



ERIC DAVIS, CCIM, CEcD

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Eric Davis has over three decades of experience in commercial real estate and economic development. He has extensive experience in site selection, incentive negotiations, real estate project management and commercial/ industrial land use planning. He holds certifications as both a Certified Economic Developer (CEcD) and a CCIM.

Eric primarily works in Central Texas and the DFW metroplex and specializes in land sales, industrial site selection and in helping economic development agencies and his private development clients in structuring incentives and public-private partnerships (P3).

He's been involved in real estate brokerage throughout his career. He previously held positions as Director of Development Services for KSA Engineers and for Adams Engineering, President of the Owensboro, KY Chamber of Commerce & Economic Development,

President of the Sherman Economic Development Corporation and Executive Vice President of the Tyler Economic Development Council.

PROFESSIONAL ACHIEVEMENTS & CREDENTIALS

- ◆ Certified Commercial Investments Member (CCIM) – 25 year Designee Member
- ◆ Certified Economic Developer (CEcD) – Emeritus
- ◆ Central Texas Commercial Association of Realtors – Licensed Texas Broker
- ◆ Stephen F. Austin State University College of Liberal & Applied Arts 2012 Distinguished Alumni Award
- ◆ Texas Economic Development Council Board of Directors & Executive Board (various through 2003)
- ◆ City Councilman, Jonestown, TX (2018 – present)
- ◆ Instructor – Texas A&M Engineering Extension Service: Advanced Real Estate for Economic Developers (2024 - present)
- ◆ Instructor – Texas Economic Development Council: Basic Economic Development Course – Real Estate (2012 - present)
- ◆ Instructor – Lone Star College Community Development Institute: Real Estate & Finance (2015 - present)
- ◆ Committee Chairman, Lago Vista Young Life (2018 – present)

NOTABLE TRANSACTIONS & CLIENTS

- ◆ iMarket America (Samsung supplier): land, development, & office tenant representation
- ◆ Bob Smith Foundation (Dallas): 12 years of seller representation on multiple sites to users such as Texas Roadhouse and Hyatt Place
- ◆ Food Box: land representation on buyer side and as a seller
- ◆ Strategic planning and land development consulting for over 25 economic development corporations
- ◆ Structured multiple public-private development partnerships (P3)