

March 2023



Hope this shamrock hat brings you the luck of the Irish and a pot of gold in honor of St. Patty's Day. At last, Spring has finally arrived, and March is the month of new beginnings. With this fresh step, we aspire to update you on the current outlook of the market and gain insight into upcoming trends.

Persist While Others Quit

Some insight about the market from the team at Vanguard...

Investing is emotional because we're human, and our feelings can pull us in all kinds of directions in response to what the markets are doing. That's tricky because sometimes the best thing to do is the *opposite* of what our instincts are telling us.

When the markets are doing great, it feels great. We feel optimism and excitement. But, as we were reminded last year, the markets will turn at some point. It's a normal and expected part of the cycle.

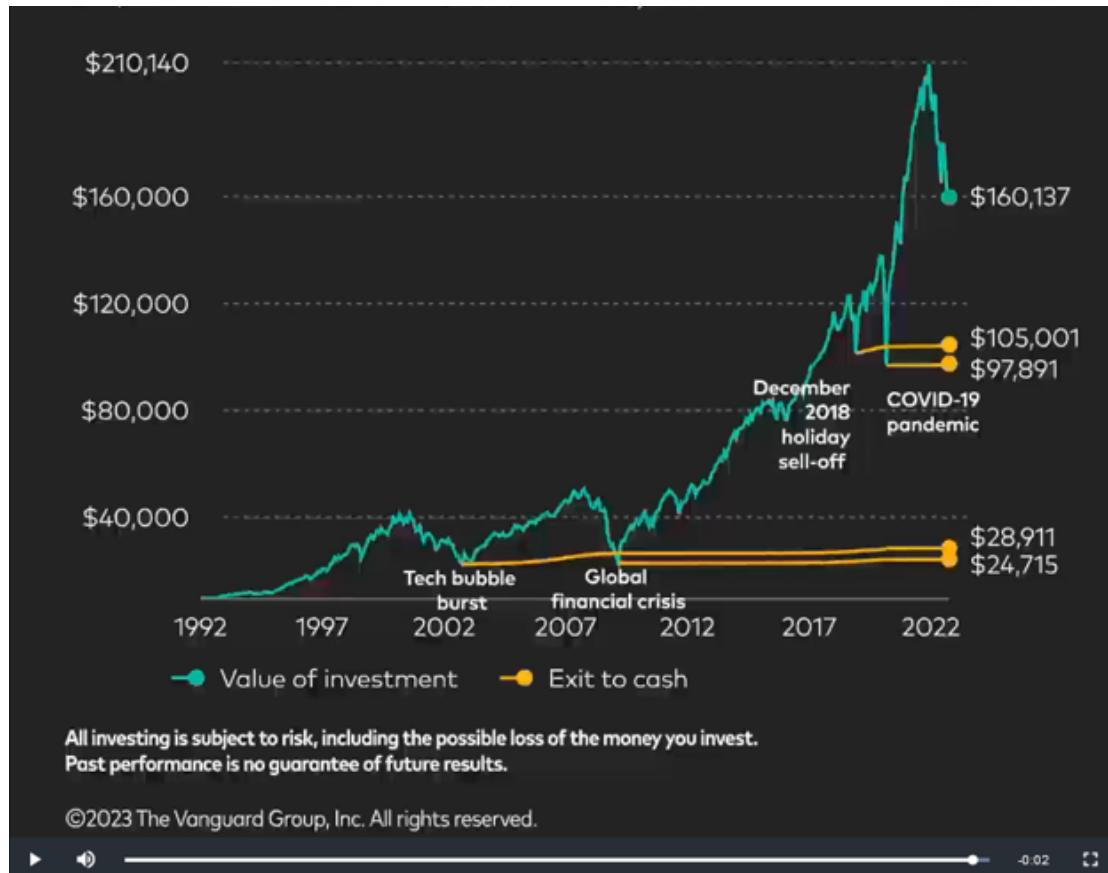
Vanguard

Click to view this as an interactive graph.

Persist while others quit

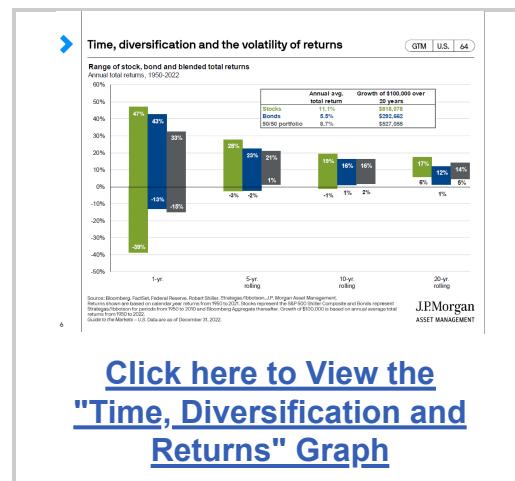
\$10,000 invested in the stock market in January 1992

Oct-2022



Successful investing isn't about reacting to what happens in the market day to day; it's about setting goals and putting a long-term plan in place that you'll be comfortable sticking to no matter what.

[Click Here for the full version of this article.](#)



Meet Leslie Stoner, our Paraplanner



Leslie began her life journey with a B.S from North Dakota State University in 2002. After a



few years in management for FedEx Ground, Leslie relocated from Minnesota to Georgia and began her career in financial services. Leslie brings a diverse set of industry skills, white glove service, and financial expertise from nearly two decades of supporting clients and advisors in their life purpose.

Leslie holds a Paraplanner Certificate from The American College, a Paralegal Certificate from The University of Georgia, and is a registered Civil and Domestic Relations Mediator. She is pursuing additional education via the CFP® Certification program through Boston University.

Leslie and her husband, Chris, reside in Suwanee with their furry family members. She volunteers for CASA of Forsyth County, supports numerous animal welfare charities, and operates a local feral cat TNR program. In her spare time, she enjoys travel, gardening, reading, and helping those in need.

Travel Club - Upcoming Trips

[Click Here if You Would Like to Join Our Travel Club](#)

[Click Here for Interest for Gibbs Garden with Dinner](#)



Gibbs Gardens with Dinner at Union Hill Grill

Date: Suggested for May 2023

Cost: To be determined, based on participation

Location: Drop off and Pick up are at new FCG offices at 1080 Sanders Road, Suite 300, Cumming, GA

Where We Are Going:

Join us on a spectacular visit to Gibbs Gardens, a hidden national gem found in the North Georgia Mountains and experience over 3000 species of Japanese Maples in the fall. Afterwards, join us for dinner at chef run, Union Hill Grill.

Winery Trip #2 - Yonah and Wolf Mountain Wineries

Date: Suggested Date - May 2023

Cost: To be determined, based on participation

Location: Drop off and Pick up are at new FCG offices at 1080 Sanders Road, Suite 300, Cumming, GA

Where We Are Going:

Wolf Vineyards and Yonah Mountain Vineyards in the North Georgia Mountains.

[**Click Here for Interest for Winery Trip #2**](#)



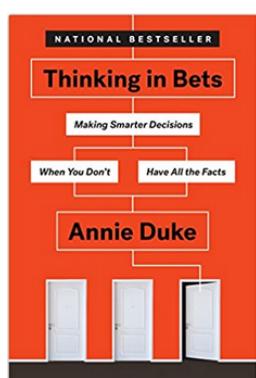
Thank you to everyone who attended our first trip to the North Georgia Wineries. We had a fabulous time at Montaluce Wineries and Cavender Creek Vineyards.



[**Click Here to Learn More About Our Upcoming Trips**](#)



Suggested Books for Reading



[Thinking in Bets](#) by Annie Duke

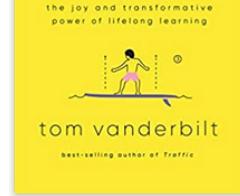
This book is subtitled, "Making Smarter Decisions When You Don't Have all the Facts". This should sound like investing to you, because it is. The author focuses on getting you comfortable with uncertainty and making decisions with the highest odds of success.

[Beginners: The Joy and Transformative Power of Lifelong Living](#) by Tom Vanderbilt

This is an excellent read for someone starting out in retirement and trying to figure out hobbies and



interest. Described as an insightful and joyful tour of the transformative powers of starting something new, no matter your age.



As always we are here for you. For more information or questions
Please visit our [Website](#) or contact Kim@ForYourFuture.net.

The logo is a circular seal. The outer ring contains the text 'WORKING TOGETHER' at the top and 'FOR YOUR FUTURE' at the bottom. The center of the seal contains the text 'FINANCIAL CONSULTANTS GROUP, INC.' with 'ESTABLISHED IN 1996' written below it.

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A group photo of four professionals, three women and one man, standing together in an office setting. They are all dressed in business attire. To the right of the photo are several blue and yellow award ribbons. One ribbon is for 'BEST OF FORSYTH 2023'. Other smaller ribbons are for '2016 BEST OF FORSYTH', '2017 BEST OF FORSYTH', '2018 BEST OF FORSYTH', '2019 BEST OF FORSYTH', '2020 BEST OF FORSYTH', and '2021 BEST OF FORSYTH'. Below these is a larger blue ribbon for 'BEST OF GEORGIA 2022'.

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