

# Transform Growth & Efficiency for Your Screening Business

At Bolt Advisory, we help ambitious organizations accelerate revenue, streamline operations, and prepare for the AI-enabled through hands-on execution, not just strategy.



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# Core Services

## Strategic & Recurring

If you need measurable results in 30-90 days, choose the engagement tier that fits your goals. Each package is custom-scoped to your needs and can evolve into automation programs through TNDM.ai.

Pricing Tier	Package Type	Value Received	Typical Duration
\$	Quick Impact Projects	Funnel Optimization, CRM cleanup, pipeline audits, fast wins to prove ROI and unlock hidden revenue.	2-3 Weeks
\$\$	Revenue Optimization Sprint	Remove revenue engine bottlenecks, improve conversion, lift margin rates on active deals.	4-6 Weeks
\$\$\$	GTM Strategy + Tactics	Build or refine your GTM motion, playbooks, and client-facing messaging	1-2 Months
\$\$\$\$	Fractional CRO Leadership	Executive-level revenue ownership without the full-time salary: Forecasting, Pipeline, Team Alignment	Ongoing
\$\$\$\$\$	Transformation Program	Full modernization of GTM, RevOps, often paired with agentic AI via TNDM.ai	3-4 Months

# Why Work With Bolt Advisory?



Because no one has built and scaled background screening growth engines like I have:

- **Experience** - 20+ years driving growth and GTM execution in the screening ecosystem
- **Presence** - Former Executive Leader at one of the ten largest companies in screening
- **Innovation** - Proven record launching new products, divisions, rescuing underperforming teams, and increasing margins while growing revenue
- **Leadership** - Respected voice and thought leader trusted by peers, partners, and investors alike
- **Execution** - Turning strategy into execution, no fluff, just true impact

You don't need more strategy decks, you need results. That's where I thrive.



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