THE 400 LIFE

SPRING/SUMMER 2025

What's Cooking in FoCo

Unplugged Summer Fun for the Family

FINANCIAL CONSULTANTS GROUP

TABLE OF CONTENTS

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Welcome Letter

Dear Readers,

Welcome to 400 Life—your local window into the people, places, and passions that make Forsyth County such a dynamic place to live, work, play and grow. And wow! Has this county been growing!

As the managing editor, it's an honor to help tell the stories that matter most to our community. From hidden gems to homegrown businesses, inspired creatives, and neighbors doing extraordinary things, 400 Life is here to celebrate the spirit of this fast-growing county.

Each issue is thoughtfully created to reflect both the vibrant pace of progress and the traditions that many of our residents hold on to. Whether you're flipping through for lifestyle inspiration, dining ideas, community highlights, or seasonal events—you'll find a magazine built for the Forsyth lifestyle, because it's built by people who live it.

Thank you for making 400 Life a part of your day. We're thrilled to have you with us, and even more excited to share what's ahead.

Warm regards,
Michelle Hall
Managing Editor, Forsyth County News

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FINANCIAL CONSULTANTS GROUP

CREATING A COMFORTABLE RETIREMENT JOURNEY THROUGH TAILORED FINANCIAL PLANNING

Financial planning is more than just analyzing numbers. It's about identifying goals and figuring out how to achieve them. Navigating the path to retirement is like traveling through unfamiliar territory. It helps to have a detailed map, so you know where you're headed, and what you can expect to see along the way. At Financial Consultants Group, we partner with you not only to build that map for your future, but also to guide you along the journey, especially the transition from your working years to retirement.

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2025
BEST OF FORSYTH
READERS' CHOICE

For 30 years, David Fountain has been working with clients, having started at an estate planning firm in his hometown of West Palm Beach, Florida, and then moving to North Georgia, where he put down roots and raised his family. Now he leads the team at Financial Consultants Group. Each team member concentrates on a different aspect of client service, from building the financial plans to managing investments to providing ongoing communications and support, but we all work together as a team to help our clients accomplish their goals.

Every client's path looks a little different, and for that reason we like to spend quality time with you, talking through what you'd like to accomplish; evaluating your current needs, resources, and time horizon; and making specific recommendations that will get you on your desired path. This is typically done through a series of meetings, through which we collect, organize, and analyze your financial information: sources of income, routine and special expenses, investment and real estate assets, any liabilities, and of course your various goals. It's important to think about what you'd like to retire "to" and not just what you're retiring "from."

Some clients already know what retirement means for them, and are just looking for confirmation that their dreams are achievable and they are on the right path. Others aren't sure yet, and just need a little help or direction. Our team is here to give you that confirmation, and to point you in the right direction. David often compares our work to his role as a grandson, helping his grandparents with various home projects over the years—performing acts of service that other people may find challenging, but that are easy for us, because we do them every day. As fiduciaries, we are committed to putting your interests first, whether that is in helping you make decisions or in giving investment advice.

In serving our clients, we start with developing a plan. Throughout the process, we work

at your pace, ultimately producing a detailed and customized financial plan. This plan illustrates your current financial picture through cash flow projections, all the way from now to retirement—and beyond. We'll also provide some recommendations on how to improve your plan through various scenarios. You get to decide which scenario works best for you, and we'll help you implement it. This includes looking at savings opportunities, tax strategies, and investment holdings. We'll help you position your investments so that they align with your goals and objectives.

Building the financial plan together is just the beginning of our relationship with you. We want to see you succeed, and are invested in your future. So, as you travel along the path toward retirement, we'll stay connected with you every step of the way. Whether that's through ongoing investment management, periodic financial planning updates, or both, we will track your progress and let you know how you're doing. We're all about serving our community and building a relationship with you and your family. We love it when clients realize that they can achieve their goals, and that the concept of retirement isn't so scary when they have a plan in place.

Joey Hampton
Client Relationship Manager

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