



BOARD OF DIRECTORS
Meeting Minutes
March 18, 2026 / 9:00 am

CALL TO ORDER: Insert Time **9:17AM**

ROLL CALL: *(Check if in attendance)*

Trey Berry
Will Gilliam
Jane Marie Hurst

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Staff:
Luanne Coleman
Joshua Guenter

MINUTES:

November 19, 2026 Meeting Minutes - For Acceptance

The Meeting Minutes were accepted as presented.

CEO UPDATE:

FINANCIAL REPORTS & INFORMATION:

February 2026 Financials - For Review / Acceptance

Presented by Courtney Riddick from Bruin.

MOTION: A Motion was made and carried to recommend the HLMLS February 2026 Financials to the HLAoR Board of Directors for acceptance.

Intercompany / Acct #2010 - Detail Report

Report provided.

Investment Accounts / Overview - Report

Report provided.

2026 Budget

Update provided by Luanne Coleman. Discussed planning for additional loss.

UNFINISHED BUSINESS:

February 2026 Member/Subscriber Count - Update

Report provided.

Exit Survey for Terminating Members/Subscribers

Provided copy of new form. Informed that every member that requests to cancel is provided and required to complete this form to gather feedback.

Non-REALTOR® Access to MLS - Update

Update provided by Luanne Coleman. Applications are live as of 3/18/26.

Supra Upgrade - Update

Update provided by Luanne Coleman. Scheduled for Q3. Lockboxes will be exchanged and drop shipped with return labels. Price will be increased. Broker Bay will be included.

MLS Bylaws - For Approval

Redline version provided. Updated verbiage to allow access to licensees and included NAR's mandatory updates.

MOTION: A motion was made a passed to recommend the HLAoR BoD approve the updated MLS Bylaws.

MLS Rules & Regulations - For Approval

Redline version provided. Updated verbiage to allow access to licensees.

MOTION: A motion was made a passed to recommend the HLAoR BoD approve the updated MLS Bylaws.

NEW BUSINESS:

Election of Officers

Jane Marie Hurst will serve as President. Trey Berry will serve as Vice President. Will Gilliam will serve as Secretary/Treasurer.

Paragon Training

Board informed of upcoming training, and encouraged to attend the Wednesday course, covering new features.

MLS Enhancements - For Review/Approval:

The following enhancements were approved:

- Allow Agent Access to Reports and Rankings
- Add Option to Designate 55+ Community / Will be added to Features > Association Amenities
- Add Option to Designate Auction Listing / Will be added to REO/Foreclosure Y/N

Board will review tile view of Connect search results to determine if another option other than half baths is better suited for that location.

MEMBER / SUBSCRIBER ISSUES & REQUESTS

Sending Sold/Pending listings to clients. - Shannon Miller, HSB Resort Realty

Board determined that agents should be allowed to send sold listings. Staff will confirm that clients will still not be able to search through the Collab Center for sold listings, and staff will ask Paragon if a limit can be set for the number of sold sent at once and if it is possible to monitor large exports.

Adding Solar Panels to Features - Energy Efficiency. - Bianca Dulfer, Appraiser

Staff will add Solar Panels to Features > Energy Efficiency. It was recommended to also add Electric Car Charger. Staff will review current Feature Categories and submit suggestions to the Board for review.

GENERAL DISCUSSION *(if applicable)*

Board recommended to increase photo counts to 45.

NEXT MEETING DATE:

The next meeting will be held on May 20, 2026 at 9:00 am.

ADJOURN

10:43AM

MINUTES PREPARED BY:

Joshua Guenter