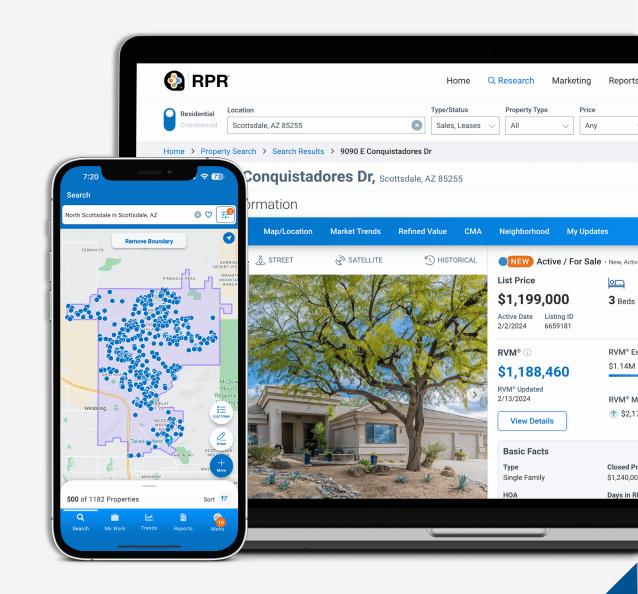


Tips and Tools to Elevate Your Business October 7, 2025



# What is RPR?

- National parcel-centric database of residential and commercial properties
- Built exclusively for Real Estate Professionals
- Included in NAR member dues
- No consumer access





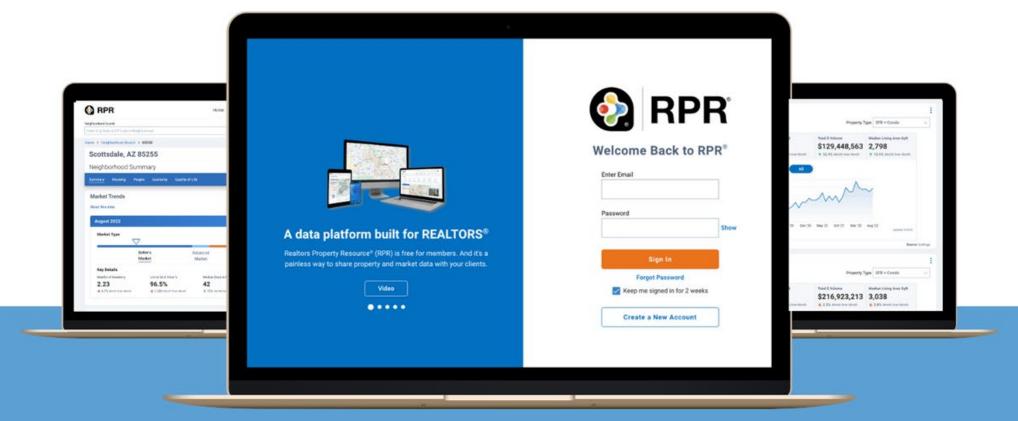
Where does
RPR fit into
your real estate
business model?







## **Access RPR**





# RPR Mobile



### Powerful Search

Find residential and commercial properties, view details, and run reports on the go.

### **Stomizable Reports**

Generate and share personalized reports with clients while out in the field.

### Ment Engagement

Keep clients engaged with instant property information and updates.

### Based Services

property search services of the search searc





# Trade Area & Economic Stats

Commercial tenant data, consumer spending, and market demographics.

# School & Neighborhood Insights

Key factors influencing homebuyer decisions.

### **Mapping Data**

Interactive mapping with property values, flood zones, traffic counts, and points of interest.



### 166+ Million Properties -

Nationwide parcelcentric property database.

### **Listing Data**

commercial properties.

On-market and offmarket properties from participating MLSs, CIEs, and National Commercial Listing Platforms.

#### **Shareable Market Trends**

Monthly updates with hyper-local housing trends for agents and clients.



# RPR Data, Features & Tools

- Property Search
- Integrated MLS Listing Data
- Public Records / Tax Data
- Library of Customizable Reports
- Market Activity & Trending
- Map Search
- Points of Interest Mapping
- Heatmaps
- Market Trends & Charts
- CMA / Seller's Report
- Refined Value Calculator
- Census & Demographics Data
- Mortgage Information/History

- FEMA Flood Maps
- Foreclosure/Distressed/REO Info
- Historical Listing Comparisons
- Opportunity Zones
- Investment Analysis Tool
- Realtor Valuation Model® (RVM®)
- School Attendance Zones
- School Reports
- Plat Maps
- Commercial Site Selection
- Trade area analysis
- RPR Mobile App



50 Ways to Use RPR





# RPR Residential



# RPR Residential | Partners

**Off-Market Properties** 



**Distressed Data** 



**Street / Overhead View** 



**Demographic Data** 





**Financial Analysis** 



**Listing Data** 





Flood Zones



**Refined Value tool** 

% Zonda

School Data

NICHE®

Boundaries, POI's,
Walkability
orecisely







# RPR Residential | Additional Resources



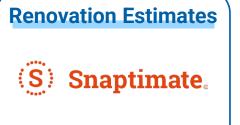








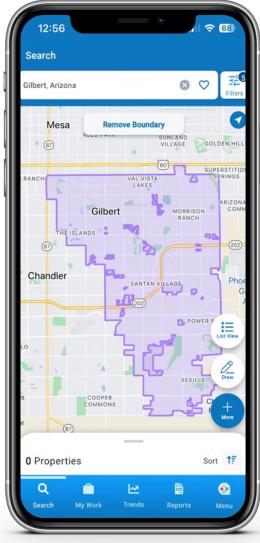


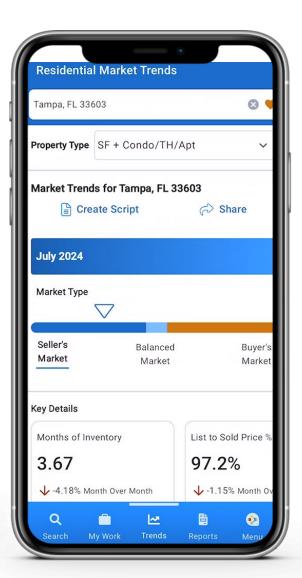


RPR Mobile™

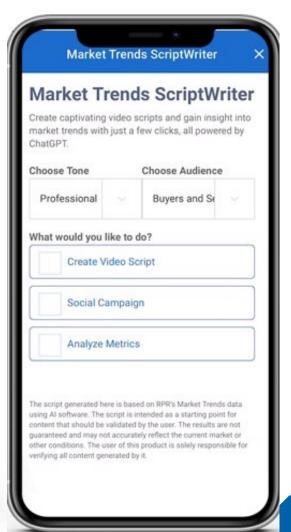
- Searches
- Buyer Tour
- Market Trends
- ScriptWriter
- Shareable
  - Facebook
  - Instagram

. And more...

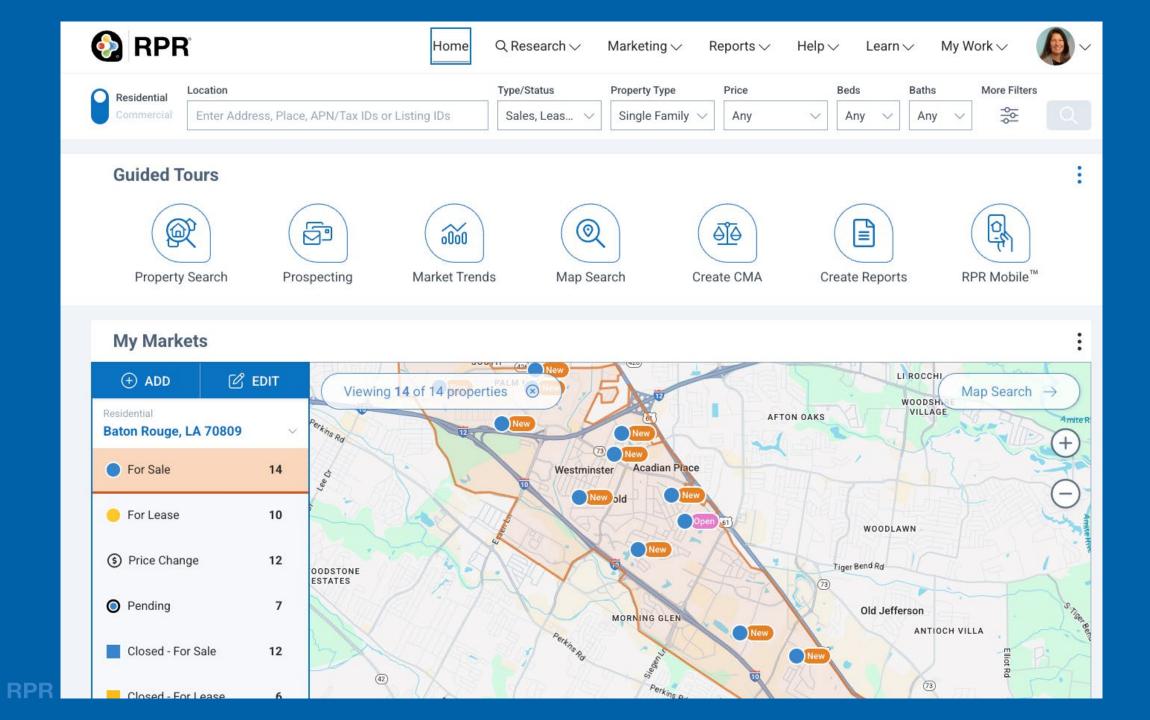


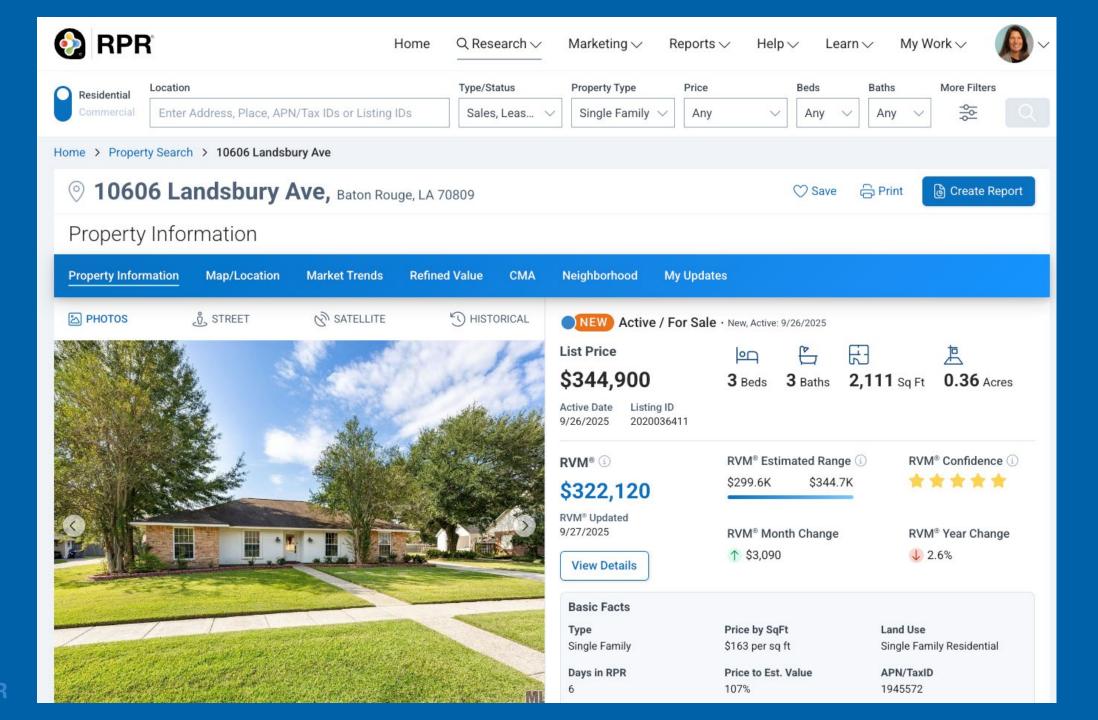




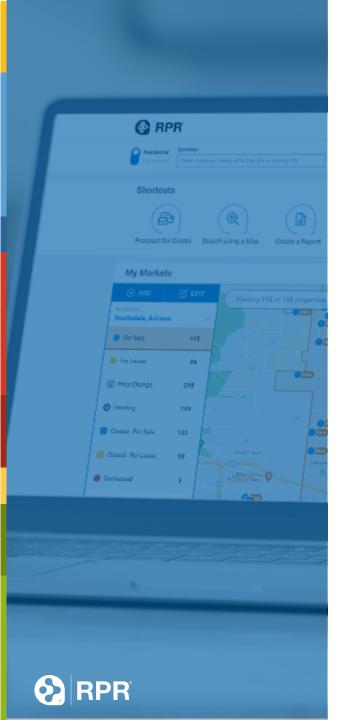












# **RPR's Estimate of Value**

- RVM® = Realtors Valuation Model®
  - Value estimate includes MLS Active, Sold & Off Market Data
  - Highest accuracy of any valuation tool
  - Refinable
  - Great starting point for pricing

#### **Description**

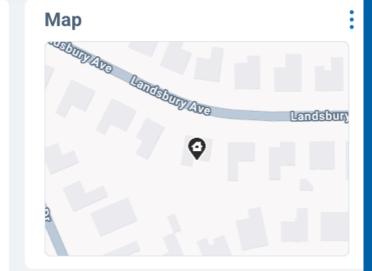
Beautiful cared for home renovated in 2021. Conveniently located minutes from The Mall of Louisiana, Perkins Rowe, local hospitals and I-10. This 3 bedroom 2 1/2 bath, plus an office. Ready for entertaining Family and Friends. The living area features stained concrete floors and are framed with beautiful wood beams. The kitchen has custom cabinets top to bottom, granite counter tops, farm house sink, samsung dishwasher and a gas stove. Off the kitchen is a new dry bar area 2 cabinets, 2 drawers with mini fridge. Office game room to the left. A half bath with a door to the outside with easy access from the pool. All the bedrooms have wide plank vinyl flooring and custom closets. MBR has french doors leading out to the pool. The Closet is huge, updated bath with 2 shower, 2 sinks, granite counter tops and a barn door. The backyard is huge with gunite pool and a off wood privacy fence around the whole backyard. Plenty of parking space. Brand new 5 ton AC + heat (3 months old). Custom wood blinds in all rooms, new covered patio area and more!!! This home will not last long.

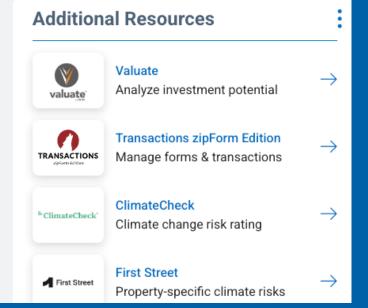
Notes +

Source: Listing

#### **Property Facts**

Name	Public Facts	Listing Facts	Your Changes
Property Type	Single Family	Single Family	~
Property Subtype	Single Family Residential	Detached Single Family	
Bedrooms*	-	3	
Total Baths	-	3	
Full Baths*	-	2	
Partial Baths*	-	1	
Living Area (sq ft)*	1,946	2,111	







### **Public Record History**



Deed

Mortgage

Tax

#### Deed

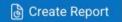
Contract Date	10/20/2021	7/30/2013	12/19/2006
Recording Date	10/21/2021	7/31/2013	12/20/2006
Document Type	Deed	Warranty Deed	Warranty Deed
Sale Price	\$299,900	\$262,000	\$188,500
Buyer Name	RAEGAN SWEET	SEROP V KALTAKDJIAN	LUZETTE L ARENDER
Loan Type	Conventional	Conventional	Conventional
Loan Amount	\$290,903	\$196,500	\$179,050
Buyer ID	Unmarried	-	-
Price Code Description	Full amount stated on Document	Full amount stated on Document	Full amount stated on Document
Seller Name	SEROP VASKEN KALTAKDJIAN	KAYLA L SANCHEZ	JOHN E OLIVER
Seller ID	Married Person	-	-
Type of Financing	FIX	FIX	FIX
Lender Name	GMFS LLC	GMFS LLC	CERAVOLO MORTGAGE
Buyer Mailing Address	10606 LANDSBURY AVE, BATON ROUGE, LA 70809	-	-
Document #	13143464	-	-
Mortgage Document #	13143465	12517/746	11907/641
Title Company Name	TITLEPLUS LLC	-	-
Recorder's Book #	-	12517	11907





### Baton Rouge, LA 70809





### Neighborhood Housing

< Property

Summary

Housing

People

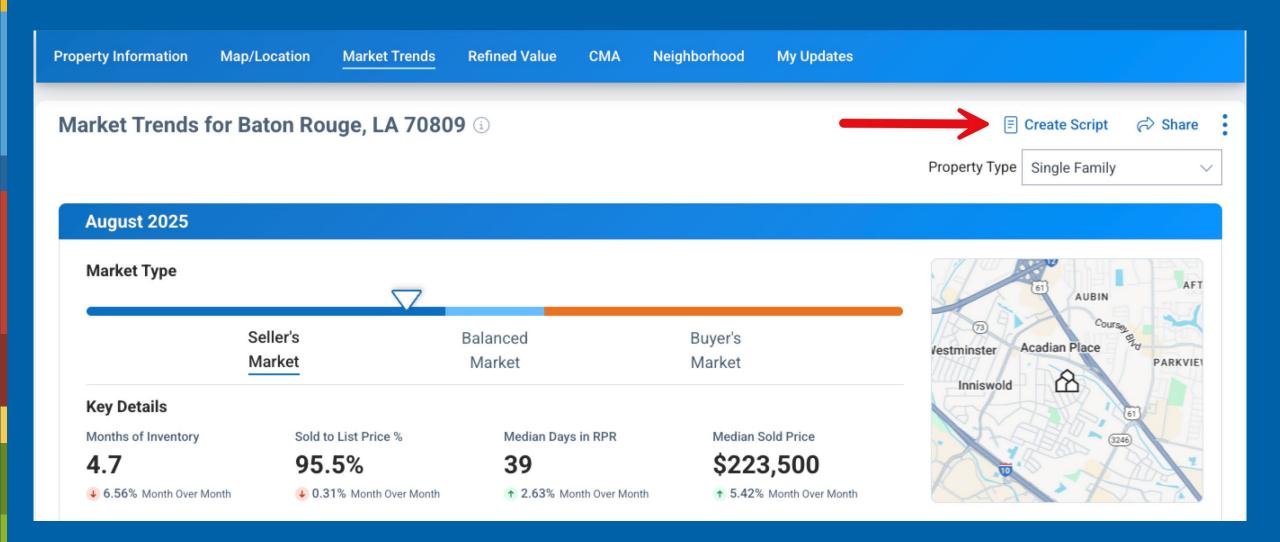
Economy

Quality of Life

#### **Housing Facts and Stats**

	70809	Baton Rouge	East Baton Rouge Parish	Louisiana	USA
Median Estimated Home Value	\$307K	\$256K	\$256K	\$249K	\$372K
Est. Home Value 12-Mo. Change	+3%	+1.7%	+1.5%	+1%	+0.7%
Median List Price	\$280K	\$289K	\$290K	\$275K	1-
List Price 1-Month Change	0%	+1.6%	+0.9%	0%	-
List Price 12-Month Change	0%	+1.6%	0%	+1.9%	V. <del>-</del>
Median Home Age	15	13	13	14	44
Own	54%	47%	59%	67%	65%
Rent	46%	53%	41%	33%	35%
\$ Total Value (of all buildings for which permits were issued)	-	-	\$494.47M	\$3.4B	\$384.62B
% Change in permits (for all buildings)	-	-	+72%	+7%	+6%
% Change in \$ value (for all buildings)	-1	U=	+58%	+5%	+5%







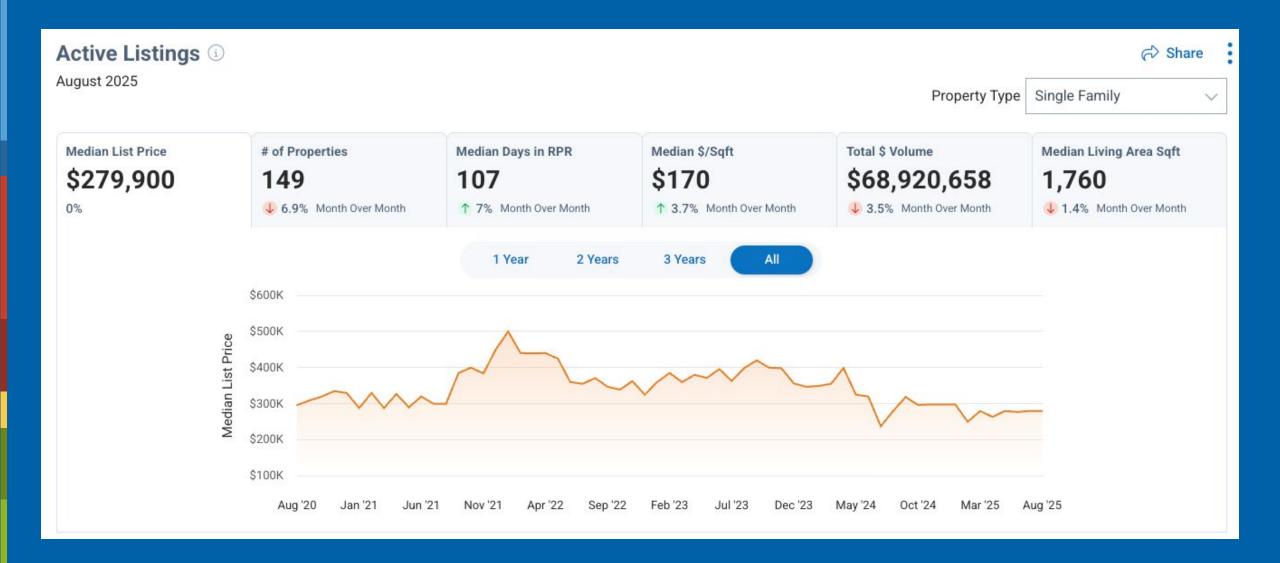
Baton Rouge is seeing a shift with 4.7 months of inventory, signaling a balanced market. With homes selling for about 95% of their asking price and a median sold price of \$223,500, it's a great time to explore your options. Let's talk about your next move! -Valerie Rivers,

🏫 Homes are moving fast in Baton Rouge with a median of 39 days on the market. Inventory is down 15% over the past year, making it a balanced market at 4.7 months. Ready to find your dream home? DM me today! - Valerie Rivers,

With a 7% drop in inventory this month, Baton Rouge remains a balanced market. Homes are selling for about 95% of their asking price. If you're thinking of selling, now's the time! Contact me for more details. - Valerie Rivers,

X Baton Rouge housing market update: A median sold price of \$223,500 and 4.7 months of inventory means both buyers and sellers have opportunities. Homes are selling for about 95% of their asking price. Curious about your home's value? Let's chat! — Valerie Rivers,

✓ Inventory has decreased 15% over the last year in Baton Rouge, keeping the market balanced with 4.7 months of inventory. With a median sold price of \$223,500, your next home might be within reach. Let's explore your options! - Valerie Rivers,





**Sold Listings** ① August 2025 Property Type Single Family Median Sold Price # of Properties Sold to List Price % Median Days in RPR Median \$/Sqft Total \$ Volume \$169 \$8,975,322 \$223,500 28 95.48% 39 ↑ 5.4% Month Over Month U 30% Month Over Month U 0.3% Month Over Month 1 2.6% Month Over Month 19% Month Over Month ↓ 6.2% Month Over Month 1 Year 2 Years 3 Years All \$400K Median Sold Price \$300K \$200K \$100K \$0 Aug '20 Jan '21 Jun '21 Nov '21 Sep '22 Feb '23 Jul '23 Dec '23 May '24 Oct '24 Aug '25



Realtors Property Resource®, LLC

Source: Listings

#### **Share Chart**

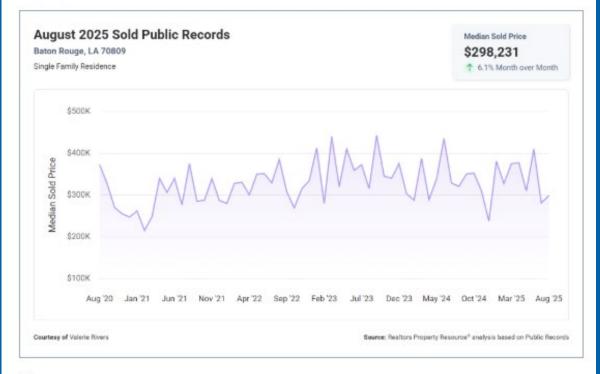
#### Chart Title

August 2025 Sold Public Records

#### **Chart Subtitle**

Baton Rouge, LA 70809

#### Preview



#### Share



Facebook





+ More



# RPR Commercial



# RPR Commercial | Data Partners

For Sale/For Lease Data

















**MOODY'S** 



**Off-Market Properties** 



**Site Selection Data** 



**Financial Analysis** 



**Traffic Counts** 



**Tenant Data** 



Climate Risk

<sup>6</sup>ClimateCheck<sup>e</sup>



**Existing Businesses (POIs)** 



precisely



# **Top 5 RPR Commercial Use Cases**

- 1. Search on and off-market properties nationwide
- 2. Research POI's and traffic patterns
- 3. View current and historical property data
- 4. View Trade Areas (Economic, Demographic and Esri Tapestry Data)
- Site Selection: Determine best locations for a business





# **Esri Tapestry Segmentation**

- Offers users detailed descriptions of America's neighborhoods
- Divided into distinct segments based on their socioeconomic and demographic composition
- Tapestry's include:
  - 67 distinct market segments
  - 14 LifeMode groups
  - 6 Urbanization groups





#### **What's Included in RPR Commercial**

(and What It Would Cost Elsewhere)

All this would cost \$8,500-\$25,000+ per year.

Capability	Category	Typical Cost*	In RPR
Financial Analysis & Investment Modeling	Commercial valuation & pro forma software	\$500	$\checkmark$
Demographics & Consumer Segmentation	Economic, demographic & lifestyle analysis	\$1,500 – \$3,000	$\checkmark$
Listings + Public Records	Nationwide commercial property databases	\$3,000 - \$10,000+	$\checkmark$
Business Points of Interest	Business directory & sales volume databases	\$1,500 - \$3,000	<b>√</b>
Traffic Counts	Traffic flow & location analytics tools	\$500 - \$2,000	<b>√</b>
Mapping & Data Layers	Commercial GIS & mapping APIs	\$1,000 – \$3,000	$\checkmark$
Tenant Information	Lease comp & tenant research platforms	\$1,000 – \$5,000	$\checkmark$

\* Typical Cost Range (Per User/Year)





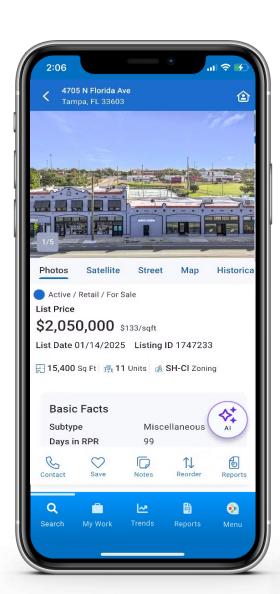
# Your value at NO additional cost



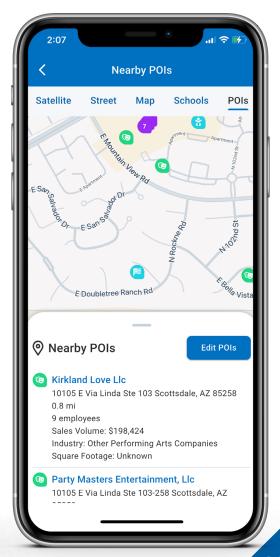


# RPR Mobile

- Searches
- Advanced Filters
- Property Details
- Trade Area Info
- Nearby POIs
- Next Gen Reports





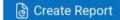




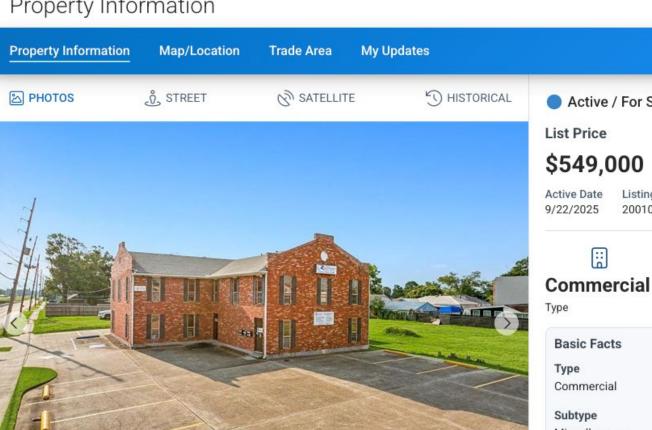








#### **Property Information**



28 Photos

2 3 4 5 ... 28 > [2]





**List Price** 

\$549,000

**Active Date** Listing ID 9/22/2025 2001024931 Price Per Sq Ft

\$120

H 4,560

Zoning Sq Ft

**Basic Facts** 

Type

Commercial

Subtype Miscellaneous

Days in RPR 10

**Year Built** 1970

**Owner Name** 

PHOSPHER PROPERTIES INC.

General Use

Multi-Tenant Offices/Stores

**Property Use** 

Multi-Tenant Offices/Stores

Overall Use OFFICE BUILDINGS **Tenants Count** 

Tenants Avg. Days In

**Business** 19 years and 197 days

APN/TaxID 0-92-0010802

Show Raw Fact Records →



### **Tenants**

Tenant/Contact	Suite/Unit	Move-in Date	Business Type	Business Start D	ate
Jmks LLC Tina Crawford White, Agent	Ste A	-	-	1/6/2020	0
New Mandeville Square LLC James Chapman, Agent	Ste A	-	-	2/16/2021	0
John F Maggiore Jr Cpa	Ste B	-	Tax & accounting offices	-	0
Law Office of Stephen J Simone a Professional Law Corporat Stephen J. Simone, President	Suite A	-	Legal services	7/25/1983	0
Old Mandeville Square LLC Stephen J. Simone, Agent	Suite A	-	-	7/13/2005	0
Networking after Hours Nola LLC Dennis Rinck, Agent	Suite C	-	-	3/14/2012	0
Sjs Holdings LLC Stephen J. Simone, Agent	-	-	-	10/27/1994	0









 $\underline{\downarrow}$  Download



#### **Public Record History**



Mortgage

Tax

#### Mortgage

Contract Date	12/23/2008
Recording Date	12/29/2008
Loan Type	Open End Mortgage / Open End with Future Advance Clause
Borrower Name	SJS HOLDING INC
Borrower ID	Company or Corporation
Loan Amount	\$1,844,640
Type of Financing	Fixed Rate
Interest Rate	12%
Lender Name	OMNI BANK
Borrower Mailing Address	Address not available
Book Number	1086
Page Number	2044
Record Type Code	S
Record Type	S

View Less Details ^

Source: Public

#### **Listing Agent**



Agent Sumer Simone

Lic. # 995698452

Office 504-657-2197

Phone 504-657-2197

E-Mail sumer@crownrealtynola.com



Office Name

Crown Realty

340 Metairie Lawn Drive, Metairie, LA, 70001



#### Agent Remarks

Schedule via ShowingTime, Seller or agent will be present at showings. Second floor tenant occupied, please allow 24 hour notice on showing requests. Appraised for \$616,000 Feb 2024. Flood Zone X, no flood insurance. Termite contract in place. Tenant is month to month, but would like to stay if possible. Roof installed 2021, plus repairs made in 2025. Listing agent is related to the seller. Thanks! - Appt Contact #: (504) 657-2197 (less)

Source: Listing

#### **Listing Details**

Listing ID 2001024931

Listing Source ROAM MLS

Listing Agreement Exclusive Right to Sell(ER)



### **Public Record History**



Mortgage

Tax

#### Tax

Assessment Year	2024	2023	2022	202
Assessed Value - Land	\$16,220	\$15,020	\$15,020	\$15
Assessed Value - Improvements	\$37,920	\$34,870	\$34,870	\$34
Total Assessed Value	\$54,140	\$49,890	\$49,890	\$49
Assessor Market Value Year	2024	2023	2022	202
Assessor Market Value - Land	\$162,200	\$150,200	\$150,200	\$
Assessor Market Value - Improvements	\$252,800	\$232,467	\$232,467	\$23
Total Assessor Market Value	\$415,000	\$382,667	\$382,667	\$38
Tax Rate Code Area	92-KENNER	92-KENNER	92-KENNER	92-k

View More Details ∨



### **Commercial Trade Area for Kenner, Louisiana**





Trade Area Information

< Property

**Trade Area Information** 

#### **Attribute Summary for Kenner, Louisiana 3**

□ Create Script

Median Household Income

\$65,425

Source - 2024/2029 Income (Esri)

**Total Population** 

65,684

Source - 2024 Age: 1 Year Increments (Esri)

Median Age

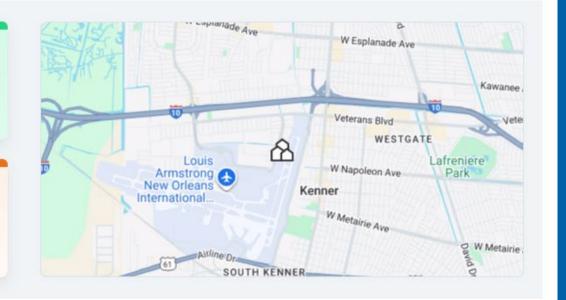
39.8

Source - 2024/2029 Age: 5 Year Increments (Esri)

**1st Dominant Segment** 

#### **Manufacturing Traditions**

Source - 2024 Tapestry Market Segmentation (Households)









Categories	Segment 1	Segment 2	Segment 3	Segment 4	Segment 5
Top Tapestry Segments	Manufacturing Traditions (1)	Front Porches ①	Urban Edge Families (1)	Home Improvement (i)	Savvy Suburbanites ①
% of Households	3,472 (14.0%)	2,782 (11.2%)	2,615 (10.5%)	2,539 (10.2%)	2,372 (9.6%)
Lifestyle Group	GenXurban 🗓	Middle Ground 🗓	Sprouting Explorers (1)	Family Landscapes 🗓	Affluent Estates 🗓
Urbanization Group	Urban Periphery 🗓	Metro Cities 🗓	Urban Periphery 🗓	Suburban Periphery 🗓	Suburban Periphery 🕦
Residence Type	Single Family	Single Family; Multi-Units	Single Family	Single Family	Single Family
Household Type	Married Couples	Married Couples	Married Couples	Married Couples	Married Couples
Average Household Size	2.42	2.5	3.07	2.79	2.78
Median Age	39.1	36.5	35.3	39.2	44.1
Diversity Index	60.9	70	88.5	76.9	49.7
Median Household Income	\$68,900	\$61,900	\$71,700	\$94,500	\$142,800
Median Net Worth	\$199,800	\$88,000	\$169,300	\$352,800	\$988,200
Median Home Value	\$201,400	\$302,500	\$315,900	\$350,800	\$513,900
Homeownership	72.1	49.5	65.5	79.7	90.7
Employment	Professional or Services	Services or Professional	Services or Professional	Professional or Mgmnt/Bus/Financial	Professional or Mgmnt/Bus/Financial
Education	High School Diploma	High School Diploma	High School Diploma	Some College No Degree	Bachelor's Degree
Preferred Activities	Value time spent at home. Watching television and gaming are common pastimes.	Seek adventure and strive to have fun. Go online for gaming and watching movies.	Family outings to theme parks are popular. Residents favor fast-food dining places.	Spend heavily on eating out. Shop warehouse/club, home improvement stores.	They like to cook and prefer natural or organic products Pursue a number of sports, from skiing to golf.
Financial	Budget aware shoppers	With limited incomes, price is more important than brand	Spend money carefully; buy necessities	Paying off student loans and- home mortgages	Not afraid of debt



# Easily Summarize complex trade area data

In the dynamic commercial landscape of Kenner, Louisiana, landlords and property owners are presented with a unique mix of opportunities and challenges. With a total population of 65,684, the area is characterized by a primary tapestry segment of "Manufacturing Traditions," which encompasses 14% of households. This demographic is defined by a median age of 39.1 and a strong preference for spending time at home, highlighting the need for commercial spaces that cater to local lifestyle preferences. The employment landscape is robust, with a majority engaged in professional or service roles, although the local unemployment rate of 5.1% slightly exceeds the national average.

Financially, Kenner's residents are well-positioned, boasting an average household income of \$95,669 and an average disposable income of \$73,544. This economic foundation supports a stable community, reflected in a homeownership rate of 72.1% and a median home value increase of 1.6% over the past year. However, the population density of 4,340.8 people per square mile and a slight population decline of 1.15% since the last census indicate potential shifts in demand that property owners should strategically address.

#### What this means for your business:

- **Targeted Tenant Mix:** Focus on attracting businesses that align with the local preferences for home-centered activities, such as home improvement, entertainment, and professional services.
- Competitive Positioning: Leverage the high average disposable income by positioning properties to attract premium tenants and upscale retailers.
- Market Stability: Despite a slight population decline, the stable homeownership rate and rising home values suggest a resilient market with opportunities for repositioning existing spaces to meet evolving demands.
- **Strategic Investment**: Consider the implications of the local unemployment rate and population changes when planning long-term leasing or sales strategies.





# RPR's Al Tools

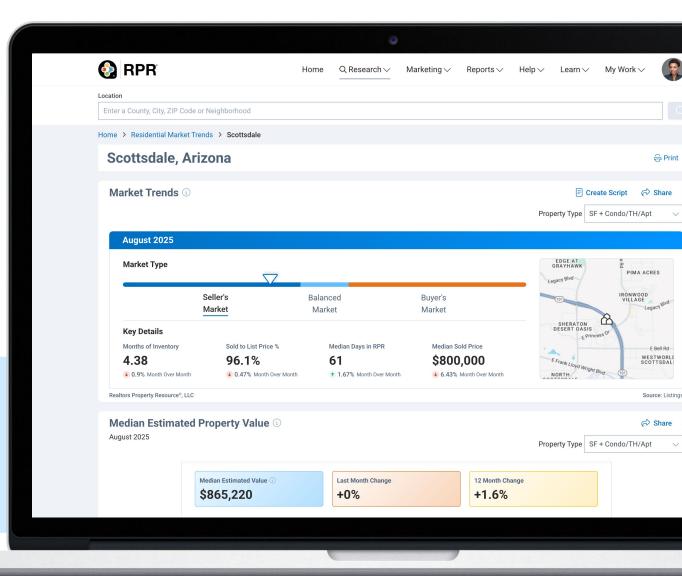


# "Shareable" Market Trends

Market insights for social media and direct-to-consumer campaigns

4.1 Million+

Market Trends views since launch



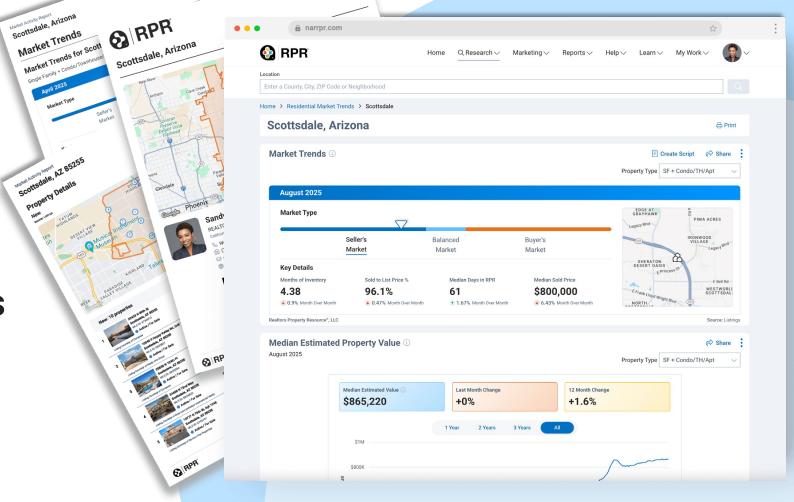


# Deliver Clear, Trusted Insights That Drive Action

Data alone isn't enough

Context and clarity drive trust and action

 Insight helps clients feel informed and ready to act





# The Real Challenge

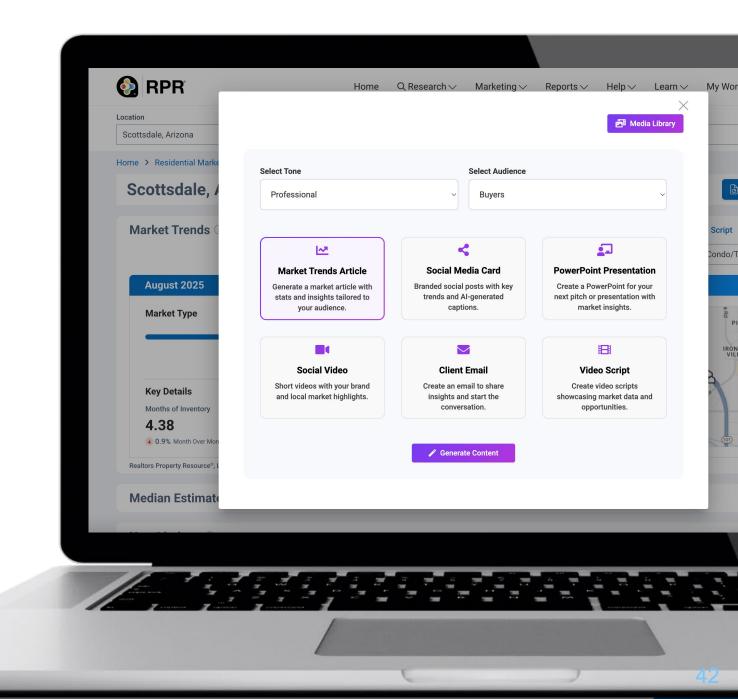
- Agents don't lack data
- They lack time to turn it into clear, client-ready stories in the format the moment demands





# The Fix

- ScriptWriter transforms local market data into stories, fast
  - Pick tone + audience
  - Generate in seconds

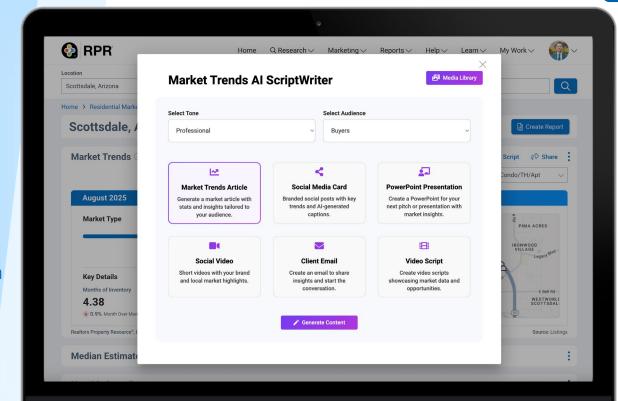




# Al Generates Ready-to-Use Narratives



- "How's the Market" Article
- Video Script
- Client Email
- Social Media Card Arriving soon
- PowerPoint Arriving soon
- Social Video Arriving soon

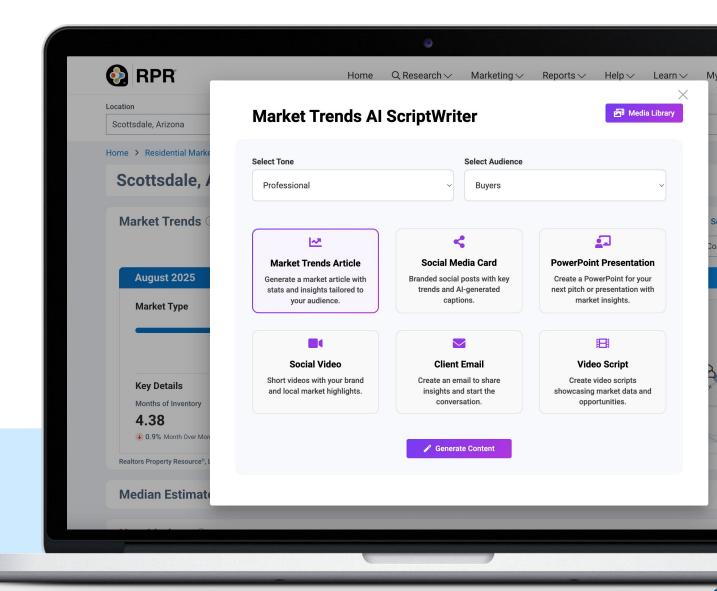




# Market Trends Al ScriptWriter

- Video scripts
- Social campaign
- Analyze metrics

600,000+
Al outputs since launch





#### **Coming in October**

Scottsdale, Arizona **Housing Market Trends for Sellers** · Interested in pricing, staging, and speed of sale.

· Inventory at 8.18 months indicates a

buyer's market · Median sold price is \$920,000

# **Turn Market Data into PowerPoints**

#### Understanding the **Buyer's Market**

- · Current inventory is 8.18 months.
- · Classified as a buyer's market.
- · Recommendation: Price competitively to attract buyers and stand out in the

#### **Inventory Trends** and Implications

- Short-term inventory decreased by 9%.
- Long-term inventory increased by 43%.
- Recommendation: Prepare for a competitive environment by enhancing property appeal.



#### **Timing Your Sale**

- · Median days on market is 61.
- · Indicates a steady pace of
- Recommendation: Ensure your home is show-ready to minimize time on the market



#### **Enhancing Market Appeal through** Staging

- · A well-staged home can reduce
- · Staging highlights key features and adds value
- Recommendation: Invest in professional staging to maximize buyer interest.

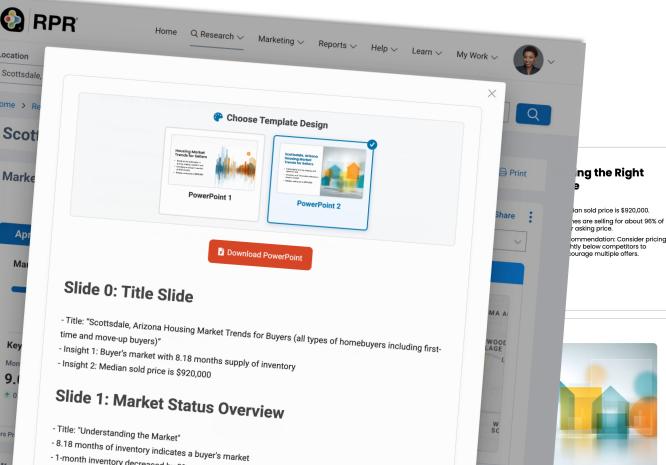
#### Preparing for a Successful Sale crucial

- Setting realistic expectations is
- Collaboration with experienced REALTORS enhances outcomes.
- Recommendation: Work closely with your REALTOR to fine-tune your strategy and optimize



#### Contact Information

Sandy Smith Metro Realty ssmith@metrorealty.com



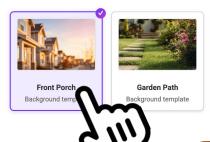


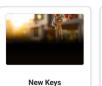
e: Listings

- 1-month inventory decreased by 9% - 12-month inventory increased by 438

# Ready-to-Share **Market Card**

- Your market update, already designed...ready to post
- **Includes 5 written** captions tailored to your audience
- Agent photo and company brand





Background template







Background template

METRO 🌋 REALTY



Background template





**Coming in October!** 

# ScriptWriter turns your data into content—fast.

- Catch attention in 20 seconds or less, perfect for social media
- Makes your market knowledge scroll-stopping and modern
- Branded with name, photo and company logo

**June 2025** 

**How's the market?** 

**Beaverton, Oregon** 

with Sandy Smith





I love sharing local market trends and stats with my sphere-it helps them understand what's happening in the towns I serve!

- Michelle Huynh, REALTOR®





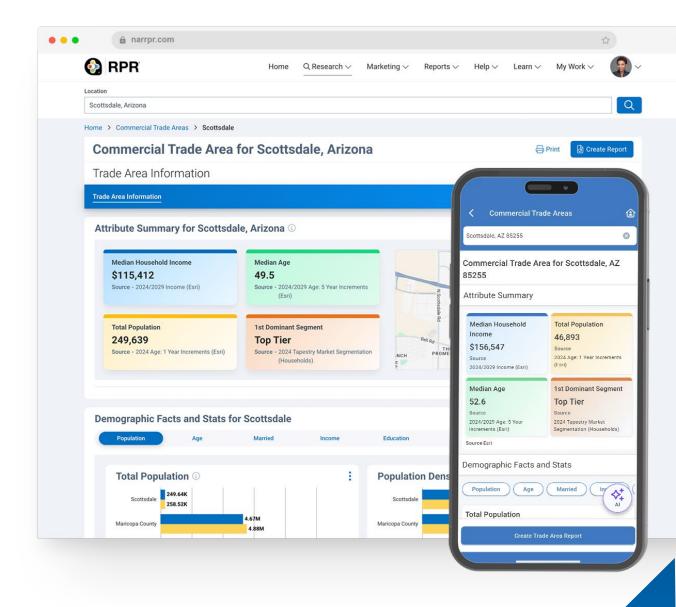


# Commercial Trade Area ScriptWriter



# Complex Data, Simplified for Commercial Pros

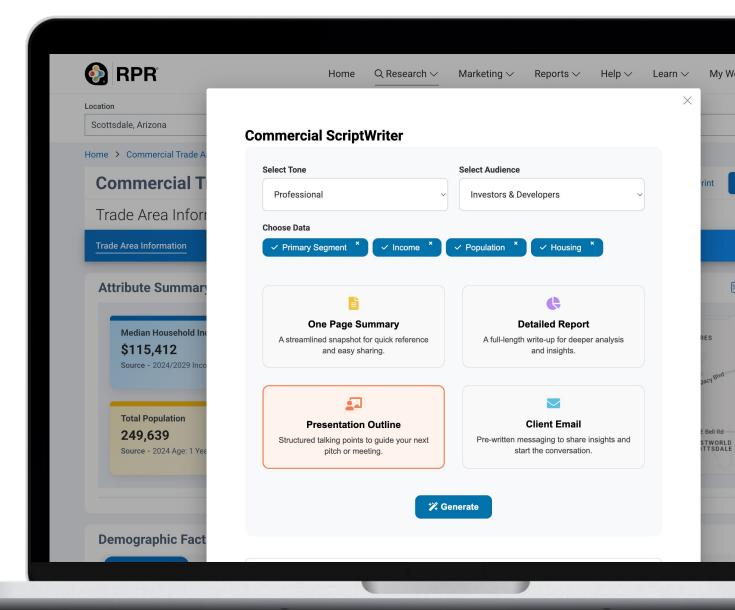
- Economic, demographic, and behavioral stats at scale
- ✓ Key for client meetings and Economic Development Councils (EDCs)





# Al-Generated Scripts for Presentations

 ✓ Al crafts a clear, professional narrative to explain the data or an outline for PowerPoint





# Data-Rich PowerPoint

- Slides that explain the market story
- Packed with trend data: inventory, pricing, days on market
- Built-in branding perfect for listing appointments or client briefings



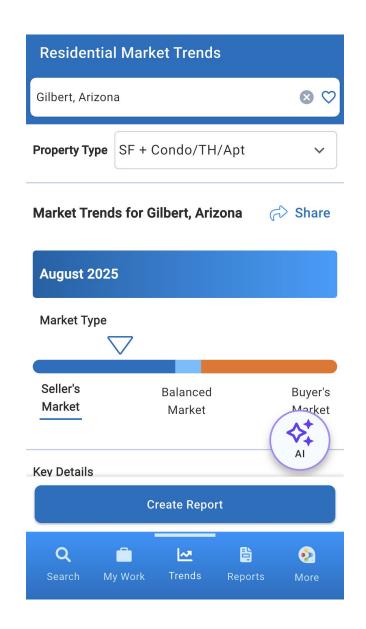


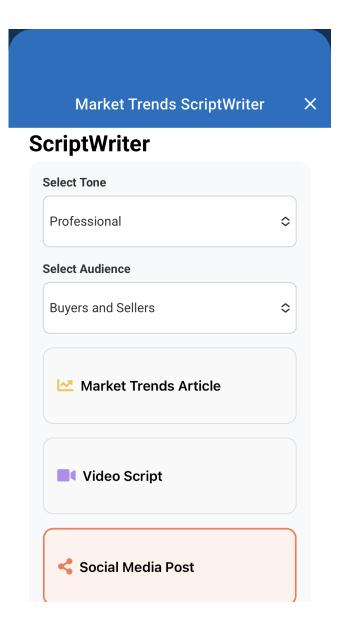


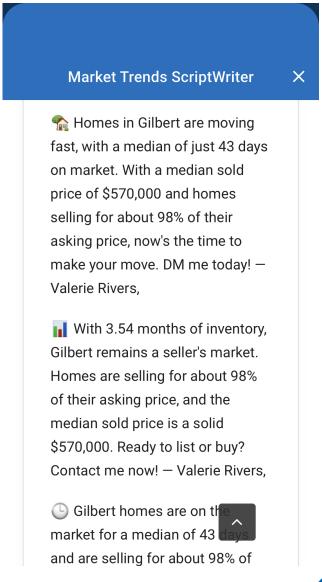
# Mobile Al Tools



### RPR Mobile™ Residential - Market Trends

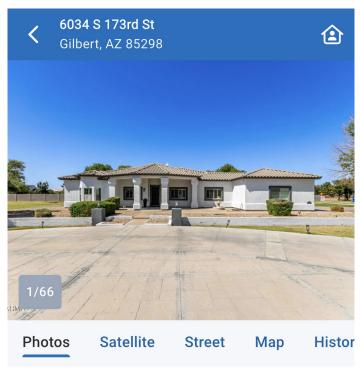


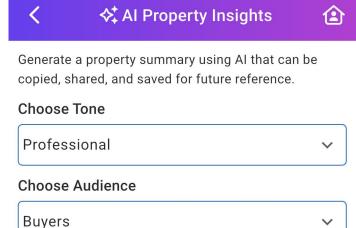




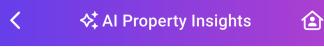


# **RPR Mobile™ Residential - Property Insights**





The summary generated is based on RPR's property and market trends data using AI software. The summary is intended as a starting point for content that should be validated by the user. The results are not guaranteed and may not accurately reflect the current market or other conditions. The user of this product is solely responsible for verifying all content generated by it.



#### **AI Summary**

Try Again

This active single-family home at 6034 S 173rd St, Gilbert, AZ, is listed at \$1,050,000 and offers 2,442 sq ft of living space with 3 bedrooms and 3 bathrooms. Built in 2004, the residence sits on a spacious 54,947 sq ft lot and features a 3-car garage, a fenced pool, electric heating, and ceiling fans for cooling. With no HOA fees, this property combines privacy and flexibility, making it ideal for those seeking comfort and convenience.

For buyers, this home provides a rare opportunity to enjoy generous outdoor space and a private pool in a desirable Gilbert location. Nearby amenities include Veterans Oasis Park, Fry's Marketplace, and dining options at SanTan Village. The current market shows a moderate 3.82 months of inventory and homes selling close to list price, indicating balanced conditions and stable value potential for your investment.





**List Price** 



Active / Single Family

\$1,050,000 \$430/sqft



List Date 09/18/2025 Listing ID 69216









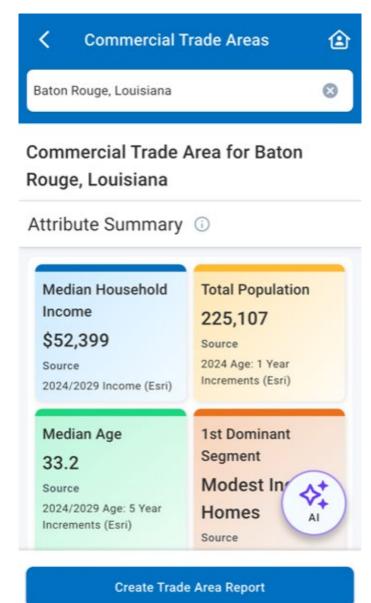


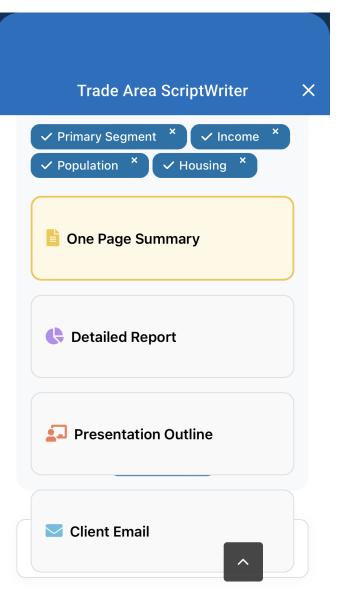






## RPR Mobile™ Commercial Trade Area





# **RPR Mobile™ Commercial Property Insights**



Photos

Map

Histor



**Choose Tone** 

Buyers

Conversational

**Choose Audience** 

#### ❖ Al Property Insights

Generate a property summary using AI that can be

copied, shared, and saved for future reference.



**♦** Al Property Insights



#### Al Summary



Now available: 9373 Barringer Foreman Rd, a Class A office building in the sought-after Baringer Block development. This 10,550 SF property offers five units -four leased, one 2,000 SF suite available-making it ideal for owner-occupants seeking rental income. Enjoy high-end finishes, flexible layouts, and standout modern design. The site features ample parking, monument signage, and easy access to Airline Hwy, Long Farm, and major employers. In a trade area with an average household income of \$113,086, strong disposable income, low 2.9% unemployment, and high daytime population density, this is a prime investment at \$2,500,000.

Active / Office / For Sale

**List Price** 

\$2,500,000 \$237/sqft

List Date 10/14/2024 Listing ID 168850

10,550 Sq Ft 5 Units



The summary generated is based on RPR's property and market trends data using AI software. The summary is intended as a starting point for content that should be validated by the user. The results are not guaranteed and may not accurately reflect the current market or other conditions. The user of this product is solely responsible for verifying all content generated by it.















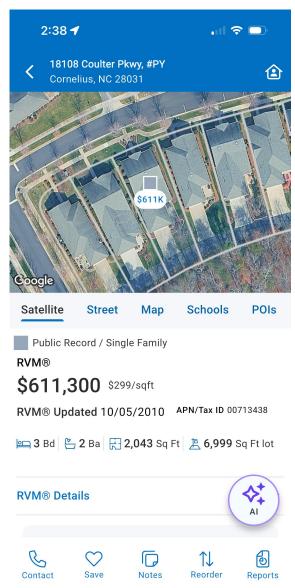


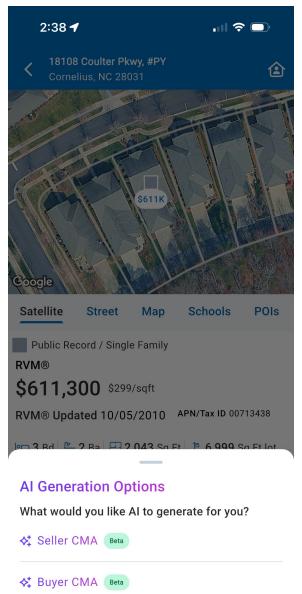


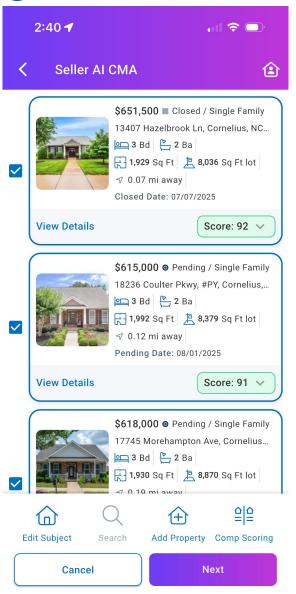




## **RPR Mobile™ AI CMA – Coming in November**

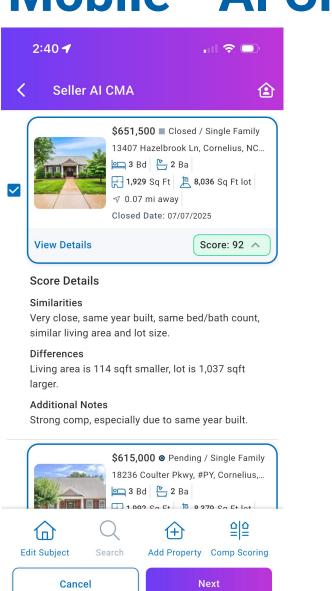








# **RPR Mobile™ AI CMA – Coming in November**





#### Seller Pricing Strategies

Select a pricing strategy that best fits the property based on its condition, location and comps or enter a custom price. Tapping a price will provide data-backed details that support each price.

O Below Market
\$615,000
A below-market strategy would price the home to attract multiple offers and generate buyer i...
View More

Market Aligned Al Recommended
\$635,000

A market-aligned strategy would price the home at fair market value, in line with the mo...

View More

Top of the Market \$660,000
An above-market strategy would price the home higher, assuming exceptional upgrades...
View More

Previous

Next

## **Several Pricing Strategies**

**Below Market** 

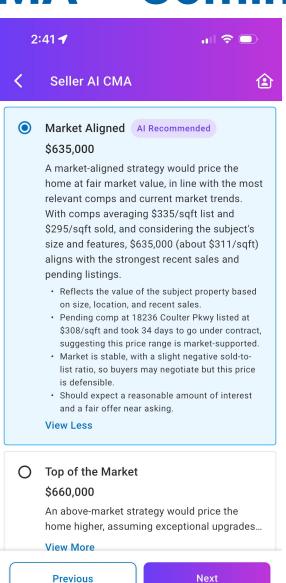
**Market Aligned** 

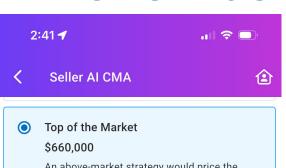
**Top of the Market** 



## **RPR Mobile™ AI CMA - Coming in November**







An above-market strategy would price the home higher, assuming exceptional upgrades or staging. This is above the average list and sold prices per sqft, but could be justified if the property is in outstanding condition or has unique features.

- Targets buyers willing to pay a premium for perceived value.
- Active listings above \$350/sqft are sitting longer (e.g., 12724 Hazelbrook Ln at \$410/sqft, 320 days on market), so this strategy risks longer market time.
- Best for homes with significant upgrades or premium lot/finishes.
- May require price reductions if not quickly attracting interest.

View Less

## Custom Price Enter a custom price and Al will analyze whether the comps and market trends si

whether the comps and market trends support the price.

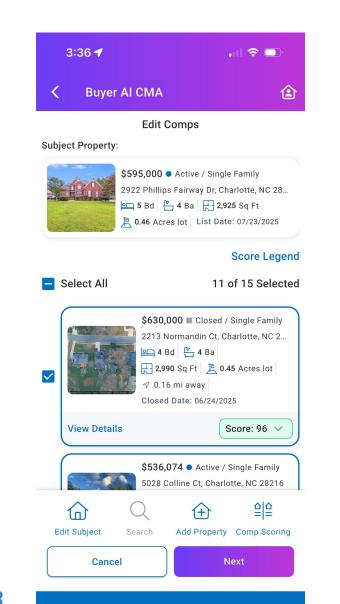
Enter a custom price

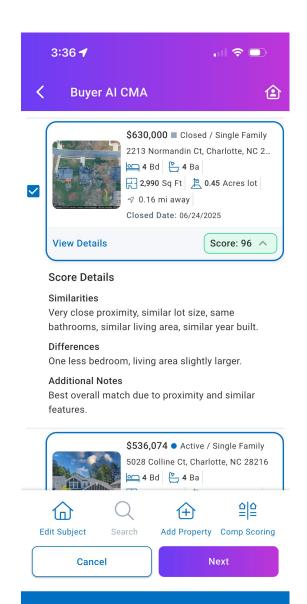
Previous

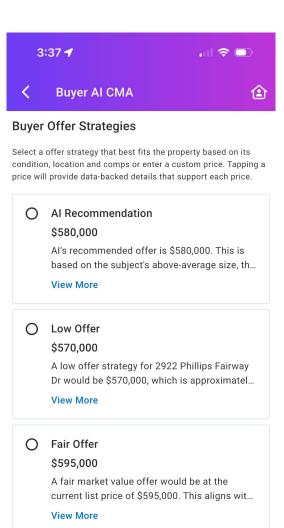
Next



# **RPR Mobile™ AI CMA – Coming in November**







Previous





# Next Gen Reports





# Next Gen Reports | Highlights

- Customizable Templates: Save time and ensure brand consistency with reusable templates.
- Personalized Content: Tailor reports to each client's unique needs and preferences.
- Intuitive Drag-and-Drop Interface: Design stunning reports in minutes, not hours. Easily move any section of the report, including custom pages, anywhere within the template layout to fit your unique preferences.
- **Live Preview**: See your changes in real-time for perfect reports every time.
- Multiple Sharing Options: Deliver reports in the format that best suits your clients: PDF file, dynamic link, email and Social media.
- Up-to-Date Information: Reports are powered by a "dynamic link" that automatically refreshes every 48 hours when clicked, ensuring your clients always get the most accurate and current market insights.
- Reports on the Go: Easily create and share reports directly from your mobile device using RPR's mobile app, perfect for REALTORS® in the field.

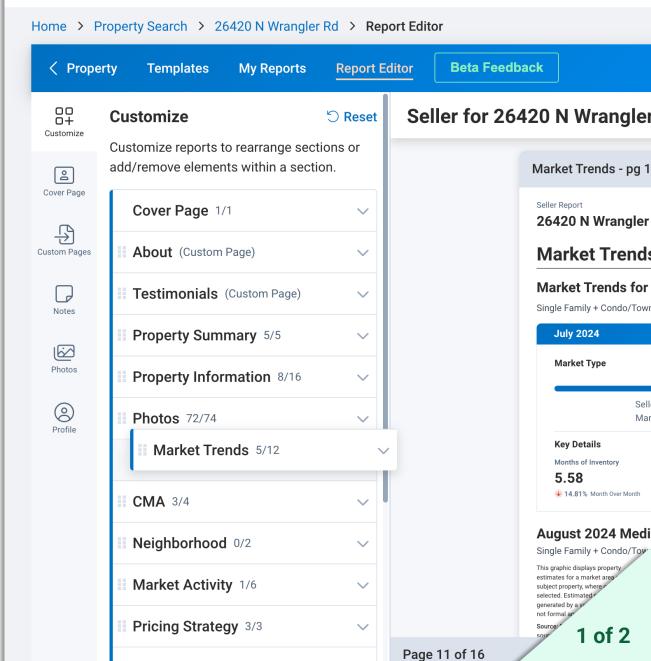


# A Few Exciting Enhancements

- Personalized Content Tailor reports to client needs.
- Customizable Templates Save time and keep branding consistent.
- Drag-and-Drop Interface Easily move sections and elements within the report.



Marketin



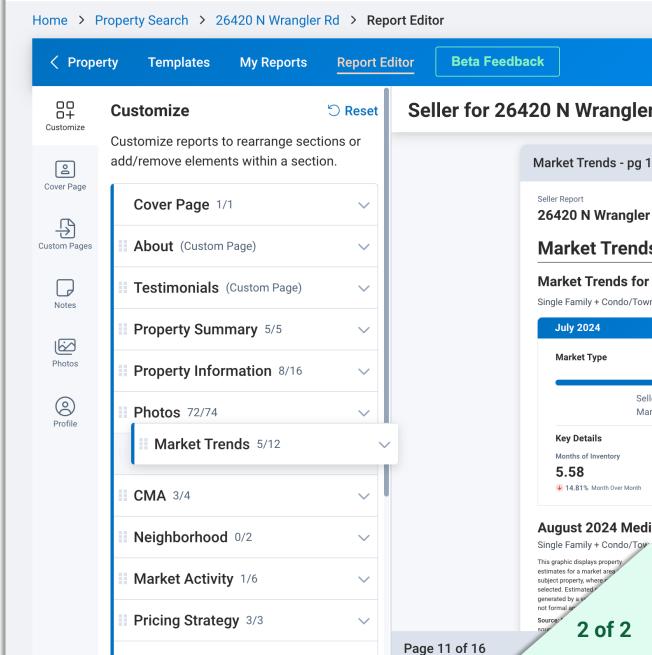
Mana 0/2



# A Few Exciting Enhancements

- Live Preview
  See real-time changes as you customize.
- Dynamic Links
   Reports auto-refresh every 48 hours when accessed.
- Mobile-Friendly
   Create and share reports from your mobile device.



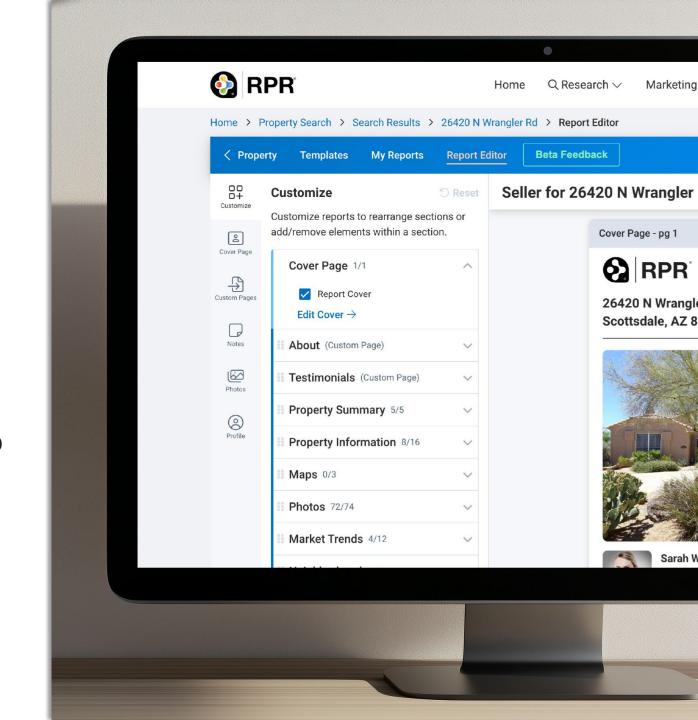


Mana 0/2



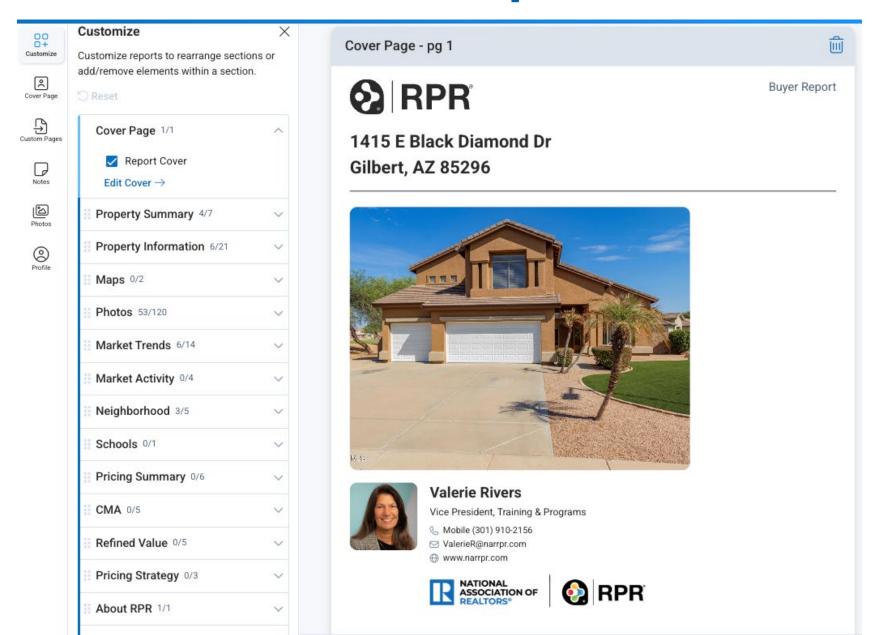
## **Member Benefits**

- Improved Productivity Save time, focus on clients.
- Impress Clients
  Deliver professional, branded reports that fit their needs!
- Showcase Expertise Infuse your brand and insights into every report.
- Stay Ahead
   Use cutting-edge tools to deliver a modern client experience.



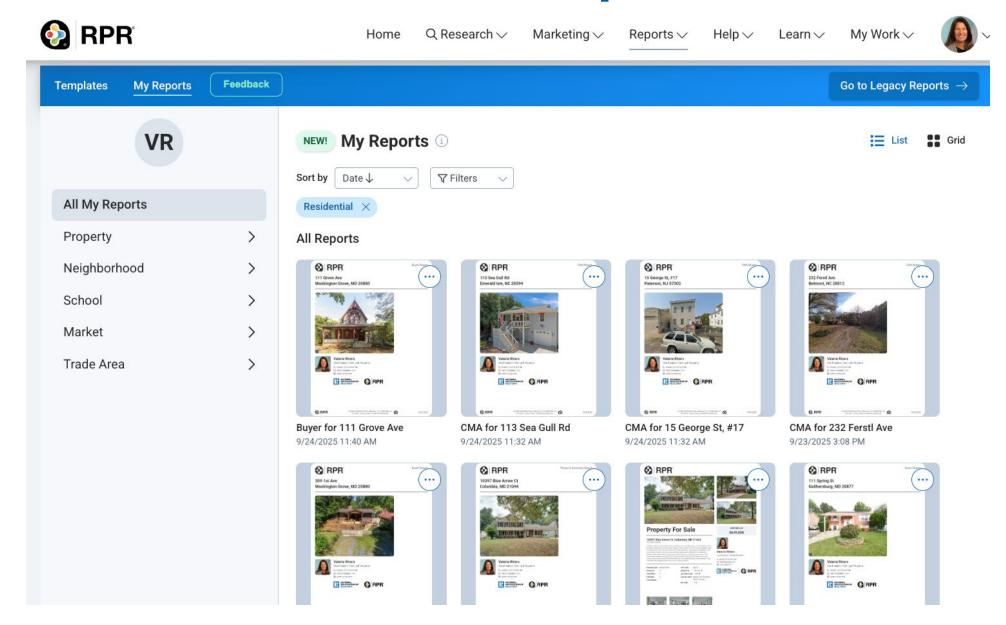


## **Next Gen Reports**





## **Next Gen Reports**





# Template vs. Report

### What is a Template?

- A customizable format for generating reports
- Saves selected sections and layout preferences
- Can be reused for different properties or geographic areas
- Does not save property-specific data or location details

### What is a Report?

- A specific output generated using a template
- Includes property or geographic data
- Can be shared as a PDF, email, or dynamic link



Refreshes every 48 hours when accessed via link

# The Power of Templates

- Personalized Reports: Focus on the insights that matter most to each client, easily adding or removing sections.
- Save Time, Stay Flexible: Use templates to quickly create reports while still allowing for easy adjustments to fit specific client situations.
- Custom Pages & Branding: Add custom pages to showcase unique value propositions while maintaining personal and brokerage brands.



ome  $\mathsf{Q}$  Research  $\lor$ 

Marketing ∨ Rep

eports 🗸

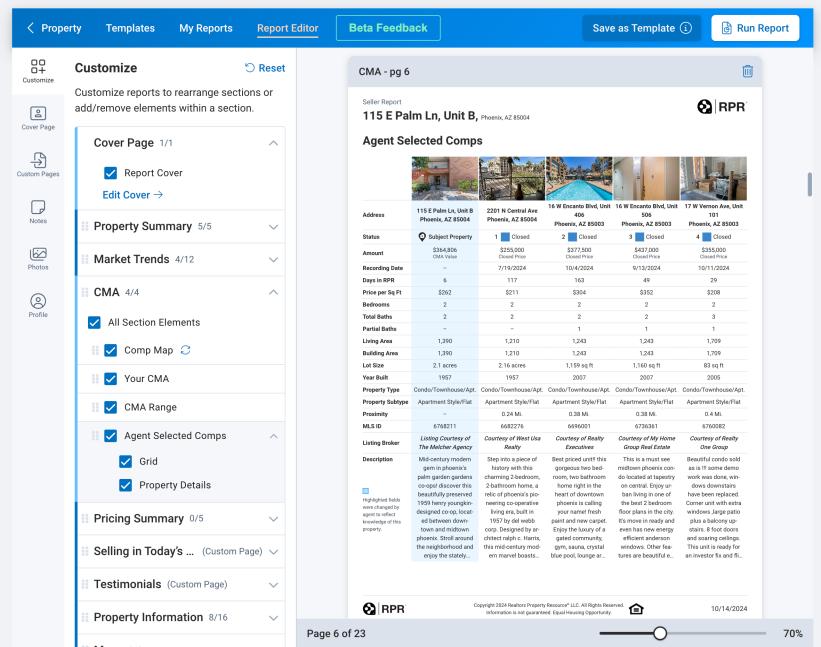
Help ∨

✓ N

My Work  $\vee$ 



Home > Property Search > 115 E Palm Ln, Unit B > Report Editor





### **CMA Template**

- Report Cover
- Property Summary
  - Map, Price, Your CMA, CMA Range
- Market Trends
  - Sold Listings, Listing Inventory, Months Supply of Inventory
- CMA
  - Comp Map, Your CMA, CMA Range, Agent Selected Comps (Grid & Property Details)
- Pricing Summary
  - RVM/AVM, Refined Value, Seller's Net Sheet
- Custom Page
  - Selling in Today's Market:
     What You Need to Know



me  $\,$   $\,$   $\,$  Research  $\,$   $\,$   $\,$   $\,$  Marketing  $\,$   $\,$ 

Reports

Help ∨

earn ∨

My Work  $\vee$ 



# Thinking of Selling Template

#### Cover Page

 Custom property image, agent branding

#### Property Summary

 Map, Price, AVM/RVM Details, CMA

#### Property Information

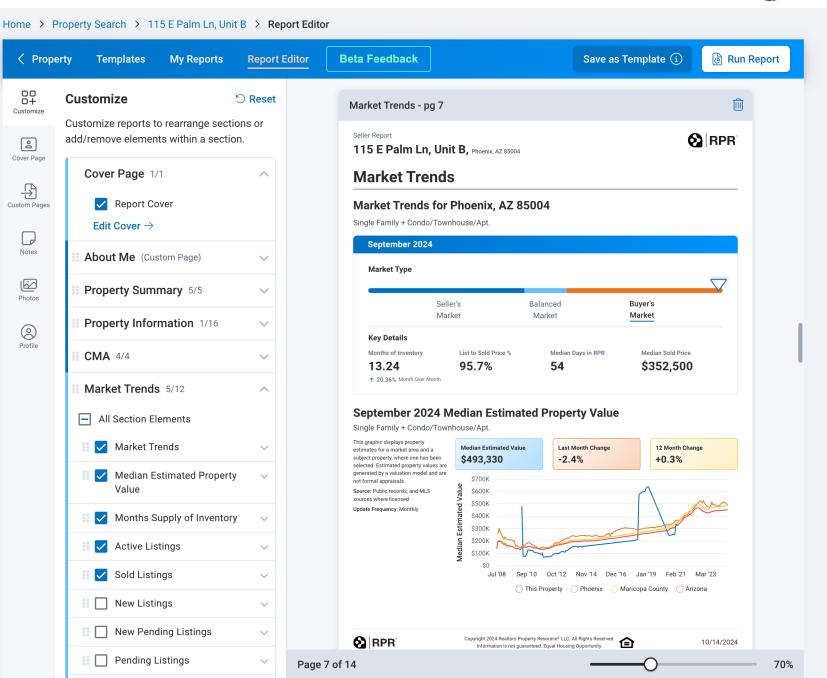
Sales History

#### Market Trends

Market Trends, Median
 Estimated Property Value,
 Months Supply of Inventory,
 New Listings, Sold Listings

#### Custom Pages

 Timing Tips: Advice on the best times to sell, supported by data from past trends.





Home Q Research ∨

Marketing ∨ Repo

Reports 🗸

lp ∨ Lea

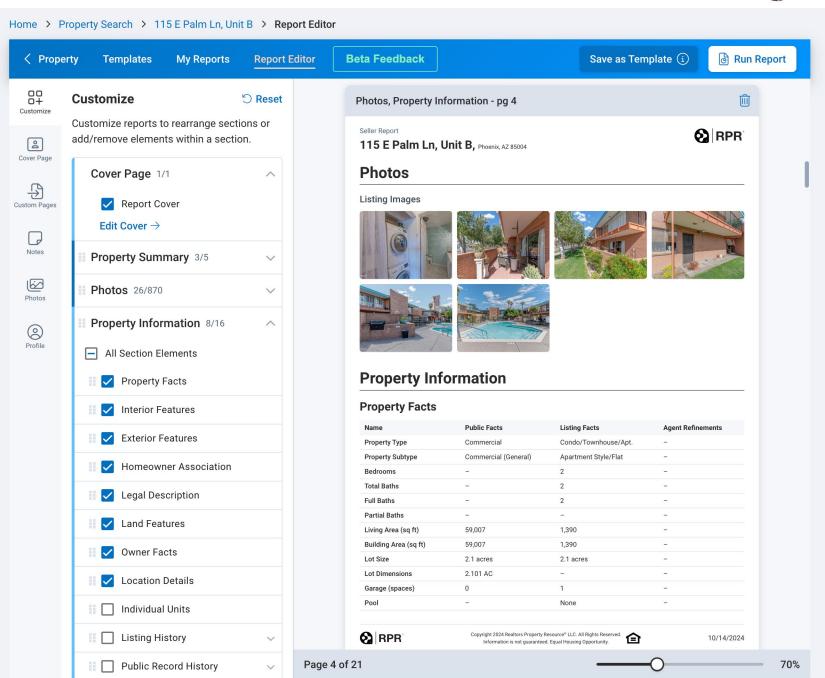
1 ~ 1

My Work  $\vee$ 



#### First-Time Homebuyer Template

- Cover Page
- Property Summary
  - Map, Price, AVM/RVM
    Details
- Photos
- Property Information
  - Property Facts, Interior Features, Exterior Features, Homeowner Association
- Market Trends
  - Median Estimated Property Value, New Listings, Sold Listings, Months Supply of Inventory
- Neighborhood
  - Education Levels of Population, Walkability Scores
- Custom Page
  - What First-Time Buyers Should Know About the Buying Process



## AGENT WORKFLOWS: POWERED BY NEXT GEN REPORTS

Stage	Your Client Needs	You Deliver With Next Gen	Report Template Example
Prospecting	A reason to trust you before they even call.	Share dynamic Market Activity or Neighborhood Reports with local insights.	Market Activity, Neighborhood
Initial Consult	Proof you understand their market and their goals.	Walk in with a branded Report that's tailored to their situation.	Buyer, Seller
Showings	Help comparing homes without getting overwhelmed.	Use a Buyer Tour or School Report to simplify decision-making on the spot.	Buyer Tour, School
Listing Prep	Confidence you can price it right and get it sold.	Use a customized CMA and polished Seller Report to support your pricing strategy.	CMA, Seller, Property
Post-Meeting Follow-Up	Reassurance they're working with a true professional.	Send a dynamic report link that updates with fresh data no extra effort.	Any report with dynamic link
Website/Social	Value before they even reach out.	Offer downloadable reports and custom leave-behinds that demonstrate expertise.	Any saved template

Next Gen Reports
On-the-Go!

The new reports (beta) are accessible on mobile, with the same powerful features as the website.





# Show us your Next Gen Report to enter our Giveaway!







# Is Your Brokerage taking full advantage of RPR?



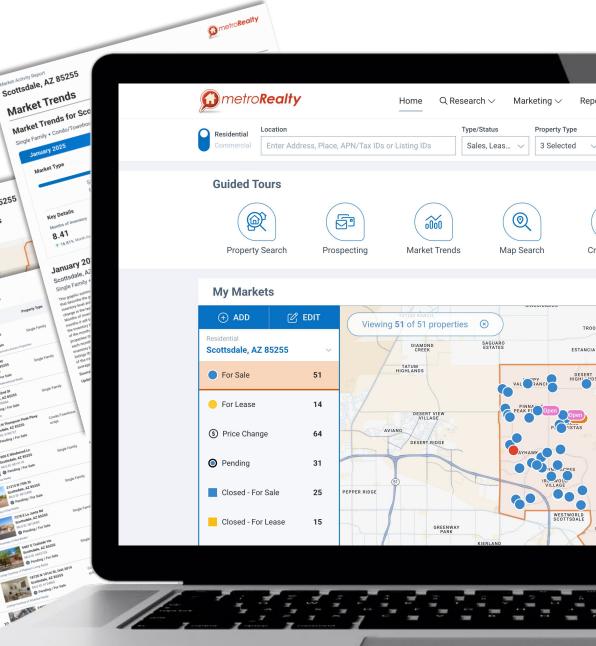
**RPR Broker Tools** 

10,407

**Companies Using Broker Tools** 

734,644

**Branded Agents** 





Market ACTIVITY Melhort
Scottsdale, AZ 85255

Branker ACTIVITY REPORT
Scottsdale, AZ 85255

metro Re

### **RPR Broker Tools**



Company Branding



**Company Custom Pages** 



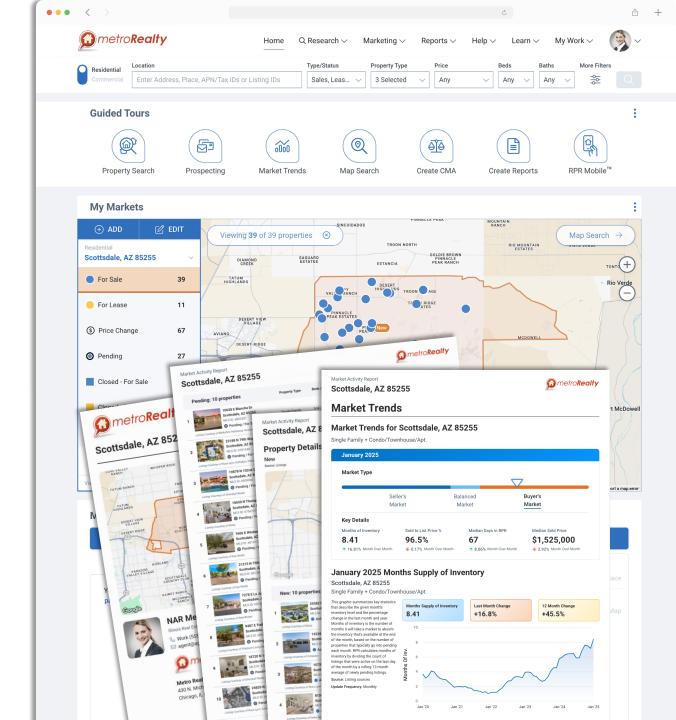
Affiliated Service **Modules** 



**AVM Widget** 



**Deep Links** 







Home

Q Research

Marketing

Reports

Learn

My Work





Location Enter Address, Place, APN/Tax IDs or Listing IDs Type/Status Sales, Leases

**Property Type** 3 Selected

Any

Price

Any V

Beds

Help

Baths

Any



More Filters



#### **Shortcuts**

















Prospect for Clients

Search using a Map

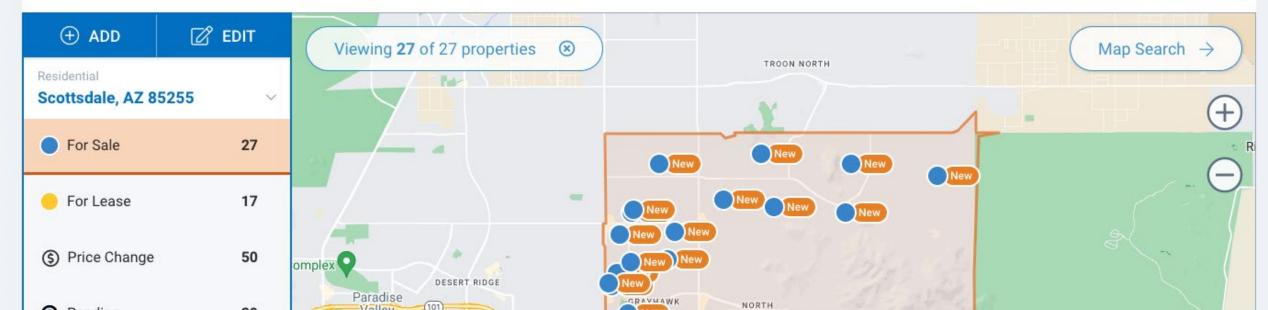
Investor Analysis

Opportunity Zones

Create a CMA

Tour Homepage

#### My Markets





Home

Q Research

Marketing

Reports

Learn Help

Price

M

My Work

More Filters





Enter Address, Place, APN/Tax IDs or Listing IDs

Type/Status
Sales, Leases

3 Selected V

Property Type

Any





Home > Property Search > 9528 E Mountain Spring Rd

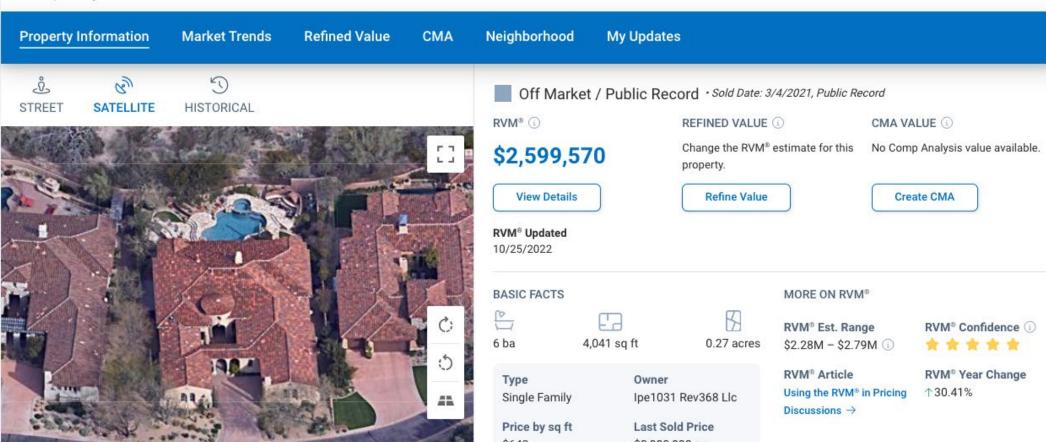






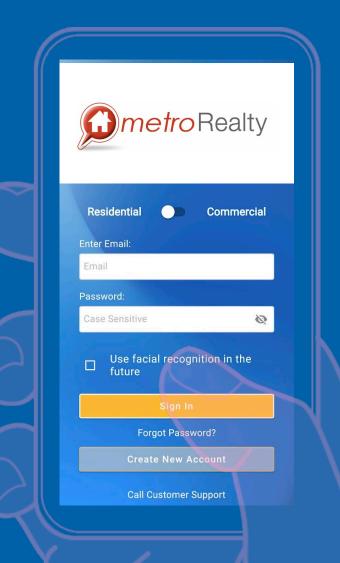


#### **Property Information**



# Company Branding On every agent's iPhone or Android smartphone

Company branding via RPR Broker Tools registration extends each company's brand through out the RPR Website.



# Company Branded Reports

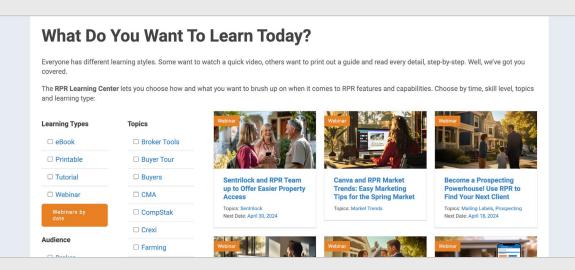






# RPR's Learning Center





**Elevate Your Expertise** 

### RPR's Comprehensive Learning Hub

Choose from live webinars, on-demand tutorials, ebooks, and printable handouts to suit your learning style.

blog.narrpr.com/learning



## Live and Pre-Recorded Webinars

Engage with experts through live and pre-recorded webinars for realtime learning and Q&A.

## **On-Demand Video Tutorials**

Access a rich library of tutorials anytime to master RPR features at your own pace.

## **Printable Handouts and eBooks**

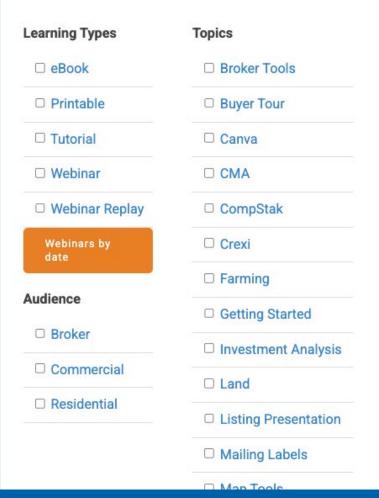
eBooks and handouts for deep dives into real estate topics and RPR tools.



#### What Do You Want To Learn Today?

Everyone has different learning styles. Some want to watch a quick video, others want to print out a guide and read every detail, step-by-step. Well, we've got you covered.

The RPR Learning Center lets you choose how and what you want to brush up on when it comes to RPR features and capabilities. Choose by time, skill level, topics and learning type:





Unlock Rental Market Insights With RPR Tools



Empower Your Commercial Clients with RPR's Al Trade Area Tools

Topics: Mobile App, ScriptWriter



RPR Commercial + CompStak: Your COMPrehensive Benefit

Topics: CompStak



The RPR Guide to Market Trends and Housing Stats

Topics: Market Trends



RPR's Powerful Data & Al Tools for REALTORS®

Topics: Mobile App, ScriptWriter



Lead Generation with Dynamic Market Activity Reports

Topics: Market Activity, Marketing, Reports





# www.narrpr.com

Support: 877.977.7576

