MIDWEST CO-OP | NEWSLETTER

NOVEMBER 2026



GENERAL MANAGER'S MESSAGE



Allan Williamson
General Manager
awilliamson@midwestcoop.ca
519-392-8692 ext 1091

As we move into November, another busy season is well underway across Midwest Co-op. Harvest activities are progressing, and our Agronomy, Feed, and Energy teams have been working hard to support our members and customers through another demanding season. With Winter just around the corner, our focus is shifting towards ensuring our customers are prepared for the colder months ahead. This past year has been one of significant change and progress for your co-operative. We've continued investing in our facilities, equipment, and services to better position Midwest Co-op for the future. From improvements to our Energy infastructure and the expansion of our Port Elgin operations to enhancements within our retail locations, we're focused on making investments that will provide long-term value to our members.

As recently announced, we have made the difficult decision to close our **Wiarton retail location effective January 15, 2027, and our Belgrave retail location effective March 12, 2027.** These decisions reflect the changing retail marketplace and our responsibility to ensure the long-term financial strength of your co-operative. Importantly, **our Belgrave Agronomy operations will continue as normal,** with staff remaining on-site to serve our agricultural customers. Products and services will also continue to be available to both communities through our neighboring locations and delivery services. While these are difficult decisions, they allow us to better focus our resources and investments for the future.

November is also an important month for our membership. I encourage you to join us on **November 25th at the Mildmay-Carrick Recreation Complex for our Annual General Meeting,** where we'll review our financial results, highlight the year's accomplishments, and discuss our direction moving forward.

As we approach the end of another calendar year, I want to extend a sincere thank you to our dedicated employees for their hard work and commitment, and to our members and customers for their continued trust and support. It's your co-operative, and we're commited to ensuring it remains strong, relevent, and successful for many years to come. **Thank you for supporting Midwest Co-op!**

Allan

CUSTOMER APPRECIATION

Watch for our Customer Appreciation Flyer, running November 19th to 28th. It will be delivered to your mailbox and available online at midwestcoop.ca.

Not a member? Join today and start enjoying exclusive member-only savings, promotions, and bonus opportunities.

To become a member, visit your local branch or contact our Head Office.

ANNUAL GENERAL MEETING

Our Annual General Meeting will be held on Wednesday, November 25 at the Mildmay Arena. We look forward to seeing you there!

INVEST IN MIDWEST

Support local. Grow together. When you invest in Midwest Co-op, you're helping us reinvest in the people, projects, initiatives, and communities we all call home. We're proud to live and work alongside you, building stronger local roots and a brighter future.

What are the current rates?
You could earn:

- **3.75% per annum for 1 year**
- **4.75% per annum for 3 years**
- **5.50% per annum for 5 years**

How do I make an investment?
For questions or to make an investment, please contact our Controller:
Jess Batte at **jbatte@midwestcoop.ca**

Please note that investments will be accepted until November 26th. Following that date, we will be unable to accept additional investments until our Offering Statement has been finalized, which is expected to take approximately four months.

AGRONOMY UPDATE - HARRISTON



Aneal Ramsewak
CCA-ON, CCS
Crop Specialist, Harriston
aramsewak@midwestcoop.ca

The Foundation of Smarter Fertility Decisions

As harvest wraps up and planning begins for next season, soil sampling remains one of the most valuable investments growers can make. With fertilizer representing a significant crop input cost, understanding nutrient levels, pH, organic matter, and overall soil fertility helps maximize both yield potential and return on investment. Regular soil testing enables growers to target deficiencies, improve fertilizer efficiency, avoid over-application, and make informed fertility decisions. In today's environment of fluctuating input costs, soil sampling helps ensure every dollar is invested where it delivers the greatest return.

Composite sampling involves collecting multiple cores from across the field and combining them into a single sample. This method provides an average fertility level for the entire field and can be a cost-effective option for smaller, more uniform fields. However, most fields are far from uniform. Variations in soil type, topography, drainage, historical manure applications, and crop removal create significant nutrient differences across a field.

Grid sampling divides a field into smaller management zones, typically 2.5 to 5-acre grids, with each area sampled and analyzed independently. The detailed approach reveals nutrient variability that would otherwise be hidden in a composite sample. Grid sampling creates an opportunity for variable-rate fertilizer application, allowing nutrients to be placed exactly where they are needed.

Instead of applying the same rate across the entire field:

- Areas testing low can receive additional nutrients to build soil fertility.
- Areas testing high can receive maintenance rates or reduced applications.
- Fertilizer spending is directed to areas where it will generate the greatest return.

This approach often results in improved nutrient efficiency, better crop performance, and reduced fertilizer waste. It also maintains balanced soil fertility levels across the entire field, setting the stage for more consistant yields year after year.

Looking Ahead to 2027

Fall is the ideal time to soil sample. Harvest traffic is complete, nutrient levels can be assessed before next season's fertilizer decisions are made, and results are available in time for planning winter fertilizer and seed purchases.

Early order and Early Pay Seed Deadlines:

Brand	Early Order	Early Pay
Pride	Dec. 9 – 7%	Dec. 9 – 7%
Dekalb	n/a	Dec. 11 – 11%
NK Corn and Enogen	Dec. 4 – 6%	Dec. 15 – 7%
NK and Silverline Soybeans	Dec. 4 – 3%	Dec. 15 – 6%
DeDell	Dec. 9 – 5%	Dec. 9— 5%

ENERGY UPDATE



Katrina McDonald
Energy Division Manager
1-888-337-3835

Early fall has been very busy in the Energy department! As we work to keep everyone topped up during harvest, we are starting to see home heat deliveries starting. We ask our customers for assistance by marking driveways, trimming low-hanging trees, and clearing the area around your tank. Reminder that we require 3 business days' notice for "will-call" home heat deliveries. We thank everyone for giving us as much notice as possible; it really helps us to ensure we can get to everyone in a timely manner.

With fuel prices remaining high, everyone is looking for savings. Midwest Co-op offers Dieselex® Gold, our premium diesel fuel additive formulated to boost efficiency, improve power, and protect today's high-tech engines. Even small fuel-efficiency gains make a real difference when prices are high, and operators often report noticeable improvements in performance and fuel economy after switching.

Here's what sets Dieselex® Gold apart—it isn't just diesel; it's engineered with 8 performance-boosting components:

- **Detergents** clean up injectors for restored horsepower and better fuel economy
- **Lubricity enhancers** to protect pumps and injectors
- **Cetane improvers** for faster starts and cleaner combustion
- **Corrosion inhibitors** to keep tanks and vehicle fuel systems from rusting
- **Oxidation inhibitors** to extend fuel system life and
- **Stabilizers** to keep fuel from breaking down under heat
- **Demulsifiers** separates free water in your tank to settle
- **Moisture control chemistry** reduces moisture accumulation throughout fuel system

All of this means fewer filter issues, smoother starts, better fuel economy, and less downtime—things that matter even more when every dollar counts.

If you're looking to stretch your energy budget a little further this season, talk to our team about whether Dieselex® Gold is a good fit for your operation. We're here to keep your home warm, your equipment running strong, and your business moving forward!

RETAIL SPOTLIGHT - MOUNT FOREST



Amanda Burnett
Store Manager
519-323-1271

Hello and welcome to our corner of the world! Located on highway 6, just south of highway 89, our Mount Forest branch is a busy hub serving customers from across the region. Be sure to keep an eye on our bright roadside sign, where you'll find updates on current specials, including featured cat and dog food sales.

Inside the store, you'll find a wide selection of products, including pet supplies, bird feeders and bulk bird seed, equine products, hardware, lubricants, plumbing supplies, clothing, footwear, fencing, farm hardware, gates, feeders, waterers, and much more. As the colder weather arrives, our winter clothing section has taken over the front of the store, and we're fully stocked with everything you need to stay warm this season.

Our garden centre remains open year-round and is filled with houseplants, gardening supplies, and unique gift ideas. Christmas décor and gift items are already arriving, making the perfect time to get a head start on your holiday shopping. We also expect our Christmas trees and fresh greenery to arrive within the next couple of weeks.

It's been a busy season in our feed warehouse. While chicken feed sales have naturally slowed as many meat birds have reached the freezer, beef feed demand has remained strong, particularly for Showstopper products, as exhibitors prepared for and participated in this year's show season. We hope everyone enjoyed a successful season and wish the very best to those competing at the Royal Winter Fair.

We're also looking forward to our annual Customer Appreciation Sale, running November 19th-28th. Be sure to watch for the flyer and take advantage of some great savings throughout the event. We are proud to have served our community for more than 80 years and sincerely appreciate the support of our customers. We look forward to serving you for many years to come.

Whether you need a propane fill, livestock feed, winter gear, or everyday farm and home essentials, our friendly and knowledgeable staff are always ready to help.

Visit us:

Monday - Friday	**8:00a.m to 5:30p.m**
Saturday	**8:00a.m to 5:00p.m**
Sunday	**Closed**

We look forward to seeing you soon!

WELCOME NEW TEAM MEMBERS

We would like to welcome the following to our team:

- Neil Klages - Retail Associate 1 - Markdale

Please join us in congratulating **Don Stevenson**, Retail Associate in Hanover, on his **retirement**. Don has been a valued member of our team for over 20 years, and we sincerely thank him for his dedication, hard work, and contributions throughout his career. We wish him all the best in his retirement.

MASTERFEEDS



MIDWEST CLASSIFIED

2014 Toyota Forklift - Reliable and well-maintained, this forklift is ready for a variety of material handling tasks. With a 4,850 lb lift capacity and 13,016.5 operating hours, it delivers the dependable performance Toyota is known for. Ideal for warehouse, agricultural, and industrial applications. For more information, contact Christine Wyville at 519-923-2014 or cwyville@midwestcoop.ca.



NOVEMBER Flyer

ITEM OF THE MONTH!



INSULATED NITRILE GLOVES

$6.97



UTILITY HEATER - 1500 WATT

REGULAR $26.99
SALE $24.97
SKU # 9424253



AGRI-CAT CAT FOOD - 18KG

REGULAR $39.99
SALE $36.99
SKU # 952969



SONGBIRD BIRD SEED - 40LB

REGULAR $39.99
SALE $30.99
SKU # 956011



KLONDIKE BRAKE BLAST PARTS CLEANER 390G AEROSOL - LOW VOC

REGULAR $8.99
SALE $4.39
SKU # 9419996



KLONDIKE HYDRAULIC OIL AW32 - 18.9L

REGULAR $109.59
SALE $93.89
SKU # 9412336



6PK REALTREE OUTDOOR MENS SOCKS

REGULAR $16.99
SALE $8.49
SKU # 9421986

Belgrave 519-357-2711
Hanover 519-364-4777
Mount Forest 519-323-1271
Wiarton 519-534-1840
Dundalk 519-923-2014
Harriston 519-338-2331
Teeswater 519-392-0090
Energy 1-888-337-3835
Durham 519-369-2415
Markdale 519-986-2031
Walkerton 519-881-2021
Head Office 888-718-8010

PRICING VALID FOR THE MONTH OF NOVEMBER

MIDWEST CO-OP FS