



# CIRCULAR CONSULTING

## *2025 End of Year Report*





*“Be the change you wish to see in the world.”*

— **Mahatma Gandhi**

## **VISION**

To Make Great Things Happen

## **MISSION**

Using Ingenuity and Innovative Solutions to  
Help Our Partners Achieve Excellence and Success

## MESSAGE FROM THE PRESIDENT

**BRIAN P. EGANA**

“Circular Consulting is a bold leader in government relations, Community Development Block Grants (CDBG), public housing, urban affairs, and construction management.

Circular’s diverse business portfolio is a testament to our team’s core mission of consistently achieving positive results and our passion for executing at the highest standards.

I sincerely thank you for entrusting us with servicing your needs and look forward to continuing positive partnerships geared toward more sustainable outcomes as we enter greater phases of growth together.”

### CERTIFICATIONS

- Self Certified Small Disadvantaged business per the United States Small Business Administration Regulations, 13 CFR §§ 121.901- .904.
- Certified State/Local Disadvantaged Business Enterprise (DBE) per the New Orleans Airport (reciprocal certification with New Orleans Sewerage and Water Board, City of New Orleans, and Harrah’s Casino, Inc.)
- Certified Disadvantaged Business Enterprise for the Housing Authority of New Orleans (HANO)
- Certified Disadvantaged Business Enterprise for the City of Shreveport, Louisiana Fair Share Program
- Certified/Registered Disadvantaged Business Enterprise for the City of Alexandria, Louisiana Minority Business Program.
- Louisiana Economic Development (LED): Small Entrepreneurship (Hudson Initiative) and Small and Emerging Business (SEBD)
- Certified Minority Business Enterprise (MBE) by the Louisiana Minority Supplier Diversity Council
- Certification of SEDBE (City of Baton Rouge)
- Certified NSPIRE HVC Inspectors
- Certified Procurement & Section 3





## ABOUT US

Chief Executive and Financial Officer, Brian Egana, formed Circular Consulting in 2007. For more than 19 years, Circular Consulting has been proud to utilize the Representative Constituent Model, focusing first and foremost on addressing client needs and interests.

Circular Consulting is honored to have supervised the single largest transformation of public housing in the history of the United States, has provided program, project, and construction management support for budgets upwards of \$100 million, and continues to be a key player in infrastructure, development, management, compliance, and more.

Circular Consulting provides a wide range of business consulting services. Across each industry, our team of experts conveys the interests and objectives of our clients to vital stakeholders, giving you a competitive advantage. The professionals at Circular not only offer you the opportunity to establish lucrative, long-term business relationships in the New Orleans Metropolitan Area and the Gulf Coast Region, but also the confidence in knowing that we are accountable and that the job can and will be done.

Circular Consulting is recognized as an effective local government relations liaison and has earned the reputation for identifying and quickly resolving bureaucratic impasses, often resulting in the employment of hundreds of local workers in large municipal

projects. We bridge the communication divide between our clients' missions and the projects they seek to achieve. We are experts at assessing a group's legislative needs in order to properly research and prepare briefs that advance your goals by drafting and advocating legislation for funding. A defining component of our firm's success is our ability to build strong coalitions of elected officials and invested stakeholders.

With our extensive experience in compliance monitoring for the Community Development Block Grant (CDBG) program, we work to ensure that CDBG program funds are appropriately utilized to provide services to our most vulnerable communities through the creation of jobs, the expansion and retention of businesses, and in providing affordable housing. We follow a detailed plan that encourages citizen participation. Notably, Circular Consulting is a leader in coordinating, organizing, and hosting community charrettes emphasizing participation by persons of the intended impact area.

Just as the CDBG program is an important tool for helping local governments tackle serious challenges facing neighborhoods, outstanding compliance monitoring and reporting is also crucial and has been a focus of Circular Consulting, LLC. Our team is proud to play an integral role in assuring that grantees are developed and that they are also met.



## OUR TEAM



### **Brian P. Egana**

President and Chief Executive/Financial Officer

Circular Consulting's Chief Executive and Financial Officer, Mr. Brian Egana, has become a leading businessman and a staple of the Greater New Orleans region. Following the devastation of Hurricane Katrina to his beloved Crescent City, Brian set out to assist with local revitalization efforts and community relations, thus forming Circular Consulting, LLC in the process.

Having earned an Associate's Degree in Business Administration from Delgado Community College and a Bachelor's of Science Degree in Business Administration from Southern University at New Orleans, Brian's entrepreneurship spirit ignited, which allowed him to flourish as an intern, then Legislative Aide, during more than a decade's long stance of working in municipal governmental relations under former New Orleans Councilman Oliver Thomas.

Mr. Egana's management skills in overseeing projects and programs, tackling business matters, handling constituent relations, heading construction efforts, administration of governmental research, and supervising operations at the city, state, and federal levels of government, have catapulted him as a key player in providing tactical knowledge to corporate, non-profit, and clients in government alike, while providing many employment opportunities to individuals working on Circular Consulting, LLC's many projects.

In addition to these unique skillsets within the business realm, Brian Egana has found his niche in community service, and has gained a more definitive structure through his numerous philanthropic efforts and by servicing the community he loves, both as an active member of Franklin Avenue Baptist Church, in Eastern New Orleans, and as a business guru. He instills in his three children, Bria, Gabrielle, and Brian II, these same ethics, and teaches them the values of hard work, dedication, and giving back.

Brian has been recognized for his professional and service efforts through honors such as, the "You Make A Difference Awards", and as the winner of the Data News Weekly's – Trailblazer Award. Mr. Egana has shown that he genuinely cares about his community and holds membership in numerous organizations and sits on various Boards designed towards civic engagement and bettering our neighborhoods such as: the Project Management Institute, New Orleans Redevelopment Authority (NORA), Lakefront Management Authority (LMA), and is the sole founder of Independent Democratic Electors Association (IDEA).



## OUR TEAM



### **Patrice Egana Kelly**

Executive Assistant/Office Manager

**Patrice Kelly** is a Human Resources and Information Management Professional with over 20 years experience administering a wide range of executive administrative business functions. She is Circular Consulting's Office Manager and serves the Executive Assistant to the President/CEO /CFO. Patrice is an analytical problem solver with superior communication and critical thinking skills. She has the ability to organize and streamline processes and promote efficiency throughout all workplace functions. Mrs. Kelly possesses strong leadership skills and creativity and has and is a vital member in managing both internal matters and customer relations.



### **Jonas K. Nash, Esq.**

Director of Compliance and Counsel

**Jonas K. Nash** is Circular Consulting's Director of Compliance, Jonas K. Nash, is an attorney, educator, and servant leader who continues to demonstrate an unwavering commitment to improving the lives of others. A proud native of New Orleans and its public-school system, Jonas began honing his servant leadership skills while attending Joseph S. Clark High School. He earned his Bachelor's of Arts Degree from Ohio Wesleyan University, and obtained his Juris Doctor Degree from Southern University Law Center in Baton Rouge, Louisiana.

A dedicated member of Omega Psi Phi Fraternity, Inc., Attorney Nash has served as the Director of Community Relations for former New Orleans City Councilmember James Carter, Esq., and also as the first Program Manager of Cease Fire New Orleans – a violence prevention initiative aimed to reduce violent crime. Jonas has remained committed to professional growth and development throughout all of his community-based leadership endeavors. Mr. Nash remains committed to servant leadership and promoting progressive change.



## OUR TEAM



**Ronald Porea**

Construction Management Professional

**Ronald Porea** is a Construction Management Professional with over a decade of service dedicated to on-time construction project delivery. At the present, Ronald serves as Project Manager for Circular Consulting, using his expertise in Construction Management, Quality Assurance (QA), Process Improvement, Safety Compliance, and Quality Control (QC) to get the job done no matter the task. Mr. Porea leverages a construction support monitoring skillset to investigate on site activities to promote work environments free of fraud, waste, and abuse (FW&A). He is a leader within the industry who is highly committed to applying quality workmanship, performance excellence and teamwork in every career challenge.



**Victoria Hines, Esq.**

Senior Consultant and Operations

**Victoria Hines, Esq.** has over 18 years' experience in the practice of law and has a variety of expertise in the areas of real estate, affordable housing and tax sale adjudicated properties. She has more than 12 years' of practice in procurement, contract management, compliance in the public sector, and has been a part of the Circular team since 2021, where she assists in the management of projects that focus on Circular's core lines of business.

Prior to joining the Circular team, Victoria spent three and a half years at the New Orleans City Attorney's Office as an Assistant City Attorney in the Transactions Unit, which included federally funded programs such as CDBG and FEMA.

During Attorney Hines' eleven years as In-House Counsel and Staff Attorney for the New Orleans Redevelopment Authority (NORA), Victoria helped manage matters related to real estate disposition of over 700 tax sale adjudicated properties owned by NORA, and managed acquisition, litigation, compliance, procurement, and an array of legal areas needed and/or required, including those associated with drafting contracts, MOUs, CEAs, Acts of Cash/Credit Sale, Agreements to Purchase, grant agreements, resolutions, ordinances, and numerous legally binding documents on behalf of the Agency.

In addition to the above, Victoria serves as an ad hoc hearing officer for the Jefferson Parish Bureau of Administrative Adjudication in which she adjudicates matters for the West Bank Bureau of Administrative Adjudication. Victoria is licensed to practice law in the State of Louisiana. She is also licensed as a Title Producer by the Louisiana Department of Insurance. Attorney Hines is a member of the New Orleans Bar Association, Jefferson Parish Bar Association; and has completed 40 hours of Civil/ Commercial and Employment Law Mediation Training.



## END OF YEAR REPORT

2025 has been an incredible year of growth and purpose for Circular Consulting! Together, we continued delivering innovative solutions that strengthen the Greater New Orleans region and communities beyond. Through trusted partnerships, smart planning, and a passion for service, we advanced projects that enhance safety, sustainability, infrastructure, and quality of life for the people we serve.

As we step boldly into the future, we remain committed to excellence, and to making a real difference where it matters most. Thank you for believing in our mission and in the power of collaboration!

Here are just a few highlights of what Circular Consulting accomplished in 2025, and we're only getting started!

## TEAM ENRICHMENT AND TRAINING

### 2025 HIGHLIGHTS

- Team member completed the Commissioner's and Executive Director's Master Class
- Two team members became certified in Procurement and Section 3
- Two team members became La Certified Traffic Control Supervisors
- Three team members became certified to perform NSPIRE HCV Inspections





## GOVERNMENTAL RELATIONS

We have a proven record and solid history of forging relationships with elected officials and government liaisons at all levels of the governmental spectrum. With our record of trust and our commitment to putting the needs of our client's first, Circular Consulting, LLC has become a leader in the industry of successfully building relationships between business, government, and community.

### 2025 HIGHLIGHTS

*Provided Professional Municipal Governmental Relations Services:*

- Assisted with redevelopment initiatives
- Assisted to secure renewal of 20-year millage
- Advised on municipal affairs and community relations priorities
- Developed strategies to maximize collaboration with external partners

## COMMUNITY HOUSING SOLUTIONS

- Assisted PHA with maintenance and management of the Housing Choice Voucher (HCV) Program along with staff augmentation;
- Assisted PHA with procurement of A/E and Contractor to develop vacant adjudicated lots into affordable housing;
- Assisted local PHA in the development of affordable housing through Project-Based Vouchers;
- Assisted local PHA in the implementation of major HUD regulatory and policy changes;
- Created Corrective Action Plan in response to HUD Compliance Monitoring Review;
- Revised Administrative Plan to include Housing Opportunity Through Modernization Act of 2016 (HOTMA) and other policy changes;

- Identified potential resource opportunities and worked with PHAs to prepare applications and funding proposals;
- Assisted PHAs in defining operational deficiencies; and implementing solutions to achieve greater efficiencies;
- Assisted local PHA with analysis of public housing repositioning strategies and demolition application preparation; submission to HUD; and subsequent approval;
- Prepared local PHA's FY 2026-2030 5-Year Plan which includes the Agency's mission, goals, and objectives; prior years' progress report; Violence Against Women Act (VAWA) protections; definition of Significant Amendment or Modification; and other HUD-required components;
- Assisted PHA in recovery of more than \$200,000 in HCV portability funds

## CONSTRUCTION MANAGEMENT

Circular Consulting, LLC uses specialized management techniques to oversee the planning, design, and construction of projects, from its beginning to its end. Our purpose is to effectively control timelines, costs, efficiency, and most important -quality.



## PROGRAM MANAGEMENT

Circular Consulting, LLC manages projects thoroughly to improve an organization's performance. We are knowledgeable of how to effectively accomplish the mission of programs we oversee for our clients, throughout the entire life cycle of the program.

## PROJECT MANAGEMENT

Circular Consulting, LLC provides direction, regulation, and supervision of projects from inception, early development, through completion. Our leadership ensures your objective supports your business goals. Client satisfaction and top-notch service are our ultimate goals.



## 2025 HIGHLIGHTS

### Projects Highlighted

- The Willow Schools
- OPSB School Renovations
- SWBNO Water Meter Installation - New Orleans
- St. Bernard Parish Government - Housing & Redevelopment
- Provided RI support for CNO drainage project

- Inspected approximately 8,200 meters (SWBNO installation project); operated call center for Orleans Parish residents; and provided print and mail services
- Inspected approximately 6,200 meters in connection with the Jefferson Parish meter installation project
- Provided Resident Inspection support for construction of Jefferson Parish Farmer's Market





## GENERAL CONSULTING

Circular's team provides general business consulting services and has proven effective in Governmental Relations supervising the largest single transformation of public housing in the history of the United States. We have provided program, project and construction management support for budgets upwards of \$100 million. In addition to housing compliance, Circular can also bridge the communications divide between your goals and the community. Circular uses the representative constituent model of consulting in order to steer the organization's interest groups so that they will focus primarily on the fact that the organization is working for them and addressing their interests and needs which helps to create a threshold of accountability. Because the members of Circular possess excellent interpersonal communication skills, they will easily convey your interests to its most important stakeholders and give your organization a competitive advantage. It offers the possibility of establishing lucrative, long-term business relationships in the New Orleans Metropolitan Area and the Gulf Coast Region.

### 2025 HIGHLIGHTS

- Developed Facilities Needs Assessment
- Provided development technical assistance

## CIRCULAR CONSULTING IN THE COMMUNITY

### 2025 HIGHLIGHTS

- President, Brian Egana, spoke at the Lake Forest Ribbon Cutting on October 7
- Presented at Southern University at Baton Rouge's College of Business
  - 12th Generation Creating Sustainable Neighborhood Developers' Program: Virtual, "Acquisition II: Adjudicated Properties"
  - 13th Generation Creating Sustainable Neighboring Developers' Program: "The Rules of Adjudicated Properties"



## TRUSTED PARTNERSHIPS. PROVEN RESULTS.

Circular Consulting, LLC is proud to collaborate with a diverse network of public and private sector organizations across the Greater New Orleans region and the Gulf Coast. Our team builds relationships rooted in performance, transparency, and accountability, delivering high-quality results on every project.

We value the trust our partners place in us and remain committed to strengthening those connections through exceptional service, strategic insight, and long-term success. When you work with Circular Consulting, you gain a dedicated partner who ensures the job is not only done, but done with excellence.



## CLIENT TESTIMONIALS

“St. Bernard Parish’s Housing and Redevelopment Department appreciates the outstanding expertise and support provided by Circular Consulting in revitalizing our Housing Choice Voucher program. This guidance helped our organization regain compliance and establish effective management practices, significantly enhancing our ability to serve our community. I highly recommend Circular Consulting as a partner to any organization in need of effective solutions.”

**Andrew Becker**  
Executive Director,  
St. Bernard Parish Housing and Redevelopment

“Circular Consulting has been a pleasure to work with. Everyone that we have collaborated with has been prompt and professional. Circular Consulting has a do what they say they are going to do attitude and we look forward to partnering again in the future.”

**Andrew Suffrin**  
National Account Manager  
PEDALVALVES™

**We're ready to build strong, successful collaborations  
that move our communities forward.**



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# CIRCULAR CONSULTING

**Brian P. Egana**  
President, CEO, CFO

