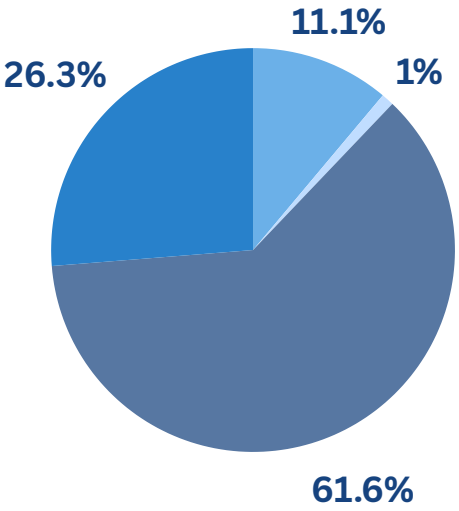


HIGHLAND LAKES Association of REALTORS®

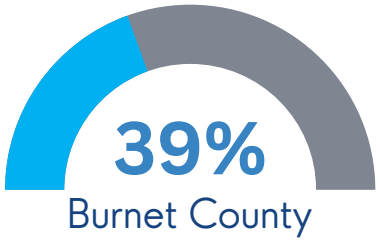
MLS Quick Stats January 2025

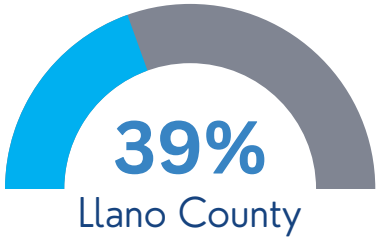
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**218**
Total Active Listings:	**1145**
Average List Price:	**$860,736**
Median List Price:	**$518,500**

Sold Listings:	**51**
Average Sold Price:	**$560,860**
Median Sold Price:	**$430,000**
Average DOM	**213**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+22%** ▲
Avg List Price	**+25%** ▲
New Listings	**+22%** ▲
Med List Price	**+34%** ▲

Sold Listings

Total Sold	**+16%** ▲
Avg List Price	**+5%** ▲
Avg DOM	**+55%** ▲
Med List Price	**+13%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$364,700 ^ +4.2% from last year

Days on Market
174 ^ +48 days vs last year

Months of Inv.
7.7 ^ +1 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$500,000 v +23.5% from last year

Days on Market
166 ^ +27 days vs last year

Months of Inv.
11.9 ^ +3.8 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	351	316	11%
Total Listings Closed	83	88	-6%
Total Volume Closed	$45,889,954	$45,504,250	1%
Total Listings Pended	76	143	-47%

Residential Active:	2025	2024	YoY
Total Listings Listed	218	178	22%
Total Active Listings	1145	961	19%
Avg. List Price	$860,736	$687,186	25%
Median List Price	$518,500	$387,498	34%

Residential Pending:	2025	2024	YoY
Total Listings Pended	53	86	-38%
Avg. DOM of Listings Pended	129	132	-2%
Med. DOM of Listings Pended	96	103	-7%

Residential Closed:	2025	2024	YoY
Total Listings Closed	51	44	16%
Total Volume Closed	$28,603,876	$22,910,200	25%
Avg. List Price	$578,664	$548,775	5%
Avg. Sold Price	$560,860	$520,686	8%
Avg. DOM	213	137	55%
Median List Price	$425,000	$375,000	13%
Median Sold Price	$430,000	$359,950	19%
Median DOM	110	121	-9%
Avg. Sold $ to Avg. List $	97%	95%	2%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-8%	
Burnet	-18%		-13%	-20%
Hays	8%			
Lampasas				-10%
Llano	-20%		-5%	-21%
San Saba			25%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-20%		-24%	-22%
Dripping Springs	8%			
Granite Shoals			-16%	
Horseshoe Bay			-2%	-20%
Johnson City			-8%	
Kingsland			-12%	-20%
Llano	-20%			
Marble Falls			-17%	-18%
Meadowlakes			-3%	

By Class



Farm & Ranch

-15%



Comm/Ind

-18%



Residential

-8%



Lots

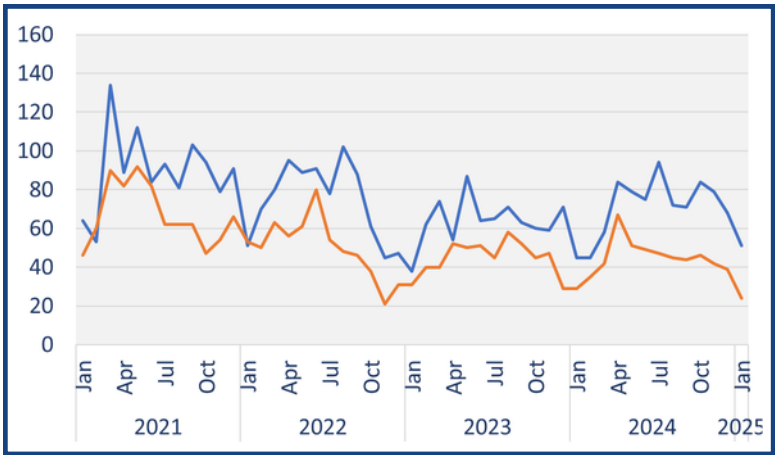
-20%

Historical Data

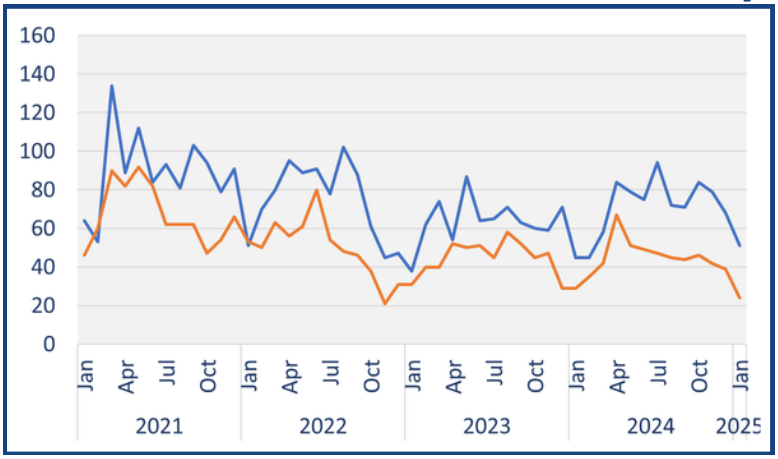
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

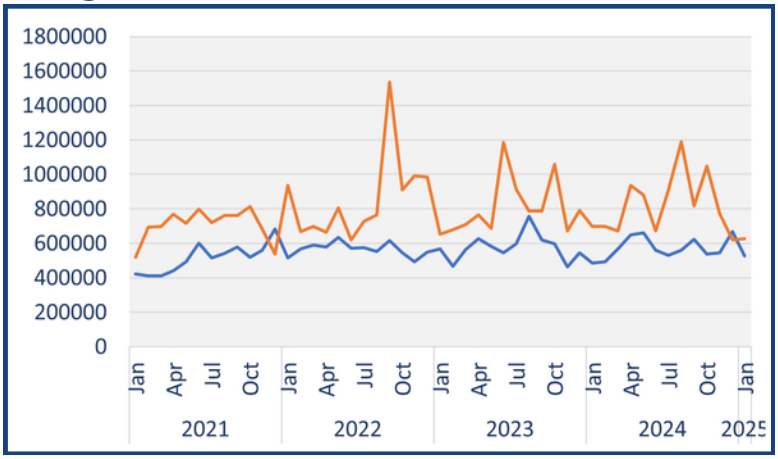
Home Sales



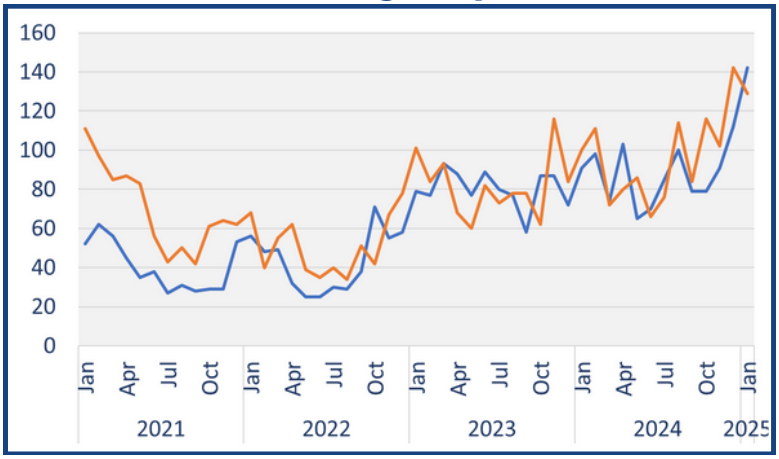
Months Inventory



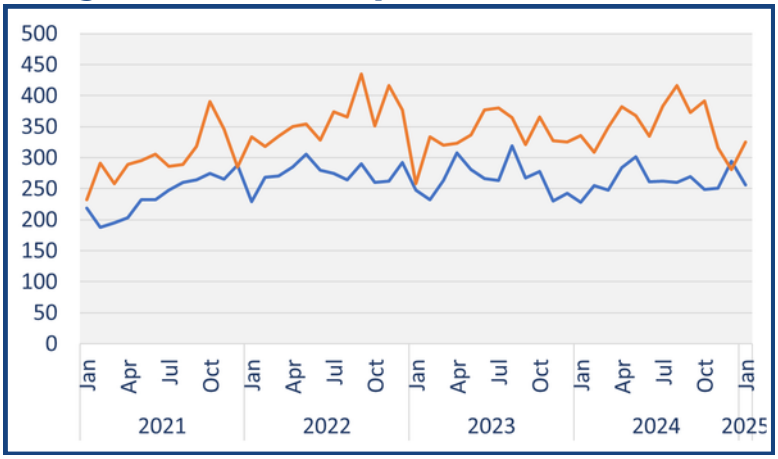
Avg Sales Price



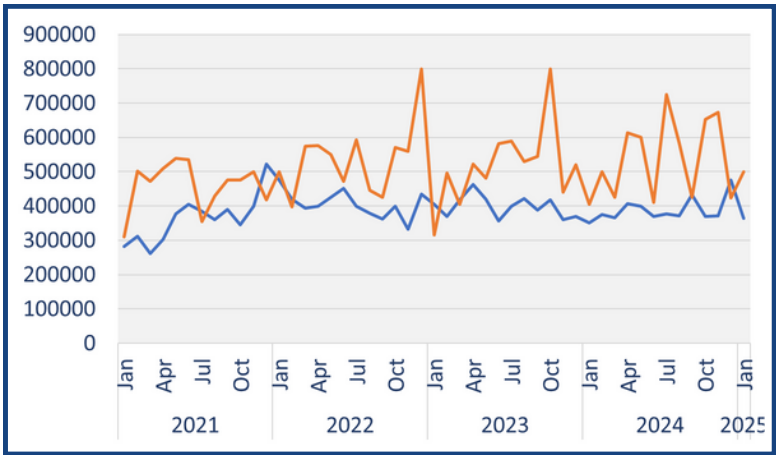
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

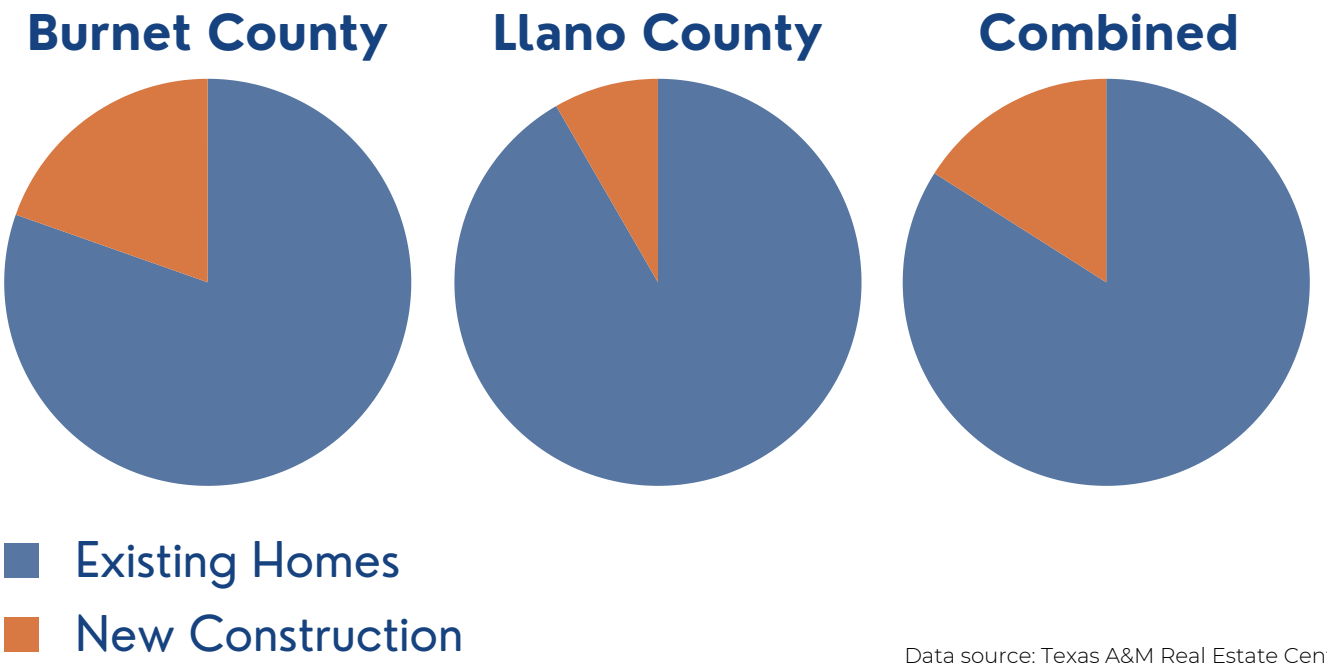


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	41	10
Avg Sales Price	$560,685	$386,107
Median Sales Price	$364,700	$357,498
Months Inventory	8.3	6.6
Avg Days on Market	134	172

Llano County	Existing Home	New Construction
Closed Sales	22	2
Avg Sales Price	$626,693	$652,000
Median Sales Price	$470,000	$652,000
Months Inventory	10.9	17.8
Avg Days on Market	137	48

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$265,000	$0
Median Sales Price	$265,000	$0
Months Inventory	3.8	18.0
Avg Days on Market	163	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$365,000	$0
Median Sales Price	$365,000	$0
Months Inventory	8.5	0.0
Avg Days on Market	18	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$403,375	$0
Median Sales Price	$306,250	$0
Months Inventory	6.8	6.5
Avg Days on Market	119	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	2
Avg Sales Price	$400,000	$317,100
Median Sales Price	$400,000	$317,100
Months Inventory	5.5	5.1
Avg Days on Market	23	50
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$206,640	$0
Median Sales Price	$175,000	$0
Months Inventory	5.9	3.8
Avg Days on Market	191	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$505,000	$0
Median Sales Price	$500,000	$0
Months Inventory	8.0	0.0
Avg Days on Market	79	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	11	2
Avg Sales Price	$814,777	$652,000
Median Sales Price	$715,000	$652,000
Months Inventory	12.8	15.9
Avg Days on Market	178	48
Kingsland	**Existing Home**	**New Construction**
Closed Sales	7	0
Avg Sales Price	$488,571	$0
Median Sales Price	$470,000	$0
Months Inventory	6.9	29.3
Avg Days on Market	135	0
Llano	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$160,000	$0
Median Sales Price	$160,000	$0
Months Inventory	9.7	24.0
Avg Days on Market	14	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	1	2
Avg Sales Price	$325,000	$274,090
Median Sales Price	$325,000	$274,090
Months Inventory	5.9	2.5
Avg Days on Market	61	60

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$400,000	$0
Median Sales Price	$335,000	$0
Months Inventory	7.4	8.0
Avg Days on Market	100	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$307,000	$0
Median Sales Price	$307,000	$0
Months Inventory	4.4	6.0
Avg Days on Market	17	0
Tow	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	17.0	0.0
Avg Days on Market	0	0

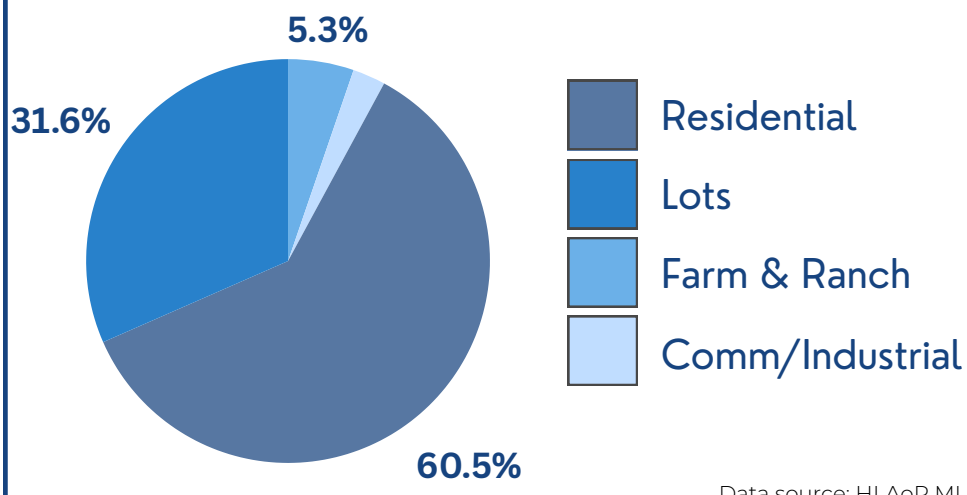
Data source: Texas A&M Real Estate Center



HIGHLAND LAKES Association of REALTORS®

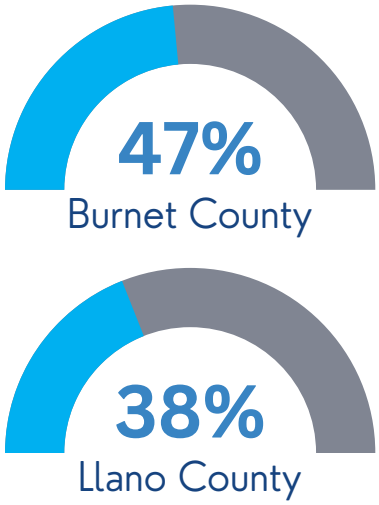
MLS Quick Stats February 2025

What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?



Data source: HLAoR MLS

The Current Residential Market

New Listings:	240	Sold Listings:	46
Total Active Listings:	1192	Average Sold Price:	$596,248
Average List Price:	$781,805	Median Sold Price:	$431,625
Median List Price:	$437,000	Average DOM	163

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active +19% ▲	Avg List Price -1% ▼
New Listings +22% ▲	Med List Price -7% ▼

Sold Listings

Total Sold -8% ▼	Avg List Price -5% ▼
Avg DOM +23% ▲	Med List Price +4% ▲

Compared to last year. Residential properties only.

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$325,588 ⌄ -13.2% from last year

Days on Market
141 ⌃ +16 days vs last year

Months of Inv.
8.4 ⌃ +1.1 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$520,000 ⌃ +4% from last year

Days on Market
181 ⌃ +40 days vs last year

Months of Inv.
12.9 ⌃ +4 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	370	353	5%
Total Listings Closed	77	90	-14%
Total Volume Closed	$38,943,450	$44,379,940	-12%
Total Listings Pended	66	168	-61%

Residential Active:	2025	2024	YoY
Total Listings Listed	240	197	22%
Total Active Listings	1192	1005	19%
Avg. List Price	$781,805	$790,327	-1%
Median List Price	$437,000	$468,599	-7%

Residential Pending:	2025	2024	YoY
Total Listings Pended	53	44	104
Avg. DOM of Listings Pended	129	104	119
Med. DOM of Listings Pended	96	83	97

Residential Closed:	2025	2024	YoY
Total Listings Closed	46	50	-8%
Total Volume Closed	$27,427,450	$30,944,450	-11%
Avg. List Price	$625,342	$659,757	-5%
Avg. Sold Price	$596,248	$618,889	-4%
Avg. DOM	163	132	23%
Median List Price	$449,700	$432,500	4%
Median Sold Price	$431,625	$427,500	1%
Median DOM	125	107	17%
Avg. Sold $ to Avg. List $	95%	94%	1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	-23%			
Burnet			-9%	-17%
Llano			-11%	-12%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet			-13%	-6%
Granite Shoals			-8%	-1%
Horseshoe Bay			-15%	-17%
Kingsland			-3%	-15%
Marble Falls			-8%	-21%
Spicewood			-9%	

By Class



Farm & Ranch

-21%



Comm/Ind

-17%



Residential

-10%



Lots

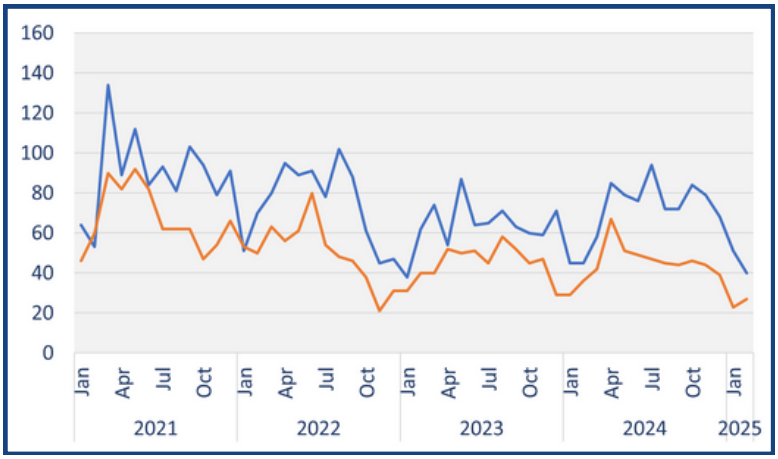
-13%

Historical Data

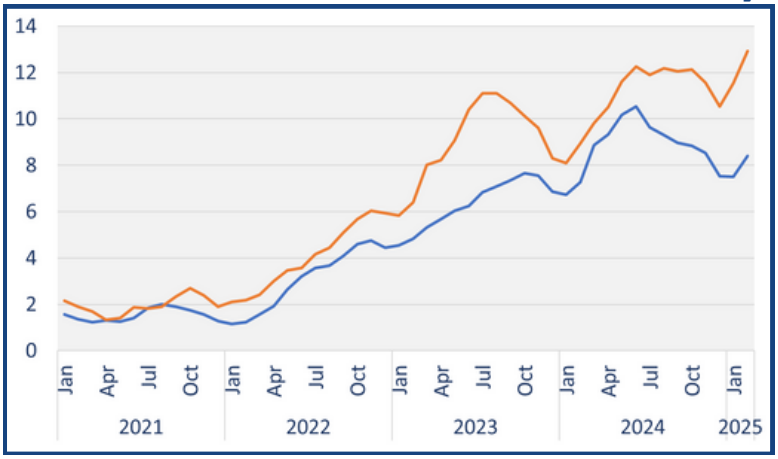
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

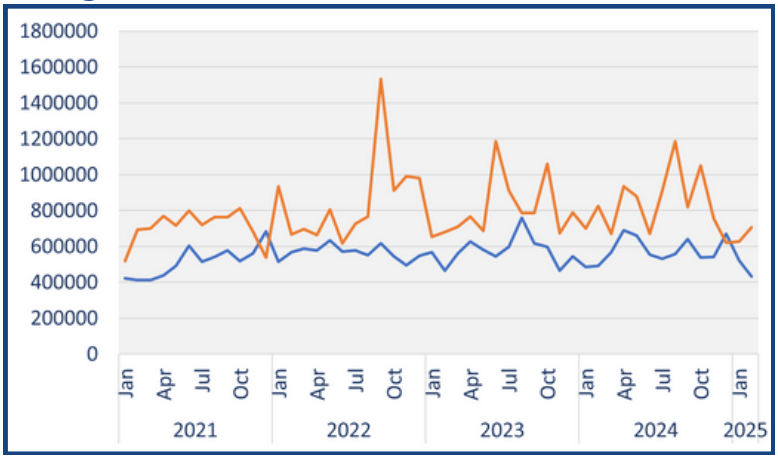
Home Sales



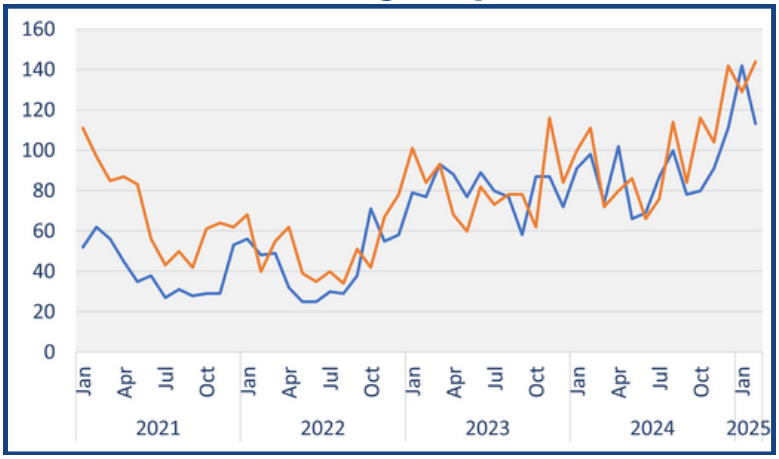
Months Inventory



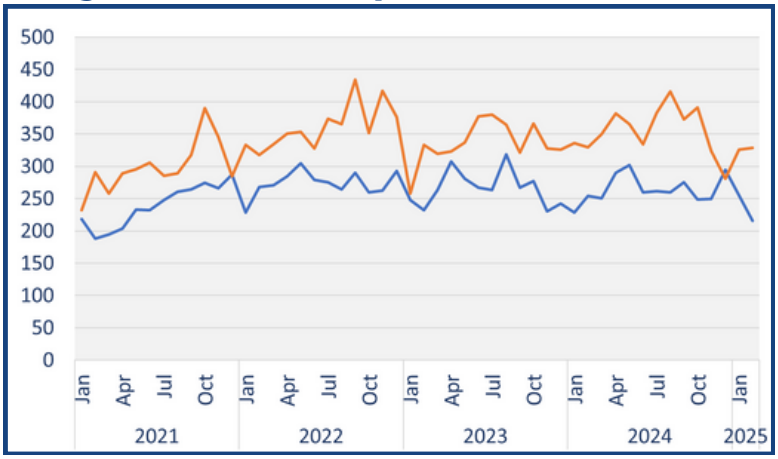
Avg Sales Price



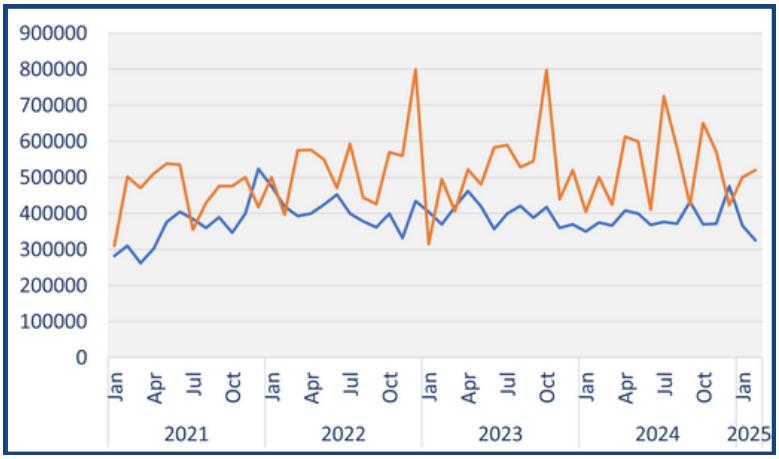
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

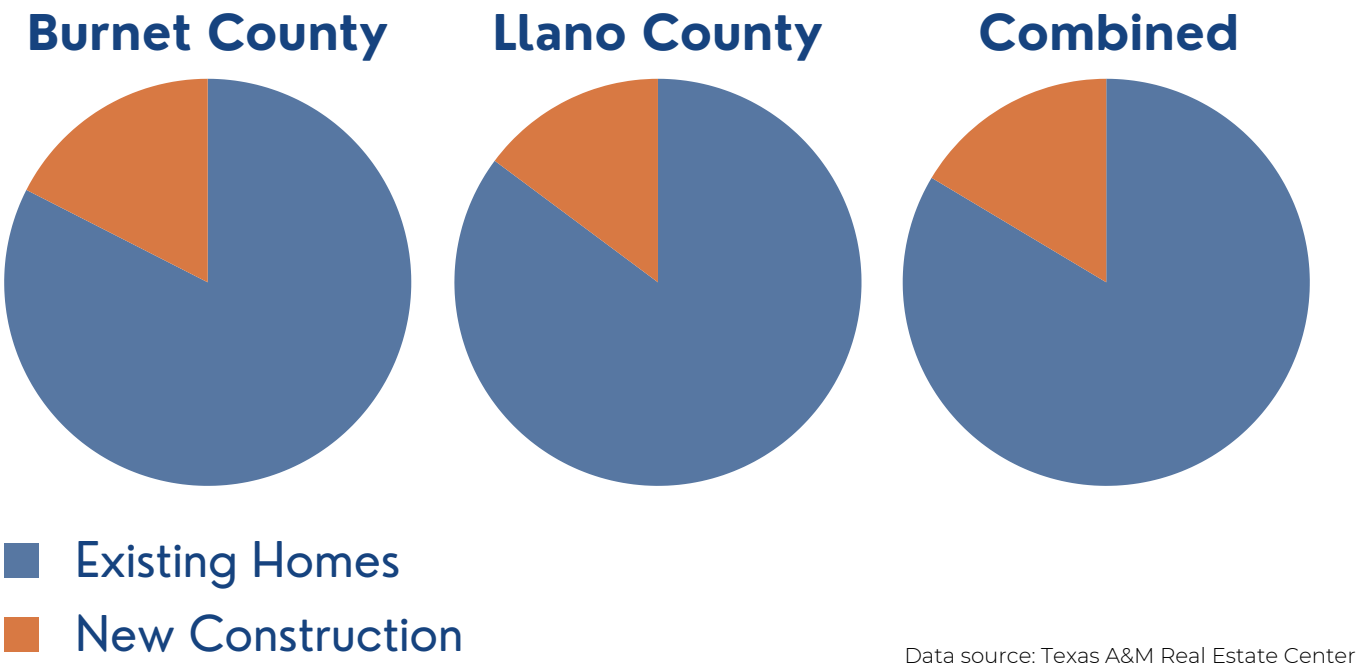


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	33	7
Avg Sales Price	$451,288	$348,995
Median Sales Price	$326,000	$325,175
Months Inventory	9.3	6.4
Avg Days on Market	112	121

Llano County	Existing Home	New Construction
Closed Sales	23	4
Avg Sales Price	$596,418	$1,317,500
Median Sales Price	$505,500	$1,030,000
Months Inventory	12.3	16.7
Avg Days on Market	139	174

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$305,750	$0
Median Sales Price	$305,750	$0
Months Inventory	3.8	18.0
Avg Days on Market	35	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	9.3	0.0
Avg Days on Market	0	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	1
Avg Sales Price	$516,667	$445,000
Median Sales Price	$370,000	$445,000
Months Inventory	6.3	4.0
Avg Days on Market	85	103
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$315,000	$0
Median Sales Price	$315,000	$0
Months Inventory	8.5	4.3
Avg Days on Market	220	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$195,000	$0
Median Sales Price	$195,000	$0
Months Inventory	8.3	5.6
Avg Days on Market	99	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$432,250	$0
Median Sales Price	$432,250	$0
Months Inventory	12.0	0.0
Avg Days on Market	306	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	11	4
Avg Sales Price	$760,909	$1,317,500
Median Sales Price	$870,000	$1,030,000
Months Inventory	15.0	14.5
Avg Days on Market	129	174
Kingsland	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$380,750	$0
Median Sales Price	$342,750	$0
Months Inventory	7.5	40.0
Avg Days on Market	113	0
Llano	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	12.8	24.0
Avg Days on Market	0	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	8	2
Avg Sales Price	$400,186	$297,495
Median Sales Price	$324,250	$297,495
Months Inventory	6.4	2.3
Avg Days on Market	93	157

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$454,500	$0
Median Sales Price	$454,500	$0
Months Inventory	8.6	12.0
Avg Days on Market	13	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$630,833	$0
Median Sales Price	$372,500	$0
Months Inventory	8.3	6.0
Avg Days on Market	120	0
Tow	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	15.0	0.0
Avg Days on Market	0	0

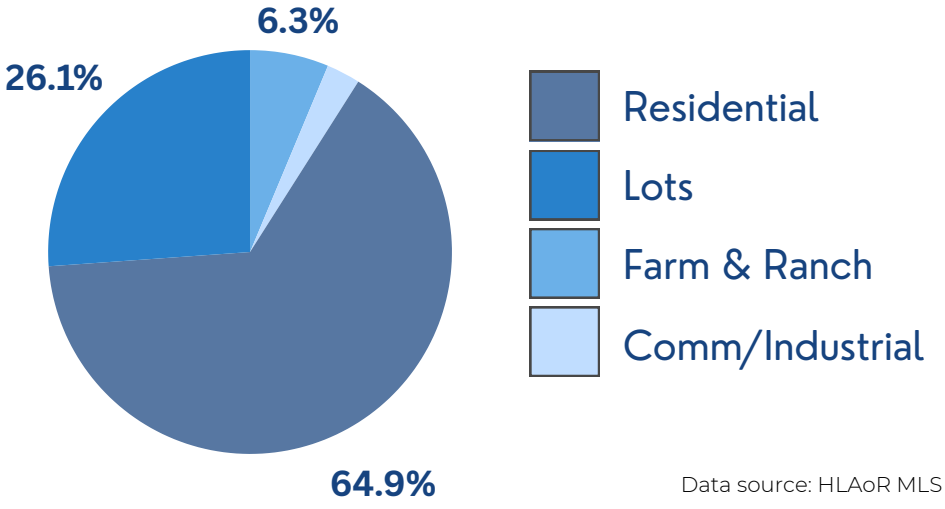
Data source: Texas A&M Real Estate Center



HIGHLAND LAKES Association of REALTORS®

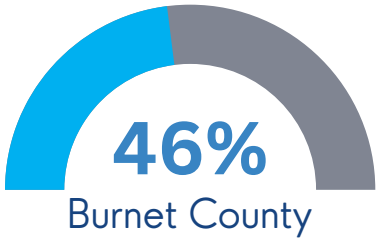
MLS Quick Stats March 2025

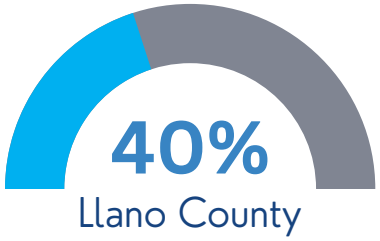
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**338**
Total Active Listings:	**1385**
Average List Price:	**$1,074,566**
Median List Price:	**$622,000**

Sold Listings:	**72**
Average Sold Price:	**$574,286**
Median Sold Price:	**$400,000**
Average DOM	**134**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+16%** ▲
Avg List Price	**+31%** ▲
New Listings	**+6%** ▲
Med List Price	**+8%** ▲

Sold Listings

Total Sold	**-15%** ▼
Avg List Price	**-7%** ▼
Avg DOM	**+59%** ▲
Med List Price	**+6%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$340,000 ⌄ -7.1% from last year

Days on Market
136 ⌃ +27 days vs last year

Months of Inv.
9.4 ⌃ +0.7 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$500,000 ⌃ +17.7% from last year

Days on Market
171 ⌃ +65 days vs last year

Months of Inv.
15.9 ⌃ +6.1 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	510	515	-1%
Total Listings Closed	111	146	-24%
Total Volume Closed	$66,691,962	$95,271,866	-30%
Total Listings Pended	78	196	-60%

Residential Active:	2025	2024	YoY
Total Listings Listed	338	318	6%
Total Active Listings	1385	1196	16%
Avg. List Price	$1,074,566	$822,623	31%
Median List Price	$622,000	$577,500	8%

Residential Pending:	2025	2024	YoY
Total Listings Pended	50	125	-60%
Avg. DOM of Listings Pended	106	117	-9%
Med. DOM of Listings Pended	65	71	-8%

Residential Closed:	2025	2024	YoY
Total Listings Closed	72	85	-15%
Total Volume Closed	$41,348,622	$52,518,694	-21%
Avg. List Price	$605,220	$651,915	-7%
Avg. Sold Price	$574,286	$617,866	-7%
Avg. DOM	180	113	59%
Median List Price	$424,000	$400,000	6%
Median Sold Price	$400,000	$390,000	3%
Median DOM	134	99	35%
Avg. Sold $ to Avg. List $	95%	95%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-8%	-6%
Burnet	-19%	0%	-11%	-15%
Lampasas			-13%	
Llano			-9%	-20%
San Saba			-11%	
Travis			-10%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-11%	
Burnet	-20%		-13%	
Cottonwood Shores			-6%	-17%
Granite Shoals			-4%	-17%
Horseshoe Bay			-5%	-25%
Johnson City			-8%	
Kingsland			-13%	-11%
Lampasas			-13%	
Llano			-11%	
Marble Falls		0%	-11%	-11%
Meadowlakes			-16%	
San Saba			-11%	
Sunrise Beach				-14%

By Class



Farm & Ranch

-16%



Comm/Ind

-3%



Residential

-10%



Lots

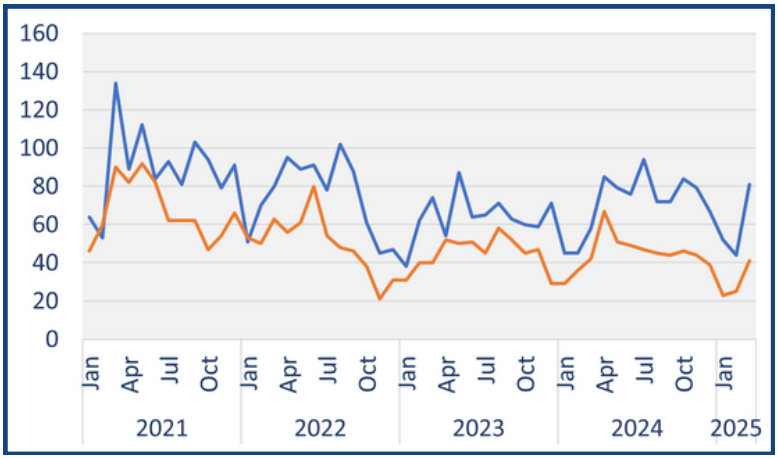
-17%

Historical Data

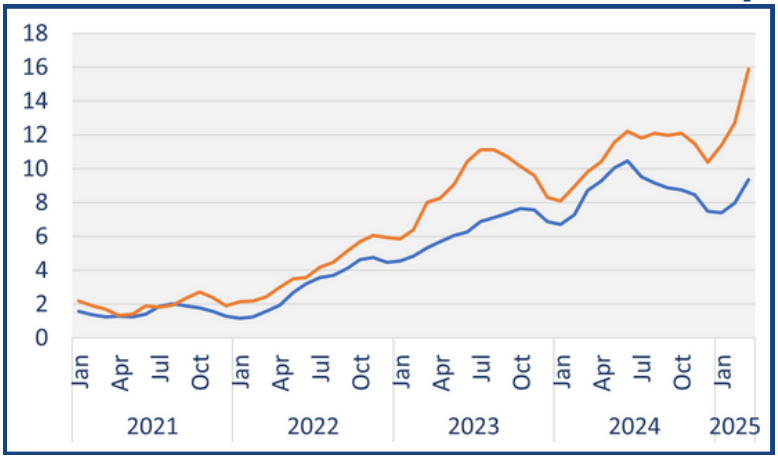
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

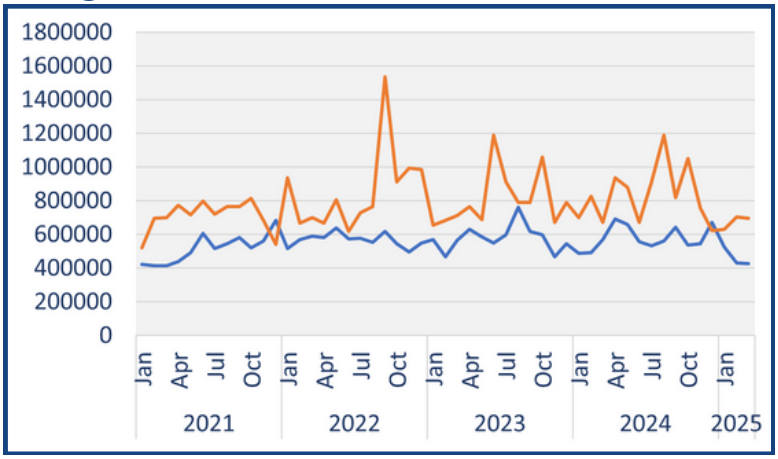
Home Sales



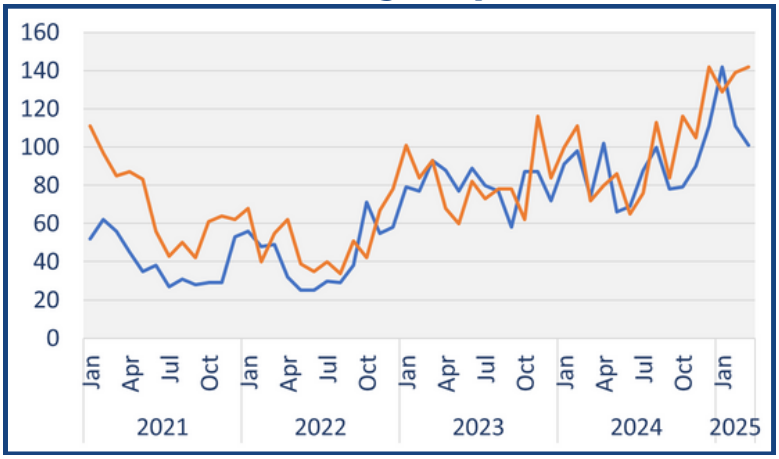
Months Inventory



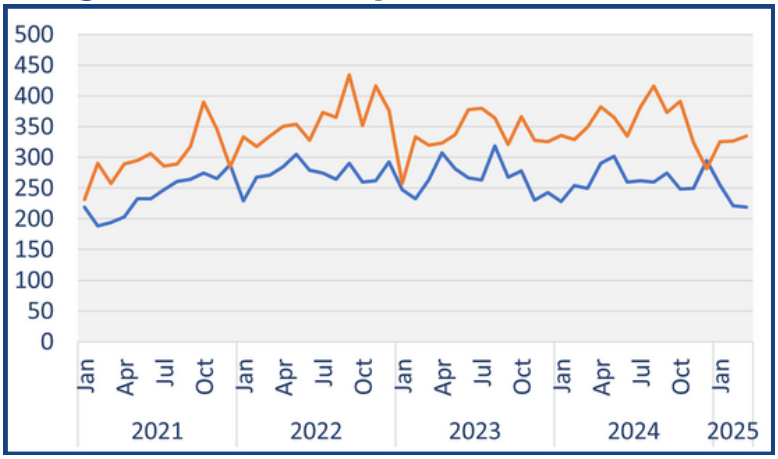
Avg Sales Price



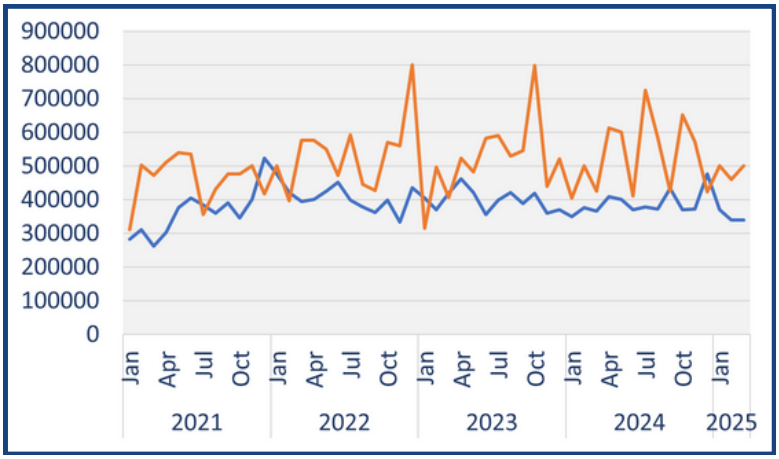
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

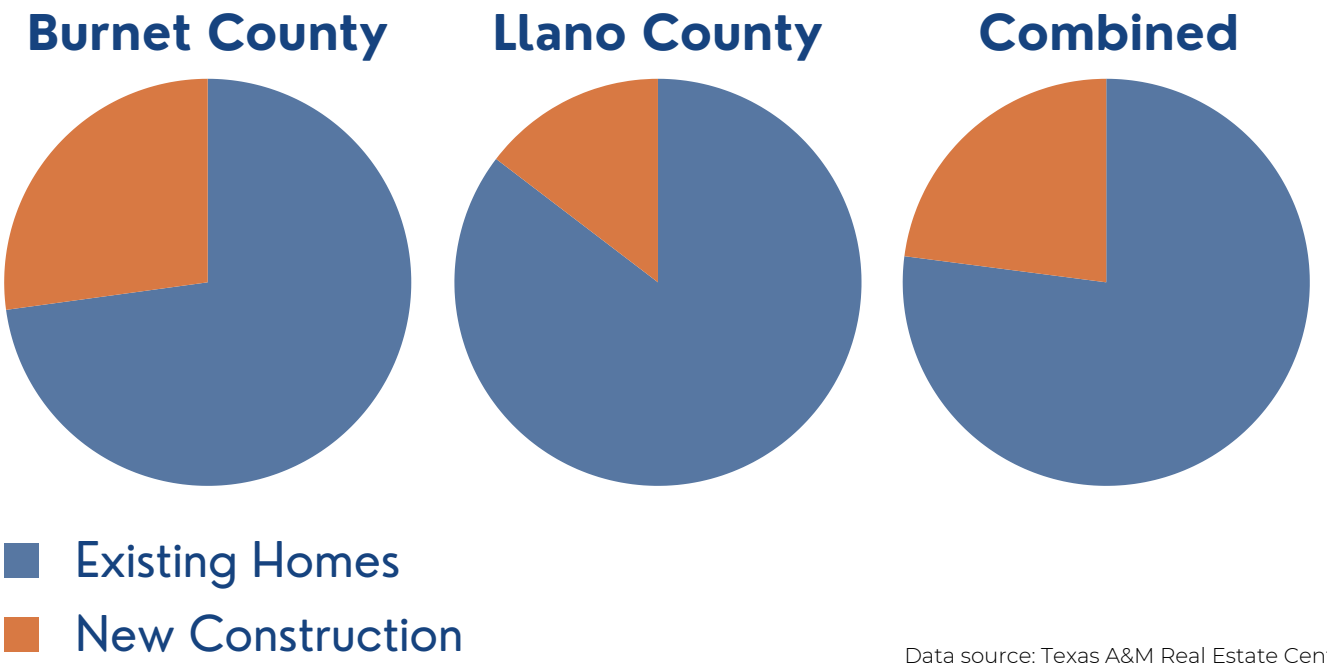


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	59	22
Avg Sales Price	$463,472	$323,250
Median Sales Price	$363,500	$315,000
Months Inventory	10.6	6.8
Avg Days on Market	105	88

Llano County	Existing Home	New Construction
Closed Sales	35	6
Avg Sales Price	$715,330	$574,567
Median Sales Price	$500,000	$573,750
Months Inventory	15.7	16.7
Avg Days on Market	148	111

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	2
Avg Sales Price	$172,500	$315,000
Median Sales Price	$172,500	$315,000
Months Inventory	6.5	10.0
Avg Days on Market	136	366
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$235,000	$0
Median Sales Price	$235,000	$0
Months Inventory	15.3	0.0
Avg Days on Market	128	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$308,813	$0
Median Sales Price	$356,000	$0
Months Inventory	6.2	12.0
Avg Days on Market	61	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	2
Avg Sales Price	$504,500	$309,450
Median Sales Price	$504,500	$309,450
Months Inventory	10.0	4.3
Avg Days on Market	208	88
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$312,125	$0
Median Sales Price	$307,000	$0
Months Inventory	9.5	4.9
Avg Days on Market	53	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	20.6	0.0
Avg Days on Market	0	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	14	4
Avg Sales Price	$514,237	$743,725
Median Sales Price	$500,000	$815,000
Months Inventory	18.6	14.5
Avg Days on Market	144	121
Kingsland	**Existing Home**	**New Construction**
Closed Sales	11	2
Avg Sales Price	$850,455	$236,250
Median Sales Price	$770,000	$236,250
Months Inventory	9.1	31.5
Avg Days on Market	117	91
Llano	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$287,000	$0
Median Sales Price	$309,000	$0
Months Inventory	16.3	24.0
Avg Days on Market	117	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	5	2
Avg Sales Price	$530,198	$294,542
Median Sales Price	$360,000	$294,542
Months Inventory	8.6	2.9
Avg Days on Market	90	107

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	5	0
Avg Sales Price	$397,200	$0
Median Sales Price	$400,000	$0
Months Inventory	8.8	28.0
Avg Days on Market	149	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	12.4	6.0
Avg Days on Market	0	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$155,000	$0
Median Sales Price	$155,000	$0
Months Inventory	17.0	0.0
Avg Days on Market	0	0

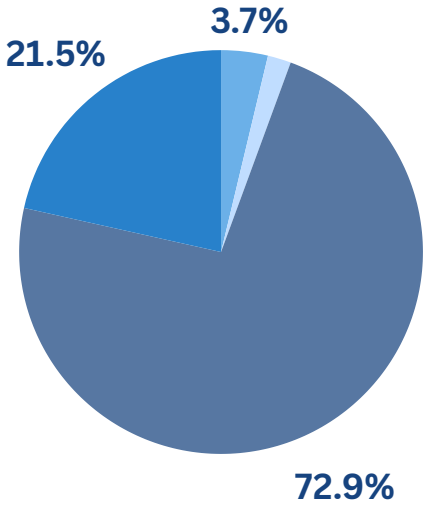
Data source: Texas A&M Real Estate Center



HIGHLAND LAKES Association of REALTORS®

MLS Quick Stats April 2025

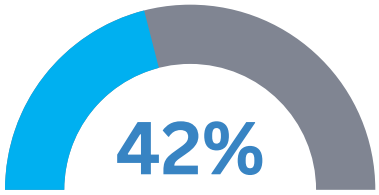
What Types of Properties Sold?



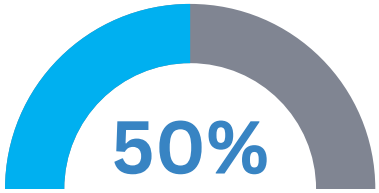
- Residential
- Lots
- Farm & Ranch
- Comm/Industrial

Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**295**
Total Active Listings:	**1511**
Average List Price:	**$885,635**
Median List Price:	**$575,000**

Sold Listings:	**78**
Average Sold Price:	**$691,126**
Median Sold Price:	**$417,500**
Average DOM	**169**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+19%** ▲
Avg List Price	**+11%** ▲
New Listings	**+14%** ▲
Med List Price	**+24%** ▲

Sold Listings

Total Sold	**-26%** ▼
Avg List Price	**-19%** ▼
Avg DOM	**+21%** ▲
Med List Price	**-18%** ▼

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$350,000 ⌄ -14.2% from last year

Days on Market
133 ⌄ -7 days vs last year

Months of Inv.
10.4 ⌃ +1.1 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$550,000 ⌄ -10.2% from last year

Days on Market
143 ⌃ +27 days vs last year

Months of Inv.
17.3 ⌃ +6.9 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	448	431	4%
Total Listings Closed	107	159	-33%
Total Volume Closed	$60,583,677	$116,566,473	-48%
Total Listings Pended	88	188	-53%

Residential Active:	2025	2024	YoY
Total Listings Listed	295	258	14%
Total Active Listings	1511	1267	19%
Avg. List Price	$885,635	$797,618	11%
Median List Price	$575,000	$463,750	24%

Residential Pending:	2025	2024	YoY
Total Listings Pended	61	122	-50%
Avg. DOM of Listings Pended	93	108	-14%
Med. DOM of Listings Pended	44	71	-38%

Residential Closed:	2025	2024	YoY
Total Listings Closed	78	106	-26%
Total Volume Closed	$53,907,878	$91,072,230	-41%
Avg. List Price	$730,006	$899,684	-19%
Avg. Sold Price	$691,126	$859,171	-20%
Avg. DOM	169	140	21%
Median List Price	$430,000	$522,500	-18%
Median Sold Price	$417,500	$509,500	-18%
Median DOM	94	97	-3%
Avg. Sold $ to Avg. List $	95%	95%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-6%		-7%	-12%
Lampasas			-1%	
Llano			-9%	-21%
Travis			-17%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-7%	
Burnet			-5%	
Cottonwood Shores			-7%	
Granite Shoals			-11%	-21%
Horseshoe Bay			-10%	-22%
Kingsland			-8%	-7%
Lago Vista			-20%	
Lampasas			-1%	
Llano			-16%	
Marble Falls			-7%	
Meadowlakes			-9%	
Sunrise Beach			-4%	

By Class



Farm & Ranch

-6%



Comm/Ind

-12%



Residential

-8%



Lots

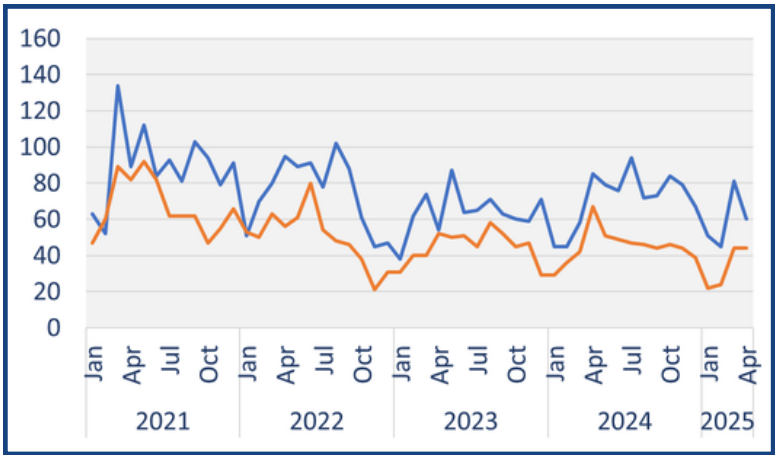
-19%

Historical Data

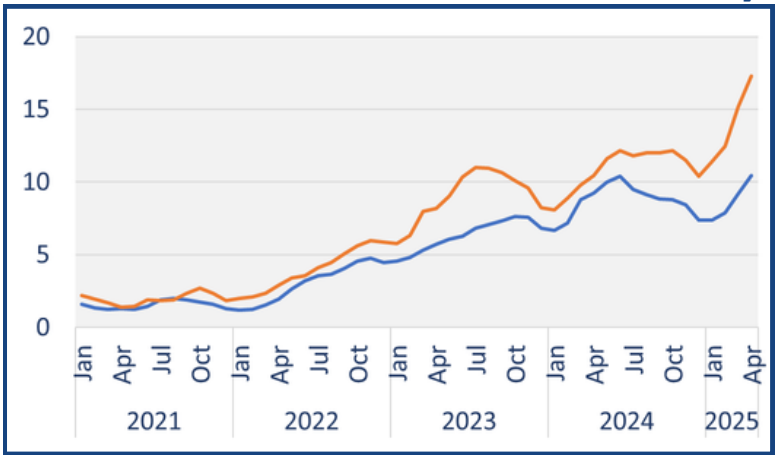
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

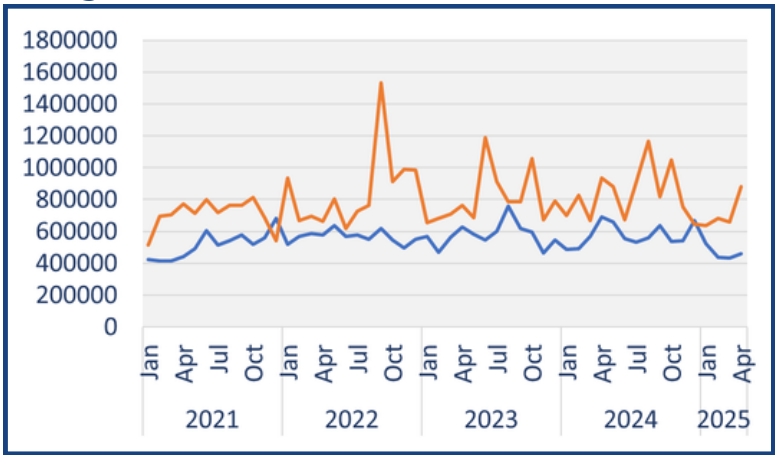
Home Sales



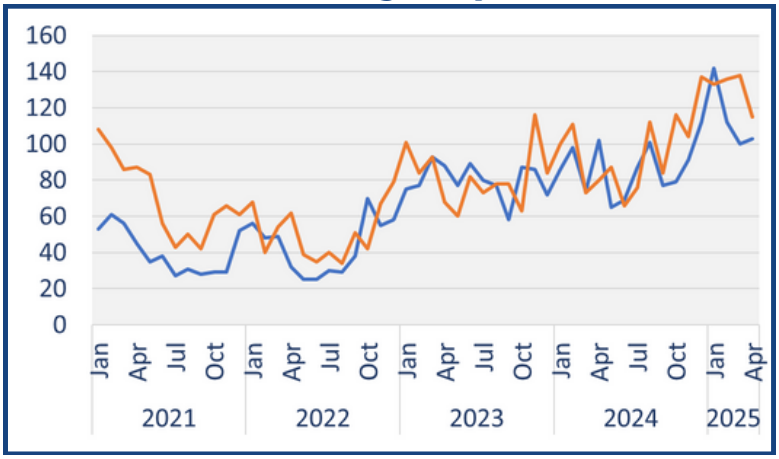
Months Inventory



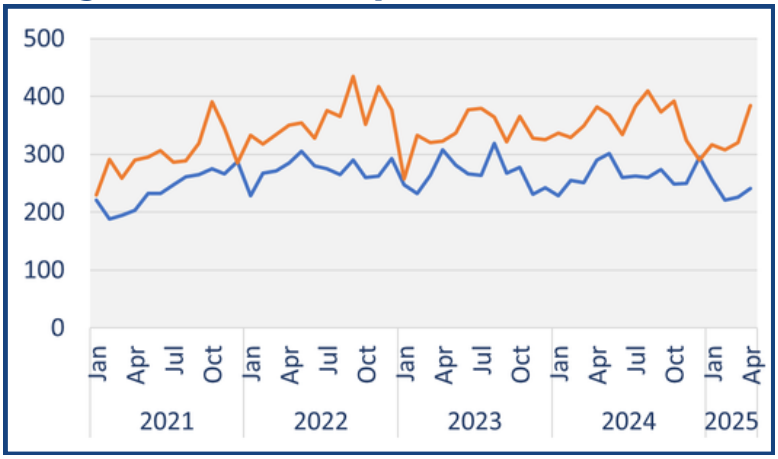
Avg Sales Price



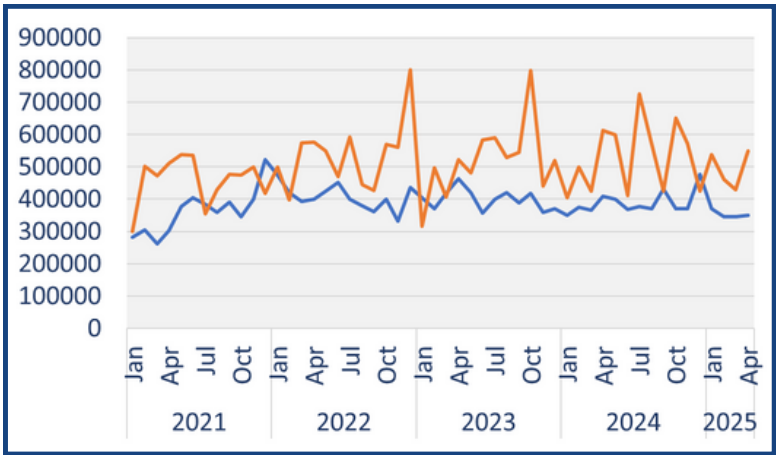
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

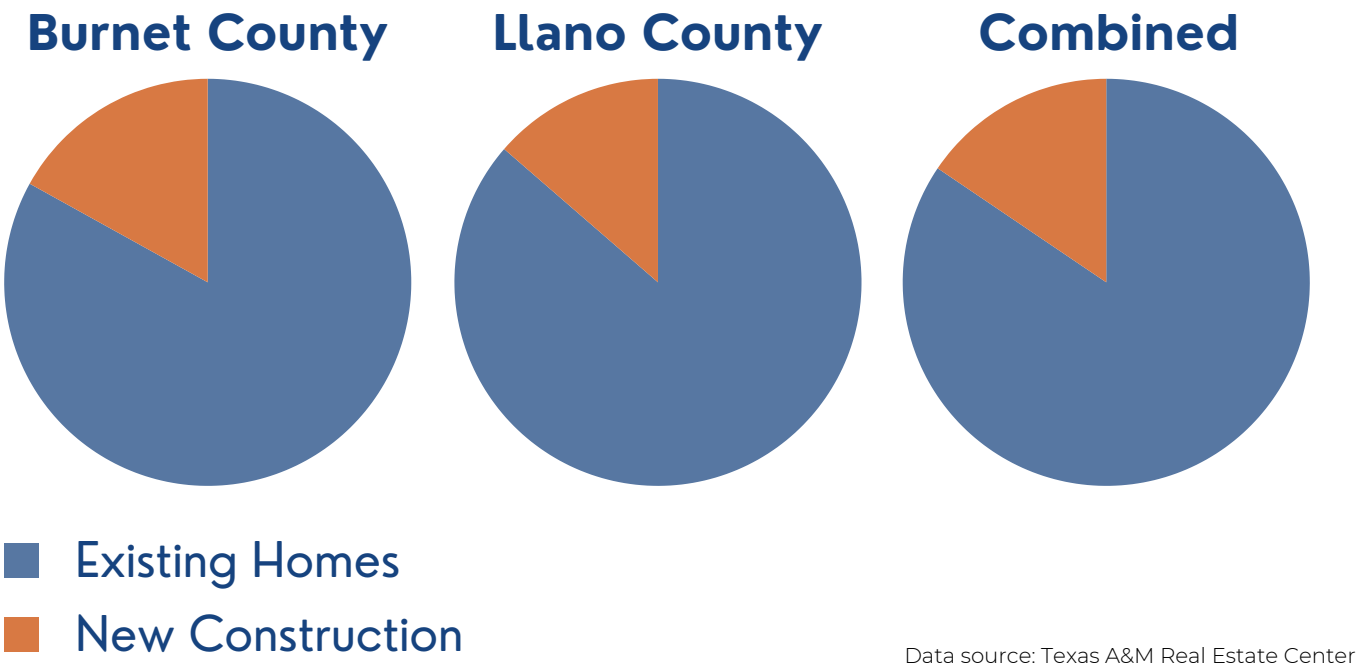


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	49	10
Avg Sales Price	$469,160	$421,898
Median Sales Price	$324,500	$373,500
Months Inventory	11.4	8.2
Avg Days on Market	81	210

Llano County	Existing Home	New Construction
Closed Sales	38	6
Avg Sales Price	$850,907	$1,064,236
Median Sales Price	$442,000	$1,027,709
Months Inventory	16.9	19.8
Avg Days on Market	107	158

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$570,000	$0
Median Sales Price	$570,000	$0
Months Inventory	4.3	16.0
Avg Days on Market	13	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$471,000	$0
Median Sales Price	$471,000	$0
Months Inventory	16.5	0.0
Avg Days on Market	21	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	8	2
Avg Sales Price	$245,875	$359,500
Median Sales Price	$242,000	$359,500
Months Inventory	6.1	9.0
Avg Days on Market	59	301
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$207,000	$0
Median Sales Price	$207,000	$0
Months Inventory	9.6	9.0
Avg Days on Market	98	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$351,250	$0
Median Sales Price	$332,500	$0
Months Inventory	12.0	6.2
Avg Days on Market	46	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	22.5	0.0
Avg Days on Market	0	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	11	8
Avg Sales Price	$864,870	$760,052
Median Sales Price	$350,000	$728,209
Months Inventory	21.3	16.8
Avg Days on Market	151	176
Kingsland	**Existing Home**	**New Construction**
Closed Sales	8	1
Avg Sales Price	$1,041,875	$2,075,000
Median Sales Price	$425,000	$2,075,000
Months Inventory	10.5	28.0
Avg Days on Market	72	22
Llano	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$150,000	$0
Median Sales Price	$150,000	$0
Months Inventory	16.4	0.0
Avg Days on Market	29	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	3	1
Avg Sales Price	$432,167	$362,000
Median Sales Price	$320,000	$362,000
Months Inventory	10.2	2.6
Avg Days on Market	117	60

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

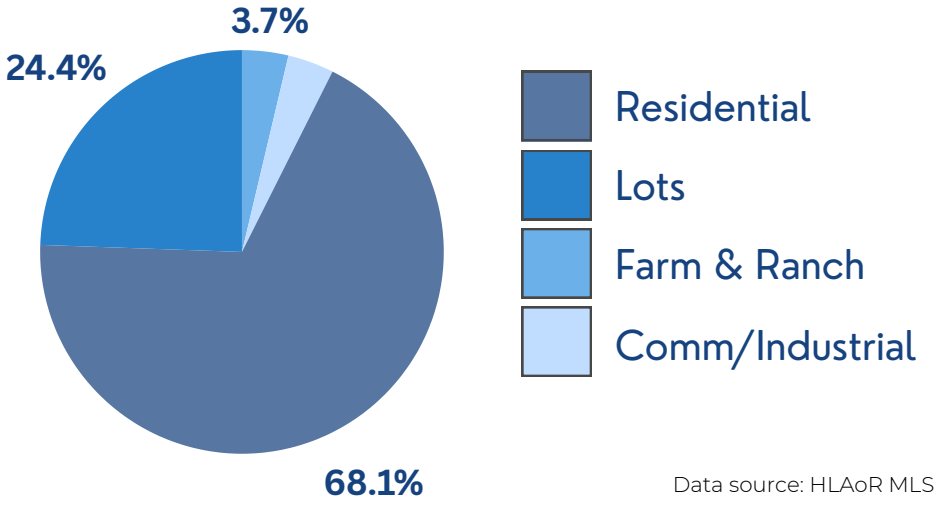
Meadowlakes	Existing Home	New Construction
Closed Sales	4	0
Avg Sales Price	$403,125	$0
Median Sales Price	$377,500	$0
Months Inventory	10.2	32.0
Avg Days on Market	48	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	9	0
Avg Sales Price	$1,071,444	$0
Median Sales Price	$1,300,000	$0
Months Inventory	10.4	9.0
Avg Days on Market	52	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$205,000	$0
Median Sales Price	$205,000	$0
Months Inventory	21.0	0.0
Avg Days on Market	167	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

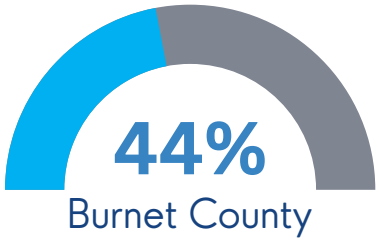
MLS Quick Stats May 2025

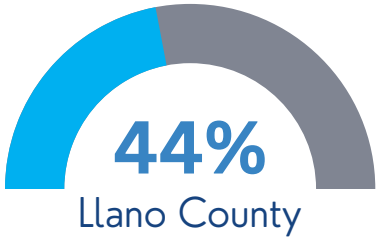
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**293**
Total Active Listings:	**1596**
Average List Price:	**$923,927**
Median List Price:	**$550,000**

Sold Listings:	**92**
Average Sold Price:	**$836,681**
Median Sold Price:	**$505,000**
Average DOM	**145**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+20%** ▲
Avg List Price	**+5%** ▲
New Listings	**+14%** ▲
Med List Price	**-8%** ▼

Sold Listings

Total Sold	**-12%** ▼
Avg List Price	**+9%** ▲
Avg DOM	**+32%** ▲
Med List Price	**+12%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$385,000 ⌄ -3.8% from last year

Days on Market
129 ⌄ +26 days vs last year

Months of Inv.
10.7 ⌃ +0.7 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$750,000 ⌄ +25% from last year

Days on Market
142 ⌃ +17 days vs last year

Months of Inv.
17.7 ⌃ +6.2 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	489	446	10%
Total Listings Closed	135	167	-19%
Total Volume Closed	$89,766,676	$123,674,681	-27%
Total Listings Pended	96	187	-49%

Residential Active:	2025	2024	YoY
Total Listings Listed	293	257	14%
Total Active Listings	1596	1332	20%
Avg. List Price	$923,927	$876,105	5%
Median List Price	$550,000	$595,000	-8%

Residential Pending:	2025	2024	YoY
Total Listings Pended	62	123	-50%
Avg. DOM of Listings Pended	79	92	-14%
Med. DOM of Listings Pended	59	67	-12%

Residential Closed:	2025	2024	YoY
Total Listings Closed	92	105	-12%
Total Volume Closed	$76,974,666	$81,464,593	-6%
Avg. List Price	$879,738	$807,902	9%
Avg. Sold Price	$836,681	$775,853	8%
Avg. DOM	145	110	32%
Median List Price	$525,000	$467,775	12%
Median Sold Price	$505,000	$462,000	9%
Median DOM	92	75	23%
Avg. Sold $ to Avg. List $	95%	96%	-1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-20%	
Burnet	-28%	-11%	-8%	-23%
Llano		-31%	-11%	-13%
Travis			-2%	
Williamson			-7%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-8%	
Burnet			-7%	-20%
Cottonwood Shores			-17%	
Granite Shoals			-4%	-45%
Horseshoe Bay			-10%	-19%
Kingsland			-12%	-9%
Marble Falls			-10%	-6%
Meadowlakes			-8%	-7%
Sunrise Beach			-7%	

By Class



Farm & Ranch

-18%



Comm/Ind

-18%



Residential

-10%



Lots

-17%

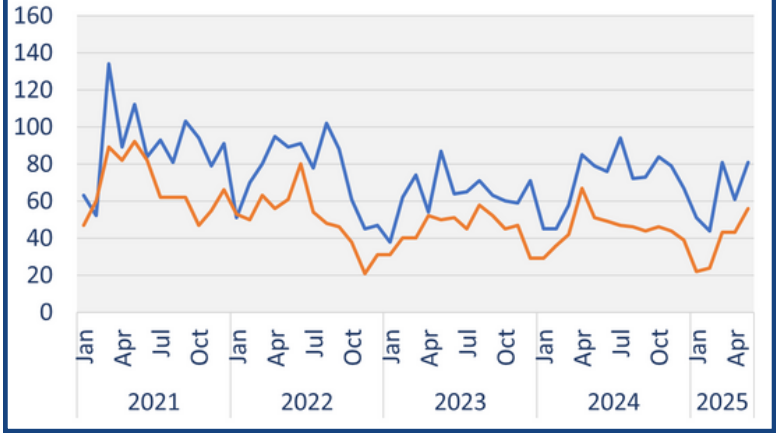
Data source: HLAoR MLS

Historical Data

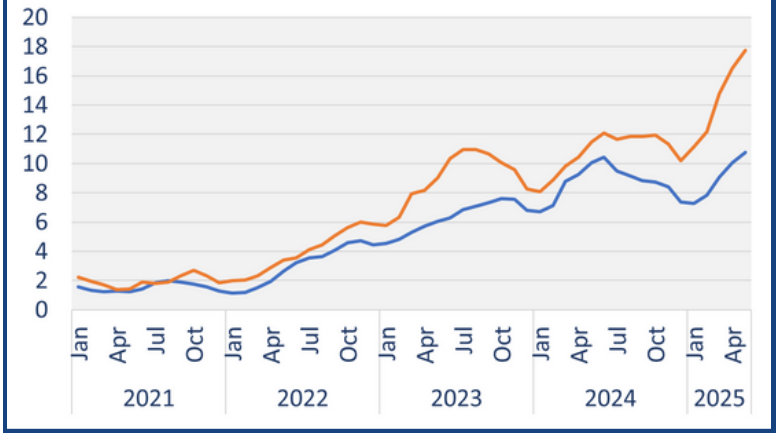
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

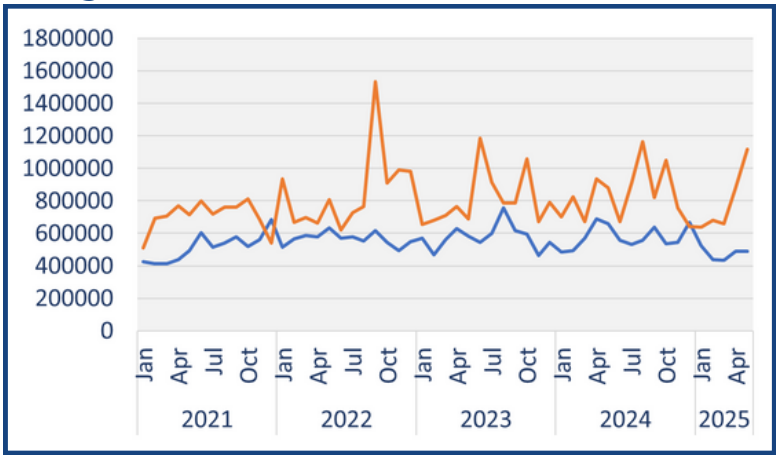
Home Sales



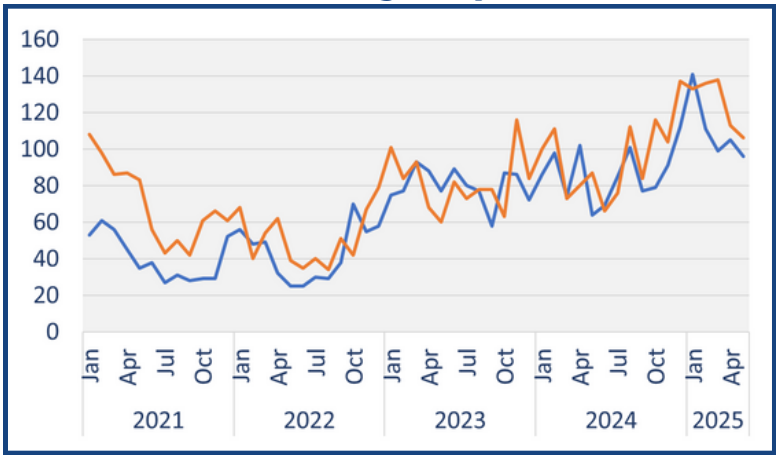
Months Inventory



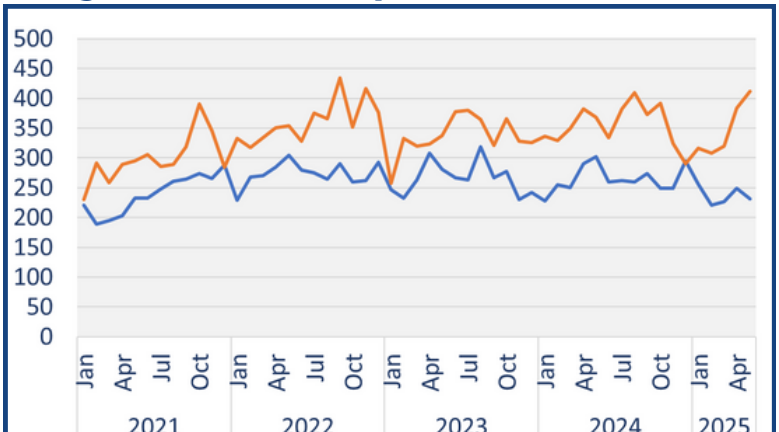
Avg Sales Price



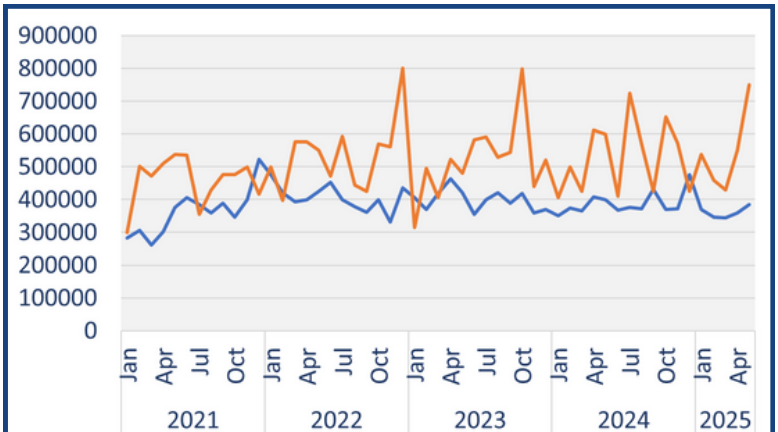
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

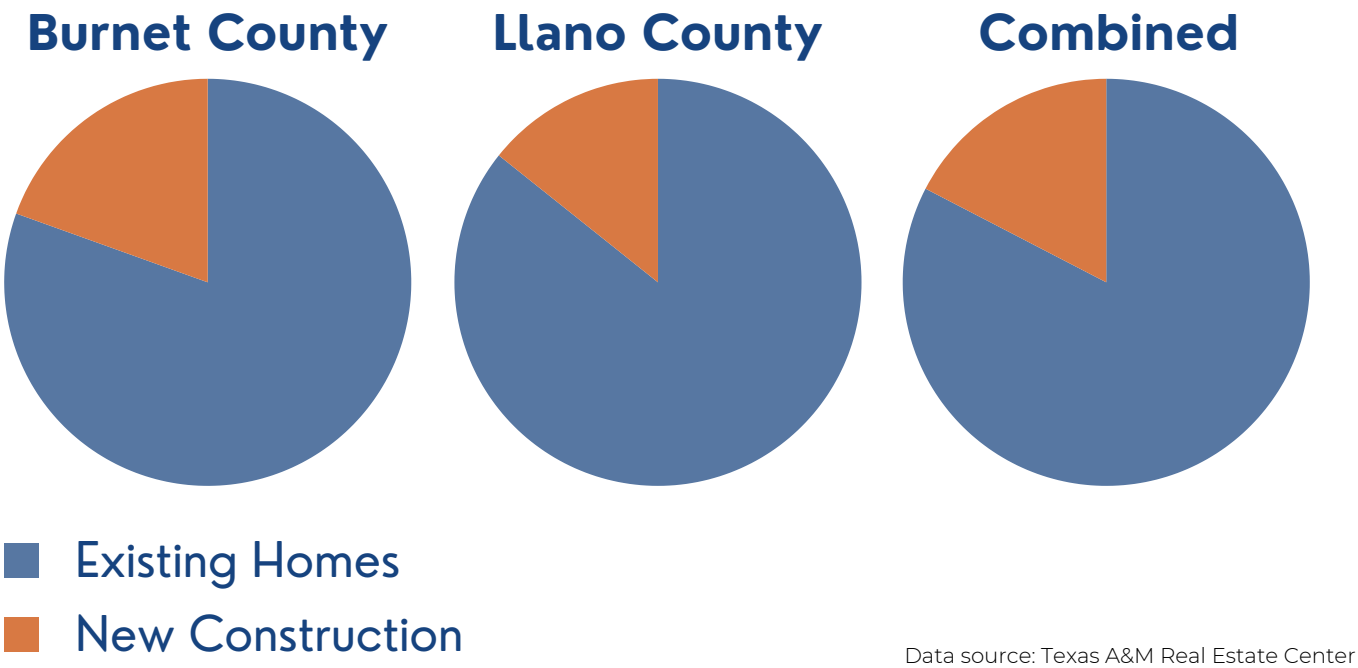


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	66	16
Avg Sales Price	$503,794	$438,982
Median Sales Price	$412,500	$316,500
Months Inventory	12.2	7.3
Avg Days on Market	95	102

Llano County	Existing Home	New Construction
Closed Sales	48	8
Avg Sales Price	$1,053,371	$1,485,250
Median Sales Price	$634,500	$805,000
Months Inventory	17.6	18.5
Avg Days on Market	114	61

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	7	2
Avg Sales Price	$277,857	$316,500
Median Sales Price	$260,000	$316,500
Months Inventory	5.8	4.8
Avg Days on Market	101	150
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	18.5	12.0
Avg Days on Market	0	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$374,500	$0
Median Sales Price	$386,000	$0
Months Inventory	6.8	4.0
Avg Days on Market	45	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$218,210	$0
Median Sales Price	$243,000	$0
Months Inventory	8.4	11.0
Avg Days on Market	37	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$860,000	$0
Median Sales Price	$422,500	$0
Months Inventory	12.9	6.0
Avg Days on Market	59	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$950,000	$0
Median Sales Price	$950,000	$0
Months Inventory	20.0	0.0
Avg Days on Market	213	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	33	6
Avg Sales Price	$1,357,388	$1,712,000
Median Sales Price	$884,500	$870,000
Months Inventory	21.1	14.3
Avg Days on Market	127	75
Kingsland	**Existing Home**	**New Construction**
Closed Sales	9	1
Avg Sales Price	$249,389	$750,000
Median Sales Price	$243,500	$750,000
Months Inventory	12.2	36.0
Avg Days on Market	67	31
Llano	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$390,000	$0
Median Sales Price	$390,000	$0
Months Inventory	18.2	0.0
Avg Days on Market	93	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	10	3
Avg Sales Price	$459,150	$351,427
Median Sales Price	$455,250	$363,290
Months Inventory	10.5	3.2
Avg Days on Market	109	82

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

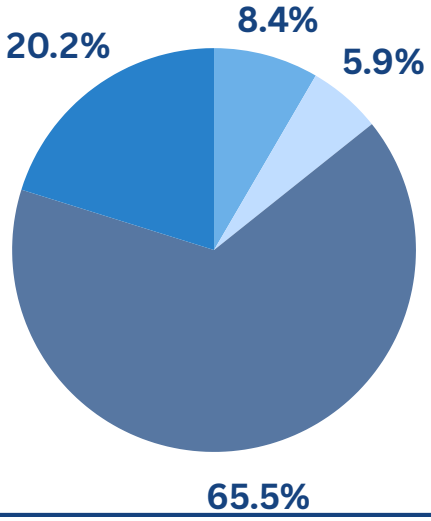
Meadowlakes	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$527,500	$0
Median Sales Price	$527,500	$0
Months Inventory	9.1	24.0
Avg Days on Market	87	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$1,365,833	$0
Median Sales Price	$1,375,000	$0
Months Inventory	9.2	24.0
Avg Days on Market	26	0
Tow	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$592,500	$0
Median Sales Price	$592,500	$0
Months Inventory	19.4	0.0
Avg Days on Market	213	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

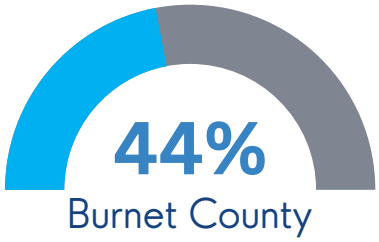
MLS Quick Stats June 2025

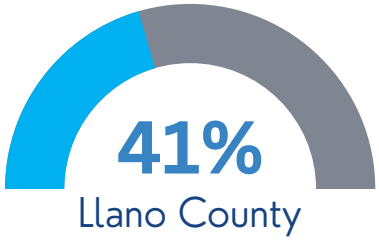
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**275**
Total Active Listings:	**1678**
Average List Price:	**$806,384**
Median List Price:	**$490,000**

Sold Listings:	**78**
Average Sold Price:	**$922,725**
Median Sold Price:	**$551,500**
Average DOM	**128**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+23%** ▲
Avg List Price	**+3%** ▲
New Listings	**+18%** ▲
Med List Price	**+17%** ▲

Sold Listings

Total Sold	**-14%** ▼
Avg List Price	**+40%** ▲
Avg DOM	**+19%** ▲
Med List Price	**+28%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$413,000 ⌄
+12% from last year

Days on Market
142 ⌄
+35 days vs last year

Months of Inv.
11.1 ⌃
+0.8 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$551,500 ⌄
+34.2% from last year

Days on Market
122 ⌃
+30 days vs last year

Months of Inv.
18.7 ⌃
+6.7 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	412	373	10%
Total Listings Closed	119	135	-12%
Total Volume Closed	$96,185,557	$89,880,549	7%
Total Listings Pended	91	180	-49%

Residential Active:	2025	2024	YoY
Total Listings Listed	275	234	18%
Total Active Listings	1678	1362	23%
Avg. List Price	$806,384	$785,363	3%
Median List Price	$490,000	$417,500	17%

Residential Pending:	2025	2024	YoY
Total Listings Pended	69	134	-49%
Avg. DOM of Listings Pended	80	118	-32%
Med. DOM of Listings Pended	62	83	-25%

Residential Closed:	2025	2024	YoY
Total Listings Closed	78	91	-14%
Total Volume Closed	$71,972,570	$61,339,148	17%
Avg. List Price	$986,635	$706,131	40%
Avg. Sold Price	$922,725	$674,056	37%
Avg. DOM	128	108	19%
Median List Price	$574,500	$449,000	28%
Median Sold Price	$551,500	$415,000	33%
Median DOM	98	77	27%
Avg. Sold $ to Avg. List $	94%	95%	-1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	-30%			
Burnet	-15%	-23%	-7%	-22%
Comal			-6%	
Llano		-47%	-10%	-16%
Travis			-11%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram	-12%		-2%	
Blanco				
Buchanan Dam			-12%	
Burnet		-30%	-6%	-12%
Horseshoe Bay			-9%	-19%
Kingsland			-11%	-30%
Llano			0%	
Marble Falls	-17%		-5%	
Meadowlakes			-8%	
Round Mountain	-30%			
Spicewood			-5%	
Sunrise Beach			-17%	
Tow			-30%	

By Class



Farm & Ranch

-15%



Comm/Ind

-28%



Residential

-9%



Lots

-18%

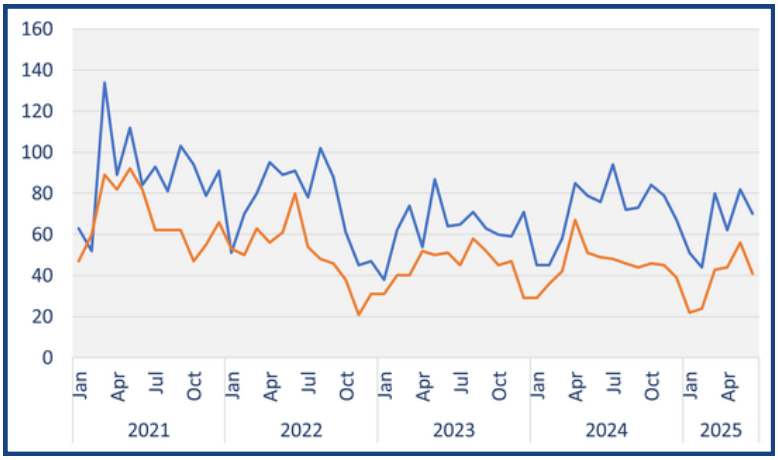
Data source: HLAoR MLS

Historical Data

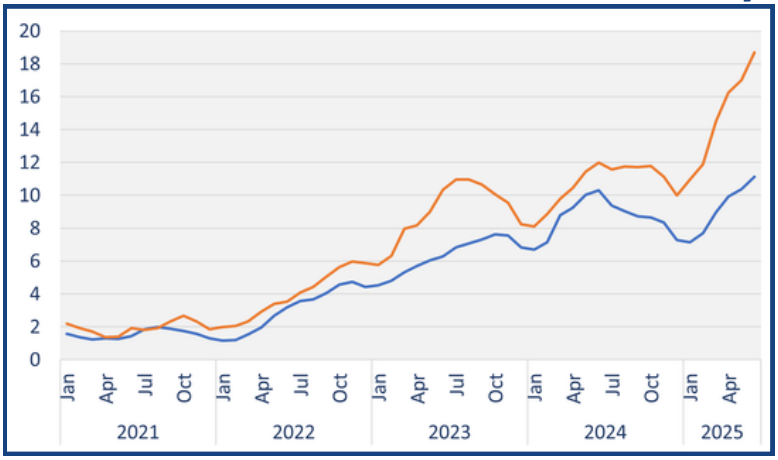
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

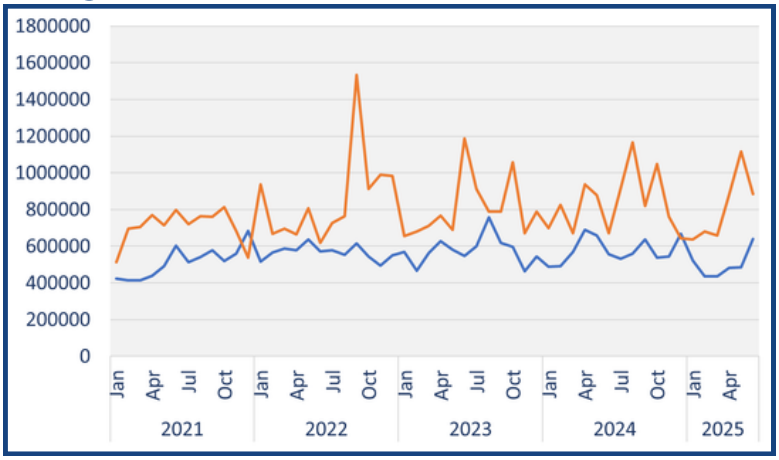
Home Sales



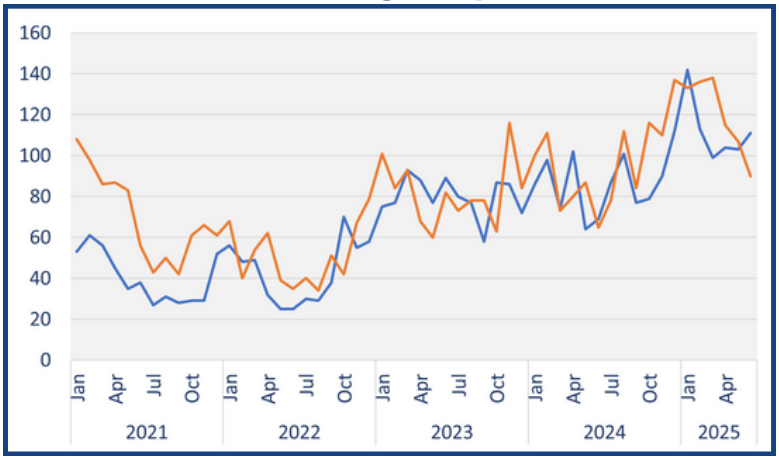
Months Inventory



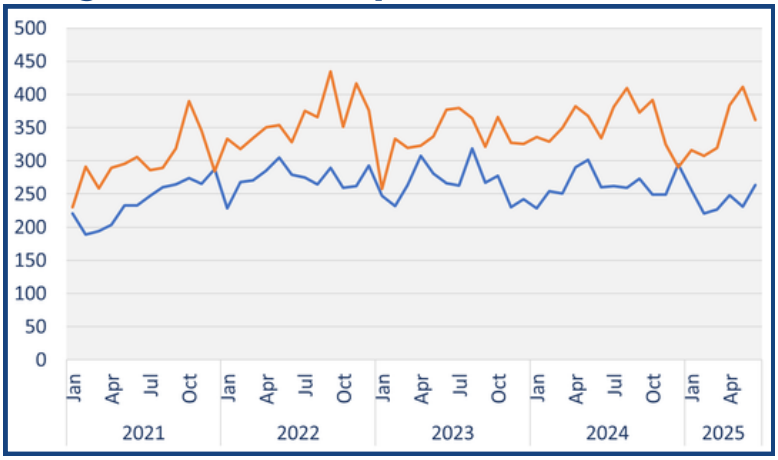
Avg Sales Price



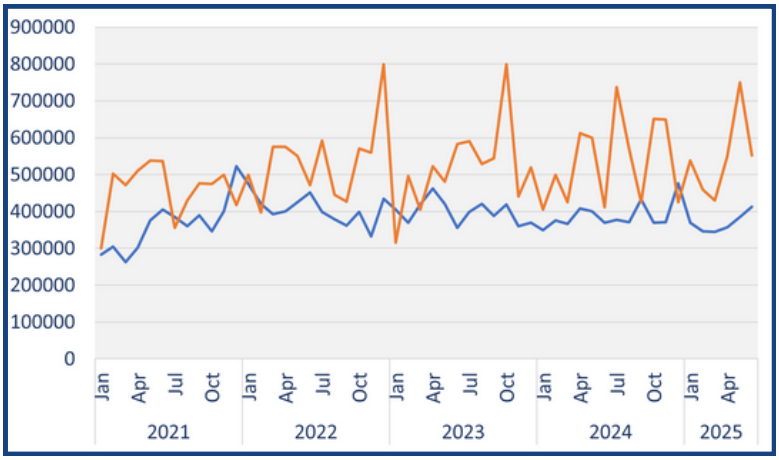
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

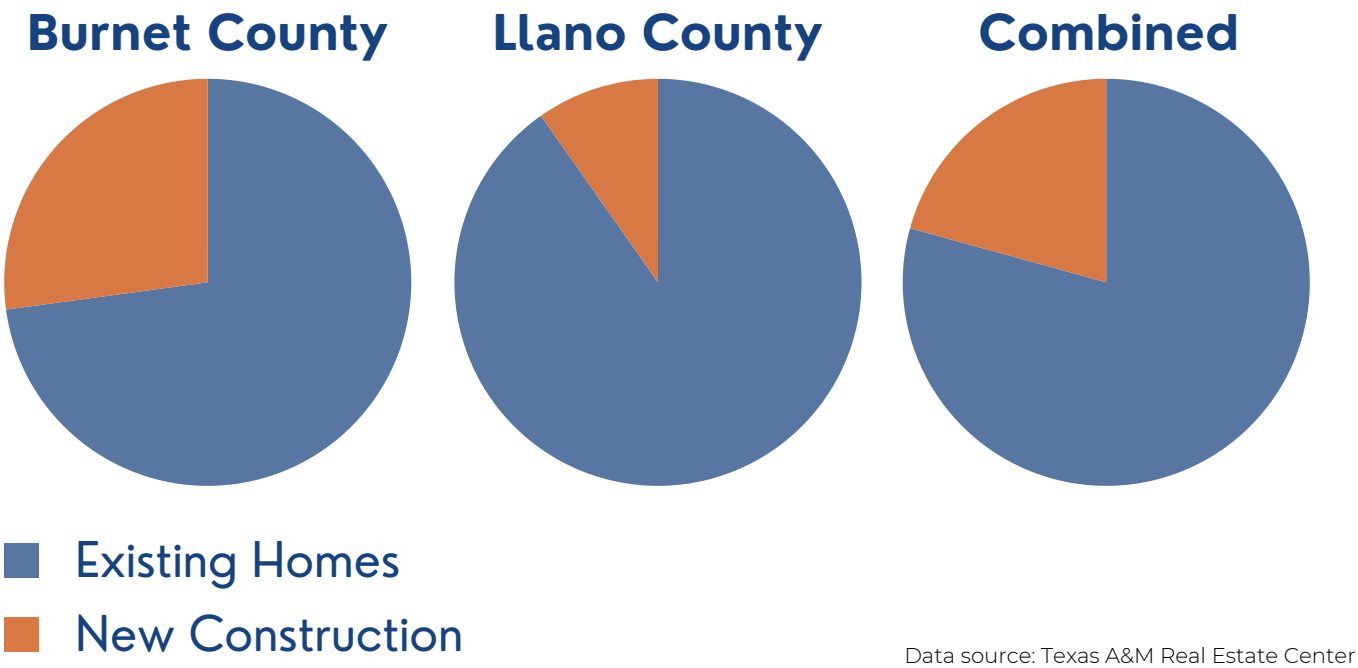


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	51	19
Avg Sales Price	$650,533	$609,799
Median Sales Price	$374,000	$450,000
Months Inventory	12.8	7.3
Avg Days on Market	81	189

Llano County	Existing Home	New Construction
Closed Sales	37	4
Avg Sales Price	$808,846	$1,568,750
Median Sales Price	$539,000	$1,372,500
Months Inventory	18.6	19.4
Avg Days on Market	87	121

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	1
Avg Sales Price	$266,500	$270,000
Median Sales Price	$266,500	$270,000
Months Inventory	7.3	2.0
Avg Days on Market	25	192
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$341,333	$0
Median Sales Price	$245,000	$0
Months Inventory	16.2	12.0
Avg Days on Market	181	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	7	0
Avg Sales Price	$414,357	$0
Median Sales Price	$365,000	$0
Months Inventory	6.0	12.0
Avg Days on Market	90	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$433,450	$0
Median Sales Price	$433,450	$0
Months Inventory	8.3	10.0
Avg Days on Market	97	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	0	2
Avg Sales Price	$0	$450,000
Median Sales Price	$0	$450,000
Months Inventory	14.4	6.8
Avg Days on Market	0	121

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$665,000	$0
Median Sales Price	$665,000	$0
Months Inventory	20.4	0.0
Avg Days on Market	68	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	14	4
Avg Sales Price	$1,074,250	$1,568,750
Median Sales Price	$590,000	$1,372,500
Months Inventory	22.4	13.8
Avg Days on Market	57	121
Kingsland	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$826,496	$0
Median Sales Price	$449,985	$0
Months Inventory	13.1	58.0
Avg Days on Market	87	0
Llano	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$257,750	$0
Median Sales Price	$216,500	$0
Months Inventory	21.8	0.0
Avg Days on Market	15	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	7	0
Avg Sales Price	$373,714	$0
Median Sales Price	$309,000	$0
Months Inventory	11.4	2.0
Avg Days on Market	49	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

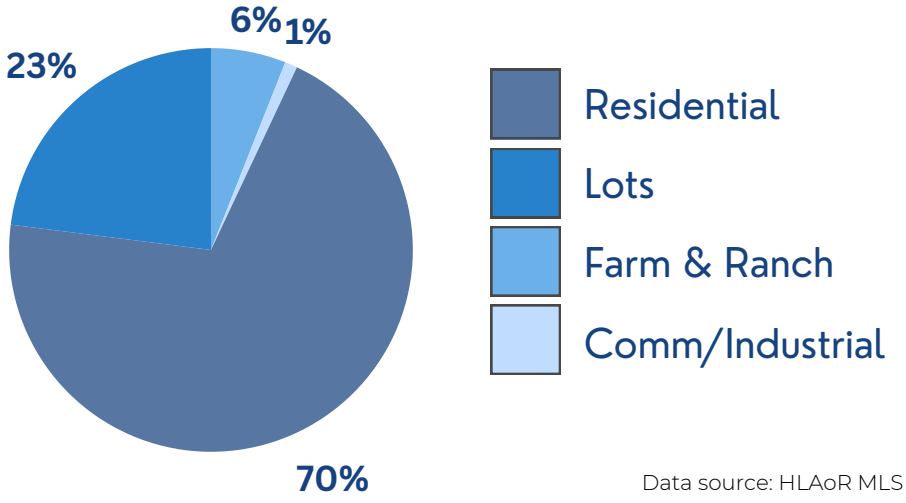
Meadowlakes	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$610,000	$0
Median Sales Price	$610,000	$0
Months Inventory	10.3	24.0
Avg Days on Market	40	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	12.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$944,800	$0
Median Sales Price	$844,000	$0
Months Inventory	8.1	30.0
Avg Days on Market	91	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$230,000	$0
Median Sales Price	$230,000	$0
Months Inventory	19.7	0.0
Avg Days on Market	193	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

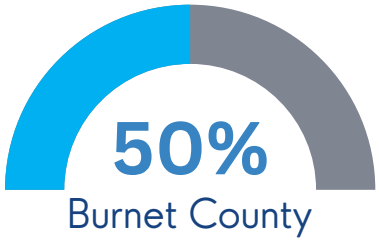
MLS Quick Stats July 2025

What Types of Properties Sold?

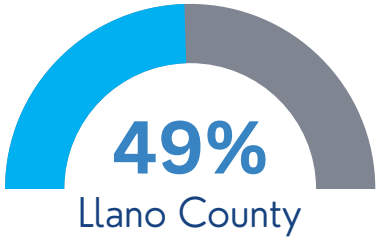


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**235**	Sold Listings:	**87**
Total Active Listings:	**1663**	Average Sold Price:	**$746,358**
Average List Price:	**$808,939**	Median Sold Price:	**$550,000**
Median List Price:	**$470,999**	Average DOM	**114**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **+21%** ▲	Avg List Price **+11%** ▲
New Listings **+13%** ▲	Med List Price **+9%** ▲

Sold Listings

Total Sold **-20%** ▼	Avg List Price **+4%** ▲
Avg DOM **-9%** ▼	Med List Price **+19%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$407,500 ⌄ +8.1% from last year

Days on Market
126 ⌄ +2 days vs last year

Months of Inv.
11.2 ⌃ +1.8 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$565,000 ⌄ -23.4% from last year

Days on Market
130 ⌃ +22 days vs last year

Months of Inv.
17.3 ⌃ +5.8 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	422	359	18%
Total Listings Closed	125	157	-20%
Total Volume Closed	$76,713,758	$99,854,887	-23%
Total Listings Pended	106	176	-40%

Residential Active:	2025	2024	YoY
Total Listings Listed	235	208	13%
Total Active Listings	1663	1373	21%
Avg. List Price	$808,939	$728,564	11%
Median List Price	$470,999	$432,403	9%

Residential Pending:	2025	2024	YoY
Total Listings Pended	72	126	-43%
Avg. DOM of Listings Pended	84	108	-22%
Med. DOM of Listings Pended	60	80	-25%

Residential Closed:	2025	2024	YoY
Total Listings Closed	87	109	-20%
Total Volume Closed	$64,933,175	$77,564,688	-16%
Avg. List Price	$781,945	$750,801	4%
Avg. Sold Price	$746,358	$711,602	5%
Avg. DOM	114	125	-9%
Median List Price	$565,900	$475,000	19%
Median Sold Price	$550,000	$430,000	28%
Median DOM	83	91	-9%
Avg. Sold $ to Avg. List $	95%	95%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-8%	
Burnet	-15%		-10%	-28%
Lampasas			-9%	
Llano	-29%		-10%	-23%
Travis			-14%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Buchanan Dam			-12%	
Burnet	-14%		-7%	-27%
Cottonwood Shores			-9%	
Granite Shoals			-8%	-34%
Horseshoe Bay			-10%	-19%
Johnson City			-8%	
Kingsland			-5%	-21%
Lampasas			-9%	
Llano	-29%		-14%	
Marble Falls			-12%	
Meadowlakes			-13%	
Sunrise Beach			-8%	

By Class



Farm & Ranch

-15%



Comm/Ind

%



Residential

-10%



Lots

-26%

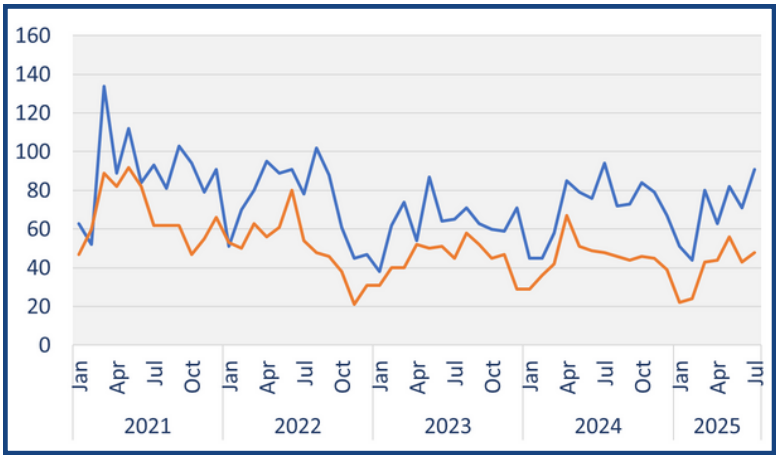
Data source: HLAoR MLS

Historical Data

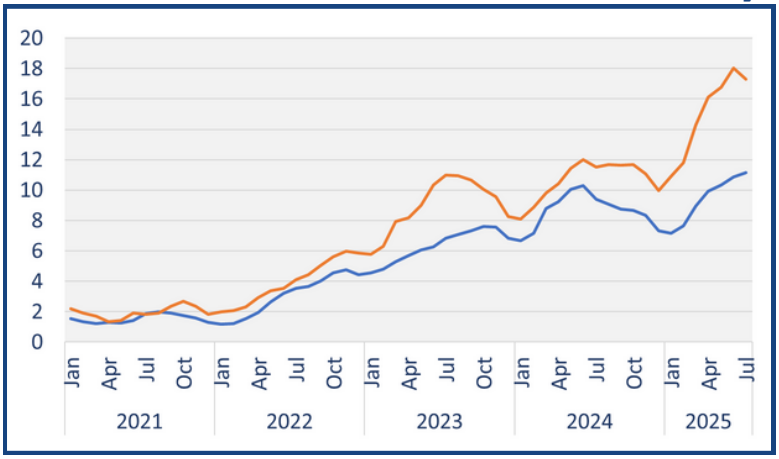
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

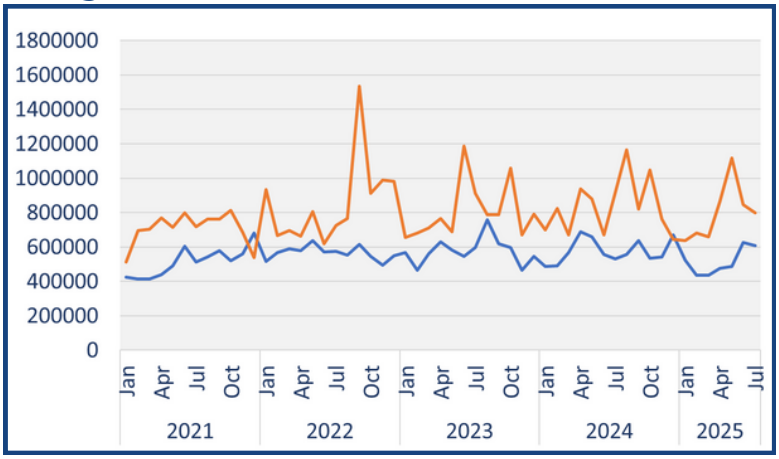
Home Sales



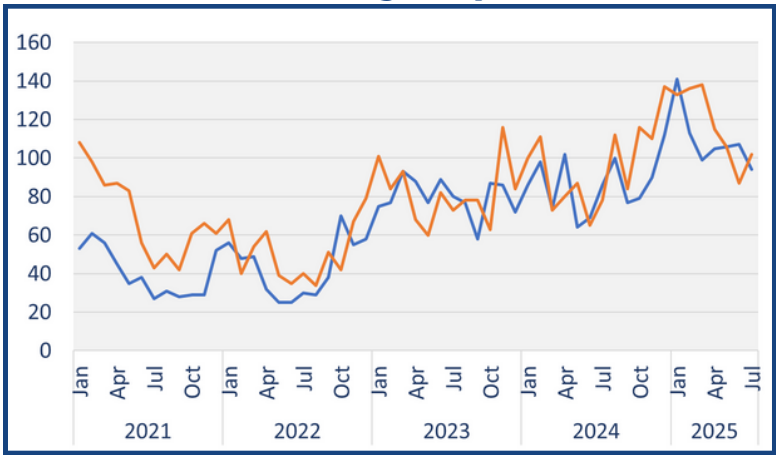
Months Inventory



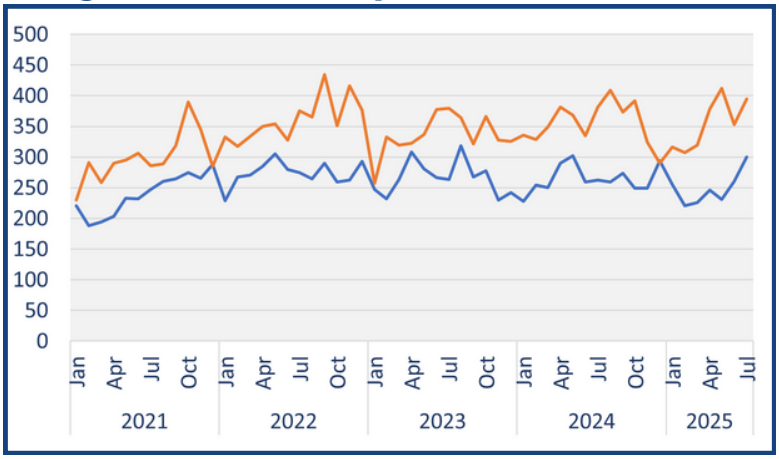
Avg Sales Price



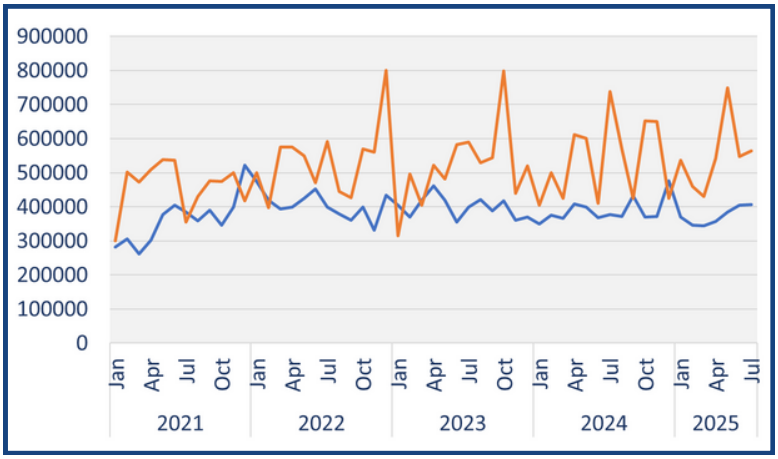
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

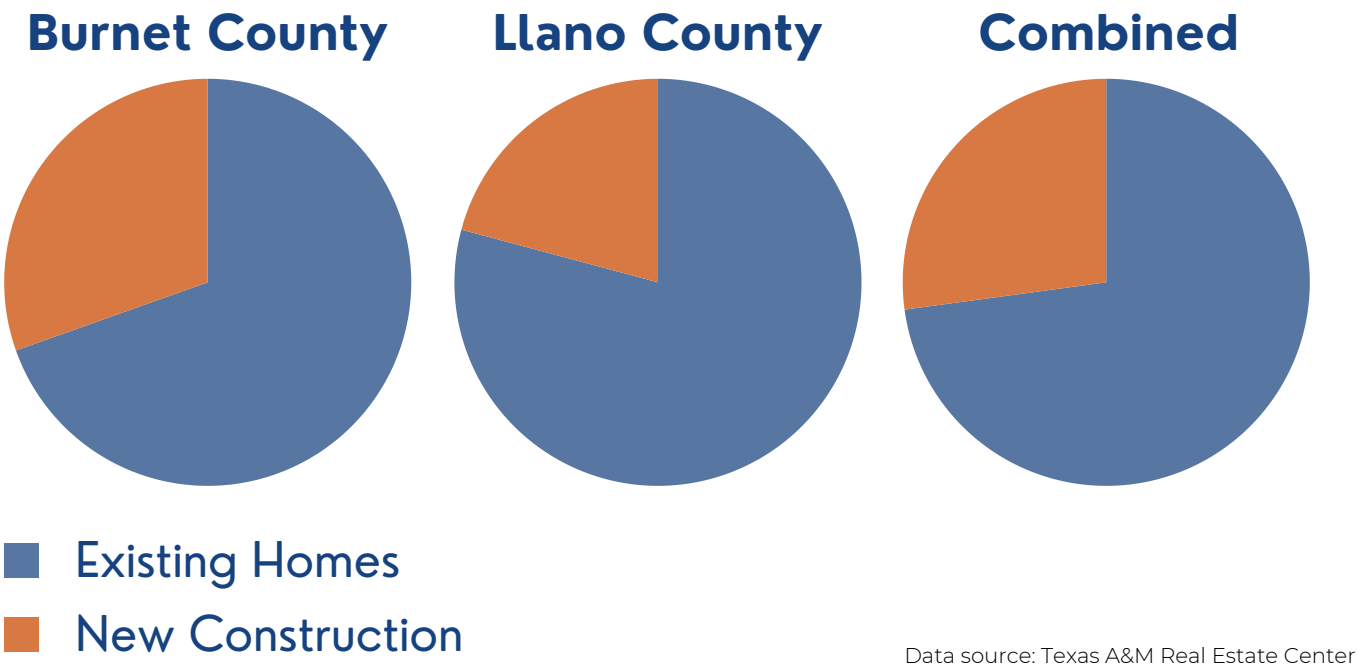


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	64	28
Avg Sales Price	$705,504	$389,250
Median Sales Price	$517,500	$352,853
Months Inventory	12.5	8.0
Avg Days on Market	85	115

Llano County	Existing Home	New Construction
Closed Sales	38	10
Avg Sales Price	$714,506	$1,111,660
Median Sales Price	$525,000	$1,153,300
Months Inventory	17.5	16.3
Avg Days on Market	117	49

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	3	2
Avg Sales Price	$392,080	$283,000
Median Sales Price	$296,240	$283,000
Months Inventory	6.2	0.0
Avg Days on Market	46	319
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$365,000	$0
Median Sales Price	$350,000	$0
Months Inventory	17.3	12.0
Avg Days on Market	80	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$430,833	$0
Median Sales Price	$362,500	$0
Months Inventory	8.0	19.2
Avg Days on Market	40	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	3	2
Avg Sales Price	$265,833	$315,000
Median Sales Price	$240,000	$315,000
Months Inventory	10.7	8.7
Avg Days on Market	66	78
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	4	5
Avg Sales Price	$829,750	$352,000
Median Sales Price	$327,000	$360,000
Months Inventory	14.3	8.7
Avg Days on Market	65	134

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$340,000	$0
Median Sales Price	$340,000	$0
Months Inventory	16.4	0.0
Avg Days on Market	95	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	19	7
Avg Sales Price	$895,324	$1,047,714
Median Sales Price	$586,400	$1,259,000
Months Inventory	19.8	12.2
Avg Days on Market	148	41
Kingsland	**Existing Home**	**New Construction**
Closed Sales	3	2
Avg Sales Price	$298,033	$1,367,500
Median Sales Price	$269,100	$1,367,500
Months Inventory	13.6	46.5
Avg Days on Market	87	100
Llano	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$176,950	$0
Median Sales Price	$176,950	$0
Months Inventory	21.8	0.0
Avg Days on Market	102	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	8	2
Avg Sales Price	$529,250	$357,403
Median Sales Price	$392,500	$357,403
Months Inventory	9.7	2.6
Avg Days on Market	101	21

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	4	2
Avg Sales Price	$540,250	$565,400
Median Sales Price	$544,250	$565,400
Months Inventory	9.6	12.0
Avg Days on Market	193	110
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	24.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$1,234,800	$0
Median Sales Price	$1,325,000	$0
Months Inventory	7.4	0.0
Avg Days on Market	87	0
Tow	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	25.0	0.0
Avg Days on Market	0	0

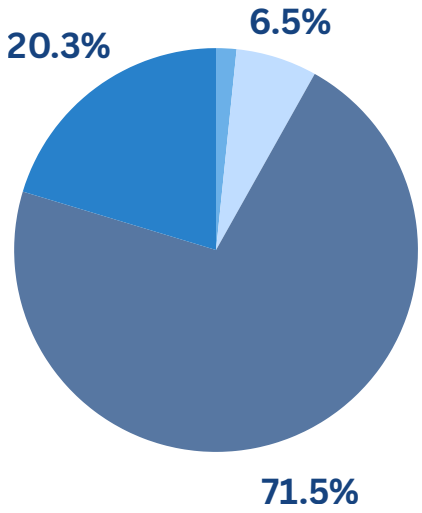
Data source: Texas A&M Real Estate Center



HIGHLAND LAKES Association of REALTORS®

MLS Quick Stats August 2025

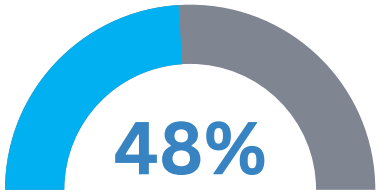
What Types of Properties Sold?



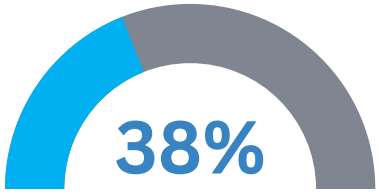
- Residential
- Lots
- Farm & Ranch
- Comm/Industrial

Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**206**
Total Active Listings:	**1631**
Average List Price:	**$796,184**
Median List Price:	**$408,440**
Sold Listings:	**88**
Average Sold Price:	**$801,941**
Median Sold Price:	**$521,000**
Average DOM	**141**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+22%** ▲
Avg List Price	**+6%** ▲
New Listings	**-1%** ▼
Med List Price	**-4%** ▼

Sold Listings

Total Sold	**+5%** ▲
Avg List Price	**-15%** ▼
Avg DOM	**-11%** ▼
Med List Price	**-4%** ▼

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$415,000 ▲ +11.9% from last year

Days on Market
131 ▼ -4 days vs last year

Months of Inv.
11.1 ▲ +2.1 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$565,000 ▼ -23.4% from last year

Days on Market
130 ▲ +22 days vs last year

Months of Inv.
17.3 ▲ +5.8 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	373	372	0%
Total Listings Closed	124	123	1%
Total Volume Closed	$85,754,229	$85,805,252	0%
Total Listings Pended	123	158	-22%

Residential Active:	2025	2024	YoY
Total Listings Listed	206	209	-1%
Total Active Listings	1631	1342	22%
Avg. List Price	$796,184	$747,623	6%
Median List Price	$408,440	$425,000	-4%

Residential Pending:	2025	2024	YoY
Total Listings Pended	88	97	-9%
Avg. DOM of Listings Pended	122	112	9%
Med. DOM of Listings Pended	91	98	-7%

Residential Closed:	2025	2024	YoY
Total Listings Closed	88	84	5%
Total Volume Closed	$70,570,830	$78,106,712	-10%
Avg. List Price	$842,847	$994,158	-15%
Avg. Sold Price	$801,941	$929,841	-14%
Avg. DOM	141	159	-11%
Median List Price	$537,500	$560,000	-4%
Median Sold Price	$521,000	$540,500	-4%
Median DOM	115	103	12%
Avg. Sold $ to Avg. List $	95%	94%	1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Bell		-10%		
Burnet		-20%	-6%	-25%
Lampasas			-16%	
Llano			-10%	-16%
Travis			-23%	

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-3%	
Burnet		-15%	-8%	-26%
Cottonwood Shores			-4%	
Granite Shoals			-13%	-33%
Highland Haven			-9%	
Horseshoe Bay			-8%	-25%
Kingsland			-6%	-13%
Lampasas			-10%	-9%
Llano			-14%	
Lometa			-8%	
Marble Falls			1%	
Meadowlakes			-10%	
Sunrise Beach			-26%	
Temple		-10%		
Tow			-20%	

By Class



Farm & Ranch

-9%



Comm/Ind

-15%



Residential

-9%



Lots

-20%

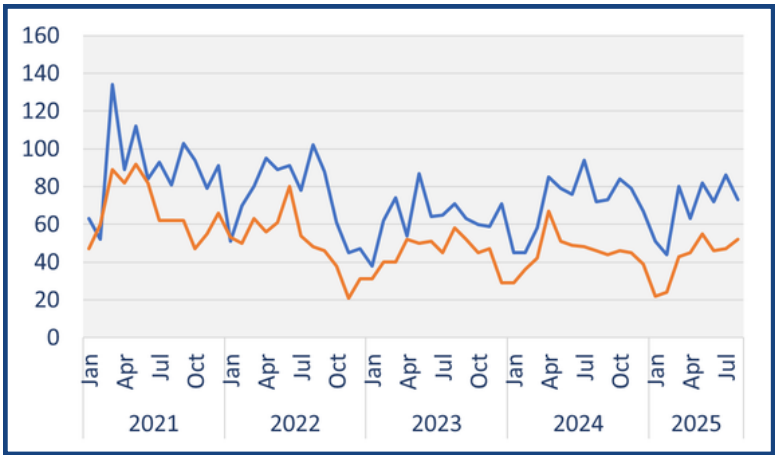
Data source: HLAoR MLS

Historical Data

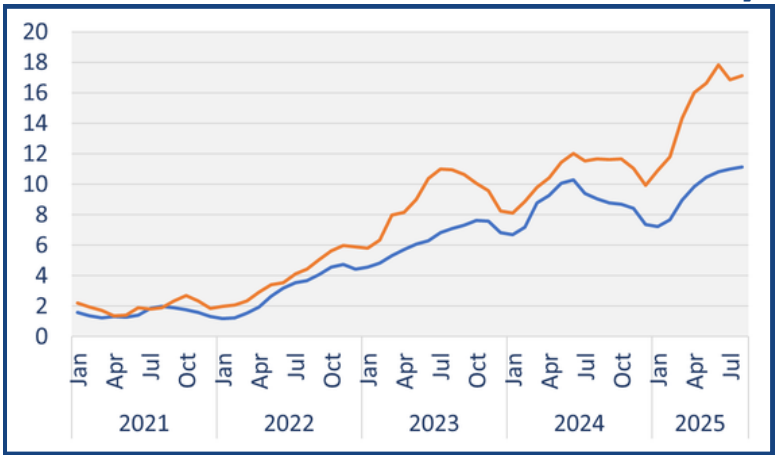
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

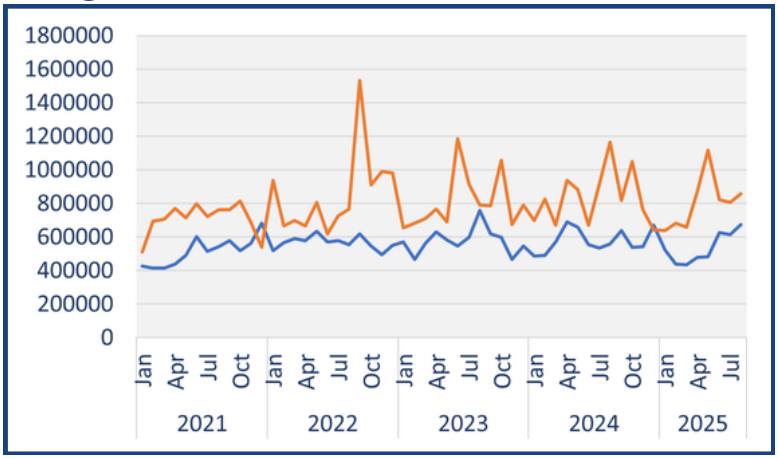
Home Sales



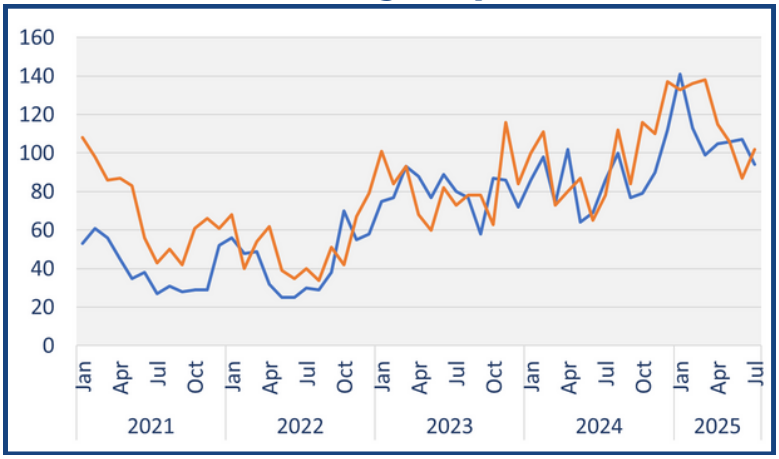
Months Inventory



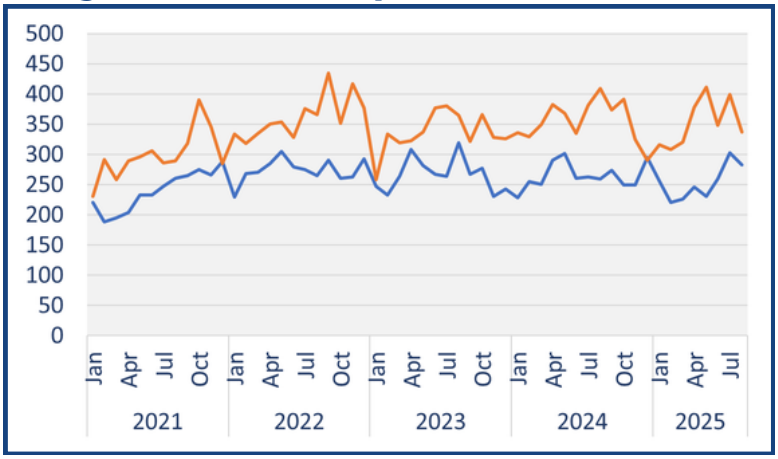
Avg Sales Price



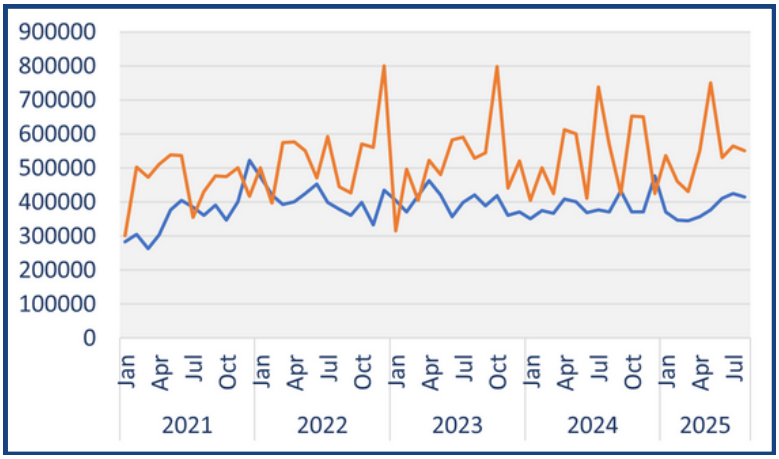
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

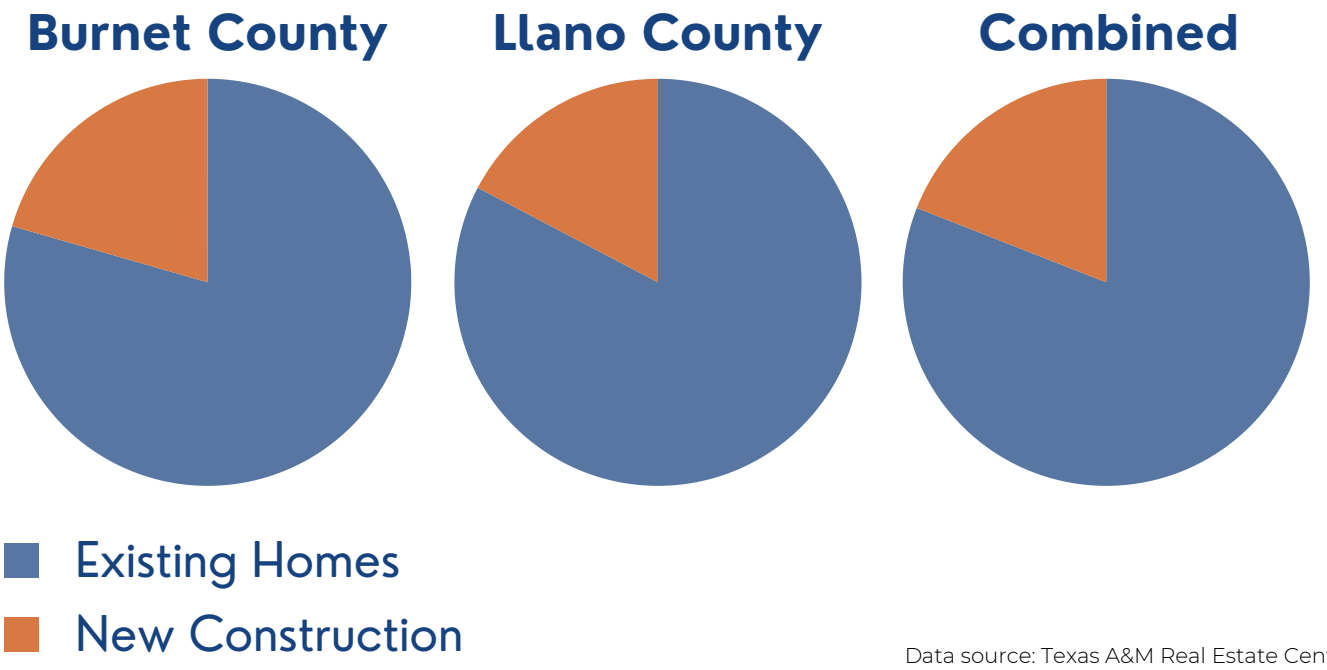


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	58	15
Avg Sales Price	$739,088	$409,991
Median Sales Price	$450,000	$326,945
Months Inventory	12.3	8.1
Avg Days on Market	96	101

Llano County	Existing Home	New Construction
Closed Sales	43	9
Avg Sales Price	$828,087	$995,000
Median Sales Price	$521,000	$700,000
Months Inventory	17.3	16.3
Avg Days on Market	104	127

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$550,000	$0
Median Sales Price	$550,000	$0
Months Inventory	6.5	0.0
Avg Days on Market	4	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$522,000	$0
Median Sales Price	$522,000	$0
Months Inventory	17.1	0.0
Avg Days on Market	7	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	11	0
Avg Sales Price	$283,323	$0
Median Sales Price	$290,000	$0
Months Inventory	7.0	27.0
Avg Days on Market	87	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$315,000	$0
Median Sales Price	$315,000	$0
Months Inventory	11.5	10.7
Avg Days on Market	4	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$692,750	$0
Median Sales Price	$491,000	$0
Months Inventory	14.6	10.9
Avg Days on Market	126	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$1,525,000	$0
Median Sales Price	$1,525,000	$0
Months Inventory	14.0	0.0
Avg Days on Market	200	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	26	6
Avg Sales Price	$1,109,109	$889,833
Median Sales Price	$725,000	$703,500
Months Inventory	18.8	12.7
Avg Days on Market	88	170
Kingsland	**Existing Home**	**New Construction**
Closed Sales	5	3
Avg Sales Price	$462,888	$1,205,333
Median Sales Price	$470,000	$483,000
Months Inventory	14.6	40.0
Avg Days on Market	114	41
Llano	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$306,125	$0
Median Sales Price	$287,750	$0
Months Inventory	22.4	0.0
Avg Days on Market	52	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$527,625	$0
Median Sales Price	$377,500	$0
Months Inventory	9.0	2.7
Avg Days on Market	41	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

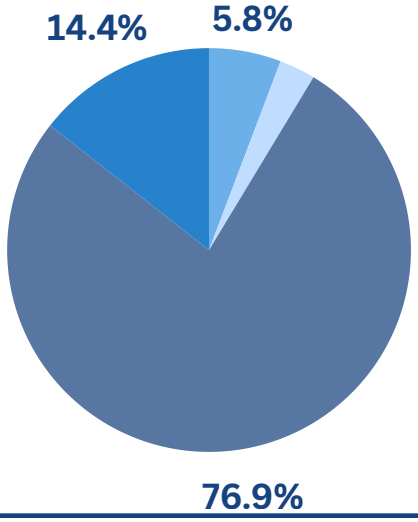
Meadowlakes	Existing Home	New Construction
Closed Sales	5	2
Avg Sales Price	$605,460	$644,900
Median Sales Price	$372,300	$644,900
Months Inventory	7.1	8.6
Avg Days on Market	118	79
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	24.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$462,500	$0
Median Sales Price	$462,500	$0
Months Inventory	7.7	0.0
Avg Days on Market	196	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$172,500	$0
Median Sales Price	$172,500	$0
Months Inventory	28.4	0.0
Avg Days on Market	162	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

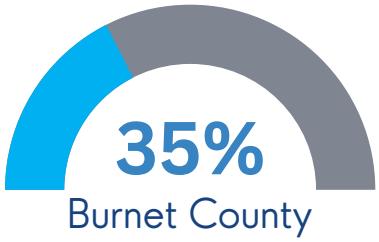
MLS Quick Stats September 2025

What Types of Properties Sold?

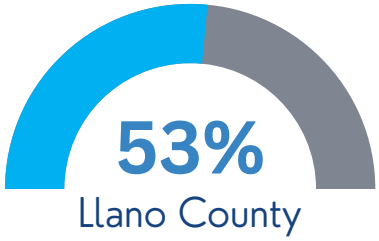


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	**184**
Total Active Listings:	**1587**
Average List Price:	**$755,351**
Median List Price:	**$467,500**

Sold Listings:	**80**
Average Sold Price:	**$783,874**
Median Sold Price:	**$504,500**
Average DOM	**161**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	**+18%** ▲
Avg List Price	**+2%** ▲
New Listings	**-13%** ▼
Med List Price	**+5%** ▲

Sold Listings

Total Sold	**+10%** ▲
Avg List Price	**-3%** ▼
Avg DOM	**+23%** ▲
Med List Price	**+13%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$387,500 ⌄ -10.4% from last year

Days on Market
149 ⌃ +37 days vs last year

Months of Inv.
11.2 ⌃ +2.4 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$597,000 ⌃ +40.5% from last year

Days on Market
170 ⌃ +49 days vs last year

Months of Inv.
15.6 ⌃ +4 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	285	395	-28%
Total Listings Closed	105	134	-22%
Total Volume Closed	$72,761,800	$80,323,656	-9%
Total Listings Pended	92	178	-48%

Residential Active:	2025	2024	YoY
Total Listings Listed	184	212	-13%
Total Active Listings	1587	1343	18%
Avg. List Price	$755,351	$742,714	2%
Median List Price	$467,500	$446,950	5%

Residential Pending:	2025	2024	YoY
Total Listings Pended	64	115	-44%
Avg. DOM of Listings Pended	106	114	-7%
Med. DOM of Listings Pended	81	78	4%

Residential Closed:	2025	2024	YoY
Total Listings Closed	80	73	10%
Total Volume Closed	$62,709,961	$59,489,545	5%
Avg. List Price	$841,899	$864,358	-3%
Avg. Sold Price	$783,874	$814,925	-4%
Avg. DOM	161	131	23%
Median List Price	$567,450	$499,999	13%
Median Sold Price	$504,500	$489,500	3%
Median DOM	111	97	14%
Avg. Sold $ to Avg. List $	93%	94%	-1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet	-35%		-8%	-23%
Hays			-16%	
Llano			-12%	-17%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Bertram			-2%	
Bluffton			-12%	
Buchanan Dam			-7%	-11%
Burnet	-41%		-11%	-12%
Granite Shoals			-8%	
Horseshoe Bay			-10%	-26%
Kingsland			-9%	
Llano			-8%	
Marble Falls			-9%	
Meadowlakes			-3%	
New Braunfels			-9%	
Sunrise Beach			-22%	
Tow			-13%	

By Class



Farm & Ranch

-24%



Comm/Ind

-12%



Residential

-10%



Lots

-19%

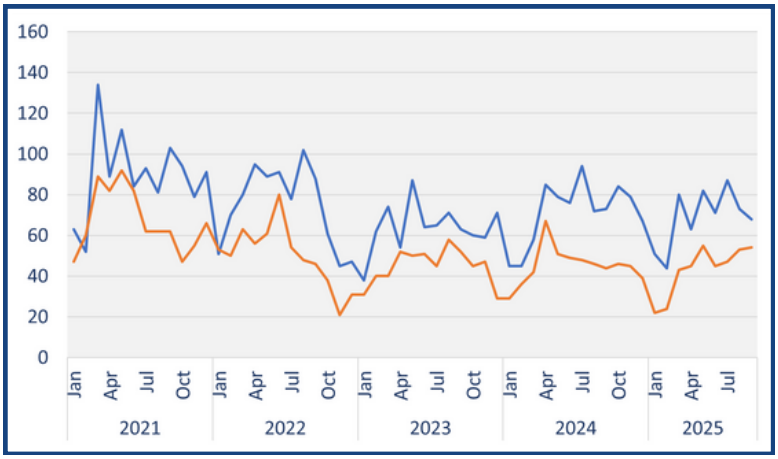
Data source: HLAoR MLS

Historical Data

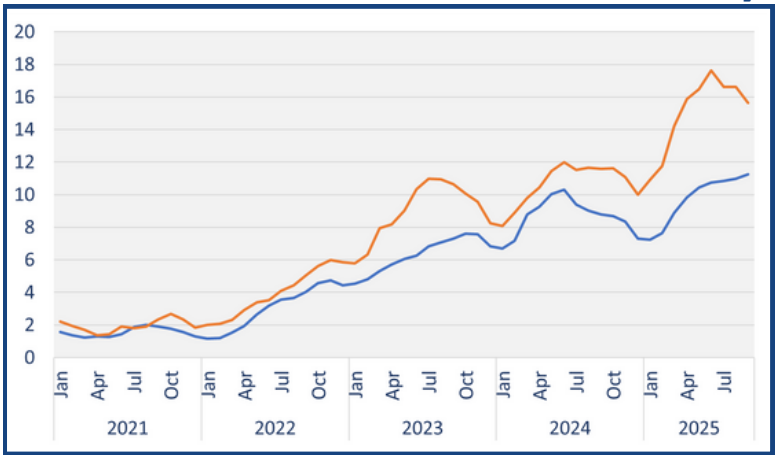
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

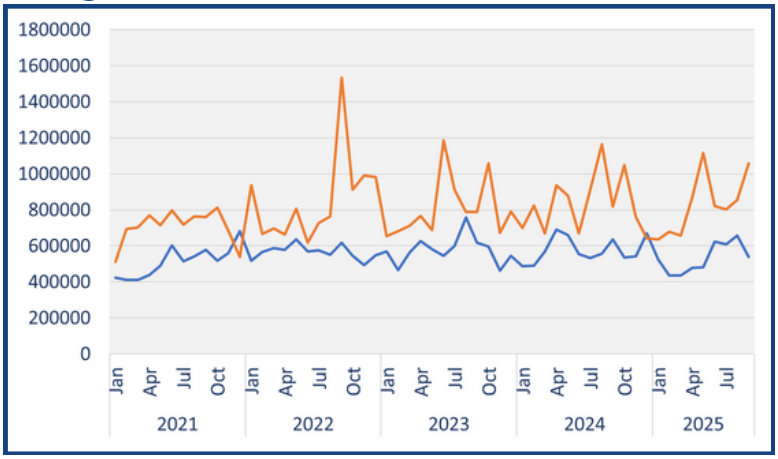
Home Sales



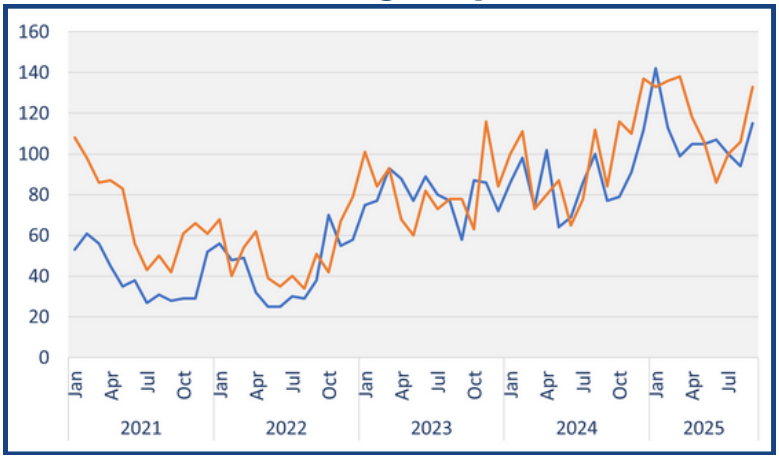
Months Inventory



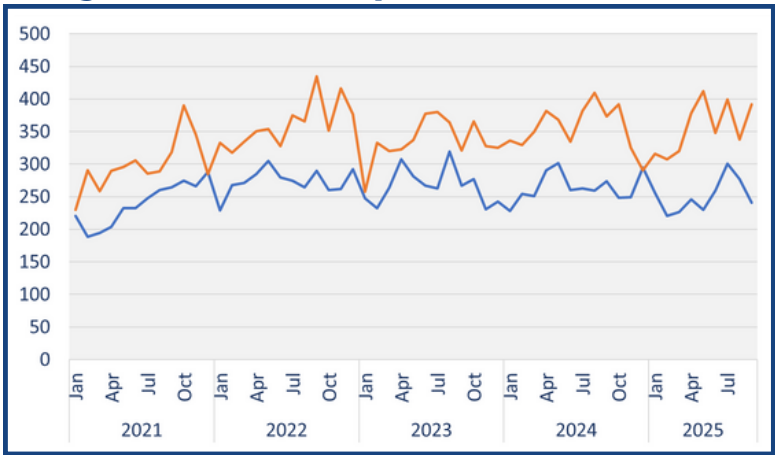
Avg Sales Price



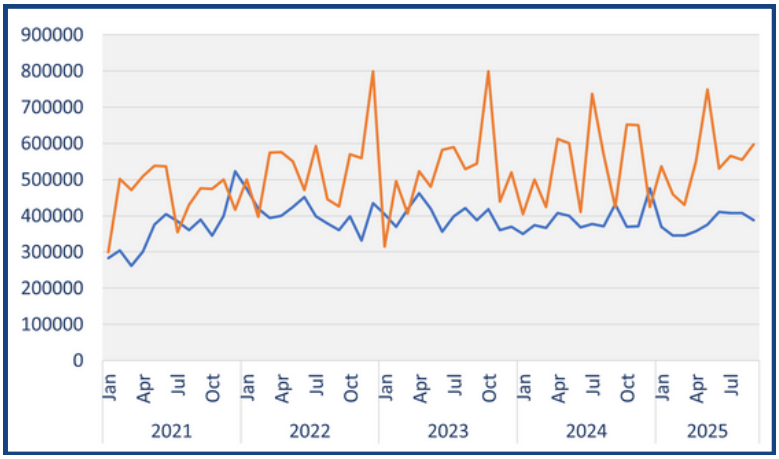
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

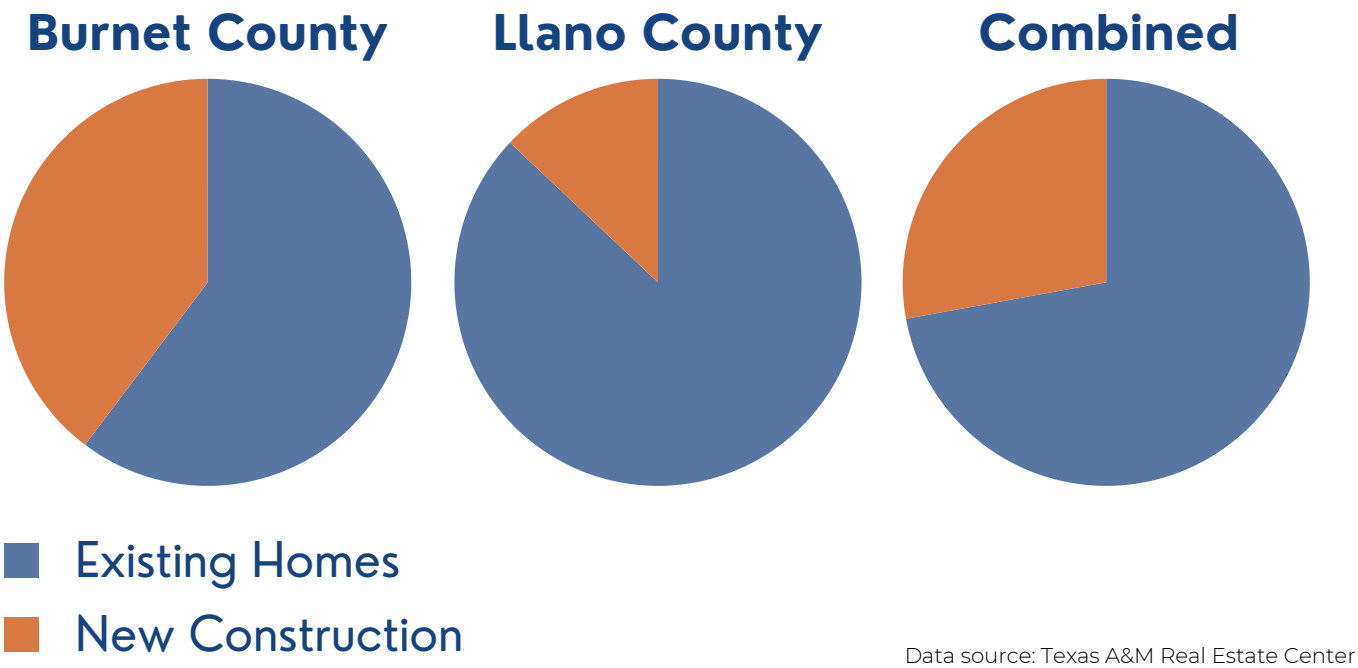


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	41	27
Avg Sales Price	$619,283	$412,266
Median Sales Price	$469,000	$355,000
Months Inventory	12.5	8.1
Avg Days on Market	116	112

Llano County	Existing Home	New Construction
Closed Sales	47	7
Avg Sales Price	$849,464	$2,394,713
Median Sales Price	$545,000	$2,390,000
Months Inventory	15.6	16.2
Avg Days on Market	130	152

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$239,500	$0
Median Sales Price	$239,500	$0
Months Inventory	6.0	0.0
Avg Days on Market	71	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$584,833	$0
Median Sales Price	$425,000	$0
Months Inventory	15.6	0.0
Avg Days on Market	125	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	5	1
Avg Sales Price	$229,285	$375,000
Median Sales Price	$215,000	$375,000
Months Inventory	6.9	30.0
Avg Days on Market	78	83
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$326,500	$0
Median Sales Price	$326,500	$0
Months Inventory	12.0	7.5
Avg Days on Market	48	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$231,500	$0
Median Sales Price	$265,500	$0
Months Inventory	16.7	15.0
Avg Days on Market	96	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$1,375,000	$0
Median Sales Price	$1,375,000	$0
Months Inventory	9.4	0.0
Avg Days on Market	27	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	19	4
Avg Sales Price	$939,618	$2,181,248
Median Sales Price	$644,000	$1,927,495
Months Inventory	16.5	14.4
Avg Days on Market	98	157
Kingsland	**Existing Home**	**New Construction**
Closed Sales	7	2
Avg Sales Price	$739,536	$2,804,000
Median Sales Price	$810,000	$2,804,000
Months Inventory	13.9	28.4
Avg Days on Market	61	365
Llano	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$218,750	$0
Median Sales Price	$218,000	$0
Months Inventory	20.0	0.0
Avg Days on Market	47	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	6	3
Avg Sales Price	$439,333	$517,667
Median Sales Price	$355,000	$599,000
Months Inventory	8.5	3.5
Avg Days on Market	112	92

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

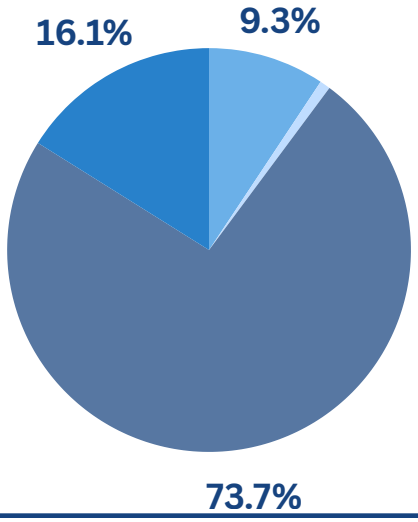
Meadowlakes	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$382,233	$0
Median Sales Price	$365,000	$0
Months Inventory	6.6	6.9
Avg Days on Market	47	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	24.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	3	2
Avg Sales Price	$1,198,333	$1,425,000
Median Sales Price	$1,500,000	$1,425,000
Months Inventory	6.6	6.0
Avg Days on Market	172	93
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$280,000	$0
Median Sales Price	$280,000	$0
Months Inventory	26.4	0.0
Avg Days on Market	151	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

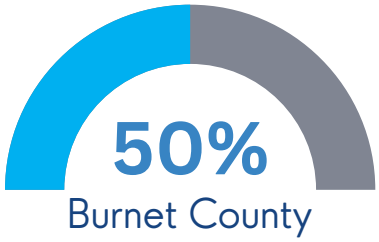
MLS Quick Stats October 2025

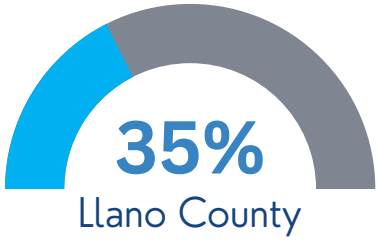
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	**202**
Total Active Listings:	**1509**
Average List Price:	**$783,128**
Median List Price:	**$471,000**
Sold Listings:	**87**
Average Sold Price:	**$876,961**
Median Sold Price:	**$505,234**
Average DOM	**160**

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active **+13%** ▲	Avg List Price **-0.3%** ▼
New Listings **-15%** ▼	Med List Price **+5%** ▲

Sold Listings

Total Sold **+2%** ▲	Avg List Price **+15%** ▲
Avg DOM **+20%** ▲	Med List Price **+12%** ▲

**Compared to last year. Residential properties only.*

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$462,500 ⌄ +25% from last year

Days on Market
157 ⌃ +41 days vs last year

Months of Inv.
11.1 ⌃ +2.4 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$545,117 ⌃ -16.3% from last year

Days on Market
181 ⌃ +28 days vs last year

Months of Inv.
15.4 ⌃ +3.7 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	336	403	-17%
Total Listings Closed	118	130	-9%
Total Volume Closed	$97,547,285	$79,099,551	23%
Total Listings Pended	106	159	-33%

Residential Active:	2025	2024	YoY
Total Listings Listed	202	237	-15%
Total Active Listings	1509	1331	13%
Avg. List Price	$783,128	$785,670	0%
Median List Price	$471,000	$484,000	-3%

Residential Pending:	2025	2024	YoY
Total Listings Pended	72	95	-24%
Avg. DOM of Listings Pended	112	131	-15%
Med. DOM of Listings Pended	104	83	25%

Residential Closed:	2025	2024	YoY
Total Listings Closed	87	85	2%
Total Volume Closed	$76,295,687	$65,529,451	16%
Avg. List Price	$937,570	$818,523	15%
Avg. Sold Price	$876,961	$770,934	14%
Avg. DOM	160	133	20%
Median List Price	$550,000	$489,500	12%
Median Sold Price	$505,234	$475,000	6%
Median DOM	126	99	27%
Avg. Sold $ to Avg. List $	94%	94%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	0%			
Burnet	-32%		-12%	-15%
Lampasas			-7%	
Llano	-16%		-12%	-18%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco	0%			
Buchanan Dam			-7%	
Burnet			-9%	
Granite Shoals			-11%	-24%
Horseshoe Bay			-13%	-15%
Kingsland			-13%	
Lampasas			-7%	-10%
Llano	-16%		-24%	-19%
Marble Falls			-12%	
Meadowlakes			-12%	-11%
New Braunfels			-7%	

By Class



Farm & Ranch

-17%



Comm/Ind

-5%



Residential

-12%



Lots

-15%

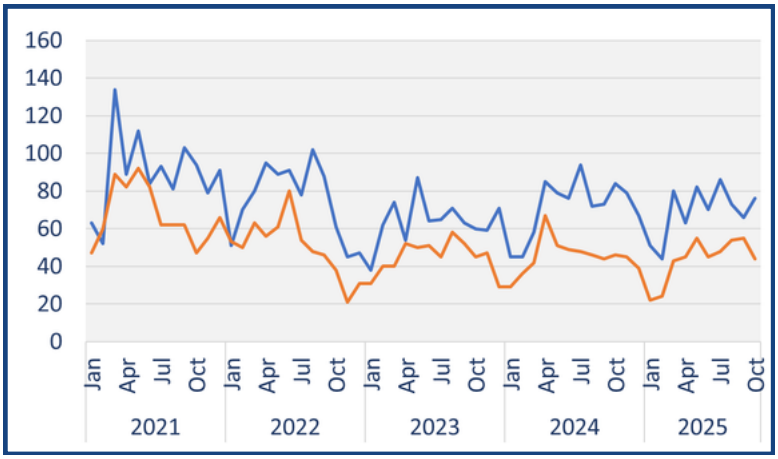
Data source: HLAoR MLS

Historical Data

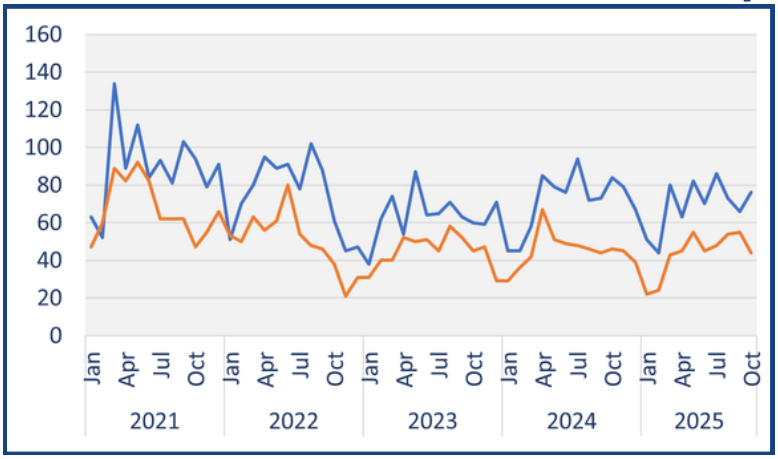
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

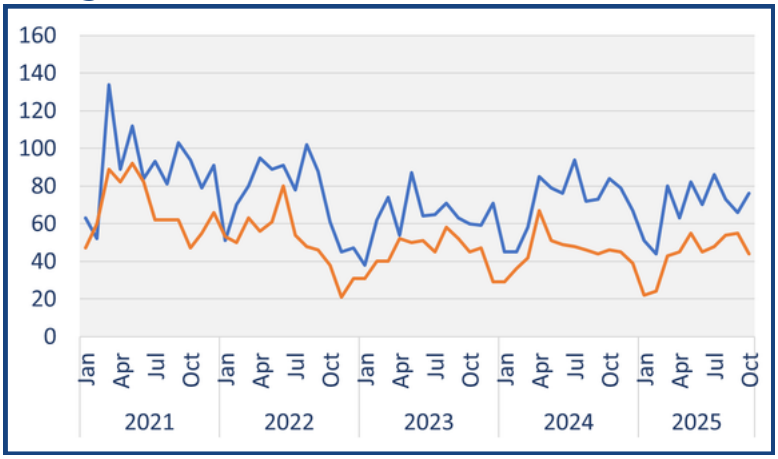
Home Sales



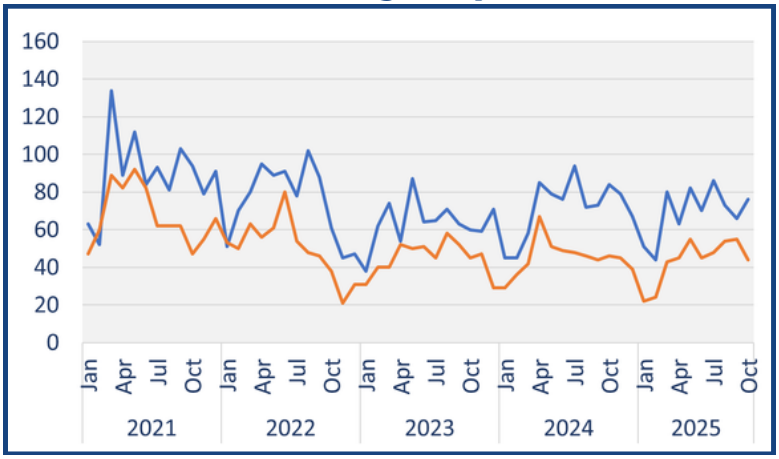
Months Inventory



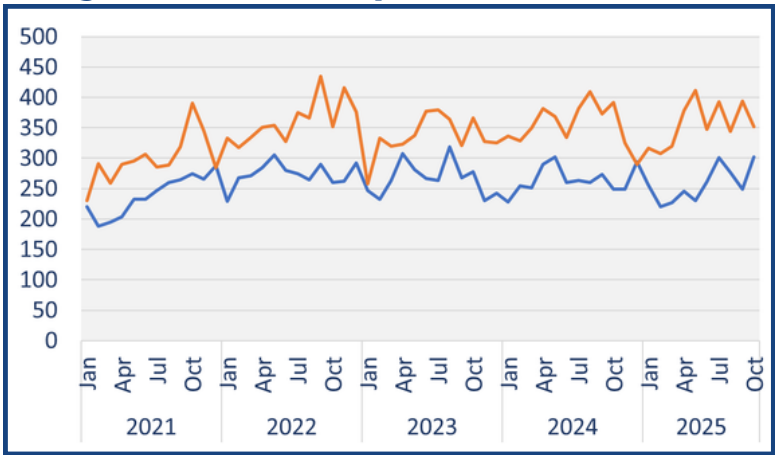
Avg Sales Price



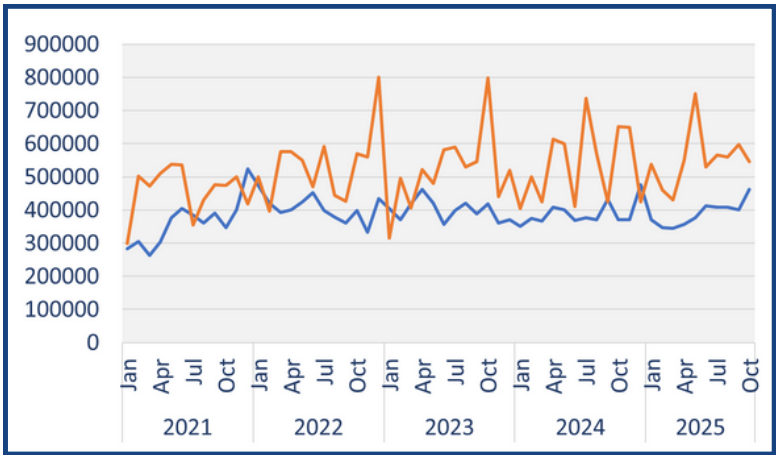
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

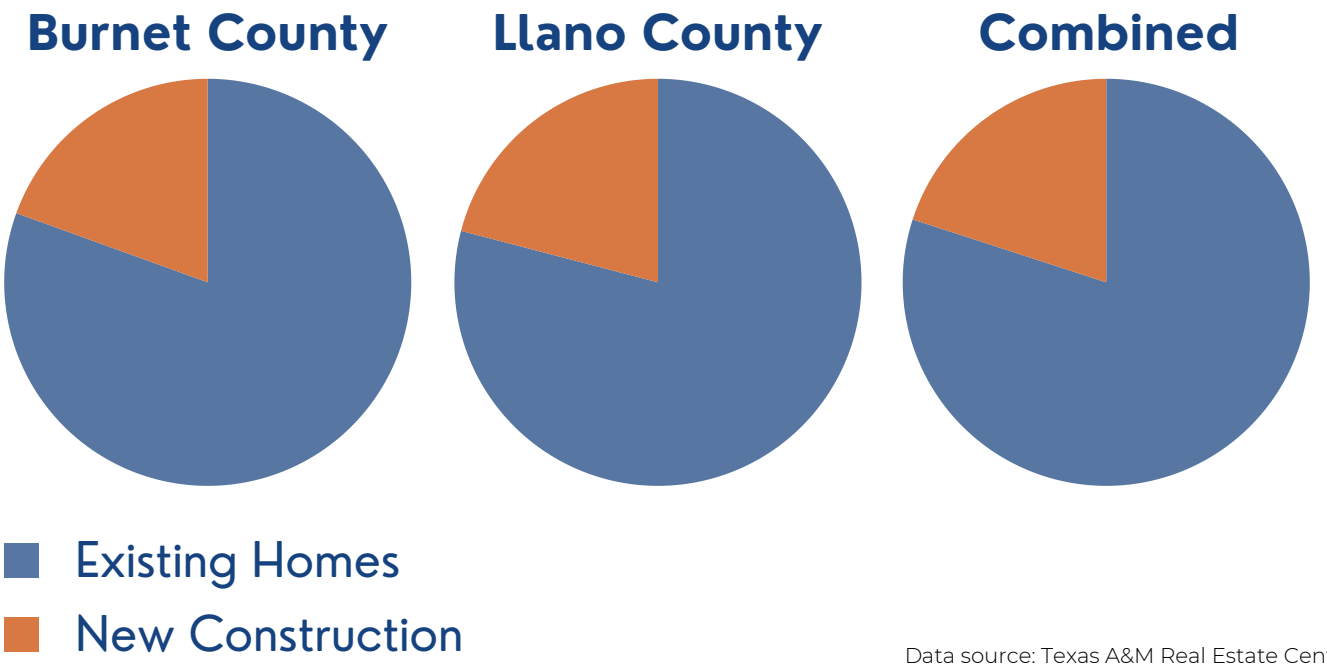


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	62	15
Avg Sales Price	$838,817	$379,174
Median Sales Price	$564,346	$346,270
Months Inventory	11.8	9.2
Avg Days on Market	119	155

Llano County	Existing Home	New Construction
Closed Sales	34	9
Avg Sales Price	$941,286	$1,248,000
Median Sales Price	$505,000	$1,100,000
Months Inventory	15.2	16.4
Avg Days on Market	149	123

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	6.5	0.0
Avg Days on Market	0	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$728,974	$0
Median Sales Price	$450,000	$0
Months Inventory	13.1	0.0
Avg Days on Market	76	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	11	0
Avg Sales Price	$327,464	$0
Median Sales Price	$320,000	$0
Months Inventory	7.1	45.0
Avg Days on Market	93	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	0	2
Avg Sales Price	$0	$296,950
Median Sales Price	$0	$296,950
Months Inventory	12.0	6.0
Avg Days on Market	0	89
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	3	3
Avg Sales Price	$2,025,000	$330,000
Median Sales Price	$1,700,000	$287,500
Months Inventory	16.6	10.7
Avg Days on Market	130	156

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	1	0
Avg Sales Price	$383,000	$0
Median Sales Price	$383,000	$0
Months Inventory	8.8	0.0
Avg Days on Market	62	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	17	6
Avg Sales Price	$1,262,354	$1,288,333
Median Sales Price	$634,500	$1,215,000
Months Inventory	15.9	14.0
Avg Days on Market	174	101
Kingsland	**Existing Home**	**New Construction**
Closed Sales	5	3
Avg Sales Price	$536,200	$1,167,333
Median Sales Price	$354,000	$440,000
Months Inventory	15.3	24.8
Avg Days on Market	122	167
Llano	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$253,000	$0
Median Sales Price	$219,000	$0
Months Inventory	18.2	0.0
Avg Days on Market	54	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	6	0
Avg Sales Price	$488,500	$0
Median Sales Price	$404,500	$0
Months Inventory	7.7	5.1
Avg Days on Market	101	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

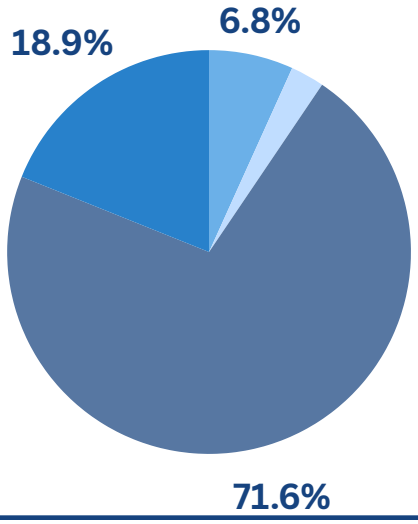
Meadowlakes	Existing Home	New Construction
Closed Sales	6	0
Avg Sales Price	$469,583	$0
Median Sales Price	$451,250	$0
Months Inventory	7.0	8.6
Avg Days on Market	110	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	12.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	7.8	18.0
Avg Days on Market	0	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$231,000	$0
Median Sales Price	$231,000	$0
Months Inventory	30.7	0.0
Avg Days on Market	242	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

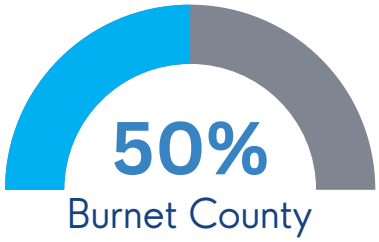
MLS Quick Stats November 2025

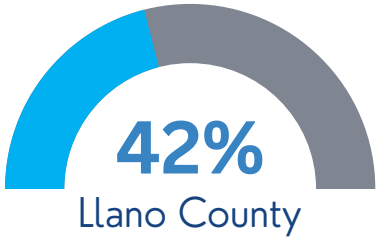
What Types of Properties Sold?



Data source: HLAoR MLS

Where Did Properties Sell?





Data source: HLAoR MLS

The Current Residential Market

New Listings:	146	Sold Listings:	53
Total Active Listings:	1396	Average Sold Price:	$593,246
Average List Price:	$938,570	Median Sold Price:	$383,000
Median List Price:	$519,500	Average DOM	158

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	Avg List Price
+9% ▲	+15% ▲
New Listings	Med List Price
-18% ▼	+22% ▲

Sold Listings

Total Sold	Avg List Price
-37% ▼	-6% ▼
Avg DOM	Med List Price
+17% ▲	-20% ▼

Compared to last year. Residential properties only.

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$375,000 ^ +1.1% from last year

Days on Market
153 ^ +27 days vs last year

Months of Inv.
10.9 ^ +2.5 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$304,000 v -53.2% from last year

Days on Market
163 ^ +18 days vs last year

Months of Inv.
14.3 ^ +3.3 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	276	283	-2%
Total Listings Closed	74	135	-45%
Total Volume Closed	$41,569,166	$76,469,878	-46%
Total Listings Pended	75	150	-50%

Residential Active:	2025	2024	YoY
Total Listings Listed	146	179	-18%
Total Active Listings	1396	1278	9%
Avg. List Price	$938,570	$815,699	15%
Median List Price	$519,500	$425,000	22%

Residential Pending:	2025	2024	YoY
Total Listings Pended	46	106	-57%
Avg. DOM of Listings Pended	106	125	-15%
Med. DOM of Listings Pended	92	74	24%

Residential Closed:	2025	2024	YoY
Total Listings Closed	53	84	-37%
Total Volume Closed	$31,442,060	$52,744,924	-40%
Avg. List Price	$630,662	$672,859	-6%
Avg. Sold Price	$593,246	$627,915	-6%
Avg. DOM	158	135	17%
Median List Price	$415,000	$519,950	-20%
Median Sold Price	$383,000	$495,000	-23%
Median DOM	142	110	29%
Avg. Sold $ to Avg. List $	94%	93%	1%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-22%	
Burnet			-11%	-14%
Llano			-15%	-10%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet			-8%	
Cottonwood Shores			-6%	
Granite Shoals			-7%	
Horseshoe Bay			-10%	-12%
Kingsland			-17%	-9%
Llano			-15%	
Marble Falls			-14%	
Meadowlakes			-9%	
Tow			-28%	

By Class



Farm & Ranch

-5%



Comm/Ind

-17%



Residential

-13%



Lots

-11%

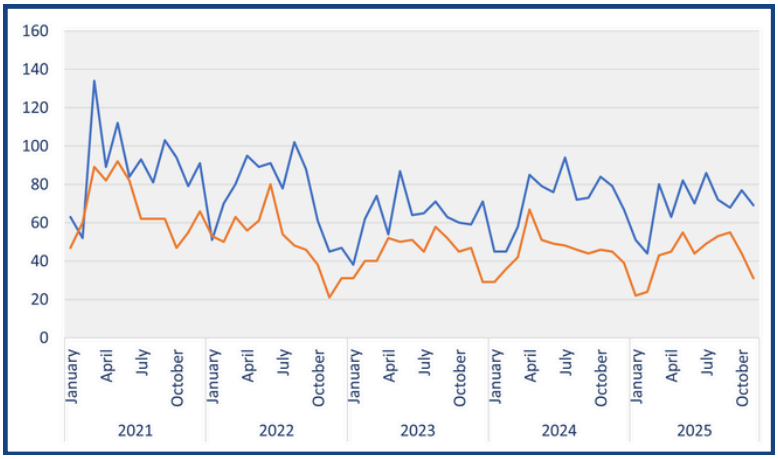
Data source: HLAoR MLS

Historical Data

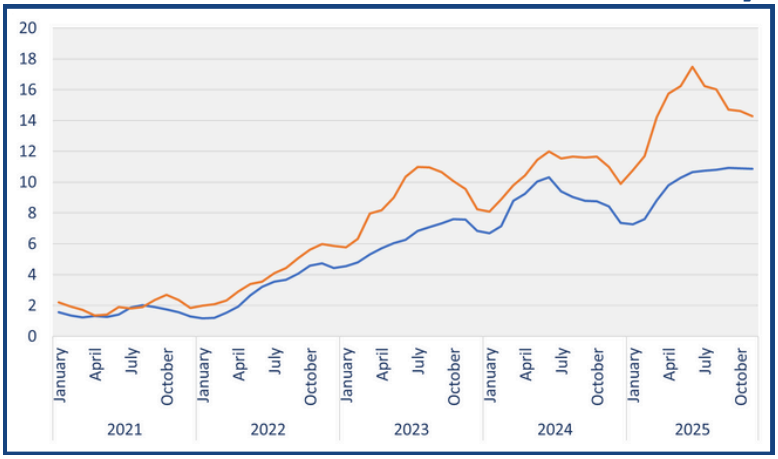
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

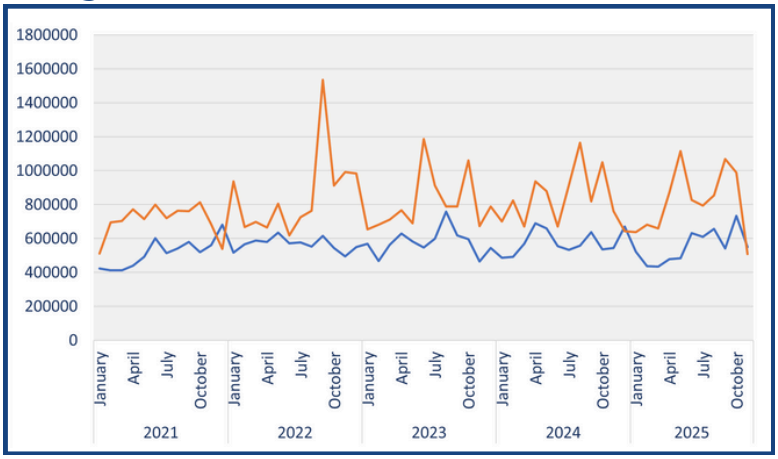
Home Sales



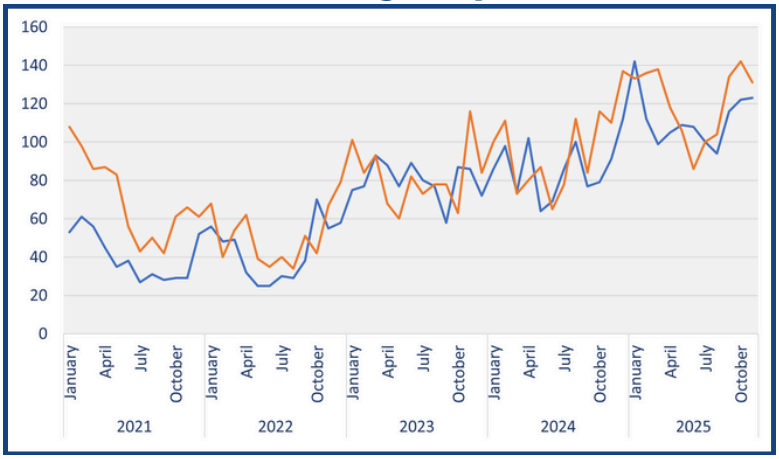
Months Inventory



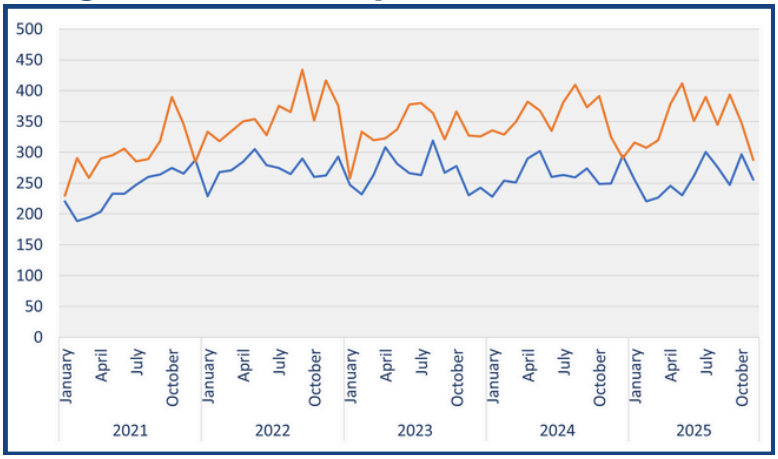
Avg Sales Price



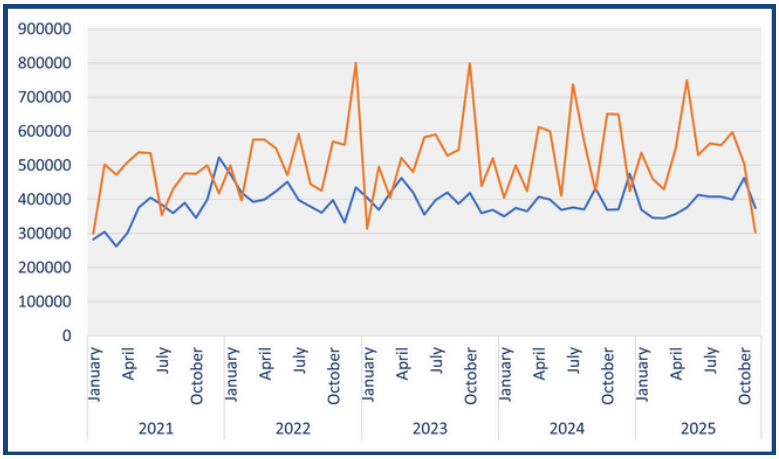
Avg Days On Market



Avg Price Per SqFt



Median Sales Price

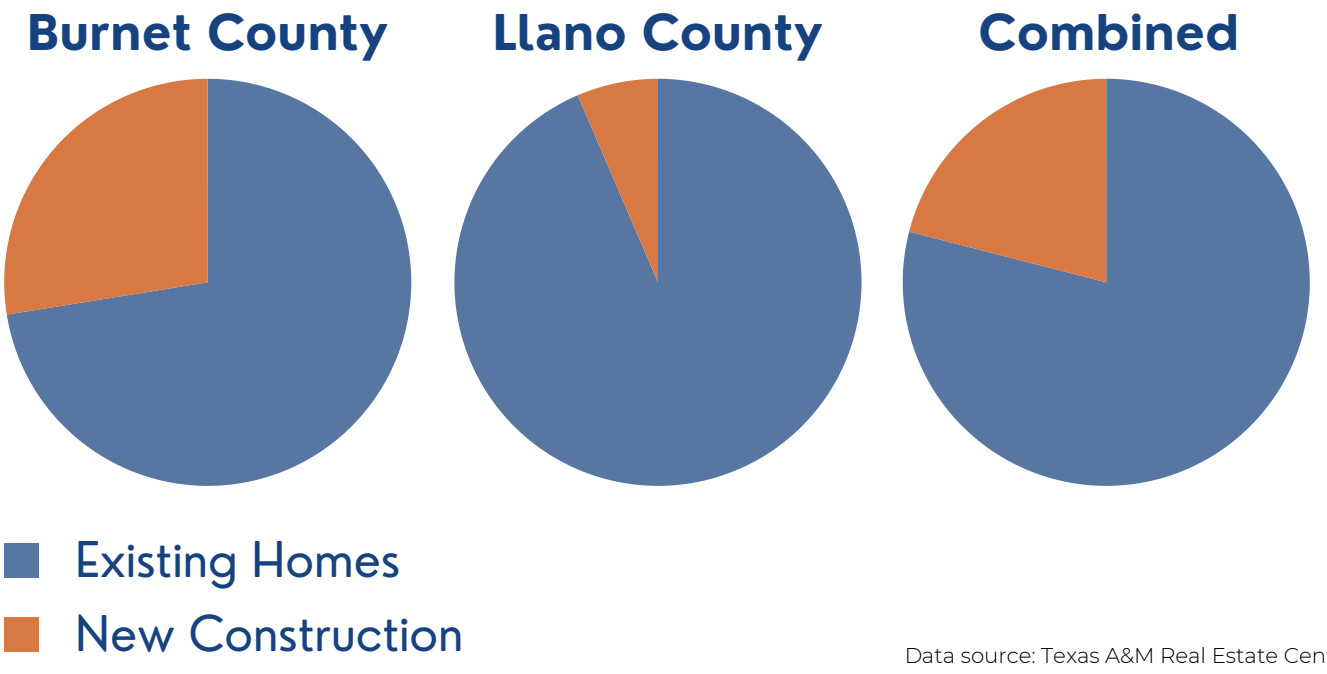


Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	50	19
Avg Sales Price	$616,691	$373,774
Median Sales Price	$420,000	$335,000
Months Inventory	11.6	8.7
Avg Days on Market	103	176

Llano County	Existing Home	New Construction
Closed Sales	29	2
Avg Sales Price	$467,054	$1,100,000
Median Sales Price	$302,000	$1,100,000
Months Inventory	13.9	16.7
Avg Days on Market	128	175

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$280,833	$0
Median Sales Price	$280,000	$0
Months Inventory	7.4	0.0
Avg Days on Market	49	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$200,000	$0
Median Sales Price	$200,000	$0
Months Inventory	13.2	0.0
Avg Days on Market	22	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	8	2
Avg Sales Price	$301,313	$472,556
Median Sales Price	$291,000	$472,556
Months Inventory	7.4	34.0
Avg Days on Market	56	118
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$245,000	$0
Median Sales Price	$245,000	$0
Months Inventory	11.0	13.5
Avg Days on Market	155	0
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	6	2
Avg Sales Price	$655,833	$285,000
Median Sales Price	$665,000	$285,000
Months Inventory	14.8	11.1
Avg Days on Market	57	245

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	9.4	0.0
Avg Days on Market	0	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	15	2
Avg Sales Price	$919,367	$1,100,000
Median Sales Price	$695,000	$1,100,000
Months Inventory	14.4	15.5
Avg Days on Market	103	175
Kingsland	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$507,000	$0
Median Sales Price	$329,500	$0
Months Inventory	14.5	22.3
Avg Days on Market	128	0
Llano	**Existing Home**	**New Construction**
Closed Sales	4	0
Avg Sales Price	$241,000	$0
Median Sales Price	$209,000	$0
Months Inventory	15.1	0.0
Avg Days on Market	217	0
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$373,333	$0
Median Sales Price	$375,000	$0
Months Inventory	7.5	7.6
Avg Days on Market	118	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

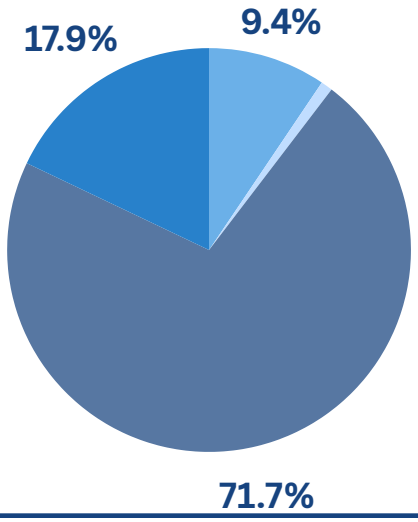
Meadowlakes	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$536,667	$0
Median Sales Price	$515,000	$0
Months Inventory	7.5	9.6
Avg Days on Market	107	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	12.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$584,750	$0
Median Sales Price	$584,750	$0
Months Inventory	7.0	12.0
Avg Days on Market	95	0
Tow	**Existing Home**	**New Construction**
Closed Sales	3	0
Avg Sales Price	$251,000	$0
Median Sales Price	$300,000	$0
Months Inventory	20.0	0.0
Avg Days on Market	193	0

Data source: Texas A&M Real Estate Center

HIGHLAND LAKES Association of REALTORS®

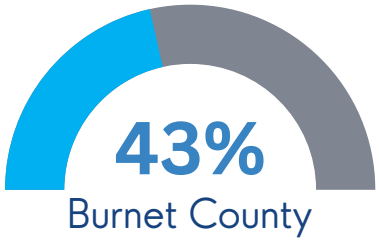
MLS Quick Stats December 2025

What Types of Properties Sold?

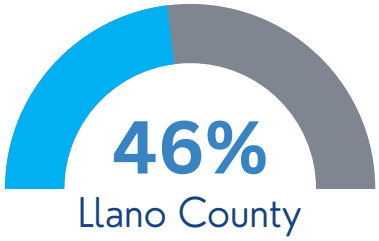


Data source: HLAoR MLS

Where Did Properties Sell?



Burnet County



Llano County

Data source: HLAoR MLS

The Current Residential Market

New Listings:	92	Sold Listings:	76
Total Active Listings:	1267	Average Sold Price:	$810,545
Average List Price:	$533,719	Median Sold Price:	$416,250
Median List Price:	$413,950	Average DOM	176

Data source: HLAoR MLS

Market Changes*

Active Listings

Total Active	Avg List Price
+6% ▲	-22% ▼
New Listings	Med List Price
-25% ▼	-1% ▼

Sold Listings

Total Sold	Avg List Price
-15% ▼	+24% ▲
Avg DOM	Med List Price
+10% ▲	-12% ▼

Compared to last year. Residential properties only.

Data source: HLAoR MLS

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Burnet County



Median Price
$351,000 ⌄ -26.2% from last year

Days on Market
183 ⌃ +39 days vs last year

Months of Inv.
9.6 ⌃ +2.2 months vs last year

Data source: Texas A&M Real Estate Center

Llano County



Median Price
$451,000 ⌃ +6.1% from last year

Days on Market
169 ⌃ +3 days vs last year

Months of Inv.
12.2 ⌃ +2.5 months vs last year

Data source: Texas A&M Real Estate Center

Note: The information within these reports contains data from HLAoR MLS and Texas A&M Real Estate Center. As Texas A&M Real Estate Center data contains information from additional MLSs, some values may vary. As data is adjusted within the HLAoR MLS, some values reported here may not reflect the most recent information found in the MLS. For the most up-to-date information, contact a REALTOR®.

Market Activity Details

All Property Types:	2025	2024	YoY
Total Listings Listed	157	179	-12%
Total Listings Closed	106	122	-13%
Total Volume Closed	$962,292,341	$76,343,253	1160%
Total Listings Pended	87	94	-7%

Residential Active:	2025	2024	YoY
Total Listings Listed	92	122	-25%
Total Active Listings	1267	1196	6%
Avg. List Price	$533,719	$686,180	-22%
Median List Price	$413,950	$418,500	-1%

Residential Pending:	2025	2024	YoY
Total Listings Pended	58	55	5%
Avg. DOM of Listings Pended	145	145	0%
Med. DOM of Listings Pended	125	88	42%

Residential Closed:	2025	2024	YoY
Total Listings Closed	76	89	-15%
Total Volume Closed	$61,601,423	$58,197,926	6%
Avg. List Price	$863,189	$697,389	24%
Avg. Sold Price	$810,545	$653,909	24%
Avg. DOM	176	160	10%
Median List Price	$431,850	$489,900	-12%
Median Sold Price	$416,250	$478,000	-13%
Median DOM	161	89	81%
Avg. Sold $ to Avg. List $	94%	94%	0%

Data source: HLAoR MLS

Sold Price vs List Price

The percentage difference of a property's closing price in comparison to its original listing price.

By County

Only includes locations where 2 or more listings were sold.

County	Farm/Ranch	Comm/Ind	Residential	Lots
Blanco			-5%	
Burnet	-22%		-15%	-25%
Llano	-1%		-9%	-22%

By City

Only includes locations where 2 or more listings were sold.

City	Farm/Ranch	Comm/Ind	Residential	Lots
Burnet			-15%	
Granite Shoals			-7%	
Horseshoe Bay			-7%	-22%
Kingsland			-11%	-27%
Llano	-1%		-12%	-16%
Marble Falls			-17%	
Meadowlakes			-14%	
Sunrise Beach			-1%	-32%

By Class



Farm & Ranch

-14%



Comm/Ind

-15%



Residential

-12%



Lots

-23%

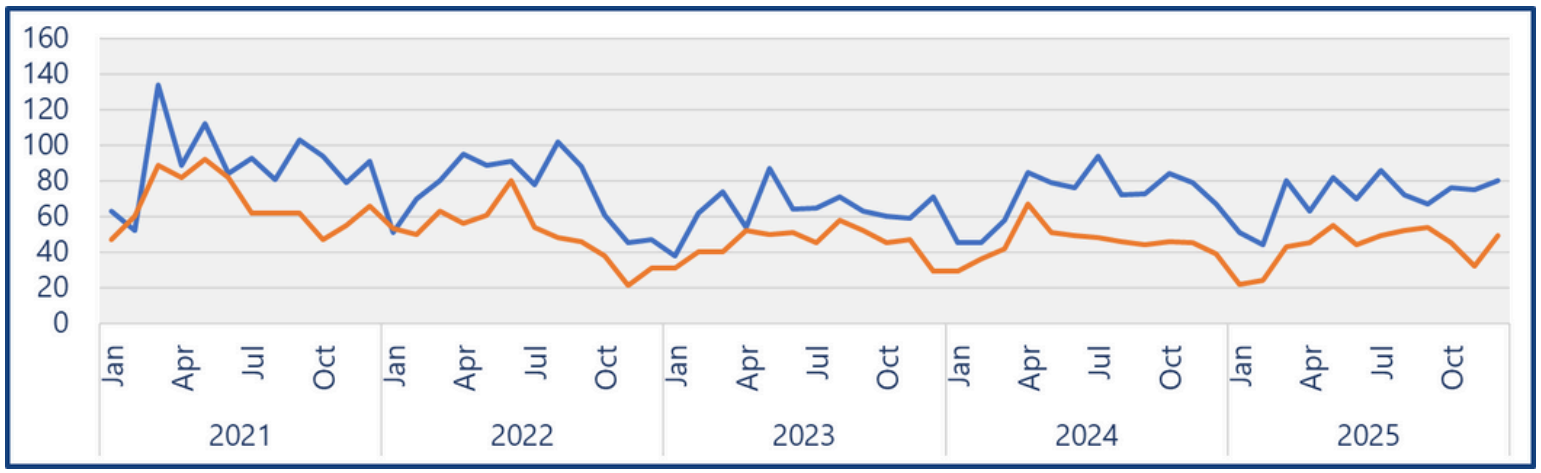
Data source: HLAoR MLS

Historical Data

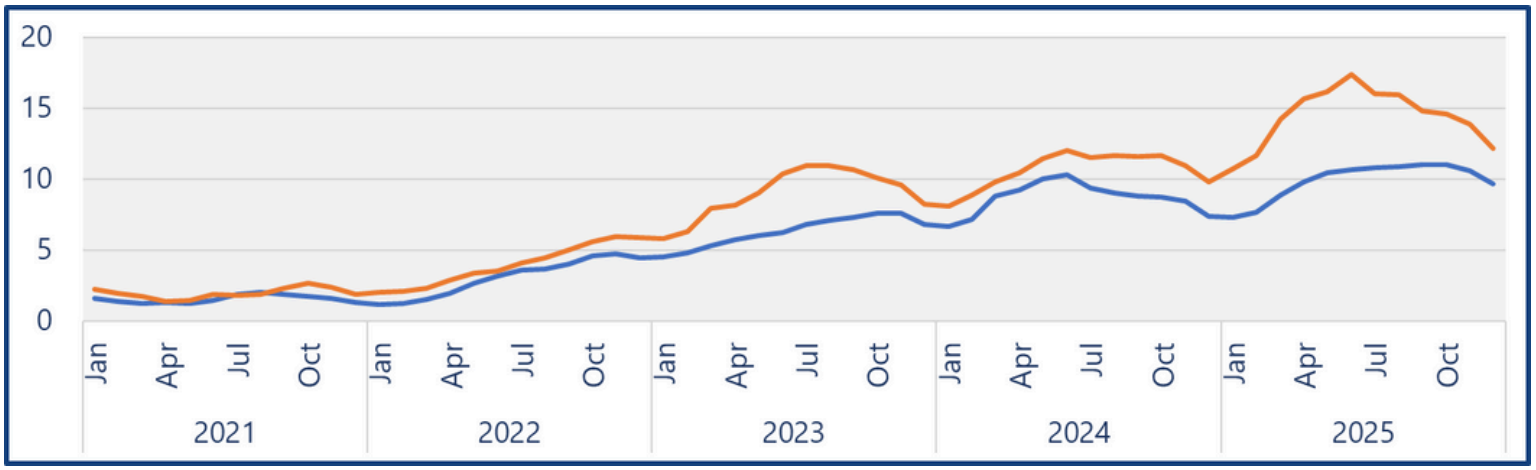
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

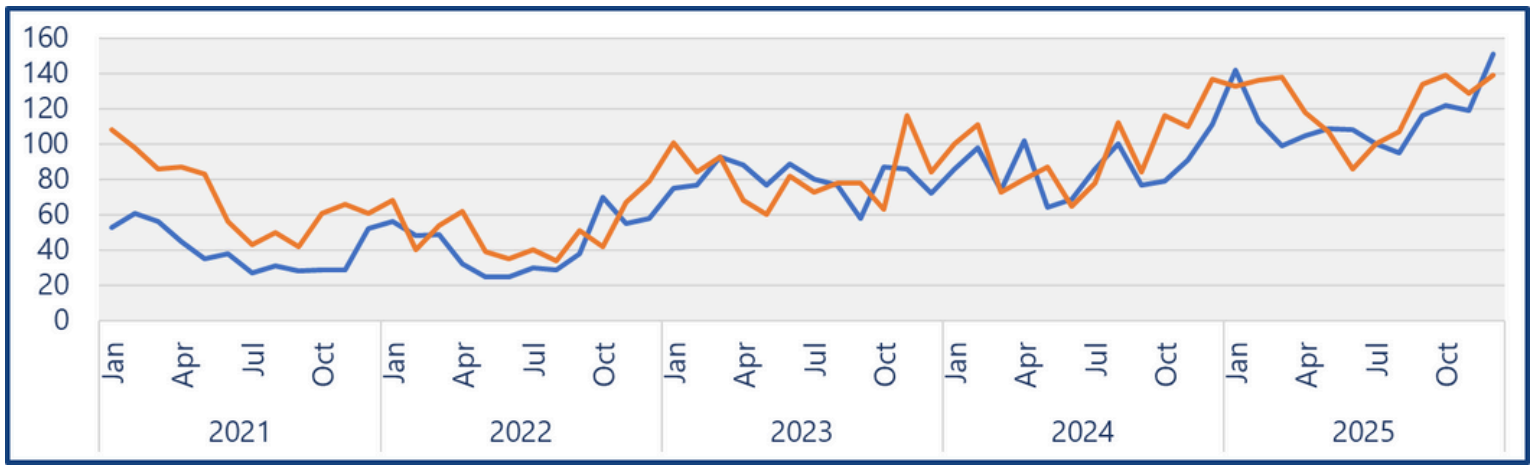
Home Sales



Months Inventory



Avg Days On Market

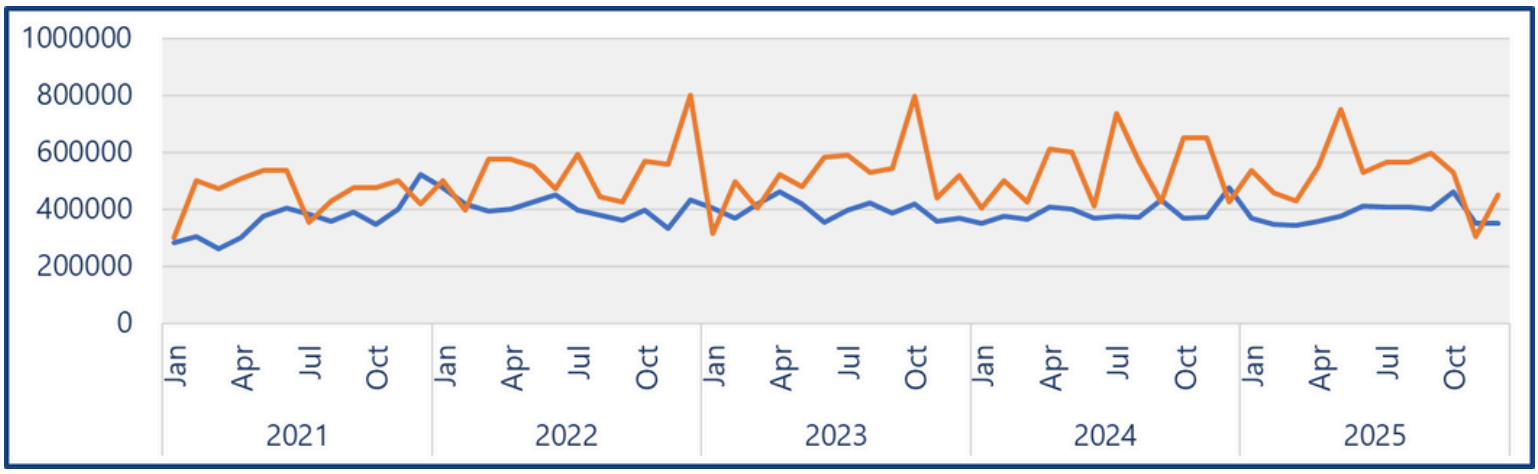


Historical Data

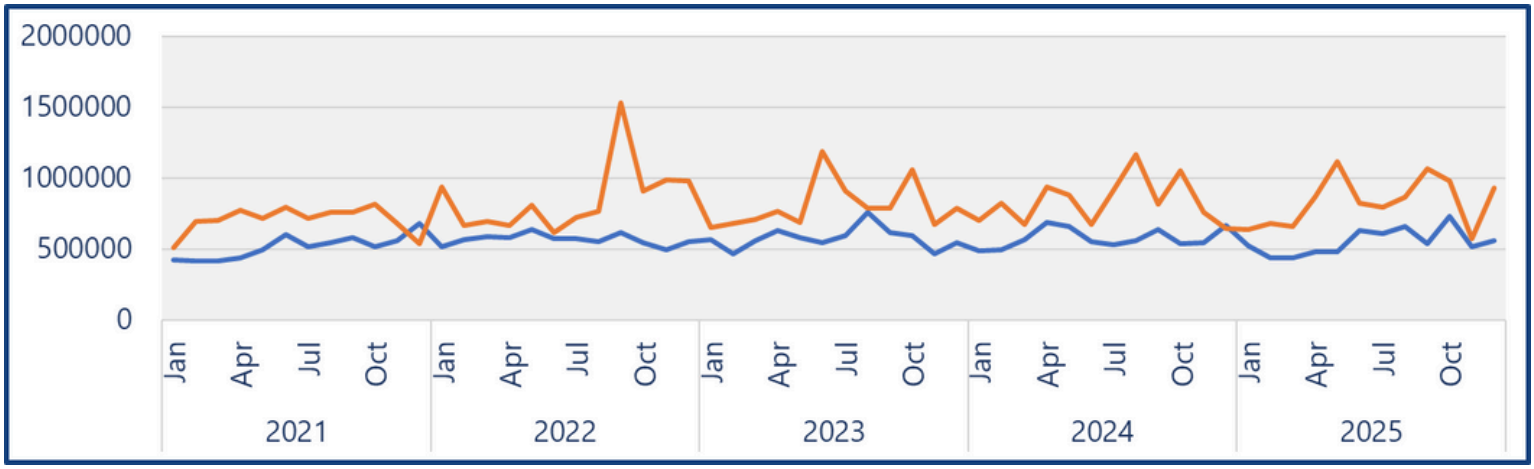
Includes all Residential Type properties (Single Family, Condo, Townhouse)

Burnet County Llano County

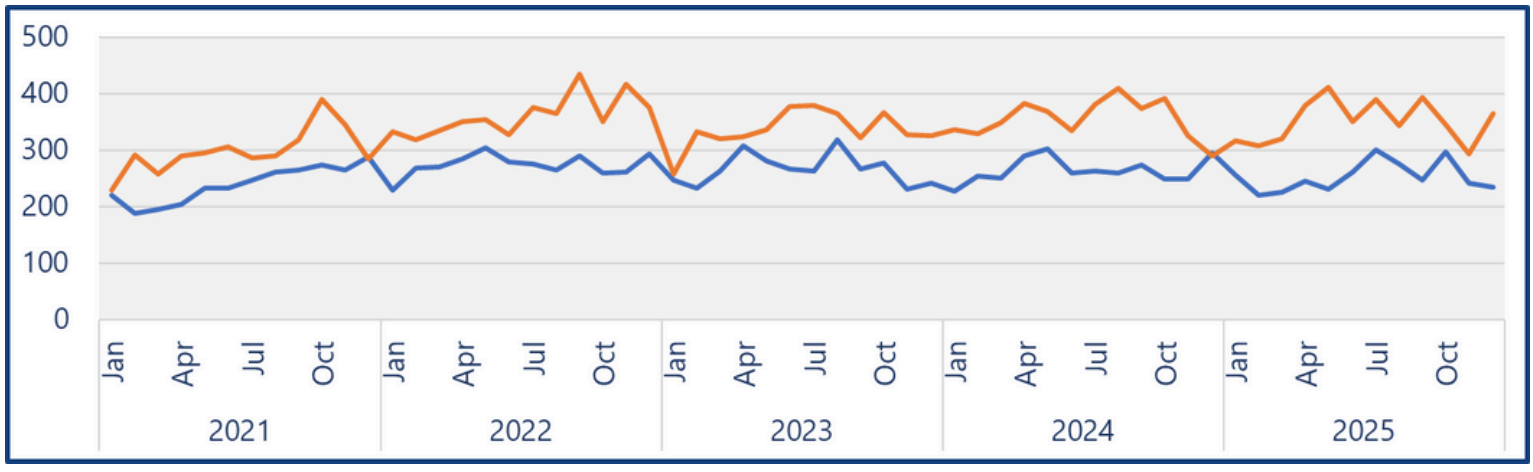
Median Sales Price



Average Sales Price



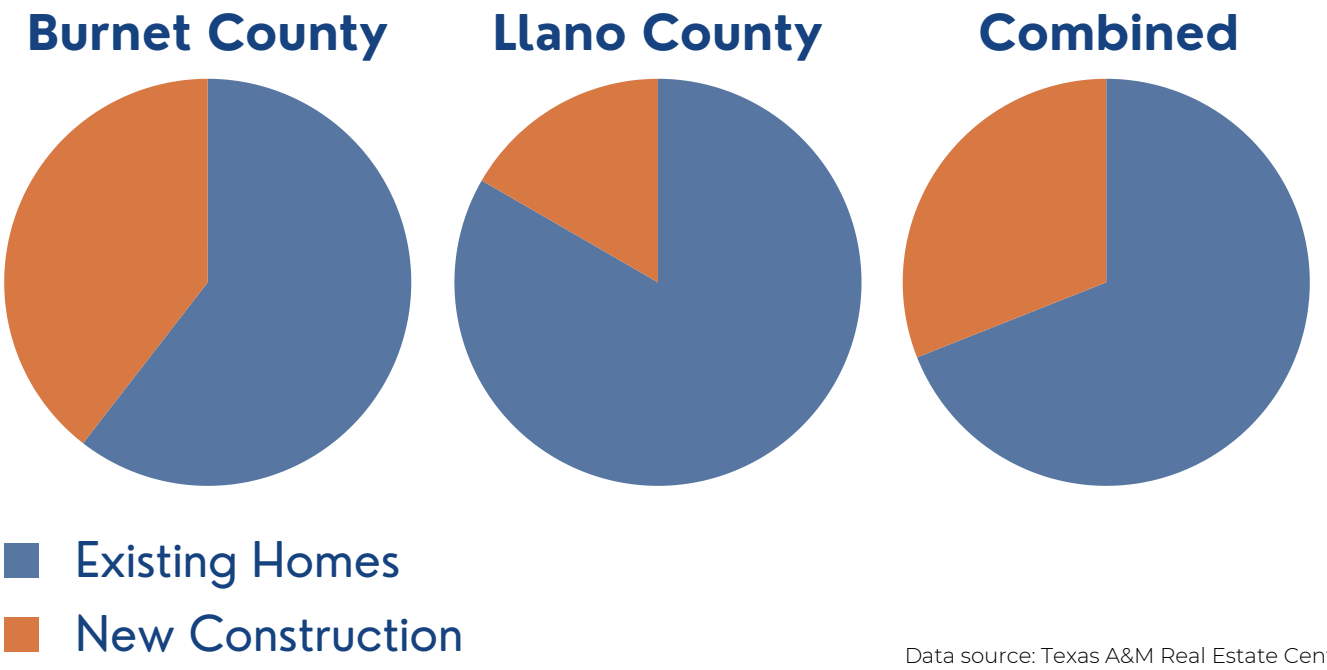
Average Price Per SqFt



Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Overview of Sold Properties



Data source: Texas A&M Real Estate Center

Details By County

Burnet County	Existing Home	New Construction
Closed Sales	49	32
Avg Sales Price	$684,563	$372,511
Median Sales Price	$375,000	$350,000
Months Inventory	10.5	7.4
Avg Days on Market	121	197

Llano County	Existing Home	New Construction
Closed Sales	40	8
Avg Sales Price	$866,103	$1,254,125
Median Sales Price	$400,000	$1,124,000
Months Inventory	12.1	12.8
Avg Days on Market	124	214

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Bertram	Existing Home	New Construction
Closed Sales	3	0
Avg Sales Price	$228,322	$0
Median Sales Price	$246,865	$0
Months Inventory	5.6	1.7
Avg Days on Market	66	0
Buchanan Dam	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$260,000	$0
Median Sales Price	$260,000	$0
Months Inventory	14.5	0.0
Avg Days on Market	41	0
Burnet	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$357,750	$0
Median Sales Price	$298,500	$0
Months Inventory	6.0	30.0
Avg Days on Market	116	0
Cottonwood Shores	**Existing Home**	**New Construction**
Closed Sales	1	1
Avg Sales Price	$290,000	$455,000
Median Sales Price	$290,000	$455,000
Months Inventory	9.5	10.7
Avg Days on Market	113	472
Granite Shoals	**Existing Home**	**New Construction**
Closed Sales	5	0
Avg Sales Price	$583,532	$0
Median Sales Price	$477,662	$0
Months Inventory	14.1	13.0
Avg Days on Market	79	0

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Highland Haven	Existing Home	New Construction
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	8.6	0.0
Avg Days on Market	0	0
Horseshoe Bay	**Existing Home**	**New Construction**
Closed Sales	19	7
Avg Sales Price	$1,415,444	$1,366,857
Median Sales Price	$970,000	$1,299,000
Months Inventory	12.7	13.4
Avg Days on Market	140	178
Kingsland	**Existing Home**	**New Construction**
Closed Sales	8	0
Avg Sales Price	$389,188	$0
Median Sales Price	$350,000	$0
Months Inventory	12.0	12.0
Avg Days on Market	94	0
Llano	**Existing Home**	**New Construction**
Closed Sales	5	1
Avg Sales Price	$198,200	$465,000
Median Sales Price	$188,000	$465,000
Months Inventory	11.6	12.0
Avg Days on Market	145	464
Marble Falls	**Existing Home**	**New Construction**
Closed Sales	4	6
Avg Sales Price	$435,625	$375,817
Median Sales Price	$355,000	$364,500
Months Inventory	6.3	5.7
Avg Days on Market	126	118

Data source: Texas A&M Real Estate Center

Existing Homes vs New Construction

Includes all Residential Type properties (Single Family, Condo, Townhouse)

Details By City / Market Area

Meadowlakes	Existing Home	New Construction
Closed Sales	2	0
Avg Sales Price	$388,000	$0
Median Sales Price	$388,000	$0
Months Inventory	6.3	12.0
Avg Days on Market	109	0
Round Mountain	**Existing Home**	**New Construction**
Closed Sales	0	0
Avg Sales Price	$0	$0
Median Sales Price	$0	$0
Months Inventory	0.0	0.0
Avg Days on Market	0	0
Sunrise Beach	**Existing Home**	**New Construction**
Closed Sales	2	0
Avg Sales Price	$323,500	$0
Median Sales Price	$323,500	$0
Months Inventory	6.5	6.0
Avg Days on Market	133	0
Tow	**Existing Home**	**New Construction**
Closed Sales	1	0
Avg Sales Price	$160,000	$0
Median Sales Price	$160,000	$0
Months Inventory	16.0	0.0
Avg Days on Market	69	0

Data source: Texas A&M Real Estate Center