



GENERAL MANAGER'S MESSAGE



Allan Williamson
General Manager
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519-392-8692 ext 1091

As we head towards the end of another summer, I hope you and your family have had the opportunity to enjoy some well-deserved time away and made the most of the season.

The end of August also marks the close of Midwest Co-op's fourth fiscal year, and I am pleased to share that we are expecting to finish another strong year. None of this would be possible without the continued support and loyalty of our members, and for that, we sincerely thank you.

I am also excited to announce an important operational improvements this year. For many years, both Midwest Co-op and our legacy co-operatives have closed our facilities at year-end to complete inventory counts. Thanks to the implementation of new inventory procedures throughout the year, we will no longer need to close our locations for year-end inventory. This means our facilities will remain open, allowing us to continue serving our members without interruption during this busy time.

While summer is beginning to wind down, our stores remain well stocked and ready to meet your late-season needs. Our Agronomy and Energy teams continue to work hard supporting our customers through another busy season, while also taking the opportunity to enjoy some well-earned vacation time with their families.

Looking ahead, I would also like to remind members that our Annual General Meeting will be held on November 25th in Mildmay. We look forward to sharing the results of another successful year and hope many of you will be able to join us.

On behalf of everyone at Midwest Co-op, thank you for your continued support. We appreciate the opportunity to serve you and look forward to seeing you in our locations throughout the fall.

Allan

BUDGET BILLING UPDATE

For the **2026-2027 Home Heating Season**, Budget Billing (formerly Equal Billing) is moving to a **12-month, interest-free payment plan**, running from **September 1 to August 31**. **Propane customers** can also take advantage of a **fixed-price contract**, providing price stability for the entire year. Current Budget Billing customers should watch for their new contracts in the coming weeks.

Interested in enrolling? Please contact our Accounts Receivable Department at ar@midwestcoop.ca for more information or to sign up.

We look forward to helping make your home heating costs more predictable and manageable throughout the year.

INVEST IN MIDWEST

Support local. Grow together. When you invest in Midwest Co-op, you're helping us reinvest in the people, projects, initiatives, and communities we all call home. We're proud to live and work alongside you, building stronger local roots and a brighter future.

What are the current rates?

You could earn:

- **3.75% per annum for 1 year**
- **4.75% per annum for 3 years**
- **5.50% per annum for 5 years**

UPDATED 3
YEAR RATE

How do I make an investment? For questions or to make an investment, please contact our Controller:

- Jess - jbatte@midwestcoop.ca

JOIN OUR BOARD OF DIRECTORS

- Advocate for agri-business rural development.
- Develop your skills in communication, leadership, and decision making.

For more information, please contact Allan Williamson at awilliamson@midwestcoop.ca

AGRONOMY UPDATE - DUNDALK

As winter cereal harvest wraps up, it's an ideal time to look ahead to next year's crop. Soil sampling after harvest can provide the information needed to fine-tune fertility programs, maximize nutrient efficiency, and uncover opportunities to improve field performance.

Post-harvest acres are also well suited for cover crop establishment. Whether your goal is to protect soil from erosion, build organic matter, improve nutrient cycling, or enhance overall soil health, cover crops are a valuable investment in the long-term productivity and sustainability of your land.

Now that harvest is complete, it's a great time to plan and apply phosphorus and potassium for the 2027 crop year. Fall applications can help replenish soil fertility, support next year's yield potential, and spread workloads across the season. Combined with recent soil test results, a proactive fertility plan can set your fields up for success next spring.

As harvest approaches, take time to evaluate soybean fields for potential pre-harvest herbicide applications. Early assessment allows for timely weed management decisions, helping to control perennial weeds, improve harvest efficiency, and maintain field conditions for the next season.

Planning to seed Winter Canola this fall? Start with strong field preparation. Managing volunteer wheat and other competing weeds before planting is critical to ensuring successful establishment. Creating a clean seedbed and seeding within the optimal planting window can encourage uniform emergence, robust fall growth, and improved winter survival. Taking the time to prepare fields now can help maximize yield potential and support a productive crop next season.

Don't forget that our **Hay Fertilizer Service Specials** are available through September, providing added value and support for your forage fertility program.

As you plan for fall seeding, keep in mind that **early order and payment deadlines for Winter Wheat, Winter Barley, and Hybrid Rye are quickly approaching.** Submit your orders by **August 28** to secure your preferred varieties and take advantage of all available early-order discounts.

Whether you're considering soil sampling, cover crop establishment, fertility planning, soybean pre-harvest weed management, winter canola production, or fall seed purchases, our Agronomy team is here to help!

ENERGY UPDATE



Katrina McDonald
Energy Division Manager
1-888-337-3835

As summer continues, our Energy team remains focused on providing dependable service while balancing the busy season and staff vacations. August is also the perfect time to prepare for the upcoming heating season and explore programs that can help manage energy costs.

Our propane Fixed Price Program remains a popular option for customers looking to protect themselves from market price fluctuations. The program allows you to lock in your propane price from September 1 through August 31 on an agreed volume of litres, providing greater budget certainty throughout the year.

Customers enrolled through auto-renew will need to complete a new contract this year due to updated program terms. Information letters, including three-year usage history and consumption averages, have been mailed to eligible customers. If you have not received your package or would like to discuss your options, please contact our office. Contracts need to be signed and returned before August 28th to participate.

As the building renovations near completion, are excited to announce several upgrades at our Port Elgin cardlock designed to improve customer convenience and operational efficiency. Over the coming months, we will be enhancing our cardlock with a new pump that will allow more vehicles to fuel simultaneously, reducing wait times and improving overall service. In addition, we are pleased to be adding a bulk DEF (Diesel Exhaust Fluid) pump, further expanding the products and services available to support your operations. During construction, customers will experience temporary changes to operating hours. We appreciate your patience and encourage you to watch for posted signage and updates.

Midwest Co-op is proud to be the Gold Fuel Sponsor of the 2026 International Plowing Match. Supporting agriculture and rural communities remains central to our mission, and this event provides an excellent opportunity to celebrate Ontario's farming sector.

We remain committed to providing reliable, competitively priced energy solutions, including diesel, gasoline, propane, DEF, and lubricants. With this major event taking place in Bruce County, we look forward to connecting with customers, industry partners, and members of the agricultural community. To learn more about our products and services, please contact our Energy Sales Team.

RETAIL SPOTLIGHT - HANOVER



John DeJong
Retail Location Manager
519-364-4777

Visit our spacious, well-stocked Hanover location on the east side of town! We offer a year-round garden centre, extensive pet food and bird seed selection, and a Frequent Buyer Program to help you save on dog and cat food.

Browse our large selection of assembled BBQ's, grills, and smokers, plus a fully stocked feed warehouse serving cattle, sheep, poultry, horses, goats, and rabbits. You'll also find farm hardware, feeders, waterers, footwear, and clothing all in one convenient location.

Take advantage of our drive-through loading service for bagged products, on-site pool and spa water testing, and a full range of pool and spa supplies. Can't make it in? We offer delivery directly to your farm or business.

Store Hours:

Mon-Fri: 8:00AM - 5:30PM

Sat: 8:00AM - 5:00PM

Sun: 10:00AM - 4:00PM

TATERS & TILLAGE GROWER DAY

Mark your calendars for our **Taters & Tillage Grower Meeting** on **August 26, 2026**, from **8:45am to 1:00pm** in **Melancthon, Ontario**. The day will begin with coffee, snacks, and industry updates before we head out for a tour of the **Tupling Farms Packing Plant**. Attendees will then have the opportunity to see a live **tillage demonstration** and hear from **Ian McDonald**, who will discuss how to properly set up equipment for different soil types and field conditions. We'll wrap up the morning with a presentation on **OFCF funding and cost-share opportunities**, followed by lunch. This event is a great opportunity to learn, network with fellow growers, and gain practical insights that can be applied on your own farm. We look forward to seeing you!

Event Details:

- **Date:** August 26, 2026
- **Time:** 8:45am – 1:00pm
- **Location:** 198417 2nd Line NE, Melancthon

We encourage you to reserve your spot with your Crop Specialist and join us for an informative and engaging day.

MIDWEST CLASSIFIEDS

2014 Vector 300 with Chandler Spreading Box:

Dundalk Agronomy Center has a well-maintained 2014 Vector 300 equipped with a Chandler spreading box available for sale. A reliable fertilizer application unit, this machine is ready to support efficient spreading operations and make a valuable addition to your fleet.



240V Electric Belt Auger:

Also available is a 240V electric belt auger-- ideal for moving seed, fertilizer, and other bulk materials safely and efficiently. A practical solution for farms and operations looking to improve material handling.

For pricing and additional details, please contact Christine Wyville at the Dundalk Agronomy Centre at 519-923-2014.

2014 RBR Vector 300:

Harriston Agronomy Center has a 2014 RBR Vector 300 available for sale. Equipped with a new Leader L4000G4 box, Raven Viper 4 system, and both float and skinny tire options, this fertilizer application unit offers reliable performance and flexibility in the field. With 3,610 hours, this machine is ready to support efficient spreading operations and would make a valuable addition to your fleet.

For pricing and additional details, please contact Aleks Kus at the Harriston Agronomy Centre 519-338-2331.



WALKERTON GROWER DAY & TOUR

Join us on **August 19** from **9:30 a.m. to 12:00 p.m.** for the Walkerton Grower Day & Tour. The morning will begin at the **Walkerton Crop Centre** and include visits to multiple variety plots, followed by lunch. **To RSVP, please contact your Crop Specialist.**

ITEM OF THE MONTH

3 FT. X 4 FT CHARCOAL ENTRY RUG



- 100% Recycled Polyester
- Comfy grip non-skid latex backing designed for comfort
- Easy to maintain and clean

ON SALE FOR \$12.99

REGULAR: \$17.99

GET IT DELIVERED

Contact your local store at least 2 days before to set up delivery.

- Orders of \$500 or more will be delivered at no charge on scheduled delivery days.
- Orders under \$500 are subject to a \$50 charge on scheduled delivery days *Subject to special request*
- Unscheduled deliveries are subject to a \$75 minimum fee
- Hand unloads will cost an extra \$20 per metric ton or skid charge.

TUESDAY | Mount Forest, Belgrave

WEDNESDAY | Owen Sound, Wiarton, Harriston, Teeswater, Mount Forest, Mildmay

THURSDAY | Mount Forest, Durham

FRIDAY | Hanover, Dundalk, Markdale, Chesley

**Note: Please contact nearby locations for deliveries in Owen Sound, Chesley, Dundalk and Mildmay areas.*

 **Masterfeeds** DEALER

CHOICE OF CHAMPIONS

ShowStopper™

ShowStopper™ rations supply energy-dense diets as animals work towards show day. These show rations are formulated to contain high quality proteins, yeast, high levels of minerals and vitamins, and natural and artificial flavours to enhance intake.

**SAVE
\$1/BAG**

FULL THROTTLE

HIGH ENERGY FOR FINISHING

HIGH FIBRE

FOR RIB SHAPE & BODY VOLUME

**Sale ends August 31st, 2026. See in-store for details.*



EXPLORE YOUR FUTURE

**OPPORTUNITIES AWAIT
IN OUR CAREER CENTRE**

Belgrave
519-357-2711

Dundalk
519-923-2014

Durham
519-369-2415

Hanover
519-364-4777

Harriston
519-338-2331

Markdale
519-986-2031

Mount Forest
519-323-1271

Teeswater
519-392-0090

Walkerton
519-881-2021

Warton
519-534-1840

Energy
1-888-337-3835

Head Office
888-718-8010

MIDWEST CO-OP 