



## EVC REVENUE PERFORMANCE SERVICES

*A DBA of Elevate Vets Consulting LLC (Veteran-Owned Small Business (VOSB))*

### **We Drive Revenue Recovery & Compliance Execution**

*Executive-led strategy and disciplined execution for healthcare organizations under financial pressure.*

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#### **Executive Summary**

Healthcare organizations face increasing pressure from payer complexity, rising denial volume, staffing constraints, and tightening margins. Revenue Cycle Management (RCM) performance is no longer a back-office function—it is an operating discipline that protects cash flow, reduces administrative burden, and strengthens reimbursement integrity.

**EVC Revenue Performance Services** helps ambulatory, physician-led, and specialty healthcare organizations—including **community-based providers navigating complex payer environments and thin-margins**—stabilize revenue performance through a practical execution model that aligns workflows, compliance readiness, and measurable financial outcomes.

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#### **Who We Serve**

- Independent and multi-specialty physician practices
- Specialty and surgical groups
- Ambulatory Surgery Centers (ASCs)
- Community-based providers operating under complex payer dynamics

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#### **Outcomes We Target (non-guarantee)**

- Reduced preventable denials and rework
- Improved clean claim rate and first-pass resolution
- Faster time-to-cash through workflow and enrollment improvements
- Stronger audit readiness and reimbursement integrity

- Improved revenue predictability through Key Performance Indicator (KPI) governance
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## Our Execution Model

### Assess → Align → Execute

- **Assess:** Baseline denial drivers, payer friction points, credentialing status, workflow gaps, and performance metrics
  - **Align:** Build a 30/60/90-day execution roadmap with owners, timelines, and measurable targets
  - **Execute:** Implement workflow corrections, enable teams, and govern performance (not “slideware-only” consulting)
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## Revenue Performance Assessment

A focused baseline review of denial drivers, underpayments and revenue leakage, credentialing status, and workflow friction—resulting in a prioritized **30/60/90-day action plan** and KPI baseline to guide disciplined execution.

**Next step:** Request the intake checklist or schedule a 20-minute discovery call.

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## Core Solution Pillars

### 1) Revenue Performance Optimization and Revenue Cycle Management (RCM) Advisory

Revenue Cycle Management (RCM) includes the processes that manage claims, payments, follow-up, and collections. EVC supports measurable improvement through:

- Denial prevention and root-cause remediation
- Underpayment identification and recovery workflow readiness
- Accounts Receivable (A/R) performance improvement and operating rhythm
- Documentation and coding workflow alignment to strengthen appeal readiness
- Governance and reporting for core revenue cycle Key Performance Indicators (KPIs)

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## 2) Credentialing and Provider Revenue Activation

Credentialing delays and enrollment errors can stall revenue and increase payer friction.

EVC supports:

- Provider credentialing and payer enrollment management
- Council for Affordable Quality Healthcare (CAQH) profile setup and maintenance
- Medicare, Medicaid, and commercial payer enrollment
- Payer revalidation and re-credentialing readiness to protect reimbursement continuity
- Onboarding coordination aligned to reduce time-to-first-bill for new patients

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## 3) Clinical and Operational Leadership (Ambulatory and Procedural Settings)

Clinical leadership is anchored by **Dr. Cheryl Garmon, Doctor of Nursing Practice (DNP), Registered Nurse (RN), Certified Administrator Surgery Center (CASC)**, supporting Ambulatory Surgery Centers (ASCs) and procedural settings through:

- ASC operational assessments and workflow optimization
- Accreditation readiness and Medicare deemed status preparation (e.g., Accreditation Association for Ambulatory Health Care (AAAHC))
- Compliance planning aligned to operational reality (as applicable)
- Evidence-Based Practice (EBP) (the conscientious use of current best evidence) for sustainable improvement

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## 4) Technology Enablement (Optional) — Integration and Claims Intelligence

EVC leads strategy and execution. Where technology enablement adds value, trusted partners will support utilization of secure Native-AI software and data analytics.

- **Systems utilization/integration enablement:** Technology Implementation support aligned to Electronic Medical Records (EMRs), practice management systems, and billing platforms



- **Claims intelligence enablement:** Denial pattern identification, automated reporting, revenue leakage detection, and workflow intervention/optimization support

**Note:** Artificial Intelligence (AI) and AI-driven Data Analytics are deployed as **decision support embedded into workflows**—enhancing team performance without replacing core systems.

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### Why EVC Revenue Performance Services

- Executive-led strategy with disciplined execution governance
  - Revenue recovery focus: denials, underpayments, and leakage workflows
  - Compliance execution tied to reimbursement integrity (not generic compliance)
  - Optional enablement partners—no forced platform dependency
  - Clinical + operational credibility that connects workflows to financial performance
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### Contact

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For support, request an intake checklist by email or visit our website to schedule a 20-minute discovery call.