet			-4%	-39%
Cottonwood Shores			-21%	
Granite Shoals			-14%	-25%
Horseshoe Bay			-12%	-15%
Johnson City			-10%	
Kingsland			-11%	-12%
Llano	-15%		-13%	
Marble Falls			-7%	
Meadowlakes			-8%	
Spicewood			-19%	

By Class



Farm & Ranch

-10%



Comm/Ind

-1%



Residential

-11%



Lots

-17%

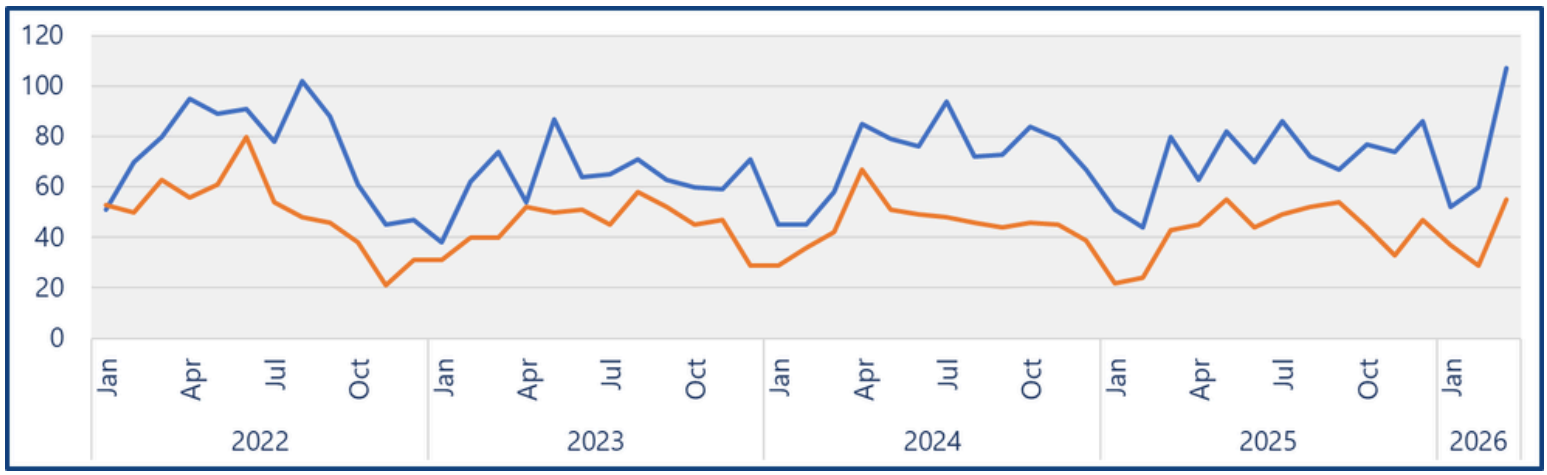
Data source: HLAoR MLS

Historical Data

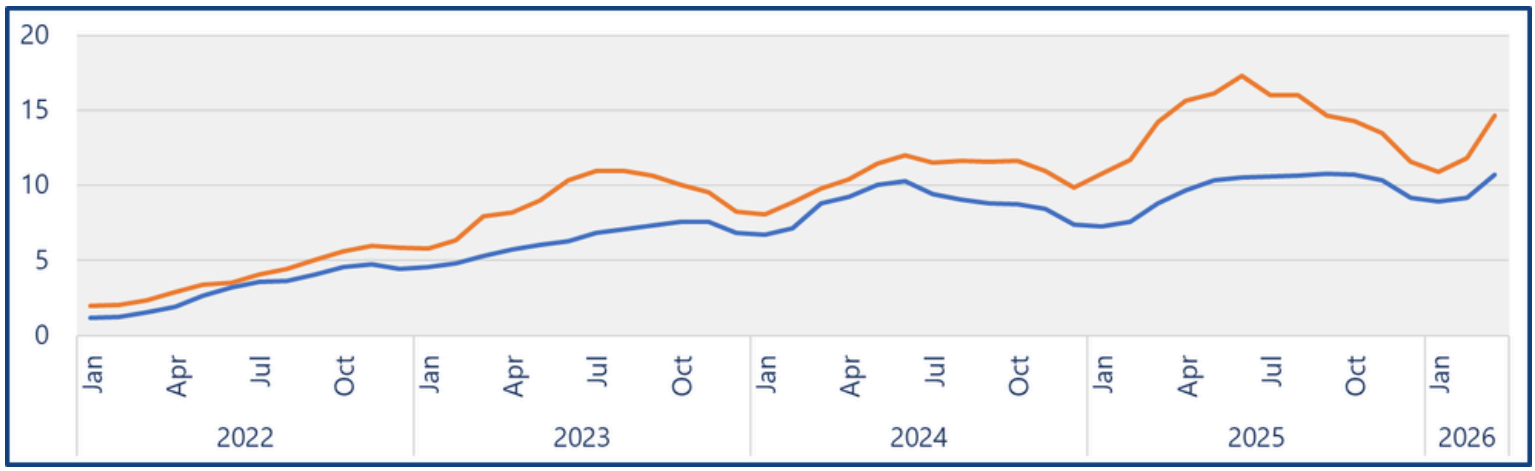
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

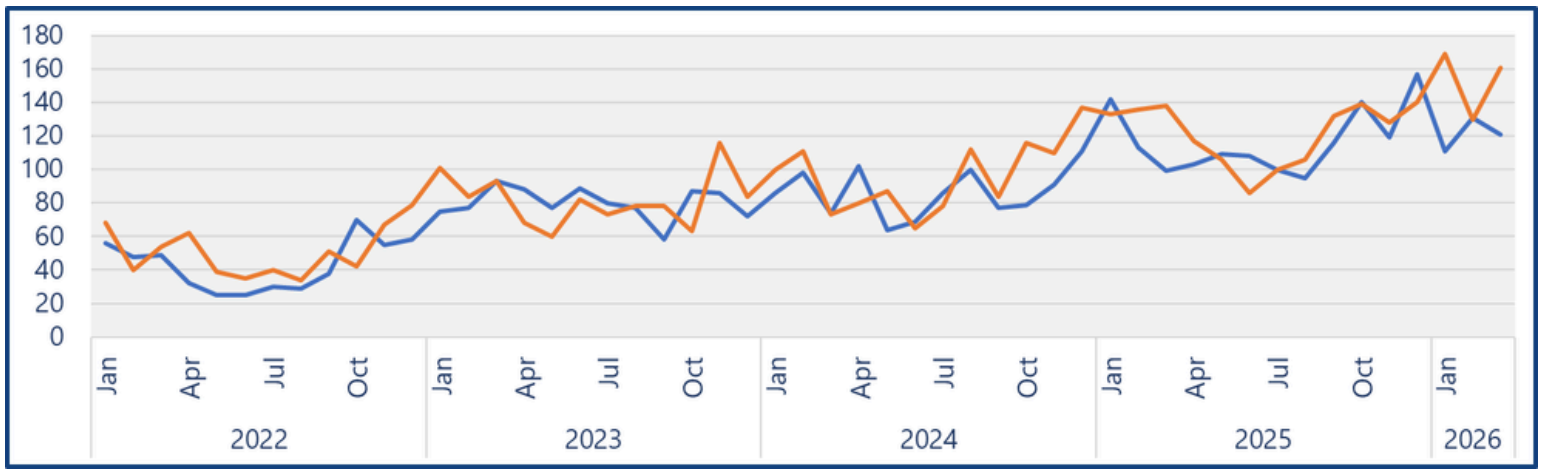
Home Sales



Months Inventory



Avg Days On Market



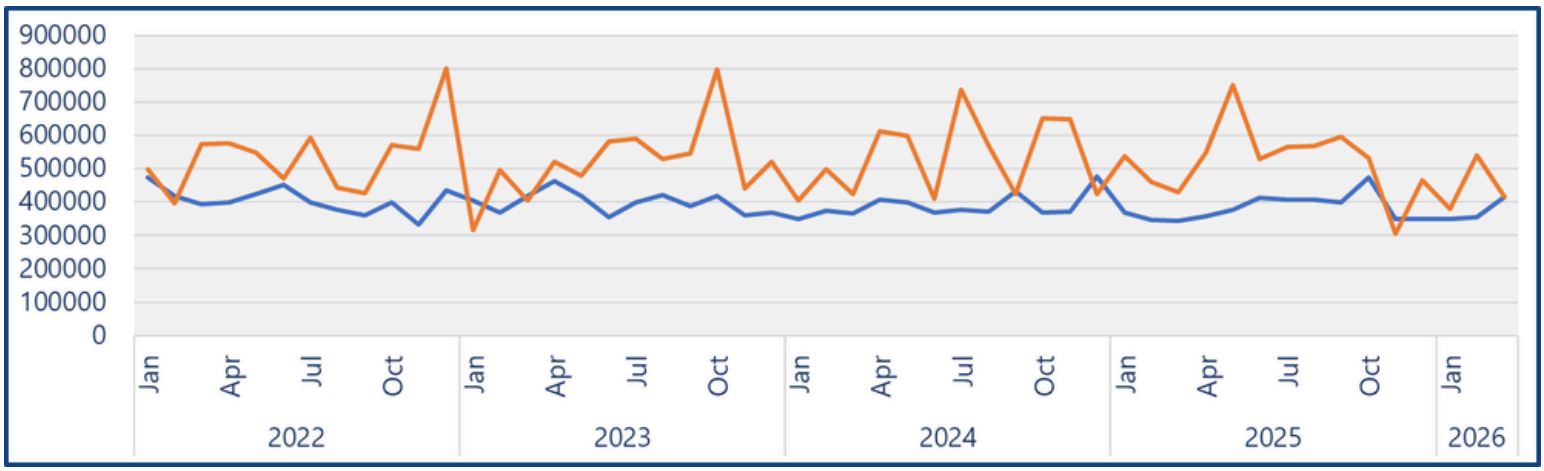
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Historical Data

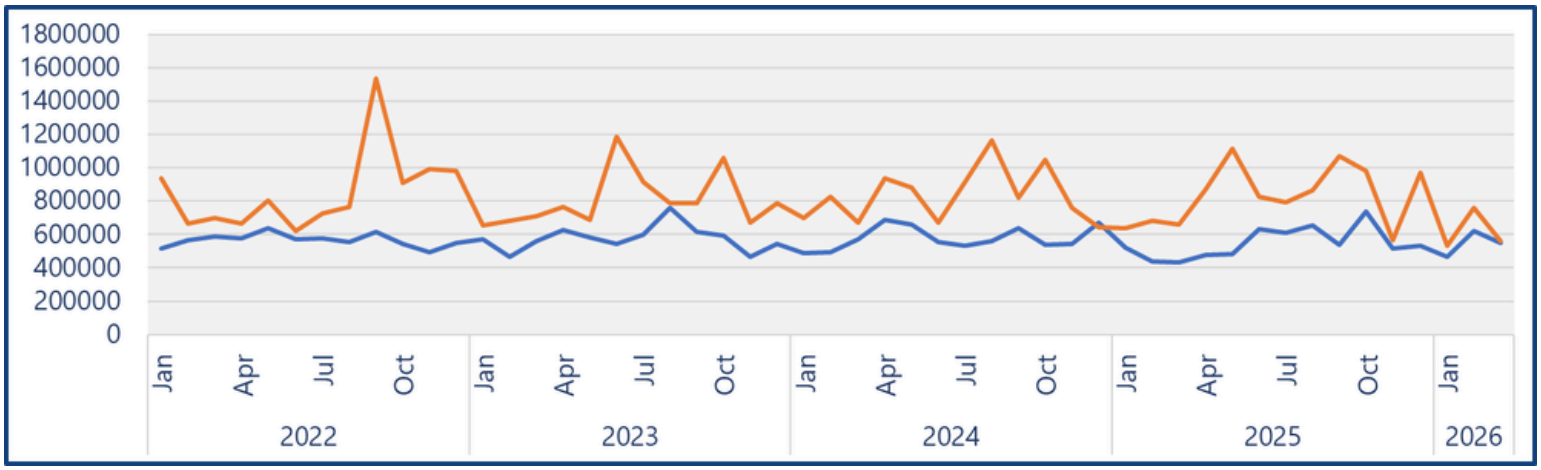
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

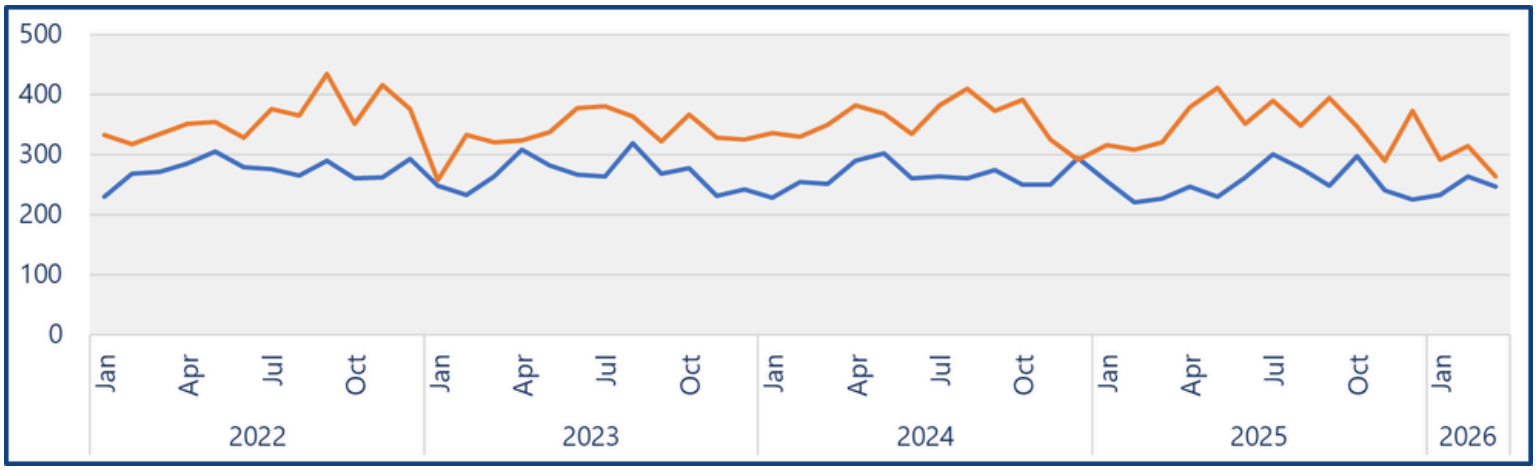
Median Sales Price



Average Sales Price



Average Price Per SqFt

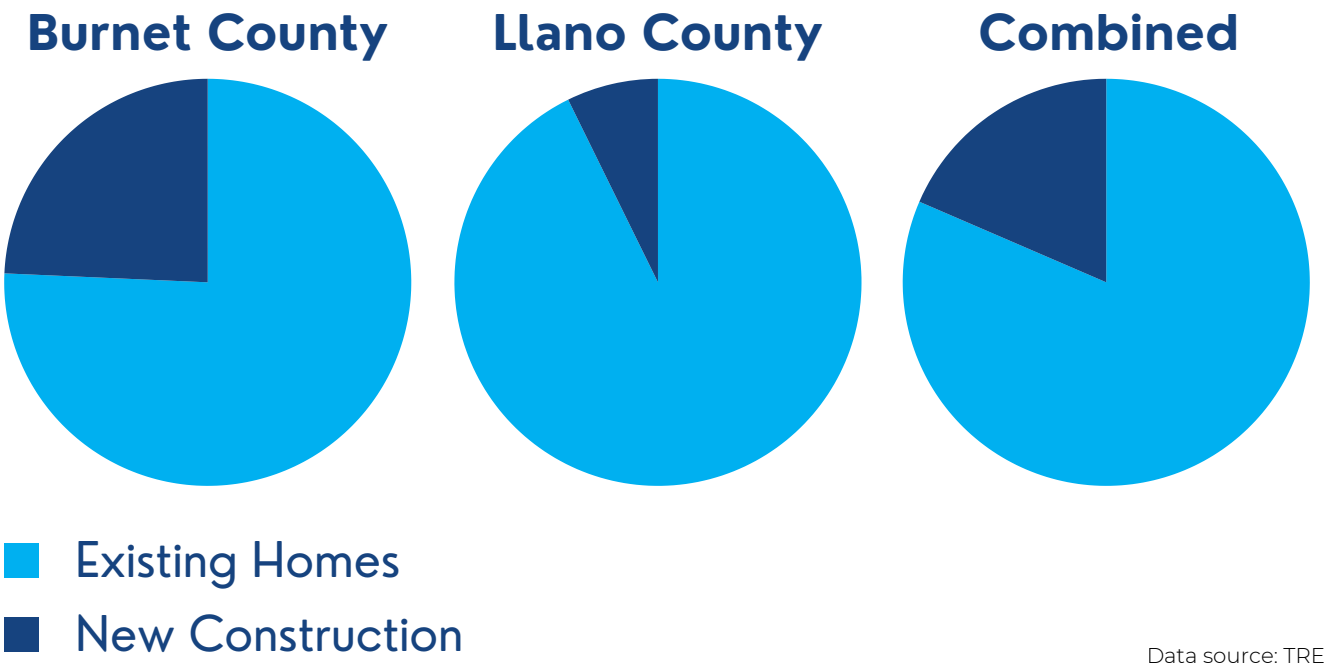


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	81	26
Avg Sales Price	$578,622	$463,342
Median Sales Price	$465,000	$347,495
Months Inventory	12.4	6.7
Avg Days on Market	131	89

Llano County	Existing Home	New Construction
Closed Sales	51	4
Avg Sales Price	$535,786	$858,500
Median Sales Price	$399,000	$1,032,500
Months Inventory	14.5	15.7
Avg Days on Market	161	167

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	1
Avg Sales Price	$289,000	$375,000
Median Sales Price	$289,000	$375,000
Months Inventory	6.7	8.0
Avg Days on Market	43	58
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$608,571	$0
Median Sales Price	$439,000	$0
Months Inventory	7.1	6.0
Avg Days on Market	216	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	7	2
Avg Sales Price	$405,643	$600,000
Median Sales Price	$395,000	$600,000
Months Inventory	7.4	24.0
Avg Days on Market	75	79
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$344,500	$0
Median Sales Price	$344,500	$0
Months Inventory	10.4	2.0
Avg Days on Market	271	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	11	3
Avg Sales Price	$494,818	$322,667
Median Sales Price	$298,000	$265,000
Months Inventory	18.3	10.0
Avg Days on Market	155	71

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$294,000	$0
Median Sales Price	$294,000	$0
Months Inventory	6.5	0.0
Avg Days on Market	86	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	33	4
Avg Sales Price	$547,672	$787,500
Median Sales Price	$399,000	$747,500
Months Inventory	15.2	14.1
Avg Days on Market	152	158
Kingsland	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$1,062,500	$0
Median Sales Price	$1,062,500	$0
Months Inventory	19.0	20.0
Avg Days on Market	221	0
Llano	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$177,700	$0
Median Sales Price	$145,000	$0
Months Inventory	11.0	12.0
Avg Days on Market	106	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	2	1
Avg Sales Price	$1,682,500	$500,000
Median Sales Price	$1,682,500	$500,000
Months Inventory	11.6	10.6
Avg Days on Market	48	280

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

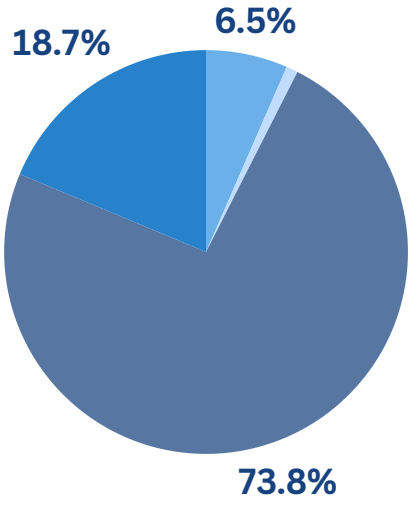
Meadowlakes	Existing Home	New Construction
Closed Sales	7	0
Avg Sales Price	$426,064	$0
Median Sales Price	$389,000	$0
Months Inventory	8.2	21.0
Avg Days on Market	140	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$484,000	$0
Median Sales Price	$484,000	$0
Months Inventory	8.3	24.0
Avg Days on Market	17	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$87,500	$0
Median Sales Price	$87,500	$0
Months Inventory	12.0	0.0
Avg Days on Market	74	0

Data source: TRERC

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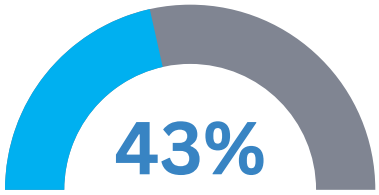
MLS Quick Stats April 2026

What Types of Properties Sold?

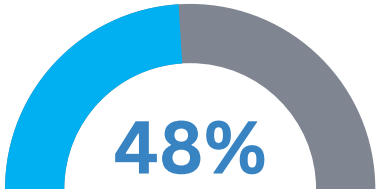


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**297**	Sold Listings:	**79**
Total Active Listings:	**1559**	Average Sold Price:	**$829,595**
Average List Price:	**$801,799**	Median Sold Price:	**$450,000**
Median List Price:	**$499,000**	Average DOM	**160**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **+1%** ▲	Avg List Price **-3%** ▼
New Listings **-4%** ▼	Med List Price **-5%** ▼

Sold Listings

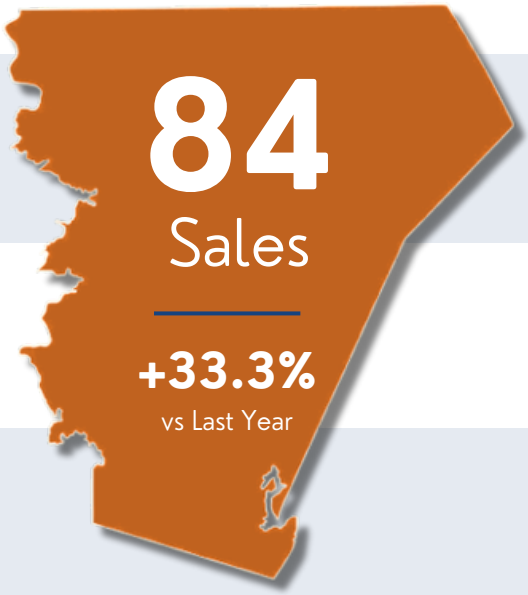
Total Sold **-10%** ▼	Avg List Price **+20%** ▲
Avg DOM **-7%** ▼	Med List Price **+16%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$343,900 ⌄
-3.8% from last year

Days on Market
143 ⌄
+8 days vs last year

Months of Inv.
11.1 ⌃
+1.4 months vs last year

Data source: TRERC

Llano County



Median Price
$587,000 ⌃
+6.7% from last year

Days on Market
171 ⌃
+25 days vs last year

Months of Inv.
16 ⌃
+0.3 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	441	459	-4%
Total Listings Closed	107	121	-12%
Total Volume Closed	$77,850,569	$70,123,094	11%
Total Listings Pended	90	170	-47%

Residential Active:	2026	2025	YoY
Total Listings Listed	297	302	-2%
Total Active Listings	1559	1550	1%
Avg. List Price	$801,799	$824,756	-3%
Median List Price	$499,000	$527,000	-5%

Residential Pending:	2026	2025	YoY
Total Listings Pended	65	117	-44%
Avg. DOM of Listings Pended	116	138	-16%
Med. DOM of Listings Pended	73	73	0%

Residential Closed:	2026	2025	YoY
Total Listings Closed	79	88	-10%
Total Volume Closed	$65,538,050	$60,333,795	9%
Avg. List Price	$866,178	$721,091	20%
Avg. Sold Price	$829,595	$685,611	21%
Avg. DOM	160	172	-7%
Median List Price	$500,000	$430,000	16%
Median Sold Price	$450,000	$417,500	8%
Median DOM	66	95	-31%
Avg. Sold $ to Avg. List $	96%	95%	1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-12%		-8%	-15%
Comal			-8%	
Lampasas			-7%	
Llano			-12%	-25%
Travis			-14%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram	-14%		-2%	
Burnet			-10%	
Highland Haven			-5%	
Horseshoe Bay			-14%	-33%
Kingsland			-10%	-25%
Lampasas	-9%		-6%	
Llano			-13%	-19%
Marble Falls			-7%	
Meadowlakes			-3%	
New Braunfels			-8%	
Spicewood			-11%	
Sunrise Beach			-9%	-15%

By Class



Farm & Ranch

-12%



Comm/Ind

-19%



Residential

-10%



Lots

-22%

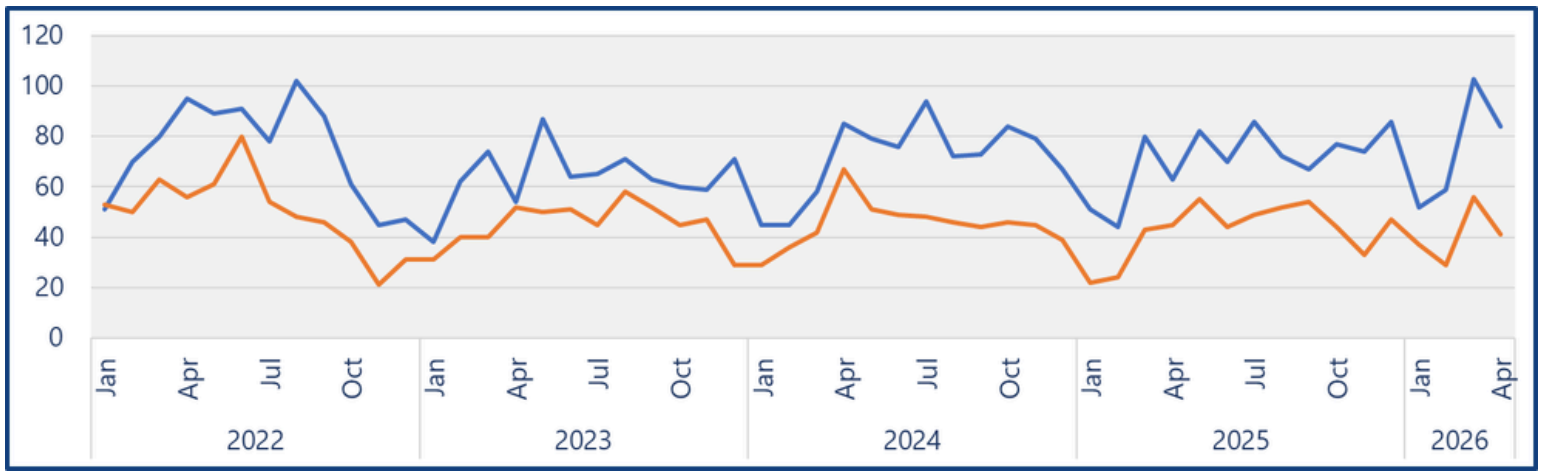
Data source: HLAoR MLS

Historical Data

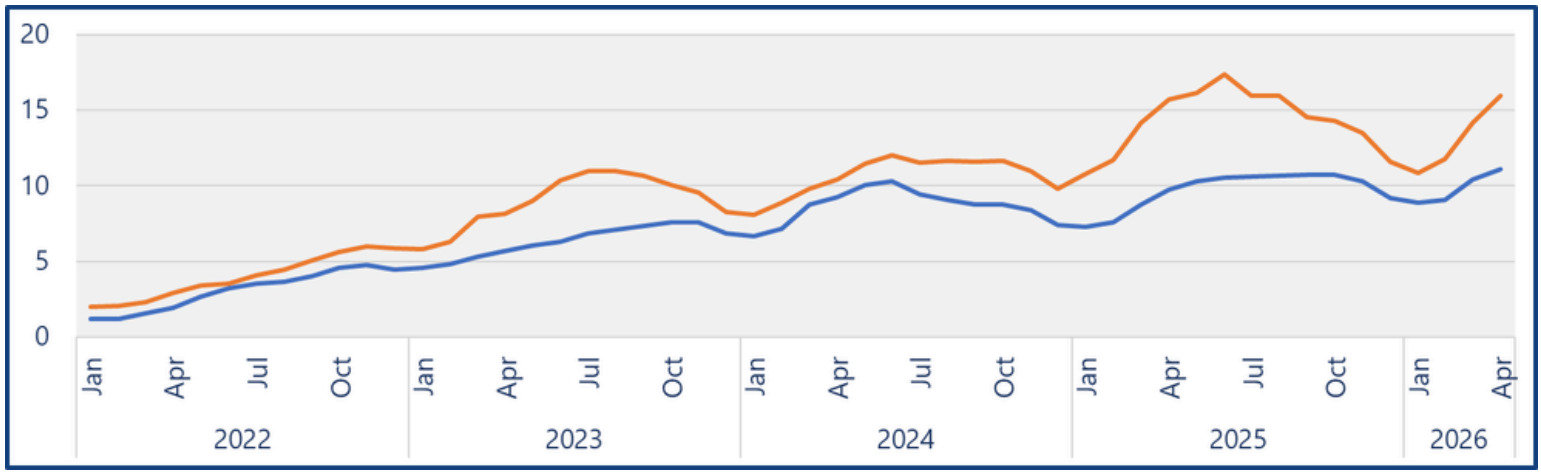
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

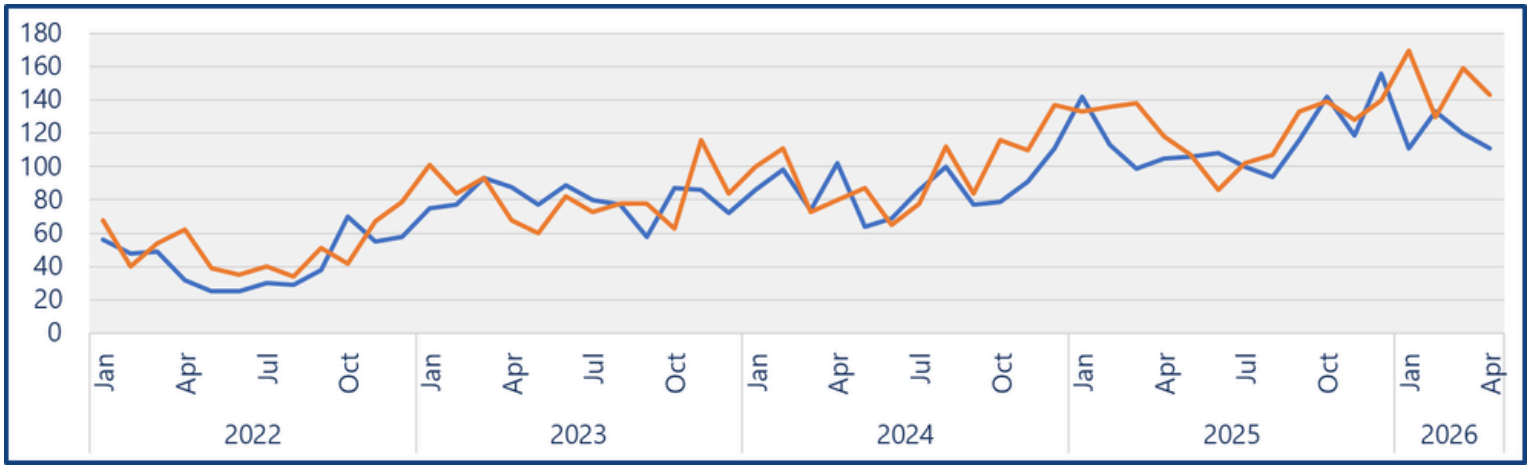
Home Sales



Months Inventory



Avg Days On Market



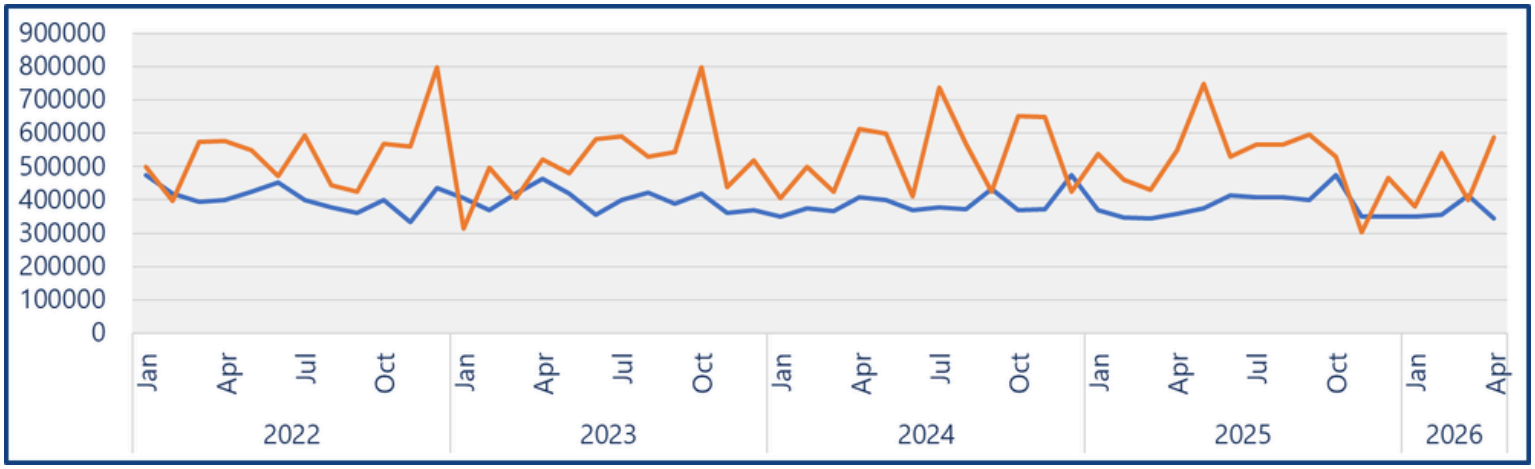
Data source: TRERC

Historical Data

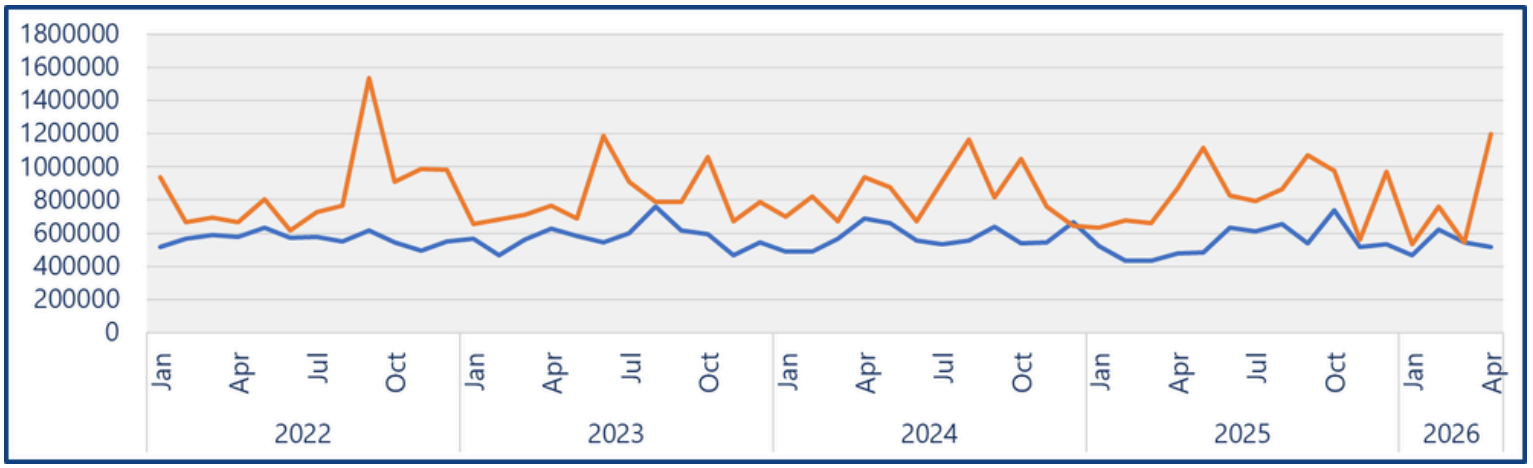
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

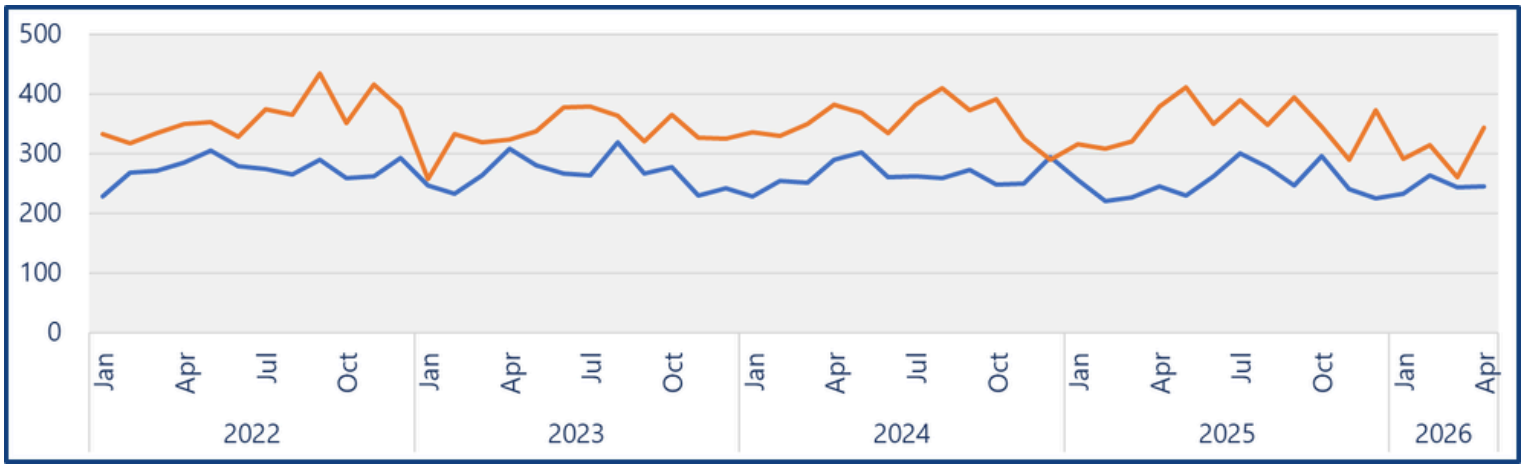
Median Sales Price



Average Sales Price



Average Price Per SqFt

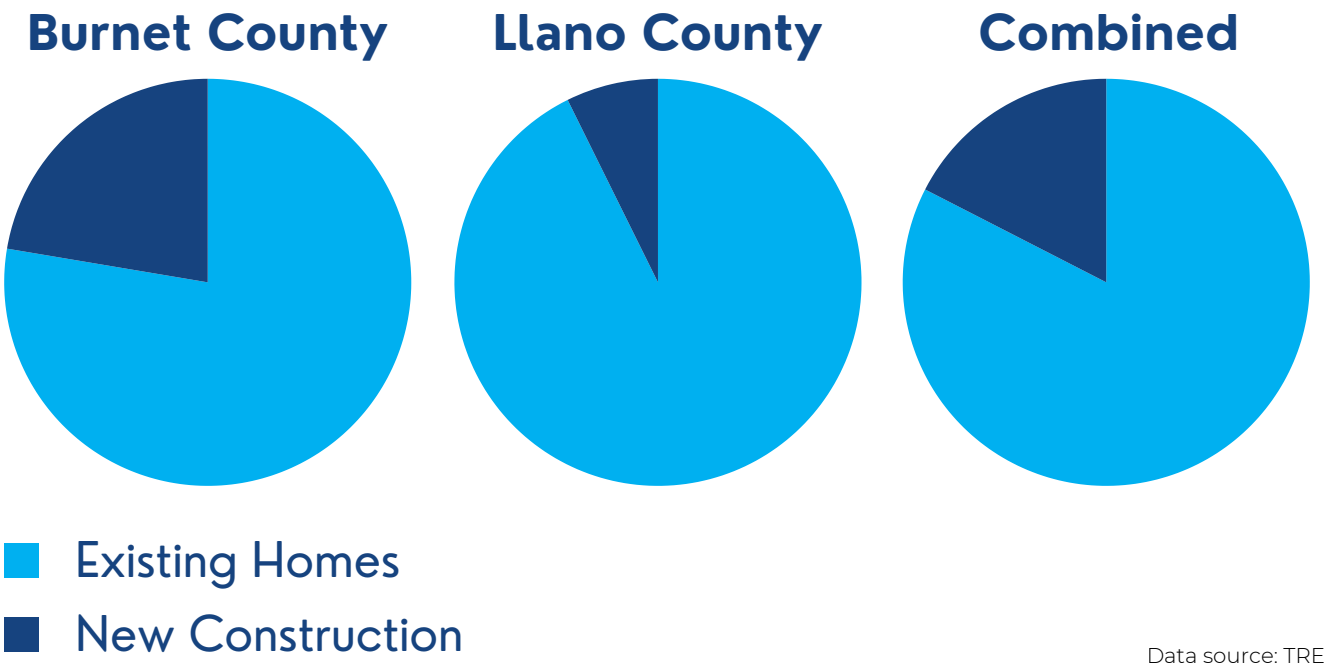


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	66	19
Avg Sales Price	$561,051	$352,508
Median Sales Price	$384,500	$324,990
Months Inventory	13.1	6.3
Avg Days on Market	114	98

Llano County	Existing Home	New Construction
Closed Sales	38	3
Avg Sales Price	$1,179,193	$1,429,333
Median Sales Price	$562,500	$1,318,000
Months Inventory	16.2	14.5
Avg Days on Market	151	55

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$222,500	$0
Median Sales Price	$222,500	$0
Months Inventory	6.4	6.0
Avg Days on Market	67	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	10.5	6.0
Avg Days on Market	0	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	9	3
Avg Sales Price	$342,778	$353,667
Median Sales Price	$325,000	$326,000
Months Inventory	8.0	12.0
Avg Days on Market	115	61
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	1
Avg Sales Price	$305,000	$292,900
Median Sales Price	$305,000	$292,900
Months Inventory	11.5	1.7
Avg Days on Market	19	414
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$1,238,750	$0
Median Sales Price	$1,070,000	$0
Months Inventory	22.5	11.3
Avg Days on Market	125	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$610,750	$0
Median Sales Price	$610,750	$0
Months Inventory	7.2	0.0
Avg Days on Market	10	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	23	3
Avg Sales Price	$1,586,173	$1,429,333
Median Sales Price	$631,000	$1,318,000
Months Inventory	16.1	13.5
Avg Days on Market	233	55
Kingsland	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$565,875	$0
Median Sales Price	$505,000	$0
Months Inventory	19.7	17.5
Avg Days on Market	136	0
Llano	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$312,667	$0
Median Sales Price	$269,000	$0
Months Inventory	11.4	24.0
Avg Days on Market	225	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$297,200	$0
Median Sales Price	$266,000	$0
Months Inventory	11.6	7.5
Avg Days on Market	57	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

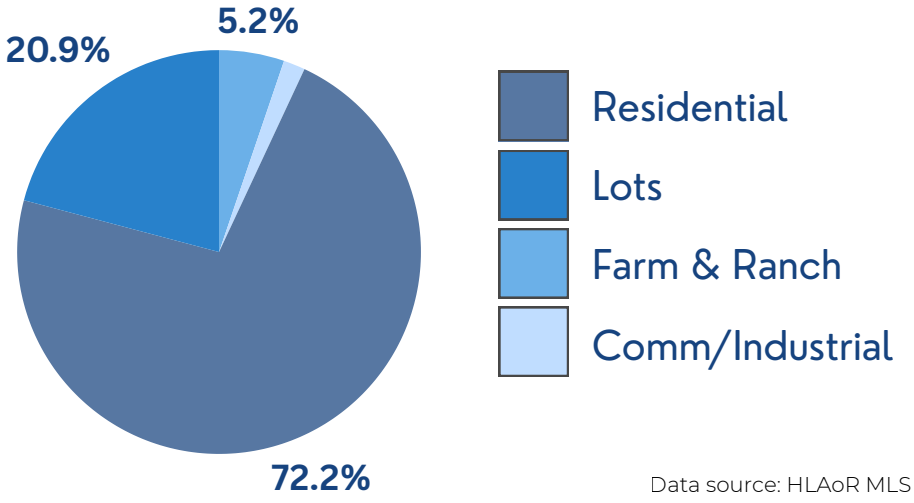
Meadowlakes	Existing Home	New Construction
Closed Sales	4	2
Avg Sales Price	$350,000	$645,000
Median Sales Price	$360,000	$645,000
Months Inventory	7.6	12.0
Avg Days on Market	35	230
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$509,000	$0
Median Sales Price	$509,000	$0
Months Inventory	11.6	18.0
Avg Days on Market	56	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$428,500	$0
Median Sales Price	$428,500	$0
Months Inventory	17.3	0.0
Avg Days on Market	41	0

Data source: TRERC

HIGHLAND LAKES Association of REALTORS®

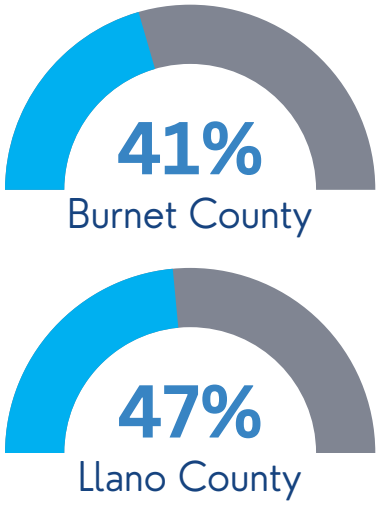
MLS Quick Stats May 2026

What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?



Data source: HLAoR MLS

The Current Residential Market

New Listings:	252	Sold Listings:	83
Total Active Listings:	1597	Average Sold Price:	$766,556
Average List Price:	$879,348	Median Sold Price:	$521,000
Median List Price:	$499,950	Average DOM	147

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active: -4% ▼	Avg List Price: +6% ▲
New Listings: -21% ▼	Med List Price: 0%

Sold Listings

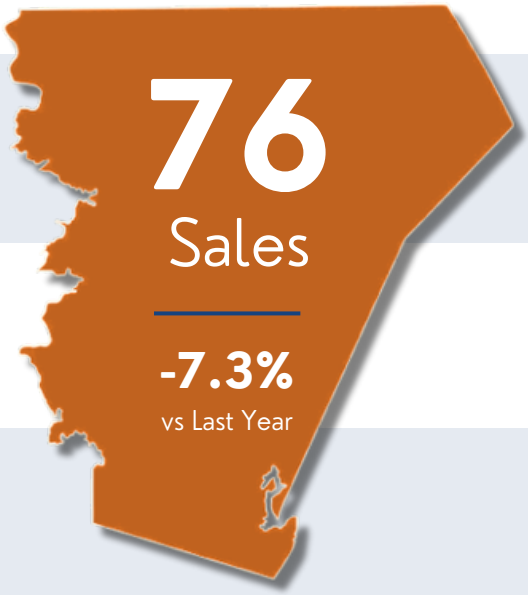
Total Sold: -15% ▼	Avg List Price: -3% ▼
Avg DOM: 0%	Med List Price: +9% ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$390,000 ▲ +3.7% from last year

Days on Market
138 ▼ -2 days vs last year

Months of Inv.
11.5 ▲ +1.2 months vs last year

Data source: TRERC

Llano County



Median Price
$545,000 ▼ -27.3% from last year

Days on Market
143 ▲ +1 days vs last year

Months of Inv.
16.7 ▲ +0.6 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	405	520	-22%
Total Listings Closed	115	143	-20%
Total Volume Closed	$85,403,424	$91,071,176	-6%
Total Listings Pended	90	160	-44%

Residential Active:	2026	2025	YoY
Total Listings Listed	252	317	-21%
Total Active Listings	1597	1655	-4%
Avg. List Price	$879,348	$830,730	6%
Median List Price	$499,950	$499,000	0%

Residential Pending:	2026	2025	YoY
Total Listings Pended	59	105	-44%
Avg. DOM of Listings Pended	97	113	-14%
Med. DOM of Listings Pended	62	84	-26%

Residential Closed:	2026	2025	YoY
Total Listings Closed	83	98	-15%
Total Volume Closed	$63,624,224	$78,238,166	-19%
Avg. List Price	$816,160	$839,167	-3%
Avg. Sold Price	$766,556	$798,348	-4%
Avg. DOM	147	147	0%
Median List Price	$525,000	$482,000	9%
Median Sold Price	$521,000	$462,000	13%
Median DOM	83	91	-9%
Avg. Sold $ to Avg. List $	94%	95%	-1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-12%		-10%	-26%
Llano			-10%	-15%
Travis	-20%			
Williamson			-4%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet			-8%	-34%
Granite Shoals			-8%	-31%
Horseshoe Bay			-11%	-13%
Kingsland			-12%	-12%
Liberty Hill			-4%	
Llano			-6%	
Marble Falls	-20%		-7%	
Spicewood			-11%	-11%
Sunrise Beach			-13%	-7%
Tow			-21%	

By Class



Farm & Ranch

-12%



Comm/Ind

-8%



Residential

-10%



Lots

-18%

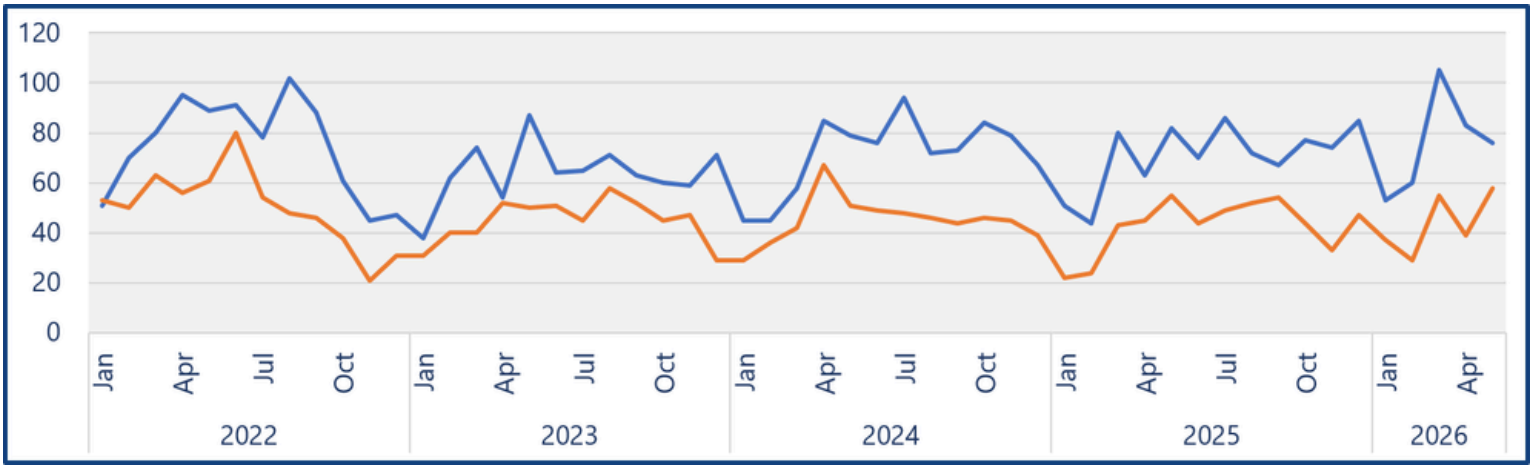
Data source: HLAoR MLS

Historical Data

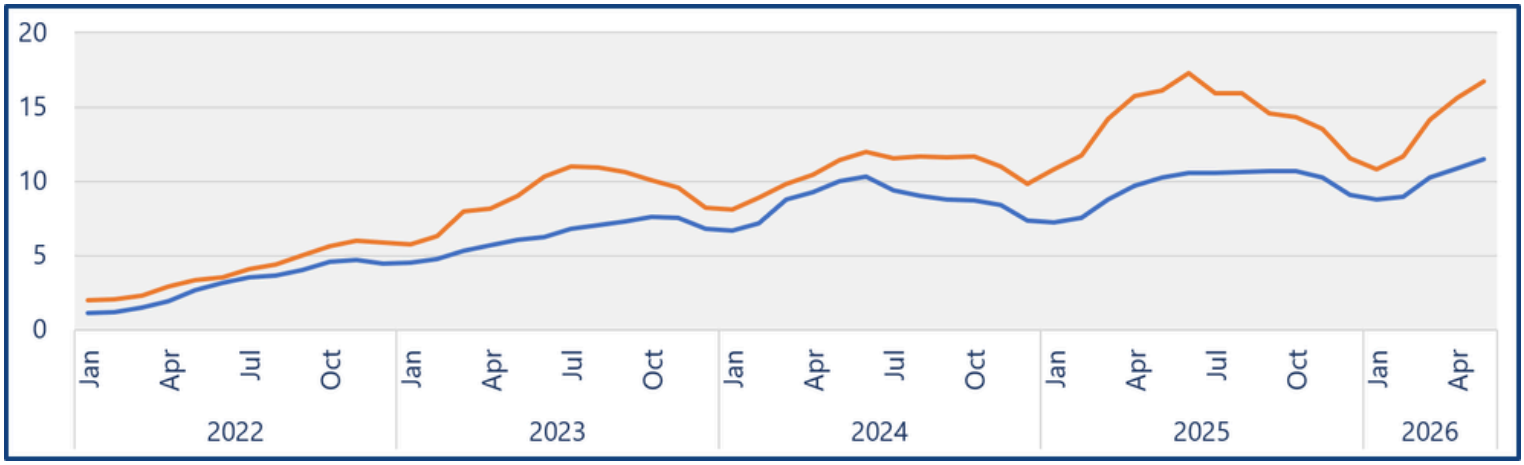
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

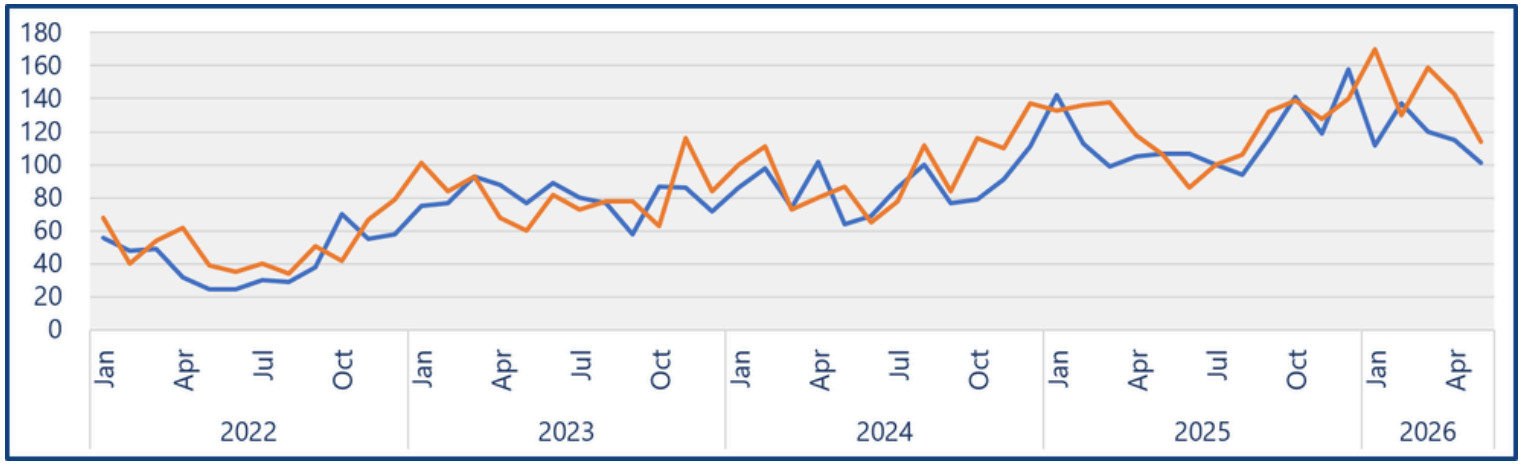
Home Sales



Months Inventory



Avg Days On Market



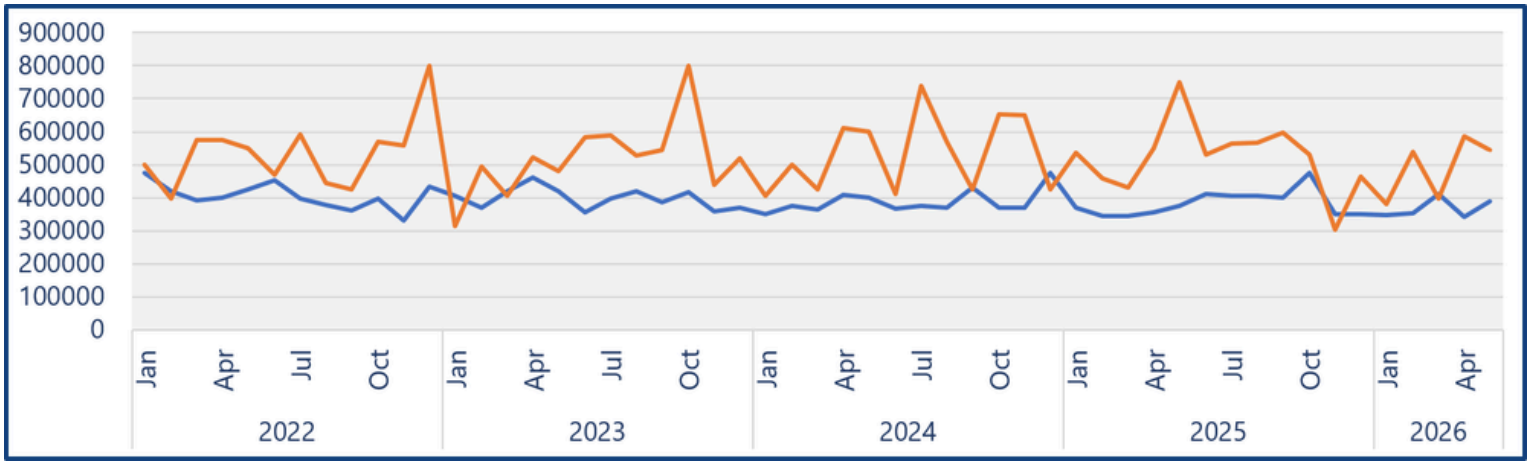
Data source: TRERC

Historical Data

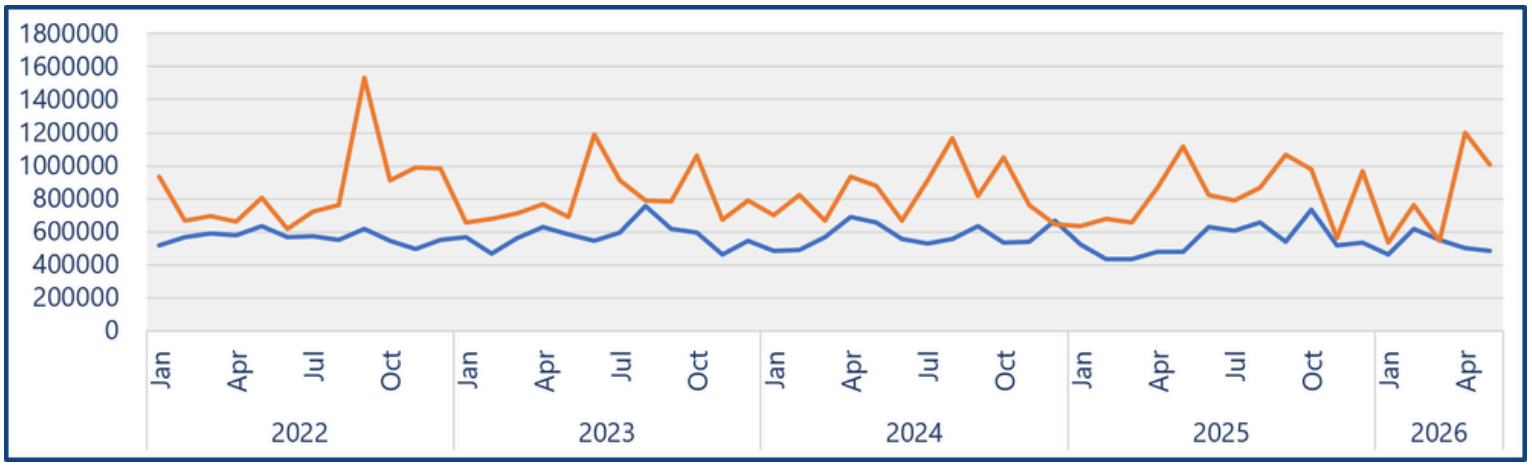
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

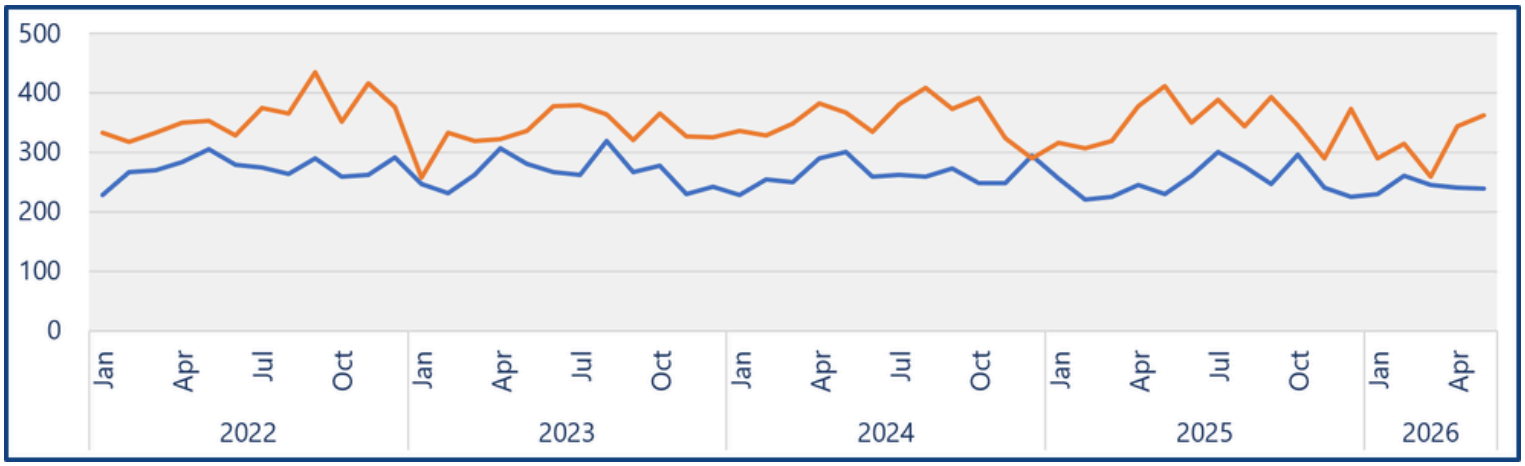
Median Sales Price



Average Sales Price



Average Price Per SqFt

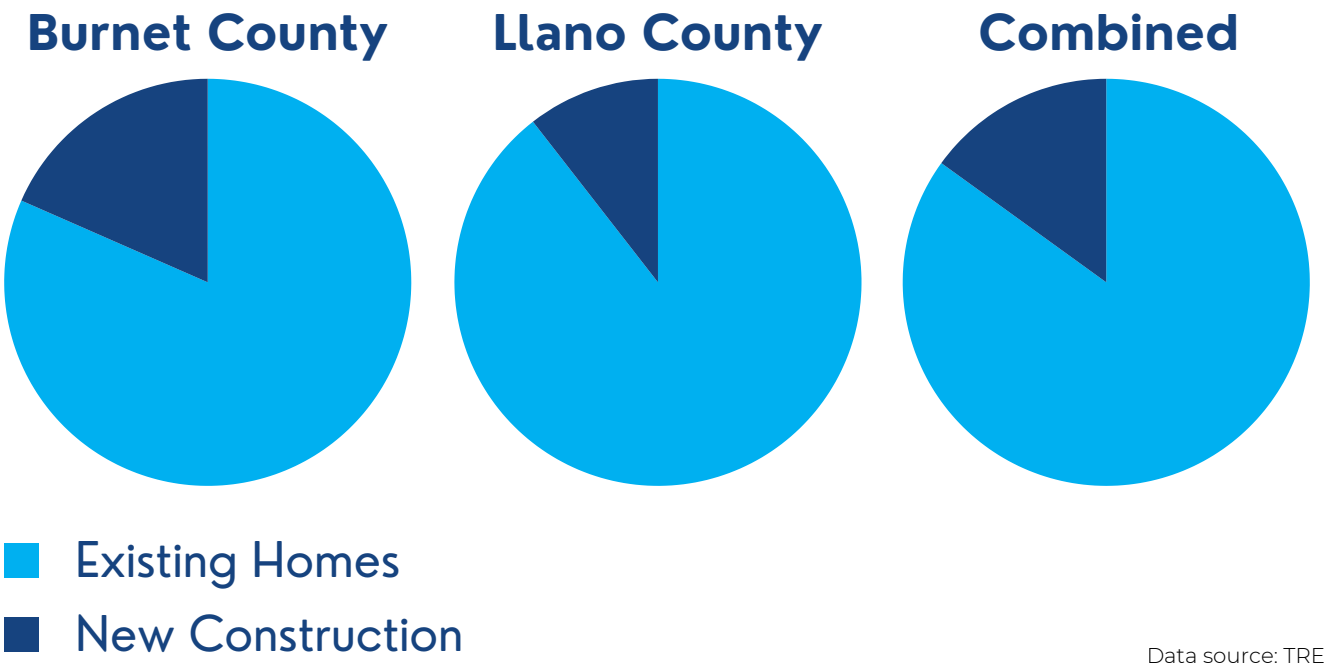


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	62	14
Avg Sales Price	$515,229	$346,757
Median Sales Price	$412,500	$310,000
Months Inventory	13.6	6.4
Avg Days on Market	105	83

Llano County	Existing Home	New Construction
Closed Sales	51	6
Avg Sales Price	$918,010	$1,727,833
Median Sales Price	$500,000	$1,109,000
Months Inventory	17.0	14.9
Avg Days on Market	118	82

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$308,000	$0
Median Sales Price	$308,000	$0
Months Inventory	7.5	9.0
Avg Days on Market	27	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$500,000	$0
Median Sales Price	$500,000	$0
Months Inventory	9.1	6.0
Avg Days on Market	339	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$254,150	$0
Median Sales Price	$259,950	$0
Months Inventory	8.7	8.7
Avg Days on Market	85	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$211,100	$0
Median Sales Price	$211,100	$0
Months Inventory	14.0	8.6
Avg Days on Market	9	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$488,333	$0
Median Sales Price	$325,000	$0
Months Inventory	23.8	10.7
Avg Days on Market	155	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$547,000	$0
Median Sales Price	$547,000	$0
Months Inventory	8.3	0.0
Avg Days on Market	9	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	33	5
Avg Sales Price	$926,781	$1,468,400
Median Sales Price	$535,000	$1,109,000
Months Inventory	16.8	14.6
Avg Days on Market	122	37
Kingsland	**Existing Home**	**New Construction**
Closed Sales	7	1
Avg Sales Price	$1,276,857	$3,025,000
Median Sales Price	$1,200,000	$3,025,000
Months Inventory	23.7	15.0
Avg Days on Market	62	305
Llano	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$193,700	$0
Median Sales Price	$216,000	$0
Months Inventory	9.7	24.0
Avg Days on Market	89	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$520,000	$0
Median Sales Price	$470,000	$0
Months Inventory	12.6	9.2
Avg Days on Market	56	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

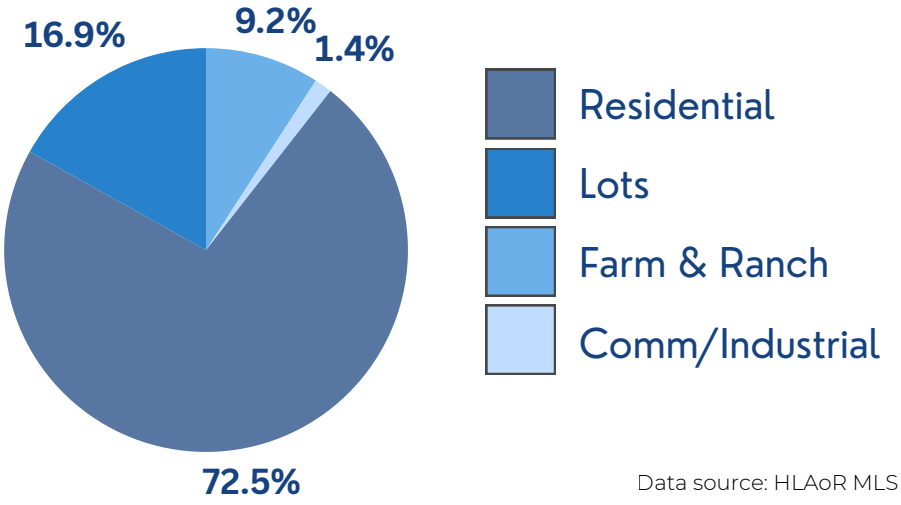
Meadowlakes	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$295,000	$0
Median Sales Price	$295,000	$0
Months Inventory	8.3	10.0
Avg Days on Market	180	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$840,000	$0
Median Sales Price	$785,000	$0
Months Inventory	14.0	18.0
Avg Days on Market	57	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$350,000	$0
Median Sales Price	$350,000	$0
Months Inventory	21.6	0.0
Avg Days on Market	191	0

Data source: TRERC

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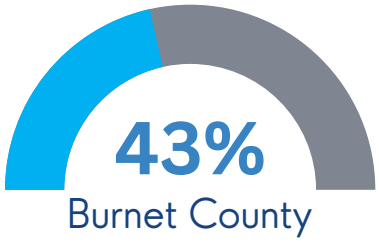
MLS Quick Stats June 2026

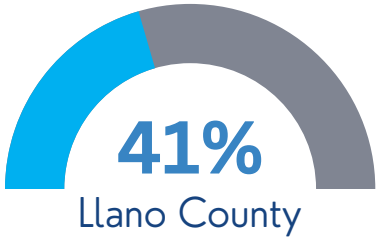
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**233**
Total Active Listings:	**1622**
Average List Price:	**$739,668**
Median List Price:	**$379,000**
Sold Listings:	**103**
Average Sold Price:	**$811,015**
Median Sold Price:	**$505,000**
Average DOM	**133**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **-6%** ▼	Avg List Price **-5%** ▼
New Listings **-16%** ▼	Med List Price **-20%** ▼

Sold Listings

Total Sold **+18%** ▲	Avg List Price **-6%** ▼
Avg DOM **+1%** ▲	Med List Price **-5%** ▼

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$427,500 ^ +3.5% from last year

Days on Market
136 v -2 days vs last year

Months of Inv.
10.9 ^ +0.4 months vs last year

Data source: TRERC

Llano County



Median Price
$565,000 ^ +6.6% from last year

Days on Market
129 ^ +11 days vs last year

Months of Inv.
16.3 v -1 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	374	421	-11%
Total Listings Closed	142	137	4%
Total Volume Closed	$96,286,316	$95,596,607	1%
Total Listings Pended	101	158	-36%

Residential Active:	2026	2025	YoY
Total Listings Listed	233	277	-16%
Total Active Listings	1622	1717	-6%
Avg. List Price	$739,668	$776,707	-5%
Median List Price	$379,000	$475,000	-20%

Residential Pending:	2026	2025	YoY
Total Listings Pended	72	122	-41%
Avg. DOM of Listings Pended	111	110	1%
Med. DOM of Listings Pended	72	79	-9%

Residential Closed:	2026	2025	YoY
Total Listings Closed	103	87	18%
Total Volume Closed	$83,534,602	$74,263,070	12%
Avg. List Price	$858,799	$912,389	-6%
Avg. Sold Price	$811,015	$853,598	-5%
Avg. DOM	133	132	1%
Median List Price	$530,000	$559,900	-5%
Median Sold Price	$505,000	$530,000	-5%
Median DOM	93	100	-7%
Avg. Sold $ to Avg. List $	94%	94%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	-26%			-7%
Burnet	-10%		-7%	-19%
Lampasas			-7%	
Llano			-8%	-11%
McCulloch	-22%			
San Saba	-6%			
Travis			-7%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Buchanan Dam			-5%	
Burnet	-16%		-8%	
Granite Shoals			-6%	-31%
Horseshoe Bay			-8%	-13%
Johnson City				-7%
Kingsland			-6%	-13%
Lampasas			-5%	
Llano			-13%	
Marble Falls			-8%	
Meadowlakes			-6%	
Rochelle	-22%			
Spicewood			-7%	
Sunrise Beach			-15%	
Tow			-17%	

By Class



Farm & Ranch

-14%



Comm/Ind

-12%



Residential

-8%



Lots

-14%

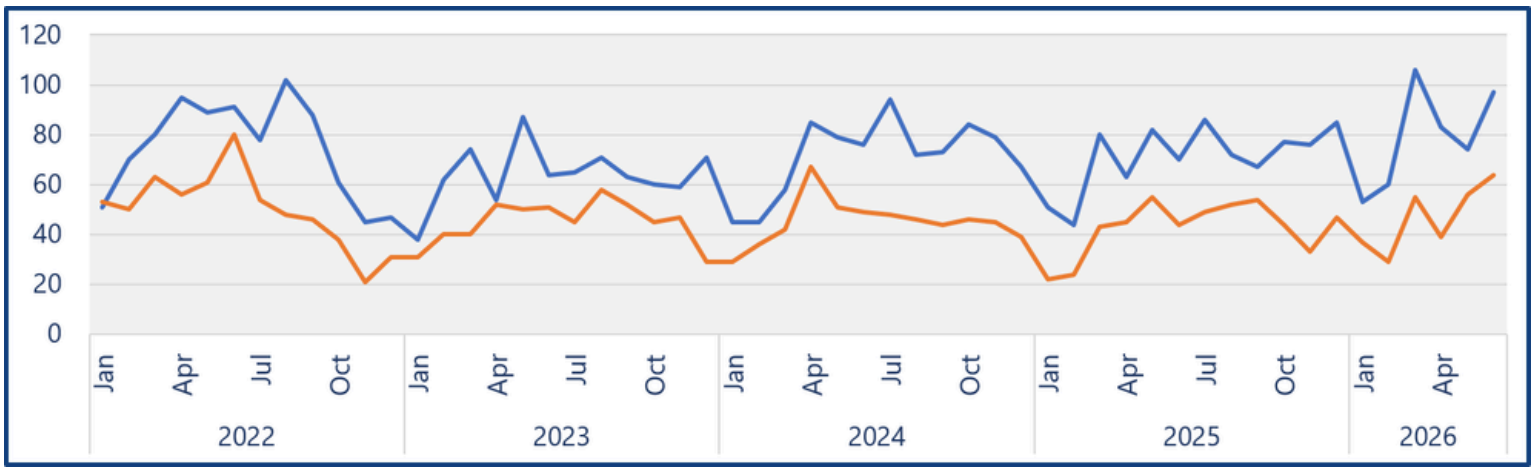
Data source: HLAoR MLS

Historical Data

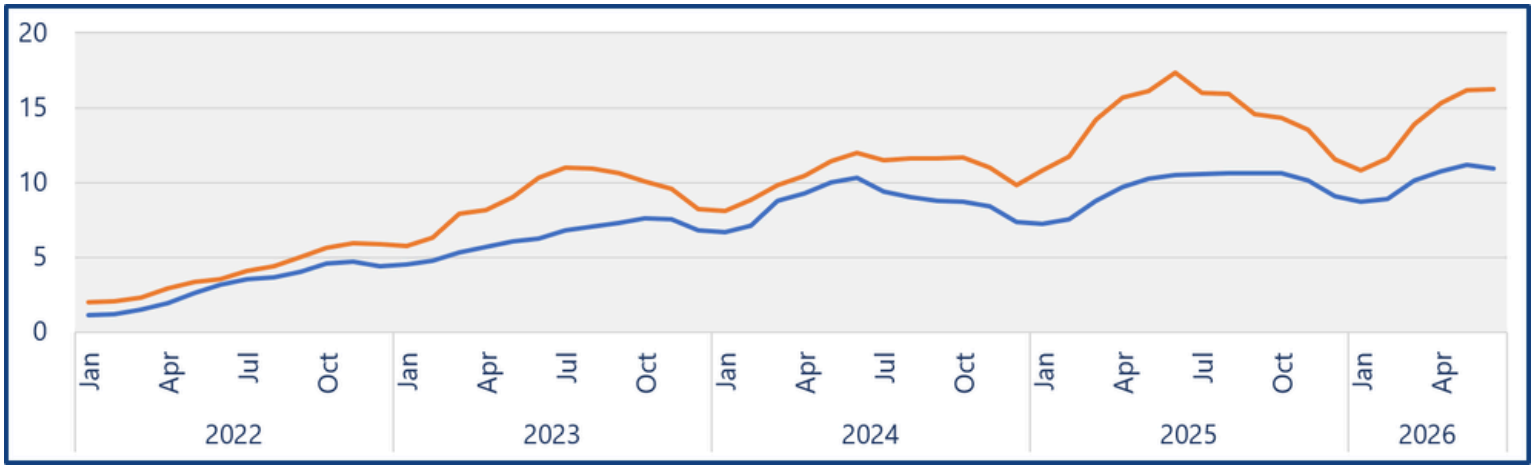
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

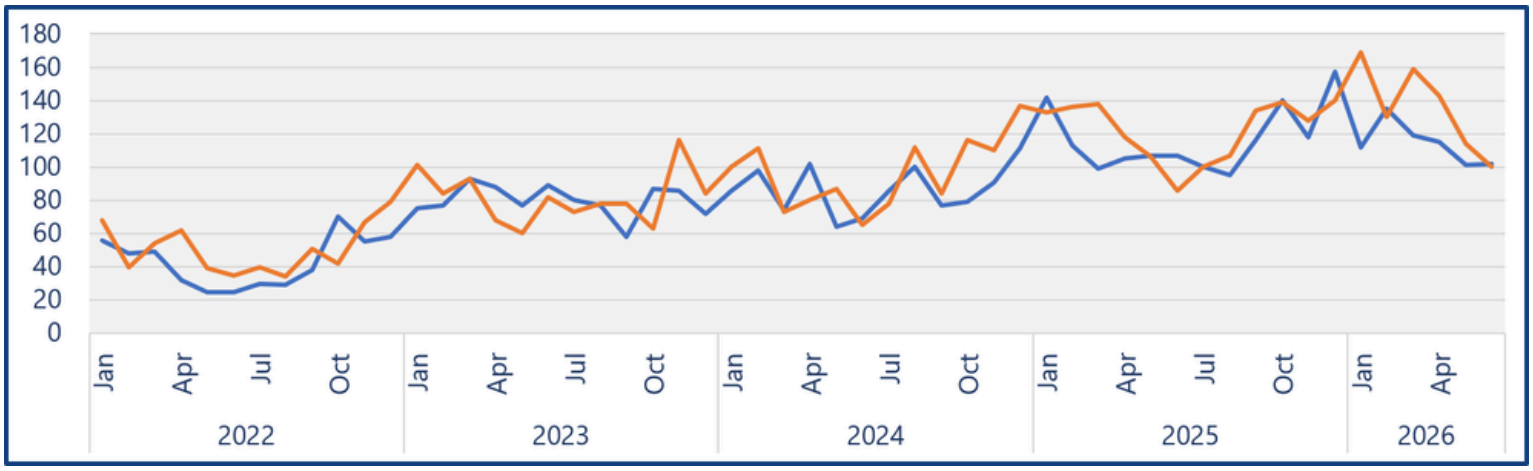
Home Sales



Months Inventory



Avg Days On Market



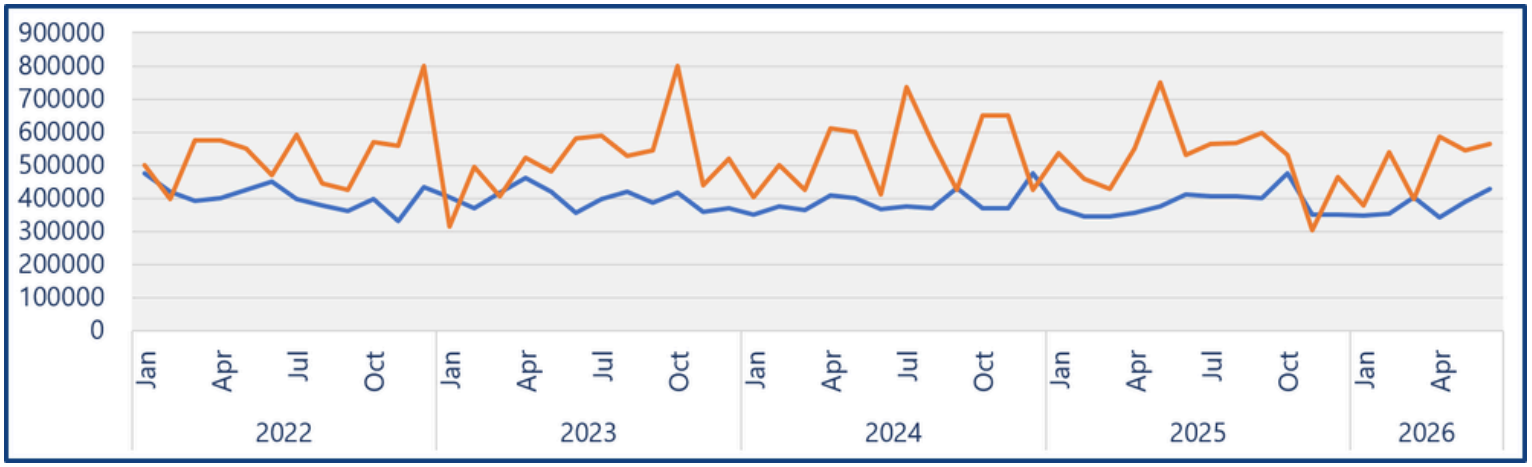
Data source: TRERC

Historical Data

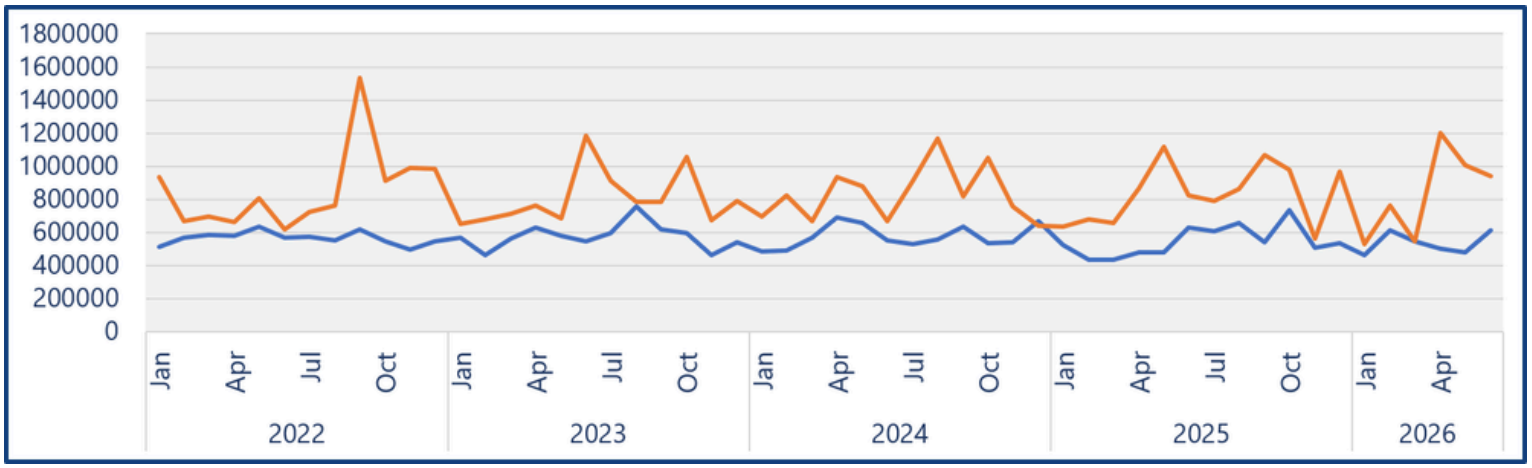
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

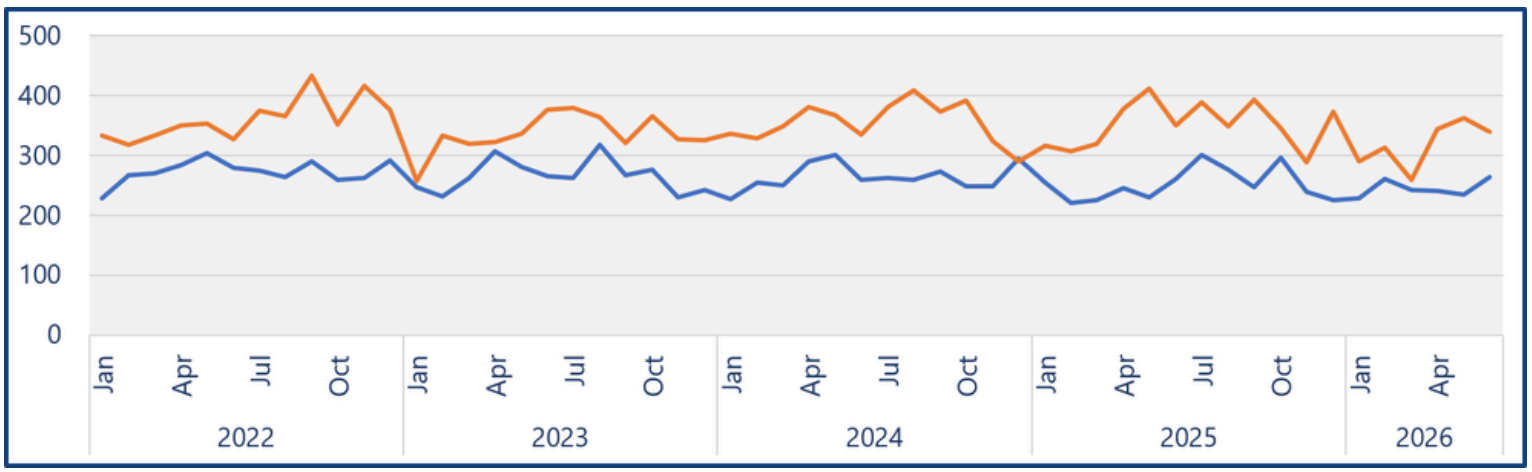
Median Sales Price



Average Sales Price



Average Price Per SqFt

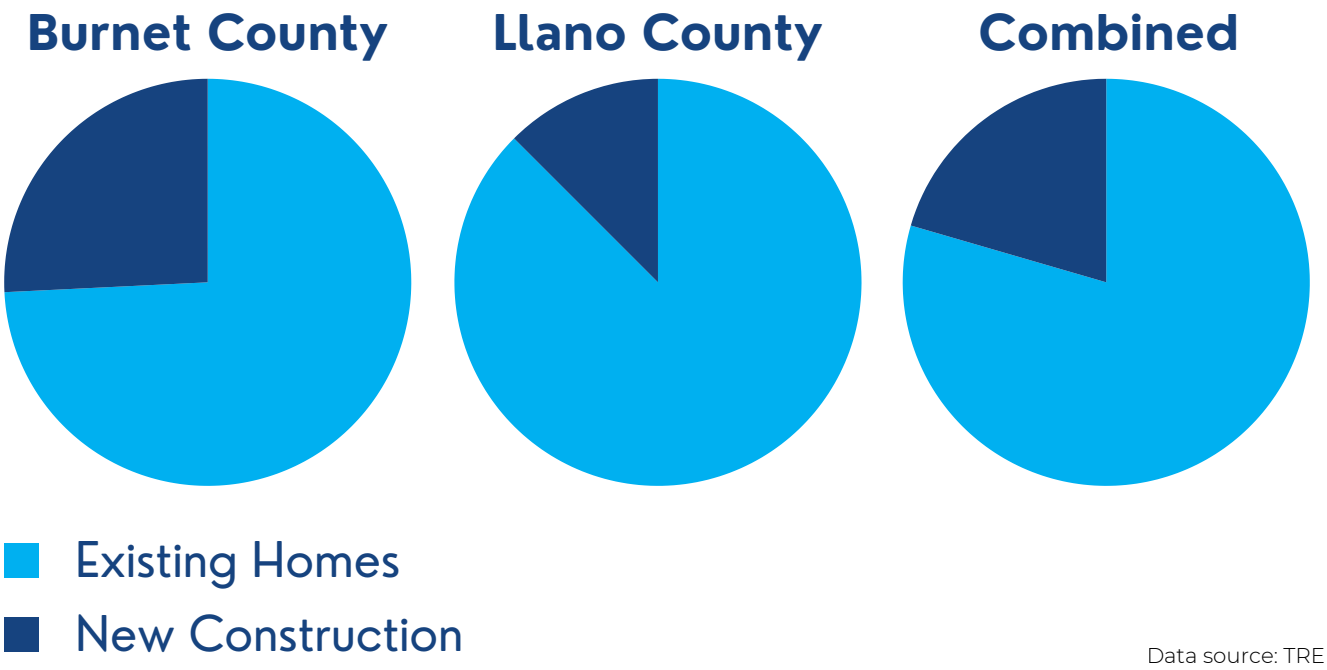


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	72	25
Avg Sales Price	$655,142	$497,735
Median Sales Price	$460,000	$356,000
Months Inventory	12.9	6.2
Avg Days on Market	109	81

Llano County	Existing Home	New Construction
Closed Sales	56	8
Avg Sales Price	$879,395	$1,340,625
Median Sales Price	$495,000	$965,000
Months Inventory	16.8	12.5
Avg Days on Market	95	133

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$190,000	$0
Median Sales Price	$190,000	$0
Months Inventory	7.8	8.0
Avg Days on Market	15	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$592,500	$0
Median Sales Price	$592,500	$0
Months Inventory	10.4	12.0
Avg Days on Market	101	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	4	4
Avg Sales Price	$363,000	$451,355
Median Sales Price	$372,500	$462,530
Months Inventory	8.4	12.8
Avg Days on Market	56	86
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$201,500	$0
Median Sales Price	$224,500	$0
Months Inventory	13.3	12.0
Avg Days on Market	32	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	10	4
Avg Sales Price	$575,725	$340,000
Median Sales Price	$423,125	$360,000
Months Inventory	19.9	9.6
Avg Days on Market	121	80

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$1,400,000	$0
Median Sales Price	$1,400,000	$0
Months Inventory	7.2	0.0
Avg Days on Market	475	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	28	5
Avg Sales Price	$1,311,997	$1,496,000
Median Sales Price	$720,000	$975,000
Months Inventory	17.1	13.7
Avg Days on Market	83	107
Kingsland	**Existing Home**	**New Construction**
Closed Sales	14	1
Avg Sales Price	$493,962	$375,000
Median Sales Price	$325,000	$375,000
Months Inventory	20.6	10.2
Avg Days on Market	118	117
Llano	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$253,500	$0
Median Sales Price	$253,500	$0
Months Inventory	10.2	12.0
Avg Days on Market	122	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$432,232	$0
Median Sales Price	$372,500	$0
Months Inventory	13.1	9.2
Avg Days on Market	84	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

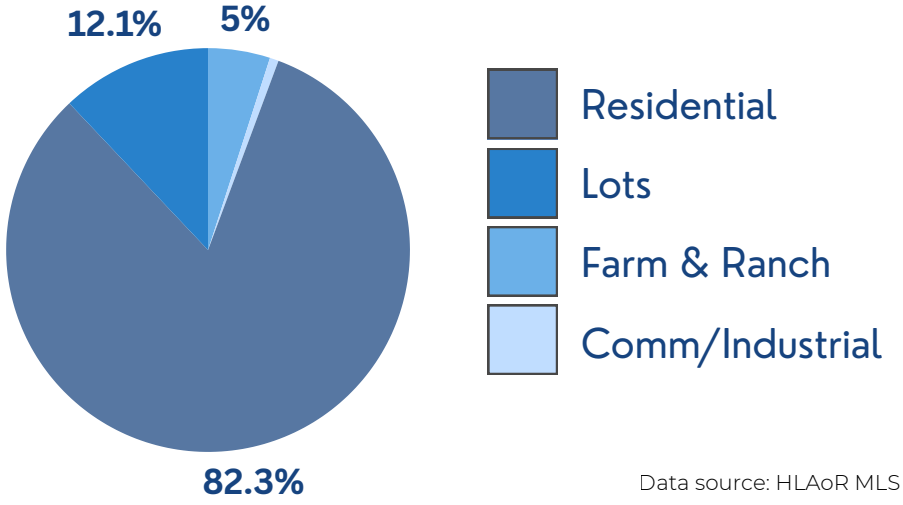
Meadowlakes	Existing Home	New Construction
Closed Sales	5	2
Avg Sales Price	$516,000	$480,000
Median Sales Price	$505,000	$480,000
Months Inventory	6.6	9.0
Avg Days on Market	46	41
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	1	1
Avg Sales Price	$319,500	$2,300,000
Median Sales Price	$319,500	$2,300,000
Months Inventory	16.2	12.0
Avg Days on Market	58	110
Tow	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$470,500	$0
Median Sales Price	$470,500	$0
Months Inventory	21.0	0.0
Avg Days on Market	86	0

Data source: TRERC

HIGHLAND LAKES Association of REALTORS®

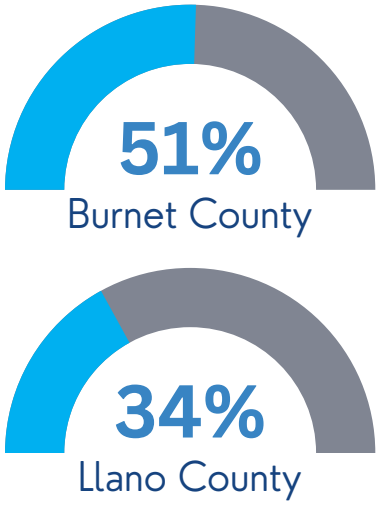
MLS Quick Stats July 2026

What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?



Data source: HLAoR MLS

The Current Residential Market

New Listings:	**222**
Total Active Listings:	**1599**
Average List Price:	**$773,651**
Median List Price:	**$448,750**
Sold Listings:	**116**
Average Sold Price:	**$706,710**
Median Sold Price:	**$407,500**
Average DOM	**177**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **-6%** ▼	Avg List Price **+4%** ▲
New Listings **-7%** ▼	Med List Price **0%**

Sold Listings

Total Sold **+21%** ▲	Avg List Price **-1%** ▼
Avg DOM **+45%** ▲	Med List Price **-24%** ▼

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$425,000 ^ +4.3% from last year

Days on Market
166 v +34 days vs last year

Months of Inv.
10.4 ^ +0.1 months vs last year

Data source: TRERC

Llano County



Median Price
$370,000 ^ -34.5% from last year

Days on Market
139 ^ +10 days vs last year

Months of Inv.
15.7 v -0.3 months vs last year

Data source: TRERC

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Research Center (TRERC). As TRERC data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2026	2025	YoY
Total Listings Listed	374	433	-14%
Total Listings Closed	143	136	5%
Total Volume Closed	$91,501,697	$82,417,508	11%
Total Listings Pended	119	165	-28%

Residential Active:	2026	2025	YoY
Total Listings Listed	222	239	-7%
Total Active Listings	1599	1707	-6%
Avg. List Price	$773,651	$742,015	4%
Median List Price	$448,750	$450,000	0%

Residential Pending:	2026	2025	YoY
Total Listings Pended	84	125	-33%
Avg. DOM of Listings Pended	113	122	-7%
Med. DOM of Listings Pended	65	97	-33%

Residential Closed:	2026	2025	YoY
Total Listings Closed	116	96	21%
Total Volume Closed	$81,978,437	$69,693,925	18%
Avg. List Price	$754,744	$762,267	-1%
Avg. Sold Price	$706,710	$725,978	-3%
Avg. DOM	177	122	45%
Median List Price	$422,500	$557,950	-24%
Median Sold Price	$407,500	$536,500	-24%
Median DOM	125	91	37%
Avg. Sold $ to Avg. List $	94%	95%	-1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-8%	
Burnet			-10%	-13%
Guadalupe			-6%	
Lampasas			-8%	
Llano	-14%		-13%	-20%
Travis			-7%	
Williamson			-19%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-13%	
Burnet			-9%	-15%
Cottonwood Shores			-5%	
Granite Shoals			-10%	-10%
Highland Haven			-8%	
Horseshoe Bay			-8%	-25%
Johnson City			-8%	
Kingsland			-18%	-20%
Lampasas			-8%	
Liberty Hill			-11%	
Llano				-4%
Marble Falls			-12%	
Meadowlakes			-6%	
New Braunfels			-6%	
Spicewood			-13%	
Sunrise Beach			-8%	

By Class



Farm & Ranch

-15%



Comm/Ind

-37%



Residential

-11%



Lots

-16%

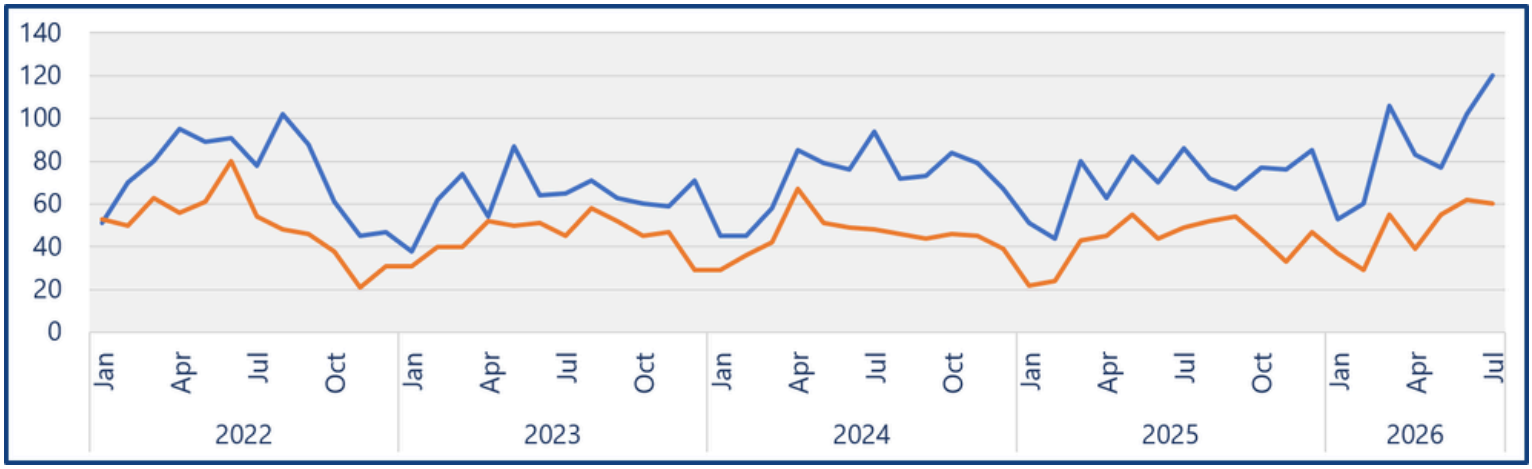
Data source: HLAoR MLS

Historical Data

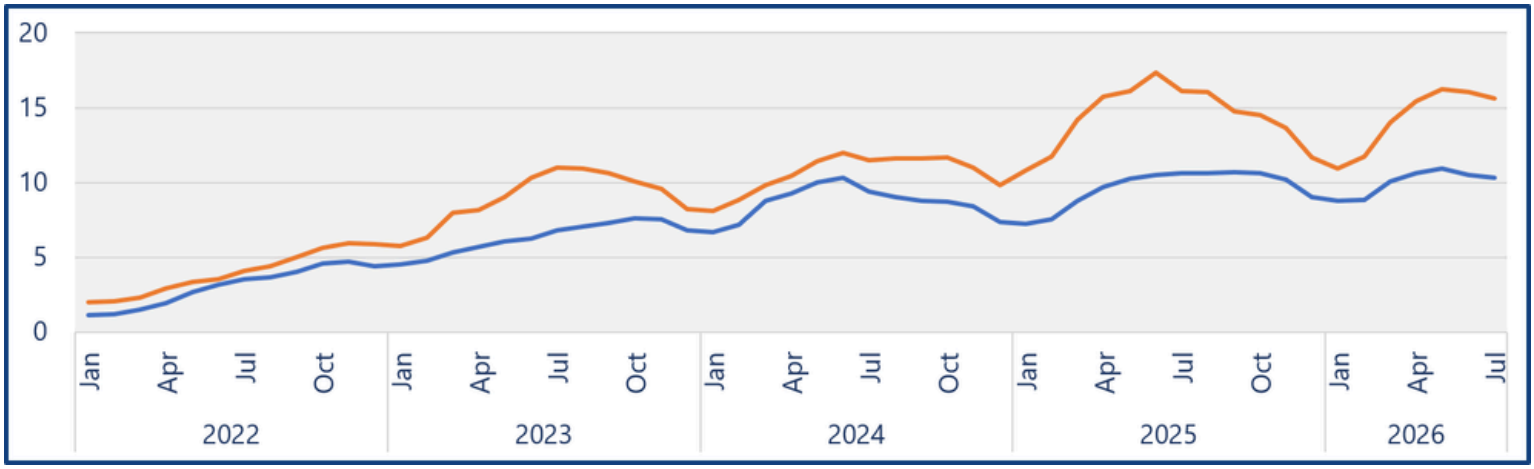
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

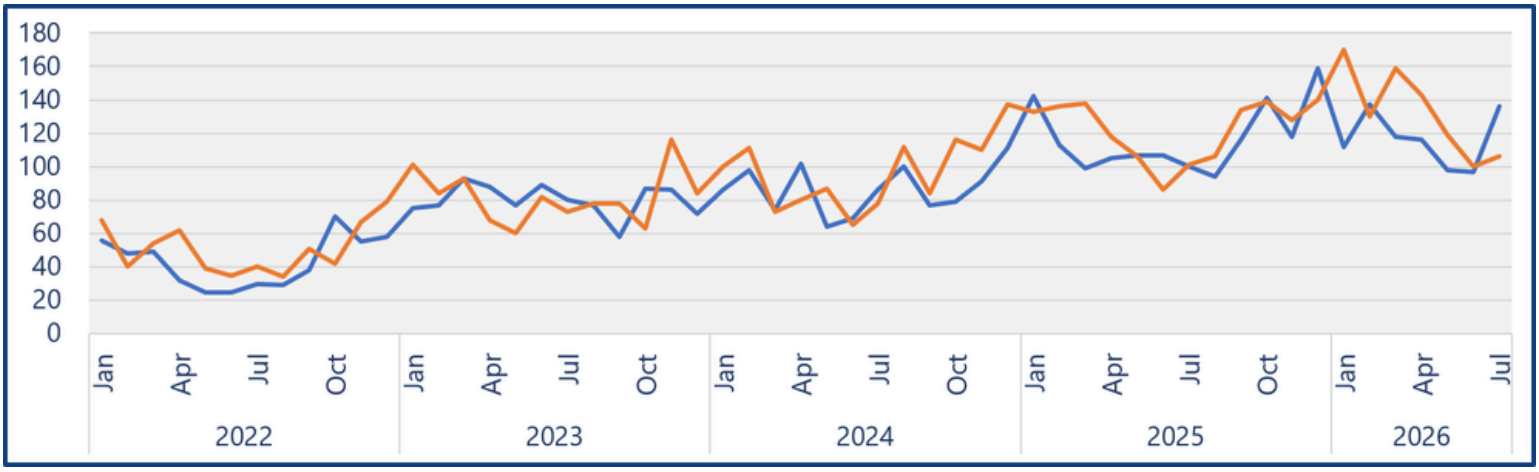
Home Sales



Months Inventory



Avg Days On Market



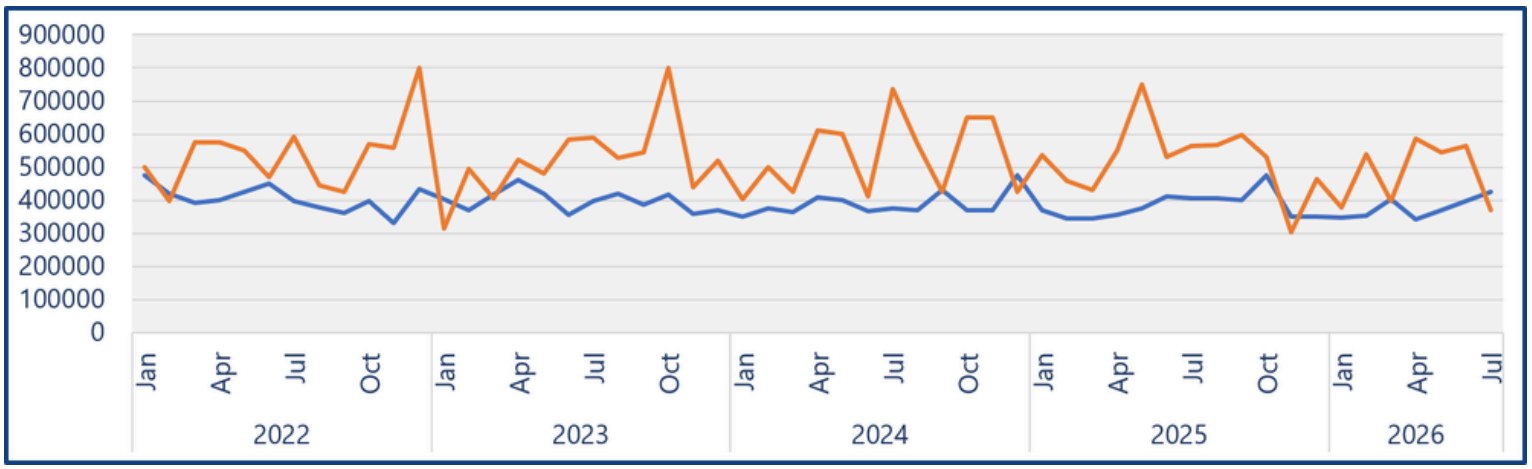
Data source: TRERC

Historical Data

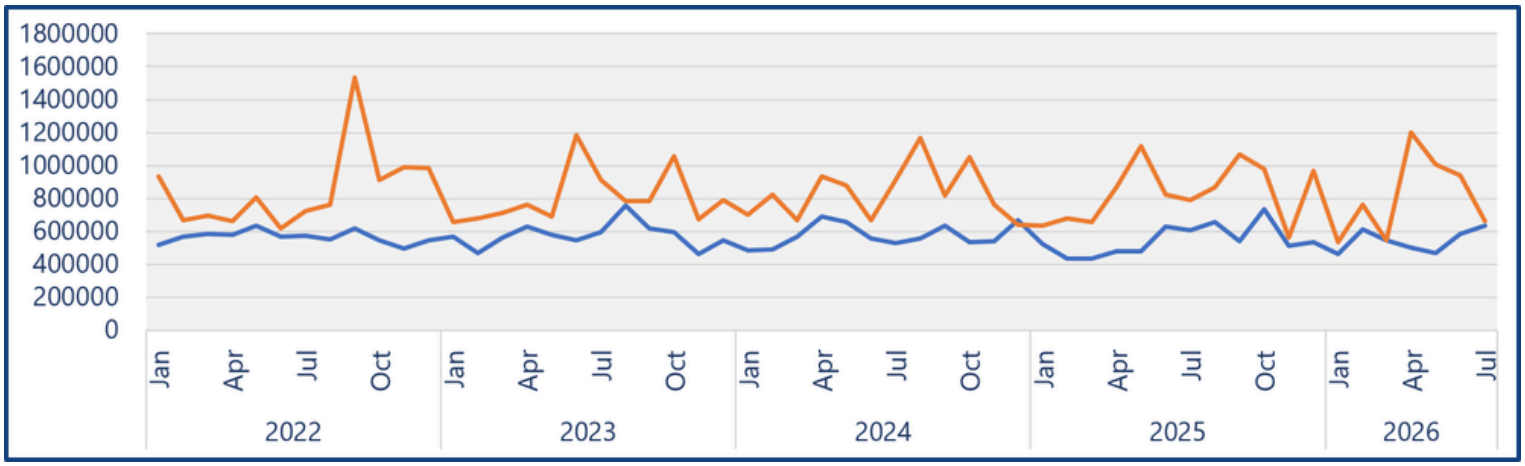
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

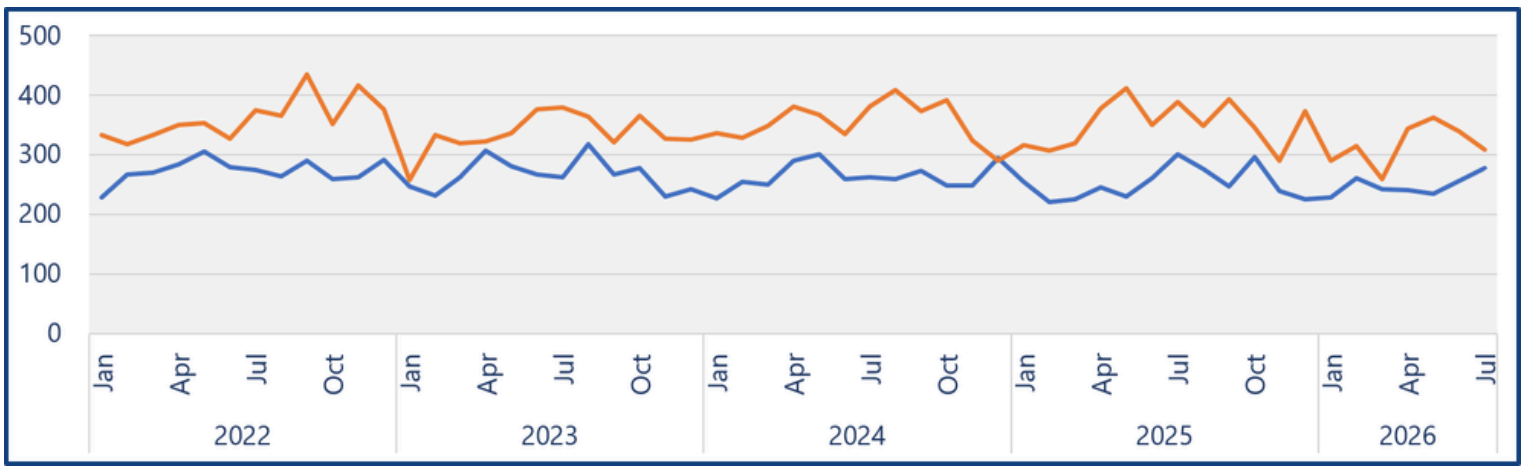
Median Sales Price



Average Sales Price



Average Price Per SqFt

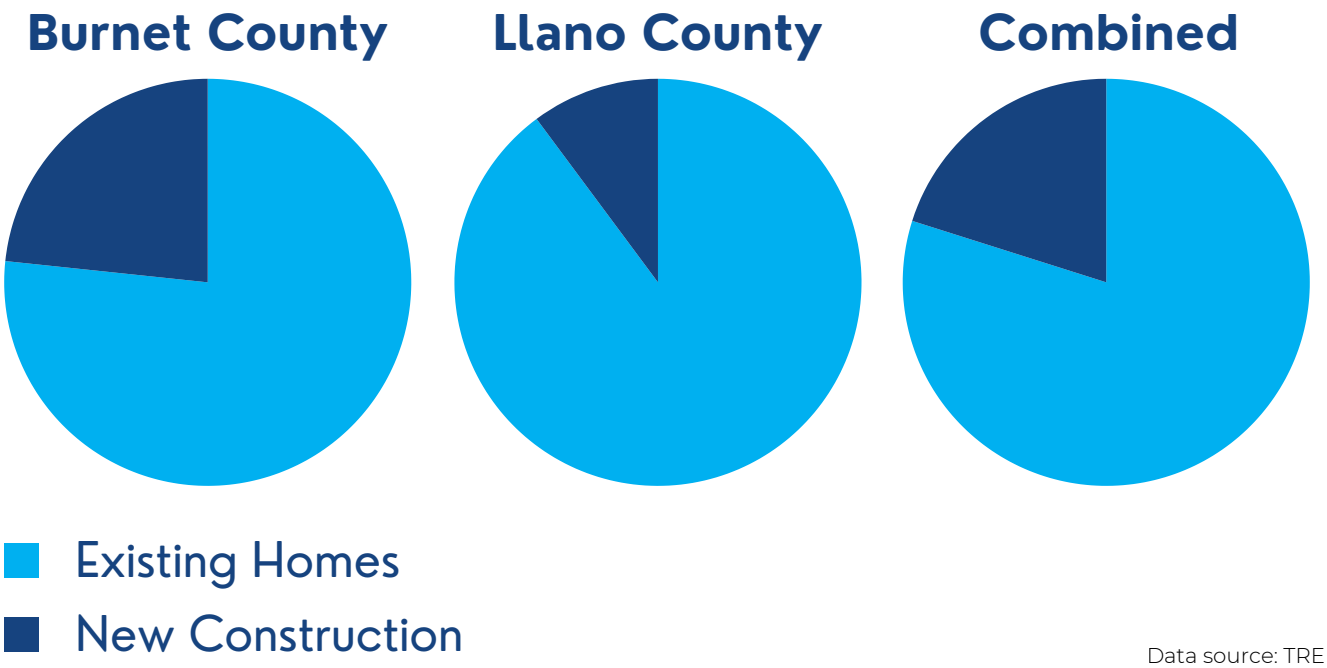


Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: TRERC

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	92	28
Avg Sales Price	$691,830	$443,767
Median Sales Price	$415,000	$474,500
Months Inventory	12.0	6.3
Avg Days on Market	137	132

Llano County	Existing Home	New Construction
Closed Sales	53	6
Avg Sales Price	$657,912	$722,466
Median Sales Price	$370,000	$865,649
Months Inventory	15.9	14.1
Avg Days on Market	108	90

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$168,000	$0
Median Sales Price	$168,000	$0
Months Inventory	8.9	24.0
Avg Days on Market	142	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$529,500	$0
Median Sales Price	$529,500	$0
Months Inventory	9.5	12.0
Avg Days on Market	285	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	1
Avg Sales Price	$366,500	$327,000
Median Sales Price	$345,000	$327,000
Months Inventory	8.0	12.0
Avg Days on Market	130	199
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	2
Avg Sales Price	$315,208	$298,500
Median Sales Price	$315,208	$298,500
Months Inventory	16.7	6.9
Avg Days on Market	131	24
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	12	0
Avg Sales Price	$807,652	$0
Median Sales Price	$525,750	$0
Months Inventory	15.3	12.8
Avg Days on Market	87	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$772,500	$0
Median Sales Price	$772,500	$0
Months Inventory	6.0	0.0
Avg Days on Market	77	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	24	3
Avg Sales Price	$674,587	$1,224,331
Median Sales Price	$360,000	$1,149,497
Months Inventory	16.4	15.2
Avg Days on Market	104	95
Kingsland	**Existing Home**	**New Construction**
Closed Sales	12	2
Avg Sales Price	$675,909	$40,000
Median Sales Price	$480,000	$40,000
Months Inventory	19.1	12.9
Avg Days on Market	107	86
Llano	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$265,000	$0
Median Sales Price	$265,000	$0
Months Inventory	11.1	12.0
Avg Days on Market	29	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	11	0
Avg Sales Price	$361,941	$0
Median Sales Price	$315,000	$0
Months Inventory	11.8	8.7
Avg Days on Market	115	0

Data source: TRERC

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	4	0
Avg Sales Price	$398,308	$0
Median Sales Price	$390,000	$0
Months Inventory	6.9	14.0
Avg Days on Market	42	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$700,000	$0
Median Sales Price	$700,000	$0
Months Inventory	0.0	0.0
Avg Days on Market	44	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$858,500	$0
Median Sales Price	$694,500	$0
Months Inventory	16.8	12.0
Avg Days on Market	85	0
Tow	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$268,000	$0
Median Sales Price	$268,000	$0
Months Inventory	16.0	0.0
Avg Days on Market	127	0

Data source: TRERC